



Regional Economic Development Council of the Southern Tier

August 7, 2014

Binghamton University

Council Members Present: Tom Tranter, Harvey Stenger, Diane Lantz, Michael Stamm, Barbara Schindler, Peg Ellsworth, Mary Opperman, Ernie Hartman, Rose Sotak, Tim O'Hearn, Patricia Cummings, Tom Santulli, Scott Welliver, Mike Lane, Kevin McLaughlin, Lee Ann Tinney, George Miner, Debbie Preston, Barbara Lifton, Donna Lupardo, Thomas Libous, Cliff Crouch, Dan Spoor, James Johnson, Louis Callea, Marty Dietrich, Joel Smith, Lou Santoni, Svante Myrick, Uttara Prasad, Kim Middaugh (designee for Susan Skidmore)

State Agency/Local Government Staff/Guests Present: Terry Kane, Barbara Furch, Robin Alpaugh, Susan Payne, Omar Saunders, Julie Sweet, Connor Sharkey, Leonard Skrill, Robert Furlani, Paul D'Amato, Colton Hillman, Jill Koski

Reports/Discussion

Following approval of the minutes, the Council adjourned to Executive Session.

Return to Public Session

Regional ED Position Update

Co. Chair T. Tranter announced that a replacement for a Regional Director for the Southern Tier has not been identified. The State continues to review candidates.

Regional Office Staff Report

Robin Alpaugh reported the following:

- \$600,000 (\$300,000 each) was disbursed to 2 regional funds – Rural and Community Revitalization. Packet is being processed and will be submitted in a timely manner
- Local office received approval for a disbursement schedule of 70/30 for Round 3 and beyond to help expedite the reimbursement process.
- Round 3 Priority project TC3 Farm to Bistro has signed the IP - \$1M grant to establish a working farm and culinary center, \$6.5M project, 43 new jobs. The Grantee's Commitment is in place
- Revised IP for SUNY Broome Rad Tech in the amount of \$150k is complete and was mailed to Grantee for review and signature. The appropriate documents are being reviewed in NYC
- Telemedicine draft Grant Disbursement Agreement is near completion

- Items on the ESD Board Agenda include:
 - Challenge Industries, Finger Lakes Food Hub \$300k on \$2.1M project approved last month.
 - Two new project are going before the board BU Incubator project and BC Arena Improvements grant
 - In September the Cornell Vet School grant for \$5M— special allocation, is on the board agenda.
 - Arbor Housing, capital project in the of \$450K
 - Rollins Collins Capital project that predates the regional council process
- Updates on CFA Process
 - 80% scoring is complete. All recusal are updated in the database
 - CFA round three offer letters have been drafted and/or sent out to Grantees with the exception of rural initiative and community revitalization

Reallocation of CFA Round 3 Funding

Roberson Museum received a CFA Round 3 award of \$500,000. Due to project changes, staff recommends reallocation of \$450,000 to the Southern Tier Region Rural Initiative Fund.

CFA Round IV: STREDC Member Recusals

Members of the Southern Tier Regional Economic Development Council submitted recusals prior to and during the Executive Session. The final list of all Council Member recusals is attached to these minutes.

Designation of 2014 Priority Projects

The following projects were recommended for designation as priority projects for the \$25M list.

- HP Hood
- Emhart Glass
- Pacemaker Steel Fourth Bay Project
- Precision Filters Inc. Job and Export Growth Plan
- Buckingham Manufacturing Buck 3
- Tioga Hardwoods Kiln Expansion
- Cornell University Veterinary Class Expansion
- TCAD Food Business Incubation
- Security Mutual Life Parking Facility
- STEG West Water Street Rowhouse Project
- City of Binghamton Mixed Use Development 70-72 Court Street
- Broome County Land Bank 50 Front Street Project
- Norwich Heritage Block Renewal Project
- Corning Hospital Redevelopment
- Big Flats Water Department Improvements
- Delaware Broadband Extension project
- SUNY Broome Revitalization and Workforce Development (Carnegie Library)

- BU Global Center Nexus
- Granite Works Addition
- Sportsfield Specialties Inc. Expansion
- Sidney Hotel Study
- Project Seneca
- Watkins Glen International Racetrack Improvement
- Painted Post Trail Improvements
- Cayuga Nature Center Facility Enhancement Project
- Waterfront Entertainment Study (Sidney)
- Ceramics Corridor Incubator Works
- AVRE Sheeter Development Project

Public Comment Session

No public comments were made.

ESD Staff update

Robin Alpaugh reported on behalf of Tom Schryver that the Hotspot initiative is up and running and has engaged two experienced entrepreneurs meeting with startups/entrepreneurs. Their bio's and contact info were provided in the council's packets. The first workshop education pilot has been rolled out and the entrepreneurs will be accelerating this throughout the remainder of the year. They are working to utilize hotspot to apply for more funding to support incubator service and help startups.

Other Business

T. Tranter announced August 29th will be Susan Payne's last day and recognized all of her efforts to support the regional council.

Decisions/Actions

- **Approval of Minutes: June 26, 2014**

Motion to approve the minutes of the June 26, 2014 meeting of the STREDC.

- Unanimously approved.

- **Reallocation of Round 3 Award to Roberson Museum**

Motion to approve the reallocation of \$450,000 of the original Round 3 award made to Roberson Museum.

- Unanimously approved.

- **Designation of CFA Round IV \$25M Priority Project List**

Motion to approve the Southern Tier CFA Round IV Priority Project List: \$25M as recommended.

- Motion: George Miner
- Second: Dan Spoor
- Unanimously approved by Council members who had not previously declared a recusal.

- **Meeting Adjournment**

Motion to adjourn.

- Unanimously approved.