



## **MODEL MEETING SUMMARY**

### **Introductory Information:**

Date and Time Meeting Commenced: Tuesday, September 13, 2016

9:40 am to 10:30 am in a closed planning session. Break. Resume at 10:44 am for open meeting to adjournment at 11:22 am.

Location: Roswell Park Cancer Institute, Center for Genetics and Pharmacology, 670 Virginia Street, Buffalo, NY 14263

### **Council Members Present:**

Satish K. Tripathi, Co-Chair, Jeff Belt, Co-Chair, Deanna Alterio Brennen, Robert T. Brady, Paul Brown, Dr. Michael Cropp, Colleen C. DiPirro, Dottie Gallagher-Cohen, Thomas A. Kucharski, Brenda W. McDuffie, Jennifer J. Parker

Ex-Officio: Crystal Abers, Mayor Paul Dyster, County Executive Vince Horrigan, County Executive Mark Poloncarz, Mayor Sam Teresi

Council Members Substitutes: (Ex-Officio) Brendan Mahaffy, then Tuana Batchlor for Mayor Byron Brown and Kathy Donner for Senator Michael Ranzenhofer

State Agency/Local Government/ESD Staff: Empire State Development staff: Christopher Schoepflin, Michael Ball, Janet Murray, Mo Sumbundu, Lynn Marinelli, Laura Magee, Angela Rossi and Rob Sozanski. Department of Labor: Cesar Cabrera and John Slenker. Dept. of Transportation: Jim Cuzzo. Executive Chamber: Lori Cornell. NY Power Authority: Carol Sampson. Erie County: Commissioner Tom Hersey and Sr. Economic Specialist Andrew Federick. Niagara Falls Economic Development: Anthony Villardo.

Special Guests: UB and UB Regional Institute: Dean Robert Shibley, Christina Orsi, Laura Quebral, Christina Farrell, Brenda S. and Matt Wattles. Roswell Park Cancer Institute President and CEO Dr. Candace Johnson, Laura Krolczyk and William Sheff

Time Adjourned: 11:22 a.m.



## Welcome and Remarks: Jeff Belt & Satish Tripathi, Co-Chairs, WNY REDC

### Call to Order:

Preamble requesting disclosure of any conflicts of interest read.

Conflicts noted: (Please List)

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Recusals noted: (Please List) CFA recusals are noted on separate list and in CFA system

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No conflicts noted.

The record of recusals was noted and acknowledged at the meeting.

### **Reports/Discussions/Motions:**

### **Planning Session:**

#### **2016 Priority Projects with Recommended Awards**

Christopher Schoepflin, Executive Director, WNY REDC

Michael Ball, Deputy Director, WNY REDC

- Five projects were proposed to be reclassified as a rank of 20, rationale given
- A handout of the 2016 WNY project scores was reviewed
- Discussion of members of the economic and community benefits of the CFA process
- Requests from some for a discussion to be scheduled on metrics and methodologies
- Co-chair Belt cited the REDC's facilitated agenda of strategies and priorities from the onset. The projects reflect those areas and demonstrated success. Will have another facilitated discussion.
- Request for charts that show a historical perspective on funding from former rounds
- Success has been driven by REDC work and Governor Cuomo's investment



## 2016 REDC Scores for ALL CFA's across all state agency programs

Christopher Schoepflin, Executive Director, WNY REDC

Michael Ball, Deputy Director, WNY REDC

- Review of the breakdown of the 227 projects for Round 6, including rankings from score groups, and items of the Downtown revitalization, Regional Industry Clusters, Opportunity Agenda, Global NY, Veterans and Workforce Training areas.

### 10:30 am Break

### 10:44 am Resume meeting: Public Session

(REDC member Michael Cropp left. City ex-officio representative changed. Ex-officio of Cattaraugus County left. Media outlets present: WGRZ-TV and Buffalo News)

### Opening Remarks

Jeff Belt & Satish Tripathi, Co-Chairs, WNY Regional Economic Development Council

### Welcoming Remarks

Candace Johnson, PhD, President & CEO, Roswell Park Cancer Institute

Christopher Schoepflin, Executive Director, WNYREDC, reviewed the conflict of interest preamble and noted the list of recusals.

### 2016 Recommended Priority Projects

Christopher Schoepflin, Executive Director, WNY REDC

Michael Ball, Deputy Director, WNY REDC

- Mr. Ball expressed appreciation to REDC members for their work. Reviewed the year's timeline and scoring process. Noted recusals.
- Mr. Schoepflin reminded the Council the state has \$25million to be dispensed for Priority Projects in winning regions and \$10 million to others. This year WNY received \$75 million of requests for ESD Grant Funds. He cited the numbers of the priority projects from each of the five counties in the region. The new Downtown Revitalization



Initiative was referenced. Five projects (two in Cattaraugus and three in Chautauqua counties) were asked to be changed from a score of 15 to a 20.

- Co-chair Tripathi asked for questions and comments and a vote to approve the 2016 slate of recommended Priority Projects. Moved by Ms. McDuffie and seconded. Approved unanimously; no abstentions.

### **Recommended Scores for All Round 6 Eligible CFA's**

Christopher Schoepflin, Executive Director, WNY REDC

Michael Ball, Deputy Director, WNY REDC

- Mr. Schoepflin reviewed the distributed spreadsheet of scores for the 227 eligible CFA projects in the region. Three revisions were requested: CFA #63761, a DEC project in Lackawanna, from a score of 15 to a 20. #66172, a Market NY project in Buffalo, from a score of 15 to a 20. #65633, a DEC project in Chautauqua, from a score of 10 to a 15. Amendment and motion by Ms. Gallagher-Cohen, seconded Tom Kucharski. Approved unanimously; no abstentions.

### **2016 Progress Report Presentation and Adoption**

Laura Quebral, Executive Director, UBRI

- Thanked team. Noted the report was 135 pages with the Priority Projects to be inserted after approval by the REDC. Data shows the region is moving in the right direction. Asked council to share any suggested corrections. Members expressed gratitude for the work and optimism for the projects.

**Closing Remarks** – Dr. Satish Tripathi thanked everyone and adjourned the meeting at 11:22 am