



FLREDC MEETING SUMMARY

Introductory Information:

Date and Time Meeting Commenced: August 30, 2017 at 3:00 pm

Location: Wegmans Conference Center
200 Wegmans Market Street, Rochester, NY

Council Members Present: Ginny Clark, Cheryl Dinolfo, Bob Duffy, Hilda Escher, Steve Hyde, Tony Jackson, Anne Kress, Theresa Mazzullo, David Munson, John Noble, Wade Norwood, Joseph Robach, Peter Robinson, Bill Strassburg, Danny Wegman, Christine Whitman, David Young

Council Member Substitutes: Bill Bacon for Eric Gott, Jay Gsell for Ray Cianfrini, Matt Hurlbutt, Jason Molino for Eugene Jankowski, John Sheppard for Robert Shipley, Alex Yudelson for Lovely Warren

State Agency/Local Government/ESD Staff: Howard Zemsky, Vincent Esposito, Kiska Stevens, JaMone Turner, Joseph Hamm, Cullen Brown, Terence Clas, Steve Golding, Saul Maneiro, Tammy Mayberry, Rich Parker, Leonard Skrill, JC Smith, Ralph Van Houten, Shari Vincent-Voorhees, Kaleigh Benedict, Conor McMahon, Greg Parker

Special Guests: Denise Battles, SUNY Geneseo; Lindsay Boylan, ESD; Rich Funke, NYS Senate; Dolores Kruchten, Eastman Business Park; Leah Perkins, Wegmans Food Markets; Joel Seligman, University of Rochester; Alfred Griffin, NY Green Bank

Time Adjourned: 5:00 PM

Welcome and Remarks: Anne Kress (Co-Chair) welcomed everyone to the FLREDC Meeting and thanked the council members, public, work teams and Howard Zemsky for attending. She then turned it over to Danny Wegman (Co-Chair) who announced this is his last meeting as Co-Chair and thanked everyone and the governor for giving us the opportunity to come together as a region to work together.

Opening Remarks and Special Announcement: Vincent Esposito called the meeting to order.

Howard Zemsky acknowledged Danny Wegman's contribution to the Regional Council and wanted everyone to know that the Governor shares his opinion, that no other leader across the state has demonstrated the commitment in Rochester and the Finger Lakes region as much as he has and he can get to the core of a problem and leads by example as he is now served for seven years into a two year commitment.

Howard Zemsky then introduced Bob Duffy as the Governor's appointment as the new Co-Chair of the FLREDC. He then thanked Bob Duffy for stepping into this role.

Bob Duffy thanked Governor Cuomo and his leadership for the regional councils. The FLREDC has no other rival in this process. He thanked Joel Seligman for his five years of service and Anne Kress for stepping in to the Co-Chair position and for providing extraordinary service. He stated that replacing



Danny Wegman is going to be difficult, but what he has done for the children in our schools, healthcare in our region, supporting businesses in our region is unparalleled.

Joel Seligman was invited to say a few words. He expressed his gratitude for a great seven years. He thanked everyone and Danny Wegman's commitment that has uplifted everyone in his seven years as a Co-Chair. He remarked on Danny Wegman's capacity that we saw to get to the heart of matters and tried to find the things that were preventing us from progressing and find a solution. He has a commitment to uplifting everyone and, as everyone knows, he cares.

Vincent Esposito then presented a plaque to thank Danny Wegman for his service. Anne Kress also thanked the governor for convening a table of strangers and said Danny Wegman brought the spirit of cooperation to the table and we learned to work together to get things accomplished.

Introduction of New Members: Vincent Esposito introduced three new Regional Council Members: David Munson, President of Rochester Institute of Technology; Steve Hyde, of the Genesee County Economic Development Center, who is replacing Charlie Cook; and Bill Strassburg, of Wegmans Food Markets.

Executive Director Update: Vincent Esposito gave an update on things that have happened since the last meeting on 5/25/17. We received 255 CFA Applications; Legislature passed assistance for flooding of Lake Ontario and windstorm damage that happened in March; Restore NY Round V application window will be open for the next six weeks, an informational session is scheduled for 9/26/17 and the limits were increased; AIM Photonics has signed a lease and began construction on the TAP facility; Ed White has been named the Chair of the National Photonics Board; Upcoming LSI Conference is in a couple of weeks; Announcements and milestones that have been achieved: Geneva has announced 12 projects that will be completed with DRI funding and the new Welcome Center; in Batavia the Governor announced HP Hood has acquired the Mueller Quaker Dairy plant in the ag park; in Henrietta he announced eHealth Technologies announced they are expanding by 200 positions; Paychex is growing by 625 employees over the next five years. Some smaller things happening: DuPont/Danisco is expanding; NY BEST opened another shared facility for pilot battery cell assembly; Launched the new Photonics Venture Challenge – LuminatNY run by High Tech Rochester; several food projects – opening of Foodlink's Commercial Kitchen; Genesee Valley Regional Market Authority announced \$1 million annual for ag projects around our region; Baldwin Richardson in Wayne County announced it is expanding; announced funding for three pilot expansions for early childhood programs; Kodak Alaris is moving but staying in the region, governor's announcement that there are 100 wineries in the FL region and he introduced Sam Filler, who is the new head of the NY Wine and Grape Foundation.

FLREDC Dashboard: Vincent Esposito briefly reviewed the FLREDC Updated Dashboard.

Special Presentation: NY Green Bank: Alfred Griffin, President of the NY Green Bank gave a presentation on the NY Green Bank and what they have to offer for investment into clean energy, a decrease in energy consumption, a 40% decrease in greenhouse gases, retrofitting homes and businesses, energy storage and clean transportation.



Work Team Reports:

Chair Dolores Kruchten gave an update on the Eastman Business Park Work Team and their dashboard.

Chair Steve Hyde gave an update on the WNY STAMP Work Team and their dashboard.

Co-Chairs Denise Battles and Peter Robinson gave an update on the Higher Ed & Research Work Team and their dashboard which now includes a Life Sciences section.

REDC Guidelines & Scoring Rules Review: Vincent Esposito gave a presentation on the REDC Guidelines and Score Rules were reviewed, as well as the process for scoring and appealing of scores. The Work Teams, legislators and ex-officio members will not be able to review the applications or appeal the scores, only full voting members will be able to do so.

Draft Annual Report: Leah Perkins gave a presentation on the Draft Annual Report, which will be posted online after the meeting for review and comments.

Work Plan Update: Public Input, CFA Scoring, etc.: Vincent Esposito reviewed the Updated Work Plan which was given at the meeting; Appealed scores will be due by 9/5/17; Comments on the Annual Report due by 9/8/17; Appealed Score e-votes due by 9/8/17; Members will receive a list of Priority Projects before the 9/21/17 meeting.

Danny Wegman thanked all of the presenters, the presentations were awesome, focused, very clear and he can see why we are doing so well as a region.

Anne Kress commented this is a great testament to the Regional Council and the leadership as think about where Eastman Business Park was when we started and where it is today. This is a hallmark of our Regional Council and the collaboration that we have.

Howard Zemsky thanked everyone for all of the participation. The Finger Lakes region is almost always the most robust region for participation.

Bob Duffy thanked Danny Wegman for his leadership and the presenters for their presentations. He stated we should tell our story more publicly and complemented Danny Wegman on his outstanding public service and said he deserves so much credit for what has happened here.

The meeting concluded with a group photo of the 2017 FLREDC members.

Conflicts noted: No conflicts noted.

Recusals noted: No recusals noted.

Next Meeting: The next meeting will be held on 9/21/17 at 3:00pm at Monroe Community College.

/kls