



# WNY REGIONAL COUNCIL MEETING AGENDA

Thursday, May 2, 2013 9:00 am – 12:00 pm - PUBLIC  
Clinical and Translational Research Center, 5<sup>th</sup> Floor  
875 Ellicott Street | Buffalo, NY 14210

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- 9:00 – 9:15 am**      **Opening Remarks**  
*Council Co-Chairs Howard Zemsky & Satish Tripathi*
- 9:15 – 9:45 am**      **REDC Work Group Updates**
- Smart Growth- Coordinating Council and Group Structure (*Aaron Bartley*)
  - Tourism- Path Through History Plan Presentation and Council Endorsement
- 9:45 – 10:00 am**      **Project Tracking & Regional Progress**  
*Michael Ball & Christina Orsi*
- 2011 & 2012 CFA Projects Dashboard & Status Update
  - 2011 & 2012 Schedule of Council Priority Project Milestones
  - REDC Project Review Committee Activities
  - CFA Reallocation Recommendations
- 10:00 – 10:30 am**      **Western New York Sustainability Plan**  
*Lindsay Robbins, Project Manager, NYSEDA Cleaner Greener Communities Program and Elizabeth Santacrose, WNY Sustainability Plan Project Manager, Ecology & Environment*
- 10:30 – 10:45 am**      **Break**
- 10:45 – 10:55 am**      **Proposal for U.S. Border Fees**
- 10:55 – 11:10 am**      **NYS “Work for Success” Employment Initiative**  
*Rachel Gold, Special Counsel, NYS Department of Labor*
- 11:10 – 11:50 am**      **Buffalo Billion Update**
- Overall Progress (*Council Co-Chair Howard Zemsky*)
  - Workforce Implementation Group Progress (*Group Co-Chairs Chris Sansone & Amber Dixon*)
- 11:50 – 12:00 pm**      **Next Steps/Closing Remarks**  
*Council Co-Chairs Howard Zemsky & Satish Tripathi*
- 12:00 pm**              **Press Announcement**  
Update on Buffalo Billion Workforce Implementation

# 2012 | CFA Project Status Update

58 Projects Received \$53.8 Million in State Awards

2012 CFA's	#	%
On schedule	54	96%
Delayed	2	2%
Concerns	0	0%
Terminated	2	2%
<b>TOTALS:</b>	<b>58</b>	<b>100%</b>

Delays:	Reason for Delay:	County:
ASP Partners, LLC – Allegany State Park Capital	RFP is still out therefore no award recipient currently exists.	Cattaraugus
Acquest Development, LLC – Inn at Fort Niagara	ESD working with Parks and client to identify initial phase budget and issue Incentive Proposal.	Niagara

Terminated:	Reason for Termination:	County:
Catholic Charities of Buffalo NY, Inc. - Existing Employee Training	Applicant declined award.	Erie
Swain Recreation, LLC	Applicant declined award.	Allegany

## DELAYED

CFA #	Year	Agency	Project Name	Project Description	2012 CFA Award	Total Project Costs	Reason for Delay	County
13190	2012	ESD	ASP Partners, LLC - Allegany State Park Capital	Development of Allegany State Park near Salamanca, New York will include the expansion of existing water, sewer, power, natural gas services, lodging and other facilities. Specifically, the project will include increasing the current inventory of 9 full service cottages to approximately 37, and the development of a group camp offering a ropes course and zip line attractions.	\$ 500,000	\$ 3,000,000	RFP is still out therefore no awardee currently exists	Cattaraugus
16592	2012	ESD	Acquest Development, LLC - Inn at Fort Niagara	Acquest Hospitality LLC currently holds a 40 year lease with New York State Department of Parks and plans to renovate and convert a two (2) story brick +/- 60,000 square foot military barracks, a one (1) story theater, and a three (3) story Commandant's House into a first class hotel at Fort Niagara.	\$ 400,000	\$ 20,088,568	ESD working with Parks and client to identify initial phase budget and issue Incentive Proposal. Meeting with Parks and client on 5/1/2013 to discuss project construction budget which has changed due to the reduced award.	Niagara

## TERMINATED

CFA #	Year	Agency	Project Name	Project Description	2012 CFA Award	Total Project Costs	Project Manager Comment on Termination	Fund Reallocation Status	County
15939	2012	DOL	Catholic Charities of Buffalo NY, Inc. - Existing Employee Training	Catholic Charities of Buffalo NY, Inc. will train 200 workers in Lean Six Sigma (an approach to process improvement), Accountability in Action, and Workforce Skills Development for Engaging Persons in Poverty.	\$ 79,884	\$ 79,884	On 3/15/2013 DOL noted the organization declined their award. Applicant did not disclose reason for declining grant.	Funds have been placed into 2013 CFA bank.	Erie
16874	2012	ESD	Swain Recreation, LLC	Swain Ski resort, a favorite winter destination for both local people and tourists from other regions, plans to add an additional ski lift which will allow the resort to add trails, save energy and accommodate its growing customer base.	\$ 350,000	\$ 1,750,000	Swain Recreation, LLC informed ESD that \$350,000 would not be sufficient funding for them to build the new chairlift budgeted at \$1,750,000.00. Project is closed.	Funds eligible for reallocation.	Allegany

2012 CFA's Schedule of Priority Project Milestones

STATUS	CFA#	Priority Project	Description	CFA Award	Estimated TPC	Create	Retain	MWBE Goals	Award Disbursement	Complete   2012		Estimated   2013		Estimated   2014		Estimated   2015		Estimated   2016	
										Jan - Jun	Jul - Dec	Jan - Jun	Jul - Dec	Jan - Jun	Jul - Dec	January - June	July - December	Jul - Dec	
	14752	<b>37 North Buffalo Street Capital Project</b>	Springville Center for the Arts will conduct critical improvements to redevelop 37 North Buffalo Street in the Village of Springville. The 1869 Baptist Church has been purchased for adaptive reuse as a multi-arts center. Work will include repairing the roof, improving drainage, replacing damaged bricks and rehabilitating wood trim, reducing utility costs and impact on the environment.	\$ 434,310	\$ 1,866,360	3	2	25%	3 installments based on expenditures and payment		Awarded 2012 CFA Funds from ESD, HCR & Parks	Incentive Proposal offer accepted   Final SHPO Review   Begin rehabilitation of the 1869 Baptist Church		Complete construction					Project hiring 3 new full time employees
	14754	<b>5 East Main Street</b>	Springville Center for the Arts will rehabilitate 5 East Main Street in Springville into an integrated mixed-use structure revolving around the arts with an arts cafe, artisan marketplace and artist housing. The award will be used to create an arts cafe, artisan marketplace and artist housing facility, resulting in a "green," completely integrated mixed-use structure revolving around the arts.	\$ 394,810	\$ 796,410	N/A	N/A	TBD			Awarded 2012 CFA Funds from EFC, ESD, HCR and Parks	Finalizing terms of Incentive Proposal   Final SHPO Review   Begin construction		Complete construction					
	17904	<b>Alfred Univ. Integrated Manufacturing Center</b>	Alfred University is proposing to partner with the University at Buffalo to the create an Advanced Materials Manufacturing and Training Center to substantially advance the speed with which new materials, and therefore new products and processes, are brought to market.	\$ 500,000	\$ 4,500,000	N/A	N/A	20%	Lump sum upon project completion			Incentive Proposal offer accepted	Begin construction					Complete construction & installation of equipment	
	16592	<b>Acquest Development - Inn at Fort Niagara</b>	Renovate and convert a two-story military barracks, a one-story theater, and a three-story Commandant's House into a 1st-class hotel including restaurant, banquet facilities, conference facilities, spa amenities, etc.	\$ 400,000	\$ 20,088,568	N/A	N/A	TBD				Incentive Proposal under review by NYS Parks							
	13190	<b>Allegany State Park</b>	Development of Allegany State Park will include the expansion of existing water, sewer, power, natural gas services, lodging and other facilities. Specifically, the project will include increasing the current inventory of 9 full service cottages to approximately 37, and the development of a group camp offering a ropes course and zip line attractions.	\$ 500,000	\$ 3,000,000	N/A	N/A	TBD				RFP is still out therefore no awardee currently exists							
	16250	<b>Center SPACE Buffalo</b>	CenterSPACE will operate a multi-tenant office facility for nonprofits, for-profits, social entrepreneurs and unincorporated community groups. CenterSPACE will provide back office services and general office management and administration.	\$ 150,000	\$ 957,387	TBD	TBD	TBD				Finalizing terms of Incentive Proposal	Begin construction	Estimated project completion					
	14928	<b>Darwin Martin House Interior Restoration</b>	Final stage of restoration of the Frank Lloyd Wright designed Darwin D. Martin House in Buffalo, New York.	\$ 268,000	\$ 5,200,000	TBD	TBD	TBD				Finalizing terms of Incentive Proposal							

STATUS	CFA#	Priority Project	Description	CFA Award	Estimated TPC	Create	Retain	M/WBE Goals	Award Disbursement	Complete   2012		Estimated   2013		Estimated   2014		Estimated   2015		Estimated   2016
										Jan - Jun	Jul - Dec	Jan - Jun	Jul - Dec	Jan - Jun	Jul - Dec	January - June	July - December	Jul - Dec
	18966	<b>Downtown Niagara Falls Stabilization Project</b> NYMS	Aims to revitalize the downtown mixed-use commercial district and adjacent residential neighborhood, to attract young adults by offering to assist with the repayment of student loans. The City of Niagara Falls estimates 20 young professionals will move into the targeted Third Street Commercial District or Park Place Historic District locations by the beginning of 2013.	\$ 450,000	\$ 1,255,000	TBD	TBD	TBD			Finalizing terms of Incentive Proposal   First 5 of 20 total "Live NF" applicants have been selected to move into the focus neighborhood	First round of awardees expected to move into the focus neighborhood						
	17743	<b>Dunkirk Bioenergy</b>	This project is designed to take advantage of the industrial organic waste stream that exists in a small circumference around the facility site to receive and process organic waste for power generation.	\$ 350,000	\$ 4,000,000	7	0	20%	3 installments based on expenditures & employment		Incentive Proposal offer accepted	Begin new power generation project	Complete new power generation project					
	15712	<b>FTI of WCNY</b>	Finishing Trades Institute of Western and Central New York of the Central, Finger Lakes, Western, Southern, Mohawk Valley and North Country Regions will train 100 workers in welding, abrasive blasting, coating, drywall finishing, painting and decorating, glazing, and industrial applicator apprenticeships.	\$ 600,000	\$ 1,300,000	N/A	N/A	TBD	Lump sum upon project completion	Awarded 2012 CFA Funds by ESD (\$500k) & DOL (\$100k)	Incentive Proposal under review by applicant   Begin construction	Estimated construction completion						
	16821	<b>Milk-Bone Capacity Improvement</b>	This project involves the installation of additional railcar staging and unloading at the Buffalo facility. This investment will help assure the Milk-Bone plant of this fully owned subsidiary of Del Monte Foods remains in Western New York.	\$ 460,000	\$ 2,300,000	0	210	30%	3 installments based on expenditures & employment		Incentive Proposal offer accepted   Begin installation of railcar staging	Begin construction	Completion of railcar staging					
	18182	<b>Town of Ellicottville Regional Water Project</b>	Construction of a 350,000 gallon water tank and related water transmission works to eliminate low flows and pressures in the Town and Village of Ellicottville and the Town of Mansfield. This project will allow for job retention and growth by improving infrastructure used by existing major employers.	\$ 268,000	\$ 1,340,000	N/A	N/A	TBD	Lump sum upon project completion		Incentive Proposal under review by applicant	Begin construction	Complete construction					
	14844	<b>Wellsville Waterline Extension</b>	The Town of Wellsville requests assistance in the addition of infrastructure that will provide public water to 15 businesses along New York State Route 417.	\$ 186,000	\$ 930,000	N/A	N/A	20%	Lump sum upon project completion		Incentive Proposal offer accepted   Putting together information on water district formation	Begin construction	Complete construction					
	15414	<b>Western Region Corporation Community Revitalization Program</b>	Western Region Corporation proposes to create and administer a community revitalization revolving loan/grant fund that will be available in communities in the 5 Western New York region counties.	\$ 2,012,780	\$ 2,012,780	N/A	N/A	TBD	4 installments based on verified disbursement & recipients compliance with expected goals		Incentive Proposal under review by applicant							

# 2011 | CFA Project Status Update

96 Projects Received \$100.3 Million in State Awards

2011 CFA's	#	%
On schedule	85	89.5%
Delayed	1	1%
Concerns	0	0%
Project Terminated	9	9.5%
<b>TOTALS:</b>	<b>95</b>	<b>100%</b>

\*1 WNY CFA [Watt Fuel Cell] moved to the Long Island Region

Delays:	Reason for Delay:	County:
Niagara Wine Trail Capital	Expansion of trail which requires state legislation	Niagara

Terminated Project:	Reason for Terminated:	County:
Ascion Excelsior	Lack of suppliers in WNY region prevented project from moving forward	Chautauqua
Buffalo Blends, Inc. On-the-Job Training	Applicant declined grant	Erie
Computer Task Group Excelsior	Applicant declined grant	Erie
Dunkirk Meadows Workforce Housing	Applicant withdrew grant	Chautauqua
Ford Motor Company Storm Water Reuse	Applicant declined grant	Erie
International Imaging Materials, Inc. Worker Skills Upgrading	Applicant declined grant	Erie
Main Line Track Rehabilitation, Carrollton to Salamanca	Funds have been reallocated	Cattaraugus
People Inc. Unemployed Worker Training	Applicant declined grant	Erie
St. John Fruit Belt Capital	Due to ongoing delays with implementation of this project, the \$2M in CFA funds originally given to this applicant are being reallocating towards other projects	Erie

# DELAYED

CFA #	Year	Agency	Project Name	Project Description	2011 CFA Award	Total Project Costs	Reason for Delay	County
4319	2011	ESD	Niagara Wine Trail Capital	Manufacture and installation of wayfinding signs along the Niagara Wine Trail and the Niagara Escarpment Wine Trail designated routes.	\$ 30,000	\$ 37,820	Expansion of trail which requires state legislation	Niagara

## TERMINATED

CFA #	Year	Agency	Project Name	Project Description	2011 CFA Award	Total Project Costs	Project Manager Comment on Termination	Fund Reallocation Status	County
6997	2011	ESD	Ascion Excelsior	Expansion of current facility by constructing a new 87,000 sq. ft. building to accommodate additional manufacturing, warehouse space and serve as national customer care call center operations for Tempur-Pedic adjustable beds.	\$ 800,000	\$ 7,234,500	Lack of suppliers in WNY region prevented project from moving forward. Company may revisit project next year.	Reallocated towards other Excelsior projects.	Chautauqua
5423	2011	DOL	Buffalo Blends, Inc. On-the-Job Training	Will provide on-the-job-training to 12 longterm unemployed workers in the operation of an agglomerator/instantizer required for processing hot cocoa mix.	\$ 14,400	\$ 14,400	Notice was received on 9/26/2012 that the business would not be moving forward with the project.	Reallocated towards 2012 DOL CFA projects.	Erie
7041	2011	ESD	Computer Task Group Excelsior	CTG intends to create jobs in the fields of computer engineering, computer programming, computer analysis and functional analysis which will conduct scientific research and development activities intended to discover information that would eliminate uncertainty.	\$ 1,000,000	\$ 10,740,000	Terminated. Applicant did not feel that the offer was enough to justify the project.	Reallocated towards other Excelsior projects.	Erie

## TERMINATED

CFA #	Year	Agency	Project Name	Project Description	2011 CFA Award	Total Project Costs	Project Manager Comment on Termination	Fund Reallocation Status	County
2238	2011	HCR	Dunkirk Meadows Workforce Housing	New construction of 64 affordable rental housing for individuals and families in the Town of Dunkirk.	\$ 1,143,491	\$ 13,332,082	Project has been withdrawn by sponsor.	Reallocated towards HCR projects.	Chautauqua
3890	2011	EFC	Ford Motor Company Stormwater Reuse	The Ford Motor Company Buffalo Stamping Plant plans to reduce potable water use by collecting and reusing stormwater in a non-contact cooling water system which is used in the Stamping Plant in welding lines and plant-wide air compressors.	\$ 135,000	\$ 135,000	EFC spoke at length with the recipient and the recipient will follow-up shortly with a letter withdrawing from GIGP. Project is continuing without state assistance.	State Revolving Funds are not reallocated to other projects. They remain in federal fund bank for future eligible projects.	Erie
7859	2011	DOL	International Imaging Materials, Inc. Worker Skills Upgrading	This Western NY company will provide training to 70 current employees in its Research and Development and Engineering Departments.	\$ 19,482	\$ 19,482	3/15: Contractor decision to not enter into contract.	Reallocated towards 2012 DOL CFA projects.	Erie

## TERMINATED

CFA #	Year	Agency	Project Name	Project Description	2011 CFA Award	Total Project Costs	Project Manager Comment on Termination	Fund Reallocation Status	County
5883	2011	DOT	Main Line Track Rehabilitation, Carrollton to Salamanca	The Southern Tier Extension Railroad Authority will replace approximately 3 miles of rail and 7,000 ties in a 7.5 mile span of railroad between Carrollton, NY and Salamanca, NY.	\$ 786,850	\$ 1,576,450	The WNY&P reports that loss of overhead coal traffic due to closure of powerplants has eliminated \$2 m of annual revenue. This traffic will not return. Justification of project was based largely on the need to accommodate this traffic. WNY&P states that they can't justify their private share, nor the state investment.	Funds reallocated towards REDC approved DOT railroad bridge replacement project in Falconer NY. The replacement of this bridge will allow STERA to offer a heavy duty rail line across the entire 145 mile span of STERA's rail line, allowing STERA to capture freight traffic that cannot be handled currently on the line.	Cattaraugus
3833	2011	DOL	People Inc. Unemployed Worker Training	Provide Management Training workshops to 50 employees in the skills they need for a supervisory or management position. People, Inc.'s field of disability services is one of consistent growth in the Western NY and needs managers who can navigate services.	\$ 5,950	\$ 5,950	Contractor decision to not enter into contract.	Reallocated towards 2012 DOL CFA projects.	Erie

## TERMINATED

CFA #	Year	Agency	Project Name	Project Description	2011 CFA Award	Total Project Costs	Project Manager Comment on Termination	Fund Reallocation Status	County
3952	2011	ESD	St. John Fruit Belt Capital	Construction of new automotive maintenance training facility in Buffalo to make training more accessible to underrepresented populations.	\$ 2,000,000	\$ 10,332,525	Due to ongoing delays with implementation of this project, the WNY RC is terminating it and reallocating the funds to other projects.	Funds reallocated.	Erie

2011 | CFA's Schedule of Priority Project Milestones

STATUS	CFA#	Priority Project	Description	CFA Award	Estimated TPC	Create	Retain	M/WBE Goals	Award Disbursement	Complete   2012		Estimated   2013		Estimated   2014		Estimated   2015		Estimated   2016
										Jan - Jun	Jul - Dec	Jan - Jun	Jul - Dec	Jan - Jun	Jul - Dec	January - June	July - December	Jul - Dec
	4958	<b>Alfred University High-Temp Materials Characterization Laboratory</b>	Phase 1: Renovation of existing laboratories and the purchase & installation of laboratory equipment (\$1.7M) Phase 2: Construction of McMahon InFill Laboratory & installation of laboratory equipment (\$8.1M)	\$ 2,800,000	\$ 9,805,000	N/A	N/A	30%	3 installments based on expenditures		Completed design		BID & Award contract	Begin McMahon Infill Laboratory Construction			Complete McMahon InFill Laboratory Construction	
	7304	<b>Buffalo Arts &amp; Technology Center</b>	Planning, construction and renovation for the Buffalo Arts & Technology Center (BATC), including classrooms, labs, work spaces, and meeting room; and purchase and acquisition of furniture, fixtures, machinery and equipment.	\$ 800,000	\$ 1,645,610	N/A	N/A	25%	Funds disbursed in lump sum upon project completion		Site Lease Signed with Artspace   Hired Executive Director   Selected Architect	Hire Builder   Approve Build-Out Plans   Begin Construction   Recruit/Hire Teaching Artists & Adult Educators	Construction Completion & Grand Opening   Initial Programming Tested	Adult & Youth Programming Implemented				
	6349	<b>Buffalo Central Business District</b>	Improvement in 5 downtown Buffalo districts through investment in streetscape & infrastructure development in accordance with the City of Buffalo's "Queen City Hub" Plan, improving streetscapes, infrastructure and connectivity.	\$ 4,000,000	\$ 24,400,000	N/A	N/A	23%	Funds disbursed quarterly; final 10% upon completion		Began design for Genesee Gateway Pearl Street Two Way Conversion & Cars on Main Street 500 Block	Genesee Gateway & Pearl Street Design Completion	Cars on Main Street 500 Block Design Completion   Estimated Genesee Gateway & Pearl Street Two Way Construction Completion	Cars on Main Street 500 Block Construction Completion				
	5732	<b>Hauptman Woodward Crystallization Laboratory</b>	The project will involve expansion of the high throughput crystallization laboratory biotech services; updating and replacing aging robotic lab equipment.	\$ 500,000	\$ 1,525,303	10	55	20%	3 installments based on employment, expenditures & machinery/equipment installed		Hired Marketing Director	Purchased SONICC equipment   National Science Foundation Grant Pending   Expand portfolio of lab services beyond crystallization	Install SONICC equipment	Project Completion				
	6373	<b>Hospitality &amp; Tourism Center</b>	Development of the Small Business Development Center and business incubator as part of the construction of the Niagara Falls Culinary Institute.	\$ 2,000,000	\$ 26,600,000	30	0	25%	3 installments based on expenditures & employment		Completed Construction   Opened doors to 300 culinary students Fall 2012	Culinary Institute Small Business Development Center location open to the public						
	4797	<b>Jacobs Institute Center for Innovation in Medicine</b>	Construction of a state-of-the-art medical device prototyping facility located on the Buffalo Niagara Medical Campus, occupying 20,800 sq.ft.	\$ 4,000,000	\$ 9,000,000	25	0	25%	3 installments based on employment, construction & equipment purchases	Established business partnership with Toshiba   Hired COO, Communications Director & Project Manager	Moved into facility Hired Executive Director	Purchase Base Lab equipment   Procure donated simulators   Hire Director of Entrepreneurship   Host 80 physicians & medical professionals at training lab	Purchase Endovascular Training Equipment   Procure donated simulators   Host 100 physicians & medical professionals at Training Lab   Complete global audio-visual connectivity					
	4319	<b>Niagara Wine Trail</b>	Manufacture and installation of wayfinding signs along the Niagara Wine Trail and the Niagara Escarpment Wine Trail designated routes.	\$ 30,000	\$ 37,820	N/A	N/A	25%	Funds disbursed in lump sum upon project completion	Sign creation/installation costs estimated; Wineries on trail may buy signs identifying their wineries for ~\$150	Seeking state legislation to expand the length of the trail and change the name	On hold pending the passage of state legislation						

STATUS	CFA#	Priority Project	Description	CFA Award	Estimated TPC	Create	Retain	MWBE Goals	Award Disbursement	Complete   2012		Estimated   2013		Estimated   2014		Estimated   2015		Estimated   2016
										Jan - Jun	Jul - Dec	Jan - Jun	Jul - Dec	Jan - Jun	Jul - Dec	January - June	July - December	Jul - Dec
	2051	<b>Olean Central Business District</b>	Renovations to former Manufacturers Hanover bank including roof repairs, interior/exterior renovations; demolition of a one-story building necessary to transform the vacant historic structure into commercial, retail and residential space. Also includes the redevelopment of the 100-200 block of North Union Street.	\$ 1,000,000	\$ 8,570,000	N/A	N/A	20%	4 installments based on construction and expenditures	Continued working with SHPO on Hanover Building Component & Streetscape Design	Hired N. Union Streetscape Design Consultant   Disposition Agreements executed for sale of properties to preferred developer   Continued working with SHPO	Preferred Design for North Union Streetscape recommended by North Union Street Restoration Committee and presented to the Common Council   Continue to work with SHPO on streetscape and building renovations			North Union Street Completion	Manufacturers Hanover Bank Building Completion		
	6816	<b>Olean East State Street Re-construction</b>	Will repair and revitalize a vital portion of East State Street (NYS Route 477) in Olean. The project will replace badly worn road including curbs and gutters, replace water & sanitary lines and a new storm sewer- urgently needed upgrades to East State Street.	\$ 1,000,000	\$ 3,352,400	N/A	N/A	25%	Funds disbursed in lump sum upon project completion	Completed Design	East State Street Construction Phase I & II		Estimated construction completion 7/2/2013					
	7855	<b>Roswell Park Cancer Institute Genome Consortium</b>	Renovate a 5,000 sq.ft. lab to perform whole genome sequencing and develop a pilot project that will demonstrate feasibility of execution, develop the infrastructure needed for completion and provide the groundwork for future investment by external funds to help support/develop a Center of Excellence in genomic medicine.	\$ 5,100,000	\$ 6,155,873	32	2621	Exempt (very limited suppliers)	3 installments based on employment & installation of equipment	Start Genomics Facility Set-Up   Began WNY Consent, Biospecimen & Data Capture	Hired first 28 employees   Finish Genomics Facility Set-Up	Complete WNY Consent, Biospecimen & Data Capture   Complete Whole Genome Sequencing						
	8413	<b>Small Business Green Retrofit Initiative</b>	Incentive grants to small business and non-profit organization throughout Erie, Niagara & Chautauqua counties for pre-retrofit building improvements necessary for access to the Green Jobs, Green NY energy efficiency retrofit program.	\$ 800,000	\$ 1,600,000	N/A	N/A	Best Efforts	3 installments based on expenditures		Signed Incentive Proposal   Began outreach to program stakeholders   Finalized operating plan   Launched Program	Outreach to business districts in targeted communities   Qualify pool of green retrofit referral contractors	Provide assistance to 10 small businesses & not-for-profits approved for work in the program					Project completion

## 2013 | REDC Project Review Committee Activities

Project Name	Grant Amt	Excelsior Amount	Total Project Cost	Jobs Retained	Jobs Created	Total Jobs	County	Offer Accepted
BACK OFFICE		\$7,697,825	\$17,400,000	1,350	249	1,599	Erie	1/2/2013
S. Howes	\$150,000		\$1,108,000	20	8	28	Chautauqua	1/7/2013
Niagara Blower		\$800,000	\$5,415,000	110	25	135	Erie	1/10/2013
Harper International		\$900,000	\$5,500,000	104	24	128	Erie	2/15/2013
MANUFACTURING	\$5,000,000	\$2,000,000	\$101,000,000	640	0	640	Erie	2/26/2013
FOOD & BEVERAGE	\$150,000		\$1,790,000	32	7	39	Chautauqua	2/26/2013
MANUFACTURING		\$640,000	\$26,950,000	346	0	346	Erie	3/13/2013
MANUFACTURING		\$560,000	\$2,322,500	71	43	114	Erie	3/14/2013
MANUFACTURING		\$260,785	\$2,020,000	12	40	52	Erie	3/19/2013
FOOD & BEVERAGE	\$5,500,000		\$22,762,000	345	25	370	Erie	TBD
Yahoo		\$2,000,000	\$170,600,000	470	115	585	Niagara	TBD
MANUFACTURING		\$203,106	\$3,632,000	0	25	25	Chautauqua	3/26/2013
FOOD & BEVERAGE		\$273,461	\$2,597,242	0	51	51	Chautauqua	3/28/2013
SAMCO Technologies	\$175,000		\$1,600,000	19	50	69	Erie	4/5/2013
Buffalo Wire Works		\$1,024,270	5,101,000	125	50	175	Erie	4/12/2013
<b>TOTALS</b>	<b>\$10,975,000</b>	<b>\$16,359,447</b>	<b>\$369,797,742</b>	<b>3,644</b>	<b>763</b>	<b>4,757</b>		

\* Gray projects are offers accepted since the last REDC meeting on March 22, 2013

# REALLOCATION RECOMMENDATIONS



## I. TERMINATED PROJECTS

The WNY REDC has **\$2.51M** in CFA allocations (via Empire State Development - Regional Council Capital Funds) available for reallocation from three projects that have been terminated or awards reduced.

Project name	Funds available for reallocation	Reason for reallocation
St. John Fruit Belt	\$2,000,000	Project not ready for implementation
Calspan	\$160,000	Award reduced from \$260,000
Swain Ski Resort	\$350,000	Terminated per applicant who cannot undertake project
<b>TOTAL</b>	<b>\$2,510,000</b>	

## II. REALLOCATION PROJECTS

The WNY REDC Project Review Committee reviewed state agency and council member recommendations for reallocation and recommends funds are disbursed amongst these three CFA projects:

Project Name	Reallocation amount	Background	Moving forward
Buffalo Niagara Street Sustainable Corridor	\$510,000	This was a priority project for REDC in 2012 and recommended for funding but did not receive any funding.	This project will serve to improve transportation components within a section of Niagara Street, a rapidly developing corridor that covers 4.5 miles of business and residential areas. The project will enhance safety, calm traffic, and encourage bicycle and pedestrian use, which utilizes the same approach as the city-backed "Complete Streets" movement.
Ellicott Street Tunnel	\$ 1,000,000	Initially not recommended due to lack of readiness. Since that time, all readiness issues have been resolved and the project is fully ready to proceed with some assistance.	Will support continuing growth and development on the BNMC. The proposed 80 foot long, 9 foot wide, and 15 foot high, underground Ellicott Street tunnel will serve as a utility and staff corridor between the Buffalo General Medical Center (BGMC) and the new Women and Children's Hospital of Buffalo (WCHOB).
Farm Credit East Value Added Direct Marketing Agriculture Project	\$1,000,000	This application was originally to Ag & Markets for a state-wide program. Although top scored by Council and Ag & Markets, it did not receive any funding because they applied for more than the program allowed. At our request, the applicant modified the program to only focus on WNY region.	Funds will be used towards capital expenditures for the expansion of agricultural output. This will enhance the current ability to address the capital needs of value added and direct to market producers who are interested in new business development and expansion.