

Southern Tier Regional Economic Development Council Meeting

Binghamton University, Innovative Technology Complex, Smart Energy Building

May 29, 2019

12:30PM – 1:30PM

Council Members Present: H. Stenger, J. McKinney-Cherry, E. Hartman, B. Hale, J. Garnar, M. Field, P. Ellsworth, R. David, R. Materese, M. Laliberte, M. Dietrich, D. Mandell, M. Opperman, M. Robertson, M. Sauerbrey, L. Shumaker, L. Tinney, B. Schindler, D. Burlew, H. McDaniel, K. McLaughlin, S. Myrick

Council Member Alternates: T. O'Hearn (for D. Fagan), J. Johnson (for J. Hauryski), D. Sheen (alt for Chris Moss), C. Schickel (alt for K. Boor), Wayne Mitteer (alt K. Connerton) S. Lattin (alt for Sen. O'Mara)

State Agency/Local Government/Staff: D. Howell (ESD), T. Kocak (ESD), J. Bedrin (ESD), S. Wallmar (ESD), S. Glose (ESD), A. Walsh (ESD), C. Radier (ESD), V. Esposito (ESD), J. Maggiore (Chamber), M. Kommareddi (Chamber), M. Owens (Chamber), K. Grippen (Chamber), P. Rumsey (Chamber), C. Norton (Chamber), J. Sweet (DOS), L. Borowiak (NYSERDA), C. Brown (NYPA), H. Gonzalez (Ag & Mkts)

H. Stenger called the meeting to order introduced Judy McKinney-Cherry as co-chair and requested that Council members and alternates introduce themselves.

J. McKinney-Cherry called for approval of minutes from the 01/6/19 REDC meeting. The members voted in favor and the minutes were approved unanimously.

Introduction of Special Guests:

H. Stenger introduced special guest: John Maggiore

Southern Tier Soaring URI Update: B. Hale discussed 3 applications reviewed on April 12th. So far, the aggregated project cost of URI projects is over \$1.1 Billion. Of 192 total applications, 41 have been funded 16 are in progress, 2 applications need more information 133 stage rejected cancelled or terminated.

John Maggiore

Senior Advisor to the Governor provided overview of regional initiative and presented on importance of the Southern Tier strategy to overall Upstate revitalization. Summarized regional projects and the economic development of the area, funding from various agencies. Spoke about the challenges in our region and across NYS.

Work Group Updates

Greater Binghamton: J. Garnar Binghamton University received \$30 million to finish the Johnson City Health Campus, announced by the Governor in his budget address and via ESD press release on January 18, 2019. For the Greater Binghamton Fund, On the ESD managed

projects, 14 contracts have been sent to grantees of which 7 have been signed/accepted/executed. On the HCR projects, they are moving along and the redevelopment of the Henry B. Endicott School in partnership with Housing Visions just received an HCR award last week which will allow them to move forward with the Endicott Square project. On the DOS projects, those contracts are being finalized and some work in Binghamton may begin this fall with the rest starting next construction season.

Food and Agriculture: J. Johnson reported that the group met on April 24th to discuss REDC investments in Food & Ag, the NY COE for Food & Ag in Geneva, Food Business Incubation Program, and Grow NY. T. Schryver encouraged the public to look out for more information on the Grow NY Challenge.

Advanced Manufacturing: B. Hale reported that the group met on Tuesday, May 21st to discuss energy programs and that the group welcomed NYSERDA reps to discuss the heat pump incentive programs and industrial programs.

Innovative Cultures: T. Schryver discussed webinar with NYS Broadband program on May 22nd, and importance of broadband and 5G initiatives and how STREDC can support efforts moving forward.

Workforce Development: H. Stenger announced new group charged with reviewing Workforce Development Initiative (WDI) applications: Jeanne Eschbaugh, Greg Galvin, Sara Liu, Jim Mullins, Joe Roman, Jack Salo, and Christine Sharkey. The current, larger group will also continue to meet bi-monthly as they have been.

DRI Updates:

Elmira: D. Mandell reported that Water Street development has been completed. All spaces have been rented. Lake St Bridge plans have been approved for next year 2020. Center town parking garage, rehabilitation will begin later this year. Cummings square project this year will commence and completed early 2020. Business taking advantage of match funding through downtown Elmira funding. Downtown zoning meetings to streamline red tape for businesses. Small businesses are taking advantage of small business loans.

Watkins Glen: T. O'Hearn reported that Watkins Glen is working to collaborate and leverage initiatives and maximize investments are happening, DOT is completing a reconstruction in the village of Watkins Glen. Progress is being made. Implementing 14 projects as recipients, large to small scale projects. Stay tuned to our transformation!

Owego: L. Tinney thanked the team submitting the plan for Owego's projects. Positioning to take action when awards are announced this summer.

New Business

Workforce Development: M. Kommareddi discussed new Workforce Development Initiative guidelines and process to apply. continued training opportunities for business/unions and non-profits to partner with SUNY.

Round 9 Consolidated Funding Awards: A. Walsh provided breakdown of Round 9 awards and competition criteria

NYS Priority: Child Care: M. Owens and K. Tobin described 2019 NYS priority to identify childcare needs and develop potential solutions. Supply gap of 16,092 slots in ST. Encouraged childcare projects in CFA recommended list.

NetZero Energy for Economic Development: L. Borowiak discussed NYSERDA Construction Program including NetZero Energy for Economic Development, Commercial & Industrial Carbon Challenge.

ReCharge NY: C. Brown from NYPA discussed ReCharge program for commercial utility customers, the economic development electric power program to create/retain jobs for existing, expanding, or new businesses.

Global New York: C. Radier presented opportunities for companies interested in beginning to export or expanding their export operations.

Opportunity Zone (OZ) Regional Efforts: J. McKinney-Cherry led discussion on OZ incentives for projects, best practice case example from Stockton, CA and ideal projects like infrastructure, mixed-use, community development, energy, industry clusters, and housing.

Staff Report D. Howell provided update on state programs, and resources, and upcoming programs and events. Distributed flier from NYSAMPO on Complete Streets

Public Comment:

Upcoming Dates:

- May 31 – Grow NY Launch
- June 28 – CFA Workshop Delhi
- July 8 – REDC Full Council Meeting
- July 31 – Southern Tier MWBE Boot Camp
- September 10 – REDC Full Council Meeting

Adjournment H. Stenger adjourned the meeting.