

2014 Regional Council Process & Consolidated Funding Applications

Background:

The Regional Economic Development Councils (REDCs) are a community driven, regional approach to economic development in New York State. Each Council consists of up to 30 business, academic and government leaders from throughout the Region.

In 2011, each of the ten Regional Councils were tasked with developing a five-year strategic plan that included a comprehensive vision for economic development for that region, regional strategies to achieve that vision, and specific priority projects that are significant, regionally supported and capable of stimulating economic investment. Empire State Development Corporation developed a competitive process in which Regional Council Strategic Plans containing recommendations for funding made by each Regional Council were reviewed by a Strategic Plan Review Committee consisting of two State Agency Commissioners and three economic development experts. Members of the 2011 Review Team included: Dall W. Forsythe, Senior Fellow at the Wagner School of Public Service at New York University and former Vice President for Finance and Operations at The Atlantic Philanthropies; Walter D. Broadnax, Professor of Public Administration at The Maxwell School of Syracuse University; Bruce J. Katz, Vice President at the Brookings Institution and founding Director of the Brookings Metropolitan Policy Program; Joan McDonald, Commissioner of the New York State Department of Transportation; and Cesar Perales, New York State Secretary of State. On December 8, 2011, the Governor and Legislative Leaders announced the winners of the first round of competition and one year later 97% of Round One projects were under contract and/or progressing.

In 2012, the Councils went a step further and produced Strategic Implementation Agendas that built upon the progress from the first round and further developed and refined their Regional Five Year Strategic Plans by undertaking four primary activities: Establishing a framework to advance the Regional Strategic Plan; Implementing the strategies laid out in the Strategic Plan; Creating a project pipeline; and providing a progress report documenting the success the Council has had in implementing its Strategic Plan.

In 2013, all ten of the Regional Councils competed against each other to be designated as a “Top Performer”. The 2013 Council competition was designed with a similar framework as 2012 but added several new activities for the council to focus on that would continue to help develop and advance the original strategic plans. Regional Councils were asked to develop an Opportunity Agenda, identify Innovation Hot Spots, and advance regional Cleaner, Greener Community Sustainability Plans.

This year the regional councils developed strategies for several new initiatives including a Global NY Plan to identify import/export and foreign direct investment (FDI) opportunities. Councils also created a Veteran’s Work Group to address to the unemployment of returning Veteran’s in New York. The REDC’s were asked to identify projects as part of NY Rising to assist in the rebuilding of areas devastated by natural disasters. The Councils also provided an update on their Opportunity Agenda, workforce development challenges, and their project pipeline.

These actions were designed to encourage and accelerate implementation, performance, and collaboration within the regions. Priority projects that aligned with each region’s plan were chosen by the Councils from the applications submitted to the Consolidated Funding Application portal. These projects were

published in the regions' Progress Report, which are publically available online at www.regionalcouncils.ny.gov. Projects were scored by both the state agencies and the Regional Councils. The agencies scored their projects based on a technical evaluation in adherence with existing funding program guidelines and awarded a project up to 80%. The remaining 20% is awarded by the Regional Councils, and were based off the following endorsement standards:

Statewide Endorsement Standards

Regional Council members will determine the degree to which the application implements the regional strategic plan and assign the corresponding number of points as a score.

IMPLEMENTATION OF THE PLAN	DEGREE	POINTS
The proposal is identified as a priority project by the Regional Council.	Priority	20
The proposal is identified in the plan and has regional benefits.	Very Strong	15
The proposal advances the plan and has local benefits.	Strong	10
The proposal is consistent with the plan and has project level benefits.	Moderate	5
The proposal has limited relationship to the plan	Weak	0

2014 Competition:

To encourage the implementation of the Regional Economic Development Councils' strategic plans and to continue to motivate investment opportunities and job creation, the Regional Councils competed in 2014 for up to \$150 million in capital funds and \$70 million in Excelsior Tax Credits for projects identified by the Regional Councils in their regions.

By incentivizing implementation of the strategic plans, Regional Councils, businesses, educational institutions, local governments, not-for-profit groups and other stakeholders are further motivated to work together to accomplish the regional vision. While project funding was awarded in all ten Regional Councils through the 2014 CFA, the competition placed an emphasis on Regional Council performance and action to implement strategies.

The competition was focused on the following:

- 1) Implementation of regional strategic economic development plans;*
- 2) Performance in encouraging economic growth through job creation and investment;*
- 3) Identification of global marketing and export strategies;*

In 2014, the five regions identified as top performers from 2013 would be competing for two awards of \$25 million each in additional funding while the remaining five regions from 2013 were competing for three awards of \$25 million each. The ten regions were also eligible for up to \$10 million in Excelsior Tax Credits to help attract and grow businesses in the region.

The 2014 Strategic Implementation Assessment Team (SIAT) was led by Secretary of State Cesar Perales and included Commissioner and Civil Service President Jerry Boone, Office of General Services Commissioner Roann Destito, Environmental Facilities Corporation CEO Matthew Driscoll, Chair of NYS Tourism Advisory Council Cristyne Nicholas, Director of NYS Division of Veteran's Affairs Colonel Eric J. Hesse, Tax and Finance Commissioner Thomas Mattox, and the Director of the Trade Promotion Coordinating Committee, International Trade Administration Patrick Kirwan. The SIAT reviewed each region's Progress Report based on established criteria. Members of all REDC's traveled to Albany and presented a summary of their 2014 activities and priorities to the SIAT which included PowerPoint presentations, videos, and regional exhibit booths. The SIAT was also given time to ask questions of the REDC's about their progress reports and regional priority projects.

The SIAT provided an assessment of each plan and made recommendations to Kenneth Adams, President & CEO, Empire State Development Corporation of the five reports that most closely aligned with the criteria outlined in the guidebook. President Adams accepted the recommendations of the Committee and, pursuant to his statutory powers as head of the Urban Development Corporation, awarded five regions with the top Progress Report up to \$35 million in funding consisting of \$25 million in capital grants and \$10 million in Excelsior tax credits for priority projects identified in their Strategic Plans. The balance of the incentives was awarded to projects identified by the Councils as in alignment with their strategies and priorities.

In addition, project sponsors applied for over \$500 million in economic development resources available from twelve state agencies through the Consolidated Funding Application (CFA). The CFA allows businesses and other entities to apply for multiple agency funding sources through a single, web-based application. Awards for CFA projects were made based on the endorsement of the local Regional Council and the technical program review of the agencies providing resources, subject to interagency review team analysis and agency discretion.

The 2014 REDC initiative was launched on April 28 and the CFA opened for applications on May 01 and closed on June 16. All details about CFA resources were made available online via the 2014 CFA Resources Available Document, the State Register and the New York State Contract Reporter. When the portal closed on June 16, agencies immediately began marking project eligibility. All eligible projects were then made available to the Regional Councils for their scoring process and the agencies for their technical evaluation. On August 15, the REDCs submitted their final 2014 progress reports to the State. After the SIAT presentations concluded in September, the Inter-agency team met to review the projects and make final funding decisions.

The interagency team reviewed projects based on relevant factors including Regional Councils Implementation Agendas and designation of priority projects, project alignment with regional goals and objectives, funding availability and regional need. Priority projects are those specifically enumerated in the Regional Council Reports, receiving a score of 20 from the Regional Council, and identified as significant, regionally supported and capable of stimulating economic investment.

The interagency team once again consisted of professional staff from relevant agencies and authorities' with detailed knowledge of their respective CFA program funding. This group conducted an analytical assessment that provided the basis for project funding recommendations made by individual agencies for final approval by respective agency or authority head. As provided in the budget, the Regional Council Grant funds were awarded by ESD in its discretion.

This process resulted in funding of projects that aligned with a long term, regionally generated implementation agendas and are capable of stimulating economic growth and investment.

On Thursday, December 11, 2014, the Governor announced that 852 projects totaling \$709.2 million had been awarded through Round Four of the Regional Economic Development Council initiative. Top Performer awards were given to the Finger Lakes, Southern Tier, Central New York, Mid-Hudson, and Long Island regions in adherence to the competition guidelines detailed above.

MEMORANDUM

To: Kenneth Adams, President and CEO of Empire State Development Corporation

From: Cesar Perales, Secretary of State
Jerry Boone, Commissioner and President, Civil Service Commission
RoAnn Destito, Commissioner, Office of General Services
Matthew Driscoll, President and CEO, Environmental Facilities Corporation
Thomas Mattox, Commissioner, Department of Taxation and Finance
Cristyne Nicholas, Chair, New York State Tourism Advisory Council
Colonel Eric J. Hesse, Director, NYS Division of Veteran's Affairs
Patrick Kirwan, Director of the Trade Promotion Coordinating Committee, International Trade Administration

Subject: Review of 2014 Regional Economic Development Councils' Progress

Date: December 9, 2014

We have been honored to serve as the Strategic Implementation Assessment Team (SIAT) for Governor Cuomo's Regional Economic Development Council Initiative. In the past four years, this important initiative has created jobs and grown new industries across the state.

In 2011, each Regional Council was charged with developing a five-year Strategic Economic Development Plan which emphasized the region's unique assets and provided strategies to harness local resources, both human and capital, to stimulate regional economic development and create jobs statewide. Each year since, the plans have been updated to identify projects that continue to support each region's vision of its economic future.

In September of this year, each Regional Council came to Albany to present their progress. Their oral presentations complemented and built upon regional progress reports and plan updates submitted by the Regional Councils in August. We heard those presentations and have the responsibility of assessing the progress of the Regional Councils.

With the shift to a bottom-up planning process, the State has turned to the Regional Councils to implement many State priorities. In year four (2014), Regional Councils were asked to address three new State priorities: global marketing and export strategies; veterans' participation in the workforce; and support of NY Rising Community Reconstruction Plan projects.

2014 Competition

Our task this year was to evaluate all ten regions based on the competition and Regional Council priorities as described in the 2014 REDC Guidebook. We focused on three areas:

1) Implementation of regional strategic economic development plans, including how the regions addressed the following 2014 priorities:

- Support NY Rising Community Reconstruction Plan projects
- Maintain a project pipeline
- Address regional workforce development needs for key sectors
- Refine the region's Opportunity Agenda
- Encourage Veterans' participation in the workforce
- Contribute to NYSUNY 2020 Challenge Grant Program
- Implement Cleaner, Greener Communities Sustainability Plan
- Nominate Innovation Hot Spots
- Expand collaborative efforts with other Regional Councils

2) Performance in encouraging economic growth through job creation and investment, including such factors as:

- Job creation and investment
- Status of past priority projects
- Collaboration with local government to transform the regional business climate
- Performance measures

3) Identification of global marketing and export strategies.

Awards

The regions competed in two groups this year. One group consisted of the five regions identified as Top Performers in 2013. They competed for two awards of \$25 million each, and consisted of the following regions: Capital Region, Long Island, Mohawk Valley, North Country, and Southern Tier.

The second group consisted of the five regions that did not receive top awards in 2013. They competed for three awards of \$25 million each, and consisted of the following regions: Central NY, Finger Lakes, Mid-Hudson, New York City, and Western NY.

The Strategic Implementation Assessment Team has identified five regions that deserve the highest awards this year: **Central NY, Finger Lakes, Long Island, Mid-Hudson, and the Southern Tier**. This was a difficult task, as regions shined in different areas, with some excelling in the development of global marketing and export strategies while others excelled in different priority areas. All regions continued to build upon their previous successes, adjusting their strategies as needed and identifying projects that will help advance their vision.

The regions we are recommending, however, edged out the others and should receive up to \$25 million in capital funds and up to \$10 million in Excelsior Tax Credits.

The **Central New York Regional Economic Development Council (CNYREDC)** provides a forum for stronger partnerships, growth-oriented investments, and incubation of new initiatives to bolster economic growth in Central New York. CNYREDC joined forces with the Mohawk Valley Regional Economic Development Council to develop a joint Global NY Plan, with emphasis on manufacturers of building systems that heat and cool buildings, refrigerate produce, and control manufacturing processes. They have joined with MVREDC, private industry, and academic institutions to move the Northeast UAS Airspace Integration Research Alliance (NUAIR) forward, establishing the Regions' place in the burgeoning field of unmanned aircraft. CNYREDC has also been working to push workforce alignment and training to the forefront of community discussions, through programs like Salt Works, Work Train, and Say Yes to Education Syracuse, and the efforts of the Next Generation Job Linkage Work Group.

The **Finger Lakes Regional Economic Development Council (FLREDC)** continued its focus on revitalizing the Eastman Business Park, and has identified new priority projects that will foster innovation and technology commercialization, strengthen communities and key industrial sites, address key infrastructural barriers to growth, enhance workforce development, and expand access to foreign markets and capital. FLREDC is seeking to create a new center for high tech manufacturing in Genesee County through development of the Science and Technology Advanced Manufacturing Park. The region has identified middle skills positions as key for future economic growth, and is advancing a priority project to address this. It has also extended its Opportunity Agenda to include more of the City of Rochester, proposing new programs to target at-risk students and prepare them for academic success and job opportunities.

The **Long Island Regional Economic Development Council (LIREDC)** maintained its focus on key initiatives, including creating a cohesive education and workforce training strategy through partnerships among a range of stakeholders - business, trade groups, labor, government agencies, educational institutions, and parents; and developing

innovation and industry clusters in transformative locations across the region - including downtowns, brownfields, and university research and medical centers. In addition to reinvigorating Long Island's manufacturing sector through a shift to technology products, the region is producing a new generation of sustainable, well-paying jobs in the legacy sectors of agriculture, aquaculture, fisheries and tourism. Finally, it is revitalizing its poorest neighborhoods by targeting the region's collective resources on new community-driven initiatives that can create jobs, homes and businesses. The Wyandanch Rising project embodies that community centered work.

The **Mid-Hudson Regional Economic Development Council (MHREDC)** excels in identifying projects that will help the region attain its economic vision, and has persuaded priority project sponsors to provide paid internships as a way of boosting training opportunities. New performance measures using sector metrics are useful for identifying specific areas of opportunity or concern within the regional economy. Strong performance of mature industries suggest the region's economic fundamentals are sound, although employment gains have been offset by losses in technology firms. Regional strategies have been fine-tuned with increased emphasis on university/public/private partnerships, and projects such as expansion of the SUNY Manufacturing Alliance for Research and Technology Transfer (SMARTT) are proposed to implement those strategies.

The **Southern Tier Regional Economic Development Council (STREDC)** continues its enthusiastic commitment to a strategic plan that is "Catalytic, Collaborative, Comprehensive and Competitive." This collaborative spirit is reflected in the Regional Council's support for plans and projects developed under the NY Rising Community Reconstruction Program, and the participation of local governments and others in a Regional Resiliency Summit. The global marketing and export strategy for the region is extensive, identifying existing regional exporters, barriers to exporting and opportunities for expanded exporting. One identified approach is to capitalize on the region's location between two major international visitor destinations (New York City and Niagara Falls), and to improve its competitiveness in hosting global racing events by addressing critical safety issues at the Watkins Glen International racing facility.

Five regions should receive up to \$5 million in capital funding each, and up to \$10 million in Excelsior Tax Credits to help attract and grow business in their regions: **Capital Region, Mohawk Valley, New York City, North Country, and Western NY.**

The **Capital Region Economic Development Council (CRREDC)** is seeking to secure market share for existing companies and to target industries that have national and

international potential; prepare for the future through investments in projects to enhance security, improve weather forecasting; build an infrastructure for new businesses in defense, paper, emerging high-tech fields and others; and open up opportunities for students, veterans and others eager to contribute to the economic well-being of the Capital Region. The CRREDC is collaborating with local industry stakeholders to implement the region's sustainability plan, creating a ripple effect that produces a stream of consistent, effective projects, dubbed "Sustainability Squared." Global strategies seek to both attract foreign direct investment (FDI) and increase exports, particularly service exports like the arts, culture, tourism and higher education.

The **Mohawk Valley Regional Economic Development Council (MVREDC)**, maintains a focus on attracting high technology jobs; revitalizing its downtown and waterfronts; growing agriculture and agribusinesses; and expanding tourism. Updates were made to its strategic plan to include projects from five NY Rising Communities. Other project ideas were generated at a Regional Summit which brought together leaders and stakeholders across the six county region. MVREDC continued to provide substantial emphasis on workforce development and training, prioritizing the following sectors: STEM, high technology, agri-business, downtown development, tourism and waterfronts. Global marketing strategies were developed in collaboration with the CNYREDC, and include maturation of the proposed Northeast UAS Airspace Integration Research Alliance (NUAIR).

The **New York City Regional Economic Development Council (NYCREDC)** is focused on design and implementation of public-private and interregional partnerships in order to accelerate economic growth and job creation in the City and State and to extend the benefits of growth to the most economically distressed individuals and communities. During this year of transition in the City's government, the REDC has begun work to ensure that the new Mayor's economic development team is informed about the REDC's strategic plan and is fully engaged in implementation of regional priority projects. NYCREDC is working with employers and developers to ensure that state-assisted projects maximize opportunities for local hiring and training initiatives. The NY Metro Export plan represents a collaborative effort between the New York City, Long Island, and the Mid-Hudson regions, and involve developing a network to share information and resources among the different regions.

The **North Country Regional Economic Development Council (NCREDC)** seeks to receive global recognition of the region as a special place to visit, live, work and study. Its global marketing and export strategies are comprehensive and build upon the strengths and characteristics of the region, such as: bi-national partnerships, aerospace, border

crossings, transportation, international tourism, agriculture, and international sports. The NCCREDC continues to successfully engage with other regions in advancing recreation and tourism, broadband, defense, and international business strategies. Its progress and prioritization in its work with sister regions is reflective of its ability to tap in to the potential of the North Country, despite its immense geography and sparse population. The Cleaner Greener Communities program continues to be a central component of the NCREDC's strategic plan, with sustainability plan goals built into priority project and Consolidated Funding Application (CFA) scoring criteria.

The **Western NY Regional Economic Development Council (WNYREDC)** continues to embrace its three core strategies of workforce enhancement, entrepreneurship and smart growth to provide a regional foundation by which its seven strategic industries can grow and prosper. The Regional Council has developed meaningful performance metrics that will allow for assessments of the Regions' social and economic progress and provide guidance for amendments where needed in their strategies and initiatives. The Region's commitment to workforce enhancement is evidenced by the number of education based priority projects which have been advanced by the WNYREDC. It also uses a three-prong approach to meeting the educational and workforce needs of the region's veterans – access to employment counselors, helping develop educational plans, and promoting veteran employment to potential employers.

Conclusion

The Assessment Team was impressed by the continued dedication of the Regional Council members, people who volunteer for their work groups, and staff of the Regional Empire State Development offices who serve the Regional Councils. We continue to believe that the REDC process is taking New York down the path of even greater success, driven by the economic development skills of REDC members, spurred on by the advancement of new ideas and products by institutions of higher learning, and fueled by the development of a workforce across all age groups and socioeconomic strata. Please extend our congratulations to all members of the Regional Councils for the outstanding work they are doing to strengthen New York's economy.

Southern Tier Regional Economic Development Council

2014 Progress Report Assessment

Section I. Implementation of the Regional Strategic Economic Development Plans

a. Support NY Rising Community Reconstruction Plan projects

Strengths

- Coordination was provided to ensure NY Rising Community Reconstruction Plans were directly linked to the Southern Tier Regional Economic Development Council (STREDC) strategic economic development plan.
- Several Consolidated Funding Applications (CFAs) linked to the NY Rising plans were submitted and supported by the STREDC.
- The progress report documents extensive reconstruction planning efforts in Broome and Tioga Counties, as well as the communities of Margaretville and Sidney.
- Regional collaboration occurred through a Regional Resiliency Summit at Binghamton University and coordination with the Army Corps of Engineers, among other activities.

b. Maintain a Project Pipeline

Strengths

- The STREDC used a variety of approaches to maintain a project pipeline, including media releases, presentations and public forums, and worked with regional planning boards, incubators and private developers.
- STREDC has a robust set of work groups, such as the Healthcare work group which is unique to the region. That work group focuses on strengthening the healthcare industry in the region while creating a healthier workforce. The promotion of broadband projects would allow health care providers to expand services to the most rural areas of the region.
- The STREDC also worked to develop projects with municipalities and community and economic development agencies.

c. Address Regional workforce development needs for key sectors

Strengths

- Employment by sector was developed and used to inform training needs analysis, particularly for hospitality and tourism.
- The STREDC considered updated labor market information provided by the NYS Department of Labor.
- Updates to workforce development strategies made extensive use of the regional workforce plan developed by the Southern Tier Local Workforce Investment Board (SWIB).
- One workforce challenge that is being addressed by a Round 3 CFA is the need for nurses and other health professionals. Elmira College is expanding its capacity to increase enrollment in health sciences from 177 to 220.

d. Refine the Regional Opportunity Agenda

Strengths

- STREDC concluded that the 2013 Opportunity Agenda should be continued, and reinforced by more proactive efforts to identify and promote projects in targeted Opportunity Agenda Areas that support the strategies.
- STREDC will use two regional funds to implement Opportunity Agenda strategies: (1) the Southern Tier Rural Initiative Fund will encourage farm owners to expand their businesses and seek out impoverished as potential employees; and (2) the Community Revitalization Fund will be used to renovate buildings suitable for business development in high poverty areas.
- Six community revitalization priority projects were proposed in the progress report, typically involving demolition or reconstruction/rehabilitation of blighted buildings.

e. Promote Veterans' participation in the workforce

Strengths

- The Veteran's Work Group assessed the current veteran situation, identified opportunities, and recommended strategies and projects. The Work Group examined various resources from the US Census Bureau to help profile veterans residing in the Southern Tier.
- The strategic objectives are directed at supporting veteran-led business development, encouraging CFA applicants to include veteran's workforce goals in their applications, and promoting the benefits of hiring veterans to regional employers.
- Local workforce development efforts seek to match a veteran's skills to companies needing those skills, providing on-the-job training if necessary. In the report, the STREDC encouraged the state to increase funding for on-the-job training available to veterans, so employers would be more inclined to hire veterans.

Weakness

- Only two projects were listed as supportive of the Veterans initiative.

f. NYSUNY 2020 Challenge Grants

Strength

- The STREDC is supportive of many NYSUNY 2020 projects that directly link to strategies in its strategic plan. For example, the progress report references the SUNY 2020-funded NYS Bioenergy Learning Collaborative that involves the SUNY College of Technology at Delhi, in partnership with yogurt producers Chobani and Fage, as well as regional agricultural producers and suppliers. That project directly links with two of the Regional Council's core strategies.

g. Cleaner, Greener Communities Sustainability Plans

Strength

- The report highlights a Southern Tier wood pellet infrastructure boost program, funded by NYSERDA in 2013, although its status is not clear.

Weakness

- The region needs to identify and support additional projects to implement its Cleaner, Greener Sustainability Plan.

h. Innovation Hot Spots

- The program is implemented in the region as a partnership among Binghamton University, Corning Incorporated, the Ceramics Corridor, and Cornell University. The program is still in its early stages and has 3 focus areas: collecting data on entrepreneurial activity, marketing the region as an entrepreneurially place, and providing services to entrepreneurs and startups.

i. Interregional Collaboration

Strengths

- The Farm to Bistro project, funded in 2013, impacts both the Southern Tier and Central New York by providing living labs supporting academic programs in sustainable agriculture, food delivery systems, hospitality, retail and restaurant management, wine marketing, and culinary arts. Construction is underway and crops have been planted.
- The Finger Lakes Food Hub was constructed, creating 153 new jobs and serving multiple regions. The Food Hub employs the disabled, refugees, and other groups with barriers to employment.
- The Tourism Work Group was expanded to include representatives of the Finger Lakes, Central NY, and Mohawk Valley.

Weakness

- The STREDC appeared to misunderstand the requirement to report on interregional collaboration, instead discussing intra-regional collaboration projects such as at SUNY Delhi in its progress report.

j. Implementation gaps

- None identified.

k. New priorities and strategies

- STREDC strategies have changed little from the 2011 strategic plan.
- Priority projects emphasized in the progress report include the Watkins Glen International Modernization to address critical safety issues that will allow it to be more competitive in the global racing space; and renovation and expansion of the Cornell University Veterinary School to allow a 30% increase in student enrollment.

Section II. Performance in Encouraging Economic Growth through Job Creation and Investment

a. Job Creation and Investment

Strengths

- Cumulative results from 53 capital priority projects (rounds 1-3) include 1,611 new jobs and 6,885 retained jobs.
- Almost \$475 million was leveraged and 22 new businesses were created.
- Four firms received \$1.375 M in Excelsior Tax Credits that generated 186 new jobs, retained 4,754 jobs and leveraged nearly \$3.8 M.

Weakness

- STREDC did not report on the total impact of investments, which would include non-priority projects funded through the CFA.

b. Status of past priority projects

Strengths

- Twenty priority projects (32%) are completed.
- Thirty-seven priority projects (60%) are underway.
- The STREDC Telemedicine and Mobile Technology Fund is fully committed and projects by Arnot Health and Binghamton University are underway. Consolidation of two emergency rooms resulted in annual savings of \$1 M per year.

Weaknesses

- Four priority projects were terminated and the funds reallocated to other projects, and one project is inactive.
- The report would have been more informative if it included at least a summary of the status of other non-priority projects funded through the CFA.

c. Collaborate with Local Governments

Strengths

- STREDC was a co-sponsor of a program designed to connect the Regional Council to local governments. Ninety participants learned how communities can remove barriers and improve their business climates.
- Several STREDC members have been directly involved in working with municipalities.
- STREDC worked on several local government efficiency and consolidation projects.

d. Performance Measures

Strengths

- Performance measures are presented by strategy, both for Round 3 and cumulatively for Rounds 1 – 3. A range of appropriate measures are provided, including leveraged funding, new businesses created, workers trained, and jobs created and retained.
- STREDC reports that, for the manufacturing and transportation strategy, the combination of priority projects and Excelsior tax credits resulted in leveraging over \$230 million, created almost 500 jobs and retained almost 6,000 jobs

Section III. Identification of Global Marketing and Export Strategies

a. Develop Global marketing and export strategies

Strengths

- The global marketing and export strategy for the region is extensive, identifying existing regional exporters, barriers to exporting and opportunities for expanded exporting.

- The STREDC seeks to capitalize on the region’s location between two major international visitor destinations (New York City and Niagara Falls), supported by backup data on exports and international visitation.
- Four strategies are presented, each with several activities. These activities are sensible and applicable to the region.
- In an example of how the region seeks to mobilize existing resources, STREDC proposes to identify professionals in the region who have overseas experience and utilize them as ambassadors and mentors.

b. Global marketing and export projects

Strengths

- Eight 2014 priority projects have a clear global marketing/export connection. These eight projects range from modernization at the Watkins Glen race track to several manufacturers looking to expand their facilities to increase export capability.
- STREDC seeks to capitalize on the presence of international students in the region, whose estimated spending impact is \$180 M per year. Proposed renovations to a Binghamton University building to create a global center for international students is estimated to increase foreign investment by \$43 M annually.

CFA #	Region	Agency	Program Name	Project Title	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded/Not-Awarded
42626	Southern Tier	Arts	Arts CHPG	Points of Inspiration	The ARTS Council of the Southern Finger Lakes	57.41	20	77.41	\$24,500.00	Awarded
40257	Southern Tier	Arts	Arts CHPG	Uniquely New York Education Project	WSKG Public Media	56.25	20	76.25	\$76,000.00	Awarded
42807	Southern Tier	Arts	Arts WIP	New Program & Development Assistant Position	Roxbury Arts Group	58.89	15	73.89	\$33,600.00	Awarded
39218	Southern Tier	Arts	Arts WIP	Staff position	Chenango County Council of the Arts	39.26	10	49.26	\$0.00	Not-Awarded
40424	Southern Tier	Canals	Canals	Catherine Trail Connector Project	Village of Montour Falls	71	15	86	\$30,000.00	Awarded
41468	Southern Tier	DEC	DEC EPGP	Painted Post Wastewater Infrastructure Engineering Planning Study	Village of Painted Post	76	15	91	\$30,000.00	Awarded
43183	Southern Tier	DEC	DEC EPGP	Village of Sidney Wastewater Treatment Plant	Village of Sidney	66	20	86	\$30,000.00	Awarded
40000	Southern Tier	DEC	DEC EPGP	Sidney Center Wastewater Project	Town of Sidney	60	20	80	\$30,000.00	Awarded
42239	Southern Tier	DEC	DEC EPGP	Town of Big Flats Davenport/Olcott Road Area Wastewater Study	Town of Big Flats	60	15	75	\$30,000.00	Awarded
41752	Southern Tier	DEC	DEC EPGP	Town of Campbell and Village of Savona Wastewater Planning Study	Town of Campbell	60	15	75	\$30,000.00	Awarded
42234	Southern Tier	DEC	DEC EPGP	Town of Southport and Elmira City School District Pine City Area Wastewater Study	Town of Southport	60	10	70	\$30,000.00	Awarded
42259	Southern Tier	DEC	DEC EPGP	Hammondsport Village Square Wastewater Planning Study	Village of Hammondsport	40	20	60	\$30,000.00	Awarded
42289	Southern Tier	DOL	DOL EET	Lean Manufacturing Training	The Hilliard Corporation	45.43	20	65.43	\$40,000.00	Awarded
42091	Southern Tier	DOL	DOL EET	Soldering and Lean Operations Training	C & D Assembly, Inc.	44.17	20	64.17	\$50,000.00	Awarded
41819	Southern Tier	DOL	DOL EET	Lean and Continuous Improvement Training	Endicott Research Group, Inc.	43.17	20	63.17	\$33,370.00	Awarded
41776	Southern Tier	DOL	DOL EET	Management and Marketing Training	The CBORD Group, Inc.	46.75	15	61.75	\$41,500.00	Awarded
42636	Southern Tier	DOL	DOL EET	Machine Operation Training	BorgWarner Morse Tech Inc.	40.8	20	60.8	\$100,000.00	Awarded
42802	Southern Tier	DOL	DOL EET	Lean Manufacturing and Software Training	Elmira Stamping & Mfg. Corp	40.64	20	60.64	\$99,128.00	Awarded
41271	Southern Tier	DOL	DOL EET	Lean Manufacturing Training	Transonic Systems Inc.	39.65	20	59.65	\$0.00	Not-Awarded
41536	Southern Tier	DOL	DOL EET	Lean Manufacturing Training	The Raymond Hadley Corp.	35.46	20	55.46	\$0.00	Not-Awarded
41234	Southern Tier	DOL	DOL EET	ISO 9001:2015 Quality Management Systems Training	Buckingham Manufacturing Co., Inc.	30.91	20	50.91	\$0.00	Not-Awarded
42516	Southern Tier	DOL	DOL EET	Team Building, Supervision and Operations Training	Triple Cities Metal Finishing Corp.	29.69	20	49.69	\$0.00	Not-Awarded
39296	Southern Tier	DOL	DOL UWT	Quality Service Training	Finger Lakes Association, Incorporated dba Finger Lakes Tourism Alliance	48.6	20	68.6	\$35,000.00	Awarded
42667	Southern Tier	DOL	DOL UWT	Certified Nurse Assistant Training	Broome-Tioga Board of Cooperative Education Services	44.46	20	64.46	\$42,900.00	Awarded
41555	Southern Tier	DOS	DOS CSBG	Pathways to Workforce Stability	Pro Action of Steuben and Yates Inc	69.6	20	89.6	\$174,569.00	Awarded
40287	Southern Tier	DOS	DOS CSBG	CCTT Employment Opportunities	Catholic Charities of TompkinsTioga	64.7	20	84.7	\$0.00	Not-Awarded
41148	Southern Tier	DOS	DOS LGE	City of Elmira & Elmira Water Board Efficiency Study	City of Elmira	42.29	20	62.29	\$0.00	Not-Awarded
40754	Southern Tier	DOS	DOS LGE	Department of Public Works Efficiency Study	Delaware County	32.67	15	47.67	\$0.00	Not-Awarded
42402	Southern Tier	DOS	DOS LWRP	Village of Sidney NY Resilient Green Streetscape Program	Village of Sidney	67.2	20	87.2	\$1,046,500.00	Awarded
41459	Southern Tier	DOS	DOS LWRP	Stabilizing and Enhancing Local Economies in the Upper Delaware River and Tailwaters by Preserving the Unique Cold Water Fishery	Delaware County	64	20	84	\$73,954.00	Awarded
42099	Southern Tier	DOS	DOS LWRP	Afton Strategic Plan	Village of Afton	68	15	83	\$18,455.00	Awarded
40755	Southern Tier	DOS	DOS LWRP	Roxbury Historic Railroad Depot Master Plan	Delaware County	67.2	15	82.2	\$25,000.00	Awarded

CFA #	Region	Agency	Program Name	Project Title	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded/Not-Awarded
38881	Southern Tier	EFC	EFC GIGP	Heritage Block Green Parking Lot	City of Norwich	50	20	70	\$534,000.00	Awarded
41599	Southern Tier	EFC	EFC GIGP	Cornell Green Infrastructure Demonstration and Research	Cornell University	43	20	63	\$0.00	Not-Awarded
36168	Southern Tier	EFC	EFC GIGP	Green Office Retrofit	Red Barn Technology Group	36	20	56	\$0.00	Not-Awarded
39542	Southern Tier	EFC	EFC GIGP	Delhi Riverwalk	Village of Delhi	39	15	54	\$0.00	Not-Awarded
40024	Southern Tier	EFC	EFC GIGP	Parking Lot Expansion	Otsego Northern Catskills BOCES	21	10	31	\$0.00	Not-Awarded
38876	Southern Tier	ESD	ESD EJP	Kiln Expansion	Tioga Hardwoods Inc.	75	20	95	\$150,000.00	Awarded
39755	Southern Tier	ESD	ESD EJP	Facility Expansion	Granite Works, LLC	70	20	90	\$125,000.00	Awarded
42760	Southern Tier	ESD	ESD EJP	330 Main	Incodema3D LLC	0	20	20	\$0.00	Not-Awarded
39950	Southern Tier	ESD	ESD Grants	Racetrack Improvements	Watkins Glen International, Inc	78	20	98	\$2,000,000.00	Awarded
41891	Southern Tier	ESD	ESD Grants	Relocation to Rehabilitated Facility	Emhart Glass Manufacturing, Inc.	77	20	97	\$1,650,000.00	Awarded
41208	Southern Tier	ESD	ESD Grants	Security Mutual Lives Parking Facility	Security Mutual Life Insurance Company of New York	77	20	97	\$2,000,000.00	Awarded
39541	Southern Tier	ESD	ESD Grants	Project Seneca	Village of Watkins Glen	76	20	96	\$1,250,000.00	Awarded
38876	Southern Tier	ESD	ESD Grants	Kiln Expansion	Tioga Hardwoods, Inc.	75	20	95	\$150,000.00	Awarded
38813	Southern Tier	ESD	ESD Grants	AVRE Sheeter Development Project	Association for Vision Rehabilitation and Employment, Inc.	75	20	95	\$500,000.00	Awarded
42935	Southern Tier	ESD	ESD Grants	Equipment Purchase to Support Export Plan	Precision Filters Inc.	74	20	94	\$12,000.00	Awarded
41220	Southern Tier	ESD	ESD Grants	IncubatorWorks	Alfred Technology Resources, Inc.	74	20	94	\$300,000.00	Awarded
42611	Southern Tier	ESD	ESD Grants	West Water Street Row House Project	Southern Tier Economic Growth	73	20	93	\$140,000.00	Awarded
41920	Southern Tier	ESD	ESD Grants	Manufacturing Expansion Project	Pacemaker Steel & Piping Co. Inc.	72	20	92	\$223,000.00	Awarded
41313	Southern Tier	ESD	ESD Grants	Manufacturing Expansion Project	Town of Delhi	72	20	92	\$900,000.00	Awarded
40034	Southern Tier	ESD	ESD Grants	Trail Improvements	Village of Painted Post	72	20	92	\$85,000.00	Awarded
39249	Southern Tier	ESD	ESD Grants	Corning Hospital Redevelopment	Corning Hospital	72	20	92	\$2,000,000.00	Awarded
38881	Southern Tier	ESD	ESD Grants	Heritage Block Renewal	City of Norwich	72	20	92	\$120,000.00	Awarded
41217	Southern Tier	ESD	ESD Grants	Business Expansion Project	HP Hood LLC	71	20	91	\$150,000.00	Awarded
40825	Southern Tier	ESD	ESD Grants	Binghamton University Global Center	The Research Foundation for the State University of New York	71	20	91	\$800,000.00	Awarded
41685	Southern Tier	ESD	ESD Grants	Veterinary Class Expansion for Educating Rural Veterinarians	Cornell University	70	20	90	\$2,800,000.00	Awarded
40811	Southern Tier	ESD	ESD Grants	Delaware County Broadband Initiative	MTC Cable	70	20	90	\$2,900,000.00	Awarded
39755	Southern Tier	ESD	ESD Grants	Business Expansion Project	Granite Works, LLC	70	20	90	\$125,000.00	Awarded
38715	Southern Tier	ESD	ESD Grants	50 Front Street Remediation	Broome County Land Bank Corporation	70	20	90	\$3,000,000.00	Awarded
38709	Southern Tier	ESD	ESD Grants	SUNY Broome Revitalization & Workforce Development	Broome Community College	70	20	90	\$2,500,000.00	Awarded
42922	Southern Tier	ESD	ESD Grants	Mixed Use Development Project 7072 Court Street	City of Binghamton	69	20	89	\$500,000.00	Awarded
40977	Southern Tier	ESD	ESD Grants	Cayuga Nature Center Facility Enhancements Project	Paleontological Research Institution	68	20	88	\$250,000.00	Awarded
41957	Southern Tier	ESD	ESD Grants	Big Flats Water Department Improvements	Town of Big Flats	67	20	87	\$130,000.00	Awarded
43165	Southern Tier	ESD	ESD Grants	Manufacturing Expansion Project	Buckingham Manufacturing Company, Inc.	65	20	85	\$45,000.00	Awarded
41001	Southern Tier	ESD	ESD Grants	Binghamton Gateway Mixed-use Building	First Ward Action Council, Inc.	64	15	79	\$470,000.00	Awarded
40170	Southern Tier	ESD	ESD Grants	Southern Finger lakes Conference and Events Center	L Enterprises, LLC	62	15	77	\$0.00	Not-Awarded
41173	Southern Tier	ESD	ESD Grants	Rebirth of Dunn Field: Baseball Stadium Enhancement project	City of Elmira	59	15	74	\$0.00	Not-Awarded

CFA #	Region	Agency	Program Name	Project Title	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded/Not-Awarded
42550	Southern Tier	ESD	ESD Grants	Shovel Ready Program	Southern Tier Region Economic Development Corporation	58	15	73	\$0.00	Not-Awarded
42361	Southern Tier	ESD	ESD Grants	Rural Initiative Fund Program	Southern Tier Region Economic Development Corporation	58	15	73	\$0.00	Not-Awarded
40264	Southern Tier	ESD	ESD Grants	Community Revitalization Fund Program	Southern Tier Region Economic Development Corporation	58	15	73	\$0.00	Not-Awarded
40048	Southern Tier	ESD	ESD Grants	Binghamton Facade/Renovation Program	Binghamton Local Development Corporation	50	15	65	\$0.00	Not-Awarded
42138	Southern Tier	ESD	ESD Grants	Collier Street Commons	City of Binghamton	48	10	58	\$0.00	Not-Awarded
40996	Southern Tier	ESD	ESD Grants	The Maxbilt (2014)	Fleischmanns Theatre Redevelopment	46	10	56	\$0.00	Not-Awarded
39289	Southern Tier	ESD	ESD Grants	Green Renovation Project	Blue Deer Center	43	10	53	\$0.00	Not-Awarded
42485	Southern Tier	ESD	ESD Grants	SCSC Indoor Athletic Facility	Soaring Capital Soccer Club, Inc	42	10	52	\$0.00	Not-Awarded
39967	Southern Tier	ESD	ESD Grants	Transit Corridors	City of Ithaca	42	10	52	\$0.00	Not-Awarded
40143	Southern Tier	ESD	ESD Grants	Southern Tier Regional 3Dmatics Center	The Research Foundation for the State University of New York	41	10	51	\$0.00	Not-Awarded
40023	Southern Tier	ESD	ESD Grants	Construction of Southern Tier Regional Farmers Market Building	Chemung County Agricultural Society	39	5	44	\$0.00	Not-Awarded
41591	Southern Tier	ESD	ESD MNY	Haunted History Trail Of New York State	Genesee County Chamber of Commerce	72	20	92	\$40,000.00	Awarded
41207	Southern Tier	ESD	ESD MNY	Wine Water and Wonders	Finger Lakes Tourism Alliance	72	20	92	\$210,000.00	Awarded
41900	Southern Tier	ESD	ESD MNY	Winery WayFinding and Marketing	Cayuga Lake Wine Trail	70.5	20	90.5	\$75,000.00	Awarded
39950	Southern Tier	ESD	ESD MNY	Watkins Glen International Modernization Project	Watkins Glen International	70.5	20	90.5	\$250,000.00	Awarded
43035	Southern Tier	ESD	ESD MNY	Finger Lakes Tourism Regional Marketing Plan	Finger Lakes Tourism Alliance	66	20	86	\$375,000.00	Awarded
43113	Southern Tier	ESD	ESD MNY	2015 Wine Bloggers Conference	Finger Lakes Wine Country Tourism Marketing Association	61	20	81	\$95,000.00	Awarded
40257	Southern Tier	ESD	ESD MNY	Path Through History Education Project	WSKG Public Media	57.5	20	77.5	\$100,000.00	Awarded
43410	Southern Tier	ESD	ESD MNY	Exploring Rt 28 Kingston to Herkimer	Hanford Mills Museum	56	15	71	\$37,500.00	Awarded
40977	Southern Tier	ESD	ESD MNY	Cayuga Nature Center Facility Enhancements Project	Paleontological Research Institution	51	20	71	\$996,987.00	Awarded
42124	Southern Tier	ESD	ESD MNY	Mobile Technology Initiative	Ithaca Tompkins County Convention Visitors Bureau	50	20	70	\$30,000.00	Awarded
40578	Southern Tier	ESD	ESD MNY	Tioga County Visitors and Education Center	Tioga County Local Development Corporation	50	20	70	\$112,960.00	Awarded
40040	Southern Tier	ESD	ESD MNY	Southern Tier Region Marketing Project	City of Binghamton	49	15	64	\$0.00	Not-Awarded
38978	Southern Tier	ESD	ESD MNY	Catskill Mountain Film Festival	The MARK Project INC	42	20	62	\$0.00	Not-Awarded
43103	Southern Tier	ESD	ESD MNY	All Weather Information Kiosks	Corning the Southern Finger Lakes	29	20	49	\$0.00	Not-Awarded
42856	Southern Tier	ESD	ESD MNY	Holiday Inn Express Horseheads New York	ANABRA Associates LLC	15	5	20	\$0.00	Not-Awarded
39446	Southern Tier	ESD	ESD SPFS	Hotel Study	Village of Sidney	74	20	94	\$50,000.00	Awarded
41400	Southern Tier	ESD	ESD SPFS	Waterfont Entertainment Study	Village of Sidney	73	20	93	\$25,000.00	Awarded
42099	Southern Tier	ESD	ESD SPFS	Afton Waterfront Revitalization Program Comprehensive Plan	Village of Afton	61	15	76	\$16,470.00	Awarded
39649	Southern Tier	ESD	ESD SPFS	Freetrade Zone	Village of Sidney	60	15	75	\$25,000.00	Awarded
38914	Southern Tier	ESD	ESD SPFS	West Windsor Wastewater Treatment Plant	Town of Windsor	48	10	58	\$5,000.00	Awarded
41394	Southern Tier	ESD	ESD SPFS	Bainbridge Sewer System Study	Bainbridge	40	5	45	\$0.00	Not-Awarded
42063	Southern Tier	HCR	HCR CDBGCP	Village of Greene Water and Sewer Engineering Study	Village of Greene	71	20	91	\$50,000.00	Awarded
41434	Southern Tier	HCR	HCR CDBGCP	Village of South Corning Water Engineering Report	Village of South Corning	70	10	80	\$41,259.00	Awarded

CFA #	Region	Agency	Program Name	Project Title	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded/Not-Awarded
41825	Southern Tier	HCR	HCR CDBGCP	Town of Wayne Drinking Water Preliminary Engineering Report	Town of Wayne	61	10	71	\$50,000.00	Awarded
40026	Southern Tier	HCR	HCR CDBGCP	Town of Campbell Water District #1 Extension Engineering Report	Town of Campbell	39	15	54	\$0.00	Not-Awarded
39799	Southern Tier	HCR	HCR CDBGED	Village of Sidney Assistance to Laing Trucking Company	Village of Sidney	15	20	35	\$0.00	Not-Awarded
41362	Southern Tier	HCR	HCR CDBGME	Village of Groton Microenterprise Assistance Program	Village of Groton	46	15	61	\$200,000.00	Awarded
39052	Southern Tier	HCR	HCR CDBGPF	City of Norwich Chenango County Historical Society ADA Compliance	City of Norwich	37	10	47	\$0.00	Not-Awarded
41382	Southern Tier	HCR	HCR CDBGPI	Town of Woodhull- Hamlet of Woodhull Sewer District Improvements	Town of Woodhull	48	15	63	\$190,000.00	Awarded
42107	Southern Tier	HCR	HCR CDBGPI	Town of Corning - Corning Manor Water District	Town of Corning	35	10	45	\$600,000.00	Awarded
40271	Southern Tier	HCR	HCR NYMS	City of Norwich Broad Street Revitalization	City of Norwich	64	20	84	\$250,000.00	Awarded
38928	Southern Tier	HCR	HCR NYMS	Corning's Gaffer District Market Street East Renovation	Corning Intown District Management Association	51	20	71	\$203,500.00	Awarded
39093	Southern Tier	HCR	HCR NYMS	Elmira 200 Block - S. Main Street	Elmira Downtown Development, Inc	50	20	70	\$200,000.00	Awarded
40751	Southern Tier	HCR	HCR NYMS	V. Bath NYMS Program 2014	Village of Bath	53	15	68	\$0.00	Not-Awarded
38801	Southern Tier	HCR	HCR NYMS	Waverly Downtown Revitalization 2014	Tioga County Economic Development and Planning	48	20	68	\$0.00	Not-Awarded
42868	Southern Tier	HCR	HCR NYMS	V. of Windsor Historic Main Street Revitalization	Broome County	52	15	67	\$0.00	Not-Awarded
43364	Southern Tier	HCR	HCR NYMS	Delhi Main St Revitalization	Village of Delhi	39	20	59	\$0.00	Not-Awarded
41740	Southern Tier	HCR	HCR NYMS	Village of Addison NYMS 2014	Village of Addison	44	15	59	\$0.00	Not-Awarded
39878	Southern Tier	HCR	HCR NYMS	V. Sidney NYMS 2014	Village of Sidney	37	20	57	\$0.00	Not-Awarded
39399	Southern Tier	HCR	HCR NYMS	Historic Hobart Inn	Western Catskills Community Revitalization Council	37	20	57	\$0.00	Not-Awarded
42267	Southern Tier	HCR	HCR NYMS	Stamford Village Library	Western Catskills Community Revitalization Council	40	15	55	\$0.00	Not-Awarded
39882	Southern Tier	HCR	HCR NYMS	Downsville Main Street Program 2014	Town of Colchester	40	15	55	\$0.00	Not-Awarded
40446	Southern Tier	HCR	HCR NYMS	Goodwill Theatre Main Street 2014	Goodwill Theatre Inc	21	15	36	\$0.00	Not-Awarded
40156	Southern Tier	HCR	HCR NYMSTA	Village of Groton Downtown Planning Study	Village of Groton	50	15	65	\$20,000.00	Awarded
43235	Southern Tier	NYSERDA	NYSERDA CGC2	Chain Works District Redevelopment Project	UnChained Properties, LLC	71.2	15	86.2	\$250,000.00	Awarded
43425	Southern Tier	NYSERDA	NYSERDA CGC2	Ithaca 2030 District	Seneca Strategic Consulting LLC	64.4	20	84.4	\$90,380.00	Awarded
40255	Southern Tier	NYSERDA	NYSERDA CGC2	Painted Post & Riverside Cooperative Comprehensive Planning Project	Southern Tier Central Regional Planning and Development Board	63	20	83	\$75,000.00	Awarded
39531	Southern Tier	NYSERDA	NYSERDA CGC2	City of Elmira Comprehensive Plan	City of Elmira	58.4	20	78.4	\$90,000.00	Awarded
39053	Southern Tier	NYSERDA	NYSERDA CGC2	Town of Ulysses Zoning Updates	Town of Ulysses	58	20	78	\$40,000.00	Awarded
42165	Southern Tier	NYSERDA	NYSERDA CGC2	Electric Vehicle Feasibility Analysis	Ithaca Tompkins County Transportation Council	55.8	15	70.8	\$91,000.00	Awarded
39425	Southern Tier	NYSERDA	NYSERDA CGC3	Renewable New York Catskill Outreach & Education	Catskill Mountainkeeper	59.54	12.5	72.04	\$1,857,275.00	Awarded
41134	Southern Tier	NYSERDA	NYSERDA CGC3	Ithaca ReUse Center Site Development	Finger Lakes ReUse, Inc.	49.14	20	69.14	\$1,898,831.00	Awarded
39967	Southern Tier	NYSERDA	NYSERDA CGC3	Ithaca Transit Corridors	City of Ithaca	57.43	10	67.43	\$0.00	Not-Awarded
41039	Southern Tier	NYSERDA	NYSERDA CGC3	Catskills High-Efficiency Bioenergy Heating	Bioenergy Project Partners LLC	48	15	63	\$0.00	Not-Awarded
41945	Southern Tier	NYSERDA	NYSERDA CGC3	Chain Works District Ithaca Redevelopment	UnChained Properties, LLC	52.71	10	62.71	\$0.00	Not-Awarded
31909	Southern Tier	NYSERDA	NYSERDA CGC3	Distributed Hydrogen Stations for the Southern Tier	The Standard Hydrogen Corporation	39.86	20	59.86	\$0.00	Not-Awarded
38973	Southern Tier	NYSERDA	NYSERDA CGC3	Ithaca Community Net Zero Energy Wastewater Treatment	Ithaca Area Wastewater Treatment Facility	33.86	15	48.86	\$0.00	Not-Awarded
39021	Southern Tier	NYSERDA	NYSERDA CGC3	Advanced Construction & Demolition in Owego	Taylor Garbage Services, Inc.	26.71	20	46.71	\$0.00	Not-Awarded

CFA #	Region	Agency	Program Name	Project Title	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded/Not-Awarded
40199	Southern Tier	Parks	Parks HAS D	Tri-Cities Oper Roof and Façade Restoration	TriCities Opera Company, Inc.	44.5	20	64.5	\$90,364.00	Awarded
40446	Southern Tier	Parks	Parks HAS D	Final Stabilization of Firehouse Theatre	Goodwill Theatre, Inc.	49	15	64	\$0.00	Not-Awarded
39552	Southern Tier	Parks	Parks HAS D	Restoration of Robersons Historic Mansion	Roberson Museum and Science Center	49	15	64	\$0.00	Not-Awarded
39659	Southern Tier	Parks	Parks HAS D	Endicott Visitor Center	Village of Endicott	44	15	59	\$0.00	Not-Awarded
40065	Southern Tier	Parks	Parks HAS P	Kopernik Science Park	Kopernik Society of Broome County, Inc.	33.5	15	48.5	\$0.00	Not-Awarded
38797	Southern Tier	Parks	Parks HP D	Richardson - Kennedy House Preservation Project	Near Westside Neighborhood Assoc., Inc	52	20	72	\$333,910.00	Awarded
39056	Southern Tier	Parks	Parks HP D	Sherburne Inn Restoration	Save the Sherburne Inn Restoration Project Inc., SSIRP	42.5	20	62.5	\$500,000.00	Awarded
40446	Southern Tier	Parks	Parks HP D	Final Stabilization of Firehouse Theatre	Goodwill Theatre, Inc.	41	15	56	\$0.00	Not-Awarded
39552	Southern Tier	Parks	Parks HP D	Restoration of Robersons Historic Mansion	Roberson Museum and Science Center	39	15	54	\$0.00	Not-Awarded
43374	Southern Tier	Parks	Parks HP D	Prospect Hill Cemetery Improvements	Village of Sidney	18.5	5	23.5	\$0.00	Not-Awarded
38647	Southern Tier	Parks	Parks PKS D	OurSpace at Recreation Park	Life is Washable, Inc.	53	20	73	\$500,000.00	Awarded
39542	Southern Tier	Parks	Parks PKS D	Delhi Riverwalk	Village of Delhi	56.5	15	71.5	\$0.00	Not-Awarded
40977	Southern Tier	Parks	Parks PKS D	Cayuga Nature Center Facility Enhancements Project	Paleontological Research Institution	46.5	20	66.5	\$0.00	Not-Awarded
40424	Southern Tier	Parks	Parks PKS D	Catherine Trail Connector Project	Village of Montour Falls	38	20	58	\$0.00	Not-Awarded
41589	Southern Tier	Parks	Parks PKS D	East King Road Park Development	Town of Ithaca	40	15	55	\$0.00	Not-Awarded
40034	Southern Tier	Parks	Parks PKS D	Painted Post Trail Improvements	Village of Painted Post	33.5	20	53.5	\$0.00	Not-Awarded
41173	Southern Tier	Parks	Parks PKS D	Rebirth of Dunn Field: Baseball Stadium Enhancement project	City of Elmira	36	15	51	\$0.00	Not-Awarded
39682	Southern Tier	Parks	Parks PKS D	Town Park Improvements	Town of Campbell	31.5	10	41.5	\$0.00	Not-Awarded
43432	Southern Tier	Parks	Parks PKS D	Goodwin Park Solar LED Trail Lighting	Town of Southport	27	10	37	\$0.00	Not-Awarded
43500	Southern Tier	Parks	Parks PKS D	Town of Southport - Chapel Park Wilderness Trail	Town of Southport	22	5	27	\$0.00	Not-Awarded
39461	Southern Tier	Parks	Parks PKS D	Bill Ray Field	Village of Sidney	12.5	10	22.5	\$0.00	Not-Awarded
39459	Southern Tier	Parks	Parks PKS D	Keith Clark Park Boat Ramp	Village of Sidney	11	10	21	\$0.00	Not-Awarded
41417	Southern Tier	Parks	Parks PKS D	South Kortright Playground	Western Catskills Community Revitalization Council	15	5	20	\$0.00	Not-Awarded
39460	Southern Tier	Parks	Parks PKS D	Sidney Pool	Village of Sidney	10	10	20	\$0.00	Not-Awarded
40065	Southern Tier	Parks	Parks PKS P	Kopernik Science Park	Kopernik Society of Broome County, Inc.	28.5	15	43.5	\$0.00	Not-Awarded

Program Legend

Agency	Program Abbreviation	Program Name
Arts	Arts APCE	Artistic Program Capital Equipment
Arts	Arts CHPG	Arts, Culture & Heritage Project Grant
Arts	Arts TIP	Technology Improvements Program
Arts	Arts WIP	Workforce Investment Program
Canals	Canals	Canalway Grant Program
DEC	DEC EPGP	Engineering Planning Grant Program
DOL	DOL EET	Existing Employee Training Program
DOL	DOL NHT	New Hire Training Program
DOL	DOL UWT	Unemployed Worker Training Program
DOS	DOS CSBG	Community Services Block Grant
DOS	DOS LGE	Local Government Efficiency Program
DOS	DOS LWRP	Local Waterfront Revitalization Program
EFC	EFC GIGP	Green Innovation Grant Program
ESD	ESD EJP	Excelsior Jobs Program
ESD	ESD Grants	Empire State Development Grant Program
ESD	ESD HSSP	New York State Innovation Hot Spot Support Program
ESD	ESD MNY	Market New York
ESD	ESD SPFS	Strategic Planning and Feasibility Studies
HCR	HCR CDBGCP	Community Development Block Grant - Community Planning
HCR	HCR CDBGED	Community Development Block Grant - Economic Development
HCR	HCR CDBGME	Community Development Block Grant - Microenterprise
HCR	HCR CDBGPF	Community Development Block Grant - Public Facilities
HCR	HCR CDBGPI	Community Development Block Grant - Public Infrastructure
HCR	HCR CDBGSBA	Community Development Block Grant - Small Business Assistance
HCR	HCR NYMS	New York Main Street
HCR	HCR NYMSTA	New York Main Street Technical Assistance
NYSERDA	NYSERDA CGC2	Cleaner Greener Communities - Category 2: Planning & Technical Assistance
NYSERDA	NYSERDA CGC3	Cleaner Greener Communities - Category 3: Sustainability Projects
Parks	Parks HAS D	Heritage Area Systems (Development)
Parks	Parks HAS P	Heritage Area Systems (Planning)
Parks	Parks HP A	Historic Property (Acquisition)
Parks	Parks HP D	Historic Property (Development)
Parks	Parks HP P	Historic Property (Planning)
Parks	Parks PKS A	Parks (Acquisition)
Parks	Parks PKS D	Parks (Development)
Parks	Parks PKS P	Parks (Planning)