

## **2016 Regional Council Process & Consolidated Funding Applications**

### Background:

The Regional Economic Development Councils (REDCs) are a community driven, regional approach to economic development in New York State. Each Council consists of over 20 business, academic and government leaders from throughout the Region.

In 2011, each of the ten Regional Councils were tasked with developing a five-year strategic plan that included a comprehensive vision for economic development for that region, regional strategies to achieve that vision, and specific priority projects that are significant, regionally supported and capable of stimulating economic investment. Empire State Development Corporation developed a competitive process in which Regional Council Strategic Plans containing recommendations for funding made by each Regional Council were reviewed by a Strategic Plan Review Committee consisting of two State Agency Commissioners and three economic development experts. Members of the 2011 Review Team included: Dall W. Forsythe, Senior Fellow at the Wagner School of Public Service at New York University and former Vice President for Finance and Operations at The Atlantic Philanthropies; Walter D. Broadnax, Professor of Public Administration at The Maxwell School of Syracuse University; Bruce J. Katz, Vice President at the Brookings Institution and founding Director of the Brookings Metropolitan Policy Program; Joan McDonald, Commissioner of the New York State Department of Transportation; and Cesar Perales, New York State Secretary of State. On December 8, 2011, the Governor and Legislative Leaders announced the winners of the first round of competition.

In 2012, the Councils went a step further and produced Strategic Implementation Agendas that built upon the progress from the first round and further developed and refined their Regional Five Year Strategic Plans by undertaking four primary activities: Establishing a framework to advance the Regional Strategic Plan; Implementing the strategies laid out in the Strategic Plan; Creating a project pipeline; and providing a progress report documenting the success the Council has had in implementing its Strategic Plan.

In 2013, all ten of the Regional Councils competed against each other to be designated as a "Top Performer". The 2013 Council competition was designed with a similar framework as 2012 but added several new activities for the council to focus on that would continue to help develop and advance the original strategic plans. Regional Councils were asked to develop an Opportunity Agenda, identify Innovation Hot Spots, and advance regional Cleaner, Greener Community Sustainability Plans.

In 2014, the regional councils developed strategies for several new initiatives including a Global NY Plan to identify import/export and foreign direct investment (FDI) opportunities. Councils also created a Veteran's Work Group to address the unemployment of returning veterans in New York. The REDC's were asked to identify projects as part of NY Rising to assist in the rebuilding of areas devastated by natural disasters. The Councils also provided an update on their Opportunity Agenda, workforce development challenges, and their project pipeline.

In 2015, the Regional Economic Cluster Program was launched to ensure continued focus on the importance of industry cluster growth in statewide economic development efforts through partnerships between business, academia, and venture capital. All the regional councils focused on initiatives that will drive implementation of their regional strategic plans, and to continue support for various State initiatives. Regional Council priorities include: development of strategies and projects that focus on the growth of regional economic clusters; advancement of plans and projects that strengthen the Global NY agenda; implementing additional strategies in their strategic plan; maintaining a pipeline of projects; training the workforce for today and tomorrow; and measuring the performance and progress of the strategic plan and CFA projects.

In 2016, all REDC's participated in the \$100 million Downtown Revitalization Initiative (DRI) which will invest \$10 million in one community in each region to develop a vision, articulate a plan, and identify projects and other implementation steps. Each Regional Council solicited interest in the program from communities in the region and considered how those communities met the criteria put forth from the State. The Council nominated one Downtown in each Region to receive the award.

These actions were designed to encourage and accelerate implementation, performance, and collaboration within the regions. Priority projects that aligned with each region's plan were chosen by the Councils from the applications submitted to the Consolidated Funding Application portal. These projects were published in the regions' Progress Report, which are publically available online at [www.regionalcouncils.ny.gov](http://www.regionalcouncils.ny.gov). Projects were scored by both the state agencies and the Regional Councils. The agencies scored their projects based on a technical evaluation in adherence with existing funding program guidelines and awarded a project up to 80%. The remaining 20% is awarded by the Regional Councils, and were based off the following endorsement standards:

**Statewide Endorsement Standards**

Regional Council members will determine the degree to which the application implements the regional strategic plan and assign the corresponding number of points as a score.

IMPLEMENTATION OF THE PLAN	DEGREE	POINTS
The proposal is identified as a priority project by the Regional Council.	Priority	20
The proposal is identified in the plan and has regional benefits.	Very Strong	15
The proposal advances the plan and has local benefits.	Strong	10
The proposal is consistent with the plan and has project level benefits.	Moderate	5
The proposal has limited relationship to the plan	Weak	0

Since the inception of the REDCs in 2011, members have been required to sign a Code of Conduct, Conflict of Interest documents, and have undergone training from legal counsel. Both documents are updated annually and new members are required to complete these documents upon appointment. Members with conflicts of interest must recuse themselves from reviewing or discussing identified projects.

### **2016 Competition:**

To encourage the implementation of the Regional Economic Development Councils' strategic plans and to continue to motivate investment opportunities and job creation, the Regional Councils competed in 2016 for up to \$175 million in capital funds and \$70 million in Excelsior Tax Credits for projects identified by the Regional Councils in their regions.

As part of this year's competition, all the regional councils focused on initiatives that will drive implementation of their regional strategic plans, and to continue support for various State initiatives. Regional Council priorities include: supporting the Downtown Revitalization Plan and beginning to identify projects to implement it; implementing strategies through the project pipeline; training the workforce for today and tomorrow; and measuring the performance and progress of the strategic plan and CFA projects.

By incentivizing implementation of the strategic plans, Regional Councils, businesses, educational institutions, local governments, not-for-profit groups and other stakeholders are further motivated to work together to accomplish the regional vision. While project funding was awarded in all ten Regional Councils through the 2016 CFA, the competition placed an emphasis on Regional Council performance and action to implement strategies.

The competition was focused on the following:

- 1) Implementation of regional strategic economic development plans;*
- 2) Performance in encouraging economic growth through job creation and investment;*
- 3) Support for the Downtown Revitalization Initiative.*

In 2016, the Regional Councils competed against each other to be designated as a "Top Performer".

The 2016 Strategic Implementation Assessment Team (SIAT) was led by Secretary of State Rosanna Rosado and included Office of General Services Commissioner RoAnn Destito, Department of Transportation Commissioner Matthew Driscoll, Environmental Facilities Corporation President and CEO Sabrina Ty, Department of Labor Commissioner Roberta Reardon, and Parks, Recreation and Historic Preservation Commissioner Rose Harvey. Due to the unprecedented commitment of state funds to economic development in the 2016 State Budget, the SIAT was expanded to include an additional member that was appointed by the Legislature, Hon. Donna Lupardo, State Assembly District 123. The SIAT reviewed each region's Progress Report based on established criteria. Members of all REDC's traveled to Albany and presented a summary of their 2016 activities and priorities to the SIAT which

included PowerPoint presentations, videos, and regional exhibit booths. The SIAT was also given time to ask questions of the REDC's about their progress reports and regional priority projects.

The SIAT provided an assessment of each plan and made recommendations to Howard Zemsky, President & CEO, Empire State Development Corporation of the five reports that most closely aligned with the criteria outlined in the guidebook. President Zemsky accepted the recommendations of the Committee and, pursuant to his statutory powers as head of the Urban Development Corporation, awarded five regions with the Top Performer up to \$40 million in funding consisting of \$25 million in capital grants and up to \$15 million in Excelsior tax credits for priority projects identified in their Strategic Plans. The balance of the incentives was awarded to projects identified by the Councils as in alignment with their strategies and priorities.

In addition, project sponsors applied for over \$510 million in economic development resources available from twelve state agencies through the Consolidated Funding Application (CFA). The CFA allows businesses and other entities to apply for multiple agency funding sources through a single, web-based application. Awards for CFA projects were made based on the endorsement of the local Regional Council and the technical program review of the agencies providing resources, subject to interagency review team analysis and agency discretion.

The 2016 REDC initiative was launched on April 29 and the CFA opened for applications on May 2 and closed on July 29. All details about CFA resources were made available online via the 2016 CFA Resources Available Document, the New York State Register and the Grants Gateway. When the portal closed on July 29, agencies immediately began marking project eligibility. All eligible projects were then made available to the Regional Councils for their scoring process and the agencies for their technical evaluation. On October 3, the REDCs submitted their final 2016 progress reports to the State. After the SIAT presentations concluded in November, the Inter-agency team met to review the projects and make final funding decisions.

The interagency team reviewed projects based on relevant factors including Regional Councils Implementation Agendas and designation of priority projects, project alignment with regional goals and objectives, funding availability and regional need. Priority projects are those specifically enumerated in the Regional Council Reports, receiving a score of 20 from the Regional Council, and identified as significant, regionally supported and capable of stimulating economic investment.

The interagency team once again consisted of professional staff from relevant agencies and authorities' with detailed knowledge of their respective CFA program funding. This group conducted an analytical assessment that provided the basis for project funding recommendations made by individual agencies for final approval by respective agency or authority head. As provided in the budget, the Regional Council Grant funds were awarded by ESD in its discretion.

This process resulted in funding of projects that aligned with a long term, regionally generated implementation agendas and are capable of stimulating economic growth and investment.

On Thursday, December 8, 2016, the Governor announced that 950 projects totaling \$716.9 million had been awarded through Round Six of the Regional Economic Development Council initiative. Top Performer awards were given to the Mid-Hudson, Capital Region, Mohawk Valley, Finger Lakes, and New York City regions in adherence to the competition guidelines detailed above.

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**DEPARTMENT OF STATE**

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ROSSANA ROSADO  
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**MEMORANDUM**

December 8, 2016

**To:** Howard Zemsky, President and CEO of the Empire State Development Corporation

**From:** Rossana Rosado, Secretary of State  
RoAnn Destito, Commissioner, Office of General Services  
Matthew Driscoll, Commissioner, Department of Transportation  
Rose Harvey, Commissioner, Office of Parks, Recreation & Historic Preservation  
Roberta Reardon, Commissioner, Department of Labor  
Sabrina Ty, President and CEO of the Environmental Facilities Corporation  
Assemblywoman Donna Lupardo, of the 123<sup>rd</sup> District

**Subject:** Review of Progress for the 2016 Regional Economic Development Council Initiative

We are honored to serve as the Strategic Implementation Assessment Team (SIAT) for Governor Cuomo's Regional Economic Development Council (REDC). In the past six years, the REDC initiative has made serious progress in job creation and the growth of new industries across New York State. This year, the REDC initiative has been enhanced by the \$100 million Downtown Revitalization Initiative.

In 2011, each Regional Council was charged with developing a five-year Strategic Economic Development Plan that emphasized their region's unique assets and provided strategies to harness local resources, both human and capital, to stimulate regional economic development, and create jobs statewide. The Strategic Economic Development Plans continue today with annual updates to address emerging state and regional challenges and opportunities. Each region has a unique set of strategies to achieve greater economic prosperity. These include strategies to focus on developing certain industry clusters; global marketing and export strategies; help people in distressed Opportunity Areas to overcome barriers to entry into the workforce; promote veterans' participation in the workforce; and regional sustainable growth strategies. In many of the regions, strategies have been further refined in response to the Upstate Revitalization Initiative and Western NY's Buffalo Billion Plan.

The REDC program redesigned the relationship between state government, businesses, and academia to stimulate regional economic development and create jobs. With this shift, the State asked the REDCs to use their unique understanding of their regional economies to implement important State priorities.

In 2016, in addition to updating their Strategic Economic Development Plans, the regions identified communities ripe for development into vibrant communities where tomorrow's workforce will want to live, work and raise families. The \$100 million Downtown Revitalization Initiative (DRI) is investing \$10 million in one community in each region to develop a vision, articulate a plan, and identify projects and other implementation steps. Each Regional Council solicited interest in the program from communities in the region; considered how interested communities met the DRI criteria and any other local criteria; nominated one downtown to receive a DRI award; and received certification by the state of the one downtown that the Regional Council deemed best positioned to take advantage of the DRI.



This November, the Regional Councils came to Albany to present their progress, talk about plans to implement their economic development strategies in 2016-2017, and to report on the status of the DRI plans. Their oral presentations complemented the regional progress reports submitted by the Regional Councils in October. We listened to those presentations and have the responsibility of assessing the progress of the ten Regional Councils.

### **2016 Annual REDC Competition**

Our task was to evaluate all ten regions based on the competition and Regional Council priorities as described in the 2016 REDC Guidebook. We focused on the following areas:

- Support for the Downtown Revitalization Plan and identification of initial projects to implement it
- Implementation of strategies through the project pipeline
- Training of the workforce for today and tomorrow
- Continued advancement of state priorities and regional strategic economic development plans, and identification of projects that implement related strategies, including:
  - The regional economic cluster plan
  - The region's global marketing and export plan
  - The regional Opportunity Agenda
  - Regional hot spots and business incubators
  - SUNY, CUNY, and community college plans
  - Veterans' participation in the workforce
  - Local government engagement in the Regional Council process
- Measuring the performance and progress of the strategic plan and consolidated funding application (CFA) projects

### **Awards**

All ten regions competed for up to \$175 million in capital funds and \$70 million in Excelsior Tax Credits for projects identified by the Regional Councils as priorities in their regions. In addition, each region was awarded \$10 million to implement projects identified through the Downtown Revitalization Initiative, and projects from all ten regions submitted through the CFA were eligible for over \$510 million in other state agency funds.

The Strategic Implementation Assessment Team has identified five regions that merit the designation as Top Performers and awards of up to \$25 million each in ESD Capital Grants. This was a difficult challenge, as the regions are taking a variety of approaches to very different challenges and opportunities, and are all making progress implementing their strategic plans. However, after careful consideration we selected as Top Performers the following regions: **Capital Region, Finger Lakes, Mid-Hudson, Mohawk Valley, and New York City.**

The **Capital Region Regional Economic Development Council (CREDC)** embraces the Capital 20.20 Plan it created last year. Key priorities integrated into the 2011 strategic plan include *Next Tech* - investments in innovative technology and advanced industries, such as health care, clean energy, advanced analytics, and cybersecurity; *Lift-Off* - focusing on the cluster of research and development and commercialization; *Gateway* - investments in port infrastructure, waterways, rail, and ground transport; *Talent* - a cradle-to-career approach to workforce development that connects job-seekers and employers with higher education institutions; and *Metro* - projects that address concentrated urban poverty in support of the Opportunity Agenda. Many ongoing projects support

more than one component of the CRREDC's plan, like the Park South Neighborhood revitalization in Albany, which is leveraging support from the City of Albany, Albany Medical Center, and neighborhood stakeholders to produce \$250 million in new investment, while addressing concentrated urban poverty. The CREDC also identified many projects to continue to grow its commercialization of research and development, and has been supporting construction at SUNY Albany of the Emerging Technology and Entrepreneurship Complex. Downtown revitalization projects were identified for the DRI community of Glens Falls, as well as Troy, Albany, and Schenectady. Glens Falls, the CREDC's DRI selection, imagines possible DRI projects ranging from mixed-use development, façade improvements, and pedestrian trails, to a Science, Technology, Engineering and Math (STEAM) kids' museum and indoor farmers market.

**The Finger Lakes Regional Economic Development Council's (FLREDC)** momentum is being fueled by a region united around a focused plan to grow jobs, increase regional wealth, drive private sector investment, and reduce poverty. FLREDC focused on three industry clusters: Optics, Photonics, and Imaging; Agriculture and Food Production; and Next Generation Manufacturing and Technology. A comprehensive partnership of private companies, local colleges and universities, federal sources, and state entities support the Optics, Photonics, and Imaging cluster. Apprentice programs at community colleges provide support services to at-risk students and apprenticeships in the OPI area for technicians. The FLREDC significantly refocused its economic development efforts on reducing regional poverty by requiring each proposed priority project to describe how it will address poverty. The City of Geneva was selected as the DRI community because its vision is strongly aligned with the FLREDC goals to grow jobs, increase private sector investment, and reduce poverty. The FLREDC supports the Rochester Monroe Anti-Poverty Initiative (RMAPI) dual generational action plan which is focused on adult mentoring; early childhood supports; and systems integration of social supports. Opportunities for employment are growing in the agricultural and food processing sector, with worker training, expanding food production and processing, growing downtown food and beverage clusters across the region, and waste to energy recycling.

**The Mid-Hudson Regional Economic Development Council (MHREDC)** continued to refine its economic development strategy to best leverage the region's unique assets (e.g., its proximity to New York City, highly educated workforce, and scenic beauty) and opportunities. Its LIVE, WORK, and PLAY strategies provide a clear road map for choosing projects to invest in and workforce initiatives to support, and industries in the LIVE and PLAY clusters showed growth in employment and the number of establishments. Stakeholders in the region are working together to identify means to address workforce development needs, including workers for which English is a second language and individuals targeted by the regional Opportunity Agenda program. Almost all of the proposed Priority Projects support workforce training. Commitment to downtown revitalization is evident in MHREDC funding recommendations, as half of the proposed Priority Projects are located in urban centers like Poughkeepsie, Kingston, New Rochelle, Yonkers, and Middletown. Chosen by the MHREDC as the DRI community, Middletown hopes to continue its success in adaptive reuse and expand academic partnerships. Many projects meet multiple objectives. For example, the proposed Poughkeepsie Landing Waterfront Redevelopment Project would help revitalize a distressed community identified as part of the Regional Opportunity Agenda, and provide public access and amenities along the Hudson River. Thanks to the intensive efforts to involve stakeholders and inform the public, the region had many consolidated funding applications for which to offer its support.

The **Mohawk Valley Regional Economic Development Council (MVREDC)** focuses heavily on creating vibrant, diverse, creative, innovative and safe communities. They believe that this may be the most important building block upon which to build a culture of innovation and opportunity. MVREDC is taking an ecosystem approach, investing in the people and the places that make the economy work and leveraging its core strengths in manufacturing, tourism, and agriculture. Nearly 40% of proposed Priority Projects and more than 55% of CFA applications are for downtown projects across the region. Oneonta, the DRI community, will invest in a Craft Food and Beverage Innovation District to enhance Oneonta's appeal to the next generation of employees and employers. Throughout the progress report, they discuss how doors are opened to refugees and hard to place workers for entry level advancement opportunities, as evidenced by the Mohawk Valley Resource Center for Refugees' partnership with food processors in the region. Four out of the top ten firms hiring refugees in the region are food processing and agribusiness supply chain companies, accounting for more than 500 new placements since 2009 and 90 in 2015 alone. The MVREDC industry cluster is Internet Technology (IT) and Cybersecurity. The region has been focusing on increasing the number of patents coming out of their research and development institutions. The Commercialization Academy at the Griffiss Institute is turning Air Force Research Laboratory (AFRL) technologies into commercial products and businesses, providing a continuous source of new businesses and products to support the economy.

The **New York City Regional Economic Development Council (NYCREDC)** strategic plan and project priorities are designed to help the state make investments and policy decisions that effectively address fiscal and economic challenges facing the city, such as increased competition for investment, persistent poverty, rising household costs, and reduced federal funding to address aging infrastructure and housing stock. NYCREDC has consistently prioritized projects that support their strategic plan strategies to improve quality of life, invest in the future, and foster innovation. Through the strength of the community's commitment to planning, Jamaica earned designation as the region's DRI community. This long-dormant community is addressing the needs of the local population through expanded educational, workforce development, employment and entrepreneurial opportunities. A shift in the regional economic cluster plan to Life Sciences will leverage investments in basic research and incubator facilities in a sector primed for growth. NYCREDC recognized the necessity to develop innovative long-term partnerships to accommodate the type of skills and work-based learning programs that are required to create most quality jobs. For example, the Classrooms to Career Project was successfully completed with collaboration from seven high schools; employers in IT, healthcare, engineering, energy utilities and advertising; and CUNY colleges that provide mentoring, internship and post program support to students.

Five regions should receive awards of up to \$10 million each in ESD Capital Grants to help attract and grow business in their regions: **Central New York, Long Island, North Country, Southern Tier, and Western New York.**

The **Central New York Regional Economic Development Council (CNYREDC)** added the three pillars of economic growth (Invest in Key Growth Drivers; Build an Inclusive Economy; and Develop Enablers of Prosperity) contained in its winning Upstate Revitalization Initiative plan to the strategic goals identified in 2011. A neighborhood within the City of Oswego was designated the DRI community in recognition of its many assets, such as a scenic waterfront location, compact and walkable downtown, rich cultural history, and strong anchor institutions. Many downtown revitalization projects are identified in other community centers, such as Cortland, Auburn, and Syracuse. Progress has been made on innovation corridor projects in downtown Syracuse, which includes raising capital and creating jobs at Clean Tech Center and expanding services at Tech Garden. The CNYREDC targeted industry cluster of Data to Decisions includes precision

medicine, thermal and electronic controls, cybersecurity and information assurance, and unmanned aerial systems which saw tangible progress in 2015-2016 through project U-SAFE and planning for NUSTAR and Unmanned Aircraft System Traffic Management (UTM). The ongoing Advanced Manufacturing Jobs and Innovation Accelerator Challenge (AMJIAC) cluster group provides a variety of networking, capacity building, and reporting activities to assist 64 firms employing 6,300 individuals in the D2D cluster. The strong contribution of agriculture to the regional economy was also addressed. Overlap with other regions in agribusiness proposals was recognized by the CNYREDC, which formed an interregional group to assure projects are mutually reinforcing.

**The Long Island Regional Economic Development Council (LIREDC)** continues support of the strategies identified in its strategic plan. It is maintaining its momentum in the biotechnology sector through ongoing projects like the Broad Hollow Bioscience Park and Ronkonkoma Hub, nine projects supported for priority project funding this year, as well as others being advanced through other funding sources. The LIREDC supported workforce development initiatives like eMINDSET at Stony Brook University, expected to boost enrollment in engineering and applied science by 700% and to help the region meet the expected demand for engineers in increasingly complex and entrepreneurial-minded endeavors. LIREDC developed five sector advisory groups (health care, manufacturing, information technology, agriculture, and retail/hospitality/tourism) to identify skills gaps and unmet labor needs; assemble a database of existing degree and training programs in the region; and then propose a program to address identified needs. Through its Opportunity Agenda, LIREDC continues to support Wyandanch Rising infrastructure improvements and programs that target hard-to-place workers. LIREDC recognizes the need for improved infrastructure as a foundational element for downtown revitalization, and its selection of Westbury as the DRI will allow the community to plan how to capitalize on improvements to the Long Island Rail Road. To support a new Foodie Long Island cluster, local agencies will partner to establish a proposed Nassau County Food Production Incubator to support fledgling new food producers.

**The North Country Regional Economic Development Council (NCREDC)** identified a diverse set of strategies to deliver a continuous series of "firecrackers" through the tailored targeting of key communities described in the progress report. Plattsburgh, selected as the region's DRI community, is showing strong continuing growth as heart of region's Transportation Equipment & Aerospace Cluster, including the current development of Norsk Titanium, major expansion of capabilities at Plattsburgh International Airport, and construction of a new Institute for Advanced Manufacturing. Watertown retained Fort Drum as NYS's largest single site employer, meeting housing needs and creating energy independence. In Clayton, ripple effects from investment in the 1000 Islands Harbor Hotel illustrate the payoff in investing in new accommodations for many distressed tourism communities across the region. The region's tourism fund used \$1.12M of state dollars to leverage \$8.67M of private investment. Tupper Lake boosted visitation and spending with a multi-phase investment in the Wild Center "Wild Walk" and new businesses downtown. Several proposed Priority Projects link tourism to downtown revitalization as a driver for private investment, such as the Downtown Campus Revitalization of Clarkson University in Potsdam. The NCREDC is working hard to be a successful member of the global community as well, attracting foreign direct investment in more than 20 companies, growing exports, enhancing global logistics, and forming new international partnership agreements.

**The Southern Tier Regional Economic Development Council (STREDC)** maintained its focus on picking priority projects that address one or more of the four regional strategies (Build the Greater Binghamton Innovation Ecosystem; Invest in the Advanced Manufacturing Industry; Transform the Food and Agriculture Industry; and Promote the Southern Tier's Innovative Culture). For example, Binghamton University purchased and installed the NECCES Battery Dry Room at the Center of Excellence to create a testing facility for new materials and devices related to the energy storage industry. The creation of GLASE (Greenhouse Lighting and Systems Engineering) allowed for more affordable LED crop lighting for New York growers, increasing

local crop production and the availability of year-round fresh vegetables. Downtown Elmira, selected as the region's DRI community, has strong links between its proposed downtown revitalization strategies and the STREDC emphasis on entrepreneurship, advanced manufacturing, and the innovation culture. STREDC supports several different programs/training options to appeal to various demographics, such as impoverished residents, veterans, people without formal education or English language skills, and people with sustained and severe vision loss. The STREDC also provides numerous examples of collaboration between employers and educational institutions to offer training for jobs skills of various levels and experience. There are signs of economic improvement in the region – increases in manufacturing wages; increasing numbers of 30-34 year olds migrating into the region; and growth in employment in food manufacturing.

The **Western NY Regional Economic Development Council (WNYREDC)** presents “A Strategy for Prosperity” that encompasses 10 strategies, including implementation of smart growth principles like downtown investment, neighborhood revitalization, brownfield redevelopment, and water resource protection. One smart growth project is accelerating the redevelopment of a long-vacant, major brownfield site, Bethlehem Steel. WNYREDC focuses on seven industry sectors, which helps drive investment decisions. The region experienced job growth in several sectors such as agriculture, bi-national logistics, professional services, and tourism. Its targeted cluster of Materials and Manufacturing has seen an increase in total wages, and total job count and firm count have decreased in the past few years. Buffalo has been a focus of investment, but other communities are benefiting from ESD Capital Funds and other state investments. For example, parkways are being rethought in Niagara Falls; riverfront access restored; and downtown areas revitalized. In addition, recent investments in adaptive reuse projects, complete streets, tourism, and the waterfront positioned Jamestown as the community most ready to benefit from DRI funding. Job training and engagement of hard-to-place workers is a regional priority (Prepare our Workforce), and includes efforts for unskilled workers, construction trades, and high tech/bio tech workers. As part of its Opportunity Agenda, the WNYREDC is taking steps to ensure that education, transportation and support services are growing so that economic prosperity is reaching all segments of the population.

## **Conclusion**

In each of the regions, the Strategic Implementation Assessment Team was impressed by the continued dedication of the Regional Council members, work group volunteers, their selection of strategic and realistic projects, and staff of the Regional Empire State Development offices who serve the Regional Councils. We continue to believe that the REDC process is a recipe for success, bringing together the key ingredients of economic development, academic advancement of new ideas and products, and development of a workforce across all age groups and socioeconomic strata. While we may only recommend five regions as top performers, we believe all of the regions are winners.

We extend our thanks and our congratulations to all Region Council members for the outstanding work they are doing to strengthen New York's economy.

# Western NY REDC

## 2016 Progress Report Assessment

### Section I. Performance

#### Impact on job creation and retention

##### Strengths

- The regional economy added over 12,500 jobs between 2011 and 2015, including 5,107 jobs in 2015.
- Private employers were responsible for the region's net gain having hired 16,095 workers between 2011 and 2015, and representing 99% of workforce gains in 2015.
- The professional services industry (i.e. legal, financial, information technology and admin support) saw a 1.9% increase in jobs from 2011 to 2015. Total job count increased by over 2,000 positions and total wages in the industry grew from \$5.3B to \$6.0B during the five year period.
- The region experienced job growth in other sectors such as; Agriculture, Bi-National logistics, Professional services, and Tourism.
- From 2011-2015, average annual wage increases exceeded the NYS average in 6 of 7 sectors.

##### Weaknesses

- Materials & Machinery Manufacturing is the WNYREDC targeted cluster. Total wages increased in this industry between 2011 and 2015, but total job count (-0.5%) and firm count (-3.8%) decreased.

#### Business growth and leverage of private sector investments

##### Strengths

- The ratio of total project cost to ESD Capital award ratio of the 65 funded Priority Projects (2011-2015) that are moving forward is 8:1.
- From 2011 – 2015, the ratio of total project cost to all CFA projects was 6:1.
- From 2011 – 2014 the number of private firms increased 1.2%.

##### Weaknesses

- None noted.

### Section II. Progress

#### Implementation of strategies in the 5-year regional strategic economic development plan

##### Strengths

- The progress report describes progress in the past year on funded Priority Projects and how they are impacting the region, as well as their relationship to Buffalo Billion activities.
- The WNYREDC oversees implementation of the Better Buffalo Fund, a smart growth Initiative, which has invested nearly \$21M in transit-oriented development and commercial corridor projects, leveraging \$360M in matching funds.
- A 2015 CFA award allowed Beau Vine Vineyards to expand, helping to grow the region's agricultural sector. Improvements this year will be supplemented by 23 new acres of vineyard in 2018.

- Broadway Market (2015 awardee) renovations are underway that will foster the creation of new food service entrepreneurs with a new commercial kitchen. Also in the area of entrepreneurship, Launch NY (2011 project) secured a \$2.5M grant from a private foundation to boost seed funding.
- The progress report described approximately \$242.3M in public and private investment being made in Niagara Falls, citing progress relating to parkways, riverfront access, and downtown development.
- \$2.8M in ESD funds is accelerating the redevelopment of the Bethlehem Steel site. The engineering process of removing 9,000 linear feet of rail tracks, reconstruction of an existing rail yard and the installation of new tracks were underway.

#### Weaknesses

- None noted.

Execution of strategies in annual plan updates that address emerging state and regional challenges and opportunities

#### Strengths

- Development of the Jacobs School of Medicine and Biomedical Sciences in downtown Buffalo is progressing under SUNY 2020.
- NYSUNY 2020 funds and ESD Capital funds are helping Alfred State create a Sustainable Advanced Manufacturing Center (SAMC) on its Wellsville campus to train welding and machine tool technology students.
- Several initiatives in support of Global NY were cited, such as STEP 4 grants to aid small businesses in exploring opportunities to export their products and businesses; visits from several foreign trade delegations; and selection of 7 foreign companies as 43 North winners.
- Following its Opportunity Agenda, WNYREDC is taking steps to ensure that education, transportation and support services are growing so that economic prosperity is reaching all segments of the population.
- The WNY Incubator Network (WIN) is a collaborative effort of business incubators that expand entrepreneurial services, helps startups, and grows wealth in WNY. In 2016, entrepreneurs supported by WIN initiatives raised more than \$5M in funds and created 28 new jobs.

#### Weaknesses

- None noted.

Success in job training and engagement of hard-to-place workers

#### Strengths

- Isaiah 61, which provides a construction trades class for the unemployed and underemployed, graduated 85 people and placed 45 in jobs. Work continues on the rehab of a training facility (2013 award).
- The Farmhouse Community Food Training and Resource Center broke ground on a new facility (2015 award) that will include a teaching kitchen and training space.
- The Greater Buffalo Equity Roundtable hosted a Community Summit on Employment and Racial Disparities in March 2016 to discuss issues of diversity and workforce training.
- Veterans support organizations and agencies are now working together to better coordinate and optimize veteran benefits and workforce development across the entire Southern Tier spectrum.
- The Western NY Workforce Training Center (WTC) is moving forward. Progress this year included receipt of city site plan approval; execution of a partnership MOU; completion of a business plan; and initiation of architectural and engineering design work.

### Weaknesses

- None noted.

## Advancement and completion of prior round Priority Projects

### Strengths

- 84% of all priority projects (64 of 76) are completed or on schedule.
- 84% of all CFA projects (371 of 442) are complete or on schedule.
- LaunchNY (2011 award) assisted 500 companies in 27 upstate counties to raise over \$50 million in investment capital.
- The Roswell Park Cancer Institute Genome Project (2011 award) generated 32 new jobs by December 2015 and led to improved care and treatment selection for more than 500 cancer patients.

### Weaknesses

- Since 2011, 14.5 % of priority projects awarded have been cancelled/terminated.

## Section III. Planning

### Quality of the Progress Report

#### Strengths

- The WNYREDC report describes progress that occurred in the past year on funded priority projects, a project's relationship to the Buffalo Billion activities, and how projects are impacting the region.
- The report provides a fairly complete picture of the many economic and community development activities in the region (Buffalo Billion, Better Buffalo Fund, etc.).
- The report provides implementation plans for 2017 that address regional and state priorities.

#### Weaknesses

- None noted.

### Coordination with institutions of higher learning to address regional workforce development needs

#### Strengths

- The WNYREDC supported the Jacobs School of Medicine Simulation Innovation Center, a priority project that will allow University of Buffalo to expand ongoing partnerships with community organizations and nationwide device industries to foster research, business development and entrepreneurship in health and life.
- A number of college and university representatives participate in work groups, including the Workforce work group that works on advancing the region's Opportunity Agenda, veteran's agenda, and advanced manufacturing cluster.
- The WNYREDC supported several CFA applications with higher education partners.

#### Weaknesses

- None noted.

## Collaboration with local governments in advancing opportunities for improved efficiency

### Strengths

- The WNYREDC staff continued to meet with community leaders to encourage future development on smart growth principles with the goal of reversing sprawl and improving the business climate.
- The Village of Hamburg proposed priority project to fund consolidation planning for the department of public works and a water system consolidation implementation project were supported by the WNYREDC.

### Weaknesses

- Little detail is provided on local government consolidation or shared services efforts.

## Ability to take the next steps in growing the regional economy

### Strengths

- Strategies and initiatives associated with Hot Spot Business Incubators, workforce training centers, and Buffalo Manufacturing Works are contributing to next step actions for the region.
- The Bethlehem Steel Redevelopment project involving Solar City promises great employment opportunities while redeveloping a large brownfield site.
- Ongoing improvements in Niagara Falls to state parks, infrastructure and the downtown are improving its potential as a top tourist destination and driver of economic growth for the region.

### Weaknesses

- No discussion on efforts to advance the bi-national logistics strategy.

## Development of regional metrics to measure success

### Strengths

- The WNYREDC progress report contains indicators related to its core strategies and describes benchmarks that represent progress. Examples include smart growth metrics related to acreage of local waterfront redeveloped, acreage of remediated brownfields, number of vacancies, percent of businesses in developed areas, and acreage of cropland.

### Weaknesses

- Metrics lack thresholds for success.

## Section IV. Projects

### Solicitation and development of projects that advance the regional economic cluster

#### Regional Cluster

- Advanced Manufacturing: Materials & Machinery Manufacturing Cluster

#### Strengths

- Several projects were proposed for the regional cluster, including one priority project. Ellicottville Brewing Company in Little Valley proposes to expand production facilities for the brewing and bottling operation, supporting increase in domestic and foreign sales of craft brews.

### Weaknesses

- Only 1 of 32 proposed priority projects would advance the regional cluster.

Identification of projects to advance State and regional priorities.

### Strengths

- The WNYREDC supported 32 priority projects to advance regional priorities.
- The National Comedy Center expansion in Jamestown will create 451 construction jobs, 35 direct jobs, 101 indirect jobs and 5 retained jobs, leveraging over \$13.5M in private funds. The project addresses downtown revitalization and tourism strategies, as well as critical infrastructure needs.

### Weaknesses

- Several projects will create few or no direct jobs.
- The report lacks details about non-priority projects, making it difficult to evaluate the potential impact on state priorities and regional strategies.

Advancement of projects and activities to meet workforce development needs

### Strengths

- The WNYREDC supported several CFAs related to workforce development.
- Renovation of an historic building in Dunkirk's Coburn Block will allow expanded employment training programs and support services and contribute to downtown revitalization.
- Expansion of the high school welding program at Erie 1 BOCES will enable both high school students and adults to access training in order to provide a work ready labor force.
- The WNYREDC supports renovations to the Harrison Place Business Incubator for entrepreneurs and small to mid-sized companies. It will increase usable space, programming, and services to tenants and the community.

### Weaknesses

- Few projects for hard-to-place workers.

Identification of projects in the region that would revitalize downtowns

### Strengths

- The WNYREDC used the DRI as a new way to encourage communities to think about downtown revitalization as an economic development driver while unifying around region-wide economic development strategies.
- The 7th Niagara Street smart growth renovation project will revitalize a key gateway section of Niagara Falls and provide economic incentive for private investment. The project was identified through the DRI application process.

### Weaknesses

- None noted.

## Section V. Participation

Engagement of the community, public, and other stakeholders in the Regional Council process

### Strengths

- Work Groups continue to have strong private sector participation. Some work groups transitioned into the role of assisting with implementation of the Buffalo Billion initiatives.
- The WNYREDC defined a plan for engaging CFA applicants very early on in the process and assisting throughout in order to ensure greater likelihood of success. In addition to accepting Letters of Intent, the workshops and conferences help the WNYREDC stay engaged with potential sponsors.
- The WNYREDC joined with the University at Buffalo Regional Institute (UBRI) and consultants to build the capacity of two small communities so they could better access state dollars awarded in WNY. Technical assistance included review of existing plans; site visits; urban design and planning consultation; budget and implementation plan development; and other services.
- The WNYREDC partnered with the NYS Division of Minority and Women’s Business Development for the MWBE Opportunities Expo in Buffalo in May.

### Weaknesses

- None noted.

Regional unity and support of the Progress Report and Downtown Revitalization Plan

### Strengths

- The selection of Jamestown as the DRI community builds on a 15 year redevelopment partnership involving local and state government officials, private sectors investors and non-profit community organizations that is changing the appearance and economic outlook of the city’s central business district.

### Weaknesses

- None noted.

CFA #	Region	Agency	Program Name	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not-Awarded
66631	Western New York	Arts	Arts CHPG I	West Side Studios Youth Media Arts Leadership Workforce Development Program	Squeaky Wheel Film Media Art Center	65	20	85.00	\$75,000	Awarded
65881	Western New York	Arts	Arts CHPG I	Lock Tender Tribute	Lockport Locks Heritage District Corporation	50	20	70.00	\$75,000	Awarded
67275	Western New York	Arts	Arts CHPG I	Cargo	Burchfield Penney Art Center	56	10	66.00	\$27,000	Awarded
68250	Western New York	Arts	Arts CHPG I	Business Development Implementation for Arts Integration	Young Audiences WNY	24	20	44.00	\$0	Not-Awarded
68506	Western New York	Arts	Arts CHPG I	Confluence on the Canal	Landmark Society of Western New York	25	15	40.00	\$0	Not-Awarded
65653	Western New York	Arts	Arts CHPG I	Erie Canal Celebration of Canal Workers Past and Present	BRRAlliance Inc - Black Rock Historical Society	25	15	40.00	\$0	Not-Awarded
66585	Western New York	Arts	Arts CHPG P	NYS Arts and Crafts Alliance	University at Buffalo	58	5	63.00	\$49,000	Awarded
65910	Western New York	Arts	Arts CHPG P	Erie Canal Programming	Explore More Childrens Museum	42	20	62.00	\$23,500	Awarded
67206	Western New York	Arts	Arts CHPG P	Ripley Main Street Revitalization Plan Development	Town of Ripley	45	10	55.00	\$36,000	Awarded
64772	Western New York	Arts	Arts CHPG P	Fillmore Forward - Arts Culture	Broadway Fillmore NHS	30	20	50.00	\$0	Not-Awarded
66699	Western New York	Arts	Arts CHPG P	National Comedy Center Archive Planning	National Comedy Center	32	10	42.00	\$0	Not-Awarded
64484	Western New York	Arts	Arts CHPG P	Roger Tory Peterson Institute of Natural History's New Programming Initiative	Roger Tory Peterson Institute of Natural History	27	15	42.00	\$0	Not-Awarded
67685	Western New York	Arts	Arts WIP	Administrative Workforce Expansion	Springville Center for the Arts Inc	69	20	89.00	\$34,500	Awarded
67134	Western New York	Arts	Arts WIP	Administrative Workforce Expansion	Arts Services Initiative of Western New York Inc	66	20	86.00	\$32,500	Awarded
67216	Western New York	Arts	Arts WIP	Administrative Workforce Expansion	Western New York Book Arts	67	15	82.00	\$27,000	Awarded
67374	Western New York	Arts	Arts WIP	Administrative Workforce Expansion	CEPA Gallery	57	15	72.00	\$26,500	Awarded
67802	Western New York	Arts	Arts WIP	Fellowship Workforce Expansion	Buffalo Fine Arts Academy	50	20	70.00	\$30,000	Awarded
68272	Western New York	Arts	Arts WIP	Administrative Workforce Expansion	Buffalo Architecture Center	33	20	53.00	\$0	Not-Awarded
57460	Western New York	Arts	Arts WIP	Administrative Workforce Expansion	Community Music School of Buffalo	38	5	43.00	\$0	Not-Awarded
68492	Western New York	Arts	Arts WIP	Administrative Workforce Expansion	Dunkirk Historical Society	1	20	21.00	\$0	Not-Awarded
66893	Western New York	Arts	Arts WIP	Administrative Workforce Expansion	Hamburg Natural History Society	1	10	11.00	\$0	Not-Awarded
65881	Western New York	Canals	Canals	Lock Tender Tribute	Lockport Locks Heritage District Corporation	67	20	87.00	\$85,000	Awarded
63721	Western New York	Canals	Canals	Gateway Harbor Park and Facility Improvements	City of North Tonawanda	62	15	77.00	\$0	Not-Awarded
64373	Western New York	Canals	Canals	Gas Electric Building Engineering Feasibility Study	Historic Lockport Mill Race Inc	55	15	70.00	\$0	Not-Awarded
66006	Western New York	Canals	Canals	Music Room	Carousel Society of the Niagara Frontier	42	20	62.00	\$0	Not-Awarded
67077	Western New York	Canals	Canals	Humbolt Penguin Exhibit	Aquarium of Niagara	25	20	45.00	\$0	Not-Awarded
67183	Western New York	DEC	DEC CSC C	Erie County Climate Smart Communities Certification	Erie County	52.75	15	67.75	\$99,771	Awarded
66086	Western New York	DEC	DEC CSC I	Construction of Erie County Correctional Facility Food Waste Composting Site	Erie County	62.5	10	72.50	\$694,390	Awarded
66504	Western New York	DEC	DEC CSC I	Valve Replacement and Crib Reconstruction at Caneadea Dam	Town of Rushford	35.75	20	55.75	\$0	Not-Awarded
65112	Western New York	DEC	DEC CSC I	Engineering for Certification of Lancaster Levee System	Village of Lancaster	32.5	15	47.50	\$0	Not-Awarded
67991	Western New York	DEC	DEC CSC I	Co-Digestion of Food Wastes at Unity Island Resource Recovery Facility	City of Buffalo	27	10	37.00	\$0	Not-Awarded

CFA #	Region	Agency	Program Name	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not-Awarded
66257	Western New York	DEC	DEC EPG	Town of Cheektowaga Engineering Planning Grant Project	Town of Cheektowaga	80	20	100.00	\$100,000	Awarded
63901	Western New York	DEC	DEC EPG	Flow Monitoring, Pilot Enhanced Inflow and Infiltration Remedial Improvements	Erie County	75	20	95.00	\$100,000	Awarded
67711	Western New York	DEC	DEC EPG	Sloan Engineering Funding Grant	Village of Sloan	75	15	90.00	\$100,000	Awarded
65786	Western New York	DEC	DEC EPG	Phase 3 Sanitary Sewer System Evaluation	Village of Depew	75	15	90.00	\$100,000	Awarded
66785	Western New York	DEC	DEC EPG	Wastewater Collection Facilities Condition Assessment and Improvement Engineering Planning	Village of Kenmore	75	10	85.00	\$100,000	Awarded
66629	Western New York	DEC	DEC EPG	Collection System Study	Town of Ellicott	60	15	75.00	\$30,000	Awarded
64187	Western New York	DEC	DEC EPG	City of Lockport Engineering Study	City of Lockport	60	15	75.00	\$30,000	Awarded
66527	Western New York	DEC	DEC EPG	Sanitary Sewer Evaluation Study Priority 3 Project	Village of Silver Creek	52	20	72.00	\$100,000	Awarded
68008	Western New York	DEC	DEC EPG	Village of Lakewood, Town of Busti Stormwater Management Engineering Study	Village of Lakewood	52	15	67.00	\$100,000	Awarded
63834	Western New York	DEC	DEC EPG	Sweetland Rd Pumping Station Basin Flow Monitoring Inflow and Infiltration Quantification	Erie County	42	15	57.00	\$0	Not-Awarded
66900	Western New York	DEC	DEC EPG	Village of Lewiston Engineering Study	Village of Lewiston	37	10	47.00	\$0	Not-Awarded
66460	Western New York	DEC	DEC EPG	Sanitary Sewer Upgrades and Development Focused Extensions	Town of Dunkirk	27	20	47.00	\$0	Not-Awarded
66445	Western New York	DEC	DEC EPG	Inflow and Infiltration Study	Village of Westfield	37	10	47.00	\$0	Not-Awarded
65139	Western New York	DEC	DEC EPG	Town of Belfast Engineering Planning Grant Project	Town of Belfast	26	15	41.00	\$0	Not-Awarded
64388	Western New York	DEC	DEC EPG	Village of Andover Wastewater Engineering Planning	Village of Andover	26	15	41.00	\$0	Not-Awarded
68526	Western New York	DEC	DEC EPG	Town of Almond Public Sewer System Engineering Planning Grant Project	Town of Almond	16	15	31.00	\$0	Not-Awarded
66427	Western New York	DEC	DEC EPG	Town Of Almond Collection System Extension Engineering Planning Grant Project	Town of Almond	11	10	21.00	\$0	Not-Awarded
65795	Western New York	DEC	DEC WQIP AHR	Silver Creek Rehabilitation	Chautauqua County Soil and Water Conservation District	68	15	83.00	\$217,000	Awarded
67772	Western New York	DEC	DEC WQIP MS4	Western NY Stormwater Coalition Storm System Mapping Project	Erie County Department of Environment and Planning	65	15	80.00	\$320,000	Awarded
66322	Western New York	DEC	DEC WQIP NPS	Town of Almond Salt Shed	Town of Almond	61	15	76.00	\$331,950	Awarded
65276	Western New York	DEC	DEC WQIP NPS	Chautauqua County Highway Erosion Control	Chautauqua County Soil and Water Conservation District	61	15	76.00	\$94,200	Awarded
67320	Western New York	DEC	DEC WQIP NPS	Buffalo River Water Quality Protection Project	Erie County Soil and Water Conservation District	25	20	45.00	\$0	Not-Awarded
66910	Western New York	DEC	DEC WQIP NPS	Town of Ripley Salt Storage Shed	Town of Ripley Highway	31	10	41.00	\$0	Not-Awarded
65934	Western New York	DEC	DEC WQIP NPS	Conewango Creek Watershed - Clear Creek Rehabilitation	Chautauqua County Soil and Water Conservation District	23	15	38.00	\$0	Not-Awarded
64989	Western New York	DEC	DEC WQIP NPS	Town of West Almond Salt Storage	Allegany County Soil and Water Conservation District	21	10	31.00	\$0	Not-Awarded
63761	Western New York	DEC	DEC WQIP WTI	Lackawanna Wastewater Treatment Plant Disinfection Improvements	Erie County	73	20	93.00	\$1,479,000	Awarded

CFA #	Region	Agency	Program Name	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not-Awarded
65633	Western New York	DEC	DEC WQIP WTI	Decommission Chautauqua Heights Sewer District Wastewater Treatment Plant to Construct Pumping Station and Force Main	Town of Chautauqua	73	15	88.00	\$0	Not-Awarded
64249	Western New York	DEC	DEC WQIP WTI	Sewer Extension through the Hamlet of Stow for West Side Chautauqua Lake	Chautauqua County	73	10	83.00	\$0	Not-Awarded
64378	Western New York	DEC	DEC WQIP WTI	North Chautauqua Lake Sewer District Wastewater Treatment Plant Longterm Phosphorus Upgrades	Chautauqua County	63	15	78.00	\$0	Not-Awarded
65270	Western New York	DOL	DOL EET	Advanced Manufacturing Certification Training Program	K-TECHnologies, Inc.	63.42	20	83.42	\$43,419	Awarded
67093	Western New York	DOL	DOL EET	Software Testing Planning and Design Training	Frontier Science Technology Research Foundation, Inc.	62.3	20	82.30	\$16,300	Awarded
65883	Western New York	DOL	DOL EET	Heritage Centers Employee Training	NYSARC Inc Erie County Chapter	55.52	20	75.52	\$27,594	Awarded
58003	Western New York	DOL	DOL EET	Skills Training	Tapecon, Inc.	53	15	68.00	\$0	Not-Awarded
66729	Western New York	DOL	DOL EET	ISO 9001 Training Project	Wagner Precision, Inc.	47.49	20	67.49	\$0	Not-Awarded
66358	Western New York	DOL	DOL NHT	Employee Enhancement Project	Libera, Inc.	40	15	55.00	\$40,510	Awarded
66999	Western New York	DOL	DOL SPT	Food for Thought Program	Cattaraugus Community Action, Inc.	63.48	20	83.48	\$37,800	Awarded
66340	Western New York	DOL	DOL SPT	CEO Green	Center for Employment Opportunities, Inc.	55.43	20	75.43	\$98,291	Awarded
66635	Western New York	DOL	DOL SPT	The Salvation Army Special Populations Training	The Salvation Army	54.14	20	74.14	\$100,000	Awarded
65167	Western New York	DOL	DOL SPT	National Statler Center- Career Training for the Blind and Visually Impaired	Olmsted Center for Sight	52.54	20	72.54	\$100,000	Awarded
63361	Western New York	DOL	DOL SPT	Advanced Digital Dental Technology Training	Evolution Dental Science, LLC	52.17	20	72.17	\$95,000	Awarded
65853	Western New York	DOL	DOL SPT	New Manufacturing Jobs At Landies Candies	Landies Candies Co. Inc.	30.45	15	45.45	\$0	Not-Awarded
68645	Western New York	DOL	DOL UWT	NCCC Training Program	Niagara County Community College	58	20	78.00	\$41,040	Awarded
64481	Western New York	DOL	DOL UWT	Welding Skills Training Project	Buffalo City School District	57.89	20	77.89	\$98,750	Awarded
66313	Western New York	DOL	DOL UWT	Medical Coding Training	Buffalo Arts and Technology Center, Inc.	53	20	73.00	\$100,000	Awarded
68404	Western New York	DOL	DOL UWT	Advanced Manufacturing 2016	Research Foundation for SUNY on behalf of Buffalo State	47.09	20	67.09	\$0	Not-Awarded
63353	Western New York	DOL	DOL UWT	Unemployed Worker Training in Advanced Manufacturing	Erie 1 BOCES	46.09	20	66.09	\$0	Not-Awarded
63967	Western New York	DOL	DOL UWT	801 Exchange Street	Power Drives, Inc.	37.27	20	57.27	\$0	Not-Awarded
65007	Western New York	DOS	DOS LGE	Village of Hamburg's Water System Consolidation	Village of Hamburg	60.33	20	80.33	\$405,500	Awarded
67697	Western New York	DOS	DOS LGE	Chautauqua County Regional Water Project	Town of Portland	63.33	15	78.33	\$270,000	Awarded
63884	Western New York	DOS	DOS LGE	Consolidated Waterline Improvement Project	Town of Eden	58	20	78.00	\$402,777	Awarded
65633	Western New York	DOS	DOS LGE	Chautauqua Heights Sewer District Decommissioning and Consolidation	Town of Chautauqua	43.33	15	58.33	\$0	Not-Awarded
65570	Western New York	DOS	DOS LGE	Shared Fuel Farm	Southwestern Central School District	34.33	15	49.33	\$0	Not-Awarded
66695	Western New York	DOS	DOS LGE P	Village of Hamburg Department of Public Works Consolidation Planning	Village of Hamburg	57	20	77.00	\$37,500	Awarded
66092	Western New York	DOS	DOS LGE P	Erie County Household Hazardous Waste Plan	Erie County	40.67	15	55.67	\$24,000	Awarded

CFA #	Region	Agency	Program Name	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not-Awarded
67992	Western New York	DOS	DOS LWRP	Niagara Street Gateway - Porter Avenue to Ontario Street Construction	City of Buffalo	60.03	20	80.03	\$4,240,000	Awarded
65756	Western New York	DOS	DOS LWRP	Comprehensive Plan Update	City of Dunkirk	58.65	20	78.65	\$45,000	Awarded
67019	Western New York	DOS	DOS LWRP	Docking Facilities Design and Construction	City of Tonawanda	57.27	20	77.27	\$487,380	Awarded
67975	Western New York	DOS	DOS LWRP	Lucille Ball Memorial Park Improvements - Phase II Construction	Village of Celoron	61.41	15	76.41	\$354,220	Awarded
63721	Western New York	DOS	DOS LWRP	Gateway Harbor Park Improvements Design and Construction	City of North Tonawanda	59.34	15	74.34	\$0	Not-Awarded
64298	Western New York	DOS	DOS LWRP	Illumination of Jamestown Waterfront	City of Jamestown	55.89	10	65.89	\$0	Not-Awarded
65777	Western New York	DOS	DOS LWRP	Gill Creek Trail	City of Niagara Falls	51.75	10	61.75	\$0	Not-Awarded
65467	Western New York	DOS	DOS LWRP	Local Waterfront Revitalization Program	Village of Williamsville	51.06	10	61.06	\$0	Not-Awarded
67347	Western New York	DOS	DOS LWRP	Parks and Streetscape Improvements	Village of Youngstown	46.92	10	56.92	\$0	Not-Awarded
65596	Western New York	DOS	DOS LWRP	Ripley Beach Access	Town of Ripley	46.92	10	56.92	\$0	Not-Awarded
66316	Western New York	DOS	DOS LWRP	Construction of ADA-Compliant Restrooms	Village of Lewiston	44.85	10	54.85	\$0	Not-Awarded
66537	Western New York	DOS	DOS LWRP CC	Local Waterfront Revitalization Program Update	Town of Grand Island	58.65	15	73.65	\$31,350	Awarded
66808	Western New York	DOS	DOS LWRP CC	Local Waterfront Revitalization Program Update	Town of Evans	47.61	15	62.61	\$20,000	Awarded
65456	Western New York	EFC	EFC GIGP	Tracy Plaza Green Renovations	City of Jamestown	43	20	63.00	\$1,480,000	Awarded
67993	Western New York	EFC	EFC GIGP	Buffalo Stormwater Management Afforestation	Buffalo Sewer Authority	35	20	55.00	\$0	Not-Awarded
67803	Western New York	EFC	EFC GIGP	Stormwater Improvement Demonstration	Village of Williamsville	38	15	53.00	\$0	Not-Awarded
53096	Western New York	ESD	ESD BIHSP HS	WIN Hot Spot	University at Buffalo	75.5	20	95.50	\$250,000	Awarded
65690	Western New York	ESD	ESD BIHSP I	Buffalo Niagara Medical Campus Innovation Incubator	Buffalo Niagara Medical Campus Inc.	71.33	20	91.33	\$125,000	Awarded
65843	Western New York	ESD	ESD BIHSP I	Harrison Place Business Incubator	Greater Lockport Development Corporation	55.33	20	75.33	\$0	Not-Awarded
66406	Western New York	ESD	ESD BIHSP I	It Takes A Village Action Organization Inc	It Takes A Village Action Organization Inc	26.33	10	36.33	\$0	Not-Awarded
66593	Western New York	ESD	ESD Grants	BOA Downtown Redevelopment	City of Olean	76	20	96.00	\$400,000	Awarded
68035	Western New York	ESD	ESD Grants	Main Street Multi-Modal Access and Revitalization Project	Niagara Frontier Transportation Authority	76	20	96.00	\$1,000,000	Awarded
68588	Western New York	ESD	ESD Grants	7th Niagara Street Renovation	City of Niagara Falls	75	20	95.00	\$750,000	Awarded
64478	Western New York	ESD	ESD Grants	National Comedy Center Gap Funding	National Comedy Center	75	20	95.00	\$600,000	Awarded
67936	Western New York	ESD	ESD Grants	Broadway-Michigan Mixed-Use Redevelopment Project	Michigan Broadway, LLC	75	20	95.00	\$450,000	Awarded
62587	Western New York	ESD	ESD Grants	Fredonia Barker Commons Project	Village of Fredonia	75	20	95.00	\$14,950	Awarded
66752	Western New York	ESD	ESD Grants	Ellicottville Brewing Company Expansion in Little Valley	Ellicottville Brewing Company	74	20	94.00	\$600,000	Awarded
67805	Western New York	ESD	ESD Grants	Allegany State Park Lodging Improvement	Sempreverde Development, LLC	74	20	94.00	\$120,000	Awarded
65473	Western New York	ESD	ESD Grants	Erie 1 Boces High School Welding	Erie 1 BOCES	74	20	94.00	\$25,000	Awarded
65718	Western New York	ESD	ESD Grants	Burrous Building Stabilization and Redevelopment	Village of Wellsville	73	20	93.00	\$1,000,000	Awarded
67490	Western New York	ESD	ESD Grants	Jacobs School of Medicine Simulation Innovation Center	State University of New York Research Foundation	72	20	92.00	\$1,000,000	Awarded
65843	Western New York	ESD	ESD Grants	Harrison Place Business Incubator	Greater Lockport Development Corporation	72	20	92.00	\$300,000	Awarded

CFA #	Region	Agency	Program Name	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not-Awarded
65449	Western New York	ESD	ESD Grants	Westfield TimberFish Technology Demonstration Project	TimberFish	72	20	92.00	\$100,000	Awarded
63782	Western New York	ESD	ESD Grants	Grape Discovery Center Museum Culinary and Visitor Center Expansion	Concord Grape Belt Heritage Association	71	20	91.00	\$135,000	Awarded
66647	Western New York	ESD	ESD Grants	Edelweiss Dairy Facility Expansion	Edelweiss Dairy, LLC	70	20	90.00	\$1,000,000	Awarded
68445	Western New York	ESD	ESD Grants	Allen Street Streetscape Project	City of Buffalo	70	20	90.00	\$600,000	Awarded
67962	Western New York	ESD	ESD Grants	Economic Development Using Medical Device Innovation	The Jacobs Institute	70	20	90.00	\$400,000	Awarded
66035	Western New York	ESD	ESD Grants	Landscape Restoration at Frank Lloyd Wright's Martin House	Martin House Restoration Corporation	70	20	90.00	\$275,000	Awarded
67431	Western New York	ESD	ESD Grants	Immunotherapy Development Project	Roswell Park Cancer Institute	70	20	90.00	\$250,000	Awarded
65900	Western New York	ESD	ESD Grants	Downtown Olean Farmers Market	City of Olean	70	20	90.00	\$220,000	Awarded
67791	Western New York	ESD	ESD Grants	Buffalo History Museum West Gallery Restoration	Buffalo and Erie County Historical Society	70	20	90.00	\$126,500	Awarded
65401	Western New York	ESD	ESD Grants	Beverly Gray Business Center	City of Buffalo	68	20	88.00	\$18,550	Awarded
65164	Western New York	ESD	ESD Grants	Coburn Block Development	Chautauqua County Rural Ministry, Inc.	67	20	87.00	\$75,000	Awarded
67077	Western New York	ESD	ESD Grants	Aquarium Renovation Project	Aquarium of Niagara	65	20	85.00	\$300,000	Awarded
67902	Western New York	ESD	ESD Grants	Alfred State Opportunity Center	Alfred State College	75	10	85.00	\$240,000	Awarded
67027	Western New York	ESD	ESD Grants	Allegheny River Canoe Kayak Launch	City of Olean	63	20	83.00	\$0	Not-Awarded
66000	Western New York	ESD	ESD Grants	Advanced Virtual Meeting Technology at the Richardson Olmsted Complex	Richardson Center Corporation	63	20	83.00	\$0	Not-Awarded
64777	Western New York	ESD	ESD Grants	West Main Street Water Main Upgrade	Village of Westfield	63	20	83.00	\$0	Not-Awarded
66006	Western New York	ESD	ESD Grants	Music Room Restoration at Herschell Carrousel Factory Museum	Carousel Society of the Niagara Frontier	63	20	83.00	\$0	Not-Awarded
65343	Western New York	ESD	ESD Grants	Erie County Agribusiness Park	Erie County	63	20	83.00	\$0	Not-Awarded
67795	Western New York	ESD	ESD Grants	Jamestown Community Piazza	Jamestown Renaissance Corporation	68	15	83.00	\$0	Not-Awarded
64378	Western New York	ESD	ESD Grants	Northern Chautauqua Lake Wastewater Treatment Plant Upgrades	O'Brien Gere	68	15	83.00	\$0	Not-Awarded
64784	Western New York	ESD	ESD Grants	Interior Restoration at Graycliff	Graycliff Conservancy, Inc.	62	20	82.00	\$0	Not-Awarded
63730	Western New York	ESD	ESD Grants	Reg Lenna Center for the Arts Master Plan	Reg Lenna Center for the Arts	67	15	82.00	\$0	Not-Awarded
66835	Western New York	ESD	ESD Grants	Renovation of Education and Community Center	Gerard Place	67	15	82.00	\$0	Not-Awarded
67956	Western New York	ESD	ESD Grants	South End Downtown Gateway Housing Initiative	City of Niagara Falls	67	15	82.00	\$0	Not-Awarded
63339	Western New York	ESD	ESD Grants	The Palace Theatre Expansion	Historic Palace, Inc.	62	20	82.00	\$0	Not-Awarded
65310	Western New York	ESD	ESD Grants	Net Zero Energy Office and Light Manufacturing Building	Erie County Industrial Development Agency	67	15	82.00	\$0	Not-Awarded
66130	Western New York	ESD	ESD Grants	Adaptive Reuse of 211 Main Street	Enterprise Lumber Silo, LLC	66	15	81.00	\$0	Not-Awarded
65633	Western New York	ESD	ESD Grants	Chautauqua Heights Sewer District Pumping Station	Town of Chautauqua	65	15	80.00	\$0	Not-Awarded
63549	Western New York	ESD	ESD Grants	South Dayton AgriIndustrial Park	Village of South Dayton	60	20	80.00	\$0	Not-Awarded
66173	Western New York	ESD	ESD Grants	Boys Girls Club Revitalization Project	Niagara Falls Boys Girls Club, Inc.	62	15	77.00	\$0	Not-Awarded
67340	Western New York	ESD	ESD Grants	43North Entrepreneurial Assistance Fund	43North	56	20	76.00	\$0	Not-Awarded

CFA #	Region	Agency	Program Name	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not-Awarded
64482	Western New York	ESD	ESD Grants	African American Cultural Center Urban Cultural Campus Project	African Cultural Center of Buffalo Inc.	61	15	76.00	\$0	Not-Awarded
66872	Western New York	ESD	ESD Grants	Launching Connectivity	Buffalo Niagara Riverkeeper	61	15	76.00	\$0	Not-Awarded
64517	Western New York	ESD	ESD Grants	Spray Park	T and D Resorts Inc.	64	10	74.00	\$0	Not-Awarded
58413	Western New York	ESD	ESD Grants	NU2015	Niagara University	63	10	73.00	\$0	Not-Awarded
66996	Western New York	ESD	ESD Grants	West Main Street Water Extension	Town of Westfield	63	10	73.00	\$0	Not-Awarded
63807	Western New York	ESD	ESD Grants	Oral Healthcare Center Revitalization Initiative	State University of New York at Buffalo	57	15	72.00	\$0	Not-Awarded
64249	Western New York	ESD	ESD Grants	West Side Chautauqua Lake Sewer Extension	O'Brien and Gere	61	10	71.00	\$0	Not-Awarded
66052	Western New York	ESD	ESD Grants	Local Farming and Produce Hub	Support Enterprise Inc.,	61	10	71.00	\$0	Not-Awarded
65537	Western New York	ESD	ESD Grants	Southern Tier Loan Fund	Southern Tier West Regional Planning Development Board	58	10	68.00	\$0	Not-Awarded
66831	Western New York	ESD	ESD Grants	Seneca-Babcock New Community Center	Seneca-Babcock Community Association	57	10	67.00	\$0	Not-Awarded
68650	Western New York	ESD	ESD Grants	Saint Mary's Hospital Revitalization	City of Niagara Falls	56	10	66.00	\$0	Not-Awarded
66347	Western New York	ESD	ESD Grants	ECMC Emergency Department Modernization and Expansion	Erie County Medical Center Corporation	56	10	66.00	\$0	Not-Awarded
66429	Western New York	ESD	ESD Grants	DeGraff Memorial Emergency Department Renovation	Kaleida Health	55	10	65.00	\$0	Not-Awarded
68201	Western New York	ESD	ESD Grants	Olean Manor Assisted Living Facility	Olean Manor, Inc.	55	5	60.00	\$0	Not-Awarded
66837	Western New York	ESD	ESD Grants	Employment Preparation and Training Center	Community Services for the Developmentally Disabled	48	10	58.00	\$0	Not-Awarded
68124	Western New York	ESD	ESD Grants	Clemente Educational Building Restoration	The Belle Center	45	10	55.00	\$0	Not-Awarded
66425	Western New York	ESD	ESD Grants	Buffalo Central Terminal Restoration	Stinson Developments	48	5	53.00	\$0	Not-Awarded
66214	Western New York	ESD	ESD Grants	New Boathouse for Buffalo River Rowing Center	Buffalo Scholastic Rowing Association, Inc.	38	10	48.00	\$0	Not-Awarded
68669	Western New York	ESD	ESD Grants	Soldiers to Scientists Housing and Research Lab	Soldiers to Scientists	32	5	37.00	\$0	Not-Awarded
64711	Western New York	ESD	ESD MNY	National Comedy Center Tourism Capital	National Comedy Center	77	20	97.00	\$234,000	Awarded
66166	Western New York	ESD	ESD MNY	Marketing Chautauqua Countys Overland Trails	Chautauqua County Dept of Planning and Economic Development	74	20	94.00	\$16,945	Awarded
63339	Western New York	ESD	ESD MNY	The Palace Theatre Expansion	Historic Palace, Inc.	73	20	93.00	\$423,000	Awarded
67027	Western New York	ESD	ESD MNY	Allegheny River Canoe Kayak Launch Project	City of Olean	71	20	91.00	\$44,600	Awarded
68478	Western New York	ESD	ESD MNY	Niagara Wine Country Fine Wine Marketing	Arrowhead Spring Vineyards	71	20	91.00	\$16,500	Awarded
67077	Western New York	ESD	ESD MNY	Aquarium Renovation Project	Aquarium of Niagara	69	20	89.00	\$100,000	Awarded
68530	Western New York	ESD	ESD MNY	US Premiere of Plasticiens Volants	Artpark Company Inc.	68	20	88.00	\$52,992	Awarded
68319	Western New York	ESD	ESD MNY	Meet Buffalo	Visit Buffalo Niagara	68	20	88.00	\$45,000	Awarded
66172	Western New York	ESD	ESD MNY	African American Heritage Marketing Initiative	Visit Buffalo Niagara	61	20	81.00	\$37,500	Awarded
67449	Western New York	ESD	ESD MNY	Tough Mudder Western NY 2017	Tough Mudder, Inc.	65	15	80.00	\$250,000	Awarded
65873	Western New York	ESD	ESD MNY	Bicycle Tourism in Buffalo	Shared Mobility, Inc.	60	15	75.00	\$125,000	Awarded
67189	Western New York	ESD	ESD MNY	Increasing WNYs EcoTourism Profile Through Great Lakes and WaterBased Conferences	Buffalo Niagara Riverkeeper	49	20	69.00	\$0	Not-Awarded
68568	Western New York	ESD	ESD MNY	Literary Arts Tourism Marketing	Just Buffalo Literary Center	58	10	68.00	\$0	Not-Awarded

CFA #	Region	Agency	Program Name	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not-Awarded
67382	Western New York	ESD	ESD MNY	Niagara Falls/NYC International Marketing Initiative	Niagara Tourism and Convention Corporation	53	15	68.00	\$0	Not-Awarded
66752	Western New York	ESD	ESD MNY	Little Valley Expansion	Ellicottville Brewing Company	48	20	68.00	\$0	Not-Awarded
65900	Western New York	ESD	ESD MNY	Downtown Olean Farmers Market	City of Olean	48	20	68.00	\$0	Not-Awarded
65586	Western New York	ESD	ESD MNY	Craft Beer	Visit Buffalo Niagara	53	15	68.00	\$0	Not-Awarded
63782	Western New York	ESD	ESD MNY	Grape Discovery Center Museum Culinary and Visitor Center Expansion	Concord Grape Belt Heritage Association	45	20	65.00	\$0	Not-Awarded
63640	Western New York	ESD	ESD MNY	Exterior Masonry Stained Glass Window Restoration	St Lukes Episcopal Church	48	15	63.00	\$0	Not-Awarded
66913	Western New York	ESD	ESD MNY	Arts, Culture and Heritage Initiative	Cattaraugus County	52	10	62.00	\$0	Not-Awarded
64517	Western New York	ESD	ESD MNY	Spray Park	T and D Resorts, Inc.	48	10	58.00	\$0	Not-Awarded
68271	Western New York	ESD	ESD MNY	New Buffalo Marketing Initiative	Visit Buffalo Niagara	47	10	57.00	\$0	Not-Awarded
65989	Western New York	ESD	ESD MNY	NACC Grand Theater Restoration	The Niagara Arts and Cultural Center Inc	47	10	57.00	\$0	Not-Awarded
68269	Western New York	ESD	ESD MNY	Arts Crafts Marketing Initiative	Visit Buffalo Niagara	45	10	55.00	\$0	Not-Awarded
67429	Western New York	ESD	ESD MNY	Up Close Jamestown 2016	Jamestown Renaissance Corporation	45	10	55.00	\$0	Not-Awarded
63626	Western New York	ESD	ESD MNY	Wild America Nature Festival	Panama Rocks Scenic Park	43	10	53.00	\$0	Not-Awarded
66754	Western New York	ESD	ESD MNY	Niagara VIBE: Special Event	Candlelight Productions	30	5	35.00	\$0	Not-Awarded
65049	Western New York	ESD	ESD MNY	The Box	12 Grain Studio	30	5	35.00	\$0	Not-Awarded
65067	Western New York	ESD	ESD SPFS	Northern Chautauqua County Economic Development Strategy	Northern Chautauqua Community Foundation	68	20	88.00	\$40,000	Awarded
65033	Western New York	ESD	ESD SPFS	Village of Lancaster Strategic Plan	Village of Lancaster	72	15	87.00	\$40,000	Awarded
65922	Western New York	ESD	ESD SPFS	Springville Revitalization Plan	Village of Springville	72	15	87.00	\$20,000	Awarded
65290	Western New York	ESD	ESD SPFS	Chautauqua County Craft Beverage Strategy	Chautauqua County Department of Planning and Economic Development	64	20	84.00	\$0	Not-Awarded
66529	Western New York	ESD	ESD SPFS	Downtown Underpass Improvement Study	Buffalo Urban Development Corporation	62	20	82.00	\$0	Not-Awarded
66789	Western New York	ESD	ESD SPFS	Cheektowaga Corridor Feasibility Study	Town of Cheektowaga	60	20	80.00	\$0	Not-Awarded
65343	Western New York	ESD	ESD SPFS	Erie County Agribusiness Park	Erie County	60	20	80.00	\$0	Not-Awarded
67579	Western New York	ESD	ESD SPFS	Main Street Market Study	Town of Clarence	54	5	59.00	\$0	Not-Awarded
67838	Western New York	ESD	ESD SPFS	Town of Evans Feasibility Study	Town of Evans	32	10	42.00	\$0	Not-Awarded
66505	Western New York	ESD	ESD SPFS	Global Weather and Climate Center	Committee For The Buffalo Weather Experience Center	34	5	39.00	\$0	Not-Awarded
63720	Western New York	HCR	HCR CDBGCP	City of North Tonawanda Oliver Street Community Needs Assessment	City of North Tonawanda	63	20	83.00	\$40,000	Awarded
65139	Western New York	HCR	HCR CDBGCP	Town of Belfast Water System Study	Town of Belfast	52	15	67.00	\$50,000	Awarded
63719	Western New York	HCR	HCR CDBGME	City of North Tonawanda Microenterprise Program	City of North Tonawanda	60	20	80.00	\$200,000	Awarded
64020	Western New York	HCR	HCR NYMS	Brocton Main Street	Chautauqua Home Rehabilitation and Improvement Corporation	74	15	89.00	\$242,235	Awarded
65718	Western New York	HCR	HCR NYMS	Burrous Building Stabilization and Redevelopment	Village of Wellsville	56	20	76.00	\$500,000	Awarded
66784	Western New York	HCR	HCR NYMS	STRIVE 2016 - Lenna Arts Complex	Jamestown Renaissance Corporation	48	20	68.00	\$0	Not-Awarded
63718	Western New York	HCR	HCR NYMS	YWCA 49 Tremont Redevelopment	Lumber City Development Corporation	53	15	68.00	\$0	Not-Awarded
66183	Western New York	HCR	HCR NYMS	TRICO Building Redevelopment	Buffalo Urban Development Corporation	51	10	61.00	\$0	Not-Awarded

CFA #	Region	Agency	Program Name	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not-Awarded
63344	Western New York	HCR	HCR NYMS	Salamanca Main Street	City of Salamanca	40	20	60.00	\$0	Not-Awarded
67246	Western New York	HCR	HCR NYMS	Broadway Market Facade Project	City of Buffalo	32	15	47.00	\$0	Not-Awarded
68603	Western New York	HCR	HCR NYMS	STRIVE 2016 - Stabilization	Jamestown Renaissance Corporation	31	15	46.00	\$0	Not-Awarded
65969	Western New York	Parks	OPRHP HAS D	Wayfinding Signage	Lockport Locks Heritage District Corporation	43.25	20	63.25	\$174,000	Awarded
65304	Western New York	Parks	OPRHP HAS D	Sheridan Bay Park	Town of Sheridan	35.50	10	45.50	\$0	Not-Awarded
68617	Western New York	Parks	OPRHP HP D	Edward Brodhead Green Tower Restoration Preserving a Buffalo Architectural Landmark	First Presbyterian Society of the Town of Buffalo	43.25	20	63.25	\$328,440	Awarded
63959	Western New York	Parks	OPRHP HP D	Hollywood Theater Restoration	Gowanda's Historic Hollywood Theater, Ltd.	41.25	20	61.25	\$498,750	Awarded
66520	Western New York	Parks	OPRHP HP D	Buffalo and Erie County Botanical Gardens Restoration	County of Erie	45.25	15	60.25	\$0	Not-Awarded
64784	Western New York	Parks	OPRHP HP D	Interior Restoration	Graycliff Conservancy, Inc.	40.25	20	60.25	\$0	Not-Awarded
64762	Western New York	Parks	OPRHP HP D	Historic East Village Revitalization InitiativeSears Street Center Renovations	Friends of Corpus Christi, Inc.	43.00	15	58.00	\$0	Not-Awarded
64972	Western New York	Parks	OPRHP HP D	Fenton Mansion Access and Porch Restoration Project	The Fenton Historical Society of Jamestown	46.00	10	56.00	\$0	Not-Awarded
65385	Western New York	Parks	OPRHP HP D	Municipal Building Stairway Restoration	Town of Tonawanda	50.25	5	55.25	\$0	Not-Awarded
62587	Western New York	Parks	OPRHP HP D	Fredonia Barker Commons Project	Village of Fredonia	33.75	20	53.75	\$0	Not-Awarded
63640	Western New York	Parks	OPRHP HP D	Exterior Masonry Stained Glass Window Restoration	St. Luke's Episcopal Church	36.50	15	51.50	\$0	Not-Awarded
64235	Western New York	Parks	OPRHP HP D	Historic Court House and County Clerk Building Restoration of Exterior Steps	County of Niagara	38.50	10	48.50	\$0	Not-Awarded
66879	Western New York	Parks	OPRHP HP D	Historic Hotel Jamestown Exterior Restoration & ADA Improvements	Jamestown Housing Authority	35.25	10	45.25	\$0	Not-Awarded
68586	Western New York	Parks	OPRHP HP D	Village Meeting House Restoration	Village of Williamsville	33.75	10	43.75	\$0	Not-Awarded
68012	Western New York	Parks	OPRHP HP D	Historic Roycroft Print Shop Exterior Restoration	Roycroft Campus Corporation	38.00	5	43.00	\$0	Not-Awarded
67073	Western New York	Parks	OPRHP HP P	Sweet House Restoration Phase 1	Preservation Buffalo Niagara	36.50	15	51.50	\$0	Not-Awarded
66158	Western New York	Parks	OPRHP PKS A	Barcelona to Chautauqua Institution MultiUse Trail Easements	Chautauqua County	58.25	10	68.25	\$0	Not-Awarded
66997	Western New York	Parks	OPRHP PKS A	Seneca Bluffs Phase 2 Acquisition	County of Erie	25.00	20	45.00	\$0	Not-Awarded
64995	Western New York	Parks	OPRHP PKS D	Caneadea Park Improvements	Town of Caneadea	54.69	20	74.69	\$107,654	Awarded
66520	Western New York	Parks	OPRHP PKS D	Buffalo and Erie County Botanical Gardens Restoration	County of Erie	59.50	15	74.50	\$500,000	Awarded
62587	Western New York	Parks	OPRHP PKS D	Fredonia Barker Commons Project	Village of Fredonia	51.25	20	71.25	\$310,544	Awarded
63629	Western New York	Parks	OPRHP PKS D	Downtown Jamestown Winter Garden Plaza Phase II	Jamestown Renaissance Corporation	55.75	15	70.75	\$111,297	Awarded
64734	Western New York	Parks	OPRHP PKS D	HighlandBeech Park	City of Niagara Falls	48.60	20	68.60	\$0	Not-Awarded
66548	Western New York	Parks	OPRHP PKS D	Dunkirk Pier Recreation Enhancements	City of Dunkirk	45.15	20	65.15	\$0	Not-Awarded
64972	Western New York	Parks	OPRHP PKS D	Fenton Mansion Access and Porch Restoration Project	The Fenton Historical Society of Jamestown	54.50	10	64.50	\$0	Not-Awarded
66803	Western New York	Parks	OPRHP PKS D	Porter on the Lake Kayak Launch Project 2016	Town of Porter	49.42	15	64.42	\$0	Not-Awarded
67412	Western New York	Parks	OPRHP PKS D	Sgt Billy Wilson Park Inclusive Revitalization Project Phase II	Town of Amherst	58.88	5	63.88	\$0	Not-Awarded
67975	Western New York	Parks	OPRHP PKS D	Improvements to Lucille Ball Memorial Park	Village of Celoron	47.09	15	62.09	\$0	Not-Awarded

CFA #	Region	Agency	Program Name	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not-Awarded
66064	Western New York	Parks	OPRHP PKS D	Skyline Park Enhancement Project	Town of Newstead	50.82	10	60.82	\$0	Not-Awarded
64494	Western New York	Parks	OPRHP PKS D	Boston Town Park Phase II	Town of Boston	54.60	5	59.60	\$0	Not-Awarded
65304	Western New York	Parks	OPRHP PKS D	Sheridan Bay Park	A. Dolce Consulting	46.04	10	56.04	\$0	Not-Awarded
66473	Western New York	Parks	OPRHP PKS D	Amherst State Park Trail Enhancement Project	Village of Williamsville	38.44	15	53.44	\$0	Not-Awarded
63831	Western New York	Parks	OPRHP PKS P	Westfield Recreation Facilities Assessment and Planning Project	Village of Westfield	48.40	10	58.40	\$0	Not-Awarded
65357	Western New York	Parks	OPRHP PKS P	North Collins Marion J Fricano Park Planning Project	Town of North Collins	44.82	10	54.82	\$0	Not-Awarded
64290	Western New York	Parks	OPRHP PKS P	Artpark 2016	Artpark & Company, Inc.	44.05	10	54.05	\$0	Not-Awarded

# 2016 Program Legend

Agency	Abbreviation	Program Name
Arts	Arts CHPG I	Arts, Culture, Heritage New Initiatives - Implementation
Arts	Arts CHPG P	Arts, Culture, Heritage New Initiatives - Planning
Arts	Arts WIP	Workforce Investment
Canals	Canals	Canalway Grant Program
DEC	DEC CSC C	Climate Smart Communities Program - Certification
DEC	DEC CSC I	Climate Smart Communities Program - Implementation
DEC	DEC EPG	Engineering Planning Grant
DEC	DEC WQIP AHR	Water Quality Improvement Project - Aquatic Habitat Restoration
DEC	DEC WQIP MS4	Water Quality Improvement Project - Municipal Separate Storm Sewer Systems
DEC	DEC WQIP NPS	Water Quality Improvement Program - Non-agricultural Nonpoint Source Abatement and Control
DEC	DEC WQIP NPSGL	Water Quality Improvement Program - Non-agricultural Nonpoint Source Abatement and Control - Great Lakes
DEC	DEC WQIP WTI	Water Quality Improvement Program - Wastewater Treatment Improvement
DEC	DEC WQIP WTID	Water Quality Improvement Program - Wastewater Treatment Improvement Disinfection
DOL	DOL EET	Existing Employee Training
DOL	DOL NHT	New Hire Training
DOL	DOL SPT	Special Populations Training
DOL	DOL UWT	Unemployed Worker Training
DOS	DOS LGE	Local Government Efficiency Program
DOS	DOS LGE P	Local Government Efficiency Program - Planning
DOS	DOS LWRP	Local Waterfront Revitalization Program
DOS	DOS LWRP CC	Local Waterfront Revitalization Program - Climate Change
EFC	EFC GIGP	Green Innovation Grant Program
ESD	ESD BIHSP HS	Business Incubator and Innovation Hot Spot Program - Hot Spot
ESD	ESD BIHSP I	Business Incubator and Innovation Hot Spot Program - Incubator
ESD	ESD Grants	Empire State Development Grant Program
ESD	ESD MNY	Market New York
ESD	ESD SPFS	Strategic Planning and Feasibility Studies
HCR	HCR CDBGCP	Community Development Block Grant - Community Planning
HCR	HCR CDBGME	Community Development Block Grant - Microenterprise
HCR	HCR CDBGPIPF	Community Development Block Grant - Public Infrastructure & Public Facilities
HCR	HCR NYMS	New York Main Street
OPRHP	OPRHP HAS A	Heritage Area Systems (Acquisition)
OPRHP	OPRHP HAS D	Heritage Area Systems (Development)
OPRHP	OPRHP HAS P	Heritage Area Systems (Planning)
OPRHP	OPRHP HP A	Historic Property (Acquisition)
OPRHP	OPRHP HP D	Historic Property (Development)
OPRHP	OPRHP HP P	Historic Property (Planning)
OPRHP	OPRHP PKS A	Parks (Acquisition)
OPRHP	OPRHP PKS D	Parks (Development)
OPRHP	OPRHP PKS P	Parks (Planning)