

## **2017 Regional Council Process & Consolidated Funding Applications**

### Background:

The Regional Economic Development Councils (REDCs) are a community driven, regional approach to economic development in New York State. Each Council consists of over 20 business, academic and government leaders from throughout the Region.

In 2011, each of the ten Regional Councils were tasked with developing a five-year strategic plan that included a comprehensive vision for economic development for that region, regional strategies to achieve that vision, and specific priority projects that are significant, regionally supported and capable of stimulating economic investment. Empire State Development Corporation developed a competitive process in which Regional Council Strategic Plans containing recommendations for funding made by each Regional Council were reviewed by a Strategic Plan Review Committee consisting of two State Agency Commissioners and three economic development experts. Members of the 2011 Review Team included: Dall W. Forsythe, Senior Fellow at the Wagner School of Public Service at New York University and former Vice President for Finance and Operations at The Atlantic Philanthropies; Walter D. Broadnax, Professor of Public Administration at The Maxwell School of Syracuse University; Bruce J. Katz, Vice President at the Brookings Institution and founding Director of the Brookings Metropolitan Policy Program; Joan McDonald, Commissioner of the New York State Department of Transportation; and Cesar Perales, New York State Secretary of State. On December 8, 2011, the Governor and Legislative Leaders announced the winners of the first round of competition.

In 2012, the Councils went a step further and produced Strategic Implementation Agendas that built upon the progress from the first round and further developed and refined their Regional Five Year Strategic Plans by undertaking four primary activities: Establishing a framework to advance the Regional Strategic Plan; Implementing the strategies laid out in the Strategic Plan; Creating a project pipeline; and providing a progress report documenting the success the Council has had in implementing its Strategic Plan.

In 2013, all ten of the Regional Councils competed against each other to be designated as a "Top Performer". The 2013 Council competition was designed with a similar framework as 2012 but added several new activities for the council to focus on that would continue to help develop and advance the original strategic plans. Regional Councils were asked to develop an Opportunity Agenda, identify Innovation Hot Spots, and advance regional Cleaner, Greener Community Sustainability Plans.

In 2014, the regional councils developed strategies for several new initiatives including a Global NY Plan to identify import/export and foreign direct investment (FDI) opportunities. Councils also created a Veteran's Work Group to address the unemployment of returning veterans in New York. The REDC's were asked to identify projects as part of NY Rising to assist in the rebuilding of areas devastated by natural disasters. The Councils also provided an update on their Opportunity Agenda, workforce development challenges, and their project pipeline.

In 2015, the Regional Economic Cluster Program was launched to ensure continued focus on the importance of industry cluster growth in statewide economic development efforts through partnerships between business, academia, and venture capital. All the regional councils focused on initiatives that will drive implementation of their regional strategic plans, and to continue support for various State initiatives. Regional Council priorities include: development of strategies and projects that focus on the growth of regional economic clusters; advancement of plans and projects that strengthen the Global NY agenda; implementing additional strategies in their strategic plan; maintaining a pipeline of projects; training the workforce for today and tomorrow; and measuring the performance and progress of the strategic plan and CFA projects.

In 2016, all REDC's participated in the \$100 million Downtown Revitalization Initiative (DRI) which will invest \$10 million in one community in each region to develop a vision, articulate a plan, and identify projects and other implementation steps. Each Regional Council solicited interest in the program from communities in the region and considered how those communities met the criteria put forth from the State. The Council nominated one Downtown in each Region to receive the award.

In 2017, all REDC's once again participated in another round of the \$100 million Downtown Revitalization Initiative (DRI). In addition, the regions focused on closing the skills gap by working with industry leaders and education providers to develop workforce development strategies. The Councils also identified projects for the state's Life Science cluster and continued to implement their strategies through the project pipeline.

These actions were designed to encourage and accelerate implementation, performance, and collaboration within the regions. Priority projects that aligned with each region's plan were chosen by the Councils from the applications submitted to the Consolidated Funding Application portal. These projects were published in the regions' Progress Report, which are publically available online at [www.regionalcouncils.ny.gov](http://www.regionalcouncils.ny.gov). Projects were scored by both the state agencies and the Regional Councils. The agencies scored their projects based on a technical evaluation in adherence with existing funding program guidelines and awarded a project up to 80%. The remaining 20% is awarded by the Regional Councils, and were based off the following endorsement standards:

**Statewide Endorsement Standards**

Regional Council members will determine the degree to which the application implements the regional strategic plan and assign the corresponding number of points as a score.

| IMPLEMENTATION OF THE PLAN  | DEGREE      | POINTS |
|---|-------------|--------|
| The proposal is identified as a priority project by the Regional Council. | Priority    | 20     |
| The proposal is identified in the plan and has regional benefits.         | Very Strong | 15     |

|  |          |    |
|--|----------|----|
| The proposal advances the plan and has local benefits.                   | Strong   | 10 |
| The proposal is consistent with the plan and has project level benefits. | Moderate | 5  |
| The proposal has limited relationship to the plan                        | Weak     | 0  |

Since the inception of the REDCs in 2011, members have been required to sign a Code of Conduct, Conflict of Interest documents, and have undergone training from legal counsel. Both documents are updated annually and new members are required to complete these documents upon appointment. Members with conflicts of interest must recuse themselves from reviewing or discussing identified projects.

### **2017 Competition:**

To encourage the implementation of the Regional Economic Development Councils' strategic plans and to continue to motivate investment opportunities and job creation, the Regional Councils competed in 2017 for up to \$150 million in capital funds and \$75 million in Excelsior Tax Credits for projects identified by the Regional Councils in their regions.

As part of this year's competition, all the regional councils focused on initiatives that will drive implementation of their regional strategic plans, and to continue support for various State initiatives. Regional Council priorities include: supporting the Downtown Revitalization Plan and beginning to identify projects to implement it; implementing strategies through the project pipeline; closing the skills gap; identifying projects for the State's life science cluster; and measuring the performance and progress of the strategic plan and CFA projects.

By incentivizing implementation of the strategic plans, Regional Councils, businesses, educational institutions, local governments, not-for-profit groups and other stakeholders are further motivated to work together to accomplish the regional vision. While project funding was awarded in all ten Regional Councils through the 2017 CFA, the competition placed an emphasis on Regional Council performance and action to implement strategies.

The competition was focused on the following:

- 1) Implementation of regional strategic economic development plans;*
- 2) Performance in encouraging economic growth through job creation and investment;*
- 3) Support for the Downtown Revitalization Initiative.*
- 4) Identifying projects for the State's Life Science cluster*
- 5) Working with industry and education leaders to close the skills gap*

In 2017, the Regional Councils competed against each other to be designated as a "Top Performer".

The 2017 Strategic Implementation Assessment Team (SIAT) was led by Secretary of State Rosanna Rosado and included Office of General Services Commissioner RoAnn Destito, Department of Transportation Commissioner Matthew Driscoll, Environmental Facilities Corporation President and CEO Sabrina Ty, Department of Labor Commissioner Roberta Reardon, Homes and Community Renewal Commissioner Ruth Ann Visnaskus, Agriculture and Markets Commissioner Richard Ball, and Canals' Director Brian Stratton. The SIAT also included members appointed by the Legislature including Hon. Donna Lupardo, State Assembly District 123, Hon. Helene Weinstein, State Assembly District 41, Hon. James Seward, State Senate District 51 and Hon. Kenneth LaValle, State Senate District 1. The SIAT reviewed each region's Progress Report based on established criteria. In 2017, the SIAT traveled to each region and received a summary of the REDCs' 2017 activities and priorities, which included PowerPoint presentations, videos, and tours of project sites. The SIAT was also given time to ask questions of the REDC's about their progress reports and regional priority projects.

The SIAT provided an assessment of each plan and made recommendations to Howard Zemsky, President & CEO, Empire State Development Corporation of the five reports that most closely aligned with the criteria outlined in the guidebook. President Zemsky accepted the recommendations of the Committee and, pursuant to his statutory powers as head of the Urban Development Corporation, awarded five regions with the Top Performer up to \$35 million in funding consisting of \$20 million in capital grants and up to \$15 million in Excelsior tax credits for priority projects identified in their Strategic Plans. The balance of the incentives was awarded to projects identified by the Councils as in alignment with their strategies and priorities.

In addition, project sponsors applied for over \$575 million in economic development resources available from twelve state agencies through the Consolidated Funding Application (CFA). The CFA allows businesses and other entities to apply for multiple agency funding sources through a single, web-based application. Awards for CFA projects were made based on the endorsement of the local Regional Council and the technical program review of the agencies providing resources, subject to interagency review team analysis and agency discretion.

The 2017 REDC initiative was launched on April 24 and the CFA opened for applications on May 1 and closed on July 28. All details about CFA resources were made available online via the 2017 CFA Resources Available Document, the New York State Register and the Grants Gateway. When the portal closed on July 28, agencies immediately began marking project eligibility. All eligible projects were then made available to the Regional Councils for their scoring process and the agencies for their technical evaluation. On October 2, the REDCs submitted their final 2017 progress reports to the State. After the SIAT presentations concluded in November, the Inter-agency team met to review the projects and make final funding decisions.

The interagency team reviewed projects based on relevant factors including Regional Councils Implementation Agendas and designation of priority projects, project alignment with regional goals and objectives, funding availability and regional need. Priority projects are those specifically enumerated in the Regional Council Reports, receiving a score of 20 from the

Regional Council, and identified as significant, regionally supported and capable of stimulating economic investment.

The interagency team once again consisted of professional staff from relevant agencies and authorities' with detailed knowledge of their respective CFA program funding. This group conducted an analytical assessment that provided the basis for project funding recommendations made by individual agencies for final approval by respective agency or authority head. As provided in the budget, the Regional Council Grant funds were awarded by ESD in its discretion.

This process resulted in funding of projects that aligned with a long term, regionally generated implementation agendas and are capable of stimulating economic growth and investment.

On Wednesday, December 13, 2017, the Governor announced that 1,041 projects totaling \$755.6 million had been awarded through Round Seven of the Regional Economic Development Council initiative. Top Performer awards were given to the Mid-Hudson, Capital Region, Mohawk Valley, Central New York and Long Island regions in adherence to the competition guidelines detailed above.

## MEMORANDUM

**To:** Howard Zemsky, President and CEO of the Empire State Development Corporation

**From:** Rossana Rosado, Secretary of State  
Richard Ball, Commissioner, Department of Agriculture & Markets  
RoAnn Destito, Commissioner, Office of General Services  
Matthew Driscoll, Commissioner, Department of Transportation  
Roberta Reardon, Commissioner, Department of Labor  
Brian Stratton, Director of Canals, NYS Canal Corporation  
RuthAnne Visnauskas, Commissioner, Homes and Community Renewal  
Sabrina Ty, President and CEO of the Environmental Facilities Corporation  
Assemblywoman Donna Lupardo, 123<sup>rd</sup> District  
Senator James Seward, 51<sup>st</sup> District  
Senator Kenneth LaValle, 1<sup>st</sup> District  
Assemblywoman Helene Weinstein, 41<sup>st</sup> District

**Subject:** Review of Progress for the 2017 Regional Economic Development Council Initiative

**Date:** December 12, 2017

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We are honored to serve as the Strategic Implementation Assessment Team (SIAT) for Governor Cuomo's Regional Economic Development Council (REDC). In the past seven years, the REDC initiative has made serious progress in job creation and the growth of new industries across New York State. For a second year, the REDC initiative has been enhanced by a \$100 million Downtown Revitalization Initiative.

In 2011, each Regional Council was charged with developing a five-year Strategic Economic Development Plan that emphasized their region's unique assets and provided strategies to harness local resources, both human and capital, to stimulate regional economic development, and create jobs statewide. The Strategic Economic Development Plans continue today with annual updates to address emerging state and regional challenges and opportunities. Each region has a unique set of strategies to achieve greater economic prosperity. Each Regional Council was also asked to develop strategies and identify projects related to key regional industry clusters; the State life sciences cluster; downtown revitalization; workforce development and shrinking the skills gap through collaboration with industry and educational institutions; help people in distressed Opportunity Areas to overcome barriers to entry into the workforce; promote veterans' participation in the workforce; regional Hot Spots; and local government engagement. In many of the regions, strategies developed in response to the Upstate Revitalization Initiative continue to be embraced; and in Western NY REDC strategies are complemented by the Buffalo Billion Plan.

The REDC program shifted the state's economic development approach from top-down mandates to a community-driven planning process involving state government, businesses, and academia to stimulate regional economic development and create jobs. With this shift, the State asked the REDCs to use their unique understanding of their regional economies to implement important State priorities.

In 2017, the Downtown Revitalization Initiative again supported a community planning process where each community develops the key ingredients needed for successful downtown revitalization. Each Regional Council solicited interest in the program and chose from among the many applicants the community it considered most ripe for development into vibrant communities where tomorrow's workforce will want to live, work and raise families. The \$100 million Downtown Revitalization Initiative (DRI) is investing \$10 million in one community in each region to develop a vision, articulate a plan, and identify projects and other implementation steps.

In October and November, we had the privilege and responsibility of assessing the progress of the Regional Councils, through their written annual reports, oral presentations, and regional site visits. The Regional Councils presented their progress, talked about plans to implement their economic development strategies, and reported on the status of the DRI plans. We are impressed and encouraged by the continuing results of the collaborative strategic plan implementation process.

### **2017 Annual REDC Competition**

Our task was to evaluate all ten regions based on the competition and Regional Council priorities as described in the 2017 REDC Guidebook. We focused on the following areas:

- Support for downtown revitalization
- Workforce development and identification of strategies to shrink the skills gap
- Implementation of regional strategic economic development plans and strategies through the project pipeline
- Continued advancement of state priorities and identification of projects that implement related strategies, including:
  - The Regional Economic Cluster Plans
  - The State Life Sciences Cluster
  - The regional Opportunity Agenda
  - Regional hot spots
  - Veterans' participation in the workforce
- Measuring the performance and progress of the strategic plan and consolidated funding application (CFA) projects

### **Awards**

All ten regions competed for up to \$150 million in capital funds and \$75 million in Excelsior Tax Credits for projects identified by the Regional Councils as priorities in their regions. In addition, each region was awarded \$10 million to plan and implement projects identified through the Downtown Revitalization Initiative, and projects from all ten regions submitted through the CFA were eligible for over \$575 million in other state agency funds.

The Strategic Implementation Assessment Team has identified five regions that merit the designation as Top Performers and awards of up to \$20 million each in ESD Capital Grants. As it is every year, it was a difficult challenge to evaluate the variety of approaches to very different challenges and opportunities, and the progress which was made by the regions in implementing their strategic plans. However, after careful consideration we selected as Top Performers the following regions: **Capital Region, Central New York, Long Island, Mid-Hudson, and Mohawk Valley.**

- The **Capital Region Regional Economic Development Council (CRREDC)** continues support for past strategies, and introduces a new strategy focused on *Gaming/Software*; where colleges and universities contribute to an ecosystem that supports development of games that may also serve therapeutic purposes by countering cognitive decline or adding a gaming component to respiratory therapy. The region's *Talent* strategy seeks a cradle-to-career approach to workforce development that connects job-seekers and employers with higher education institutions. Many of the projects supported for funding by the CRREDC address workforce development, including the proposed Global Foundries Manufacturing Tech Education Center that will be built in partnership with SUNY Albany, Clarkson University, and the Northeast Advanced Technology Education Center. The spirit of collaboration can also be found in the region's support for its priority cluster, research and development to commercialization, known as its *Lift-Off* strategy. For example, healthcare providers, health maintenance organizations, and insurance carriers will develop a shared database to assist with population health data analytics. Royalties, primarily associated with the region's intellectual property, were responsible for \$500 million in exports in 2016. Investments that promote smart growth and drive job creation in urban areas are part of the region's *Metro* strategy that addresses concentrated urban poverty in support of the Opportunity Agenda. DRI investment in the Hudson Bridge District will drive the continued success of existing private and public ventures; emphasize job growth and the attractiveness of the area; and set the stage for economic and civic expansion in Hudson.
- The **Central New York Regional Economic Development Council (CNYREDC)** continued to follow regional strategies from its winning Upstate Revitalization Initiative plan. The CNYREDC developed a Talent Task Force that included private, public, and nonprofit representatives to identify jobs in demand and establish strategies to address demand. The life sciences cluster is a significant portion of the region's economy, and several new initiatives would address biological threats, medical device innovation, and personalized medicine. The Unmanned Aerial Systems training corridor between Griffiss International Airport and Syracuse is advancing in a cluster category that blends life sciences and advanced manufacturing technology into a Data to Decisions (D2D) cluster. The D2D target cluster saw average wages increase 14 percent since 2010. The agriculture and agribusiness cluster also turned around, and is on the fifth year of growth in establishments (25 percent) with many more projects supported for funding this year. Investing in key growth drivers includes support for projects like a commercial food processing, packaging, and distribution center in Cayuga County. Like the state's Opportunity Agenda, CNYREDC is supporting projects to develop enablers of prosperity, such as conversion of underutilized properties in three distressed neighborhoods of Syracuse, or supporting veteran training and services. The City of Cortland,



a magnet for tourism, was selected as the DRI community. Cortland envisions new space for community activities and additional housing to accommodate an expanding residential and tourism population.

- The **Long Island Regional Economic Development Council (LIREDC)** is focusing workforce development efforts on preparing students for the jobs in key biotech sectors like pharmaceuticals and high-demand STEM fields like engineering. It is backing a proposal by the Center for Science, Teaching, and Learning, a not-for-profit based in Rockville Center, to create nine community STEM centers in high need communities. Support for STEM and biotech projects at many regional institutions continues to strengthen the region's framework for its identified regional economic cluster, biotechnology, which overlaps with the State focus on life sciences. For example, LIREDC is recommending projects such as the Computational Genomics Center at Feinstein Institute for Medical Research; expansion of the chemistry laboratory at Hofstra; a structural biology shared screening facility at Cold Spring Harbor Laboratory; expansion of a life science and technology lab at Adelphi University; and a research and technology innovation bioengineering laboratory at New York Institute of Technology. Creating diverse, transit-linked neighborhoods where people can live, work and play remains a priority as downtowns are crucial to economic vitality. Walkable, exciting places with affordable apartments appeal to Millennials and will help retain baby-boomers. The LIREDC continues its support for Wyandanch Rising and downtown projects in the Village of Hempstead and Riverhead. The region's 2017 DRI community of Hicksville, a transit-rich and diverse community, will plan how to capitalize on improvements to the Long Island Rail Road and provide safer space for downtown pedestrians.
- The **Mid-Hudson Regional Economic Development Council (MHREDC)** continued its momentum, refining its economic development strategies to best leverage the region's key assets: its proximity to New York City; highly educated workforce; diverse urban centers; and scenic beauty. The region's strategies of WORK and PLAY are supported by its focus on priority projects in the cluster representing the food and beverage manufacturing supply chain, such as the proposed food exchange in Kingston that will be a food hall, food manufacturing facility, and grocery with an emphasis on locally sourced food. The State Life Sciences cluster fits neatly into the region's emphasis on biomedical and healthcare, shown by its continued support for core institutions; willingness to partner with other regions to create a research corridor; and support for biotechnology business incubator at NY Medical College. Stakeholders in the region are working together to identify ways to close the skills gaps identified. Commitment to downtown revitalization, part of its LIVE strategy, is evident in MHREDC funding recommendations, including support for a project in its round one DRI community of Middletown. Chosen by the MHREDC as the DRI community, additional investments in the Kingston Stockade Business District will continue the area's economic revitalization and create new opportunities for the surrounding neighborhoods, towns and counties.
- The **Mohawk Valley Regional Economic Development Council (MVREDC)** identified placemaking and tourism as an important component to creating a strong and desirable

workforce. This was complemented by workforce development in high-paying, in-demand STEM sectors, with a mechatronics/robotics BOCES program sponsored by manufacturers and the Otsego County Chamber of Commerce as an example. The MVREDC continued to advance the cyber and internet technology cluster, leveraging both the Marcy Nanocenter and the region's designation as an FAA Test Site to create a strong concentration of cyber and unmanned aerial systems (UAS) research and development companies. The MVREDC is continuing its strategy of supporting agribusiness, and the craft food and beverage industry is growing through small and mid-sized breweries, farms and other producers. Rome, the DRI community, has been making targeted investments to provide an ecosystem necessary to attract and retain young professionals and their families, and will further that transformation with DRI funding. The region continues to open doors for refugees, with support for the One World Welcome & Opportunity Center for the Mohawk Valley Resource Center for Refugees. The Center will work to support community engagement, workforce development for refugees, and ultimately develop inclusiveness in the region. A proposed re-purposing of the Herkimer County nursing home will target a challenged population, people with chronic addiction issues seeking recovery, by providing a space for rehabilitation and life skills training.

Five regions should receive awards of up to \$10 million each in ESD Capital Grants to help attract and grow business in their regions. The following regions are designated as Regional Awardees: **Finger Lakes, New York City, North Country, Southern Tier, and Western New York.**

- The **Finger Lakes Regional Economic Development Council's** (FLREDC) momentum is being fueled by a region united around a plan to grow jobs, increase regional wealth, drive private sector investment, and reduce poverty. The FLREDC requires that all projects identify a link to workforce development, including projects supporting the Opportunity Agenda and veterans. For example, Foodlink links together agriculture, food processing, the Opportunity Agenda, and the DRI in Batavia, to foster a creative class of workers who will spur continued job growth. The region may use its Upstate Revitalization Initiative (URI) award to create a "Workforce Development Fund" to address job skills that would specifically support the clusters of optics, photonics and imaging (OPI); agriculture and food processing; and next generation manufacturing. Monroe Community College (MCC) led an analysis of the "middle skills gap," which investigates the set of workers who have more than a high school degree, but do not have a four-year degree. By effectively understanding these areas, the region has successfully created jobs in tooling and machining and optics technicians. It has made significant progress in achieving many of its original overarching goals, including expanding the Eastman Business Park; leveraging the region's colleges and universities for direct employment and preparing workers for the new economy; and expanding and linking agricultural producers and food producers and exporters. The agriculture and food processing cluster has had significant growth since 2010, with total wages increasing by 40 percent, average wages by 17 percent, and the number of jobs by 20 percent (nearly 2,000 jobs).
- The **New York City Regional Economic Development Council** (NYCREDC) continues to focus on its "Opportunity Zones," 15 areas of New York City which have been historically distressed but are primed for investment and growth. It concentrates investment in these areas to ensure an inclusive approach to community revitalization and job creation. The South Bronx

is one of the opportunity areas, and includes the Bronx Civic Center, which was selected as the DRI community. The region is hoping to extend the already booming economic activity to lower-income residents of the community. Employment in New York City is at an all-time high, and competition for jobs is fierce, especially for jobs requiring less formal education. At the same time, high current and future demand exists for skilled applicants in the financial, technology, life sciences and healthcare sectors. The region is taking a sector-based approach to engaging businesses, educational institutions, and nonprofits to help direct state funding to job training and educational programs in high growth sectors. For example, the nonprofit Per Scholas in the South Bronx is partnering with the Fortune 500 company Cognizant to provide no-cost technology skills training and career development resources to create a talent pool for the company. NYREDC now counts the life sciences sector as its regional economic cluster, and has a plan for advancing the cluster that involved other New York regions. The NY Genome Center research consortium will leverage investments in basic research and incubator facilities in a sector primed for growth.

- The **North Country Regional Economic Development Council** (NCREDC) introduced a new strategy this year to attract international sporting events to stimulate private investment and job growth and spark the refurbishment of sports and hospitality facilities. A new Lodging Task Force is creating a model for lodging development that can be replicated to drive sustainable private sector investment. Several projects recommended for funding would improve tourism accommodations. Not only is tourism an important industry for the North Country, it also serves to provide entry level employment and training in soft skills, a need identified most frequently by employers in a regional skills-gap survey. This fall, Clinton Community College offered classes through a new Institute for Advanced Manufacturing, which provides flexible funding to support manufacturing in the transportation equipment and aerospace sector. NCREDC considers TE&A its key industry cluster. Average wages in that sector are nearly 66 percent higher than the total average for the region, and employment has grown by 67% since 2016, with more jobs to come as Norsk Titanium continues its expansion. Employment increased by double digits in the information technology sector (35 percent) and back office sector (24 percent). The region's Opportunity Agenda to support employment of hard-to-place workers is focused this year on projects in St. Lawrence County. Located in Jefferson County, the City of Watertown was selected as the DRI community for 2017. It will use DRI funds to strengthen its position as the primary hub of commerce and culture for Jefferson and neighboring counties.
- The **Southern Tier Regional Economic Development Council** (STREDC) has been consistent in its support for its regional strategies: Build the Greater Binghamton Innovation Ecosystem; Invest in the Advanced Manufacturing Industry; Transform the Food and Agriculture Industry; and Promote the Southern Tier's Innovative Culture. State funds are being used to support mixed-use and mixed-income developments in the region's three "iDistricts" to attract and retain college graduates and skilled workers. A recommended priority project will continue development of the Health Sciences Campus in Johnson City which will house the SUNY Binghamton School of Pharmacy and Pharmaceutical Sciences. Support for downtown revitalization extends beyond those core cities in include places like Watkins Glen,

the region's DRI community. The region has been highly effective at supporting projects that either create or retain new jobs, such as using URI funds to support a major expansion of Alstom for train manufacturing which will create nearly 200 jobs and retain an existing workforce of 1,000. Several projects support growth in the food and agriculture industry, such as industrial hemp, and the number of food processing firms increased from 2016 to 2017. There is extensive cooperation between the public, non-profit, and private sectors to address hard-to-place workers. For example, the Broome County Calice Advanced Manufacturing Center links together social services, academia, industry, and workforce development systems to provide relevant workforce training and upskilling to both traditional and hard-to-place workers.

- The **Western NY Regional Economic Development Council** (WNYREDC) continues its focus on creating job opportunities and building the quality of life that will attract young adults to settle in the region. It is using the smart growth strategy of placemaking to focus investment near existing infrastructure and connecting people with jobs. Nearly all recommended priority projects relate to downtown revitalization, and several projects would help implement the region's first DRI Plan in Jamestown. Support for projects in Olean, the 2017 DRI community, would add to the assets being leveraged in its downtown. Many projects support workforce development, such as phase II of the Gerald Place Community Center to provide space for community needs and training related to health care research and education. WNYREDC demonstrated understanding of the labor market and how to provide training for the middle skills market. WNYREDC works with many different colleges and trade skill schools, such as the Buffalo Center for Art and Technology, the Finishing Trade Institute of Western and Central New York, and the Southern Tier Business Center at Alfred University. The region's key economic cluster is the materials and machinery advanced manufacturing cluster. This year, Alfred University dedicated the Center for High-Temperature Materials Characterization, which is helping to increase the development and analysis of materials crucial to renewable energy systems; and Jamestown Community College opened and expanded Manufacturing Technology Institute.

## **Conclusion**

The Strategic Implementation Assessment Team was impressed by the continued dedication of Regional Council members, work group volunteers, and staff of the Regional Empire State Development offices who serve the Regional Councils. We continue to believe that the continuation of this bottom-up process is taking New York down a path of great success, driven by the informed perspective of REDC members, spurred on by the advancement of new ideas and products by business leaders and educational institutions, and fueled by the development of a workforce across all age groups and socioeconomic strata.

While we may only recommend five regions as top performers, we believe all the regions are winners and extend our thanks and our congratulations to all Region Council members for the outstanding work they are doing to strengthen New York's economy.

# Long Island REDC

## 2017 Annual Report Assessment

### I. Performance

#### a. Impact on job creation and retention

##### Strengths

- In 2016, the unemployment rate averaged 4.1 percent.
- From 2011 to 2016, the number of unemployed individuals in the region nearly halved. In 2016, the unemployment rate was 4.1 percent.
- Between 2011 and 2016, nearly 83,000 private sector jobs were added, resulting in a record 1.1 million jobs.
- The pace of growth for private sector wages averaged nearly 3 percent over the last three-years and Long Island had the highest private sector wages in the state in 2016 at \$56,420.

##### Weaknesses

- Over the past five years, growth in jobs lagged the state by about 2 percent for private and public employment.

#### b. Business growth and leverage of private sector investments

##### Strengths

- During the past five-years, private sector establishments increased 5.3 percent.
- From 2011 – 2016, the ratio of total project cost to total ESD Capital Fund awards for all Priority Projects was 18:1.
- During the past six-years, 523 total CFA projects produced investment of more than \$3 billion, leveraged at a rate of 13.5:1 with \$223 million in state funds.
- From 2015 -2016, Gross Regional Product increased 1.6 percent as compared to a statewide increase of 0.2 percent.

##### Weaknesses

- State five-year progress for private sector establishments was 8.7 percent, which is 3.4 percent higher than Long Island at 5.3 percent.

### II. Projects

#### a. Solicitation and development of projects that advance the regional economic cluster

##### Regional Cluster

- Biotechnology

##### Strengths

- Several priority projects support the Regional Cluster of biotechnology, including the Computational Genomics Center at Feinstein Institute for Medical Research; Hofstra University Chemistry Laboratory Expansion; Cold Spring Harbor Laboratory Structural Biology Shared

Screening Facility; Research and Technology Innovation Bioengineering Laboratory at New York Institute of Technology; and Enzo Biochem.

Weaknesses

- Few direct jobs will be generated by the proposed biotechnology projects.

**b. Identification of projects to advance State and regional priorities**

Strengths

- The LIREDC continues to prioritize regional and state priorities that foster collaboration and capitalization on previous successes.
- Thirty priority projects are identified as advancing state priorities, as well as many other regionally significant projects.
- LIREDC support for its biotechnology cluster overlaps the state goal of advancing the life sciences sector.
- Ten projects are identified as supporting the Opportunity Agenda. For example, the YMCA of Long Island will establish a facility in Wyandanch to provide supervised care and a variety of services, including teen job training and mentor support.
- Natural Assets-related projects will be advanced by the Manna Fish Farms project, as well as a new aquaculture business in Greenport with oysters as a cornerstone.
- Advancing tourism is a regional priority. Discover Long Island and New York City, a cooperative partnership to promote the regions throughout the state, Australia, and Canada is one of the projects that support this priority.

Weaknesses

- None noted.

**c. Advancement of projects to meet workforce development needs**

Strengths

- Thirteen priority projects are listed as having a workforce development component.
- The Center for Science, Teaching, and Learning, a not-for-profit based in Rockville Center, proposes to create nine community STEM centers (CSCs) in high need communities.
- Stony Brook University will collaborate with a Chinese silicon carbide manufacturer to create a new center to research wide band semiconductors used in power generation.

Weaknesses

- The LIREDC priority projects could further develop public private partnerships to develop the workforce.

**d. Identification of projects in the region that would revitalize downtowns**

Strengths

- The LIREDC recognized that downtowns are crucial to economic vitality, and that walkable, exciting places with affordable apartments that appeal to Millennials and will help retain baby-boomers. It supported the application from Georgica Green to construct infrastructure for a mixed-use development in downtown Riverhead that includes affordable apartments along a Main Street corridor.

- Thirteen proposed priority projects are listed as having a downtown revitalization component. For example, the Community Development Corporation of Long Island will construct a mixed-use building in the distressed Village of Hempstead. It is estimated that seven jobs will be created.
- Funding for the creation of a downtown development plan for the Village of Lindenhurst was recommended. It will include an assessment of the re-use potential of underutilized properties, parking in the central business district.

#### Weaknesses

- No projects were identified to help implement the DRI plan for the round one winner, the Village of Westbury.

### III. Progress

#### a. Implementation of strategies in the 5-year regional strategic economic development plan and plan updates

##### Strengths

- Biotech strategies are advancing. Cold Spring Harbor Laboratory completed its new facility and it is operational and performing research in pancreatic cancer.
- The region is addressing its tourism strategy. For example, Discover Long Island completed a collaborative marketing project to generate increased awareness of and demand for thematic tourism opportunities. St. Joseph's College completed renovation of a building to use for a new Center for Hospitality and Tourism Management.
- One important cluster in the region is the Food cluster. The Calverton Food Incubator, a prior awardee, issued an RFP to select an entity to run the incubator facility which is expected to open in early 2018.
- Creating diverse, transit-linked neighborhoods where people can live, work and play – remains a priority. Peconic Crossing broke ground in the spring on a four-story mixed-use building in the Town of Riverhead.

##### Weaknesses

- Little progress has been made in attracting a “big dog” pharma company.

#### b. Execution of strategies that address emerging state and regional challenges and opportunities

##### Strengths

- Wyandanch Rising, an Opportunity Area for Long Island, completed the two residential buildings that are 95 percent leased.
- The Hofstra Education Workforce and Leadership Training Center (2015 awardee) was completed, creating an academic facility with high-tech classrooms and offices for STEM training.
- Long Island is part of a tri-region effort, along with New York City and Mid-Hudson, creating a research corridor for life sciences.
- The success of the Long Island Bioscience Hub (LIBH), dedicated to the commercialization of biomedical innovations, prompted the LIREDC to support creation of a NY Bioscience Hub.
- Higher education continued to seek to fill a demand for a skilled workforce. For example, Adelphi University completed a Nursing Innovation Lab and Training Center in 2016.

- A program funded in 2014 is capitalizing on Long Island’s natural resources, helping full-time farmers make capital investments.

Weaknesses

- More projects are needed to address challenges identified by the LIREDC, such as shrinking manufacturing jobs, an aging population and a high cost of living.

**c. Success in job training and engagement of hard-to-place workers**

Strengths

- The LIREDC continues to use a skills gaps and inventory of training programs survey to drive methodologies to better engage students, educational institutions and its faculty, and businesses to seek and find each other to meet needs.
- The VetsBuild, a project that assists low-income military veterans to develop high-demand occupational skills needed for well-paying jobs, successfully trained 80 students with 65 graduates gaining full-time employment.
- The LIREDC has focused on preparing students for the jobs in key biotech sectors like pharmaceuticals, and high-demand STEM fields like engineering. The multi-year ENGINE initiative involves Hofstra, Stony Brook, Farmingdale, and New York Institute of Technology where engineering enrollments increased more than 45 percent from 2011 to 2016.

Weaknesses

- None noted.

**d. Advancement and completion of prior round Priority Projects**

Strengths

- 81 percent of all priority projects (are completed or on schedule. Only 28 projects (14 percent) have been cancelled/terminated/declined out of 198 priority projects awarded in the past six years.
- 78 percent of all CFA projects are complete or on schedule. Only 67 projects (12 percent), including priority projects, have been cancelled/terminated/declined.

Weaknesses

- None noted.

## IV. Planning

**a. Quality of the Annual Report**

Strengths

- The LIREDC does a good job of showcasing projects funded through the CFA and other projects that are regionally significant.
- Project status since 2011 is easily determined and can be quickly identified by its CFA number.
- The Implementation Agenda is presented in an easy to read manner, divided by agenda area such as Workforce; Education & Veterans; Innovation; Infrastructure; Natural Assets & Tourism; and Opportunity Agenda.



#### Weaknesses

- The LIREDC *Status of Past Priority and Regionally significant Projects* map is busy and difficult to read. It does not appear to be included in the online version.

### **b. Ability to take the next steps in growing the regional economy**

#### Strengths

- Tourism remains a strong economic generator. Visitor spending rose by 3.0 percent between 2014 and 2015, and overall added \$5.5 billion into the regional economy.
- A 2017 poll of Long Island businesses showed that Long Island confidence in the regional economy is higher now than in 2011 and higher than the nations.
- Long Island added 34,178 Millennials over the last five years.

#### Weaknesses

- Overall poverty levels on Long Island have increased from 5.5 percent in 2011 to 6.6 percent in 2015. This is the highest level of poverty in the region in nearly 60 years.
- An aging population and high cost of living led to an increase of out-migration. Between 2014 and 2015, the proportion of Long Islanders who stayed decreased from 97.9 percent to 97.5 percent respectively.

### **c. Coordination with institutions of higher learning to address regional workforce development needs**

#### Strengths

- The LIREDC continues to forge partnerships with institutions of higher education such as Stony Brook University, Farmingdale State College, Hofstra University, Adelphi University.

#### Weaknesses

- The report underplays community benefits from coordination with educational institutions.

### **d. Collaboration with local governments in advancing opportunities for improved efficiency**

#### Strengths

- The LIREDC supported local government efficiency grants, including regional highway services consolidation in the Town of Smithtown; GIS data sharing in Nassau County; and a regional shared services portal to be developed by Suffolk County.

#### Weaknesses

- None noted.

### **e. Development of regional metrics to monitor performance**

#### Strengths

- Data from the Workforce Development Institute was used to show a “Snapshot of Long Island’s Workforce & Job Market.”

### Weaknesses

- The LIREDC lacked clear metrics of the economic benefit or the ancillary/secondary regional gains resulting from local projects.

## **V. Participation**

### **a. Engagement of the community, public, and other stakeholders in the Regional Council process**

#### Strengths

- The region's five work groups and committees were wide-ranging and inclusive, including both private and public stakeholders.
- The LIREDC workgroups show a strong collaboration among educational institutions, finance industry, medical/biotech, technology sector, and trade groups.
- More than 5,700 attendees participated in public meetings regarding the CFA and workgroup sessions from May 2017 to July 2017.

#### Weaknesses

- None noted.

### **b. Regional unity and support of the Annual Report**

#### Strengths

- This round of the Downtown Revitalization Initiative provided the opportunity to engage local public officials in the REDC process. To guarantee that the region was well represented in the competition, every elected town supervisor and mayor received written communication from the Long Island Regional Office of Empire State Development.
- Throughout the report, there are first-hand accounts that provide a local perspective for the various aspects of the plan and projects.

#### Weaknesses

- None noted.

| CFA # | Region      | Agency       | Program        | Project Name   | Business Name                                       | Agency Score | REDC Score | Total Score | Award     | Awarded / Not Awarded | Recusal(s)             |
|-------|-------------|--------------|----------------|--|---|--------------|------------|-------------|-----------|-----------------------|------------------------|
| 76759 | Long Island | Ag & Markets | Ag & Mkts GCAP | New York State Grown and Certified                         | Peconic Land Trust                                  | 70.33        | 20         | 90.33       | \$500,000 | Awarded               |                        |
| 75075 | Long Island | Arts         | Arts ACFIP     | Suffolk County Historical Society ADA Renovations          | Suffolk County Historical Society                   | 73.00        | 10         | 83.00       | \$500,000 | Awarded               |                        |
| 77218 | Long Island | Arts         | Arts ACFIP     | Tilles Center Plaza Expansion and Upgrades                 | Tilles Center                                       | 58.00        | 20         | 78.00       | \$0       | Not-Awarded           | Seymour Liebman        |
| 76838 | Long Island | Arts         | Arts ACFIP     | The Dewey Cottage Interior Restoration Project             | Nassau County Museum of Art                         | 44.00        | 10         | 54.00       | \$0       | Not-Awarded           |                        |
| 74581 | Long Island | Arts         | Arts ACFIP     | Adaptive Reuse to Create Cultural Events Venue             | The Caumsett Foundation, Inc.                       | 46.00        | 5          | 51.00       | \$0       | Not-Awarded           | Desmond Ryan           |
| 72413 | Long Island | Arts         | Arts ACIP      | Connected Waters Heroes of the Harbors                     | Long Island Traditions                              | 65.00        | 15         | 80.00       | \$51,000  | Awarded               |                        |
| 74223 | Long Island | Arts         | Arts ACIP      | Long Island Suffrage Initiative                            | Huntington Arts Council Inc.                        | 58.00        | 10         | 68.00       | \$0       | Not-Awarded           | Tracey Edwards         |
| 72742 | Long Island | Arts         | Arts ACIP      | First Fridays  | City of Long Beach                                  | 39.00        | 20         | 59.00       | \$0       | Not-Awarded           |                        |
| 75184 | Long Island | Arts         | Arts WIP       | Work Force Investment Focus 1 Development Personnel        | PlazaMAC, Inc.                                      | 56.00        | 10         | 66.00       | \$0       | Not-Awarded           |                        |
| 76037 | Long Island | Arts         | Arts WRP       | Workforce Training and Development Expansion               | Josephine Herrick Project, Inc.                     | 63.00        | 15         | 78.00       | \$48,450  | Awarded               |                        |
| 72404 | Long Island | DEC          | DEC CSC C      | A Strategy for Climate Smart South Shore Communities       | Town of Brookhaven                                  | 29.50        | 20         | 49.50       | \$87,500  | Awarded               | Desmond Ryan           |
| 74142 | Long Island | DEC          | DEC CSC C      | Glen Cove Western Gateway Strategic Plan                   | City of Glen Cove                                   | 35.25        | 10         | 45.25       | \$50,000  | Awarded               |                        |
| 72418 | Long Island | DEC          | DEC CSC I      | Raising Pipe Stave Hollow Road for Flood Mitigation        | Town of Brookhaven                                  | 23.50        | 10         | 33.50       | \$0       | Not-Awarded           | Desmond Ryan           |
| 72275 | Long Island | DEC          | DEC EPG        | Advanced Wastewater Treatment Facility Expansion           | Inc. Village of Patchogue                           | 75.00        | 20         | 95.00       | \$30,000  | Awarded               |                        |
| 75521 | Long Island | DEC          | DEC EPG        | North Bellport Sewage Collection System Plan Map Report    | Town of Brookhaven                                  | 75.00        | 20         | 95.00       | \$30,000  | Awarded               |                        |
| 74562 | Long Island | DEC          | DEC EPG        | Sewer System for Moniebogue Bay                            | Inc. Village of Westhampton Beach                   | 75.00        | 20         | 95.00       | \$30,000  | Awarded               |                        |
| 72433 | Long Island | DEC          | DEC EPG        | Sewer Infrastructure Upgrades Project                      | Incorporated Village of Manorhaven                  | 60.00        | 20         | 80.00       | \$30,000  | Awarded               |                        |
| 73777 | Long Island | DEC          | DEC WQIP AHR   | Shorefront Park Shoreline Protection Construction Project  | Village of Patchogue                                | 61.00        | 20         | 81.00       | \$45,000  | Awarded               | Dave Kapell, Jim Morgo |
| 73986 | Long Island | DEC          | DEC WQIP AHR   | Bay Scallop Restoration of the Huntington Bay Complex      | Cornell Cooperative Extension of Suffolk County     | 31.00        | 20         | 51.00       | \$0       | Not-Awarded           |                        |
| 72503 | Long Island | DEC          | DEC WQIP NPS   | Rehabilitation of East Island-Dosoris Pond Bridge          | City of Glen Cove                                   | 68.00        | 10         | 78.00       | \$695,160 | Awarded               |                        |
| 75509 | Long Island | DEC          | DEC WQIP NPS   | Stormwater Runoff Remediation Protection of Richmond Creek | Suffolk County Soil and Water Conservation District | 58.00        | 20         | 78.00       | \$50,750  | Awarded               |                        |

| CFA # | Region      | Agency | Program          | Project Name   | Business Name  | Agency Score | REDC Score | Total Score | Award       | Awarded / Not Awarded | Recusal(s)  |
|-------|-------------|--------|------------------|--|--|--------------|------------|-------------|-------------|-----------------------|---|
| 74803 | Long Island | DEC    | DEC WQIP NPS     | Babylon Truck Wash Facility  | Town of Babylon  | 16.00        | 20         | 36.00       | \$0         | Not-Awarded           |   |
| 75241 | Long Island | DEC    | DEC WQIP Salt    | Salt Storage Shed  | Incorporated Village of Bayville                       | 33.00        | 10         | 43.00       | \$0         | Not-Awarded           |   |
| 72402 | Long Island | DEC    | DEC WQIP Salt    | Salt Storage Facility  | Town of Brookhaven                                     | 18.00        | 20         | 38.00       | \$0         | Not-Awarded           | Desmond Ryan                                      |
| 73167 | Long Island | DEC    | DEC WQIP Salt    | Salt Storage Project   | Inc Village of Lynbrook                                | 23.00        | 10         | 33.00       | \$0         | Not-Awarded           |   |
| 73128 | Long Island | DEC    | DEC WQIP SWP     | Regional Aquifer Protection Land Acquisition Program                     | Peconic Land Trust                                     | 66.00        | 20         | 86.00       | \$2,321,828 | Awarded               | Desmond Ryan                                      |
| 73479 | Long Island | DEC    | DEC WQIP WWT GEN | Flow Diversion Project   | City of Long Beach                                     | 54.00        | 20         | 74.00       | \$2,500,000 | Awarded               |   |
| 75041 | Long Island | DEC    | DEC WQIP WWT GEN | Bay Park Sewage Treatment Plant Ocean Outfall Effluent Diversion Project | Nassau County Department of Public Works               | 54.00        | 10         | 64.00       | \$0         | Not-Awarded           | Resi Cooper                                       |
| 76473 | Long Island | DEC    | DEC WQIP WWT IOS | Pit and Bluff Point Sewer Project  | Incorporated Village of Northport, NY                  | 68.00        | 20         | 88.00       | \$5,000,000 | Awarded               | Tracey Edwards                                    |
| 72201 | Long Island | DEC    | DEC WQIP WWT IOS | Sanitary Sewer Connection to Glen Cove Wastewater Treatment Plant        | Incorporated Village of Sea Cliff                      | 68.00        | 20         | 88.00       | \$3,315,000 | Awarded               |   |
| 75152 | Long Island | DOL    | DOL EET          | Enhanced Healthcare Skills Training                                      | South Nassau Communities Hospital                      | 70.60        | 20         | 90.60       | \$92,022    | Awarded               |   |
| 73991 | Long Island | DOL    | DOL EET          | Chemical Manufacturing Skills Training                                   | Luitpold Pharmaceuticals, Inc.                         | 69.20        | 20         | 89.20       | \$71,500    | Awarded               |   |
| 75743 | Long Island | DOL    | DOL EET          | Solder & ISO Skills Training   | Sag Harbor Industries, Inc.                            | 68.00        | 20         | 88.00       | \$27,123    | Awarded               |   |
| 74641 | Long Island | DOL    | DOL EET          | Project Management Skills Training                                       | Qosina Corp.   | 67.00        | 20         | 87.00       | \$100,000   | Awarded               |   |
| 75970 | Long Island | DOL    | DOL EET          | Target Rock  | Curtiss-Wright Flow Control Corporation                | 66.50        | 20         | 86.50       | \$17,200    | Awarded               | Anne Shybunko-Moore                               |
| 75728 | Long Island | DOL    | DOL EET          | Electrical Equipment and Appliance Manufacturing Skills Training         | Spectronics Corporation                                | 64.70        | 20         | 84.70       | \$39,623    | Awarded               | Tracey Edwards, Anne Shybunko-Moore               |
| 75606 | Long Island | DOL    | DOL EET          | Primary Care Practice Skills Training                                    | Mather Health System, Inc.                             | 63.70        | 20         | 83.70       | \$18,005    | Awarded               | Desmond Ryan                                      |
| 72027 | Long Island | DOL    | DOL EET          | Certified Professional Coder Training                                    | NYU Winthrop Hospital                                  | 63.60        | 20         | 83.60       | \$100,000   | Awarded               |   |
| 75765 | Long Island | DOL    | DOL EET          | Lean & Sigma Six Manufacturing Skills Training                           | Aeroflex Plainview, Inc.                               | 67.70        | 15         | 82.70       | \$91,150    | Awarded               |   |
| 74228 | Long Island | DOL    | DOL EET          | Direct Support Professional Training                                     | SCO Family of Services                                 | 58.50        | 20         | 78.50       | \$96,000    | Awarded               |   |
| 74732 | Long Island | DOL    | DOL EET          | Management Development Program   | EPIC Long Island, Inc.                                 | 58.00        | 20         | 78.00       | \$95,900    | Awarded               | Samuel Stanley, Kevin Law, Jim Morgo, Linda Armyn |
| 75725 | Long Island | DOL    | DOL EET          | Project Management and Leadership Skills Training                        | Hendrickson Fleet Service, Inc.                        | 54.60        | 15         | 69.60       | \$86,900    | Awarded               |   |
| 73816 | Long Island | DOL    | DOL EET          | Electrical Equipment and Appliance Manufacturing Skills Training         | EI Electronics, LLC                                    | 59.20        | 10         | 69.20       | \$23,680    | Awarded               |   |
| 74507 | Long Island | DOL    | DOL EET          | Advanced Manufacturing Skills Training                                   | ACFR Industries, Inc. - Bay Fastening Systems Division | 46.00        | 20         | 66.00       | \$97,000    | Awarded               |   |

| CFA # | Region      | Agency | Program | Project Name                                       | Business Name  | Agency Score | REDC Score | Total Score | Award     | Awarded / Not Awarded | Recusal(s)  |
|-------|-------------|--------|---------|--|--|--------------|------------|-------------|-----------|-----------------------|---|
| 74094 | Long Island | DOL    | DOL EET | Educational Services Skills Training               | Electrical Training Center, Inc.                               | 53.10        | 10         | 63.10       | \$24,100  | Awarded               | Linda Armyn, Samuel Stanley, Kevin Law, Jim Morgo             |
| 76562 | Long Island | DOL    | DOL EET | SharePoint Cyber Security Training                 | Catalina Instrument Corp.                                      | 52.00        | 10         | 62.00       | \$40,200  | Awarded               |   |
| 76850 | Long Island | DOL    | DOL EET | Quality Management Skills Training                 | Nationwide Court Services, Inc.                                | 51.40        | 10         | 61.40       | \$95,900  | Awarded               |   |
| 76030 | Long Island | DOL    | DOL EET | Certified Elevator Training                        | All-Ways Elevator, Inc   | 46.10        | 15         | 61.10       | \$86,300  | Awarded               |   |
| 77210 | Long Island | DOL    | DOL EET | Information Technology Skills Training             | American Business Continuity Centers, LLC                      | 50.00        | 10         | 60.00       | \$96,976  | Awarded               |   |
| 77185 | Long Island | DOL    | DOL EET | Information Technology Skills Training             | Wekos, LLC   | 43.00        | 10         | 53.00       | \$0       | Not-Awarded           |   |
| 75759 | Long Island | DOL    | DOL EET | Advanced Manufacturing Skills Training             | Lutech Veterinary Industries, Inc.                             | 40.00        | 10         | 50.00       | \$0       | Not-Awarded           |   |
| 76481 | Long Island | DOL    | DOL EET | Advanced Health Care Skills Training               | United Cerebral Palsy Association of Nassau County, Inc.       | 34.20        | 15         | 49.20       | \$0       | Not-Awarded           |   |
| 74567 | Long Island | DOL    | DOL EET | Community Focused Health Care Skills Training      | Brookhaven Memorial Hospital Memorial Center, Inc.             | 17.30        | 20         | 37.30       | \$0       | Not-Awarded           |   |
| 73432 | Long Island | DOL    | DOL UWT | Project SCHOOL II                                  | Suffolk County Department of Labor, Licensing Consumer Affairs | 61.20        | 20         | 81.20       | \$98,579  | Awarded               | Tracey Edwards  |
| 72571 | Long Island | DOL    | DOL UWT | HempsteadWorks Career Pathways 7.0                 | Town of Hempstead Department of Occupational Resources         | 59.10        | 20         | 79.10       | \$99,988  | Awarded               | John Durso, Samuel Stanley                                    |
| 76449 | Long Island | DOL    | DOL UWT | CNA & Dental Assistant Skills Training             | Payless Enterprises, Inc.                                      | 58.30        | 20         | 78.30       | \$100,000 | Awarded               |   |
| 72544 | Long Island | DOL    | DOL UWT | The Workforce Partnership Medical Training Program | Town of Oyster Bay   | 56.30        | 20         | 76.30       | \$100,000 | Awarded               | John Durso  |
| 75623 | Long Island | DOL    | DOL UWT | Green Construction Skills Training                 | United Way of Long Island                                      | 55.30        | 20         | 75.30       | \$100,000 | Awarded               | John Durso  |
| 75643 | Long Island | DOL    | DOL UWT | Project Management Skills Training                 | SUNY Stony Brook   | 53.40        | 15         | 68.40       | \$100,000 | Awarded               | Doon Gibbs, Samuel Stanley, Kevin Law, Jim Morgo, Linda Armyn |
| 76598 | Long Island | DOL    | DOL UWT | Certified Nurse Aide Training                      | Cambridge Business Institute, Inc.                             | 53.20        | 15         | 68.20       | \$100,000 | Awarded               |   |
| 76127 | Long Island | DOL    | DOL UWT | Retail Skills Training                             | Community Enterprises, Inc.                                    | 46.10        | 20         | 66.10       | \$100,000 | Awarded               |   |
| 73029 | Long Island | DOL    | DOL UWT | URGENT Program                                     | Nassau Community College                                       | 44.90        | 20         | 64.90       | \$100,000 | Awarded               | Belinda Pagdanganan, John Durso                               |
| 76035 | Long Island | DOL    | DOL UWT | The STREAM Center                                  | We Connect The Dots, Inc.                                      | 39.40        | 20         | 59.40       | \$0       | Not-Awarded           |   |
| 74558 | Long Island | DOL    | DOL UWT | Advanced Manufacturing Skills Training             | Adelante of Suffolk County, Inc.                               | 24.30        | 20         | 44.30       | \$0       | Not-Awarded           |   |
| 77037 | Long Island | DOL    | DOL UWT | Advanced Manufacturing Skills Training             | Maryhaven Center of Hope, Inc.                                 | 21.00        | 15         | 36.00       | \$0       | Not-Awarded           |   |
| 75683 | Long Island | DOS    | DOS LGE | Regional Highway Services Consolidation            | Town of Smithtown  | 59.33        | 20         | 79.33       | \$799,982 | Awarded               | Kevin Law   |
| 74437 | Long Island | DOS    | DOS LGE | Regional Shared Services Portal                    | Suffolk County   | 40.33        | 20         | 60.33       | \$299,155 | Awarded               |   |

| CFA # | Region      | Agency | Program   | Project Name   | Business Name                                 | Agency Score | REDC Score | Total Score | Award       | Awarded / Not Awarded | Recusal(s)                |
|-------|-------------|--------|-----------|--|---|--------------|------------|-------------|-------------|-----------------------|---------------------------|
| 74964 | Long Island | DOS    | DOS LGE   | GISData Sharing  | Nassau County                                 | 28.67        | 20         | 48.67       | \$0         | Not-Awarded           |                           |
| 75971 | Long Island | DOS    | DOS LGE   | Pictometry for Suffolk County  | Suffolk County Dept of Information Technology | 13.67        | 10         | 23.67       | \$0         | Not-Awarded           |                           |
| 76345 | Long Island | DOS    | DOS LGE P | Shared Services for Roadway Pavement Management System                         | Town of Hempstead                             | 29.00        | 20         | 49.00       | \$0         | Not-Awarded           |                           |
| 77269 | Long Island | DOS    | DOS LWRP  | Local Waterfront Revitalization Program  | Suffolk County                                | 74.00        | 20         | 94.00       | \$60,000    | Awarded               | Dave Kapell, Desmond Ryan |
| 73777 | Long Island | DOS    | DOS LWRP  | Shorefront Park Improvements Construction                                      | Village of Patchogue                          | 72.00        | 20         | 92.00       | \$2,189,014 | Awarded               | Dave Kapell, Jim Morgo    |
| 72311 | Long Island | DOS    | DOS LWRP  | Local Waterfront Revitalization Program and Harbor Management Plan             | Town of Brookhaven                            | 70.00        | 20         | 90.00       | \$277,500   | Awarded               | Desmond Ryan              |
| 76939 | Long Island | DOS    | DOS LWRP  | Local Waterfront Revitalization Program  | Town of Huntington                            | 73.00        | 15         | 88.00       | \$56,250    | Awarded               | Tracey Edwards            |
| 73819 | Long Island | DOS    | DOS LWRP  | Peconic Bay to Long Island Sound Integrated Trails Initiative Phase 3          | Town of Southold                              | 68.00        | 20         | 88.00       | \$120,000   | Awarded               |                           |
| 77089 | Long Island | DOS    | DOS LWRP  | Local Waterfront Revitalization Program  | Village of Westhampton Beach                  | 77.00        | 10         | 87.00       | \$56,250    | Awarded               |                           |
| 74476 | Long Island | DOS    | DOS LWRP  | Design and Construction of Riverside Maritime Trail Peconic River Walk         | Town of Southampton                           | 70.00        | 15         | 85.00       | \$0         | Not-Awarded           |                           |
| 73890 | Long Island | DOS    | DOS LWRP  | Manhasset Bay Water Quality Improvement Plan                                   | Town of North Hempstead                       | 69.00        | 15         | 84.00       | \$0         | Not-Awarded           |                           |
| 74142 | Long Island | DOS    | DOS LWRP  | Western Gateway Strategic Plan   | City of Glen Cove                             | 71.00        | 10         | 81.00       | \$0         | Not-Awarded           |                           |
| 74744 | Long Island | DOS    | DOS LWRP  | Village of Sag Harbor Long Wharf Rehabilitation Project                        | Village of Sag Harbor                         | 65.00        | 15         | 80.00       | \$0         | Not-Awarded           |                           |
| 74719 | Long Island | DOS    | DOS LWRP  | Brightwaters Canal Resiliency Improvements                                     | Village of Brightwaters                       | 69.00        | 10         | 79.00       | \$0         | Not-Awarded           |                           |
| 74841 | Long Island | DOS    | DOS LWRP  | Town of Hempstead Streetscape Improvements                                     | Town of Hempstead                             | 35.00        | 15         | 50.00       | \$0         | Not-Awarded           |                           |
| 76230 | Long Island | DOS    | DOS LWRP  | Expansion of Water Quality Testing Program Environmental Laboratory Renovation | Town of Hempstead                             | 30.00        | 5          | 35.00       | \$0         | Not-Awarded           |                           |
| 77301 | Long Island | DOS    | DOS LWRP  | Sea Dog Creek and Scow Creek Restoration                                       | Town of Hempstead                             | 13.00        | 15         | 28.00       | \$0         | Not-Awarded           |                           |
| 73301 | Long Island | EFC    | EFC GIGP  | Village Hall North Parking Lot Municipal Rain Garden                           | Village of Freeport                           | 32.00        | 20         | 52.00       | \$175,000   | Awarded               |                           |
| 77169 | Long Island | EFC    | EFC GIGP  | Village of Shoreham Subterranean Stormwater Harvesting Infiltration            | Village of Shoreham                           | 30.00        | 20         | 50.00       | \$0         | Not-Awarded           | Desmond Ryan              |

| CFA # | Region      | Agency | Program    | Project Name  | Business Name  | Agency Score | REDC Score | Total Score | Award       | Awarded / Not Awarded | Recusal(s)  |
|-------|-------------|--------|------------|---|--|--------------|------------|-------------|-------------|-----------------------|---|
| 77177 | Long Island | ESD    | ESD Grants | Wyandanch Digital Ballpark  | Suffolk County   | 79           | 20         | 99          | \$210,000   | Awarded               |   |
| 77132 | Long Island | ESD    | ESD Grants | Center for Science Teaching and Learning Community STEM Centers               | Center for Science Teaching and Learning                     | 78           | 20         | 98          | \$540,000   | Awarded               |   |
| 73436 | Long Island | ESD    | ESD Grants | Center for Wide Bandgap Crystal Growth  | The Research Foundation for the State University of New York | 78           | 20         | 98          | \$2,000,000 | Awarded               | Doon Gibbs, Samuel Stanley, Kevin Law, Jim Morgo, Linda Armyn |
| 74439 | Long Island | ESD    | ESD Grants | Computational Genomics Center at Feinstein Institute for Medical Research     | The Feinstein Institute at Northwell Health                  | 76           | 20         | 96          | \$1,600,000 | Awarded               | Tracey Edwards, Stuart Rabinowitz                             |
| 74130 | Long Island | ESD    | ESD Grants | Greenport Harbor Aquaculture Marine Center                                    | Harbor Lights Oyster Company, LLC                            | 75           | 20         | 95          | \$300,000   | Awarded               | Dave Kapell   |
| 72899 | Long Island | ESD    | ESD Grants | Manna Fish Farms Phase Two  | Manna Fish Farms Inc.  | 75           | 20         | 95          | \$250,000   | Awarded               | Samuel Stanley, Kevin Law, Jim Morgo, Linda Armyn             |
| 76133 | Long Island | ESD    | ESD Grants | Wyandanch YMCA  | YMCA of Long Island, Inc.                                    | 75           | 20         | 95          | \$3,500,000 | Awarded               | Belinda Pagdanganan, Resi Cooper, Linda Armyn                 |
| 72614 | Long Island | ESD    | ESD Grants | Graphene Laboratories Inc. Expansion  | Graphene Laboratories Inc.                                   | 74           | 20         | 94          | \$500,000   | Awarded               | Jim Morgo, Doon Gibbs, Linda Armyn, Kevin Law, Samuel Stanley |
| 74758 | Long Island | ESD    | ESD Grants | Emerging Technologies in Undergraduate Education at Farmingdale State College | Farmingdale State College                                    | 72           | 20         | 92          | \$400,000   | Awarded               | Samuel Stanley  |
| 76692 | Long Island | ESD    | ESD Grants | Hofstra University Chemistry Laboratory Expansion                             | Hofstra University   | 72           | 20         | 92          | \$225,000   | Awarded               | John Durso, Stuart Rabinowitz                                 |
| 77055 | Long Island | ESD    | ESD Grants | Adelphi University expansion of life Science and Technology Labs              | Adelphi University   | 71           | 20         | 91          | \$300,000   | Awarded               |   |
| 74998 | Long Island | ESD    | ESD Grants | Research and Technology Innovation Bioengineering Laboratory                  | New York Institute of Technology in Old Westbury             | 71           | 20         | 91          | \$150,000   | Awarded               |   |
| 73905 | Long Island | ESD    | ESD Grants | Autronic Plastics, Inc. Manufacturing Expansion                               | Autronic Plastics, Inc.                                      | 70           | 20         | 90          | \$300,000   | Awarded               |   |
| 74118 | Long Island | ESD    | ESD Grants | Carman Place  | Community Development Corporation of Long Island             | 70           | 20         | 90          | \$2,000,000 | Awarded               | Elaine Gross, John Durso, Lutricia Edwards                    |
| 74792 | Long Island | ESD    | ESD Grants | Cold Spring Harbor Laboratory Structural Biology Shared Screening Facility    | Cold Spring Harbor Laboratory                                | 70           | 20         | 90          | \$170,000   | Awarded               | Doon Gibbs, Samuel Stanley                                    |
| 74092 | Long Island | ESD    | ESD Grants | Downtown Huntington Parking Garage  | The Town of Huntington Local Development Corporation         | 75           | 15         | 90          | \$1,700,000 | Awarded               | Tracey Edwards  |
| 76071 | Long Island | ESD    | ESD Grants | Station Street Construction   | Village of Port Jefferson                                    | 70           | 20         | 90          | \$350,000   | Awarded               |   |

| CFA # | Region      | Agency | Program    | Project Name   | Business Name                               | Agency Score | REDC Score | Total Score | Award       | Awarded / Not Awarded | Recusal(s)                             |
|-------|-------------|--------|------------|--|---|--------------|------------|-------------|-------------|-----------------------|--|
| 75138 | Long Island | ESD    | ESD Grants | Enzo Biochem Genetic Services expansion                    | Enzo Biochem, Inc.                          | 69           | 20         | 89          | \$272,000   | Awarded               |  |
| 74392 | Long Island | ESD    | ESD Grants | Terminal Modernization Phase I                             | Town of Islip/MacArthur Airport             | 69           | 20         | 89          | \$650,000   | Awarded               |  |
| 75173 | Long Island | ESD    | ESD Grants | Point Lookout Sewer Service Area                           | Nassau County Department of Public Works    | 68           | 20         | 88          | \$2,000,000 | Awarded               |  |
| 77083 | Long Island | ESD    | ESD Grants | Riverhead Apartments                                       | Georgica Green Ventures, LLC                | 68           | 20         | 88          | \$300,000   | Awarded               | Jim Morgo, Resi Cooper                 |
| 69812 | Long Island | ESD    | ESD Grants | Oerlikon Metco, Co, Inc.                                   | Oerlikon Metco, Co, Inc.                    | 67           | 20         | 87          | \$100,000   | Awarded               | Stuart Rabinowitz, Anne Shybunko-Moore |
| 75905 | Long Island | ESD    | ESD Grants | Sag Harbor Cinema Project                                  | Sag Harbor Partnership                      | 67           | 20         | 87          | \$1,400,000 | Awarded               |  |
| 76718 | Long Island | ESD    | ESD Grants | SUNation Solar Systems Expansion                           | SUNation Solar Systems                      | 67           | 20         | 87          | \$150,000   | Awarded               | Stuart Rabinowitz, Anne Shybunko-Moore |
| 77165 | Long Island | ESD    | ESD Grants | Thuro Metal Products Expansion                             | Thuro Metal Products Inc.                   | 67           | 20         | 87          | \$57,000    | Awarded               | Stuart Rabinowitz, Anne Shybunko-Moore |
| 74744 | Long Island | ESD    | ESD Grants | Village of Sag Harbor Long Wharf Rehabilitation Project    | Inc. Village of Sag Harbor                  | 68           | 15         | 83          | \$550,000   | Awarded               |  |
| 74476 | Long Island | ESD    | ESD Grants | Riverside Maritime Trail                                   | Town of Southampton                         | 66           | 15         | 81          | \$26,000    | Awarded               |  |
| 72834 | Long Island | ESD    | ESD Grants | Eastern Wholesale Fence Manufacturing                      | Eastern Wholesale Fence, LLC                | 58           | 20         | 78          | \$0         | Not Awarded           |  |
| 73445 | Long Island | ESD    | ESD Grants | Elmont-Belmont Community Renewal                           | Town of Hempstead                           | 55           | 20         | 75          | \$0         | Not Awarded           |  |
| 76635 | Long Island | ESD    | ESD Grants | Sheltair Republic Phases 3 4                               | Sheltair Farmingdale, LLC                   | 51           | 10         | 61          | \$0         | Not Awarded           | Desmond Ryan                           |
| 66311 | Long Island | ESD    | ESD Grants | The Arboretum STP Downtown Farmingville Revitalization     | Kelly Builders of Farmingville, LLC         | 50           | 10         | 60          | \$0         | Not Awarded           | Desmond Ryan                           |
| 73185 | Long Island | ESD    | ESD Grants | Suffolk County Regional Bike Share                         | Suffolk County                              | 40           | 10         | 50          | \$0         | Not Awarded           |  |
| 74458 | Long Island | ESD    | ESD Grants | Good Ground Park Phase 2 Development                       | Town of Southampton                         | 39           | 10         | 49          | \$0         | Not Awarded           |  |
| 77123 | Long Island | ESD    | ESD Grants | Good Shepherd Hospice Inpatient Unit                       | Catholic Health Services of Long Island     | 39           | 10         | 49          | \$0         | Not Awarded           |  |
| 76934 | Long Island | ESD    | ESD Grants | Addiction Research and Treatment Center at Calverton       | EBDK at Calverton, LLC                      | 43           | 5          | 48          | \$0         | Not Awarded           | Stuart Rabinowitz                      |
| 76644 | Long Island | ESD    | ESD Grants | Crescent Beach Comfort Station                             | Town of Shelter Island                      | 37           | 10         | 47          | \$0         | Not Awarded           |  |
| 76434 | Long Island | ESD    | ESD Grants | Wantagh Facility   | South Nassau Communities Hospital           | 31           | 10         | 41          | \$0         | Not Awarded           | Desmond Ryan                           |
| 75041 | Long Island | ESD    | ESD Grants | Bay Park Sewage Treatment Plant Ocean Outfall              | Nassau County Department of Public Works    | 27           | 10         | 37          | \$0         | Not Awarded           | Resi Cooper                            |
| 73472 | Long Island | ESD    | ESD Grants | Blue Point Laundry Site Remediation Revitalization Project | Suffolk County                              | 25           | 10         | 35          | \$0         | Not Awarded           | Dave Kapell                            |
| 74584 | Long Island | ESD    | ESD Grants | Lake Avenue Reconstruction                                 | Town of Smithtown                           | 25           | 10         | 35          | \$0         | Not Awarded           | Kevin Law                              |
| 76018 | Long Island | ESD    | ESD Grants | Brookhaven Memorial Hemodialysis Relocation Project        | Brookhaven Memorial Hospital Medical Center | 24           | 10         | 34          | \$0         | Not Awarded           | Desmond Ryan                           |



| CFA # | Region      | Agency | Program     | Project Name  | Business Name  | Agency Score | REDC Score | Total Score | Award       | Awarded / Not Awarded | Recusal(s)   |
|-------|-------------|--------|-------------|---|--|--------------|------------|-------------|-------------|-----------------------|--|
| 74719 | Long Island | ESD    | ESD Grants  | Brightwaters Canal Resiliency Improvements                                      | Incorporated Village of Brightwaters   | 14           | 10         | 24          | \$0         | Not Awarded           |  |
| 75798 | Long Island | ESD    | ESD Grants  | Improvements for Stormwater   | Town of North Hempstead  | 14           | 10         | 24          | \$0         | Not Awarded           |  |
| 75888 | Long Island | ESD    | ESD HSSP    | Long Island Innovation Hot Spot   | Long Island High Technology Incubator, Inc. (LIHTI)                            | 58.00        | 20         | 78.00       | \$1,250,000 | Awarded               | Doon Gibbs, Linda Armyn, Kevin Law, Jim Morgo, Samuel Stanley                      |
| 73820 | Long Island | ESD    | ESD MNY     | Global Tourism Marketing Partnerships   | Discover Long Island   | 75.67        | 20         | 95.67       | \$300,000   | Awarded               |  |
| 74364 | Long Island | ESD    | ESD MNY     | Craft Beverage Promotion Weekends   | East End Tourism Alliance  | 69.33        | 20         | 89.33       | \$187,000   | Awarded               |  |
| 72562 | Long Island | ESD    | ESD MNY     | Wine Tourism Marketing Project  | Long Island Wine Council   | 66.33        | 20         | 86.33       | \$150,000   | Awarded               |  |
| 76338 | Long Island | ESD    | ESD MNY     | North Fork Authentic  | North Fork Authentic, Inc.   | 58.33        | 20         | 78.33       | \$150,000   | Awarded               |  |
| 76386 | Long Island | ESD    | ESD MNY     | North Fork Trolley  | North Fork Promotion Council   | 50.00        | 20         | 70.00       | \$112,500   | Awarded               | Dave Kapell  |
| 75193 | Long Island | ESD    | ESD MNY     | Pride on the Beach 2018   | LGBT Network   | 47.67        | 20         | 67.67       | \$103,125   | Awarded               | Resi Cooper, Linda Armyn   |
| 72330 | Long Island | ESD    | ESD MNY     | Tough Mudder Long Island 2018   | Tough Mudder, Inc.   | 46.67        | 20         | 66.67       | \$160,000   | Awarded               |  |
| 76256 | Long Island | ESD    | ESD MNY     | Gold Coast International Film Festival  | Gold Coast Arts Center   | 46.00        | 20         | 66.00       | \$0         | Not-Awarded           | Noreen Carro, Stuart Rabinowitz  |
| 76138 | Long Island | ESD    | ESD MNY     | Project 10: International Targeted Tourism Campaign                             | ALON Marketing Group   | 49.33        | 5          | 54.33       | \$0         | Not-Awarded           |  |
| 76155 | Long Island | ESD    | ESD MNY     | Regional Craft Beverage Education Tours   | Winship Media LLC  | 43.00        | 5          | 48.00       | \$0         | Not-Awarded           |  |
| 74477 | Long Island | ESD    | ESD MNY     | Matchbook Distilling Co. Capital Project  | Matchbook Distilling Company   | 12.33        | 5          | 17.33       | \$0         | Not-Awarded           |  |
| 74960 | Long Island | ESD    | ESD SPFS    | Town of Riverhead Parking Relief Plan   | Town of Riverhead  | 70           | 20         | 90          | \$10,000    | Awarded               |  |
| 76064 | Long Island | ESD    | ESD SPFS    | Village of Lindenhurst Downtown Development Plan                                | Inc. Village of Lindenhurst  | 68           | 20         | 88          | \$40,000    | Awarded               | Belinda Pagdanganan  |
| 73683 | Long Island | ESD    | ESD SPFS    | Downtown Kings Park Pedestrian and Streetscape Improvements                     | Suffolk County   | 65           | 20         | 85          | \$50,000    | Awarded               |  |
| 75173 | Long Island | ESD    | ESD SPFS    | Point Lookout Sewer Service Area  | Nassau County Department of Public Works                                       | 39           | 20         | 59          | \$0         | Not Awarded           |  |
| 75339 | Long Island | ESD    | ESD SPFS    | Long Island Regional Natural Gas Infrastructure Strategic Technology Initiative | Advanced Energy Research and Technology Center (AERTC), Stony Brook University | 39           | 10         | 49          | \$0         | Not Awarded           | Belinda Pagdanganan, Doon Gibbs, Samuel Stanley, Kevin Law, Jim Morgo, Linda Armyn |
| 73684 | Long Island | ESD    | ESD SPFS    | Suffolk County Transit Restructuring  | Suffolk County   | 39           | 10         | 49          | \$0         | Not Awarded           |  |
| 72107 | Long Island | Parks  | OPRHP HAS A | Orient Methodist Church Preservation  | Oysterponds Historical Society   | 41.00        | 15         | 56.00       | \$0         | Not-Awarded           |  |

| CFA # | Region      | Agency | Program     | Project Name                                 | Business Name                         | Agency Score | REDC Score | Total Score | Award     | Awarded / Not Awarded | Recusal(s)             |
|-------|-------------|--------|-------------|--|---------------------------------------|--------------|------------|-------------|-----------|-----------------------|------------------------|
| 76761 | Long Island | Parks  | OPRHP HAS A | Indian Rock Acquisition and Site Restoration | Peconic Land Trust                    | 34.00        | 15         | 49.00       | \$0       | Not-Awarded           |                        |
| 73269 | Long Island | Parks  | OPRHP HAS D | Heckscher Park Centennial Heritage Fencing   | Town of Huntington                    | 47.00        | 20         | 67.00       | \$0       | Not-Awarded           | Tracey Edwards         |
| 72017 | Long Island | Parks  | OPRHP HAS D | Firehouse Window and Facade Rehabilitation   | Inc. Village of Sea Cliff             | 45.00        | 20         | 65.00       | \$0       | Not-Awarded           |                        |
| 73922 | Long Island | Parks  | OPRHP HAS D | Theodore Roosevelt Sanctuary Improvements    | National Audubon Society, Inc         | 44.50        | 20         | 64.50       | \$0       | Not-Awarded           |                        |
| 75758 | Long Island | Parks  | OPRHP HAS D | Walt Whitman Birthplace Expansion            | Walt Whitman Birthplace Association   | 33.50        | 10         | 43.50       | \$0       | Not-Awarded           | Tracey Edwards         |
| 75349 | Long Island | Parks  | OPRHP HAS P | Heckscher Museum Exterior Restoration        | Heckscher Museum                      | 47.50        | 15         | 62.50       | \$0       | Not-Awarded           | Tracey Edwards         |
| 72107 | Long Island | Parks  | OPRHP HP A  | Orient Methodist Church Preservation         | Oysterponds Historical Society        | 46.50        | 15         | 61.50       | \$0       | Not-Awarded           |                        |
| 72017 | Long Island | Parks  | OPRHP HP D  | Firehouse Window and Facade Rehabilitation   | Inc. Village of Sea Cliff             | 56.00        | 20         | 76.00       | \$363,694 | Awarded               |                        |
| 72467 | Long Island | Parks  | OPRHP HP D  | Westbury House Roof Restoration              | Old Westbury Gardens Inc.             | 49.00        | 20         | 69.00       | \$500,000 | Awarded               | Paulette Satur         |
| 73269 | Long Island | Parks  | OPRHP HP D  | Heckscher Park Centennial Heritage Fencing   | Town of Huntington                    | 34.50        | 20         | 54.50       | \$0       | Not-Awarded           | Tracey Edwards         |
| 72808 | Long Island | Parks  | OPRHP HP D  | Roslyn Grist Mill Restoration - Phase II     | Roslyn Landmark Society               | 43.00        | 10         | 53.00       | \$0       | Not-Awarded           |                        |
| 72196 | Long Island | Parks  | OPRHP HP D  | Community Center Restoration                 | Incorporated Village of Bellport      | 37.50        | 15         | 52.50       | \$0       | Not-Awarded           |                        |
| 75927 | Long Island | Parks  | OPRHP HP D  | Fire Fighter Power Plant Preservation        | Fireboat Fire Fighter Museum          | 36.00        | 10         | 46.00       | \$0       | Not-Awarded           | Dave Kapell            |
| 75075 | Long Island | Parks  | OPRHP HP D  | Suffolk County Historical Society ADA Wing   | Suffolk County Historical Society     | 36.00        | 10         | 46.00       | \$0       | Not-Awarded           |                        |
| 75758 | Long Island | Parks  | OPRHP HP D  | Walt Whitman Birthplace Expansion            | Walt Whitman Birthplace Association   | 35.00        | 10         | 45.00       | \$0       | Not-Awarded           | Tracey Edwards         |
| 75349 | Long Island | Parks  | OPRHP HP P  | Heckscher Museum Exterior Restoration        | Heckscher Museum                      | 48.50        | 15         | 63.50       | \$0       | Not-Awarded           | Tracey Edwards         |
| 75761 | Long Island | Parks  | OPRHP PKS A | Aquatic Habitat Restoration                  | Town of Brookhaven                    | 45.50        | 15         | 60.50       | \$0       | Not-Awarded           | Desmond Ryan           |
| 72107 | Long Island | Parks  | OPRHP PKS A | Orient Methodist Church Preservation         | Oysterponds Historical Society        | 37.00        | 15         | 52.00       | \$0       | Not-Awarded           |                        |
| 76456 | Long Island | Parks  | OPRHP PKS D | Nature and Environmental Education Center    | Open Space Institute Land Trust, Inc. | 65.38        | 20         | 85.38       | \$500,000 | Awarded               |                        |
| 73777 | Long Island | Parks  | OPRHP PKS D | Shorefront Park Shoreline Protection         | Village of Patchogue                  | 59.67        | 20         | 79.67       | \$314,640 | Awarded               | Dave Kapell, Jim Morgo |
| 75795 | Long Island | Parks  | OPRHP PKS D | Hempstead Harbor Shoreline Trail             | Town of North Hempstead               | 55.50        | 20         | 75.50       | \$450,000 | Awarded               |                        |

| CFA # | Region      | Agency | Program     | Project Name                               | Business Name                       | Agency Score | REDC Score | Total Score | Award | Awarded / Not Awarded | Recusal(s)     |
|-------|-------------|--------|-------------|--|-------------------------------------|--------------|------------|-------------|-------|-----------------------|----------------|
| 75033 | Long Island | Parks  | OPRHP PKS D | Prospect Park Bulkhead Replacement         | Village of Freeport                 | 55.00        | 20         | 75.00       | \$0   | Not-Awarded           |                |
| 73269 | Long Island | Parks  | OPRHP PKS D | Heckscher Park Centennial Heritage Fencing | Town of Huntington                  | 53.00        | 20         | 73.00       | \$0   | Not-Awarded           | Tracey Edwards |
| 74458 | Long Island | Parks  | OPRHP PKS D | Good Ground Park - Phase 2                 | Town of Southampton                 | 58.25        | 10         | 68.25       | \$0   | Not-Awarded           |                |
| 73922 | Long Island | Parks  | OPRHP PKS D | Theodore Roosevelt Sanctuary Improvements  | National Audubon Society, Inc       | 46.25        | 20         | 66.25       | \$0   | Not-Awarded           |                |
| 76644 | Long Island | Parks  | OPRHP PKS D | Crescent Beach Comfort Station             | Town of Shelter Island              | 54.60        | 10         | 64.60       | \$0   | Not-Awarded           |                |
| 75304 | Long Island | Parks  | OPRHP PKS D | Revitalization of Brookville Nature Park   | Incorporated Village of Brookville  | 48.13        | 10         | 58.13       | \$0   | Not-Awarded           |                |
| 73472 | Long Island | Parks  | OPRHP PKS D | Blue Point Laundry Site Revitalization     | Suffolk County                      | 43.00        | 10         | 53.00       | \$0   | Not-Awarded           | Dave Kapell    |
| 77214 | Long Island | Parks  | OPRHP PKS D | South Setauket Park                        | Town of Brookhaven                  | 36.25        | 15         | 51.25       | \$0   | Not-Awarded           | Desmond Ryan   |
| 75727 | Long Island | Parks  | OPRHP PKS D | Holtsville Ecology Site Improvements       | Town of Brookhaven                  | 33.20        | 15         | 48.20       | \$0   | Not-Awarded           | Desmond Ryan   |
| 75758 | Long Island | Parks  | OPRHP PKS D | Walt Whitman Birthplace Expansion          | Walt Whitman Birthplace Association | 21.50        | 10         | 31.50       | \$0   | Not-Awarded           | Tracey Edwards |

# 2017 Program Legend

| Agency    | Abbreviation         | Program Name  |
|-----------|----------------------|---|
| Ag & Mkts | Ag & Mkts GCAP       | NYS Grown & Certified Agricultural Producers' Grant Program                                 |
| Arts      | Arts ACFIP           | NYSCA/ESD Arts & Cultural Facilities Improvement Program                                    |
| Arts      | Arts ACIP            | Arts and Cultural Impact Programming  |
| Arts      | Arts WIP             | Workforce Investment Program  |
| Arts      | Arts WRP             | Workforce Readiness Program   |
| Canals    | Canals               | Canalway Grant Program  |
| DEC       | DEC CSC C            | Climate Smart Communities Program - Certification   |
| DEC       | DEC CSC I            | Climate Smart Communities Program - Implementation  |
| DEC       | DEC EPG              | Engineering Planning Grant  |
| DEC       | DEC WQIP AHR         | Water Quality Improvement Project - Aquatic Habitat Restoration                             |
| DEC       | DEC WQIP MS4         | Water Quality Improvement Project - Municipal Separate Storm Sewer Systems                  |
| DEC       | DEC WQIP NPS         | Water Quality Improvement Program - Non-agricultural Nonpoint Source Abatement and Control  |
| DEC       | DEC WQIP NPS OGL-NBS | Water Quality Improvement Program - Oceans and Great Lakes, Nature Based Shoreline Projects |
| DEC       | DEC WQIP Salt        | Water Quality Improvement Program - Salt  |
| DEC       | DEC WQIP SWP         | Water Quality Improvement Program - Land Acquisition for Source Water Protection            |
| DEC       | DEC WQIP WWT CSO/SSO | Water Quality Improvement Program - Combined Sewer Overflow/Sanitary Sewer Overflow         |
| DEC       | DEC WQIP WWT DIS     | Water Quality Improvement Program - Wastewater Treatment Improvement Disinfection           |
| DEC       | DEC WQIP WWT GEN     | Water Quality Improvement Program - General Wastewater Improvements                         |
| DEC       | DEC WQIP WWT IOS     | Water Quality Improvement Program - Inadequate On-Site Septic Systems                       |
| DEC       | DEC WQIP WWT TMDL    | Water Quality Improvement Program - Total Maximum Daily Load                                |
| DOL       | DOL EET              | Existing Employee Training  |
| DOL       | DOL UWT              | Unemployed Worker Training  |
| DOS       | DOS LGE              | Local Government Efficiency Program   |
| DOS       | DOS LGE P            | Local Government Efficiency Program - Planning  |
| DOS       | DOS LWRP             | Local Waterfront Revitalization Program   |
| EFC       | EFC GIGP             | Green Innovation Grant Program  |
| ESD       | ESD Grants           | Empire State Development Grant Program  |
| ESD       | ESD HSSP             | Innovation Hot Spot Support Program   |
| ESD       | ESD MNY              | Market New York   |
| ESD       | ESD SPFS             | Strategic Planning and Feasibility Studies  |
| HCR       | HCR CDBGCP           | Community Development Block Grant - Community Planning                                      |
| HCR       | HCR CDBGME           | Community Development Block Grant - Microenterprise   |
| HCR       | HCR CDBG PF          | Community Development Block Grant - Public Facilities                                       |
| HCR       | HCR CDBG PI          | Community Development Block Grant - Public Infrastructure                                   |
| HCR       | HCR NYMS             | New York Main Street  |
| OPRHP     | OPRHP HAS A          | Heritage Area Systems (Acquisition)   |
| OPRHP     | OPRHP HAS D          | Heritage Area Systems (Development)   |
| OPRHP     | OPRHP HAS P          | Heritage Area Systems (Planning)  |
| OPRHP     | OPRHP HP A           | Historic Property (Acquisition)   |
| OPRHP     | OPRHP HP D           | Historic Property (Development)   |
| OPRHP     | OPRHP HP P           | Historic Property (Planning)  |
| OPRHP     | OPRHP PKS A          | Parks (Acquisition)   |
| OPRHP     | OPRHP PKS D          | Parks (Development)   |
| OPRHP     | OPRHP PKS P          | Parks (Planning)  |
| OPRHP     | OPRHP RTP D          | Parks - Recreational Trails Program Diverse   |
| OPRHP     | OPRHP RTP M          | Parks - Recreational Trails Program Motorized   |
| OPRHP     | OPRHP RTP MD         | Parks - Recreational Trails Program Motorized Diverse                                       |
| OPRHP     | OPRHP RTP NM         | Parks - Recreational Trails Program Non-Motorized   |
| OPRHP     | OPRHP RTP NMD        | Parks - Recreational Trails Program Non-Motorized Diverse                                   |