

MEETING NOTES

Regional Council Meeting

May 2, 2012

North Shore LIJ, Feinstein Institute for Medical Research

A Regional Council Executive session that was closed to the public was held from 3:15 to 3:45.

The full Regional Council meeting was opened by Lt Gov. Robert Duffy at 3:45 pm. A meeting agenda follows.

Regional Council members in attendance:

Co-Chair Stuart Rabinowitz	Co- Chair Kevin Law	Elaine Gross	Belinda Pagdanganan
Tracey Edwards	Supervisor Mark Lesko	Noreen Carro	James D'Addario
Supervisor Tom Croci	Bill Wahlig	Patricia McMahon	Dr. Samuel Stanley
Marianne Garvin	Joe Cabral	Paulette Satur	Anne Shybunko-Moore

Lt. Governor Robert Duffy Exec Director Andrea Lohneiss
Nick Terzulli represented Nassau County Exec Mangano

Michael Dowling, CEO of North Shore LIJ Health Systems, was the venue host. State agency resource staff seated at the table included Mark Grossman (DOL), Peter Scully and Chris Walsh (DEC), Jamie Either and Steve Ridler (DOS) and Megan Daly (ESD).

Approximately 100 people in addition to council members were in the audience including the full State Agency Resource team representing ESD, DOH, OCR/HFC, DOS, Parks (OPRHP), Ag and Mkts, Gov's Regional Reps, NYPA, DOT and LIRR, MTA and PANYNJ.

Lt. Gov made welcoming remarks and introduced Michael Dowling, CEO of North Shore LIJ Health Systems, who noted that he was pleased to make the Feinstein Institute for Medical Research facility available for the Regional Council meeting. This facility is home to nearly 1,500 researchers and staff focusing on Alzheimer's and psychiatric disorders and is a key part of the North Shore Health Systems organization. The NSLIJ system employs over 43,000 people and hires 120 people per week. It is comprised of 15 hospitals and over 300 ambulatory sites. The system has revenue of \$7 billion, recently opened a medical school in conjunction with Hofstra University is a major economic factor in the region.

The Lt. Gov acknowledged Michael Dowling's important role in NYS and thanked Stuart Rabinowitz, Kevin Law and Andrea Lohneiss for their hard work.

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Lt Gov noted that the new round of Regional Council funding will be announced shortly and introduced Megan Daly who was recently appointed as Deputy Director of Regional Councils for NYS. Megan formerly worked in economic development for the City of Albany.

The Lt. Gov also noted that a Regional Council Chairman's meeting was held in Albany last week (April 26) and that another will be held in June.

Lt Gov noted that Governor Cuomo is listening to all the councils and appreciates the participation of the council and the public.

Kevin Law acknowledged the newest Long Island council member- Islip Supervisor Tom Croci and noted we are joined by Regional Council member Brookhaven Supervisor Mark Lesko. It was also noted that a representative of NYS Senator Dean Skelos was present and that the Senator is an important partner in this region.

Stuart Rabinowitz noted it was nice to "win" but the real work now begins related to working with all the applicants.. He noted the hard work done by ESD's Andrea Lohneiss and her staff to get applicants into contracts and asked Andrea to comment on project status.

Andrea Lohneiss noted that ESD is funding and, therefore, managing a large number (33) of the 66 projects totaling \$101.6 million. DOL has 22, NYSEDA is responsible for 19 Flex-Tech projects and Parks, DOH, DOS, EFC are also funding projects in the region.

ESD and partner state agencies have worked over the last several months to better define projects and get them into contract. Three projects have declined assistance awards. There has also been a major effort to develop a multi-agency tracking system that will be able to identify red, yellow and green flag projects so they can be addressed quickly.

Andrea noted the next phase will be to implement projects and closely monitor performance. A performance report will be due in September that will gauge actual results against the deliverables noted in our plan.

Andrea noted that all four workgroups (Infrastructure/Workforce and Education/Natural Assets/Innovation and Industry Clusters) have scheduled May meetings to get ready for Round 2. It was noted that RC will use a "modified Transformative Project form" which will be posted on the public website shortly. It will be due to ESD on June 15 to provide time for review and for applicants to also submit the CFA by July 16.

Tom Dejesu of NYPA was then introduced to discuss the recent NYPA ReCharge NY awards. 79 companies and not-for-profit organizations were awarded low cost power allocations in April.

Combined, these awards will affect 46,000 LI jobs. The RNY power is generated from NYPA's Niagara and North Country hydro power plants. The Gov's RNY program provides LI businesses with a stable source of low cost power for a 7 -year period and allows NYPA to reallocate power from companies who no longer require it. Tom noted this was the first round of this ongoing program.

Kevin Law noted how important RNY is for this region because it provides a predictable 7 year power cost. The Regional Council scored every RNY application submitted from the LI region.

Kevin Law noted that in the Executive session the RC voted to approve as a priority project a NYSERDA (NYS Energy, Research and Development Authority) application submitted by the Town of North Hempstead but including at least nine other municipal partners. This project, called the LI Green Homes Consortium, if awarded, will provide up to a \$1 million grant for a bi-county consortium project to create a long term energy sustainability plan for the region. The voting record from the Executive session noted that RC member and CDCLI CEO Marianne Garvin asked to recuses herself from the vote and left the room during discussion of the project.

Presentations on the Round one Regional Council projects followed.

Resi Cooper was introduced by Kevin Law as an interim executive director for the Accelerate Long Island project. Resi Cooper showed a PowerPoint about the project. The mission is to foster innovation and create new tech companies. The state's \$500,000 contribution will be matched by privately-raised equity of \$750,000 and typical investments will be \$17,000 to \$25,000 with no single investment exceeding \$50,000. The funding is designed to fill the gap between technology ideas and bringing the idea to market.

Stuart Rabinowitz noted that the partners including Hofstra, NSLIJ, Cold Spring Harbor Lab, SUNY Stony Brook and BNL have all made substantial multi-year contributions to Accelerate LI.

Stuart Rabinowitz then introduced Dr. Herman Berliner, Hofstra's Provost and Sr. VP for Academic Affairs who spoke on the Hofstra EngiNE project. Stuart noted the EngiNE project is a good example of regional collaboration between Hofstra and Stony Brook to increase the number of available engineering graduates in the region.

Dr. Berliner noted that for many years Hofstra had been offering an engineering degree but it was a program of the School of Liberal Arts. He and Stuart embarked on an effort to create a Hofstra School of Engineering and Applied Sciences. A 2009 study showed that less than 3% of all degrees granted on LI were for engineering and were just not meeting the demand. Their vision for Hofstra Engineering School is to include a strong work co-op element to link

with LI businesses and to offer a bio engineering undergrad degree. They will shortly announce a new high profile dean to run the new school. The \$1 million NYS award through the Regional Council will be matched by \$2.5 million from Hofstra and is expected to triple their enrollment within five years. It will enable them to create a new bio engineering lab for teaching and research purposes.

Dr. Ann Marie Scheidt was then introduced to discuss the Stony Brook University ENGINE project. She noted how competing regions are out-producing engineers and there have been major changes in the needs to train new engineers. The NYS \$1 million grant will allow Stony Brook to add faculty, create new labs and add equipment. The NYS \$1 million grant will be matched by Stony Brook's contribution of \$1,340,000.

Lt Gov Duffy then asked Megan Daly to speak. She spoke about the new project tracking system that will allow all state agencies involved with Regional Councils to input data on their projects. Andrea will have access and can see any red flag issues. The system will act as a dashboard and could potentially be available for the public to see ongoing project progress.

Megan noted that the next round, to be announced soon, will include \$150 million for capital projects and \$70 million in Excelsior tax credits. An additional \$500 million from various other state agencies will also be available. Megan presented slides describing lessons learned and outlining improvements to the CFA process to make it more user friendly.

Megan outlined some 2012 Regional Council expectations that include advancing the plan and implementing the strategies, reporting on and monitoring progress and creating a pipeline of projects. She described a major effort among the state agency resource team to align state programs with regional priorities to allow projects to advance. The state agency resource team met earlier.

Stuart Rabinowitz asked if there will be a competition for the \$220 million and how are reallocations of funding handled when a company or applicant has declined the assistance. Megan could not disclose the particular element of funding competition but noted it would be available shortly in an announcement on Round 2. As for reallocations, they would seek the council's input on specific requests for the reallocation of funds.

Kevin Law asked Mark Grossman (DOL Commissioner's regional representative) to speak. Mark noted there are brochures on registration table for two programs. On May 3, the State will hold two Small Business events in the morning at a BOCES facility in Wheatly Heights and in the evening at Hofstra.

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The purpose is to make available high level state officials who can assist small businesses. The other program is the NY Youth Works initiative which provides tax credits of up to \$4,000 for businesses that hire eligible youth.

Andrea noted that the next Regional Council meeting will be on June 20th at 10 am at Stony Brook University at a specific location to be determined.

Stuart Rabinowitz noted the expanded roles of the workgroups and asked all members to attend their work group meetings as the work groups will be more active in shaping projects.

Kevin adjourned meeting at 5:15 pm. A copy of the meeting agenda is attached.



**LONG ISLAND REGIONAL COUNCIL
MEETING AGENDA
3:30 PM – 5:30 PM
May 2, 2012**

North Shore LIJ, Feinstein Institute for Medical Research
350 Community Drive, Manhasset, NY 11030
Goldman International Conference Center

Regular Meeting - open to the Public

3:30 – 3:40 p.m.

Welcome and Opening Remarks

Lieutenant Governor Robert Duffy
Council Co Chairs Stu Rabinowitz and Kevin Law

3:40 – 4:40 p.m.

Overview of Round One Project Status

Andrea Lohneiss, Executive Director

Summary of Recharge NY Long Island Regional Allocations
Tom DeJesu, Vice President, Public and Governmental Affairs, NYPA

Cleaner Greener Communities Regional Sustainability Planning Program
Kevin Law, Council Co Chair

Featured Round One Project Presentations

- Accelerate LI – Resi Cooper, Acting Executive Director
- ENGINE Hofstra University - **Dr. Herman A. Berliner**,
Provost and Senior Vice President for Academic Affairs
- ENGINE Stony Brook University - Dr. Ann-Marie Scheidt,
Director of Economic Development

4:40 – 5:10 p.m.

2012 Regional Council Overview

Irene Baker, Director of Cabinet Affairs and
Director of Regional Councils
Status of 2011 CFA Project Tracking and 2012 CFA time frame

5:10 – 5:30 p.m.

Next Steps/Wrap-Up/Concluding Remarks/Adjourn