



Work Group Meeting #2 Minutes

Work Group Name: Health/Life Sciences
Work Group Chair: Andrew Rudnick; Alan Rosenhoch, Work Group Leader
Meeting Date: September 14, 2011

Work Group Members Present: (25 total)

Andrew Rudnick (Council & BNP); Alan Rosenhoch (BNE); Connie Vari (Kaleida); Dr. Raul Vasquez (Urban Family Practice); Robert Brady (Moog Inc.); Dr. Greg Young (NYS Dept of Health); Dr. Kevin Watkins (Catt Co. Dept of Health); Shelley Hirshberg (P2 Collaborative); Brian Springer (RPCI – for Dr. Trump); Don Ingalls (HealthNow); Bob Martin (Buffalo Bio Blower); Dr. Michael Cain (UB School of Medicine); Dr. Anne Curtis (UB School of Medicine w/ Dr. Cain); Dr. Scott Zimmerman (Erie Co. Dept of Health for Dr. Anthony Billittier); Dr. Horatio Capote (Dent Neurological); Al Culliton (ECIDA); Christina Orsi (ESD); Howard Zemsky (Council); Bart Roberts (Regional Institute); Donald Trump (RPCI); Candace Johnson (RPCI); Anne Abdella (CCHN); Dr. Michael Cropp (Independent Health); Art Wingerter (Univera); Dr. Anthony Billittier (Erie Co. Dept of Health);

Summary of Meeting:

Meeting opened with a discussion of the tentative evaluation criteria established by the REDC's Criteria Committee; discussion led by Christina Orsi. There are eight main criteria:

1. Promoting smart growth & sustainable development
2. Job creation (Jobs, jobs, jobs...)
3. Maximize financial return to the community
4. Oriented towards young adults (defined as ages 22-35)
5. Builds upon region's strengths
6. Regional in scope – 5-county impact
7. Improves region's image (both internally and externally)
8. Inclusive – reflects and promotes diversity

The focus of the meeting then turned to discussing potential strategic plan elements that may be included in our Work Group's recommendations to the REDC. These elements were initially categorized as those that were actively suggested by Work Group members and those that were extracted out of existing studies, plans and reports that were submitted and posted on the REDC website.

Under the first category, the following issues/ideas were introduced:

- Prevention/Wellness as a economic development tool
- Job growth in the healthcare sector (this was combined with the first based on feedback from the group)



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- WNY Genomics and Health Consortium (presented by Roswell Park)
- Faculty/Investigator (top-notch) talent recruitment for both research institutions and private companies

From past studies/reports:

- Capital and infrastructure needs for early stage private companies
- Technology transfer/commercialization

Following the introductory discussions, the meeting was summed up by determining that three sub-groups would be formed to approach three key areas:

1. Healthcare Realignment/Affordability
2. Life Science Business Development tools and needs
3. Talent Recruitment