

2014 Regional Council Process & Consolidated Funding Applications

Background:

The Regional Economic Development Councils (REDCs) are a community driven, regional approach to economic development in New York State. Each Council consists of up to 30 business, academic and government leaders from throughout the Region.

In 2011, each of the ten Regional Councils were tasked with developing a five-year strategic plan that included a comprehensive vision for economic development for that region, regional strategies to achieve that vision, and specific priority projects that are significant, regionally supported and capable of stimulating economic investment. Empire State Development Corporation developed a competitive process in which Regional Council Strategic Plans containing recommendations for funding made by each Regional Council were reviewed by a Strategic Plan Review Committee consisting of two State Agency Commissioners and three economic development experts. Members of the 2011 Review Team included: Dall W. Forsythe, Senior Fellow at the Wagner School of Public Service at New York University and former Vice President for Finance and Operations at The Atlantic Philanthropies; Walter D. Broadnax, Professor of Public Administration at The Maxwell School of Syracuse University; Bruce J. Katz, Vice President at the Brookings Institution and founding Director of the Brookings Metropolitan Policy Program; Joan McDonald, Commissioner of the New York State Department of Transportation; and Cesar Perales, New York State Secretary of State. On December 8, 2011, the Governor and Legislative Leaders announced the winners of the first round of competition and one year later 97% of Round One projects were under contract and/or progressing.

In 2012, the Councils went a step further and produced Strategic Implementation Agendas that built upon the progress from the first round and further developed and refined their Regional Five Year Strategic Plans by undertaking four primary activities: Establishing a framework to advance the Regional Strategic Plan; Implementing the strategies laid out in the Strategic Plan; Creating a project pipeline; and providing a progress report documenting the success the Council has had in implementing its Strategic Plan.

In 2013, all ten of the Regional Councils competed against each other to be designated as a “Top Performer”. The 2013 Council competition was designed with a similar framework as 2012 but added several new activities for the council to focus on that would continue to help develop and advance the original strategic plans. Regional Councils were asked to develop an Opportunity Agenda, identify Innovation Hot Spots, and advance regional Cleaner, Greener Community Sustainability Plans.

This year the regional councils developed strategies for several new initiatives including a Global NY Plan to identify import/export and foreign direct investment (FDI) opportunities. Councils also created a Veteran’s Work Group to address to the unemployment of returning Veteran’s in New York. The REDC’s were asked to identify projects as part of NY Rising to assist in the rebuilding of areas devastated by natural disasters. The Councils also provided an update on their Opportunity Agenda, workforce development challenges, and their project pipeline.

These actions were designed to encourage and accelerate implementation, performance, and collaboration within the regions. Priority projects that aligned with each region’s plan were chosen by the Councils from the applications submitted to the Consolidated Funding Application portal. These projects were

published in the regions' Progress Report, which are publically available online at www.regionalcouncils.ny.gov. Projects were scored by both the state agencies and the Regional Councils. The agencies scored their projects based on a technical evaluation in adherence with existing funding program guidelines and awarded a project up to 80%. The remaining 20% is awarded by the Regional Councils, and were based off the following endorsement standards:

Statewide Endorsement Standards

Regional Council members will determine the degree to which the application implements the regional strategic plan and assign the corresponding number of points as a score.

IMPLEMENTATION OF THE PLAN	DEGREE	POINTS
The proposal is identified as a priority project by the Regional Council.	Priority	20
The proposal is identified in the plan and has regional benefits.	Very Strong	15
The proposal advances the plan and has local benefits.	Strong	10
The proposal is consistent with the plan and has project level benefits.	Moderate	5
The proposal has limited relationship to the plan	Weak	0

2014 Competition:

To encourage the implementation of the Regional Economic Development Councils' strategic plans and to continue to motivate investment opportunities and job creation, the Regional Councils competed in 2014 for up to \$150 million in capital funds and \$70 million in Excelsior Tax Credits for projects identified by the Regional Councils in their regions.

By incentivizing implementation of the strategic plans, Regional Councils, businesses, educational institutions, local governments, not-for-profit groups and other stakeholders are further motivated to work together to accomplish the regional vision. While project funding was awarded in all ten Regional Councils through the 2014 CFA, the competition placed an emphasis on Regional Council performance and action to implement strategies.

The competition was focused on the following:

- 1) Implementation of regional strategic economic development plans;*
- 2) Performance in encouraging economic growth through job creation and investment;*
- 3) Identification of global marketing and export strategies;*

In 2014, the five regions identified as top performers from 2013 would be competing for two awards of \$25 million each in additional funding while the remaining five regions from 2013 were competing for three awards of \$25 million each. The ten regions were also eligible for up to \$10 million in Excelsior Tax Credits to help attract and grow businesses in the region.

The 2014 Strategic Implementation Assessment Team (SIAT) was led by Secretary of State Cesar Perales and included Commissioner and Civil Service President Jerry Boone, Office of General Services Commissioner Roann Destito, Environmental Facilities Corporation CEO Matthew Driscoll, Chair of NYS Tourism Advisory Council Cristyne Nicholas, Director of NYS Division of Veteran's Affairs Colonel Eric J. Hesse, Tax and Finance Commissioner Thomas Mattox, and the Director of the Trade Promotion Coordinating Committee, International Trade Administration Patrick Kirwan. The SIAT reviewed each region's Progress Report based on established criteria. Members of all REDC's traveled to Albany and presented a summary of their 2014 activities and priorities to the SIAT which included PowerPoint presentations, videos, and regional exhibit booths. The SIAT was also given time to ask questions of the REDC's about their progress reports and regional priority projects.

The SIAT provided an assessment of each plan and made recommendations to Kenneth Adams, President & CEO, Empire State Development Corporation of the five reports that most closely aligned with the criteria outlined in the guidebook. President Adams accepted the recommendations of the Committee and, pursuant to his statutory powers as head of the Urban Development Corporation, awarded five regions with the top Progress Report up to \$35 million in funding consisting of \$25 million in capital grants and \$10 million in Excelsior tax credits for priority projects identified in their Strategic Plans. The balance of the incentives was awarded to projects identified by the Councils as in alignment with their strategies and priorities.

In addition, project sponsors applied for over \$500 million in economic development resources available from twelve state agencies through the Consolidated Funding Application (CFA). The CFA allows businesses and other entities to apply for multiple agency funding sources through a single, web-based application. Awards for CFA projects were made based on the endorsement of the local Regional Council and the technical program review of the agencies providing resources, subject to interagency review team analysis and agency discretion.

The 2014 REDC initiative was launched on April 28 and the CFA opened for applications on May 01 and closed on June 16. All details about CFA resources were made available online via the 2014 CFA Resources Available Document, the State Register and the New York State Contract Reporter. When the portal closed on June 16, agencies immediately began marking project eligibility. All eligible projects were then made available to the Regional Councils for their scoring process and the agencies for their technical evaluation. On August 15, the REDCs submitted their final 2014 progress reports to the State. After the SIAT presentations concluded in September, the Inter-agency team met to review the projects and make final funding decisions.

The interagency team reviewed projects based on relevant factors including Regional Councils Implementation Agendas and designation of priority projects, project alignment with regional goals and objectives, funding availability and regional need. Priority projects are those specifically enumerated in the Regional Council Reports, receiving a score of 20 from the Regional Council, and identified as significant, regionally supported and capable of stimulating economic investment.

The interagency team once again consisted of professional staff from relevant agencies and authorities' with detailed knowledge of their respective CFA program funding. This group conducted an analytical assessment that provided the basis for project funding recommendations made by individual agencies for final approval by respective agency or authority head. As provided in the budget, the Regional Council Grant funds were awarded by ESD in its discretion.

This process resulted in funding of projects that aligned with a long term, regionally generated implementation agendas and are capable of stimulating economic growth and investment.

On Thursday, December 11, 2014, the Governor announced that 852 projects totaling \$709.2 million had been awarded through Round Four of the Regional Economic Development Council initiative. Top Performer awards were given to the Finger Lakes, Southern Tier, Central New York, Mid-Hudson, and Long Island regions in adherence to the competition guidelines detailed above.

MEMORANDUM

To: Kenneth Adams, President and CEO of Empire State Development Corporation

From: Cesar Perales, Secretary of State
Jerry Boone, Commissioner and President, Civil Service Commission
RoAnn Destito, Commissioner, Office of General Services
Matthew Driscoll, President and CEO, Environmental Facilities Corporation
Thomas Mattox, Commissioner, Department of Taxation and Finance
Cristyne Nicholas, Chair, New York State Tourism Advisory Council
Colonel Eric J. Hesse, Director, NYS Division of Veteran's Affairs
Patrick Kirwan, Director of the Trade Promotion Coordinating Committee, International Trade Administration

Subject: Review of 2014 Regional Economic Development Councils' Progress

Date: December 9, 2014

We have been honored to serve as the Strategic Implementation Assessment Team (SIAT) for Governor Cuomo's Regional Economic Development Council Initiative. In the past four years, this important initiative has created jobs and grown new industries across the state.

In 2011, each Regional Council was charged with developing a five-year Strategic Economic Development Plan which emphasized the region's unique assets and provided strategies to harness local resources, both human and capital, to stimulate regional economic development and create jobs statewide. Each year since, the plans have been updated to identify projects that continue to support each region's vision of its economic future.

In September of this year, each Regional Council came to Albany to present their progress. Their oral presentations complemented and built upon regional progress reports and plan updates submitted by the Regional Councils in August. We heard those presentations and have the responsibility of assessing the progress of the Regional Councils.

With the shift to a bottom-up planning process, the State has turned to the Regional Councils to implement many State priorities. In year four (2014), Regional Councils were asked to address three new State priorities: global marketing and export strategies; veterans' participation in the workforce; and support of NY Rising Community Reconstruction Plan projects.

2014 Competition

Our task this year was to evaluate all ten regions based on the competition and Regional Council priorities as described in the 2014 REDC Guidebook. We focused on three areas:

1) Implementation of regional strategic economic development plans, including how the regions addressed the following 2014 priorities:

- Support NY Rising Community Reconstruction Plan projects
- Maintain a project pipeline
- Address regional workforce development needs for key sectors
- Refine the region's Opportunity Agenda
- Encourage Veterans' participation in the workforce
- Contribute to NYSUNY 2020 Challenge Grant Program
- Implement Cleaner, Greener Communities Sustainability Plan
- Nominate Innovation Hot Spots
- Expand collaborative efforts with other Regional Councils

2) Performance in encouraging economic growth through job creation and investment, including such factors as:

- Job creation and investment
- Status of past priority projects
- Collaboration with local government to transform the regional business climate
- Performance measures

3) Identification of global marketing and export strategies.

Awards

The regions competed in two groups this year. One group consisted of the five regions identified as Top Performers in 2013. They competed for two awards of \$25 million each, and consisted of the following regions: Capital Region, Long Island, Mohawk Valley, North Country, and Southern Tier.

The second group consisted of the five regions that did not receive top awards in 2013. They competed for three awards of \$25 million each, and consisted of the following regions: Central NY, Finger Lakes, Mid-Hudson, New York City, and Western NY.

The Strategic Implementation Assessment Team has identified five regions that deserve the highest awards this year: **Central NY, Finger Lakes, Long Island, Mid-Hudson, and the Southern Tier**. This was a difficult task, as regions shined in different areas, with some excelling in the development of global marketing and export strategies while others excelled in different priority areas. All regions continued to build upon their previous successes, adjusting their strategies as needed and identifying projects that will help advance their vision.

The regions we are recommending, however, edged out the others and should receive up to \$25 million in capital funds and up to \$10 million in Excelsior Tax Credits.

The **Central New York Regional Economic Development Council (CNYREDC)** provides a forum for stronger partnerships, growth-oriented investments, and incubation of new initiatives to bolster economic growth in Central New York. CNYREDC joined forces with the Mohawk Valley Regional Economic Development Council to develop a joint Global NY Plan, with emphasis on manufacturers of building systems that heat and cool buildings, refrigerate produce, and control manufacturing processes. They have joined with MVREDC, private industry, and academic institutions to move the Northeast UAS Airspace Integration Research Alliance (NUAIR) forward, establishing the Regions' place in the burgeoning field of unmanned aircraft. CNYREDC has also been working to push workforce alignment and training to the forefront of community discussions, through programs like Salt Works, Work Train, and Say Yes to Education Syracuse, and the efforts of the Next Generation Job Linkage Work Group.

The **Finger Lakes Regional Economic Development Council (FLREDC)** continued its focus on revitalizing the Eastman Business Park, and has identified new priority projects that will foster innovation and technology commercialization, strengthen communities and key industrial sites, address key infrastructural barriers to growth, enhance workforce development, and expand access to foreign markets and capital. FLREDC is seeking to create a new center for high tech manufacturing in Genesee County through development of the Science and Technology Advanced Manufacturing Park. The region has identified middle skills positions as key for future economic growth, and is advancing a priority project to address this. It has also extended its Opportunity Agenda to include more of the City of Rochester, proposing new programs to target at-risk students and prepare them for academic success and job opportunities.

The **Long Island Regional Economic Development Council (LIREDC)** maintained its focus on key initiatives, including creating a cohesive education and workforce training strategy through partnerships among a range of stakeholders - business, trade groups, labor, government agencies, educational institutions, and parents; and developing

innovation and industry clusters in transformative locations across the region - including downtowns, brownfields, and university research and medical centers. In addition to reinvigorating Long Island's manufacturing sector through a shift to technology products, the region is producing a new generation of sustainable, well-paying jobs in the legacy sectors of agriculture, aquaculture, fisheries and tourism. Finally, it is revitalizing its poorest neighborhoods by targeting the region's collective resources on new community-driven initiatives that can create jobs, homes and businesses. The Wyandanch Rising project embodies that community centered work.

The **Mid-Hudson Regional Economic Development Council (MHREDC)** excels in identifying projects that will help the region attain its economic vision, and has persuaded priority project sponsors to provide paid internships as a way of boosting training opportunities. New performance measures using sector metrics are useful for identifying specific areas of opportunity or concern within the regional economy. Strong performance of mature industries suggest the region's economic fundamentals are sound, although employment gains have been offset by losses in technology firms. Regional strategies have been fine-tuned with increased emphasis on university/public/private partnerships, and projects such as expansion of the SUNY Manufacturing Alliance for Research and Technology Transfer (SMARTT) are proposed to implement those strategies.

The **Southern Tier Regional Economic Development Council (STREDC)** continues its enthusiastic commitment to a strategic plan that is "Catalytic, Collaborative, Comprehensive and Competitive." This collaborative spirit is reflected in the Regional Council's support for plans and projects developed under the NY Rising Community Reconstruction Program, and the participation of local governments and others in a Regional Resiliency Summit. The global marketing and export strategy for the region is extensive, identifying existing regional exporters, barriers to exporting and opportunities for expanded exporting. One identified approach is to capitalize on the region's location between two major international visitor destinations (New York City and Niagara Falls), and to improve its competitiveness in hosting global racing events by addressing critical safety issues at the Watkins Glen International racing facility.

Five regions should receive up to \$5 million in capital funding each, and up to \$10 million in Excelsior Tax Credits to help attract and grow business in their regions: **Capital Region, Mohawk Valley, New York City, North Country, and Western NY.**

The **Capital Region Economic Development Council (CRREDC)** is seeking to secure market share for existing companies and to target industries that have national and

international potential; prepare for the future through investments in projects to enhance security, improve weather forecasting; build an infrastructure for new businesses in defense, paper, emerging high-tech fields and others; and open up opportunities for students, veterans and others eager to contribute to the economic well-being of the Capital Region. The CRREDC is collaborating with local industry stakeholders to implement the region's sustainability plan, creating a ripple effect that produces a stream of consistent, effective projects, dubbed "Sustainability Squared." Global strategies seek to both attract foreign direct investment (FDI) and increase exports, particularly service exports like the arts, culture, tourism and higher education.

The **Mohawk Valley Regional Economic Development Council (MVREDC)**, maintains a focus on attracting high technology jobs; revitalizing its downtown and waterfronts; growing agriculture and agribusinesses; and expanding tourism. Updates were made to its strategic plan to include projects from five NY Rising Communities. Other project ideas were generated at a Regional Summit which brought together leaders and stakeholders across the six county region. MVREDC continued to provide substantial emphasis on workforce development and training, prioritizing the following sectors: STEM, high technology, agri-business, downtown development, tourism and waterfronts. Global marketing strategies were developed in collaboration with the CNYREDC, and include maturation of the proposed Northeast UAS Airspace Integration Research Alliance (NUAIR).

The **New York City Regional Economic Development Council (NYCREDC)** is focused on design and implementation of public-private and interregional partnerships in order to accelerate economic growth and job creation in the City and State and to extend the benefits of growth to the most economically distressed individuals and communities. During this year of transition in the City's government, the REDC has begun work to ensure that the new Mayor's economic development team is informed about the REDC's strategic plan and is fully engaged in implementation of regional priority projects. NYCREDC is working with employers and developers to ensure that state-assisted projects maximize opportunities for local hiring and training initiatives. The NY Metro Export plan represents a collaborative effort between the New York City, Long Island, and the Mid-Hudson regions, and involve developing a network to share information and resources among the different regions.

The **North Country Regional Economic Development Council (NCREDC)** seeks to receive global recognition of the region as a special place to visit, live, work and study. Its global marketing and export strategies are comprehensive and build upon the strengths and characteristics of the region, such as: bi-national partnerships, aerospace, border

crossings, transportation, international tourism, agriculture, and international sports. The NCCREDC continues to successfully engage with other regions in advancing recreation and tourism, broadband, defense, and international business strategies. Its progress and prioritization in its work with sister regions is reflective of its ability to tap in to the potential of the North Country, despite its immense geography and sparse population. The Cleaner Greener Communities program continues to be a central component of the NCREDC's strategic plan, with sustainability plan goals built into priority project and Consolidated Funding Application (CFA) scoring criteria.

The **Western NY Regional Economic Development Council (WNYREDC)** continues to embrace its three core strategies of workforce enhancement, entrepreneurship and smart growth to provide a regional foundation by which its seven strategic industries can grow and prosper. The Regional Council has developed meaningful performance metrics that will allow for assessments of the Regions' social and economic progress and provide guidance for amendments where needed in their strategies and initiatives. The Region's commitment to workforce enhancement is evidenced by the number of education based priority projects which have been advanced by the WNYREDC. It also uses a three-prong approach to meeting the educational and workforce needs of the region's veterans – access to employment counselors, helping develop educational plans, and promoting veteran employment to potential employers.

Conclusion

The Assessment Team was impressed by the continued dedication of the Regional Council members, people who volunteer for their work groups, and staff of the Regional Empire State Development offices who serve the Regional Councils. We continue to believe that the REDC process is taking New York down the path of even greater success, driven by the economic development skills of REDC members, spurred on by the advancement of new ideas and products by institutions of higher learning, and fueled by the development of a workforce across all age groups and socioeconomic strata. Please extend our congratulations to all members of the Regional Councils for the outstanding work they are doing to strengthen New York's economy.

Capital Region Regional Economic Development Council

2014 Progress Report Assessment

Section I. Implementation of the Regional Strategic Economic Development Plans

a. Support NY Rising Projects

Strengths

- The Capital Region Regional Economic Development Council (CRREDC) recognized the importance of the NY Rising Community Reconstruction Program in the region and supported the Prattsville Schoharie Creekside Trail, to reconnect residents to their waterfront and mitigate future flooding.

Weakness

- Outside of Prattsville, it is not clear how the CRREDC plans to support NY Rising projects identified in the CRREDC progress report.

b. Keeping the Project Pipeline Flowing

Strengths

- To keep the project pipeline flowing, the CRREDC is continuing to enhance participation in their Pipeline-to-Project Workgroup by having leadership attend workgroup sessions following each full CRREDC meeting. By regularly involving CRREDC members, members gain a better understanding of projects that will best suit the region.
- Two hundred eleven Consolidated Funding Applications (CFAs) have been submitted, with 65 being identified as Round IV Priority Projects.

c. Addressing Regional Workforce Development Needs for Key Sectors

Strengths

- CRREDC supported projects introduce innovative new practices and practical STEM workforce development into the classroom to equip students with the skills they need to meet workforce demand.
- Continued development of Smart Scholars Early College High School from Round I has prepared approximately 600 regional students to transition to advanced degrees and careers.
- The Trinity Alliance Capital South Campus Center ATTAIN Lab opened in June and hopes to connect underserved populations with regional community colleges, universities and valuable training opportunities to residents of Opportunity Zones.

Weakness

- The CRREDC focuses primarily on STEM technical training for students entering the workforce, with little emphasis on the region's adult unemployment and workforce training.

d. Refine the Regional Opportunity Agenda

Strength

- The CRREDC continues to build upon 2013's Opportunity Agenda of ensuring disadvantaged communities throughout the region (primarily the urban centers of Albany, Troy and Schenectady) are included in the economic growth being spurred by the CRREDC.
- Throughout this year's CFA application process, the CRREDC advised all potential applicants to recognize the Opportunity Agenda and how their project would contribute to its success. The result was that the CRREDC supported projects that more comprehensively addresses their Opportunity Agenda priorities.

Weakness

- Progress implementing CRREDC priorities and concrete projects, other than the opening of the ATTAIN Lab this summer, was not shown.

e. Promote Veterans' Participation in the Workforce

Strength

- CRREDC engaged the Chief Executives Network for Manufacturing (CEN) to encourage employment of Veterans.
- The CRREDC plans to form partnerships with organizations that have longstanding relationships with the Veteran community.

Weakness

- Aside from creating the required work group, promotion of veterans' participation in the CFA and the workforce was conceptual rather than concrete.

f. NYSUNY 2020 Challenge Grant

The University at Albany was a first round winner with its 2012 NYSUNY 2020 Challenge Grant proposal, creating employment opportunities for 114 new faculty, researchers, and staff as well as a \$165 million Emerging Technologies and Entrepreneurship Complex. When completed in 2017-18, the complex will serve as home to leading global research, business development, commercialization expertise and a co-location space for businesses. It is unclear if the CRREDC is involved with UAlbany's 2020 planning or job linkage programs.

g. Cleaner, Greener Communities Sustainability Plan

Strengths

- The CRREDC is collaborating with local industry stakeholders to implement the region's sustainability plan. A regional infrastructure forum in October 2013 involved 200 stakeholders who worked together to identify and take action on infrastructure issues and challenges facing the region.
- The pipeline for sustainability projects is creating a ripple effect that produces a stream of consistent, effective projects, dubbed "Sustainability Squared."
- With eight projects currently underway, the CRREDC is making progress on its goals of improving the economic and environmental health of the region.

h. Innovation Hot Spots

The CRREDC is advancing two initiatives as Innovation Hot Spots, both of which support their 2014-15 strategies. Innovate 518 (i518) is a proposal put forth by the University at Albany, Rensselaer Polytechnic Institute, and CEG. i518 is business incubation program that seeks to more effectively identify and nurture innovative startup companies in the Capital Region, and give them support to achieve self-sufficiency. The program's co-working spaces will be located in Albany, Troy and Saratoga's downtowns, and will provide operating support, technical mentorship, advice, and business support services.

NEXT Tech is a proposal from the College of Nanoscale Science and Engineering (CNSE) and Albany Law School. The project would provide commercialization and legal services to emerging companies that focus on advanced materials, biotech, nanotech, and information technology.

i. Interregional Collaboration

Strengths

- CRREDC reports strong progress to improve tourism among the regions with the Adirondack Park Recreation Web Portal.
- Federal investment for workforce training is being leveraged throughout multiple regions.

Weaknesses

- Little collaboration with most regions.
- Plans to develop Global NY with the North Country are ambiguous.

j. Implementation Gaps

- None identified.

k. New Priorities and Strategies

- The CRREDC is placing a greater focus on Global NY, community development, arts and tourism, education and distance learning, and defense projects.

Section II. Performance in Encouraging Economic Growth through Job Creation and Investment

a. Job Creation and Investment

Strengths

- The CRREDC reports that \$200 million in CFA cash awards leveraged a total of over \$1.16 billion in public and private investment in the first three rounds, leveraging 5.8 private and non-CFA public dollars to every 1 public dollar investment.
- CFA funding impacted a total of 20,411 jobs, including 3,579 jobs created or retained in Round I; 8,274 jobs in Round II; and 8,558 jobs in Round III.

b. Status of Past Priority Projects

Strengths

- Ninety-one percent of last year's 102 priority projects are on schedule, 84 percent of 2012's 105 priority projects are on schedule, and 90 percent of 2011's 100 priority projects are on schedule.
- Two percent of all priority projects have been completed, 57 percent are in progress, 12 percent are waiting for signed contracts, and 20 percent are not at the contracting stage yet. No projects have been cancelled.

Weakness

- Nine percent of all priority projects from the first three rounds are reported as having been "reclassified," but it is unclear what it means to be "reclassified."

c. Collaboration with Local Government

Strengths

- The CRREDC has worked with the Center for Economic Growth's Local Government Council (LGC) specifically to assist in prioritizing municipal infrastructure and private development projects in communities throughout the region.
- The LGC regularly meets, and hosts open events to involve the CRREDC and local governments in open dialogue.

d. Performance Metrics

Strength

- There is an increase in metrics overall from last year's report, with the addition of New York Capital Region Research Alliance (NY Cap) and SUNY Albany RNA Institute data.

Weakness

- Context for several metrics are not provided, so one is unable to determine if they reflect positive or negative impacts on implementation of the regional strategic economic development plan. For example, STEM degrees and certificates are provided for one year without showing an increase (or decrease) in numbers earned from the previous year.

Section III. Identification of Global Marketing and Export Strategies

a. Develop Global Marketing and Export Strategies

Strengths

- The CRREDC strategies emphasize port, rail and airport systems, bringing back traditional manufacturing, nanotechnology, biotechnology and research. It seeks to both attract foreign direct investment (FDI) and increase exports.
- An emphasis is placed on the Region's service exports like the arts, culture, tourism and higher education.

Weakness

- The detailed Global NY plan was posted after the progress report was due and was not available for review by the State Implementation Assessment Team.

b. Global Marketing and Export Projects

Strengths

- Planned projects like Innovate518 seek to leverage foreign interest and investment.
- The Tech Valley Global Business Network has helped leverage new efforts like the NY♥ Technology effort coordinated by the Center for Economic Growth and National Grid.

Weakness

- Projects listed under Global NY all seek essentially “to attract foreign investment,” without addressing increased exports.

CFA #	Region	Agency	Program Name	Project Title	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded/Not-Awarded
39942	Capital District	Arts	Arts APCE	21st Century Cinema Project	Proctors	51.67	20	71.67	\$39,000.00	Awarded
41619	Capital District	Arts	Arts APCE	Lighting and Rigging Equipment for Hudson Opera House	Hudson Opera House	47.78	20	67.78	\$0.00	Not-Awarded
43238	Capital District	Arts	Arts CHPG	River Crossing: Contemporary Art at the Thomas Cole Site and Olana	Thomas Cole Historic House	72.5	20	92.5	\$60,000.00	Awarded
41409	Capital District	Arts	Arts CHPG	Green Screen Troy	Media Alliance	76.11	10	86.11	\$45,000.00	Awarded
42432	Capital District	Arts	Arts CHPG	Mobile Media Lab	Childrens Media Project	69.58	15	84.58	\$47,700.00	Awarded
38640	Capital District	Arts	Arts CHPG	Mainly Greene American Masquerade	Greene County Council on the Arts	62.86	20	82.86	\$60,000.00	Awarded
41687	Capital District	Arts	Arts CHPG	Top 50 Exhibit	Albany Institute of History Art	62.5	15	77.5	\$60,000.00	Awarded
39726	Capital District	Arts	Arts CHPG	Next Act New Play Summit	Capital Repertory Theatre	53.81	20	73.81	\$32,200.00	Awarded
43484	Capital District	Arts	Arts CHPG	American Music Festival	Albany Symphony	53.75	20	73.75	\$60,000.00	Awarded
42168	Capital District	Arts	Arts CHPG	Power of Storytelling for Cultural Heritage Tourism	Lakes to Locks Passage	63.33	10	73.33	\$15,200.00	Awarded
43293	Capital District	Arts	Arts CHPG	New Chamber Music Residency Project	Da Capo Chamber Players	37.5	10	47.5	\$0.00	Not-Awarded
42241	Capital District	Arts	Arts CHPG	Programming Presentation Initiative	Palace Performing Arts Center, Inc.	30.42	10	40.42	\$0.00	Not-Awarded
40943	Capital District	Arts	Arts CHPG	Creative Thinking Program	The Arts Center of the Capital Region	20.48	10	30.48	\$0.00	Not-Awarded
38982	Capital District	Arts	Arts CHPG	Premiere Performances	The College of Saint Rose	15.71	10	25.71	\$0.00	Not-Awarded
42889	Capital District	Arts	Arts TIP	Technology Resources for the ESDC	The Ellen Sinopoli Dance Company	29.05	10	39.05	\$0.00	Not-Awarded
43403	Capital District	Arts	Arts WIP	Expanded Executive Director Position	Contemporary Artists Center	69.52	10	79.52	\$49,500.00	Awarded
42682	Capital District	Arts	Arts WIP	New Mobile Studio Manager Position	free103point9	63.33	10	73.33	\$41,200.00	Awarded
41871	Capital District	Arts	Arts WIP	New Development and Marketing Associate Position	Friends of Clermont	58.57	10	68.57	\$48,000.00	Awarded
41792	Capital District	Arts	Arts WIP	New Arts Marketing and Development Associate Position	New York Folklore Society	57.62	10	67.62	\$49,500.00	Awarded
41472	Capital District	Arts	Arts WIP	Expanded Program Director Position	Hubbard Hall Projects Inc	55.71	10	65.71	\$34,000.00	Awarded
39131	Capital District	Arts	Arts WIP	Lake George Music Festival 2015	Lake George Music Festival Inc	50	10	60	\$0.00	Not-Awarded
42080	Capital District	Arts	Arts WIP	Museum Outreach Project	Museum Association of New York	30	10	40	\$0.00	Not-Awarded
41829	Capital District	Arts	Arts WIP	Workforce Expansion Supporting Partnerships & Sustainability	New York State Alliance for Arts Education	24.29	10	34.29	\$0.00	Not-Awarded
41773	Capital District	Canals	Canals	Rotterdam Junction Bike Path Railway Tunnel	Town of Rotterdam	74	20	94	\$150,000.00	Awarded
39486	Capital District	Canals	Canals	Historic Saratoga Battlefield Champlain Canal Connector Trail	Town of Stillwater	72	20	92	\$98,943.00	Awarded
42931	Capital District	Canals	Canals	Waterford Canal Harbor Visitor Center Rehabilitation Project Phase II	Town of Waterford	71	20	91	\$71,400.00	Awarded
40417	Capital District	Canals	Canals	Mohawk Hudson Bike Trail Rehabilitation	Schenectady County	64	20	84	\$75,000.00	Awarded
40054	Capital District	Canals	Canals	Exploring New Yorks Canal System	The CNSE Childrens Museum of Science and Technology	59	15	74	\$0.00	Not-Awarded
42253	Capital District	DEC	DEC EPGP	Village of Lake George Wastewater Treatment Improvement Initiative	Village of Lake George	60	20	80	\$30,000.00	Awarded
42169	Capital District	DEC	DEC EPGP	Cohoes Combined Sewer Overflow (CSO) Clean Water Project	City of Cohoes	60	10	70	\$30,000.00	Awarded
42254	Capital District	DEC	DEC EPGP	Town of Bolton Wastewater Treatment Improvement Initiative	Town of Bolton	47	20	67	\$30,000.00	Awarded

CFA #	Region	Agency	Program Name	Project Title	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded/Not-Awarded
41300	Capital District	DEC	DEC EPGP	Village of South Glens Falls Wastewater Engineering Study	Village of South Glens Falls	56	10	66	\$30,000.00	Awarded
40829	Capital District	DEC	DEC EPGP	Clendon Avenue Storm Sewer	City of Glens Falls	56	10	66	\$30,000.00	Awarded
42255	Capital District	DEC	DEC EPGP	Town of Hague Wastewater Treatment Improvement Initiative	Town of Hague	47	10	57	\$30,000.00	Awarded
39694	Capital District	DEC	DEC EPGP	Germantown Wastewater Treatment Plant Improvement Project	Town of Germantown	31	10	41	\$30,000.00	Awarded
40097	Capital District	DEC	DEC EPGP	Town of Glenville Wastewater Engineering Study	Town of Glenville	30	10	40	\$30,000.00	Awarded
41130	Capital District	DEC	DEC EPGP	Castleton-on-Hudson Inflow and Infiltration Study	Village of Castleton-on-Hudson	28	10	38	\$30,000.00	Awarded
41405	Capital District	DEC	DEC EPGP	Rotterdam Inflow and Infiltration Study Project	Town of Rotterdam	28	5	33	\$30,000.00	Awarded
41507	Capital District	DEC	DEC EPGP	Sewer Study	Town of Ancram	25	5	30	\$30,000.00	Awarded
41133	Capital District	DOL	DOL EET	Machine and Operations Training	Ithos Global, Inc.	31.21	10	41.21	\$0.00	Not-Awarded
41414	Capital District	DOL	DOL NHT	Office Operations Training	MigrateAmerica, Inc.	55	10	65	\$100,000.00	Awarded
41133	Capital District	DOL	DOL NHT	Information Technology Training	Ithos Global, Inc.	51	10	61	\$15,000.00	Awarded
40813	Capital District	DOL	DOL NHT	Lean Enterprise Training	Field Goods, LLC	38.9	20	58.9	\$0.00	Not-Awarded
40688	Capital District	DOL	DOL UWT	Licensed Practical Nurse Training	Rensselaer-Columbia-Greene Board of Cooperative Educational Services dba Questar III	49.87	20	69.87	\$99,426.00	Awarded
43335	Capital District	DOL	DOL UWT	Computer Technology Training	Capital District Women's Employment & Resource Center, Inc.	36.8	15	51.8	\$0.00	Not-Awarded
41133	Capital District	DOL	DOL UWT	Sales, Customer Service and Research Training	Ithos Global, Inc.	28.66	10	38.66	\$0.00	Not-Awarded
40192	Capital District	DOS	DOS CSBG	Career Pathways	Albany Community Action Partnership	64.2	10	74.2	\$0.00	Not-Awarded
39534	Capital District	DOS	DOS CSBG	CEO Education Workforce Development	Commission on Economic Opportunity	62.3	10	72.3	\$0.00	Not-Awarded
41149	Capital District	DOS	DOS CSBG	GreatFinds PreVocational Training for Youth	Equinox Inc	62.3	5	67.3	\$0.00	Not-Awarded
42691	Capital District	DOS	DOS CSBG	Schenectady Job Net	Better Neighborhoods Inc	45.1	20	65.1	\$0.00	Not-Awarded
43295	Capital District	DOS	DOS CSBG	The Capital Region Transportation Training Center	Center for Disability Services	4.8	10	14.8	\$0.00	Not-Awarded
40053	Capital District	DOS	DOS LGE	Washington County Police Consolidation Implementation	Washington County	52.8	20	72.8	\$400,641.00	Awarded
41626	Capital District	DOS	DOS LGE	The Shared Code Enforcement Information Resource Pilot Project Leveraging Cross City Collaborations to Fight the Blight	City of Schenectady	50.33	20	70.33	\$558,002.00	Awarded
40830	Capital District	DOS	DOS LGE	Albany Pool Communities Green Infrastructure Program	Capital District Regional Planning Commission	47.42	20	67.42	\$0.00	Not-Awarded
41163	Capital District	DOS	DOS LGE	Enterprise Time Management	City of Albany	41.31	10	51.31	\$0.00	Not-Awarded
38777	Capital District	DOS	DOS LGE	Albany County Public Access Project	Albany County	34.47	5	39.47	\$0.00	Not-Awarded
38854	Capital District	DOS	DOS LWRP	Prattsville Hurricane Irene Storm Recovery Program	Town of Prattsville	73.6	20	93.6	\$231,000.00	Awarded
38885	Capital District	DOS	DOS LWRP	First Wilderness Plan Implementation 2014	Warren County	74.4	15	89.4	\$410,450.00	Awarded
40807	Capital District	DOS	DOS LWRP	Riverfront Park North Riverwalk	City of Troy	68	20	88	\$214,560.00	Awarded
42248	Capital District	DOS	DOS LWRP	Lake George Watershed Management Priority Action Plan Implementation	Village of Lake George	65.6	20	85.6	\$535,250.00	Awarded
38756	Capital District	DOS	DOS LWRP	Upper Hudson River Watershed Revitalization Plan	Town of Horicon	75.2	10	85.2	\$255,500.00	Awarded
40731	Capital District	DOS	DOS LWRP	Canada Street Enhancements	Village of Lake George	67.2	15	82.2	\$50,000.00	Awarded

CFA #	Region	Agency	Program Name	Project Title	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded/Not-Awarded
42618	Capital District	DOS	DOS LWRP	Veterans Park Improvements Phase 2 South Dock Replacement	Town of Bolton	66.4	15	81.4	\$117,000.00	Awarded
41880	Capital District	DOS	DOS LWRP	Bradley Park Improvements	Town of Fort Edward	71.2	10	81.2	\$45,000.00	Awarded
41620	Capital District	DOS	DOS LWRP	Corning Riverfront Park Tidal Ponds Design and Engineering	City of Albany	65.6	15	80.6	\$200,000.00	Awarded
41215	Capital District	DOS	DOS LWRP	Bolton Historical Museum Enhancement Project	Town of Bolton	68.8	10	78.8	\$0.00	Not-Awarded
42249	Capital District	DOS	DOS LWRP	Lake George Onsite Waste Management Regionalization Improvement Initiative	Town of Lake George	58.4	20	78.4	\$0.00	Not-Awarded
41419	Capital District	DOS	DOS LWRP	Mohawk River Trail Feasibility Study Glenville New York	Town of Glenville	65.6	10	75.6	\$0.00	Not-Awarded
41427	Capital District	EFC	EFC GIGP	Roosevelt Baths Green Parking Lot Retrofit	Roosevelt Baths	40	20	60	\$212,000.00	Awarded
43336	Capital District	EFC	EFC GIGP	Radix Urban Watershed Education Project	Radix Ecological Sustainability Center	45	5	50	\$0.00	Not-Awarded
38870	Capital District	EFC	EFC GIGP	The Urban Grow Center	Capital District Community Gardens	30	20	50	\$0.00	Not-Awarded
43083	Capital District	EFC	EFC GIGP	The Tilley Lofts -- A Green Energy Showcase	Redburn Development Companies	33	15	48	\$0.00	Not-Awarded
42709	Capital District	EFC	EFC GIGP	Green Parking Lot Retrofit	Lake George Association	37	10	47	\$0.00	Not-Awarded
39243	Capital District	EFC	EFC GIGP	Altamont Green Infrastructure Pilot	Village of Altamont	30	10	40	\$0.00	Not-Awarded
43200	Capital District	EFC	EFC GIGP	Municipal Center Porous Asphalt Parking Lot	Warren County	30	5	35	\$0.00	Not-Awarded
40391	Capital District	EFC	EFC GIGP	Pruyn Hill Sidewalks	Town of Halfmoon	21	5	26	\$0.00	Not-Awarded
39982	Capital District	ESD	ESD EJP	New Manufacturing Facility	ZeroBase Energy, LLC	71	20	91	\$360,000.00	Awarded
42081	Capital District	ESD	ESD EJP	New Facility Construction	Morcon Inc.	70	20	90	\$775,000.00	Awarded
42294	Capital District	ESD	ESD EJP	Production Expansion	Argyle Cheese Factory LLC	67	20	87	\$310,000.00	Awarded
39282	Capital District	ESD	ESD EJP	New Production Facility	Castleton Paperboard LLC	60	20	80	\$500,000.00	Awarded
43429	Capital District	ESD	ESD EJP	New Craft Distillery	Yankee Distillers LLC	62	15	77	\$35,000.00	Awarded
39644	Capital District	ESD	ESD EJP	Facility Renovation	Simmons Machine Tool Corporation	42	15	57	\$348,000.00	Awarded
40887	Capital District	ESD	ESD Grants	Business Modernization	Finch Paper Holdings LLC	77	20	97	\$1,000,000.00	Awarded
43361	Capital District	ESD	ESD Grants	Robinson Block Mixed-use Development	Schenectady Metroplex Development Authority	76	20	96	\$1,200,000.00	Awarded
43230	Capital District	ESD	ESD Grants	NY Quality Assurance Laboratory	The Research Foundation for the State University of New York	74	20	94	\$900,000.00	Awarded
42081	Capital District	ESD	ESD Grants	New Building	Morcon Inc.	72	20	92	\$300,000.00	Awarded
43233	Capital District	ESD	ESD Grants	Nano Alliance Center for Careers in Sub systems and Site services	Trinity Alliance of the Capital Region, Inc.	72	20	92	\$400,000.00	Awarded
40499	Capital District	ESD	ESD Grants	Premier Capital Region Expansion	Premier Personal Products Corporation	71	20	91	\$200,000.00	Awarded
40813	Capital District	ESD	ESD Grants	Field Goods Local Food Distribution Expansion	Field Goods, LLC	71	20	91	\$100,000.00	Awarded
43286	Capital District	ESD	ESD Grants	Upper State Street Garage Project	Eagle Street Corporation	70	20	90	\$900,000.00	Awarded
42397	Capital District	ESD	ESD Grants	Troy Waterfront Farmers Market	Monument Square, LLC	70	20	90	\$1,500,000.00	Awarded
43081	Capital District	ESD	ESD Grants	NY CAP Research Alliance Project	Albany Medical College	69	20	89	\$500,000.00	Awarded
41072	Capital District	ESD	ESD Grants	Marina District Transit Center	City of Troy	68	20	88	\$0.00	Not-Awarded
42706	Capital District	ESD	ESD Grants	Capital Region Educational Learning Object Repository and Distribution System	Ballston Spa Central School District	68	20	88	\$0.00	Not-Awarded
42505	Capital District	ESD	ESD Grants	Schenectady Community Development Infusion	Community Loan Fund of the Capital Region	68	20	88	\$0.00	Not-Awarded
42103	Capital District	ESD	ESD Grants	MassiveMesh Networks -- Free City Wide Wi-Fi	Redburn Infrastructure, LLC	67	20	87	\$0.00	Not-Awarded

CFA #	Region	Agency	Program Name	Project Title	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded/Not-Awarded
42328	Capital District	ESD	ESD Grants	Establish CNSE Sensitive Compartmented Information Facility	College of Nanoscale Science and Engineering (CNSE)	67	20	87	\$0.00	Not-Awarded
42809	Capital District	ESD	ESD Grants	Inland Deep Water Port Expansion	Port of Coeymans	66	20	86	\$0.00	Not-Awarded
39326	Capital District	ESD	ESD Grants	ArtsLab	Arts Center and Theatre of Schenectady, Inc.	66	20	86	\$0.00	Not-Awarded
39630	Capital District	ESD	ESD Grants	Columbia Memorial Hospital Medical Office Expansion	Columbia Memorial Hospital	66	20	86	\$0.00	Not-Awarded
42370	Capital District	ESD	ESD Grants	Access Art	Lawrence & Cooper Inc.	65	20	85	\$0.00	Not-Awarded
39794	Capital District	ESD	ESD Grants	Hudson Opera Houses Next Stage	Hudson Development Corp	65	20	85	\$0.00	Not-Awarded
41981	Capital District	ESD	ESD Grants	The Foster Complex	Sequence Development, LLC	69	15	84	\$0.00	Not-Awarded
42454	Capital District	ESD	ESD Grants	Commercial District Sewer Main Extension	Town of Moreau	67	15	82	\$0.00	Not-Awarded
39982	Capital District	ESD	ESD Grants	Energy Security for Emergency Response	ZeroBase Energy, LLC	62	20	82	\$0.00	Not-Awarded
43429	Capital District	ESD	ESD Grants	Equipment and Facility Improvement Project	Yankee Distillers LLC	62	15	77	\$0.00	Not-Awarded
43109	Capital District	ESD	ESD Grants	St Marys Hospital Outpatient Campus	St. Peter's Health Partners	58	15	73	\$0.00	Not-Awarded
39972	Capital District	ESD	ESD Grants	South Street Redevelopment	Greater Glens Falls Local Development Corp	58	15	73	\$0.00	Not-Awarded
42350	Capital District	ESD	ESD Grants	Park South Redevelopment Project Phase II	Park South Partners LLC	51	20	71	\$0.00	Not-Awarded
40640	Capital District	ESD	ESD Grants	Greene County Public Safety and Broadband Expansion	Hudson Valley Wireless	55	15	70	\$0.00	Not-Awarded
40440	Capital District	ESD	ESD Grants	Arsenal Partnership Application	Arsenal Business and Technology Partnership LTD	48	20	68	\$0.00	Not-Awarded
39049	Capital District	ESD	ESD Grants	Kaaterskill Clove: Leveraging partnerships to create a Destination of Choice	Town of Hunter	52	15	67	\$0.00	Not-Awarded
41942	Capital District	ESD	ESD Grants	Wastewater Collection and Treatment Facilities	Village of Argyle	50	15	65	\$0.00	Not-Awarded
42741	Capital District	ESD	ESD Grants	Community Development Project	Affordable Housing Partnership of the Capital Region Inc.	47	15	62	\$0.00	Not-Awarded
43416	Capital District	ESD	ESD Grants	Observatory Construction Project	Schenectady Museum Association	51	10	61	\$0.00	Not-Awarded
41371	Capital District	ESD	ESD Grants	Crossroads Brewery Production Facility	Crossroads Brewing Company Inc.	45	15	60	\$0.00	Not-Awarded
43381	Capital District	ESD	ESD Grants	Renovation of the DeWitt Clinton Hotel	144 Real Estate Properties Inc.	43	15	58	\$0.00	Not-Awarded
42729	Capital District	ESD	ESD Grants	New Facility Construction Project	Mazzone Administrative Group, Inc.	40	15	55	\$0.00	Not-Awarded
42274	Capital District	ESD	ESD Grants	Schodack BusinessEducational CoLocation Facility	Schodack School District	40	15	55	\$0.00	Not-Awarded
41439	Capital District	ESD	ESD Grants	ESD Sewer	Village of Whitehall	40	15	55	\$0.00	Not-Awarded
43312	Capital District	ESD	ESD Grants	Facility Renovation and Expansion	Robison & Smith, Inc	44	10	54	\$0.00	Not-Awarded
40710	Capital District	ESD	ESD Grants	Hawthorne Suites and Bike Park at Windham	Windham Mountain Partners, LLC	44	10	54	\$0.00	Not-Awarded
40486	Capital District	ESD	ESD Grants	FARM EDUCATION AND EXPANSION	Wm. H. Buckley Farm LLC	32	15	47	\$0.00	Not-Awarded
42791	Capital District	ESD	ESD Grants	Park Theater Renovations	EASM Properties LLC	40	5	45	\$0.00	Not-Awarded
40208	Capital District	ESD	ESD Grants	Berlin Aquaponics Project	Center for Cooperative Housing	34	10	44	\$0.00	Not-Awarded
41414	Capital District	ESD	ESD Grants	Business Hub Expansion	MigrateAmerica, Inc.	32	10	42	\$0.00	Not-Awarded
42601	Capital District	ESD	ESD Grants	The Plaza at Hudson - Downtown Albany Mixed Use High-Rise	Gordon Commercial Development, LLC	30	10	40	\$0.00	Not-Awarded
43295	Capital District	ESD	ESD Grants	The Capital Region Transportation Training Center	Center for Disability Services	29	10	39	\$0.00	Not-Awarded
42122	Capital District	ESD	ESD Grants	Production Technology for Loggers	Empire State Forest Products Association	28	10	38	\$0.00	Not-Awarded
41698	Capital District	ESD	ESD Grants	Wings Things	Copper Kettle Cottages, LLC	33	5	38	\$0.00	Not-Awarded
41982	Capital District	ESD	ESD Grants	Real Restaurant	City Place Bistro	32	5	37	\$0.00	Not-Awarded
39856	Capital District	ESD	ESD Grants	The Beer Diviner Farm Brewery Market	Bly Hollow Brewery, LLC	27	10	37	\$0.00	Not-Awarded
42206	Capital District	ESD	ESD Grants	Facility Relocation	Precision Industrial Maintenance, Inc.	25	10	35	\$0.00	Not-Awarded

CFA #	Region	Agency	Program Name	Project Title	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded/Not-Awarded
39096	Capital District	ESD	ESD Grants	Imagine A Better Future	Mohawk and Hudson River Humane Society	28	5	33	\$0.00	Not-Awarded
40906	Capital District	ESD	ESD Grants	Lonestar Industrial Park	Columbia County Industrial Development Agency	18	10	28	\$0.00	Not-Awarded
38658	Capital District	ESD	ESD Grants	Adirondack Aquatic Center	Adirondack Aquatic Center Inc	12	10	22	\$0.00	Not-Awarded
42848	Capital District	ESD	ESD Grants	Capital Region Smart Lab	The Solar Energy Consortium	16	5	21	\$0.00	Not-Awarded
38777	Capital District	ESD	ESD Grants	Albany County Public Access Project	County of Albany	13	5	18	\$0.00	Not-Awarded
43423	Capital District	ESD	ESD HSSP	Capital Region Innovation Hot Spot	Research Foundation of the State University of NY (Albany)	85	20	105	\$250,000.00	Awarded
40575	Capital District	ESD	ESD HSSP	Albany LawCNSE Hot Spot Application	Albany Law School	71	15	86	\$0.00	Not-Awarded
39730	Capital District	ESD	ESD MNY	Proctors We Are Broadway Promotional Campaign	Proctors	61.5	20	81.5	\$150,000.00	Awarded
42899	Capital District	ESD	ESD MNY	Market Hudson NY	Hudson Opera House	60	20	80	\$60,000.00	Awarded
39622	Capital District	ESD	ESD MNY	Windham Mountain Bike World Cup	Windham Area Recreation Foundation	65	15	80	\$247,875.00	Awarded
39401	Capital District	ESD	ESD MNY	Capital Sports Events	Albany County Convention & Visitors Bureau	63.5	15	78.5	\$125,000.00	Awarded
43204	Capital District	ESD	ESD MNY	River Crossing Creative Marketing	The Olana Partnership	51.5	20	71.5	\$200,000.00	Awarded
43369	Capital District	ESD	ESD MNY	New York Golf Trail International Expansion	New York Golf Trail	55	15	70	\$100,000.00	Awarded
38769	Capital District	ESD	ESD MNY	2015 Erie Canal Marathon Tour	Erie Canalway Heritage Fund	50	15	65	\$0.00	Not-Awarded
43196	Capital District	ESD	ESD MNY	Hudson Wayfinding Program	Hudson Development Corporation	46	15	61	\$0.00	Not-Awarded
41871	Capital District	ESD	ESD MNY	New Video Marketing Initiative	Friends of Clermont	49.5	10	59.5	\$0.00	Not-Awarded
38929	Capital District	ESD	ESD MNY	Tourism Business Attraction; Cool Places, Abundant Spaces, New Faces	Greene County Economic Development Tourism Planning	40.5	15	55.5	\$0.00	Not-Awarded
42296	Capital District	ESD	ESD MNY	Adirondack Craft Beverage Map Trail	Adirondack Regional Chamber of Commerce	45	10	55	\$0.00	Not-Awarded
42241	Capital District	ESD	ESD MNY	Programming Presentation Initiative	Palace Performing Arts Center, Inc.	39.5	10	49.5	\$0.00	Not-Awarded
39820	Capital District	ESD	ESD MNY	Marketing the Avenue	Central Business Improvement District	39	5	44	\$0.00	Not-Awarded
41967	Capital District	ESD	ESD MNY	Bolshoi Ballet	Saratoga Performing Arts Center Inc	27.5	15	42.5	\$0.00	Not-Awarded
38704	Capital District	ESD	ESD MNY	Arnold House Interpretive Center Project	Zadock Pratt Museum Inc	31.5	10	41.5	\$0.00	Not-Awarded
42736	Capital District	ESD	ESD MNY	2015 Special Exhibitions Marketing Plan	Albany Institute of History Art	31	10	41	\$0.00	Not-Awarded
42242	Capital District	ESD	ESD MNY	Saratoga Surrender Site	Friends of Saratoga Battelfield	30.5	10	40.5	\$0.00	Not-Awarded
38658	Capital District	ESD	ESD MNY	Fashion Week of Rochester 2014	Adirondack Aquatic Center Inc	27.5	10	37.5	\$0.00	Not-Awarded
42789	Capital District	ESD	ESD MNY	Windham Vineyards and Winery Improvement	Windham Vineyards and Winery	27	10	37	\$0.00	Not-Awarded
39261	Capital District	ESD	ESD MNY	Schenectady County Historical Society Tourism Marketing	Schenectady County Historical Society	24	10	34	\$0.00	Not-Awarded
38242	Capital District	ESD	ESD MNY	Village of Tannersville Orpheum Theater District	Catskill Mountain Foundation, Inc.	19.5	10	29.5	\$0.00	Not-Awarded
40427	Capital District	ESD	ESD MNY	County Fair Agriculture Infrastructure Reinvestment Project	NYS Association of Agricultural Fairs	16.5	10	26.5	\$0.00	Not-Awarded
42330	Capital District	ESD	ESD SPFS	SUNY Adirondack Regional Education Center Strategic Development Plan	Washington County Local Development Corporation	66	15	81	\$65,000.00	Awarded
38891	Capital District	ESD	ESD SPFS	Greene County Infrastructure Inventory and Development Project	Greene County Economic Development Tourism and Planning	66	15	81	\$37,500.00	Awarded
43340	Capital District	ESD	ESD SPFS	Ski NY	EDC of Warren County	19	10	29	\$0.00	Not-Awarded
38891	Capital District	HCR	HCR CDBGCP	Greene County Infrastructure Mapping For ED sites	Greene County	45	15	60	\$0.00	Not-Awarded
39632	Capital District	HCR	HCR CDBGED	City of Watervliet Assistance to Extreme Molding, LLC	City of Watervliet	52	20	72	\$195,000.00	Awarded

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40974	Capital District	HCR	HCR CDBGED	Greene County Assistance to Zoom Flume Water Park, LLC	Greene County	37	20	57	\$50,000.00	Awarded
39625	Capital District	HCR	HCR CDBGME	Greene County Microenterprise Assistance Program	Greene County	54	20	74	\$200,000.00	Awarded
39195	Capital District	HCR	HCR CDBGME	Town of Bethlehem Microenterprise Grant Program	Town of Bethlehem	46	20	66	\$200,000.00	Awarded
39099	Capital District	HCR	HCR CDBGME	City of Watervliet Microenterprise Program	City of Watervliet	46	20	66	\$200,000.00	Awarded
42627	Capital District	HCR	HCR CDBGPF	Warren County Countryside Adult Home Wastewater Connection	Warren County	57	10	67	\$400,000.00	Awarded
40863	Capital District	HCR	HCR CDBGPF	Village of Waterford Streetscape Improvements	Village of Waterford	15	15	30	\$0.00	Not-Awarded
39998	Capital District	HCR	HCR CDBGPI	Village of Whitehall Sewer Improvements	Village of Whitehall	56	20	76	\$600,000.00	Awarded
39760	Capital District	HCR	HCR CDBGPI	Village of Hudson Falls Water Improvement Project	Village of Hudson Falls	47	15	62	\$500,000.00	Awarded
39626	Capital District	HCR	HCR CDBGPI	Village of Corinth Sewer Improvements	Village of Corinth	39	15	54	\$600,000.00	Awarded
40443	Capital District	HCR	HCR CDBGPI	City of Hudson Stormwater Separation Project	City of Hudson	38	15	53	\$600,000.00	Awarded
38779	Capital District	HCR	HCR CDBGPI	Village of Green Island Interconnect Project	Village of Green Island	17	15	32	\$0.00	Not-Awarded
42627	Capital District	HCR	HCR CDBGPI	Warren County Countryside Adult Home Wastewater Connection	Warren County	0	0	0	\$0.00	Not-Awarded
41848	Capital District	HCR	HCR NYMS	58 North Pearl Street - Downtown Albany	Capitalize Albany	55	15	70	\$236,250.00	Awarded
39325	Capital District	HCR	HCR NYMS	Watervliet Main Street Program 2014	City of Watervliet	52	15	67	\$0.00	Not-Awarded
41231	Capital District	HCR	HCR NYMS	V. Schuylerville Main Street II	Village of Schuylerville	54	10	64	\$0.00	Not-Awarded
39818	Capital District	HCR	HCR NYMS	Central BID Renew the Avenue	Central District Management Association	37	10	47	\$0.00	Not-Awarded
40908	Capital District	HCR	HCR NYMS	Bridge Street Theatre Downtown Anchor Project	Bridge Street Theatre	33	10	43	\$0.00	Not-Awarded
37980	Capital District	HCR	HCR NYMS	The Midtown Square Project	Central District Management Association	26	10	36	\$0.00	Not-Awarded
40377	Capital District	HCR	HCR NYMS	Clinton Avenue Project 2014	Power Love and Sound Mind Development Corporation	14	0	14	\$0.00	Not-Awarded
41631	Capital District	NYSERDA	NYSERDA CGC2	Kiliaen's Landing	City of Rensselaer	61.4	15	76.4	\$187,500.00	Awarded
39768	Capital District	NYSERDA	NYSERDA CGC2	Capital District Inter-Municipal Organics Waste Management Plan	City fo Watervliet	56.4	20	76.4	\$100,000.00	Awarded
42156	Capital District	NYSERDA	NYSERDA CGC2	Cohoes Comprehensive Plan	City of Cohoes	51.2	10	61.2	\$51,500.00	Awarded
43259	Capital District	NYSERDA	NYSERDA CGC2	Audit of Organic Resources in Capital District	MICROrganic Technologies, Inc	30.4	20	50.4	\$0.00	Not-Awarded
42642	Capital District	NYSERDA	NYSERDA CGC2	Glenville Comprehensive Plan Update	Town of Glenville	40.2	10	50.2	\$0.00	Not-Awarded
43083	Capital District	NYSERDA	NYSERDA CGC3	The Tilley Lofts, Watervliet Mixed Development	Redburn Development Companies, LLC	52.71	15	67.71	\$0.00	Not-Awarded
43305	Capital District	NYSERDA	NYSERDA CGC3	College of Nanoscale Science & Engineering Sustainable Building Pilot	The Research Foundation of SUNY on behalf of the College of Nanoscale Science Engineering	43	20	63	\$0.00	Not-Awarded
41452	Capital District	NYSERDA	NYSERDA CGC3	Glenville Town Center Sustainable Opportunities Program	Town of Glenville	44.71	15	59.71	\$0.00	Not-Awarded
40208	Capital District	NYSERDA	NYSERDA CGC3	Berlin Aquaponics	Clearwater Aquaponics Inc	26.14	10	36.14	\$0.00	Not-Awarded
39242	Capital District	Parks	Parks HAS D	Schenectady Gateway Park	City of Schenectady	59	15	74	\$400,000.00	Awarded
39679	Capital District	Parks	Parks HAS D	Historic Cherry Hill Fire Detection/Suppression System	Historic Cherry Hill	44.5	20	64.5	\$0.00	Not-Awarded
40309	Capital District	Parks	Parks HP D	Mount Lebanon Shaker Great Stone Barn Preservation and Tourism Development	Shaker Museum and Library	55.5	20	75.5	\$500,000.00	Awarded
39854	Capital District	Parks	Parks HP D	Stephen and Harriet Myers Residence Restoration	Underground Railroad History Project of the Capital Region Inc	51.5	20	71.5	\$60,500.00	Awarded
41347	Capital District	Parks	Parks HP D	Copake Iron Works Furnace Cornerstones Stabilization	Friends of Taconic State Park	55	15	70	\$50,000.00	Awarded

CFA #	Region	Agency	Program Name	Project Title	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded/Not-Awarded
38748	Capital District	Parks	Parks HP D	Thomas Cole House LUAL Elevator Installation & HVAC Replacement	River Street Planning Development	42	20	62	\$0.00	Not-Awarded
39679	Capital District	Parks	Parks HP D	Historic Cherry Hill Fire Detection/Suppression System	Historic Cherry Hill	38	20	58	\$0.00	Not-Awarded
41677	Capital District	Parks	Parks HP D	Hart Cluett House Preservation	Rensselaer County Historical Society, Inc.	40.5	15	55.5	\$0.00	Not-Awarded
42344	Capital District	Parks	Parks HP D	Grooms Tavern Blacksmith and Wagon Shop Restoration	Town of Clifton Park	38	15	53	\$0.00	Not-Awarded
37069	Capital District	Parks	Parks HP D	Shaw Bridge Restoration	Town of Claverack / Historic Preservation Advisory Committee	41.5	10	51.5	\$0.00	Not-Awarded
39886	Capital District	Parks	Parks HP D	Hart Building Restoration	Troy Public Library	34.5	15	49.5	\$0.00	Not-Awarded
42150	Capital District	Parks	Parks HP P	Matton Shipyard Adaptive Reuse Project	Erie Canalway Heritage Fund, Inc.	48	15	63	\$238,642.00	Awarded
40275	Capital District	Parks	Parks HP P	Van Ostrande Radliff House Restoration Plan	Historic Albany Foundation	43	15	58	\$0.00	Not-Awarded
39060	Capital District	Parks	Parks PKS D	Thacher State Park Visitor Center	Open Space Institute	52	15	67	\$220,000.00	Awarded
39486	Capital District	Parks	Parks PKS D	Historic Saratoga Battlefield Champlain Canal Connector Trail	Town of Stillwater	46.88	20	66.88	\$98,942.00	Awarded
39046	Capital District	Parks	Parks PKS D	Town of Hoosick Pool Improvements	Town of Hoosick	58.25	5	63.25	\$123,625.00	Awarded
39876	Capital District	Parks	Parks PKS D	DACC Outdoor Recreation Project	Duanesburg Area Community Center	46.15	15	61.15	\$0.00	Not-Awarded
40468	Capital District	Parks	Parks PKS D	Hudson Urban Park Redevelopment	City of Hudson	38.5	15	53.5	\$0.00	Not-Awarded
40340	Capital District	Parks	Parks PKS D	Vanderbilt Park Pavilion	Town of Greenville	42.25	10	52.25	\$0.00	Not-Awarded
39633	Capital District	Parks	Parks PKS D	Ann Lee Pond Walkway	Albany County	45.25	5	50.25	\$0.00	Not-Awarded
39049	Capital District	Parks	Parks PKS D	Kaaterskill Clove	Town of Hunter	35.25	15	50.25	\$0.00	Not-Awarded
43073	Capital District	Parks	Parks PKS D	Hebron Nature Preserve Restoration Project	Pember Library Museum Hebron Preserve	27.75	10	37.75	\$0.00	Not-Awarded
39561	Capital District	Parks	Parks PKS P	Hudson North Bay Recreation and Natural Center	Columbia County	53.63	15	68.63	\$131,250.00	Awarded
42933	Capital District	Parks	Parks PKS P	Lawson Lake Infrastructure Improvements	Albany County	34.13	15	49.13	\$50,000.00	Awarded

Program Legend

Agency	Program Abbreviation	Program Name
Arts	Arts APCE	Artistic Program Capital Equipment
Arts	Arts CHPG	Arts, Culture & Heritage Project Grant
Arts	Arts TIP	Technology Improvements Program
Arts	Arts WIP	Workforce Investment Program
Canals	Canals	Canalway Grant Program
DEC	DEC EPGP	Engineering Planning Grant Program
DOL	DOL EET	Existing Employee Training Program
DOL	DOL NHT	New Hire Training Program
DOL	DOL UWT	Unemployed Worker Training Program
DOS	DOS CSBG	Community Services Block Grant
DOS	DOS LGE	Local Government Efficiency Program
DOS	DOS LWRP	Local Waterfront Revitalization Program
EFC	EFC GIGP	Green Innovation Grant Program
ESD	ESD EJP	Excelsior Jobs Program
ESD	ESD Grants	Empire State Development Grant Program
ESD	ESD HSSP	New York State Innovation Hot Spot Support Program
ESD	ESD MNY	Market New York
ESD	ESD SPFS	Strategic Planning and Feasibility Studies
HCR	HCR CDBGCP	Community Development Block Grant - Community Planning
HCR	HCR CDBGED	Community Development Block Grant - Economic Development
HCR	HCR CDBGME	Community Development Block Grant - Microenterprise
HCR	HCR CDBGPF	Community Development Block Grant - Public Facilities
HCR	HCR CDBGPI	Community Development Block Grant - Public Infrastructure
HCR	HCR CDBGSBA	Community Development Block Grant - Small Business Assistance
HCR	HCR NYMS	New York Main Street
HCR	HCR NYMSTA	New York Main Street Technical Assistance
NYSERDA	NYSERDA CGC2	Cleaner Greener Communities - Category 2: Planning & Technical Assistance
NYSERDA	NYSERDA CGC3	Cleaner Greener Communities - Category 3: Sustainability Projects
Parks	Parks HAS D	Heritage Area Systems (Development)
Parks	Parks HAS P	Heritage Area Systems (Planning)
Parks	Parks HP A	Historic Property (Acquisition)
Parks	Parks HP D	Historic Property (Development)
Parks	Parks HP P	Historic Property (Planning)
Parks	Parks PKS A	Parks (Acquisition)
Parks	Parks PKS D	Parks (Development)
Parks	Parks PKS P	Parks (Planning)