

2017 Regional Council Process & Consolidated Funding Applications

Background:

The Regional Economic Development Councils (REDCs) are a community driven, regional approach to economic development in New York State. Each Council consists of over 20 business, academic and government leaders from throughout the Region.

In 2011, each of the ten Regional Councils were tasked with developing a five-year strategic plan that included a comprehensive vision for economic development for that region, regional strategies to achieve that vision, and specific priority projects that are significant, regionally supported and capable of stimulating economic investment. Empire State Development Corporation developed a competitive process in which Regional Council Strategic Plans containing recommendations for funding made by each Regional Council were reviewed by a Strategic Plan Review Committee consisting of two State Agency Commissioners and three economic development experts. Members of the 2011 Review Team included: Dall W. Forsythe, Senior Fellow at the Wagner School of Public Service at New York University and former Vice President for Finance and Operations at The Atlantic Philanthropies; Walter D. Broadnax, Professor of Public Administration at The Maxwell School of Syracuse University; Bruce J. Katz, Vice President at the Brookings Institution and founding Director of the Brookings Metropolitan Policy Program; Joan McDonald, Commissioner of the New York State Department of Transportation; and Cesar Perales, New York State Secretary of State. On December 8, 2011, the Governor and Legislative Leaders announced the winners of the first round of competition.

In 2012, the Councils went a step further and produced Strategic Implementation Agendas that built upon the progress from the first round and further developed and refined their Regional Five Year Strategic Plans by undertaking four primary activities: Establishing a framework to advance the Regional Strategic Plan; Implementing the strategies laid out in the Strategic Plan; Creating a project pipeline; and providing a progress report documenting the success the Council has had in implementing its Strategic Plan.

In 2013, all ten of the Regional Councils competed against each other to be designated as a "Top Performer". The 2013 Council competition was designed with a similar framework as 2012 but added several new activities for the council to focus on that would continue to help develop and advance the original strategic plans. Regional Councils were asked to develop an Opportunity Agenda, identify Innovation Hot Spots, and advance regional Cleaner, Greener Community Sustainability Plans.

In 2014, the regional councils developed strategies for several new initiatives including a Global NY Plan to identify import/export and foreign direct investment (FDI) opportunities. Councils also created a Veteran's Work Group to address the unemployment of returning veterans in New York. The REDC's were asked to identify projects as part of NY Rising to assist in the rebuilding of areas devastated by natural disasters. The Councils also provided an update on their Opportunity Agenda, workforce development challenges, and their project pipeline.

In 2015, the Regional Economic Cluster Program was launched to ensure continued focus on the importance of industry cluster growth in statewide economic development efforts through partnerships between business, academia, and venture capital. All the regional councils focused on initiatives that will drive implementation of their regional strategic plans, and to continue support for various State initiatives. Regional Council priorities include: development of strategies and projects that focus on the growth of regional economic clusters; advancement of plans and projects that strengthen the Global NY agenda; implementing additional strategies in their strategic plan; maintaining a pipeline of projects; training the workforce for today and tomorrow; and measuring the performance and progress of the strategic plan and CFA projects.

In 2016, all REDC's participated in the \$100 million Downtown Revitalization Initiative (DRI) which will invest \$10 million in one community in each region to develop a vision, articulate a plan, and identify projects and other implementation steps. Each Regional Council solicited interest in the program from communities in the region and considered how those communities met the criteria put forth from the State. The Council nominated one Downtown in each Region to receive the award.

In 2017, all REDC's once again participated in another round of the \$100 million Downtown Revitalization Initiative (DRI). In addition, the regions focused on closing the skills gap by working with industry leaders and education providers to develop workforce development strategies. The Councils also identified projects for the state's Life Science cluster and continued to implement their strategies through the project pipeline.

These actions were designed to encourage and accelerate implementation, performance, and collaboration within the regions. Priority projects that aligned with each region's plan were chosen by the Councils from the applications submitted to the Consolidated Funding Application portal. These projects were published in the regions' Progress Report, which are publically available online at www.regionalcouncils.ny.gov. Projects were scored by both the state agencies and the Regional Councils. The agencies scored their projects based on a technical evaluation in adherence with existing funding program guidelines and awarded a project up to 80%. The remaining 20% is awarded by the Regional Councils, and were based off the following endorsement standards:

Statewide Endorsement Standards

Regional Council members will determine the degree to which the application implements the regional strategic plan and assign the corresponding number of points as a score.

IMPLEMENTATION OF THE PLAN	DEGREE	POINTS
The proposal is identified as a priority project by the Regional Council.	Priority	20
The proposal is identified in the plan and has regional benefits.	Very Strong	15

The proposal advances the plan and has local benefits.	Strong	10
The proposal is consistent with the plan and has project level benefits.	Moderate	5
The proposal has limited relationship to the plan	Weak	0

Since the inception of the REDCs in 2011, members have been required to sign a Code of Conduct, Conflict of Interest documents, and have undergone training from legal counsel. Both documents are updated annually and new members are required to complete these documents upon appointment. Members with conflicts of interest must recuse themselves from reviewing or discussing identified projects.

2017 Competition:

To encourage the implementation of the Regional Economic Development Councils' strategic plans and to continue to motivate investment opportunities and job creation, the Regional Councils competed in 2017 for up to \$150 million in capital funds and \$75 million in Excelsior Tax Credits for projects identified by the Regional Councils in their regions.

As part of this year's competition, all the regional councils focused on initiatives that will drive implementation of their regional strategic plans, and to continue support for various State initiatives. Regional Council priorities include: supporting the Downtown Revitalization Plan and beginning to identify projects to implement it; implementing strategies through the project pipeline; closing the skills gap; identifying projects for the State's life science cluster; and measuring the performance and progress of the strategic plan and CFA projects.

By incentivizing implementation of the strategic plans, Regional Councils, businesses, educational institutions, local governments, not-for-profit groups and other stakeholders are further motivated to work together to accomplish the regional vision. While project funding was awarded in all ten Regional Councils through the 2017 CFA, the competition placed an emphasis on Regional Council performance and action to implement strategies.

The competition was focused on the following:

- 1) Implementation of regional strategic economic development plans;*
- 2) Performance in encouraging economic growth through job creation and investment;*
- 3) Support for the Downtown Revitalization Initiative.*
- 4) Identifying projects for the State's Life Science cluster*
- 5) Working with industry and education leaders to close the skills gap*

In 2017, the Regional Councils competed against each other to be designated as a "Top Performer".

The 2017 Strategic Implementation Assessment Team (SIAT) was led by Secretary of State Rosanna Rosado and included Office of General Services Commissioner RoAnn Destito, Department of Transportation Commissioner Matthew Driscoll, Environmental Facilities Corporation President and CEO Sabrina Ty, Department of Labor Commissioner Roberta Reardon, Homes and Community Renewal Commissioner Ruth Ann Visnaskus, Agriculture and Markets Commissioner Richard Ball, and Canals' Director Brian Stratton. The SIAT also included members appointed by the Legislature including Hon. Donna Lupardo, State Assembly District 123, Hon. Helene Weinstein, State Assembly District 41, Hon. James Seward, State Senate District 51 and Hon. Kenneth LaValle, State Senate District 1. The SIAT reviewed each region's Progress Report based on established criteria. In 2017, the SIAT traveled to each region and received a summary of the REDCs' 2017 activities and priorities, which included PowerPoint presentations, videos, and tours of project sites. The SIAT was also given time to ask questions of the REDC's about their progress reports and regional priority projects.

The SIAT provided an assessment of each plan and made recommendations to Howard Zemsky, President & CEO, Empire State Development Corporation of the five reports that most closely aligned with the criteria outlined in the guidebook. President Zemsky accepted the recommendations of the Committee and, pursuant to his statutory powers as head of the Urban Development Corporation, awarded five regions with the Top Performer up to \$35 million in funding consisting of \$20 million in capital grants and up to \$15 million in Excelsior tax credits for priority projects identified in their Strategic Plans. The balance of the incentives was awarded to projects identified by the Councils as in alignment with their strategies and priorities.

In addition, project sponsors applied for over \$575 million in economic development resources available from twelve state agencies through the Consolidated Funding Application (CFA). The CFA allows businesses and other entities to apply for multiple agency funding sources through a single, web-based application. Awards for CFA projects were made based on the endorsement of the local Regional Council and the technical program review of the agencies providing resources, subject to interagency review team analysis and agency discretion.

The 2017 REDC initiative was launched on April 24 and the CFA opened for applications on May 1 and closed on July 28. All details about CFA resources were made available online via the 2017 CFA Resources Available Document, the New York State Register and the Grants Gateway. When the portal closed on July 28, agencies immediately began marking project eligibility. All eligible projects were then made available to the Regional Councils for their scoring process and the agencies for their technical evaluation. On October 2, the REDCs submitted their final 2017 progress reports to the State. After the SIAT presentations concluded in November, the Inter-agency team met to review the projects and make final funding decisions.

The interagency team reviewed projects based on relevant factors including Regional Councils Implementation Agendas and designation of priority projects, project alignment with regional goals and objectives, funding availability and regional need. Priority projects are those specifically enumerated in the Regional Council Reports, receiving a score of 20 from the

Regional Council, and identified as significant, regionally supported and capable of stimulating economic investment.

The interagency team once again consisted of professional staff from relevant agencies and authorities' with detailed knowledge of their respective CFA program funding. This group conducted an analytical assessment that provided the basis for project funding recommendations made by individual agencies for final approval by respective agency or authority head. As provided in the budget, the Regional Council Grant funds were awarded by ESD in its discretion.

This process resulted in funding of projects that aligned with a long term, regionally generated implementation agendas and are capable of stimulating economic growth and investment.

On Wednesday, December 13, 2017, the Governor announced that 1,041 projects totaling \$755.6 million had been awarded through Round Seven of the Regional Economic Development Council initiative. Top Performer awards were given to the Mid-Hudson, Capital Region, Mohawk Valley, Central New York and Long Island regions in adherence to the competition guidelines detailed above.

MEMORANDUM

To: Howard Zemsky, President and CEO of the Empire State Development Corporation

From: Rossana Rosado, Secretary of State
Richard Ball, Commissioner, Department of Agriculture & Markets
RoAnn Destito, Commissioner, Office of General Services
Matthew Driscoll, Commissioner, Department of Transportation
Roberta Reardon, Commissioner, Department of Labor
Brian Stratton, Director of Canals, NYS Canal Corporation
RuthAnne Visnauskas, Commissioner, Homes and Community Renewal
Sabrina Ty, President and CEO of the Environmental Facilities Corporation
Assemblywoman Donna Lupardo, 123rd District
Senator James Seward, 51st District
Senator Kenneth LaValle, 1st District
Assemblywoman Helene Weinstein, 41st District

Subject: Review of Progress for the 2017 Regional Economic Development Council Initiative

Date: December 12, 2017

We are honored to serve as the Strategic Implementation Assessment Team (SIAT) for Governor Cuomo's Regional Economic Development Council (REDC). In the past seven years, the REDC initiative has made serious progress in job creation and the growth of new industries across New York State. For a second year, the REDC initiative has been enhanced by a \$100 million Downtown Revitalization Initiative.

In 2011, each Regional Council was charged with developing a five-year Strategic Economic Development Plan that emphasized their region's unique assets and provided strategies to harness local resources, both human and capital, to stimulate regional economic development, and create jobs statewide. The Strategic Economic Development Plans continue today with annual updates to address emerging state and regional challenges and opportunities. Each region has a unique set of strategies to achieve greater economic prosperity. Each Regional Council was also asked to develop strategies and identify projects related to key regional industry clusters; the State life sciences cluster; downtown revitalization; workforce development and shrinking the skills gap through collaboration with industry and educational institutions; help people in distressed Opportunity Areas to overcome barriers to entry into the workforce; promote veterans' participation in the workforce; regional Hot Spots; and local government engagement. In many of the regions, strategies developed in response to the Upstate Revitalization Initiative continue to be embraced; and in Western NY REDC strategies are complemented by the Buffalo Billion Plan.

The REDC program shifted the state's economic development approach from top-down mandates to a community-driven planning process involving state government, businesses, and academia to stimulate regional economic development and create jobs. With this shift, the State asked the REDCs to use their unique understanding of their regional economies to implement important State priorities.

In 2017, the Downtown Revitalization Initiative again supported a community planning process where each community develops the key ingredients needed for successful downtown revitalization. Each Regional Council solicited interest in the program and chose from among the many applicants the community it considered most ripe for development into vibrant communities where tomorrow's workforce will want to live, work and raise families. The \$100 million Downtown Revitalization Initiative (DRI) is investing \$10 million in one community in each region to develop a vision, articulate a plan, and identify projects and other implementation steps.

In October and November, we had the privilege and responsibility of assessing the progress of the Regional Councils, through their written annual reports, oral presentations, and regional site visits. The Regional Councils presented their progress, talked about plans to implement their economic development strategies, and reported on the status of the DRI plans. We are impressed and encouraged by the continuing results of the collaborative strategic plan implementation process.

2017 Annual REDC Competition

Our task was to evaluate all ten regions based on the competition and Regional Council priorities as described in the 2017 REDC Guidebook. We focused on the following areas:

- Support for downtown revitalization
- Workforce development and identification of strategies to shrink the skills gap
- Implementation of regional strategic economic development plans and strategies through the project pipeline
- Continued advancement of state priorities and identification of projects that implement related strategies, including:
 - The Regional Economic Cluster Plans
 - The State Life Sciences Cluster
 - The regional Opportunity Agenda
 - Regional hot spots
 - Veterans' participation in the workforce
- Measuring the performance and progress of the strategic plan and consolidated funding application (CFA) projects

Awards

All ten regions competed for up to \$150 million in capital funds and \$75 million in Excelsior Tax Credits for projects identified by the Regional Councils as priorities in their regions. In addition, each region was awarded \$10 million to plan and implement projects identified through the Downtown Revitalization Initiative, and projects from all ten regions submitted through the CFA were eligible for over \$575 million in other state agency funds.

The Strategic Implementation Assessment Team has identified five regions that merit the designation as Top Performers and awards of up to \$20 million each in ESD Capital Grants. As it is every year, it was a difficult challenge to evaluate the variety of approaches to very different challenges and opportunities, and the progress which was made by the regions in implementing their strategic plans. However, after careful consideration we selected as Top Performers the following regions: **Capital Region, Central New York, Long Island, Mid-Hudson, and Mohawk Valley.**

- The **Capital Region Regional Economic Development Council (CRREDC)** continues support for past strategies, and introduces a new strategy focused on *Gaming/Software*; where colleges and universities contribute to an ecosystem that supports development of games that may also serve therapeutic purposes by countering cognitive decline or adding a gaming component to respiratory therapy. The region's *Talent* strategy seeks a cradle-to-career approach to workforce development that connects job-seekers and employers with higher education institutions. Many of the projects supported for funding by the CRREDC address workforce development, including the proposed Global Foundries Manufacturing Tech Education Center that will be built in partnership with SUNY Albany, Clarkson University, and the Northeast Advanced Technology Education Center. The spirit of collaboration can also be found in the region's support for its priority cluster, research and development to commercialization, known as its *Lift-Off* strategy. For example, healthcare providers, health maintenance organizations, and insurance carriers will develop a shared database to assist with population health data analytics. Royalties, primarily associated with the region's intellectual property, were responsible for \$500 million in exports in 2016. Investments that promote smart growth and drive job creation in urban areas are part of the region's *Metro* strategy that addresses concentrated urban poverty in support of the Opportunity Agenda. DRI investment in the Hudson Bridge District will drive the continued success of existing private and public ventures; emphasize job growth and the attractiveness of the area; and set the stage for economic and civic expansion in Hudson.
- The **Central New York Regional Economic Development Council (CNYREDC)** continued to follow regional strategies from its winning Upstate Revitalization Initiative plan. The CNYREDC developed a Talent Task Force that included private, public, and nonprofit representatives to identify jobs in demand and establish strategies to address demand. The life sciences cluster is a significant portion of the region's economy, and several new initiatives would address biological threats, medical device innovation, and personalized medicine. The Unmanned Aerial Systems training corridor between Griffiss International Airport and Syracuse is advancing in a cluster category that blends life sciences and advanced manufacturing technology into a Data to Decisions (D2D) cluster. The D2D target cluster saw average wages increase 14 percent since 2010. The agriculture and agribusiness cluster also turned around, and is on the fifth year of growth in establishments (25 percent) with many more projects supported for funding this year. Investing in key growth drivers includes support for projects like a commercial food processing, packaging, and distribution center in Cayuga County. Like the state's Opportunity Agenda, CNYREDC is supporting projects to develop enablers of prosperity, such as conversion of underutilized properties in three distressed neighborhoods of Syracuse, or supporting veteran training and services. The City of Cortland,

a magnet for tourism, was selected as the DRI community. Cortland envisions new space for community activities and additional housing to accommodate an expanding residential and tourism population.

- The **Long Island Regional Economic Development Council (LIREDC)** is focusing workforce development efforts on preparing students for the jobs in key biotech sectors like pharmaceuticals and high-demand STEM fields like engineering. It is backing a proposal by the Center for Science, Teaching, and Learning, a not-for-profit based in Rockville Center, to create nine community STEM centers in high need communities. Support for STEM and biotech projects at many regional institutions continues to strengthen the region's framework for its identified regional economic cluster, biotechnology, which overlaps with the State focus on life sciences. For example, LIREDC is recommending projects such as the Computational Genomics Center at Feinstein Institute for Medical Research; expansion of the chemistry laboratory at Hofstra; a structural biology shared screening facility at Cold Spring Harbor Laboratory; expansion of a life science and technology lab at Adelphi University; and a research and technology innovation bioengineering laboratory at New York Institute of Technology. Creating diverse, transit-linked neighborhoods where people can live, work and play remains a priority as downtowns are crucial to economic vitality. Walkable, exciting places with affordable apartments appeal to Millennials and will help retain baby-boomers. The LIREDC continues its support for Wyandanch Rising and downtown projects in the Village of Hempstead and Riverhead. The region's 2017 DRI community of Hicksville, a transit-rich and diverse community, will plan how to capitalize on improvements to the Long Island Rail Road and provide safer space for downtown pedestrians.
- The **Mid-Hudson Regional Economic Development Council (MHREDC)** continued its momentum, refining its economic development strategies to best leverage the region's key assets: its proximity to New York City; highly educated workforce; diverse urban centers; and scenic beauty. The region's strategies of WORK and PLAY are supported by its focus on priority projects in the cluster representing the food and beverage manufacturing supply chain, such as the proposed food exchange in Kingston that will be a food hall, food manufacturing facility, and grocery with an emphasis on locally sourced food. The State Life Sciences cluster fits neatly into the region's emphasis on biomedical and healthcare, shown by its continued support for core institutions; willingness to partner with other regions to create a research corridor; and support for biotechnology business incubator at NY Medical College. Stakeholders in the region are working together to identify ways to close the skills gaps identified. Commitment to downtown revitalization, part of its LIVE strategy, is evident in MHREDC funding recommendations, including support for a project in its round one DRI community of Middletown. Chosen by the MHREDC as the DRI community, additional investments in the Kingston Stockade Business District will continue the area's economic revitalization and create new opportunities for the surrounding neighborhoods, towns and counties.
- The **Mohawk Valley Regional Economic Development Council (MVREDC)** identified placemaking and tourism as an important component to creating a strong and desirable

workforce. This was complemented by workforce development in high-paying, in-demand STEM sectors, with a mechatronics/robotics BOCES program sponsored by manufacturers and the Otsego County Chamber of Commerce as an example. The MVREDC continued to advance the cyber and internet technology cluster, leveraging both the Marcy Nanocenter and the region's designation as an FAA Test Site to create a strong concentration of cyber and unmanned aerial systems (UAS) research and development companies. The MVREDC is continuing its strategy of supporting agribusiness, and the craft food and beverage industry is growing through small and mid-sized breweries, farms and other producers. Rome, the DRI community, has been making targeted investments to provide an ecosystem necessary to attract and retain young professionals and their families, and will further that transformation with DRI funding. The region continues to open doors for refugees, with support for the One World Welcome & Opportunity Center for the Mohawk Valley Resource Center for Refugees. The Center will work to support community engagement, workforce development for refugees, and ultimately develop inclusiveness in the region. A proposed re-purposing of the Herkimer County nursing home will target a challenged population, people with chronic addiction issues seeking recovery, by providing a space for rehabilitation and life skills training.

Five regions should receive awards of up to \$10 million each in ESD Capital Grants to help attract and grow business in their regions. The following regions are designated as Regional Awardees: **Finger Lakes, New York City, North Country, Southern Tier, and Western New York.**

- The **Finger Lakes Regional Economic Development Council's** (FLREDC) momentum is being fueled by a region united around a plan to grow jobs, increase regional wealth, drive private sector investment, and reduce poverty. The FLREDC requires that all projects identify a link to workforce development, including projects supporting the Opportunity Agenda and veterans. For example, Foodlink links together agriculture, food processing, the Opportunity Agenda, and the DRI in Batavia, to foster a creative class of workers who will spur continued job growth. The region may use its Upstate Revitalization Initiative (URI) award to create a "Workforce Development Fund" to address job skills that would specifically support the clusters of optics, photonics and imaging (OPI); agriculture and food processing; and next generation manufacturing. Monroe Community College (MCC) led an analysis of the "middle skills gap," which investigates the set of workers who have more than a high school degree, but do not have a four-year degree. By effectively understanding these areas, the region has successfully created jobs in tooling and machining and optics technicians. It has made significant progress in achieving many of its original overarching goals, including expanding the Eastman Business Park; leveraging the region's colleges and universities for direct employment and preparing workers for the new economy; and expanding and linking agricultural producers and food producers and exporters. The agriculture and food processing cluster has had significant growth since 2010, with total wages increasing by 40 percent, average wages by 17 percent, and the number of jobs by 20 percent (nearly 2,000 jobs).
- The **New York City Regional Economic Development Council** (NYCREDC) continues to focus on its "Opportunity Zones," 15 areas of New York City which have been historically distressed but are primed for investment and growth. It concentrates investment in these areas to ensure an inclusive approach to community revitalization and job creation. The South Bronx

is one of the opportunity areas, and includes the Bronx Civic Center, which was selected as the DRI community. The region is hoping to extend the already booming economic activity to lower-income residents of the community. Employment in New York City is at an all-time high, and competition for jobs is fierce, especially for jobs requiring less formal education. At the same time, high current and future demand exists for skilled applicants in the financial, technology, life sciences and healthcare sectors. The region is taking a sector-based approach to engaging businesses, educational institutions, and nonprofits to help direct state funding to job training and educational programs in high growth sectors. For example, the nonprofit Per Scholas in the South Bronx is partnering with the Fortune 500 company Cognizant to provide no-cost technology skills training and career development resources to create a talent pool for the company. NYREDC now counts the life sciences sector as its regional economic cluster, and has a plan for advancing the cluster that involved other New York regions. The NY Genome Center research consortium will leverage investments in basic research and incubator facilities in a sector primed for growth.

- The **North Country Regional Economic Development Council** (NCREDC) introduced a new strategy this year to attract international sporting events to stimulate private investment and job growth and spark the refurbishment of sports and hospitality facilities. A new Lodging Task Force is creating a model for lodging development that can be replicated to drive sustainable private sector investment. Several projects recommended for funding would improve tourism accommodations. Not only is tourism an important industry for the North Country, it also serves to provide entry level employment and training in soft skills, a need identified most frequently by employers in a regional skills-gap survey. This fall, Clinton Community College offered classes through a new Institute for Advanced Manufacturing, which provides flexible funding to support manufacturing in the transportation equipment and aerospace sector. NCREDC considers TE&A its key industry cluster. Average wages in that sector are nearly 66 percent higher than the total average for the region, and employment has grown by 67% since 2016, with more jobs to come as Norsk Titanium continues its expansion. Employment increased by double digits in the information technology sector (35 percent) and back office sector (24 percent). The region's Opportunity Agenda to support employment of hard-to-place workers is focused this year on projects in St. Lawrence County. Located in Jefferson County, the City of Watertown was selected as the DRI community for 2017. It will use DRI funds to strengthen its position as the primary hub of commerce and culture for Jefferson and neighboring counties.
- The **Southern Tier Regional Economic Development Council** (STREDC) has been consistent in its support for its regional strategies: Build the Greater Binghamton Innovation Ecosystem; Invest in the Advanced Manufacturing Industry; Transform the Food and Agriculture Industry; and Promote the Southern Tier's Innovative Culture. State funds are being used to support mixed-use and mixed-income developments in the region's three "iDistricts" to attract and retain college graduates and skilled workers. A recommended priority project will continue development of the Health Sciences Campus in Johnson City which will house the SUNY Binghamton School of Pharmacy and Pharmaceutical Sciences. Support for downtown revitalization extends beyond those core cities in include places like Watkins Glen,

the region's DRI community. The region has been highly effective at supporting projects that either create or retain new jobs, such as using URI funds to support a major expansion of Alstom for train manufacturing which will create nearly 200 jobs and retain an existing workforce of 1,000. Several projects support growth in the food and agriculture industry, such as industrial hemp, and the number of food processing firms increased from 2016 to 2017. There is extensive cooperation between the public, non-profit, and private sectors to address hard-to-place workers. For example, the Broome County Calice Advanced Manufacturing Center links together social services, academia, industry, and workforce development systems to provide relevant workforce training and upskilling to both traditional and hard-to-place workers.

- The **Western NY Regional Economic Development Council** (WNYREDC) continues its focus on creating job opportunities and building the quality of life that will attract young adults to settle in the region. It is using the smart growth strategy of placemaking to focus investment near existing infrastructure and connecting people with jobs. Nearly all recommended priority projects relate to downtown revitalization, and several projects would help implement the region's first DRI Plan in Jamestown. Support for projects in Olean, the 2017 DRI community, would add to the assets being leveraged in its downtown. Many projects support workforce development, such as phase II of the Gerald Place Community Center to provide space for community needs and training related to health care research and education. WNYREDC demonstrated understanding of the labor market and how to provide training for the middle skills market. WNYREDC works with many different colleges and trade skill schools, such as the Buffalo Center for Art and Technology, the Finishing Trade Institute of Western and Central New York, and the Southern Tier Business Center at Alfred University. The region's key economic cluster is the materials and machinery advanced manufacturing cluster. This year, Alfred University dedicated the Center for High-Temperature Materials Characterization, which is helping to increase the development and analysis of materials crucial to renewable energy systems; and Jamestown Community College opened and expanded Manufacturing Technology Institute.

Conclusion

The Strategic Implementation Assessment Team was impressed by the continued dedication of Regional Council members, work group volunteers, and staff of the Regional Empire State Development offices who serve the Regional Councils. We continue to believe that the continuation of this bottom-up process is taking New York down a path of great success, driven by the informed perspective of REDC members, spurred on by the advancement of new ideas and products by business leaders and educational institutions, and fueled by the development of a workforce across all age groups and socioeconomic strata.

While we may only recommend five regions as top performers, we believe all the regions are winners and extend our thanks and our congratulations to all Region Council members for the outstanding work they are doing to strengthen New York's economy.

Finger Lakes REDC

2017 Annual Report Assessment

I. Performance

a. Impact on job creation and retention

Strengths

- From 2011 to 2016, all CFA projects have retained 10,481 jobs and created 3,237 jobs. In 2016, CFA projects retained 246 jobs and created 30 jobs.
- Average annual employment increased 0.9% from 2015 to 2016, while unemployment during that same time decreased by -0.6%.
- The Region added 16,000 new jobs in total since 2011.
- The Agriculture and Food Processing cluster has had significant growth, with total wages increasing by 40%, average wages increasing by 17% and a 20% increase in jobs from 2010 to 2016.
- Regional wealth increased by 12% from 2011 to 2016, as compared to the state, which increased 9.5% during that same timeframe.

Weaknesses

- Regional exports decreased by -5.1% from 2011 to 2016, which equates to \$7.46 Billion. This significant decline is mostly due to the losses in Chemical Manufacturing and Machinery Manufacturing. During this same period, total New York State exports increased by \$127.74 Billion, a 9% increase.

b. Business growth and leverage of private sector investments

Strengths

- From 2011 to 2016, the ratio of total project cost to total Empire State Development Capital Fund awards for all Priority Projects was 10 : 1, leveraging \$121 Million of state support for more than \$1.2 Billion in total investment.
- From 2011 to 2016, the ratio of total project cost to all CFA projects was 8:1. For 2016, the ratio was 7.6 : 1.
- There were almost 2,000 new Agriculture and Food Processing jobs created between 2014 and 2016.

Weaknesses

- Between 2011 and 2016, the number of private establishments grew by only 5%, as compared to a 9% increase for the state during this same period.

II. Projects

a. Solicitation and development of projects that advance the regional economic cluster

Regional Cluster

- Optics, Photonics and Imaging (OPI)

Strengths

- While only 1 of 36 of the Finger Lakes REDC's proposed priority projects (Opalux) would advance OPI cluster, approximately 1/3 of the region's URI funds have been dedicated to supporting the OPI cluster.

Weaknesses

- None noted.

b. Identification of projects to advance State and regional priorities

Strengths

- Several jobs are listed as supporting the Opportunity Agenda, such as Youth Jobs in Neighborhood Development in Rochester.
- The agricultural and food industry is supported by several projects, such as the Howlett Soy Barley Grain Center; New York Wine & Culinary Center facility and programmatic expansion; and phase 1 of the RIT food waste utilization and upcycling testbed.

Weaknesses

- It is challenging to clearly understand the portfolio of projects that the region is supporting as proposed Priority Projects. Proposed priority projects are not described, and it is difficult to understand why they are supported or the benefits that each project will provide.
- There is a clear focus on projects supporting the Opportunity Agenda, Workforce training and Veterans, which are areas represented in the report as the ground floor to success, but it is less clear whether there is an associated cluster or industry that those projects support.

c. Advancement of projects to meet workforce development needs

Strengths

- Nearly two-thirds of the proposed priority projects are listed as having a workforce development component, such as the Autism Workforce Development project and Electronics Manufacturing and Assembly Training for Veterans in Monroe County.
- Over two-thirds of the proposed priority projects are listed as supporting veterans.

Weaknesses

- None noted.

d. Identification of projects in the region that would revitalize downtowns

Strengths

- Fifteen projects are tagged as related to downtown revitalization, including a Discovery Center at Eastman Business Park and a Center for Entrepreneurship in downtown Geneva.
- The FLREDC supported projects in the City of Geneva, the Region's first round DRI community, including a microenterprise assistance program.

Weaknesses

- None noted.

III. Progress

a. Implementation of strategies in the 5-year regional strategic economic development plan and plan updates

Strengths

- The FLREDC made significant strides on goals identified in its Five-Year Plan.
- Significant federal funding, including \$110 Million from the Department of Defense and \$500 Million from other sources, has been brought to the Region to support the OPI cluster, and specifically in the AIM Photonics project. A renovation contract has been awarded, and an additional request for proposals for tooling will be released soon. Engineering positions are posted and the hiring process has begun.
- In the Agriculture and Food Processing cluster, four critical “hubs” have now emerged, connecting local farmers with food processing companies (Dairy, Food Production, Food Systems and Sustainability, and Fruit and Beverage). One of the FLREDC’s focused efforts in this cluster has been to connect businesses with each other in the economic eco-system. This focus has now created a self-sustaining pull, which is helping to attract new businesses and business expansions in each of these hubs.
- NY-BEST was noted as a critical start to the re-invention of the Eastman Business Park. The Annual Report states that the expansion of the NY-BEST facility is now complete, and that it enables a full battery testing and pilot capability. Partnerships are well developed and the Park is now continuing to expand with other Next Generation Manufacturing.
- An effort is underway to create a certified optical technician program, strengthening the new Optical Technology Program at the Monroe Community College. This is a partnership between the colleges and many small or medium OPI businesses which struggled in the past to find qualified employees.

Weaknesses

- None noted.

b. Execution of strategies that address emerging state and regional challenges and opportunities

Strengths

- The Opportunity Agenda was advanced through ten projects that increased training and employment opportunities for low income and hard-to-place residents.
- The FLREDC has positioned workforce development as a primary focus over the past several years. The Region has now successfully linked workforce development into all aspects of its activities.
- The region is working in partnership with New York City and Niagara Falls to coordinate tourism marketing of the Finger Lakes wine and craft beer trails, arts, and museums.
- The Youth Adult Manufacturing and Training Employment Program is a basic manufacturing skills development and human services organization. They held five cohorts this year totaling 95 students, of which 73% completed training, with 46 now being employed by 15 different companies.

Weaknesses

- None noted.

c. Success in job training and engagement of hard-to-place workers

Strengths

- During the past year, a partnership between the three Workforce Development Boards in the Region expanded. The FLREDC and these three Workforce Development Boards have aligned their strategic plans and the Finger Lakes Forward plan to jointly address the issues of finding jobs and closing skills gaps. This expanded partnership will place job seekers; fund skills training; provide employment and job readiness services for youth; and host events targeting regional cluster-related employment and social needs.

Weaknesses

- None noted.

d. Advancement and completion of prior round Priority Projects

Strengths

- 78% of all priority projects (108 of 139) are completed or on schedule.
- 86% of all CFA projects (528 of 609) are complete or on schedule.
- Only 4 project awards have been declined or withdrawn out of 139 Priority Projects awarded in the past six years.
- The Foodlink project, selected as a Regional Priority Project in 2015, links together the Agricultural, Food Processing, Opportunity Agenda and Downtown Revitalization initiatives. The project started and completed construction work in 2016. The kitchen is now fully operational, is using locally grown foods to support healthy meals for children, and is training and employing local unemployed and under-employed people as its workforce.

Weaknesses

- None noted.

IV. Planning

a. Quality of the Annual Report

Strengths

- The Annual Report provided clear and direct statements about progress during the reporting period.
- In 2015, the FLREDC created a visual representation of their clusters and priorities in the form of a house. This year the “house” was renovated, and is a good visual representation of the structure and relationship of clusters and priorities.

Weaknesses

- There was a lack of clear information on proposed Priority Projects in terms of the benefits or how they related to clusters, priorities, etc.

b. Ability to take the next steps in growing the regional economy

Strengths

- The Region noted an increase in Millennials who are choosing to stay in the region.

- The Region has pivoted its focus to more holistically focus on Workforce Development, and other root causes, which will enable a viable economy for all levels of skill in the workforce.
- The continued and consistent growth of the Agriculture and Food Processing industry cluster is impressive.

Weaknesses

- After several years of being below the statewide average unemployment rate, the Finger Lakes Region now has an unemployment rate that is greater than the statewide average. When combined with other macro-economic indicators of an unchanging total population, a reduction in workforce due to aging, and an increase in millennials as a percent of the total population, this may be an early indicator of action needed on entry level and middle skills jobs.
- The City of Rochester stands in stark contrast from much of the region’s progress. The City has extremely high poverty rates, low high school graduation rates, and other social problems.

c. Coordination with institutions of higher learning to address regional workforce development needs

Strengths

- The colleges and universities in the region play critical roles in the economic clusters and workforce development. They are driving innovation and research and development, and are hubs for skills development and job placement.
- The Monroe Community College has been leading an analysis of the “middle skills gap,” which investigates the set of workers who have more than a high school degree, but do not have a four-year degree. By effectively understanding these areas, the region has successfully acted on at least two job areas: tooling and machining, and optics technicians.

Weaknesses

- None noted.

d. Collaboration with local governments in advancing opportunities for improved efficiency

Strengths

- Several downtowns in the Region have worked with the FLREDC on multi-modal transportation. Sustainable communities will help contribute to reduced transportation and other energy consumption, while revitalizing economic opportunities.

Weaknesses

- None noted.

e. Development of regional metrics to monitor performance

Strengths

- Each issue area in the Annual Report has key performance indicators. The Agriculture and Food Processing and Global NY sections of the Annual Report provided the clearest sense of past and current market conditions, progress and, and useful comparisons to the rest of the State.
- The Pathways to Prosperity Work Team has developed a new monthly reporting tool, which was a significant improvement to understand progress.

Weaknesses

- The key performance indicators for the Next Generation Manufacturing, and Entrepreneurship sections of the Annual Report are unclear.

V. Participation

a. Engagement of the community, public, and other stakeholders in the Regional Council process

Strengths

- The FLREDC's 11 Work Teams and committees were wide-ranging and inclusive, with approximately 350 people from all 9 counties participating.
- Over 1,000 people attended community presentations.
- Several of the Work Groups demonstrate very active participation via the Annual Report. Of note from the Annual Report, are the Workforce Development, the Agriculture and Food Processing, and the Higher Education, Research, & Healthcare Teams.
- In addition to the outreach methods list above, the FLREDC made a concerted effort to promote CFA opportunities and accomplishments through Twitter and by speaking at ground breakings and grand openings

Weaknesses

- None noted.

b. Regional unity and support of the Annual Report

Strengths

- The Annual Report was unanimously supported.

Weaknesses

- None noted.

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
76651	Finger Lakes	Arts	Arts ACFIP	Museum Entrance Relocation and Accessibility	George Eastman Museum	75.00	20	95.00	\$1,000,000	Awarded	Christine Whitman
75321	Finger Lakes	Arts	Arts ACFIP	The Little Theatre Upgrade Project	The Little Theatre Film Society	68.00	20	88.00	\$550,000	Awarded	
52340	Finger Lakes	Arts	Arts ACFIP	The Gell Center Facility Expansion	Writers & Books Inc.	70.00	10	80.00	\$527,000	Awarded	
77079	Finger Lakes	Arts	Arts ACFIP	Gateway to Science and Optics Phase 2	Rochester Museum Science Center	59.00	20	79.00	\$0	Not-Awarded	Chris Whitman
74452	Finger Lakes	Arts	Arts ACIP	Rochester Fringe Festival Marketing Red Ball Project	Rochester Fringe Festival	61.00	15	76.00	\$32,600	Awarded	
73696	Finger Lakes	Arts	Arts ACIP	RPO Erie Canal Concerts	Rochester Philharmonic Orchestra, Inc.	65.00	10	75.00	\$75,000	Awarded	Chris Whitman
73189	Finger Lakes	Arts	Arts ACIP	Restoring the Frederick Douglass Legacy	Rochester Community TV Inc.	59.00	10	69.00	\$75,000	Awarded	
74966	Finger Lakes	Arts	Arts ACIP	Genevas PopUp Art Initiative	City of Geneva	53.00	15	68.00	\$0	Not-Awarded	
73422	Finger Lakes	Arts	Arts ACIP	Traverse art in unlikely places	Arts Council for Wyoming County	58.00	10	68.00	\$0	Not-Awarded	
75023	Finger Lakes	Arts	Arts ACIP	Roc Paint Division	City of Rochester Department of Recreation and Youth Services (DRYS)	51.00	15	66.00	\$0	Not-Awarded	
75288	Finger Lakes	Arts	Arts ACIP	Center For Great Women	National Women's Hall of Fame	43.00	20	63.00	\$0	Not-Awarded	
76119	Finger Lakes	Arts	Arts WIP	Administrative Workforce Expansion	Blackfriars of Rochester, Inc.	66.00	10	76.00	\$25,000	Awarded	
76863	Finger Lakes	Arts	Arts WIP	Expanding Staff	Genesee Valley Council on the Arts	58.00	10	68.00	\$0	Not-Awarded	
73142	Finger Lakes	Arts	Arts WIP	Preservation Carpentry	Genesee Country Museum	56.00	10	66.00	\$0	Not-Awarded	
72997	Finger Lakes	Arts	Arts WIP	Workforce Investment Fulltime Curator of Moving Images VSW	Visual Studies Workshop, Inc.	54.00	10	64.00	\$0	Not-Awarded	
76237	Finger Lakes	Arts	Arts WIP	Workforce Investment in Youth Theater	A Magical Journey Thru Stages	54.00	10	64.00	\$0	Not-Awarded	
75524	Finger Lakes	Arts	Arts WRP	Geva Theatre Center - Senior Arts Leadership Fellow	Christopher Mannelli	58.00	10	68.00	\$0	Not-Awarded	
75155	Finger Lakes	Canals	Canals	Street of Shops	Wayne ARC	75.00	15	90.00	\$150,000	Awarded	
74608	Finger Lakes	Canals	Canals	Erie Canal Interdisciplinary Research Laboratory	The College at Brockport	78.00	10	88.00	\$57,000	Awarded	Anne Kress
75288	Finger Lakes	Canals	Canals	Center For Great Women	National Womens Hall of Fame	61.00	20	81.00	\$0	Not-Awarded	
74610	Finger Lakes	Canals	Canals	CANALWAY GRANTS PROGRAM	Village of Newark	70.00	10	80.00	\$0	Not-Awarded	
73515	Finger Lakes	Canals	Canals	Village of Clyde Canal Access Improvements	Village of Clyde	62.00	15	77.00	\$0	Not-Awarded	
75045	Finger Lakes	Canals	Canals	Village of Waterloo Canal Access Improvements	Village of Waterloo	66.00	10	76.00	\$0	Not-Awarded	
76476	Finger Lakes	DEC	DEC CSC C	City of Rochester Climate Adaptation Plan	City of Rochester	57.75	5	62.75	\$50,000	Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
72832	Finger Lakes	DEC	DEC CSC C	Clifton Springs Food Waste Reduction Plan	Village of Clifton Springs	31.00	10	41.00	\$0	Not-Awarded	
72994	Finger Lakes	DEC	DEC CSC I	Implementation of Five Pilot Shared Mobility Hubs	City of Rochester	67.75	20	87.75	\$200,000	Awarded	
74416	Finger Lakes	DEC	DEC EPG	Inflow and Infiltration Study	Village of Dundee	75.00	20	95.00	\$30,000	Awarded	
75864	Finger Lakes	DEC	DEC EPG	Wastewater Treatment Plant Disinfection	Town of Ontario	80.00	10	90.00	\$30,000	Awarded	
77155	Finger Lakes	DEC	DEC EPG	Wastewater Treatment Plant Disinfection Study	Village of Bergen	75.00	15	90.00	\$30,000	Awarded	
74818	Finger Lakes	DEC	DEC EPG	Inflow and Infiltration Study	Village of Avon	70.00	15	85.00	\$30,000	Awarded	
76508	Finger Lakes	DEC	DEC EPG	Shortsville Manchester Wastewater Treatment Plant	Village of Manchester	70.00	15	85.00	\$6,320	Awarded	
75547	Finger Lakes	DEC	DEC EPG	Wastewater Treatment Assessment Planning	Town of Batavia	70.00	15	85.00	\$30,000	Awarded	
75817	Finger Lakes	DEC	DEC EPG	Wastewater Treatment Plant Evaluation	Town Seneca Falls	52.00	10	62.00	\$30,000	Awarded	
74303	Finger Lakes	DEC	DEC EPG	Wastewater Treatment Plant Evaluation	Village of Clyde	47.00	15	62.00	\$20,000	Awarded	
75712	Finger Lakes	DEC	DEC EPG	Inflow and Infiltration Study	Village of Arcade	42.00	15	57.00	\$30,000	Awarded	
72831	Finger Lakes	DEC	DEC EPG	Inflow and Infiltration Study	Village of Clifton Springs	37.00	10	47.00	\$50,000	Awarded	
72811	Finger Lakes	DEC	DEC EPG	Inflow and Infiltration Study	City of Geneva	32.00	15	47.00	\$30,000	Awarded	
73320	Finger Lakes	DEC	DEC EPG	Inflow and Infiltration Study	Village of Manchester	37.00	10	47.00	\$30,000	Awarded	
72496	Finger Lakes	DEC	DEC EPG	Sanitary Sewer System Engineering Study	Town of Geneva	31.00	15	46.00	\$0	Not-Awarded	
74396	Finger Lakes	DEC	DEC EPG	Engineering Planning Grant for Cheshire Project	Town of Canandaigua	26.00	15	41.00	\$0	Not-Awarded	
72438	Finger Lakes	DEC	DEC EPG	Sanitary Sewer System Engineering Study	Town of Phelps	16.00	15	31.00	\$0	Not-Awarded	
76993	Finger Lakes	DEC	DEC WQIP AHR	Bridge Stream Stabilization Project, Avon Park	Livingston County Soil and Water Conservation District	21.00	10	31.00	\$0	Not-Awarded	
76283	Finger Lakes	DEC	DEC WQIP MS4	Development of a Comprehensive Web Based Stormwater System Map for the Stormwater Coalition	Monroe County	60.00	10	70.00	\$100,000	Awarded	
76013	Finger Lakes	DEC	DEC WQIP MS4	Municipal Separate Storm Sewer System Mapping	Town of Victor	38.00	10	48.00	\$90,000	Awarded	
74946	Finger Lakes	DEC	DEC WQIP NPS	Finger Lakes Community College Quality Flood Resiliency and Habitat Enhancement Project	County of Ontario	78.00	10	88.00	\$262,400	Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
75865	Finger Lakes	DEC	DEC WQIP NPS	Reservoir Road Stormwater and Bank Stabilization Project	Livingston County Soil and Water Conservation District	68.00	10	78.00	\$150,000	Awarded	
74801	Finger Lakes	DEC	DEC WQIP NPS	Streambank Stabilization and Riparian Buffer Project Monroe County	Monroe County Soil and Water Conservation District	62.00	15	77.00	\$409,888	Awarded	
75894	Finger Lakes	DEC	DEC WQIP NPS	F. Douglass Community Library Green Roof	City of Rochester	66.00	10	76.00	\$375,000	Awarded	
75235	Finger Lakes	DEC	DEC WQIP NPS	Enhanced Stormwater Treatment through Street Sweeping	Village of Naples	43.00	10	53.00	\$191,032	Awarded	
72728	Finger Lakes	DEC	DEC WQIP NPS	Rehabilitation of First Flush Basin at Westgate Plaza Park	Town of Gates	40.00	10	50.00	\$0	Not-Awarded	
75873	Finger Lakes	DEC	DEC WQIP NPS OGL-NBS	Nature Based Shoreline Project in Irondequoit Bay Park West	Monroe County Soil and Water Conservation District	39.00	10	49.00	\$151,100	Awarded	
72849	Finger Lakes	DEC	DEC WQIP Salt	Salt Barn	Town of Williamson	44.00	10	54.00	\$0	Not-Awarded	
74239	Finger Lakes	DEC	DEC WQIP Salt	Salt Storage Facility	Town of York	40.00	10	50.00	\$0	Not-Awarded	
75325	Finger Lakes	DEC	DEC WQIP WWT DIS	Wastewater Treatment Plant Improvements	Village of Oakfield	60.00	20	80.00	\$1,000,000	Awarded	
76824	Finger Lakes	DEC	DEC WQIP WWT DIS	Wastewater Treatment Plant UV Effluent Disinfection Project	Village of Mount Morris	64.00	15	79.00	\$289,000	Awarded	
74470	Finger Lakes	DEC	DEC WQIP WWT DIS	Wastewater Treatment Plant Effluent Disinfection Project	Village of Geneseo	60.00	15	75.00	\$1,000,000	Awarded	
74815	Finger Lakes	DEC	DEC WQIP WWT GEN	Wastewater Treatment Plant Consolidation Project	Wayne County Water and Sewer Authority	50.00	15	65.00	\$0	Not-Awarded	
72057	Finger Lakes	DEC	DEC WQIP WWT GEN	Wastewater Treatment Plant Infrastructure Upgrade	Village of Nunda	32.00	15	47.00	\$0	Not-Awarded	
73114	Finger Lakes	DEC	DEC WQIP WWT IOS	Collection and Treatment System - Wastewater Effluent Disinfection	Village of Naples	66.00	15	81.00	\$4,247,423	Awarded	
75803	Finger Lakes	DOL	DOL EET	Direct Support Professional Training	The Rochester School of the Holy Childhood, Inc.	64.30	10	74.30	\$24,875	Awarded	
76335	Finger Lakes	DOL	DOL EET	Skill Development Employment Training Program	Rochester Rehabilitation Center, Inc.	56.30	15	71.30	\$100,000	Awarded	
73204	Finger Lakes	DOL	DOL EET	CNA to LPN Training	Rochester General Health System	51.00	20	71.00	\$100,000	Awarded	
73368	Finger Lakes	DOL	DOL EET	Safety Science Leadership Training	Heritage Christian Services, Inc.	60.10	10	70.10	\$100,000	Awarded	
72976	Finger Lakes	DOL	DOL EET	Workforce Development for the Paraprofessional	Mary Cariola Children's Center, Inc.	48.90	15	63.90	\$100,000	Awarded	
73430	Finger Lakes	DOL	DOL EET	LPN Training	Finger Lakes Community College	48.00	15	63.00	\$100,000	Awarded	
74482	Finger Lakes	DOL	DOL EET	Tourism Hospitality Skills Training	The New York State Wine Culinary Center, Inc.	39.00	20	59.00	\$0	Not-Awarded	Ginny Clark
75480	Finger Lakes	DOL	DOL UWT	Nurse Assistant Training Program	Rochester City School District	65.80	20	85.80	\$100,000	Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
76382	Finger Lakes	DOL	DOL UWT	Certified Nursing Assistant Program	Wayne Finger Lakes BOCES	61.30	20	81.30	\$59,712	Awarded	
72946	Finger Lakes	DOL	DOL UWT	Electronics Manufacturing and Assembly Training for Veterans	Rochester Institute of Technology	51.60	20	71.60	\$98,258	Awarded	David Munson
76335	Finger Lakes	DOL	DOL UWT	Skill Development Employment Training Program	Rochester Rehabilitation Center, Inc.	54.60	15	69.60	\$100,000	Awarded	
73815	Finger Lakes	DOL	DOL UWT	Employee of a Lifetime	Lifetime Assistance, Inc	49.40	20	69.40	\$99,154	Awarded	
74593	Finger Lakes	DOL	DOL UWT	Advanced Manufacturing Skills Training	Monroe 2 Orleans BOCES Center for Workforce Development	37.00	15	52.00	\$0	Not-Awarded	
69290	Finger Lakes	DOL	DOL UWT	Green Visions	Friends of the Garden Aerial, Inc.	29.30	15	44.30	\$0	Not-Awarded	
75915	Finger Lakes	DOS	DOS LGE	Victor Consolidated Fire District	Town of Victor	70.00	10	80.00	\$239,400	Awarded	
74787	Finger Lakes	DOS	DOS LGE	Livingston County Water Study	Livingston County	50.33	10	60.33	\$270,000	Awarded	
75963	Finger Lakes	DOS	DOS LGE	LGE Highway	Town of Geneseo	31.67	15	46.67	\$0	Not-Awarded	
73628	Finger Lakes	DOS	DOS LGE P	Orleans County Water Sewer Efficiency Study	Orleans County	57.33	15	72.33	\$50,000	Awarded	
74001	Finger Lakes	DOS	DOS LWRP	Local Waterfront Revitalization Program	Village of Medina	75.00	20	95.00	\$37,500	Awarded	
74892	Finger Lakes	DOS	DOS LWRP	Local Waterfront Revitalization Program	Orleans County	70.00	20	90.00	\$62,000	Awarded	
74556	Finger Lakes	DOS	DOS LWRP	Erie Harbor Enhancements Phase II Construction	City of Rochester	71.00	15	86.00	\$850,000	Awarded	
77143	Finger Lakes	DOS	DOS LWRP	Promotion and Protection of Canandaigua Lake Phase III	City of Canandaigua	71.00	15	86.00	\$241,600	Awarded	
72712	Finger Lakes	DOS	DOS LWRP	Waterfront Revitalization Strategy	Village of Brockport	69.00	15	84.00	\$0	Not-Awarded	
74946	Finger Lakes	DOS	DOS LWRP	Fall Brook Wetland Enhancements Design and Construction	Ontario County	70.00	10	80.00	\$0	Not-Awarded	
73123	Finger Lakes	DOS	DOS LWRP	Rush Riverside Refuge Master Plan	Town of Rush	65.00	15	80.00	\$0	Not-Awarded	
74486	Finger Lakes	DOS	DOS LWRP	Seneca Lake Watershed Management Initiative	Town of Geneva	64.00	15	79.00	\$0	Not-Awarded	
71984	Finger Lakes	DOS	DOS LWRP	Vine Valley Beach Boat Launch Design and Construction	Yates County	60.00	15	75.00	\$0	Not-Awarded	
75036	Finger Lakes	DOS	DOS LWRP	Zoning Code Update	City of Geneva	64.00	10	74.00	\$0	Not-Awarded	
75819	Finger Lakes	DOS	DOS LWRP	Stormwater Management and Flood Study	Village of Sodus Point	58.00	15	73.00	\$0	Not-Awarded	
72246	Finger Lakes	DOS	DOS LWRP	Gravino Park Improvement Design and Construction	Town of Macedon	61.00	10	71.00	\$0	Not-Awarded	
74861	Finger Lakes	DOS	DOS LWRP	Waterfront Public Art on the Genesee Riverfront Terrace	City of Rochester	52.00	10	62.00	\$0	Not-Awarded	
75019	Finger Lakes	EFC	EFC GIGP	Green Gateway Streetscape Improvement	Village of Dundee	40.00	15	55.00	\$1,325,000	Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
75990	Finger Lakes	EFC	EFC GIGP	Irondequoit Highway Garage	Town of Irondequoit	34.00	15	49.00	\$0	Not-Awarded	
74946	Finger Lakes	EFC	EFC GIGP	FLCC Water Quality Flood Resiliency and Habitat Enhancement	Ontario County	36.00	10	46.00	\$0	Not-Awarded	
74956	Finger Lakes	EFC	EFC GIGP	Norris Drive	City of Rochester	28.00	10	38.00	\$0	Not-Awarded	
73859	Finger Lakes	EFC	EFC GIGP	Creekside Trail Parking Area Green Restoration	Village of Perry	25.00	10	35.00	\$0	Not-Awarded	
76891	Finger Lakes	EFC	EFC GIGP	Lighthouse Pointe Riverfront	LPPA 1, LLC	15.00	15	30.00	\$0	Not-Awarded	
76455	Finger Lakes	EFC	EFC GIGP	Downtown Porous Pavement Tree Pits Phase 2	City of Rochester	23.00	5	28.00	\$0	Not-Awarded	
75387	Finger Lakes	ESD	ESD Grants	Alexander Park Building 1	Tracy Street Realty LLC	74	20	94	\$500,000	Awarded	
74789	Finger Lakes	ESD	ESD Grants	Former Medley Redevelopment - Phase I	1733 Ridge Road LLC	74	20	94	\$2,000,000	Awarded	
76675	Finger Lakes	ESD	ESD Grants	Opalux Advanced Manufacturing Facility	Opalux Incorporated	73	20	93	\$400,000	Awarded	
75054	Finger Lakes	ESD	ESD Grants	CGI Office Space and Parking Garage Development Project	CGI Communications, Inc.	72	20	92	\$1,000,000	Awarded	
75834	Finger Lakes	ESD	ESD Grants	Empire Medicinals Specialty Mushrooms	Empire Medicinals	72	20	92	\$200,000	Awarded	
74405	Finger Lakes	ESD	ESD Grants	Junior Achievement Discovery Center	Junior Achievement	71	20	91	\$620,000	Awarded	
77246	Finger Lakes	ESD	ESD Grants	Vigneri Chocolate Expansion	Vigneri Chocolate Inc.	71	20	91	\$620,000	Awarded	
76104	Finger Lakes	ESD	ESD Grants	RT Solutions Expansion	RT Solutions	69	20	89	\$200,000	Awarded	
62896	Finger Lakes	ESD	ESD Grants	Youth Jobs in Neighborhood Development Rochester	Center for Teen Empowerment, Inc.	69	20	89	\$400,000	Awarded	
65882	Finger Lakes	ESD	ESD Grants	Automated Modular Digital Precision Fabric Cutting Factory Start Up	Seneca Cayuga Counties Chapter NYSARC Inc.	68	20	88	\$50,000	Awarded	
74387	Finger Lakes	ESD	ESD Grants	First Light Farm Creamery Expansion	First Light Farm Creamery	68	20	88	\$180,000	Awarded	
76550	Finger Lakes	ESD	ESD Grants	OptiPro Expansion	OptiPro Systems, LLC	68	20	88	\$600,000	Awarded	
73591	Finger Lakes	ESD	ESD Grants	HWS Downtown Center for Entrepreneurship	Hobart and William Smith Colleges	66	20	86	\$250,000	Awarded	
74106	Finger Lakes	ESD	ESD Grants	Rochester Childfirst Network Facility Upgrades	Rochester Childfirst Network	65	20	85	\$100,000	Awarded	
77202	Finger Lakes	ESD	ESD Grants	Barsuk Recycling Railroad Infrastructure	Barsuk Recycling	64	20	84	\$250,000	Awarded	
73961	Finger Lakes	ESD	ESD Grants	Rochester Network Supply Inc. Expansion	Rochester Network Supply, Inc	63	20	83	\$230,000	Awarded	
76900	Finger Lakes	ESD	ESD Grants	RIT Food Waste Utilization and Upcycling Testbed Phase 1	Rochester Institute of Technology	62	20	82	\$50,000	Awarded	David Munson, Chris Whitman

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
76090	Finger Lakes	ESD	ESD Grants	Bolstering Foodlink's Emergency Preparedness	Foodlink, Inc.	60	20	80	\$150,000	Awarded	
76150	Finger Lakes	ESD	ESD Grants	The Perfect Granola Facility	The Perfect Granola, LLC	60	20	80	\$260,000	Awarded	
74482	Finger Lakes	ESD	ESD Grants	Facility & Programmatic Expansion	New York Wine & Culinary Center	59	20	79	\$50,000	Awarded	Ginny Clark
76730	Finger Lakes	ESD	ESD Grants	RIT Cell and Tissue Technologies Laboratory	Rochester Institute of Technology	58	20	78	\$110,000	Awarded	Chris Whitman, David Munson
75816	Finger Lakes	ESD	ESD Grants	Howlett Soy Barley Grain Center	Howlett Farms	57	20	77	\$1,500,000	Awarded	
75268	Finger Lakes	ESD	ESD Grants	Upgrades to Capelli Sports Stadium	Rochester Stadium Operations LLC	57	20	77	\$100,000	Awarded	
77223	Finger Lakes	ESD	ESD Grants	Western Region Off-Track Betting Paddock Upgrades	Western Region Off-Track Betting Corporation	57	20	77	\$180,000	Awarded	
77181	Finger Lakes	ESD	ESD Grants	URMC 3D Organ Printing and Surgical Simulation	University of Rochester	56	20	76	\$0	Not Awarded	Theresa Mazzullo, Wade Norwood, Peter Robinson
73108	Finger Lakes	ESD	ESD Grants	Corfu Waste Water Treatment Facility Expansion	Genesee Gateway Local Development Corp.	60	15	75	\$0	Not Awarded	Steve Hyde
72537	Finger Lakes	ESD	ESD Grants	Golisano Training Center Nazareth	Nazareth College	55	20	75	\$0	Not Awarded	
75130	Finger Lakes	ESD	ESD Grants	Southeast Regional YMCA Healthy Living Campus Phase II	YMCA of Greater Rochester	60	15	75	\$0	Not Awarded	Peter Robinson
75492	Finger Lakes	ESD	ESD Grants	Trillium Health South	Trillium Health, Inc.	55	20	75	\$0	Not Awarded	
74908	Finger Lakes	ESD	ESD Grants	Frontier Field Renovations	Rochester Community Baseball	54	20	74	\$0	Not Awarded	Anne Kress
72514	Finger Lakes	ESD	ESD Grants	Hotel Geneva	Stivers Enterprises	54	20	74	\$0	Not Awarded	
75296	Finger Lakes	ESD	ESD Grants	Livingston County Ag and Feed Processing Plant	Livingston County Ag and Feed Processing Plant	54	20	74	\$0	Not Awarded	
77199	Finger Lakes	ESD	ESD Grants	Lean Life Manufacturing	Lean Life Manufacturing	53	20	73	\$0	Not Awarded	
76466	Finger Lakes	ESD	ESD Grants	Roc Brewery Manufacturing Expansion	Roc Brewing Co.	68	5	73	\$0	Not Awarded	
73955	Finger Lakes	ESD	ESD Grants	Skalny Science Renovation Phase II	St John Fisher College	53	20	73	\$0	Not Awarded	
76559	Finger Lakes	ESD	ESD Grants	Tompkins Metal Finishing Inc Expansion	Tompkins Metal Finishing Inc	53	20	73	\$0	Not Awarded	
74312	Finger Lakes	ESD	ESD Grants	Waterloo Container Company Warehouse CFA	Waterloo Container Company	58	15	73	\$0	Not Awarded	
76938	Finger Lakes	ESD	ESD Grants	Livingston County Public Market and Business Incubator	Livingston County Development Corporation	52	20	72	\$0	Not Awarded	
75047	Finger Lakes	ESD	ESD Grants	Rundel Library Elevated River Terrace Reconstruction	City of Rochester	52	20	72	\$0	Not Awarded	Anne Kress
75607	Finger Lakes	ESD	ESD Grants	Canandaigua Finger Lakes Resort	Camoin Associates	61	10	71	\$0	Not Awarded	
76181	Finger Lakes	ESD	ESD Grants	LaBco Fabrication Inc	LaBco Fabrication Inc	60	10	70	\$0	Not Awarded	
75168	Finger Lakes	ESD	ESD Grants	ARC of Wayne County Street of Shops	Wayne ARC	54	15	69	\$0	Not Awarded	
73148	Finger Lakes	ESD	ESD Grants	El Camino Community Center Development	Ibero-American Development Corporation	49	20	69	\$0	Not Awarded	Hilda Rosario Escher

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
76658	Finger Lakes	ESD	ESD Grants	Geneva Downtown Resiliency Center	Geneva Family Counseling Services of the Finger Lakes	58	10	68	\$0	Not Awarded	
73426	Finger Lakes	ESD	ESD Grants	Greenhouse Rehabilitation and Revitalization	ERP Environmental Fund Inc	58	10	68	\$0	Not Awarded	
77245	Finger Lakes	ESD	ESD Grants	Nathans	Nathans Soup Salad	57	10	67	\$0	Not Awarded	
74843	Finger Lakes	ESD	ESD Grants	Center for Performing and Visual Arts	Joseph Avenue Arts and Culture Alliance	56	10	66	\$0	Not Awarded	
76211	Finger Lakes	ESD	ESD Grants	Strange Bird Beer And Barrel House LLC	Strange Bird Beer And Barrel House LLC	56	10	66	\$0	Not Awarded	
77076	Finger Lakes	ESD	ESD Grants	Victor Sanitary Sewer Backbone Project	town of Victor	50	15	65	\$0	Not Awarded	Anne Kress
76992	Finger Lakes	ESD	ESD Grants	10 Chapin Street Renovation	DHD Ventures	54	10	64	\$0	Not Awarded	
72263	Finger Lakes	ESD	ESD Grants	Deer Run Winery Event Center	Deer Run Winery	54	10	64	\$0	Not Awarded	
76406	Finger Lakes	ESD	ESD Grants	Fishers Ridge Infrastructure Improvements Phase II	DiMarco Group	59	5	64	\$0	Not Awarded	
71938	Finger Lakes	ESD	ESD Grants	Little Italy Historic District Lyell Avenue Revitalization Initiative	Little Italy Neighborhood Association, Inc.	48	15	63	\$0	Not Awarded	
73162	Finger Lakes	ESD	ESD Grants	Geneva WTP water capacity improvements	Town of Geneva	47	15	62	\$0	Not Awarded	
76042	Finger Lakes	ESD	ESD Grants	ROC City Aquaponics	ROC City Aquaponics LLC	56	5	61	\$0	Not Awarded	
76503	Finger Lakes	ESD	ESD Grants	Field Craft Farms Expansion	Field Craft Farms LLC	37	20	57	\$0	Not Awarded	
74482	Finger Lakes	ESD	ESD MNY	Wine & Culinary Center Facility and Programmatic Expansion	New York Wine & Culinary Center	69.67	20	89.67	\$379,700	Awarded	Ginny Clark
74087	Finger Lakes	ESD	ESD MNY	Wine Tourism Research Marketing Project	New York Wine Grape Foundation	69.33	15	84.33	\$93,750	Awarded	
77079	Finger Lakes	ESD	ESD MNY	Gateway to Science and Optics Phase II	Rochester Museum Science Center	51.33	20	71.33	\$1,000,000	Awarded	Chris Whitman
65386	Finger Lakes	ESD	ESD MNY	Event Based Marketing Program	Genesee Country Village Museum	50.67	20	70.67	\$65,505	Awarded	
75889	Finger Lakes	ESD	ESD MNY	Campground Owners of NY Marketing Campaign	Campground Owners of New York	60.00	10	70.00	\$101,250	Awarded	
76747	Finger Lakes	ESD	ESD MNY	International Marketing Initiative	New York State Tourism Industry Association	64.67	5	69.67	\$382,500	Awarded	
72987	Finger Lakes	ESD	ESD MNY	Family Market Tourism Marketing Plan	Visit Rochester	53.67	15	68.67	\$60,000	Awarded	
75046	Finger Lakes	ESD	ESD MNY	Meetings Ambassador Program	Visit Rochester	56.33	10	66.33	\$0	Not-Awarded	
74459	Finger Lakes	ESD	ESD MNY	Tourism Marketing for The Strong Museum	Margaret Woodbury Strong Museum	51.33	15	66.33	\$0	Not-Awarded	
74265	Finger Lakes	ESD	ESD MNY	New York Golf Trail Project	New York Golf Trail	55.67	10	65.67	\$0	Not-Awarded	
76511	Finger Lakes	ESD	ESD MNY	Livingston County Brews Tunes Festival	Livingston County Area Chamber of Commerce	55.33	10	65.33	\$0	Not-Awarded	Matt Cole

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
74452	Finger Lakes	ESD	ESD MNY	2018 Rochester Fringe Festival Red Ball Project Marketing	Rochester Fringe Festival	47.33	15	62.33	\$0	Not-Awarded	
73696	Finger Lakes	ESD	ESD MNY	2018 Erie Canal Concert Series	Rochester Philharmonic Orchestra	51.00	10	61.00	\$0	Not-Awarded	Chris Whitman
75032	Finger Lakes	ESD	ESD MNY	Wayne County International Cider Festival	Wayne County	41.67	15	56.67	\$0	Not-Awarded	
76746	Finger Lakes	ESD	ESD MNY	Finger Lakes Tourism Alliance 100th Anniversary Marketing Campaign	Finger Lakes Tourism Alliance	41.33	15	56.33	\$0	Not-Awarded	
76426	Finger Lakes	ESD	ESD MNY	International Marketing for the Gem Attractions of the Country Byways Region	Genesee County Chamber of Commerce	41.00	15	56.00	\$0	Not-Awarded	
77090	Finger Lakes	ESD	ESD MNY	Finger Lakes Visual Asset Project	Finger Lakes Regional Tourism Council	50.33	5	55.33	\$0	Not-Awarded	
75298	Finger Lakes	ESD	ESD MNY	Marketing Plan Phase II	Friends of the Constellation Brands-Marvin Sands Performing Arts Center, Inc.	39.33	15	54.33	\$0	Not-Awarded	Ginny Clark
76365	Finger Lakes	ESD	ESD MNY	Erie Canal and Downtown Rochester Boats Marketing Campaign	Corn Hill Waterfront and Navigation Foundation	42.00	10	52.00	\$0	Not-Awarded	Anne Kress
75283	Finger Lakes	ESD	ESD MNY	Cayuga Lake Wine Trail 35th Anniversary Event	Cayuga Lake Wine Trail	39.00	10	49.00	\$0	Not-Awarded	
73931	Finger Lakes	ESD	ESD MNY	National Outdoor Championship	USA Track Field Inc., Niagara Association	38.00	10	48.00	\$0	Not-Awarded	
74931	Finger Lakes	ESD	ESD MNY	Geva Theatre Center	Geva Theatre Center	31.33	15	46.33	\$0	Not-Awarded	
76045	Finger Lakes	ESD	ESD MNY	Go Finger Lakes - Recreation Tourism in the Finger Lakes Region	Finger Lakes Land Trust	39.67	5	44.67	\$0	Not-Awarded	
76243	Finger Lakes	ESD	ESD MNY	Rochester's Heritage Trail	City of Rochester	34.00	10	44.00	\$0	Not-Awarded	
71938	Finger Lakes	ESD	ESD MNY	Little Italy Revitalization Project	Little Italy Neighborhood Association, Inc.	18.33	15	33.33	\$0	Not-Awarded	
75607	Finger Lakes	ESD	ESD MNY	Canandaigua Finger Lakes Resort Phase II	Camoin Associates	21.00	10	31.00	\$0	Not-Awarded	
74187	Finger Lakes	ESD	ESD SPFS	Commercial Corridor Strategic Revitalization Plan	City of Rochester	66	15	81	\$50,000	Awarded	
71938	Finger Lakes	ESD	ESD SPFS	Little Italy Historic District & Lyell Avenue Revitalization Initiative	Little Italy Neighborhood Association, Inc.	66	15	81	\$20,000	Awarded	
74806	Finger Lakes	ESD	ESD SPFS	Seneca Lake Irrigation	Yates County IDA	66	15	81	\$17,500	Awarded	Steve Griffin
75135	Finger Lakes	ESD	ESD SPFS	Downtown Victor Revitalization Plan Victor	Village of Victor	64	15	79	\$25,000	Awarded	
72531	Finger Lakes	ESD	ESD SPFS	Ontario Midland Railroad Freight Corridor Strategic Plan	Wayne County IDA	50	15	65	\$0	Not Awarded	
76814	Finger Lakes	ESD	ESD SPFS	National Warplane Museum Master Plan	National Warplane Museum	42	15	57	\$0	Not Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
71837	Finger Lakes	ESD	ESD SPFS	Virtual Building Project Livingston IDA	Livingston County Industrial Development Agency	46	10	56	\$0	Not Awarded	
75325	Finger Lakes	HCR	HCR CDBG PI	Village of Oakfield Wastewater Treatment Facility Improvements	Village of Oakfield	42.00	20	62.00	\$1,000,000	Awarded	
75573	Finger Lakes	HCR	HCR CDBG PI	City of Batavia Water System Improvements	City of Batavia	37.00	20	57.00	\$333,000	Awarded	
74335	Finger Lakes	HCR	HCR CDBG PI	Village of Attica Sanitary Sewer System Improvements	Village of Attica	36.00	20	56.00	\$700,000	Awarded	
75814	Finger Lakes	HCR	HCR CDBG PI	Village of Silver Springs Water System Improvements	Village of Silver Springs	44.00	10	54.00	\$0	Not-Awarded	
75322	Finger Lakes	HCR	HCR CDBG PI	Village of Alexander Water System Improvements	Village of Alexander	42.00	10	52.00	\$0	Not-Awarded	
72671	Finger Lakes	HCR	HCR CDBG PI	City of Geneva City Hall Elevator Improvements	City of Geneva	35.00	10	45.00	\$0	Not-Awarded	
70300	Finger Lakes	HCR	HCR CDBGCP	Wayne County Community Needs Assessment	Wayne County	44.00	20	64.00	\$47,500	Awarded	
73087	Finger Lakes	HCR	HCR CDBGCP	Orleans County Preliminary Engineering Report	Orleans County	38.00	15	53.00	\$0	Not-Awarded	
73330	Finger Lakes	HCR	HCR CDBGME	City of Geneva Microenterprise Program	City of Geneva	57.00	15	72.00	\$200,000	Awarded	
74616	Finger Lakes	HCR	HCR CDBGME	Livingston County Microenterprise Program	Livingston County	56.00	15	71.00	\$0	Not-Awarded	
74951	Finger Lakes	HCR	HCR CDBGME	Wyoming County Microenterprise Program	Wyoming County	55.00	10	65.00	\$0	Not-Awarded	
75134	Finger Lakes	HCR	HCR NYMS	Revitalize Penn Yan Main Street	Finger Lakes Economic Development Center	68.00	20	88.00	\$300,000	Awarded	Steve Griffin
71834	Finger Lakes	HCR	HCR NYMS	Avon and Leicester Main Street Renovations	Livingston County Development Corporation	68.00	15	83.00	\$500,000	Awarded	
75132	Finger Lakes	HCR	HCR NYMS	Cobblestone Anchor Revitalization	Victor Local Development Corporation	72.00	10	82.00	\$500,000	Awarded	
75254	Finger Lakes	HCR	HCR NYMS	Dove Block Redevelopment	City of Geneva	54.00	10	64.00	\$500,000	Awarded	
73148	Finger Lakes	HCR	HCR NYMS	200/208-214 Clifford	Ibero-American Development Corporation	40.00	20	60.00	\$0	Not-Awarded	Hilda Rosario Escher
70808	Finger Lakes	HCR	HCR NYMS	Warsaw Main Street	Village of Warsaw	50.00	10	60.00	\$0	Not-Awarded	
74320	Finger Lakes	HCR	HCR NYMS	Downtown Sodus Revitalization	Village of Sodus	44.00	15	59.00	\$0	Not-Awarded	
72598	Finger Lakes	HCR	HCR NYMS	Village of Bergen Main Street Restoration Project	Village of Bergen	44.00	15	59.00	\$0	Not-Awarded	
75937	Finger Lakes	HCR	HCR NYMS	Marion Downtown Revitalization Program	Town of Marion	48.00	10	58.00	\$0	Not-Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
72030	Finger Lakes	HCR	HCR NYMS	Albion Revitalization Initiative	Village of Albion	40.00	15	55.00	\$0	Not-Awarded	
76351	Finger Lakes	HCR	HCR NYMS	Downtown Lyons	Lyons Main Street Program, Inc.	40.00	10	50.00	\$0	Not-Awarded	
73474	Finger Lakes	HCR	HCR NYMS	Holley Gardens Offices	Village of Holley	28.00	20	48.00	\$0	Not-Awarded	
72447	Finger Lakes	HCR	HCR NYMS	Redevelopment of 267 South Main Street	City of Canandaigua	26.00	20	46.00	\$0	Not-Awarded	
75828	Finger Lakes	Parks	OPRHP HAS D	Holley Gardens	County of Orleans Industrial Development Agency	39.50	20	59.50	\$0	Not-Awarded	
75288	Finger Lakes	Parks	OPRHP HAS D	Center For Great Women	National Women's Hall of Fame	37.00	20	57.00	\$0	Not-Awarded	
73261	Finger Lakes	Parks	OPRHP HP D	Preservation of GAR Memorial Hall	Town of Portage	57.50	15	72.50	\$186,500	Awarded	
72463	Finger Lakes	Parks	OPRHP HP D	Christ Church Sanctuary Window Repair	Christ Church Rochester	59.00	10	69.00	\$106,614	Awarded	
72155	Finger Lakes	Parks	OPRHP HP D	Big Bend Chimney Preservation	Friends of Letchworth State Park	58.00	10	68.00	\$28,125	Awarded	
75009	Finger Lakes	Parks	OPRHP HP D	Sampson Theatre	Pennsylvania Yankee Theatre Company, Inc.	46.50	20	66.50	\$0	Not-Awarded	
73462	Finger Lakes	Parks	OPRHP HP D	Rundel Library Historic Preservation	City of Rochester	50.00	15	65.00	\$0	Not-Awarded	
76624	Finger Lakes	Parks	OPRHP HP D	Colonnade Restoration	George Eastman Museum	48.00	15	63.00	\$0	Not-Awarded	Christine Whitman
72627	Finger Lakes	Parks	OPRHP HP D	Five Arch Bridge Restoration	Village of Avon	52.00	10	62.00	\$0	Not-Awarded	
75039	Finger Lakes	Parks	OPRHP HP D	First Baptist Church of Fairport Acquisition + Restoration	Fairport Partnership for a Better Community Inc.	44.00	10	54.00	\$0	Not-Awarded	
75828	Finger Lakes	Parks	OPRHP HP D	Holley Gardens	County of Orleans Industrial Development Agency	34.00	20	54.00	\$0	Not-Awarded	
76572	Finger Lakes	Parks	OPRHP HP D	Woodlawn Cemetery Chapel Restoration Project Completion Phase	Canandaigua Cemetery Association	44.00	10	54.00	\$0	Not-Awarded	
73070	Finger Lakes	Parks	OPRHP HP D	Livingston County Museum- Historic Preservation and Universal Accessibilty	Livingston County Historical Society	41.50	10	51.50	\$0	Not-Awarded	
75265	Finger Lakes	Parks	OPRHP HP D	Mt Hope Cemetery 1912 Chapel Historic Preservation	City of Rochester	37.50	10	47.50	\$0	Not-Awarded	
73161	Finger Lakes	Parks	OPRHP HP P	St. Joseph's Park	The Landmark Society of Western New York	54.50	5	59.50	\$0	Not-Awarded	
74659	Finger Lakes	Parks	OPRHP PKS A	CSX Corridor Acquisition JOSANA Seneca Trails	City of Rochester	47.75	10	57.75	\$0	Not-Awarded	
72965	Finger Lakes	Parks	OPRHP PKS D	Yates County Recreation Complex	Yates Cultural Recreational Resources, Inc.	55.04	20	75.04	\$500,000	Awarded	
71984	Finger Lakes	Parks	OPRHP PKS D	Vine Valley Boat Launch Facility	Yates County	56.00	15	71.00	\$41,597	Awarded	
72001	Finger Lakes	Parks	OPRHP PKS D	Veterans Park Legion Building	Town of East Bloomfield	52.50	15	67.50	\$0	Not-Awarded	
75189	Finger Lakes	Parks	OPRHP PKS D	Perry Beach Improvements Project	Village of Perry	56.75	10	66.75	\$0	Not-Awarded	
72155	Finger Lakes	Parks	OPRHP PKS D	Big Bend Chimney Preservation	Friends of Letchworth State Park	49.50	10	59.50	\$0	Not-Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
71967	Finger Lakes	Parks	OPRHP PKS D	Acquisition and Development of Linden Park	Town/Village of East Rochester	49.25	10	59.25	\$0	Not-Awarded	
73677	Finger Lakes	Parks	OPRHP PKS D	Beaver Meadow Nature Play	Buffalo Audubon Society, Inc.	49.18	10	59.18	\$0	Not-Awarded	
75876	Finger Lakes	Parks	OPRHP PKS D	County Park Improvement Project	Livingston County	48.57	10	58.57	\$0	Not-Awarded	
75654	Finger Lakes	Parks	OPRHP PKS D	Beaver Creek Park Application	Town of Farmington	48.20	10	58.20	\$0	Not-Awarded	
76440	Finger Lakes	Parks	OPRHP PKS D	Town Park Development	Town of West Sparta	47.32	10	57.32	\$0	Not-Awarded	
71902	Finger Lakes	Parks	OPRHP PKS D	Canandaigua City Dog Park	City of Canandaigua	48.50	5	53.50	\$0	Not-Awarded	
72117	Finger Lakes	Parks	OPRHP PKS D	Chili Town Park Development Project	Town of Chili	40.50	10	50.50	\$0	Not-Awarded	
74970	Finger Lakes	Parks	OPRHP PKS D	Parks Grant Bear Creek Harbor	Town of Ontario	39.50	10	49.50	\$0	Not-Awarded	
73515	Finger Lakes	Parks	OPRHP PKS P	Village of Clyde Canal Access Improvements	Village of Clyde	44.00	15	59.00	\$37,500	Awarded	
73177	Finger Lakes	Parks	OPRHP PKS P	Geneva trail planning project	Town of Geneva	38.25	10	48.25	\$0	Not-Awarded	
76957	Finger Lakes	Parks	OPRHP RTP NMD	Cumming Nature Center Trails Improvement	Rochester Museum Science Center	47.25	15	62.25	\$50,695	Awarded	
74659	Finger Lakes	Parks	OPRHP RTP NMD	CSX Corridor Acquisition JOSANA Seneca Trails	City of Rochester	42.75	10	52.75	\$0	Not-Awarded	
73020	Finger Lakes	Parks	OPRHP RTP NMD	West Campus Walking Path	Rochester Institute of Technology	36.50	10	46.50	\$0	Not-Awarded	David Munson

2017 Program Legend

Agency	Abbreviation	Program Name
Ag & Mkts	Ag & Mkts GCAP	NYS Grown & Certified Agricultural Producers' Grant Program
Arts	Arts ACFIP	NYSCA/ESD Arts & Cultural Facilities Improvement Program
Arts	Arts ACIP	Arts and Cultural Impact Programming
Arts	Arts WIP	Workforce Investment Program
Arts	Arts WRP	Workforce Readiness Program
Canals	Canals	Canalway Grant Program
DEC	DEC CSC C	Climate Smart Communities Program - Certification
DEC	DEC CSC I	Climate Smart Communities Program - Implementation
DEC	DEC EPG	Engineering Planning Grant
DEC	DEC WQIP AHR	Water Quality Improvement Project - Aquatic Habitat Restoration
DEC	DEC WQIP MS4	Water Quality Improvement Project - Municipal Separate Storm Sewer Systems
DEC	DEC WQIP NPS	Water Quality Improvement Program - Non-agricultural Nonpoint Source Abatement and Control
DEC	DEC WQIP NPS OGL-NBS	Water Quality Improvement Program - Oceans and Great Lakes, Nature Based Shoreline Projects
DEC	DEC WQIP Salt	Water Quality Improvement Program - Salt
DEC	DEC WQIP SWP	Water Quality Improvement Program - Land Acquisition for Source Water Protection
DEC	DEC WQIP WWT CSO/SSO	Water Quality Improvement Program - Combined Sewer Overflow/Sanitary Sewer Overflow
DEC	DEC WQIP WWT DIS	Water Quality Improvement Program - Wastewater Treatment Improvement Disinfection
DEC	DEC WQIP WWT GEN	Water Quality Improvement Program - General Wastewater Improvements
DEC	DEC WQIP WWT IOS	Water Quality Improvement Program - Inadequate On-Site Septic Systems
DEC	DEC WQIP WWT TMDL	Water Quality Improvement Program - Total Maximum Daily Load
DOL	DOL EET	Existing Employee Training
DOL	DOL UWT	Unemployed Worker Training
DOS	DOS LGE	Local Government Efficiency Program
DOS	DOS LGE P	Local Government Efficiency Program - Planning
DOS	DOS LWRP	Local Waterfront Revitalization Program
EFC	EFC GIGP	Green Innovation Grant Program
ESD	ESD Grants	Empire State Development Grant Program
ESD	ESD HSSP	Innovation Hot Spot Support Program
ESD	ESD MNY	Market New York
ESD	ESD SPFS	Strategic Planning and Feasibility Studies
HCR	HCR CDBGCP	Community Development Block Grant - Community Planning
HCR	HCR CDBGME	Community Development Block Grant - Microenterprise
HCR	HCR CDBG PF	Community Development Block Grant - Public Facilities
HCR	HCR CDBG PI	Community Development Block Grant - Public Infrastructure
HCR	HCR NYMS	New York Main Street
OPRHP	OPRHP HAS A	Heritage Area Systems (Acquisition)
OPRHP	OPRHP HAS D	Heritage Area Systems (Development)
OPRHP	OPRHP HAS P	Heritage Area Systems (Planning)
OPRHP	OPRHP HP A	Historic Property (Acquisition)
OPRHP	OPRHP HP D	Historic Property (Development)
OPRHP	OPRHP HP P	Historic Property (Planning)
OPRHP	OPRHP PKS A	Parks (Acquisition)
OPRHP	OPRHP PKS D	Parks (Development)
OPRHP	OPRHP PKS P	Parks (Planning)
OPRHP	OPRHP RTP D	Parks - Recreational Trails Program Diverse
OPRHP	OPRHP RTP M	Parks - Recreational Trails Program Motorized
OPRHP	OPRHP RTP MD	Parks - Recreational Trails Program Motorized Diverse
OPRHP	OPRHP RTP NM	Parks - Recreational Trails Program Non-Motorized
OPRHP	OPRHP RTP NMD	Parks - Recreational Trails Program Non-Motorized Diverse