FLREDC Public Meeting
Monroe Community College
February 1, 2017
New York State has made remarkable economic and social progress.
Not since the time of FDR and Robert Moses has our government produced more...
achieved more...
passed more meaningful legislation...
or built more for the people.
We are building a new New York with an unprecedented $100 billion program...
New Penn Station-Farley Complex
STATE-OF-THE-ART TRAIN HUB
New Airport at LaGuardia
UNDER CONSTRUCTION
New JFK Int’l Airport

$10 BILLION DEVELOPMENT PLAN
We are successfully reversing Upstate’s cycle of decline with a new regional approach that is building a new economy – and the progress is stunning...
Here in the Finger Lakes Region, companies like Genesee Brewery are creating jobs and opportunity.
The State has awarded the Finger Lakes Region $506 million in REDC funding...
Plus $500 million in URI funding...
Plus $240 million to build the
I-390/490 Lyell Ave, I-390 Southern Corridor,
Inner Loop and the Rochester Train Station...
Plus $40 million to transform Greater Rochester International Airport...
Most recently, we invested $2.1 million for Datto to expand its operations in Rochester’s new Downtown Innovation Zone, creating up to 200 new high-tech jobs...
And $2.6 million to relocate the RIT Center for Urban Entrepreneurship to Downtown Rochester to provide greater small business support across the region...
Totaling a State investment of more than $1.3 billion in the Finger Lakes Region.
Today millennials are staying, returning or coming to Rochester at one of the fastest rates in the nation.
$150 million State investment in tourism since 2011

• Since then, direct visitor spending has increased by $9 billion from $54 billion to $63 billion
• Visitors up 15.3% from 202.9 million to 234 million

And the State’s record investment in tourism is paying dividends.
Our statewide unemployment is down from 8.4 percent 6 years ago to 4.9 percent today.
And the good news is that our economic success is shared all across the state...
Today New York State has the highest number of jobs in history:

7.9 MILLION
PRIVATE SECTOR JOBS
22,700 NEW JOBS in the Finger Lakes Region since 2010
What makes our economic progress even sweeter is that it is matched by unprecedented social progress.
Marriage equality...
Paid family leave...
And minimum wage.
We made dramatic progress because we took dramatic action.
Since 2011, we have limited spending increases to under 2% a year – the lowest since they’ve kept budget numbers.
Everyone in New York pays a lower income tax rate today than they did the day Governor Cuomo took office.

- Lowest middle class tax rates since 1947
- Lowest manufacturers tax rate since 1917
- Lowest corporate tax rate since 1968

Tax rates are down for every New Yorker.
And New York State’s credit ratings are up across the board.
In this progress, we recognize there is more to do - particularly to lift up our middle class and working class who feel left out of our economic recovery.
At the same time, there is a recent and powerful belief that America’s diversity, openness and acceptance is in conflict with the success of America’s middle class working families.
TWO PATHS FORWARD

JOB 1: Advance the Middle Class
TWO PATHS FORWARD

JOB 1: Advance the Middle Class

JOB 2: Protect Progressive Values
Middle Class Recovery Act
Middle Class Recovery Act

1. Jobs & Infrastructure
2. Access to Education
3. Lower Taxes
Middle Class Recovery Act

Jobs & Infrastructure
We are undertaking most comprehensive redevelopment of New York State facilities and infrastructure in modern history.
Upstate Region

Building Infrastructure

- Plattsburgh Int’l Airport
- Whiteface Mountain
- Hancock Int’l Airport
- Frontier Town
- Schenectady Rail Station
- Albany Convention Center
- Utica
- State Fairgrounds
- I-81 Tunnel Study
- Saab North American HQ
- Elmira-Corning Regional Airport
- Industrial Hemp Expansion
- Woodbury Transit & Economic Dev. Hub
- Athenex
- Empire State Trail
- Clarkson Trudeau
- Gore Mountain
- Aboriginal Int’l Airport
- Jamestown Comedy Center
- Greater Rochester Int’l Airport
- Photonics
- BB²
- BB²
- Athenex
- Greater Rochester Int’l Airport
- Photonics
- BB²
- Athenex
- Empire State Trail
As part of our $100 billion statewide investment in infrastructure, we are paving more than 10,200 miles of roads and repairing 2,650 bridges across New York State.
THE STATE HAS ALLOCATED

$593 MILLION FOR ROADS & BRIDGES IN THE FINGER LAKES REGION

• Funding over the next 5 years from the State’s DOT Capital Plan
• $389 million for Monroe County
• $26 million for the City of Rochester
Today manufacturing jobs account for 5% of all jobs in New York State, and close to $70 billion in goods are manufactured here each year.
New York State has a responsibility to support our people and our jobs...
Governor Cuomo is proposing the Buy American Act

- Expands the Buy American provisions to all procurement over $100,000, protecting and expanding our state’s manufacturing and construction sectors.
The New York Buy American Act will have the nation’s strongest mandated preference for American products.
And to get us started:
The new Tappan Zee Bridge is 100% American-made, including all of the steel used in its construction. It will be ready on time and on budget in 2018.
To grow more jobs...
We are embracing the innovation economy – and ridesharing is part of it.
Right now it is only legal in New York City...
UNFAIR
Ridesharing creates jobs, saves lives and produces alternatives.
GOVERNOR CUOMO IS PROPOSING TO PASS RIDESHARING ACROSS NEW YORK STATE
We are proposing the **Empire State Trail** – a 750 mile finished pathway that travels through our parks, valleys and along our waterways...
We propose $53 million for Phase I of the Empire State Trail.

And we will connect it to:

- **ERIE CANALWAY**
  Buffalo to Albany

- **HUDSON RIVER VALLEY GREENWAY**
  Tip of Manhattan to Lake George

- **STATE BIKE ROUTE 9**
  Lake George to Canadian border
We propose investing $2 billion for the Clean Water Infrastructure Act.

- Local water systems/filtration
- Protecting water sources
- Testing
Reigning in the Cost of Prescription Drugs

- Cap the price of prescription drugs that are sold to the State’s Medicaid program by a State review board.
- In the private marketplace, impose a surcharge on any amount in excess of the set price.
- The surcharge amount is returned to health insurance plans to reduce the cost of insurance.

NO COST TO THE STATE
There is work to do on combating addiction – Emerging and more potent drugs such as Fentanyl are wreaking havoc on communities across the state.
Our 6-Point Plan to Combat Drug Abuse:

1. Eliminate prior authorization requirements to make substance use disorder treatment available to all.
2. Add fentanyl analogs to the New York controlled substances schedule to subject emerging synthetics drugs to criminal drug penalties.
3. Increase access to life-saving buprenorphine treatment by recruiting health care providers to become prescribers.
4. Establish 24/7 crisis treatment centers to ensure access to critical support services.
5. Require emergency department prescribers to consult the Prescription Monitoring Program registry to combat “doctor shopping.”
6. Create New York’s first recovery high schools to help young people in recovery finish school.
Governor Cuomo Also Proposes

- $750 million for Round VII of the REDC Competition
- $100 million to revitalize 10 more downtowns across New York State – Geneva won in 2016
- $300 million for the Environmental Protection Fund
Middle Class Recovery Act

Access to Education
In just 6 years, we have increased education spending by 31% - a total $6.1 billion.
Education

School Aid: $1 billion
growth cap 3.9% = $961 million

Past Governors’ Spending Proposals

<table>
<thead>
<tr>
<th>Governor</th>
<th>Growth Cap</th>
</tr>
</thead>
<tbody>
<tr>
<td>M. Cuomo</td>
<td>1.8%</td>
</tr>
<tr>
<td>Pataki</td>
<td>1.2%</td>
</tr>
<tr>
<td>Spitzer/Paterson</td>
<td>1.5%</td>
</tr>
<tr>
<td>A. Cuomo All Years</td>
<td>2.4%</td>
</tr>
<tr>
<td>A. Cuomo After 1st Year</td>
<td>4.0%</td>
</tr>
</tbody>
</table>
We propose investing $150 million to support the continued transformation of high-need schools into community hubs.
Plus $800 million for Pre-Kindergarten...
And $35 million to create 22,000 new after school slots in high poverty areas.
In today’s economy, you need a college education to compete for most middle class jobs.
In 2015, the average student loan debt in New York was $29,320.
Governor Cuomo proposes investing $163 million for tuition-free college to our public universities for students from families earning $125,000 or less.
79% of all families in the Finger Lakes would qualify for tuition-free public college.
Middle Class Recovery Act

Lower Taxes
We are cutting middle class taxes for 6 million taxpayers.

Incomes of $40k - $150k
6.85% → 6.45% (2018) to 5.5% (fully effective)

Incomes of $150k - $300k
6.85% → 6.65% (2018) to 6.0% (fully effective)

Average middle class savings next year will be $250 and when fully effective will be $700 annually.
And this year we are proposing no tax increases.
The typical New York homeowner pays 2.5x more in local property taxes than in State income taxes.

Source: 2014 ACS, State Dept. Taxation & Finance
And in terms of home value, New York taxpayers pay the highest property taxes in the nation.
Six years ago, we vowed to tackle the century-old local tax problem by signing into law the 2% property tax cap.
To date, the State’s tax cap, freeze and cut programs have saved New York homeowners $16 billion...
Including $1.45 billion here in the Finger Lakes Region – with the typical homeowner in New York saving $2,100.
Our Property Tax Relief Plan calls on County Executives to bring together their local governments, communities, businesses, labor and other stakeholders to create a plan to share services, find efficiencies and reduce costs.
EMPOWERING CITIZENS TO LOWER THE COST OF LOCAL GOVERNMENT:

- County Executives will put together plans to share services, find efficiencies and reduce costs.
- The public will vote on these plans this November as a referendum.
- If the plan is rejected, the county and local government would prepare a new one for submission the following year.
LET’S
EMPower Citizens
tO Lower Cost Of LOcal Government
The Governor proposed providing further relief to working class families with the **Middle Class Child Care Tax Credit**...
Under the Middle Class Child Care Tax Credit, more than 200,000 working families will see their tax benefits more than double on average.
Our Middle Class Recovery Act will impact the entire state.
On the Numbers...
## Numbers Overview

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Deficit</td>
<td>$3.5 billion</td>
</tr>
<tr>
<td>Education</td>
<td>$1 billion</td>
</tr>
<tr>
<td>K-12</td>
<td>(3.9% growth cap + $40M)</td>
</tr>
<tr>
<td>College Affordability</td>
<td>$163 million</td>
</tr>
<tr>
<td>Free tuition for families earning &lt;$125,000/year</td>
<td></td>
</tr>
<tr>
<td>Medicaid</td>
<td>$567 million</td>
</tr>
<tr>
<td>(3.2% growth gap)</td>
<td></td>
</tr>
<tr>
<td>Remainder of Agencies</td>
<td>FLAT</td>
</tr>
<tr>
<td>State Operating</td>
<td>$98.06 billion</td>
</tr>
<tr>
<td>Total State Budget</td>
<td>$152.3B</td>
</tr>
</tbody>
</table>
Executive Director Update (Last Meeting: 9/28/2016 @ MCC)

• Round 6 Recap: Progress Report, SIAT Present, Top Performer Awards
• 11/2: Sustainable Development Conference in Rochester
• 11/30: Anti-Poverty Projects Announced: RMAPI/CFC, HSWC, MCC FWD Center
• 12/14: NYS Photonics Board Meeting: AIM Photonics TAP Facility to EBP
• 1/11: County/DOL Job Fair @ MCC
• 1/24: Excelsior Budget & State of State Presentation by Gov Cuomo in Roch
  • Included: Photonics Venture Challenge, Datto Expansion, RIT REMADE Institute
• Other Announcements:
  • Charter Communications, GW Lisk, McAlpin, Main Ford, NY-BEST Pilot Mfg @ EBP
  • Food: American Packaging, Pride Pak, Cheribundi, WNY Cheese
  • RIT: AmPrint Center, MAGIC Spell Studios construction launch
GOAL 1: Grow Jobs
Total Jobs: 548,000 (11,000 Net New Jobs Since 2011)
Regional Growth: Up 2% (NYS: 7%, Upstate: 2%)

Finger Lakes Employment
NYS Department of Labor, QCEW

Unemployment Rate (October 2016)
NYS Department of Labor, Local Area Unemployment Statistics

GOAL 2: Increase Regional Wealth
Average Annual Wage: $46,800
Regional Growth: Up 11% (NYS: 6%, Upstate: 9%)

Average Annual Wages
NYS Department of Labor, QCEW

Gross Metropolitan Product (2011-14)
U.S. Bureau of Economic Analysis

GOAL 3: Drive Private Investment
Regional Growth: Up 4%
(NYS: 7%, Upstate: 2.5%)

Establishments (2011-15)
NYS Department of Labor, QCEW

GOAL 4: Reduce Poverty
Rochester Poverty Rate: 33.5% = 70,350 Residents
FL Region Poverty Rate: 14.3%
# DASHBOARD: Consolidated Funding Application (CFA) Summary

## ROUND 1 (2011)
- **Total Projects Funded**: 94
- **Total Project Cost (Millions)**: $273.5
- **Total Amount Awarded (Millions)**: $53.4
- **Ratio of TPC to Awards**: 5:1
- **Jobs Created (est.)**: 1,130
- **Jobs Retained (est.)**: 3,781
- **Complete**: 75
- **On Schedule**: 14
- **Contract Not Yet Executed**: 0
- **Progressing Slow**: 0
- **Concerns To Be Resolved**: 1
- **Cancelled or funding declined**: 4

## ROUND 2 (2012)
- **Total Projects Funded**: 80
- **Total Project Cost (Millions)**: $266.4
- **Total Amount Awarded (Millions)**: $41
- **Ratio of TPC to Awards**: 6.5:1
- **Jobs Created (est.)**: 756
- **Jobs Retained (est.)**: 900
- **Complete**: 53
- **On Schedule**: 13
- **Contract Not Yet Executed**: 0
- **Progressing Slow**: 0
- **Concerns To Be Resolved**: 0
- **Cancelled or funding declined**: 9

## ROUND 3 (2013)
- **Total Projects Funded**: 94
- **Total Project Cost (Millions)**: $196.3
- **Total Amount Awarded (Millions)**: $24.1
- **Ratio of TPC to Awards**: 8:1
- **Jobs Created (est.)**: 143
- **Jobs Retained (est.)**: 363
- **Complete**: 43
- **On Schedule**: 44
- **Contract Not Yet Executed**: 0
- **Progressing Slow**: 3
- **Concerns To Be Resolved**: 0
- **Cancelled or funding declined**: 0

## ROUND 4 (2014)
- **Total Projects Funded**: 104
- **Total Project Cost (Millions)**: $361.2
- **Total Amount Awarded (Millions)**: $42
- **Ratio of TPC to Awards**: 9:1
- **Jobs Created (est.)**: 115
- **Jobs Retained (est.)**: 931
- **Complete**: 24
- **On Schedule**: 72
- **Contract Not Yet Executed**: 0
- **Progressing Slow**: 1
- **Concerns To Be Resolved**: 0
- **Cancelled or funding declined**: 2

## ROUND 5 (2015)
- **Total Projects Funded**: 145
- **Total Project Cost (Millions)**: $877.2
- **Total Amount Awarded (Millions)**: $71.7
- **Ratio of TPC to Awards**: 12:1
- **Jobs Created (est.)**: 1,063
- **Jobs Retained (est.)**: 4,260
- **Complete**: 7
- **On Schedule**: 97
- **Contract Not Yet Executed**: 0
- **Progressing Slow**: 0
- **Concerns To Be Resolved**: 0
- **Cancelled or funding declined**: 1

## ROUND 6 (2016)
- **Total Projects Funded**: 97
- **Total Project Cost (Millions)**: $257.1
- **Total Amount Awarded (Millions)**: $37.5
- **Ratio of TPC to Awards**: 7:1
- **Jobs Created (est.)**: 354
- **Jobs Retained (est.)**: 430
- **Complete**: 0
- **On Schedule**: 97
- **Contract Not Yet Executed**: 0
- **Progressing Slow**: 0
- **Concerns To Be Resolved**: 0
- **Cancelled or funding declined**: 0

## TOTALS
- **Total Projects Funded**: 614
- **Total Project Cost (Millions)**: $2.23 Billion
- **Total Amount Awarded (Millions)**: $269.7 Million
- **Ratio of TPC to Awards**: 8:1
- **Jobs Created (est.)**: 3,561
- **Jobs Retained (est.)**: 10,665

*Only includes projects awarded NYS funding in annual REDC/CFA Rounds (and not other NYS-supported projects)*
**DASHBOARD: Upstate Revitalization Initiative (URI) Summary**

**Goals**
- Reduce poverty
- Grow jobs
- Increase regional wealth
- Drive private investment

**$500M Committed: $199,410,000**
Leverage (Direct): $500,557,000

### Optics, Photonics, & Imaging
- **COMMITTED:** $96,160,000 (TARGET: $50M)
  AIM Photonics* (additional requests TBD)
  Avogy (project status TBD)
  CFA Round V ($160K)

### Agriculture & Food Production
- **COMMITTED:** $15,400,000 (TARGET: $75M)
  North American Breweries Genesee Eco-Brewing*
  American Packaging Corp
  WNY Cheese
  Project Organic* @ EBP
  CFA Round V ($1.4M)

### Next Gen Manufacturing & Technology
- **COMMITTED:** $29,100,000 (TARGET: $125M)
  1366 Tech* @ STAMP
  NY-BEST Cell Assembly Pilot Manufacturing @ EBP
  Datto @ DIZ
  CFA Round V ($7.8M)

### Pathways to Prosperity
- **COMMITTED:** $15,900,000 (TARGET: $100M)
  MCC FWD Center* @ EBP
  Hillside Work-Scholarship*
  RMAPI/CFC Adult Mentors*
  North American Breweries*
  Project Organic*
  CFA Round V ($2M)

### Entrepreneurship & Development
- **COMMITTED:** $10,275,000 (TARGET: $75M)
  Photonics Venture Challenge*
  CFA Round V ($275K)

### Higher Education & Research
- **COMMITTED:** $21,100,000 (TARGET: $75M)
  REMADE Institute @ RIT
  CFA Round V ($1.1M)

**Foundation (Quality of Life):**
Education, Healthcare, Skilled Workforce, Diverse Economy, Cost of Living, Arts & Culture (CFA Round V: $11.3M)

*Highlighted Initiative in the FLXFWD URI Plan

Updated: January 2017
22,700 New Jobs – net new private sector jobs in FLX region since 2010
  • Despite continued downsizing, including 3,800 jobs losses in Chemical Manufacturing in last 5 years

4.7% Unemployment Rate – down from 8.0% in Dec 2010

8.8% Millennial Growth – increase in 20-34 year-olds since 2010 (US Census)
  • Faster growth than all Upstate cities and national average of 6.1%

4-Time REDC “Top Performer” – out of 6 CFA/REDC competition rounds
  • Nearly 600 projects directly funded by CFA awards leveraging over $2 Billion in private investment
  • $3.4 Billion total invested by NYS in FL region in 2011-15 (not including health care or education)

Poverty Reduction – core economic development goal per FLXFWD
  • Implementation of Anti-Poverty Impact Statement and targeted anti-poverty grant incentives
Agriculture & Food Production

Work Team

Quarterly Progress Report
‘SILICON VALLEY OF FOOD’

Wegmans a ‘game changer’ driving agricultural web across Finger Lakes
Agriculture, Food, & Beverage Projected Job Growth

22,000 projected by 2021

17,600*

19,800

Average Employment

*estimate

Years

2011
2016
2021

New & Expanded Businesses = ~1200
American Packaging = ~200
PridePak = ~200
Mastornardi = ~200
North Am Brewing = ~100
Intergrow = ~100
Love Beets = ~100
Krehers = ~50
KanPak (Siggis) = ~50
5 year (2010-2015) Food Production Growth in the Finger Lakes Region

Source: NYSDOL

18-month Ag & Food Production CFA/URI Awards by County
(July 2015 - January 2017)
Pillar: Agriculture, Food & Beverage Production

<table>
<thead>
<tr>
<th>CFA Projects completed in 2015</th>
<th># of jobs (anticipated)</th>
<th>Investment in millions</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>583</td>
<td>$157</td>
</tr>
</tbody>
</table>

Opportunities for Growth

<table>
<thead>
<tr>
<th>Convert conventional farmland to organic farmland</th>
<th>Increase the Controlled Environment Agriculture (CEA) output</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Kreher’s Farm converted 2,000 acres (avg. farm size is 200 acres)</td>
<td>• Intergrow Greenhouses • Clearwater Organics</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Develop and grow the craft beverage industry</th>
<th>Develop a food production operation to service and co-pack for small- to mid-size food operations</th>
</tr>
</thead>
<tbody>
<tr>
<td>• North American Brewing Eco-Brewery</td>
<td>• Cornell Ag &amp; Food Tech Park (Cheribundi)</td>
</tr>
<tr>
<td>Project</td>
<td># of jobs</td>
</tr>
<tr>
<td>---------------------------------------------</td>
<td>-----------</td>
</tr>
<tr>
<td>North American Brewing Eco-Brewery</td>
<td>128</td>
</tr>
<tr>
<td>Foodlink, Inc</td>
<td>150</td>
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<tr>
<td>Yancey's Fancy</td>
<td>50</td>
</tr>
<tr>
<td>Intergrow Greenhouses</td>
<td>100</td>
</tr>
<tr>
<td>Kreher's Farms</td>
<td>60</td>
</tr>
<tr>
<td>Marquart Brothers Potato Chip Plant</td>
<td>40</td>
</tr>
<tr>
<td>Clearwater Organics</td>
<td>100</td>
</tr>
<tr>
<td>Cornell Agriculture &amp; Food Tech Park</td>
<td>18</td>
</tr>
<tr>
<td>NYSAES - HPP</td>
<td>8</td>
</tr>
<tr>
<td>LeRoy Food &amp; Technology Park</td>
<td>220</td>
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<tr>
<td>Orleans County Agriculture Processing</td>
<td>30</td>
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<tr>
<td>Facility Business Park</td>
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<tr>
<td>GAIN! Program</td>
<td>150</td>
</tr>
<tr>
<td>WNY Cheese Enterprise</td>
<td>30</td>
</tr>
<tr>
<td>American Packaging Corporation</td>
<td>366</td>
</tr>
<tr>
<td>NY Food &amp; Agriculture Challenge – proposed URI</td>
<td></td>
</tr>
<tr>
<td><strong>TOTAL:</strong></td>
<td><strong>1,450</strong></td>
</tr>
</tbody>
</table>
Pathways to Prosperity
Quarterly Progress Report
One Community Plan

300 families living in poverty

Cradle

Health improvements through early childhood supports

Career

Educational opportunities

Adult mentoring

Youth mentoring

Skill development & job placement

Government-create incentives to work
Youth Mentoring/Hillside Work-Scholarship Connection

**Mentoring** – Dedicated Youth Advocate connects students and families to academic, workforce, & social supports

**Tutoring** – Through Encompass, providing educational instruction and coordination of services to at risk students including those with learning disabilities. Also using “Dial a Teacher” by RTA

**Job Training** – Through Youth Employment Training Academy (YETA); a 25 hour workforce readiness training designed to prepare youth for first work experience; over 350 in 2016!

**Jobs** – through employment partners; 50% of graduates have a job!

**Transportation** - to and from the job site, to youth programming, college visits, summer academy, career exploration
Youth Mentoring

Goal: **Hillside Work-Scholarship Program**
- 1,000 additional program participants by 2018
- **Increased Graduation Rate** – Based on retained students in the program, historical trends between 80 and 90%
- **Increased Employment Rate** - 50% of program participants employed at graduation

Progress
- 15 new Youth Advocates hired
- 2 new Supervisors hired
- 187 new students recruited
Adult Mentoring

**Bridges to Success:**
Partners professional staff with individuals and their families, enabling them to acquire the resources, skills, and sustained life changes necessary to attain and preserve their economic independence through sustained employment. Incentives are earned for accomplishments.

**Family Independence Initiative:**
Peer groups of 5-8 people work together to set goals, identify assets/resources and hold each other accountable in meeting goals to economic independence. Incentives are provided for sharing data which a staff liaison validates and analyzes to identify the greatest needs and then pursues obtaining and making those resources (e.g., existing resources or through grants) available to participants.
**Adult Mentoring**

Goal: Provide mentoring and support to 300 individuals seeking a career offering a pathway to a living wage.

**Bridges to Success Progress:**
- Mentor manager/1 professional mentor hired and trained
- 3 participants enrolled. 3 other referrals in queue
- Met with numerous service providers as part of developing an enhanced Partner Provider Network

**Family Independence Initiative Progress:**
- Contract with FII-National completed
- Initiative manager hired; starts 2/1
- Staff training planned mid-February

**General**
- Several strategically important recruitment events serving both offerings completed and/or planned January-March
Finger Lakes Regional Workforce Development Center @ EBP

Goal: Develop a flexible workforce development center for the region.

Progress:
• Internal committee has been formed.
• Financial analysis based on budget and program needs.
• Estimated timeline:
  • 2nd quarter start
  • 1st quarter 2019 launch
• Identification of space at Eastman Business Park.
New York State
“Bridge to Success” Loan Program for Minority and Women Contractors

The Purpose
Empire State Development (ESD) will expand access to short-term Loans for New York State Certified Minority and Women-Owned firms doing business with New York State. The “Bridge To Success” loan program will invest at least $20 million to expand access to short-term bridge loans for Minority and Women owned Business Enterprises (MWBEs) The program will provide qualified MWBEs with the short-term resources they need to participate in the up to $1 billion in contracting opportunities with New York State. Under the terms of the “Bridge to Success” program, ESD will provide up to $2.73 million in loan loss reserves to support the $20 million in short term loans provided by participating lenders. Loans will typically be under $200,000 with terms under two years and would support $100 million in state contracts.