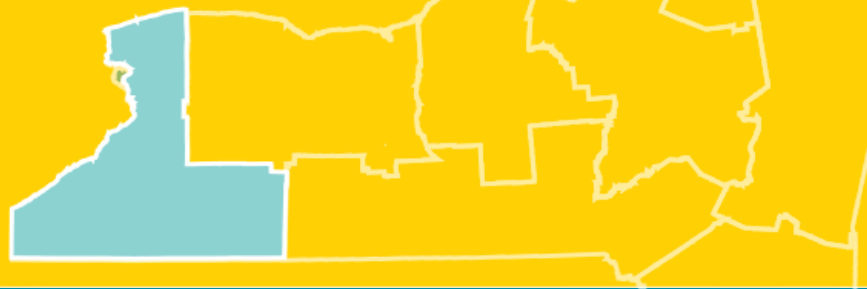


**CREATING
JOBS**

**BUILDING ON OUR
STRENGTHS**

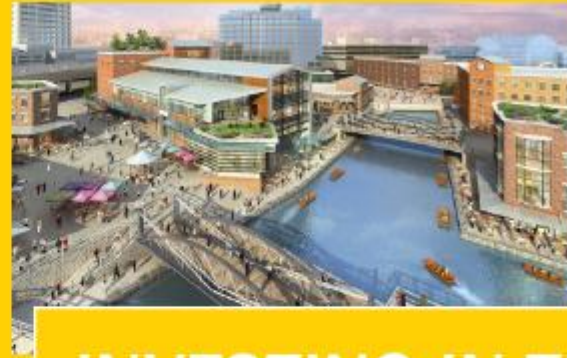
**INVESTING IN THE
FUTURE**



*Allegheny County
January 31, 2014*



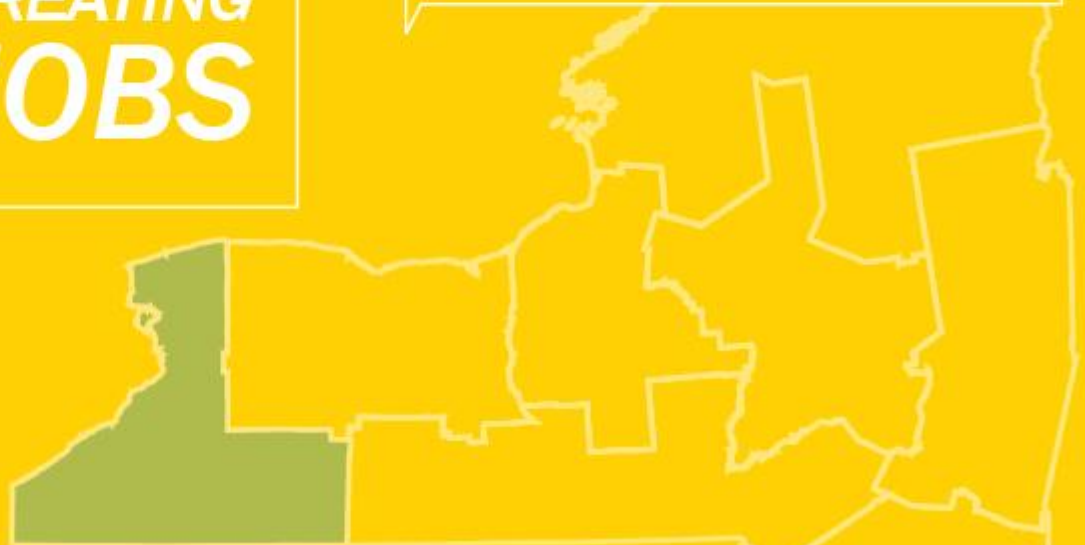
**BUILDING ON OUR
STRENGTHS**



**INVESTING IN THE
*FUTURE***



**CREATING
*JOBS***



WNY Regional Council



**Allegany,
Cattaraugus,
Chautauqua, Erie, &
Niagara Counties**



**Regional Planning
Consolidated Funding Applications
Buffalo Billion**

Organizing Our Strategies

3 CORE STRATEGIES



**Prepare Our
Workforce**



**Implement
Smart Growth**



**Foster a Culture of
Entrepreneurship**

SECTOR STRATEGIES



**Advanced
Manufacturing**



Energy



**Professional
Services**



Agriculture



**Health | Life
Sciences**



Tourism



**Bi-National
Logistics**



Higher Education

Assets

Wellsville & Alfred

and other town and
village centers
have largely
maintained their
walkable, mixed
pattern of
development



As part of the
Ceramics Corridor,
Allegany County is a leader
in glass and ceramics
research, development, and
manufacturing



3 Institutions
of higher
education



Many distinguished artisans have
made Allegany County their home.
The Allegany Artisans Tour
draws thousands of visitors to
various shops and studios across the
county.

Private Employers

Alfred University

Dresser-Rand

ALSTOM Power

Allegany Arc

Swain Ski & Snowboard Center

Jones Memorial Hospital

Houghton College

Cuba Memorial Hospital

Friendship Dairies

Giant Food

Empire Cheese

**The county's
largest private
employers
each have
over**

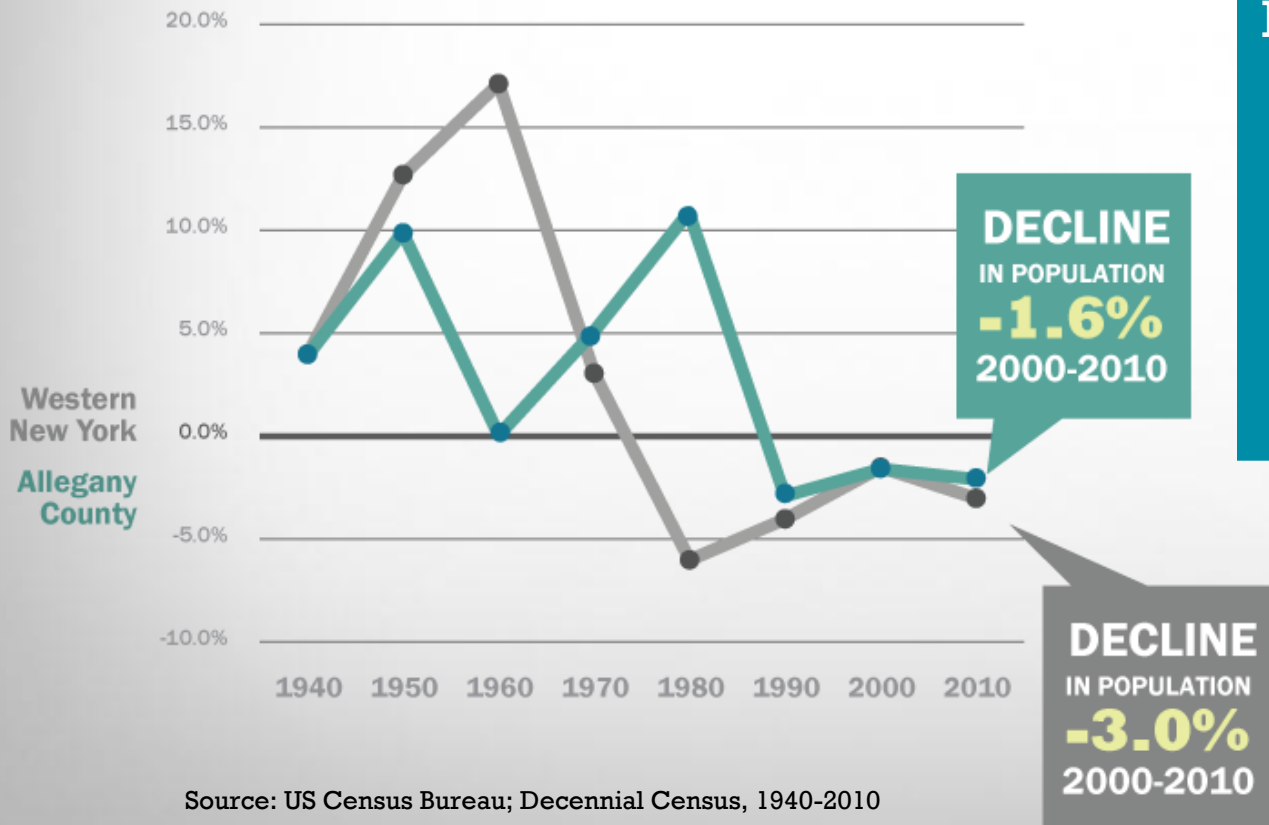
200 employees

Challenges

49,105 residents (2010)

Allegany County & WNY

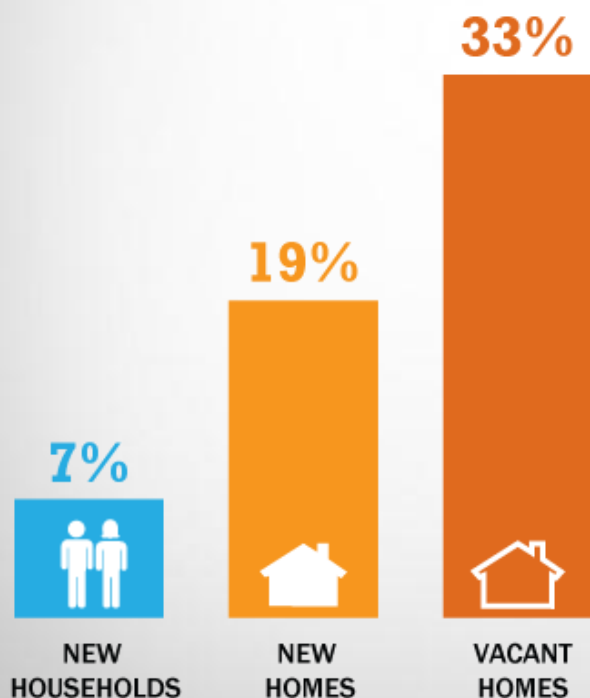
Percentage Change in Population, 1940-2010



Both Allegany County and the region as a whole have experienced population loss over the past several decades.

A Case for Smart Growth

Percent Change in Housing,
Allegany County, 1990-2010

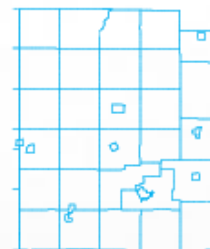


Even as the county loses population, new homes continue to be built resulting in both a startling number of vacancies and an expansion of costly public infrastructure.

A Case for Smart Growth

Average Maintenance Costs Per Year for New Roads Built Since 2000

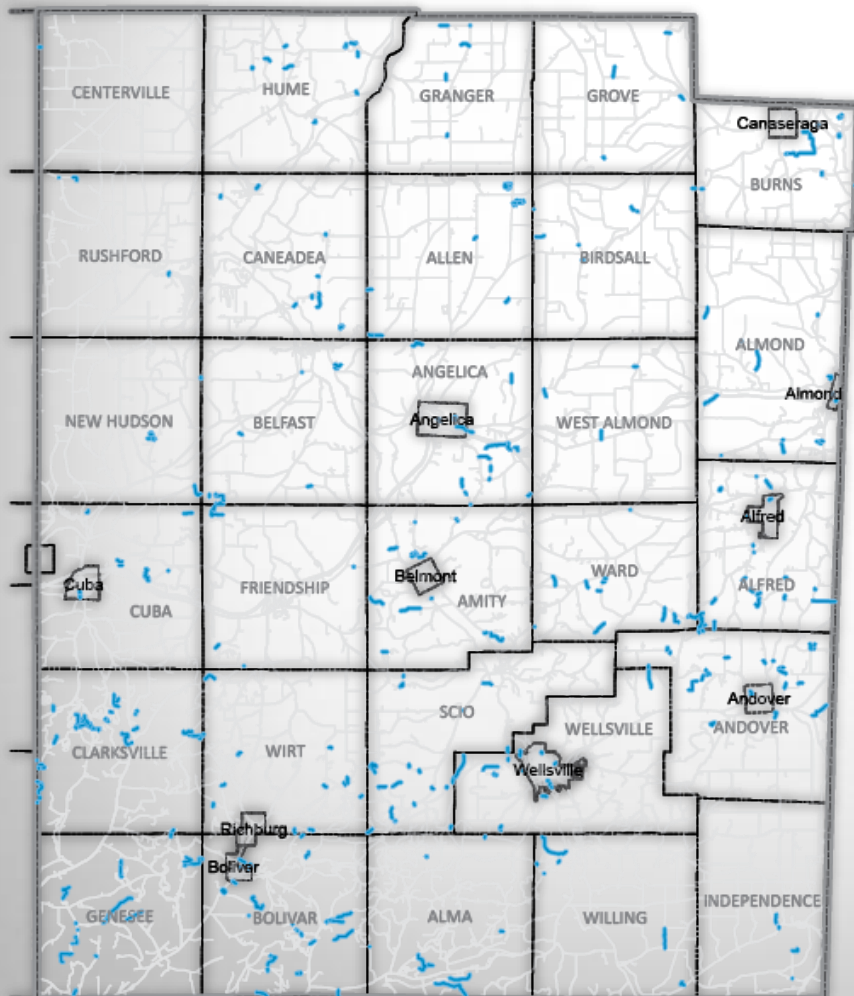
County	Lane Miles Added Since 2000	Maintenance Cost Per Lane Mile	Total Cost of New Lane Miles of Road
Allegany	159	\$5,816	\$924,744



\$924,744
Total Cost for Allegany County

Roads Built Since 2000, Allegany County

ROADS BUILT SINCE 2000

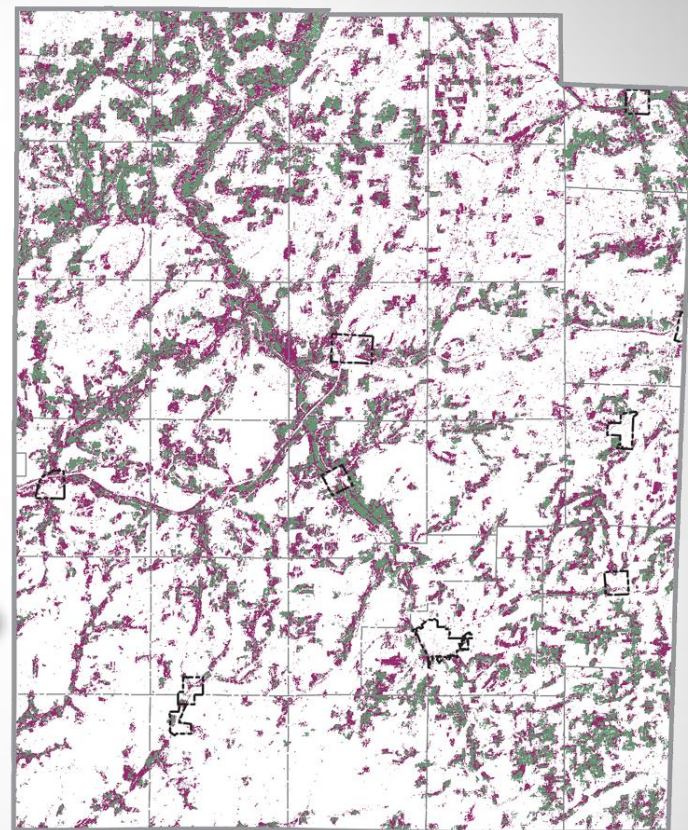
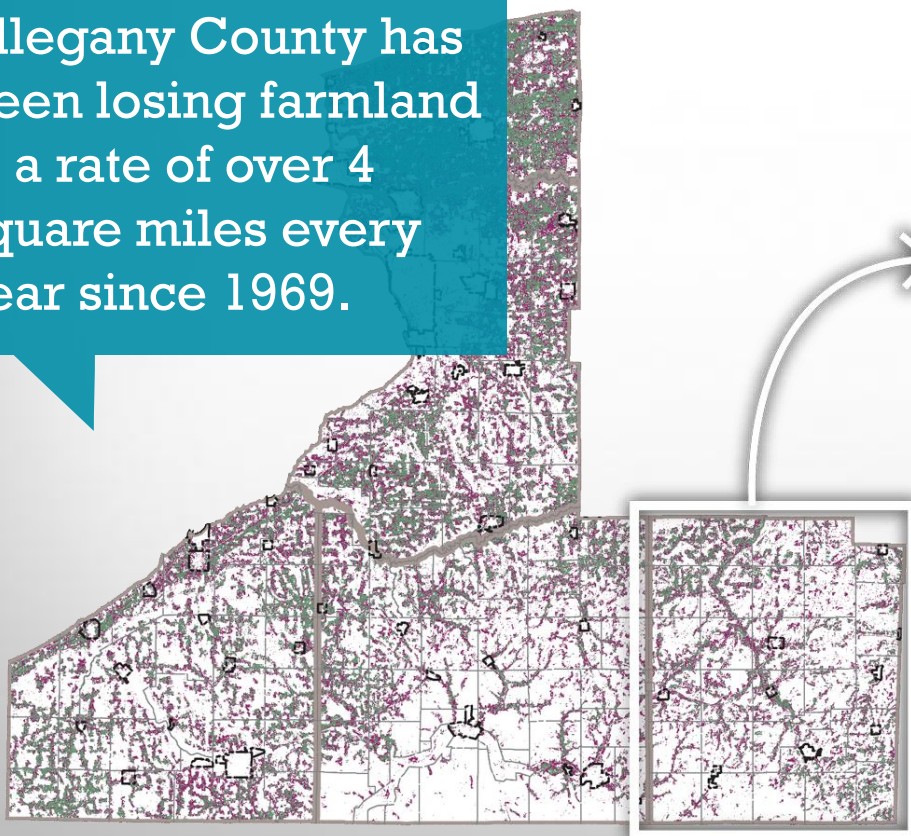


Sources: Analysis conducted by UBRI using data from the US Census Bureau, TIGER/Line Roads Data, 2000 and 2010; New York State Office of the State Comptroller. (2011, July). Local Government Snapshot: Local Government Spending on Highways. Retrieved January 23, 2013 <http://www.osc.state.ny.us/localgov/pubs/research/snapshot/highwayspending.pdf>

A Case for Smart Growth

Loss of Agricultural Land, 1992-2012

Allegany County has been losing farmland at a rate of over 4 square miles every year since 1969.



Farmland, 1992
Farmland Lost, 1992-2012

Sources: USDA National Agricultural Statistics Service Cropland Data Layer. 2012. Published crop-specific data layer [Online]. Available at <http://nassgeodata.gmu.edu/CropScape/> (accessed January 23, 2014). USDA-NASS, Washington, DC.; US Geological Survey 1992 National Land Cover Dataset. 2001. Available at <http://seamless.usgs.gov> (accessed September, 2012).



Implement Smart Growth

Investing in
infrastructure on
smart growth
principles



Smart Growth Scorecard

Project Name: _____
Location: _____

CEB Complete: _____

1. Support of Existing Communities & Growth Centers
Does this project support the City's Smart Growth objectives for land use, transportation, and environmental goals?

Question	Yes	No	Partial	Other
1.1. Will the project be located in a city or village or in a "growth center"?	Yes	No		
1.2. Will the project be located within a downtown area or a "growth center"?	Yes	No		
1.3. Will the project be located in a "growth center" or in a "growth center"?	Yes	No		
1.4. Will the project be located in a "growth center" or in a "growth center"?	Yes	No		
1.5. Will the project be located in a "growth center" or in a "growth center"?	Yes	No		
1.6. Will the project be located in a "growth center" or in a "growth center"?	Yes	No		
1.7. Will the project be located in a "growth center" or in a "growth center"?	Yes	No		
1.8. Will the project be located in a "growth center" or in a "growth center"?	Yes	No		
1.9. Will the project be located in a "growth center" or in a "growth center"?	Yes	No		
1.10. Will the project be located in a "growth center" or in a "growth center"?	Yes	No		

REMARKS: _____

EXPLANATION: _____

Community Character and Identity
Does this project support the City's Smart Growth objectives for land use, transportation, and environmental goals?

Question	Yes	No	Partial	Other
2.1. Will the project be located in a "growth center" or in a "growth center"?	Yes	No		
2.2. Will the project be located in a "growth center" or in a "growth center"?	Yes	No		
2.3. Will the project be located in a "growth center" or in a "growth center"?	Yes	No		
2.4. Will the project be located in a "growth center" or in a "growth center"?	Yes	No		
2.5. Will the project be located in a "growth center" or in a "growth center"?	Yes	No		
2.6. Will the project be located in a "growth center" or in a "growth center"?	Yes	No		
2.7. Will the project be located in a "growth center" or in a "growth center"?	Yes	No		
2.8. Will the project be located in a "growth center" or in a "growth center"?	Yes	No		
2.9. Will the project be located in a "growth center" or in a "growth center"?	Yes	No		
2.10. Will the project be located in a "growth center" or in a "growth center"?	Yes	No		

REMARKS: _____

EXPLANATION: _____



Improving
downtowns,
villages,
neighborhoods
and brownfields



Foster a Culture of Entrepreneurship

Fostering
start-ups

New York State
**Business Incubator and
Innovation Hot Spot**
Support Program



LaunchNY



STARTUPNY



Prepare Our Workforce

Partners like
**Alfred State
College**
are developing the
talent pool &
aligning skills
and training
with market
needs





Prepare Our Workforce

**Working to partner
education and
business for
career development
for students**



Industry Sectors

Looking to the Future

	High Job Concentration	Growth Area	High Wages	Builds Off Unique Geographic Assets
	<i>(represents at least 10% of all jobs in county)</i>	<i>(experienced job growth between 2000-2010)</i>	<i>(average industry wage is greater than county average wage)</i>	<i>(capitalizes on geographic or natural resources unique to the county)</i>
Advanced Manufacturing	✓		✓	
Agriculture		✓		✓
Energy			✓	
Higher Education			✓	
Health Life Sciences		✓		
Professional Services		✓	✓	
Tourism		✓		✓
Transportation & Logistics			✓	



Tourism

Building on our
tourism assets

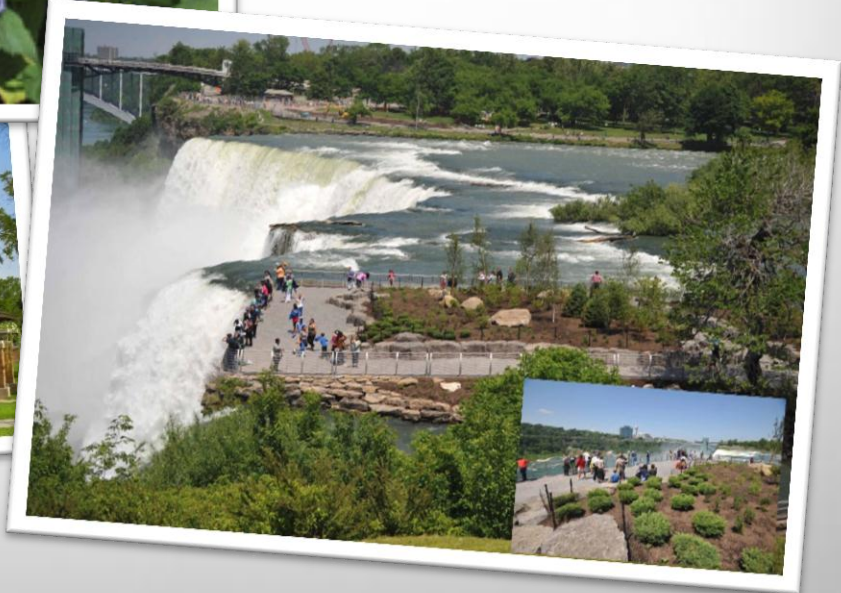


Visitors contribute
more than

\$2.2 billion

to regional economy
each year

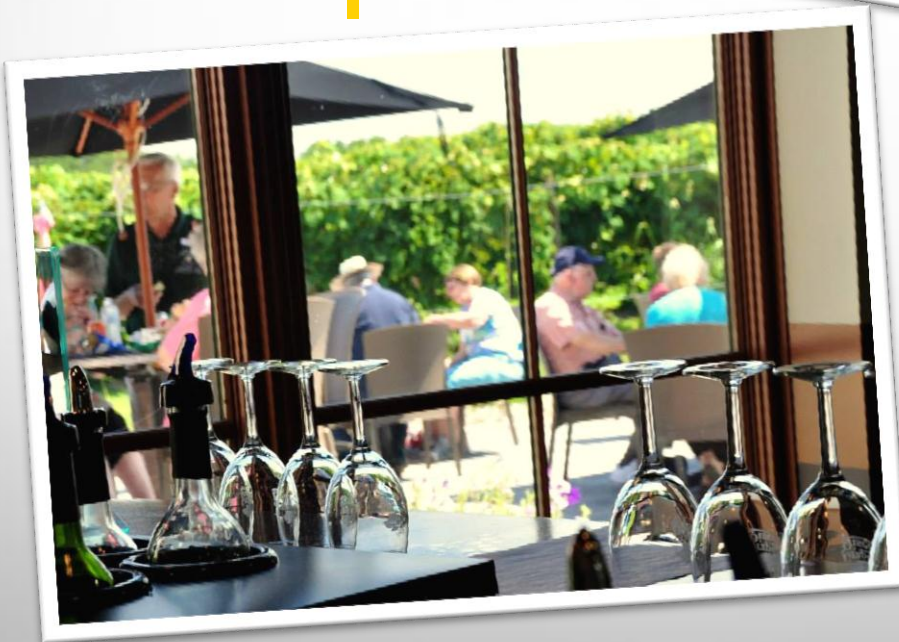
Nearly **12 million**
visitors to WNY parks
every year





Tourism

**Investing in
asset development
and regional brand**





Health & Life Sciences

Buffalo Niagara Medical Campus

public & private
investment

\$750 million

12,000 employees
in 2013

17,000 employees
in 2017

\$1.5 billion economic impact



Health & Life Sciences

Progress on Buffalo Niagara Medical Campus



Buffalo Niagara
Medical Campus





Advanced Manufacturing

Excelsior Investments

Manufacturing remains **3rd largest**
employment sector

50,000 employees **\$6.3 billion** GRP

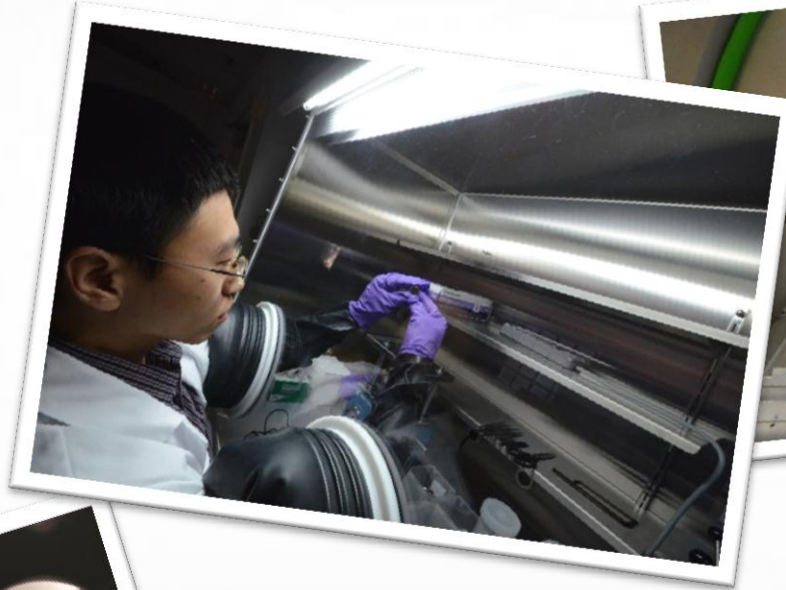
Since 2012, NYS invested
\$36 million which leveraged
\$388 million in private investment





Advanced Manufacturing

**Alfred University's
Integrated
Manufacturing
Center**

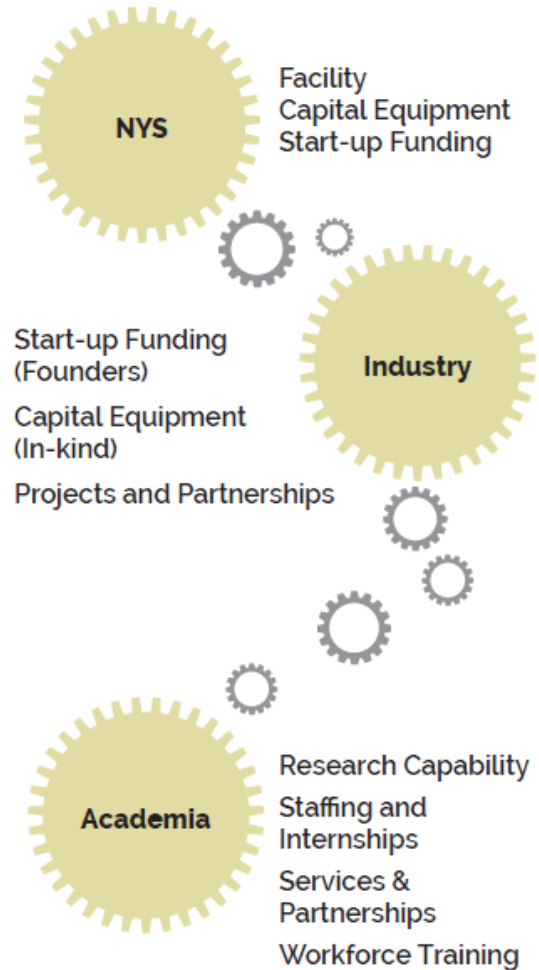


**Alfred University's
High Temperature
Lab**



Advanced Manufacturing

Buffalo Niagara Institute for Advanced Manufacturing Competitiveness





Agriculture

**Branding,
innovation,
career readiness**



FARM CREDIT EAST





Agriculture

Regional food systems and food hubs

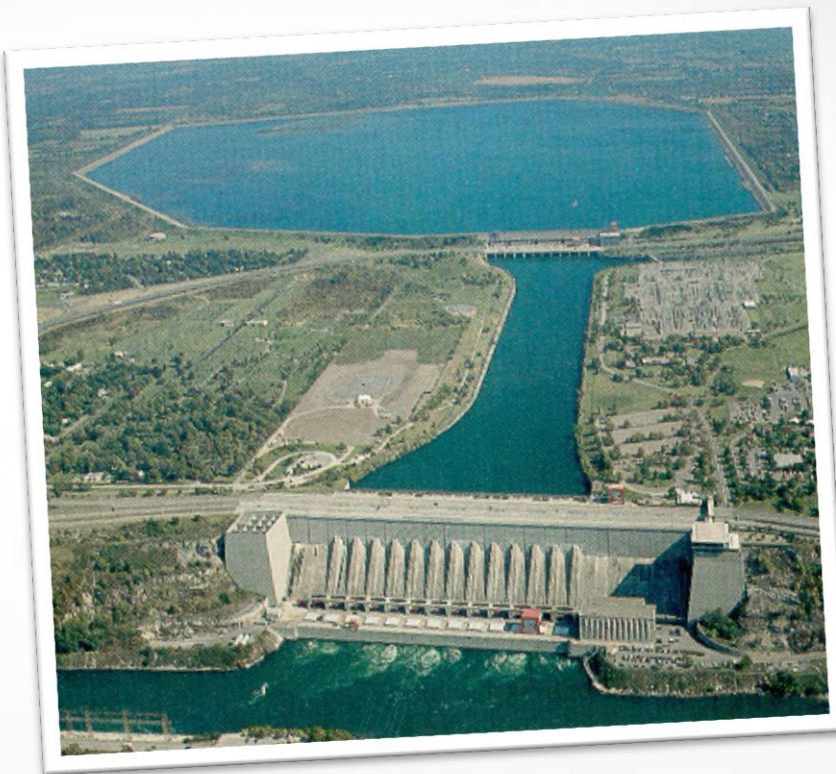


SECTOR STRATEGY



Energy

**Building on our
resources**



Measuring Progress: Moving the Needle

Jobs 

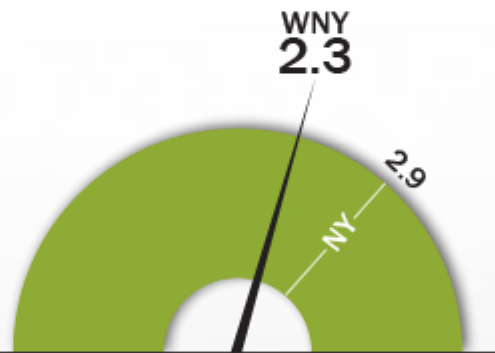
% Change
in total number of jobs in WNY
2011-2012



2011 to 2012
INCREASE
2,536

Total Wages 

% Change
in total wages earned in WNY
2011-2012



2011 to 2012
INCREASE
\$579 M

Firms 

% Change
in total number of firms operating in WNY
2011-2012



2011 to 2012
INCREASE
420

The Consolidated Funding Application (CFA)

Streamlined approach to funding requests

A single portal allowing access to millions in resources from multiple state agencies

regionalcouncils.ny.gov

Apply Online

The Consolidated Funding Application (CFA)

Available Resources for Regional Councils

**Direct Assistance to Businesses
& Other Organizations**

Community Development

Waterfront Revitalization

Environmental Improvements

Energy Improvements

Sustainability Planning & Implementation

Education/Workforce Development

Low-Cost Financing

CFA Round IV

Available now
LOI

Spring 2014
CFA
Application
Opens

Summer 2014
CFA
Application
Due

Fall 2014
Regional
Council
Updates and
Scores Due

Winter 2015
Round VI
Awards
Ceremony

New in 2014

No late
submittals

New in 2014

Letter of Interest (LOI)

Begins identifying high quality CFA's early on

**Allows access to greater technical assistance
from state agencies**

The LOI is encouraged but not required

Submit your LOI online only at
**[http://regionalcouncils.ny.gov/content/
western-new-york](http://regionalcouncils.ny.gov/content/western-new-york)**

CFA Review and Scoring

**REDC
Endorsement**

20%

80%

**Agency Technical
Review**

Regional Council Statewide Endorsement Standard

For each CFA the Regional Council reviewer will determine the degree to which the application implements the regional strategic plan and assign the corresponding number of points.

IMPLEMENTATION OF THE PLAN

DEGREE

POINTS

The proposal is identified as a priority project by the Regional Council.

Priority

20

The proposal is identified in the plan and has regional benefits

Very Strong

15

The proposal advances the plan and has local benefits

Strong

10

The proposal is consistent with the plan and has project level benefits.

Moderate

5

The proposal has limited relationship to the plan.

Weak

0



CONSOLIDATED FUNDING APPLICATION

[Home](#)[Help](#)[Print Page](#)

**Regional Council
Information**

WELCOME

As part of Governor Cuomo's transformative plan to improve the state's economic development model, a NYS Consolidated Funding Application (CFA) has been created that will streamline and expedite the grant application process. The CFA process marks a fundamental shift in the way state resources are allocated, ensuring less bureaucracy and greater efficiency to fulfill local economic development needs.

Utilizing the CFA serving as the single entry point for access to economic development funding, applicants will no longer have to slowly navigate multiple agencies and sources without any mechanism for coordination. Now, economic development projects will use the CFA as a support mechanism to access multiple state funding sources through one application, making the process quicker, easier, and more productive.

Applications for open enrollment programs are still being accepted. Open enrollment programs are: Recharge NY, NYSERDA Energy Efficiency Projects and ESD Exoelsior Jobs Program.

To proceed with your CFA, please use the [Register](#) or [Login](#) buttons below.

Note: You will need to register separately for each project for which you are applying for funding. You will be given a different "token" for each project that uniquely identifies that project.

Links

[Available CFA Resources](#)[CFA Workshop Materials](#)[Common CFA Q & A](#)[Program Application Questions](#)[REGISTER NOW](#)[LOGIN](#)

CFA Resources

**Workshop
Materials**

CFA FAQ and Q&A

**Program Application
Questions**

CFA Overview

Application Number 25665 Application is NOT FINALIZED

PROGRAMS LOCATION DOCUMENTS QUESTIONNAIRE FUNDING REVIEW

Select Project Category

Welcome to the NYS Consolidated Funding Application.

Please answer the following set of questions as accurately as possible. Based on your answers to the following you may be eligible for will be displayed along with an additional set of questions for each program.

Choose one or more categories below that best represent the Sample project for which you wish to submit this

☐ Community and/or Waterfront Revitalization

☐ Direct Assistance to Businesses

Application Number 25665 Application is NOT FINALIZED

PROGRAMS LOCATION DOCUMENTS QUESTIONNAIRE FUNDING REVIEW

Select Type of Project

Choose one or more project types from the list below that best represents your project.

☐ Acquisition, renovation, and construction of commercial industrial and mixed-use facilities in highly distressed areas
Show Associated Programs

☐ Assist in the creation or expansion of an agricultural project.
Show Associated Programs

☐ Commercial revitalization activities in central business districts or commercial strips
Show Associated Programs

Select Project Category and Project Type to find out which programs fit with your project

Programs Recently Added to your Application

Empire State Development

Excelsior Jobs Program
Show program description Remove Program ✖

NYS Energy Research and Development Authority

NYSERDA Energy Efficiency Projects
Show program description Remove Program ✖

Choose programs to which you would like to apply

Application Number 25665 Application is NOT FINALIZED

PROGRAMS LOCATION DOCUMENTS QUESTIONNAIRE FUNDING REVIEW

THRESHOLD QUESTIONS

Instructions

Please answer the following questions.

Your answers will be automatically saved whenever you tab to the next question or when you click outside the answer box in which you are working. You may also click the "Save" button at the bottom of the screen to save your responses.

Legend

- ✔ the question has been answered
- ✖ an answer is required but has not been provided

Answer threshold questions to determine your eligibility for each program

Application Number 25665 Application is NOT FINALIZED

PROGRAMS LOCATION DOCUMENTS QUESTIONNAIRE FUNDING REVIEW

PROJECT LOCATION

Select the region(s) within which your project is located



Capital District
Central New York
Finger Lakes
Long Island
Mid-Hudson
Mohawk Valley
New York City
North Country
Southern Tier
Western New York

Hold down Ctrl key while selecting.

Save & Proceed with Application

Identify your project location



strengths of
our people



create a region
that is admired
worldwide



our rich tradition
of human innovation



attract more
people



natural
beauty



abundant
natural
resources

entrepreneurs
invest time
and capital

our unique and
strategic location



reflect
culture of
inclusion and
excellence

