

2017 Regional Council Process & Consolidated Funding Applications

Background:

The Regional Economic Development Councils (REDCs) are a community driven, regional approach to economic development in New York State. Each Council consists of over 20 business, academic and government leaders from throughout the Region.

In 2011, each of the ten Regional Councils were tasked with developing a five-year strategic plan that included a comprehensive vision for economic development for that region, regional strategies to achieve that vision, and specific priority projects that are significant, regionally supported and capable of stimulating economic investment. Empire State Development Corporation developed a competitive process in which Regional Council Strategic Plans containing recommendations for funding made by each Regional Council were reviewed by a Strategic Plan Review Committee consisting of two State Agency Commissioners and three economic development experts. Members of the 2011 Review Team included: Dall W. Forsythe, Senior Fellow at the Wagner School of Public Service at New York University and former Vice President for Finance and Operations at The Atlantic Philanthropies; Walter D. Broadnax, Professor of Public Administration at The Maxwell School of Syracuse University; Bruce J. Katz, Vice President at the Brookings Institution and founding Director of the Brookings Metropolitan Policy Program; Joan McDonald, Commissioner of the New York State Department of Transportation; and Cesar Perales, New York State Secretary of State. On December 8, 2011, the Governor and Legislative Leaders announced the winners of the first round of competition.

In 2012, the Councils went a step further and produced Strategic Implementation Agendas that built upon the progress from the first round and further developed and refined their Regional Five Year Strategic Plans by undertaking four primary activities: Establishing a framework to advance the Regional Strategic Plan; Implementing the strategies laid out in the Strategic Plan; Creating a project pipeline; and providing a progress report documenting the success the Council has had in implementing its Strategic Plan.

In 2013, all ten of the Regional Councils competed against each other to be designated as a "Top Performer". The 2013 Council competition was designed with a similar framework as 2012 but added several new activities for the council to focus on that would continue to help develop and advance the original strategic plans. Regional Councils were asked to develop an Opportunity Agenda, identify Innovation Hot Spots, and advance regional Cleaner, Greener Community Sustainability Plans.

In 2014, the regional councils developed strategies for several new initiatives including a Global NY Plan to identify import/export and foreign direct investment (FDI) opportunities. Councils also created a Veteran's Work Group to address the unemployment of returning veterans in New York. The REDC's were asked to identify projects as part of NY Rising to assist in the rebuilding of areas devastated by natural disasters. The Councils also provided an update on their Opportunity Agenda, workforce development challenges, and their project pipeline.

In 2015, the Regional Economic Cluster Program was launched to ensure continued focus on the importance of industry cluster growth in statewide economic development efforts through partnerships between business, academia, and venture capital. All the regional councils focused on initiatives that will drive implementation of their regional strategic plans, and to continue support for various State initiatives. Regional Council priorities include: development of strategies and projects that focus on the growth of regional economic clusters; advancement of plans and projects that strengthen the Global NY agenda; implementing additional strategies in their strategic plan; maintaining a pipeline of projects; training the workforce for today and tomorrow; and measuring the performance and progress of the strategic plan and CFA projects.

In 2016, all REDC's participated in the \$100 million Downtown Revitalization Initiative (DRI) which will invest \$10 million in one community in each region to develop a vision, articulate a plan, and identify projects and other implementation steps. Each Regional Council solicited interest in the program from communities in the region and considered how those communities met the criteria put forth from the State. The Council nominated one Downtown in each Region to receive the award.

In 2017, all REDC's once again participated in another round of the \$100 million Downtown Revitalization Initiative (DRI). In addition, the regions focused on closing the skills gap by working with industry leaders and education providers to develop workforce development strategies. The Councils also identified projects for the state's Life Science cluster and continued to implement their strategies through the project pipeline.

These actions were designed to encourage and accelerate implementation, performance, and collaboration within the regions. Priority projects that aligned with each region's plan were chosen by the Councils from the applications submitted to the Consolidated Funding Application portal. These projects were published in the regions' Progress Report, which are publically available online at www.regionalcouncils.ny.gov. Projects were scored by both the state agencies and the Regional Councils. The agencies scored their projects based on a technical evaluation in adherence with existing funding program guidelines and awarded a project up to 80%. The remaining 20% is awarded by the Regional Councils, and were based off the following endorsement standards:

Statewide Endorsement Standards

Regional Council members will determine the degree to which the application implements the regional strategic plan and assign the corresponding number of points as a score.

IMPLEMENTATION OF THE PLAN	DEGREE	POINTS
The proposal is identified as a priority project by the Regional Council.	Priority	20
The proposal is identified in the plan and has regional benefits.	Very Strong	15

The proposal advances the plan and has local benefits.	Strong	10
The proposal is consistent with the plan and has project level benefits.	Moderate	5
The proposal has limited relationship to the plan	Weak	0

Since the inception of the REDCs in 2011, members have been required to sign a Code of Conduct, Conflict of Interest documents, and have undergone training from legal counsel. Both documents are updated annually and new members are required to complete these documents upon appointment. Members with conflicts of interest must recuse themselves from reviewing or discussing identified projects.

2017 Competition:

To encourage the implementation of the Regional Economic Development Councils' strategic plans and to continue to motivate investment opportunities and job creation, the Regional Councils competed in 2017 for up to \$150 million in capital funds and \$75 million in Excelsior Tax Credits for projects identified by the Regional Councils in their regions.

As part of this year's competition, all the regional councils focused on initiatives that will drive implementation of their regional strategic plans, and to continue support for various State initiatives. Regional Council priorities include: supporting the Downtown Revitalization Plan and beginning to identify projects to implement it; implementing strategies through the project pipeline; closing the skills gap; identifying projects for the State's life science cluster; and measuring the performance and progress of the strategic plan and CFA projects.

By incentivizing implementation of the strategic plans, Regional Councils, businesses, educational institutions, local governments, not-for-profit groups and other stakeholders are further motivated to work together to accomplish the regional vision. While project funding was awarded in all ten Regional Councils through the 2017 CFA, the competition placed an emphasis on Regional Council performance and action to implement strategies.

The competition was focused on the following:

- 1) Implementation of regional strategic economic development plans;*
- 2) Performance in encouraging economic growth through job creation and investment;*
- 3) Support for the Downtown Revitalization Initiative.*
- 4) Identifying projects for the State's Life Science cluster*
- 5) Working with industry and education leaders to close the skills gap*

In 2017, the Regional Councils competed against each other to be designated as a "Top Performer".

The 2017 Strategic Implementation Assessment Team (SIAT) was led by Secretary of State Rosanna Rosado and included Office of General Services Commissioner RoAnn Destito, Department of Transportation Commissioner Matthew Driscoll, Environmental Facilities Corporation President and CEO Sabrina Ty, Department of Labor Commissioner Roberta Reardon, Homes and Community Renewal Commissioner Ruth Ann Visnaskus, Agriculture and Markets Commissioner Richard Ball, and Canals' Director Brian Stratton. The SIAT also included members appointed by the Legislature including Hon. Donna Lupardo, State Assembly District 123, Hon. Helene Weinstein, State Assembly District 41, Hon. James Seward, State Senate District 51 and Hon. Kenneth LaValle, State Senate District 1. The SIAT reviewed each region's Progress Report based on established criteria. In 2017, the SIAT traveled to each region and received a summary of the REDCs' 2017 activities and priorities, which included PowerPoint presentations, videos, and tours of project sites. The SIAT was also given time to ask questions of the REDC's about their progress reports and regional priority projects.

The SIAT provided an assessment of each plan and made recommendations to Howard Zemsky, President & CEO, Empire State Development Corporation of the five reports that most closely aligned with the criteria outlined in the guidebook. President Zemsky accepted the recommendations of the Committee and, pursuant to his statutory powers as head of the Urban Development Corporation, awarded five regions with the Top Performer up to \$35 million in funding consisting of \$20 million in capital grants and up to \$15 million in Excelsior tax credits for priority projects identified in their Strategic Plans. The balance of the incentives was awarded to projects identified by the Councils as in alignment with their strategies and priorities.

In addition, project sponsors applied for over \$575 million in economic development resources available from twelve state agencies through the Consolidated Funding Application (CFA). The CFA allows businesses and other entities to apply for multiple agency funding sources through a single, web-based application. Awards for CFA projects were made based on the endorsement of the local Regional Council and the technical program review of the agencies providing resources, subject to interagency review team analysis and agency discretion.

The 2017 REDC initiative was launched on April 24 and the CFA opened for applications on May 1 and closed on July 28. All details about CFA resources were made available online via the 2017 CFA Resources Available Document, the New York State Register and the Grants Gateway. When the portal closed on July 28, agencies immediately began marking project eligibility. All eligible projects were then made available to the Regional Councils for their scoring process and the agencies for their technical evaluation. On October 2, the REDCs submitted their final 2017 progress reports to the State. After the SIAT presentations concluded in November, the Inter-agency team met to review the projects and make final funding decisions.

The interagency team reviewed projects based on relevant factors including Regional Councils Implementation Agendas and designation of priority projects, project alignment with regional goals and objectives, funding availability and regional need. Priority projects are those specifically enumerated in the Regional Council Reports, receiving a score of 20 from the

Regional Council, and identified as significant, regionally supported and capable of stimulating economic investment.

The interagency team once again consisted of professional staff from relevant agencies and authorities' with detailed knowledge of their respective CFA program funding. This group conducted an analytical assessment that provided the basis for project funding recommendations made by individual agencies for final approval by respective agency or authority head. As provided in the budget, the Regional Council Grant funds were awarded by ESD in its discretion.

This process resulted in funding of projects that aligned with a long term, regionally generated implementation agendas and are capable of stimulating economic growth and investment.

On Wednesday, December 13, 2017, the Governor announced that 1,041 projects totaling \$755.6 million had been awarded through Round Seven of the Regional Economic Development Council initiative. Top Performer awards were given to the Mid-Hudson, Capital Region, Mohawk Valley, Central New York and Long Island regions in adherence to the competition guidelines detailed above.

MEMORANDUM

To: Howard Zemsky, President and CEO of the Empire State Development Corporation

From: Rossana Rosado, Secretary of State
Richard Ball, Commissioner, Department of Agriculture & Markets
RoAnn Destito, Commissioner, Office of General Services
Matthew Driscoll, Commissioner, Department of Transportation
Roberta Reardon, Commissioner, Department of Labor
Brian Stratton, Director of Canals, NYS Canal Corporation
RuthAnne Visnauskas, Commissioner, Homes and Community Renewal
Sabrina Ty, President and CEO of the Environmental Facilities Corporation
Assemblywoman Donna Lupardo, 123rd District
Senator James Seward, 51st District
Senator Kenneth LaValle, 1st District
Assemblywoman Helene Weinstein, 41st District

Subject: Review of Progress for the 2017 Regional Economic Development Council Initiative

Date: December 12, 2017

We are honored to serve as the Strategic Implementation Assessment Team (SIAT) for Governor Cuomo's Regional Economic Development Council (REDC). In the past seven years, the REDC initiative has made serious progress in job creation and the growth of new industries across New York State. For a second year, the REDC initiative has been enhanced by a \$100 million Downtown Revitalization Initiative.

In 2011, each Regional Council was charged with developing a five-year Strategic Economic Development Plan that emphasized their region's unique assets and provided strategies to harness local resources, both human and capital, to stimulate regional economic development, and create jobs statewide. The Strategic Economic Development Plans continue today with annual updates to address emerging state and regional challenges and opportunities. Each region has a unique set of strategies to achieve greater economic prosperity. Each Regional Council was also asked to develop strategies and identify projects related to key regional industry clusters; the State life sciences cluster; downtown revitalization; workforce development and shrinking the skills gap through collaboration with industry and educational institutions; help people in distressed Opportunity Areas to overcome barriers to entry into the workforce; promote veterans' participation in the workforce; regional Hot Spots; and local government engagement. In many of the regions, strategies developed in response to the Upstate Revitalization Initiative continue to be embraced; and in Western NY REDC strategies are complemented by the Buffalo Billion Plan.

The REDC program shifted the state's economic development approach from top-down mandates to a community-driven planning process involving state government, businesses, and academia to stimulate regional economic development and create jobs. With this shift, the State asked the REDCs to use their unique understanding of their regional economies to implement important State priorities.

In 2017, the Downtown Revitalization Initiative again supported a community planning process where each community develops the key ingredients needed for successful downtown revitalization. Each Regional Council solicited interest in the program and chose from among the many applicants the community it considered most ripe for development into vibrant communities where tomorrow's workforce will want to live, work and raise families. The \$100 million Downtown Revitalization Initiative (DRI) is investing \$10 million in one community in each region to develop a vision, articulate a plan, and identify projects and other implementation steps.

In October and November, we had the privilege and responsibility of assessing the progress of the Regional Councils, through their written annual reports, oral presentations, and regional site visits. The Regional Councils presented their progress, talked about plans to implement their economic development strategies, and reported on the status of the DRI plans. We are impressed and encouraged by the continuing results of the collaborative strategic plan implementation process.

2017 Annual REDC Competition

Our task was to evaluate all ten regions based on the competition and Regional Council priorities as described in the 2017 REDC Guidebook. We focused on the following areas:

- Support for downtown revitalization
- Workforce development and identification of strategies to shrink the skills gap
- Implementation of regional strategic economic development plans and strategies through the project pipeline
- Continued advancement of state priorities and identification of projects that implement related strategies, including:
 - The Regional Economic Cluster Plans
 - The State Life Sciences Cluster
 - The regional Opportunity Agenda
 - Regional hot spots
 - Veterans' participation in the workforce
- Measuring the performance and progress of the strategic plan and consolidated funding application (CFA) projects

Awards

All ten regions competed for up to \$150 million in capital funds and \$75 million in Excelsior Tax Credits for projects identified by the Regional Councils as priorities in their regions. In addition, each region was awarded \$10 million to plan and implement projects identified through the Downtown Revitalization Initiative, and projects from all ten regions submitted through the CFA were eligible for over \$575 million in other state agency funds.

The Strategic Implementation Assessment Team has identified five regions that merit the designation as Top Performers and awards of up to \$20 million each in ESD Capital Grants. As it is every year, it was a difficult challenge to evaluate the variety of approaches to very different challenges and opportunities, and the progress which was made by the regions in implementing their strategic plans. However, after careful consideration we selected as Top Performers the following regions: **Capital Region, Central New York, Long Island, Mid-Hudson, and Mohawk Valley.**

- The **Capital Region Regional Economic Development Council (CRREDC)** continues support for past strategies, and introduces a new strategy focused on *Gaming/Software*; where colleges and universities contribute to an ecosystem that supports development of games that may also serve therapeutic purposes by countering cognitive decline or adding a gaming component to respiratory therapy. The region's *Talent* strategy seeks a cradle-to-career approach to workforce development that connects job-seekers and employers with higher education institutions. Many of the projects supported for funding by the CRREDC address workforce development, including the proposed Global Foundries Manufacturing Tech Education Center that will be built in partnership with SUNY Albany, Clarkson University, and the Northeast Advanced Technology Education Center. The spirit of collaboration can also be found in the region's support for its priority cluster, research and development to commercialization, known as its *Lift-Off* strategy. For example, healthcare providers, health maintenance organizations, and insurance carriers will develop a shared database to assist with population health data analytics. Royalties, primarily associated with the region's intellectual property, were responsible for \$500 million in exports in 2016. Investments that promote smart growth and drive job creation in urban areas are part of the region's *Metro* strategy that addresses concentrated urban poverty in support of the Opportunity Agenda. DRI investment in the Hudson Bridge District will drive the continued success of existing private and public ventures; emphasize job growth and the attractiveness of the area; and set the stage for economic and civic expansion in Hudson.
- The **Central New York Regional Economic Development Council (CNYREDC)** continued to follow regional strategies from its winning Upstate Revitalization Initiative plan. The CNYREDC developed a Talent Task Force that included private, public, and nonprofit representatives to identify jobs in demand and establish strategies to address demand. The life sciences cluster is a significant portion of the region's economy, and several new initiatives would address biological threats, medical device innovation, and personalized medicine. The Unmanned Aerial Systems training corridor between Griffiss International Airport and Syracuse is advancing in a cluster category that blends life sciences and advanced manufacturing technology into a Data to Decisions (D2D) cluster. The D2D target cluster saw average wages increase 14 percent since 2010. The agriculture and agribusiness cluster also turned around, and is on the fifth year of growth in establishments (25 percent) with many more projects supported for funding this year. Investing in key growth drivers includes support for projects like a commercial food processing, packaging, and distribution center in Cayuga County. Like the state's Opportunity Agenda, CNYREDC is supporting projects to develop enablers of prosperity, such as conversion of underutilized properties in three distressed neighborhoods of Syracuse, or supporting veteran training and services. The City of Cortland,

a magnet for tourism, was selected as the DRI community. Cortland envisions new space for community activities and additional housing to accommodate an expanding residential and tourism population.

- The **Long Island Regional Economic Development Council (LIREDC)** is focusing workforce development efforts on preparing students for the jobs in key biotech sectors like pharmaceuticals and high-demand STEM fields like engineering. It is backing a proposal by the Center for Science, Teaching, and Learning, a not-for-profit based in Rockville Center, to create nine community STEM centers in high need communities. Support for STEM and biotech projects at many regional institutions continues to strengthen the region's framework for its identified regional economic cluster, biotechnology, which overlaps with the State focus on life sciences. For example, LIREDC is recommending projects such as the Computational Genomics Center at Feinstein Institute for Medical Research; expansion of the chemistry laboratory at Hofstra; a structural biology shared screening facility at Cold Spring Harbor Laboratory; expansion of a life science and technology lab at Adelphi University; and a research and technology innovation bioengineering laboratory at New York Institute of Technology. Creating diverse, transit-linked neighborhoods where people can live, work and play remains a priority as downtowns are crucial to economic vitality. Walkable, exciting places with affordable apartments appeal to Millennials and will help retain baby-boomers. The LIREDC continues its support for Wyandanch Rising and downtown projects in the Village of Hempstead and Riverhead. The region's 2017 DRI community of Hicksville, a transit-rich and diverse community, will plan how to capitalize on improvements to the Long Island Rail Road and provide safer space for downtown pedestrians.
- The **Mid-Hudson Regional Economic Development Council (MHREDC)** continued its momentum, refining its economic development strategies to best leverage the region's key assets: its proximity to New York City; highly educated workforce; diverse urban centers; and scenic beauty. The region's strategies of WORK and PLAY are supported by its focus on priority projects in the cluster representing the food and beverage manufacturing supply chain, such as the proposed food exchange in Kingston that will be a food hall, food manufacturing facility, and grocery with an emphasis on locally sourced food. The State Life Sciences cluster fits neatly into the region's emphasis on biomedical and healthcare, shown by its continued support for core institutions; willingness to partner with other regions to create a research corridor; and support for biotechnology business incubator at NY Medical College. Stakeholders in the region are working together to identify ways to close the skills gaps identified. Commitment to downtown revitalization, part of its LIVE strategy, is evident in MHREDC funding recommendations, including support for a project in its round one DRI community of Middletown. Chosen by the MHREDC as the DRI community, additional investments in the Kingston Stockade Business District will continue the area's economic revitalization and create new opportunities for the surrounding neighborhoods, towns and counties.
- The **Mohawk Valley Regional Economic Development Council (MVREDC)** identified placemaking and tourism as an important component to creating a strong and desirable

workforce. This was complemented by workforce development in high-paying, in-demand STEM sectors, with a mechatronics/robotics BOCES program sponsored by manufacturers and the Otsego County Chamber of Commerce as an example. The MVREDC continued to advance the cyber and internet technology cluster, leveraging both the Marcy Nanocenter and the region's designation as an FAA Test Site to create a strong concentration of cyber and unmanned aerial systems (UAS) research and development companies. The MVREDC is continuing its strategy of supporting agribusiness, and the craft food and beverage industry is growing through small and mid-sized breweries, farms and other producers. Rome, the DRI community, has been making targeted investments to provide an ecosystem necessary to attract and retain young professionals and their families, and will further that transformation with DRI funding. The region continues to open doors for refugees, with support for the One World Welcome & Opportunity Center for the Mohawk Valley Resource Center for Refugees. The Center will work to support community engagement, workforce development for refugees, and ultimately develop inclusiveness in the region. A proposed re-purposing of the Herkimer County nursing home will target a challenged population, people with chronic addiction issues seeking recovery, by providing a space for rehabilitation and life skills training.

Five regions should receive awards of up to \$10 million each in ESD Capital Grants to help attract and grow business in their regions. The following regions are designated as Regional Awardees: **Finger Lakes, New York City, North Country, Southern Tier, and Western New York.**

- The **Finger Lakes Regional Economic Development Council's** (FLREDC) momentum is being fueled by a region united around a plan to grow jobs, increase regional wealth, drive private sector investment, and reduce poverty. The FLREDC requires that all projects identify a link to workforce development, including projects supporting the Opportunity Agenda and veterans. For example, Foodlink links together agriculture, food processing, the Opportunity Agenda, and the DRI in Batavia, to foster a creative class of workers who will spur continued job growth. The region may use its Upstate Revitalization Initiative (URI) award to create a "Workforce Development Fund" to address job skills that would specifically support the clusters of optics, photonics and imaging (OPI); agriculture and food processing; and next generation manufacturing. Monroe Community College (MCC) led an analysis of the "middle skills gap," which investigates the set of workers who have more than a high school degree, but do not have a four-year degree. By effectively understanding these areas, the region has successfully created jobs in tooling and machining and optics technicians. It has made significant progress in achieving many of its original overarching goals, including expanding the Eastman Business Park; leveraging the region's colleges and universities for direct employment and preparing workers for the new economy; and expanding and linking agricultural producers and food producers and exporters. The agriculture and food processing cluster has had significant growth since 2010, with total wages increasing by 40 percent, average wages by 17 percent, and the number of jobs by 20 percent (nearly 2,000 jobs).
- The **New York City Regional Economic Development Council** (NYCREDC) continues to focus on its "Opportunity Zones," 15 areas of New York City which have been historically distressed but are primed for investment and growth. It concentrates investment in these areas to ensure an inclusive approach to community revitalization and job creation. The South Bronx

is one of the opportunity areas, and includes the Bronx Civic Center, which was selected as the DRI community. The region is hoping to extend the already booming economic activity to lower-income residents of the community. Employment in New York City is at an all-time high, and competition for jobs is fierce, especially for jobs requiring less formal education. At the same time, high current and future demand exists for skilled applicants in the financial, technology, life sciences and healthcare sectors. The region is taking a sector-based approach to engaging businesses, educational institutions, and nonprofits to help direct state funding to job training and educational programs in high growth sectors. For example, the nonprofit Per Scholas in the South Bronx is partnering with the Fortune 500 company Cognizant to provide no-cost technology skills training and career development resources to create a talent pool for the company. NYREDC now counts the life sciences sector as its regional economic cluster, and has a plan for advancing the cluster that involved other New York regions. The NY Genome Center research consortium will leverage investments in basic research and incubator facilities in a sector primed for growth.

- The **North Country Regional Economic Development Council** (NCREDC) introduced a new strategy this year to attract international sporting events to stimulate private investment and job growth and spark the refurbishment of sports and hospitality facilities. A new Lodging Task Force is creating a model for lodging development that can be replicated to drive sustainable private sector investment. Several projects recommended for funding would improve tourism accommodations. Not only is tourism an important industry for the North Country, it also serves to provide entry level employment and training in soft skills, a need identified most frequently by employers in a regional skills-gap survey. This fall, Clinton Community College offered classes through a new Institute for Advanced Manufacturing, which provides flexible funding to support manufacturing in the transportation equipment and aerospace sector. NCREDC considers TE&A its key industry cluster. Average wages in that sector are nearly 66 percent higher than the total average for the region, and employment has grown by 67% since 2016, with more jobs to come as Norsk Titanium continues its expansion. Employment increased by double digits in the information technology sector (35 percent) and back office sector (24 percent). The region's Opportunity Agenda to support employment of hard-to-place workers is focused this year on projects in St. Lawrence County. Located in Jefferson County, the City of Watertown was selected as the DRI community for 2017. It will use DRI funds to strengthen its position as the primary hub of commerce and culture for Jefferson and neighboring counties.
- The **Southern Tier Regional Economic Development Council** (STREDC) has been consistent in its support for its regional strategies: Build the Greater Binghamton Innovation Ecosystem; Invest in the Advanced Manufacturing Industry; Transform the Food and Agriculture Industry; and Promote the Southern Tier's Innovative Culture. State funds are being used to support mixed-use and mixed-income developments in the region's three "iDistricts" to attract and retain college graduates and skilled workers. A recommended priority project will continue development of the Health Sciences Campus in Johnson City which will house the SUNY Binghamton School of Pharmacy and Pharmaceutical Sciences. Support for downtown revitalization extends beyond those core cities in include places like Watkins Glen,

the region's DRI community. The region has been highly effective at supporting projects that either create or retain new jobs, such as using URI funds to support a major expansion of Alstom for train manufacturing which will create nearly 200 jobs and retain an existing workforce of 1,000. Several projects support growth in the food and agriculture industry, such as industrial hemp, and the number of food processing firms increased from 2016 to 2017. There is extensive cooperation between the public, non-profit, and private sectors to address hard-to-place workers. For example, the Broome County Calice Advanced Manufacturing Center links together social services, academia, industry, and workforce development systems to provide relevant workforce training and upskilling to both traditional and hard-to-place workers.

- The **Western NY Regional Economic Development Council** (WNYREDC) continues its focus on creating job opportunities and building the quality of life that will attract young adults to settle in the region. It is using the smart growth strategy of placemaking to focus investment near existing infrastructure and connecting people with jobs. Nearly all recommended priority projects relate to downtown revitalization, and several projects would help implement the region's first DRI Plan in Jamestown. Support for projects in Olean, the 2017 DRI community, would add to the assets being leveraged in its downtown. Many projects support workforce development, such as phase II of the Gerald Place Community Center to provide space for community needs and training related to health care research and education. WNYREDC demonstrated understanding of the labor market and how to provide training for the middle skills market. WNYREDC works with many different colleges and trade skill schools, such as the Buffalo Center for Art and Technology, the Finishing Trade Institute of Western and Central New York, and the Southern Tier Business Center at Alfred University. The region's key economic cluster is the materials and machinery advanced manufacturing cluster. This year, Alfred University dedicated the Center for High-Temperature Materials Characterization, which is helping to increase the development and analysis of materials crucial to renewable energy systems; and Jamestown Community College opened and expanded Manufacturing Technology Institute.

Conclusion

The Strategic Implementation Assessment Team was impressed by the continued dedication of Regional Council members, work group volunteers, and staff of the Regional Empire State Development offices who serve the Regional Councils. We continue to believe that the continuation of this bottom-up process is taking New York down a path of great success, driven by the informed perspective of REDC members, spurred on by the advancement of new ideas and products by business leaders and educational institutions, and fueled by the development of a workforce across all age groups and socioeconomic strata.

While we may only recommend five regions as top performers, we believe all the regions are winners and extend our thanks and our congratulations to all Region Council members for the outstanding work they are doing to strengthen New York's economy.

New York City REDC

2017 Annual Report Assessment

I. Performance

a. Impact on job creation and retention

Strengths

- Average annual employment increased by 2.2 percent from 2015-2016.
- The number of average annual unemployed, relative to the baseline set in 2011, was 34.7 percent lower in 2015, and 40.6 percent lower in 2016.
- NYCREDC reports 33,609 permanent jobs retained or created through the Consolidated Funding Applications.

Weaknesses

- Regardless of private sector job growth, the unemployment rate (including the residents who have stopped searching for jobs) is 7.2 percent.

b. Business growth and leverage of private sector investments

Strengths

- Between 2011 and 2016 the number of private establishments grew 11.7 percent.
- From 2011 – 2016, the ratio of total project cost to total ESD Capital Fund awards for all Priority Projects was 24.4:1. In 2016 it was 7.8:1.
- From 2011 – 2016, the ratio of total project costs to all CFA projects was 15.2.

Weaknesses

- The rate of private/venture capitalist funding for the life sciences cluster (12¢ per \$1.00 NIH funding), necessary for commercialization, has lagged that of other states such as Massachusetts (\$1.24) and California (\$1.13).
- The ratio of total project cost to all CFA projects in 2016 was 8.8 percent. This is the lowest compared to all the prior rounds.

II. Projects

a. Solicitation and development of projects that advance the regional economic cluster

Regional Cluster

- Life Sciences

Strengths

- The NYCREDC supported three priority projects submitted by promising life sciences companies and real estate developers, including BioLabs@NYULangone; Celmatix Expansion; and Cresilon Inc. Headquarters.
- The NYCREDC supports funding of strategic planning and feasibility study for the Long Island City Partnership which would create a regional hub for life sciences and innovation in Queens.

Weaknesses

- Very few projects would advance the regional life sciences cluster.

b. Identification of projects to advance State and regional priorities

Strengths

- In 2017, 128 CFA applicants expressed a desire to directly engage the veterans' community in implementation of their projects, and many of those projects were selected as priority projects or regionally significant projects by NYCREDC. For example, OweYaa, is a tech training program for veterans and their spouses.
- NYCREDC has multiple criteria to identify and prioritize projects that align with state initiatives, such as sustainability (Bronx River Water Trail); Global NY (B.NYC at the Brooklyn Navy Yard); and the Opportunity Agenda (Drive Change's Commissary for Social Justice).
- The NYCREDC is supporting worker training for the formerly incarcerated, including Drive Change (mentioned above) and an application from the Osborne Association, a nonprofit organization that helps people who have been in conflict with the law and their families.

Weaknesses

- It is not always clear how a project is classified as supporting a specific state priority.

c. Advancement of projects to meet workforce development needs

Strengths

- Several priority projects are listed as having workforce development components, such as B.NYC (tech incubator); Brooklyn Fashion + Design Accelerator (apparel & textile production); and the Food Manufacturing and Shared Kitchen Space (food production). This illustrates how the NYCREDC is supporting job training with business involvement.
- NYCREDC recommends support for the Brooklyn Public Library's Business and Career Center as a resource for job seekers and entrepreneurs with career workshops, job fairs and business plan classes.
- With support from an Excelsior Jobs Program tax credit and investment from Cognizant, a Fortune 500 global provider of business and technology services, Per Scholas will renovate a training facility and provide non-cost technology skills training and career development resource for as many as 650 people over the next 18 months.

Weaknesses

- The proposed priority projects do not address the workforce challenges of the region at a large scale.

d. Identification of projects in the region that would revitalize downtowns

Strengths

- Several projects are listed as having a downtown revitalization component.
- The NYCREDC supports the Jamaica Queens Performing Arts District. Jamaica was the region's 2016 DRI community. The City is also implementing 17 actions identified in the Jamaica NOW Action Plan with a commitment of \$153 million.

Weaknesses

- None noted.

III. Progress

a. Implementation of strategies in the 5-year regional strategic economic development plan and plan updates

Strengths

- The NYCREDC continues to focus on the Opportunity Zones, 15 areas of NYC which have been historically distressed but are primed for investment and growth.
- Affordable housing was identified as a priority in the initial strategic plan; the NYCREDC has supported efforts to increase the amount of affordable housing, including a Mandatory Inclusionary Housing and Zoning Act that requires housing developers to set aside at least 25 percent of new units for affordable housing.
- NYCREDC supported the Industrial and Technology Assistance Corporation (ITAC) to assess advanced manufacturing activity across the five boroughs, and will work closely with ITAC to implement recommendations that emerge.

Weaknesses

- None noted.

b. Execution of strategies that address emerging state and regional challenges and opportunities

Strengths

- NYCREDC connected local manufacturers with career and technical education high schools in relevant specialties to expose students to the many types of manufacturing and logistics careers. The City is taking a sector-based approach to engaging businesses, educational institutions, and nonprofits to help direct state funding to job training and educational programs in high growth sectors.
- NYCREDC convened two inter-regional meetings with priority project sponsors, incubators, real estate developers and venture capital firms from Long Island, Mid-Hudson and Western New York regions, and the Empire State Development staff to complete the plan for building a life sciences cluster.
- Governor Cuomo announced a \$17 million grant for the New York Genome Center, a medical genomics research facility that is backed by a consortium of medical research institutions, to build infrastructure to support an incubator program.

Weaknesses

- The share of residents living in poverty in the NYC region is higher in all the age groups as compared to NY State. No strategy has been developed to address poverty apart from supporting priority projects located in opportunity zones or distressed communities.

c. Success in job training and engagement of hard-to-place workers

Strengths

- NYCREDC has recommended funding for workforce development programs in high demand industries. For example, Galvanize Tech Campus, a 2016 CFA awardee, built a facility to train

over 500 individuals per year to meet the need for trained tech professionals with training programs, workshops, co-working space for tech startups, and the presence of potential industry partners and mentors like IBM and PwC.

- The Mayor’s Office of Workforce Development, which has representation on NYCREDC workgroup, is developing curricula with input from businesses and scale work based learning opportunities focusing on current and future trends in the labor market.

Weaknesses

- Citywide, there are 21 job seekers without a high school diploma for every job opening for which they are qualified. For jobs that require a high school degree, the ratio is 15 to 1, and 5 to 1 for jobs requiring an associate degree. That mismatch between job seekers and openings only starts to level off when educational attainment reaches the college level, with one college graduate for each job requiring a bachelor’s degree.
- Businesses are struggling to find workers for tech and life science occupations.

d. Advancement and completion of prior round Priority Projects

Strengths

- 81 percent of all priority projects are completed or on schedule.
- 83 percent of all CFA projects are complete or on schedule.
- 5 percent of priority projects have been canceled or funding declined in the past six years. They included two Brooklyn Brewery projects and NYC Seed Start.
- Dredging for the Berth 3 expansion of the New York Container Terminal (a Round I Priority Project) was completed in 2016 and became the first New York terminal to handle deep draft (50’) Post Panamax vessels.

Weaknesses

- The New York Wheel project on Staten Island, a recipient of a 2013 CFA award and other state funding, has concerns that need to be resolved.

IV. Planning

a. Quality of the Annual Report

Strengths

- The skills gap assessment and workforce challenges of NYC are reported with clarity and data.

Weaknesses

- There was a general lack of information about nonpriority projects attributed to meeting state priorities.

b. Ability to take the next steps in growing the regional economy

Strengths

- Current and future demand for jobs in financial, technology, life sciences and healthcare sectors is high in the region; allowing the NYCREDC to focus its effort in addressing the skills gaps for those sectors.

- NYCREDC continued to develop a diverse project pipeline that aligns with NYCREDC and state priorities. 123 out of over 317 project applicants were new applicants.

Weaknesses

- A continuing issue in NYC is the high percentage of high school graduates who are underprepared for college or not career-ready (37 percent in the 2016 Progress Report and 35 percent in the 2015 Progress Report). No comprehensive strategies have been developed to address this problem.
- The challenge of engaging disconnected (out-of-school and out-of-work) youth in workforce is not addressed. Over 140,000 New York City residents between the ages of 16 and 24 are out of work and out of school, many of them racial minorities.

c. Coordination with institutions of higher learning to address regional workforce development needs

Strengths

- More collaboration with institutions of higher learning was reported than was last year.
- The CUNY plans to launch a health care apprenticeship program with \$2 million from New York State to address the skills gaps in community health, behavioral health and nursing.
- The CUNY Office of Adult Education and Workforce Programs plans to make recruitment from the university system easier for businesses by streamlining access to local talent, which currently takes place college by college.
- NYC has countless skills training and work based learning programs that can be assessed and utilized to address the workforce challenges of NYC.

Weaknesses

- Systematic and sector focused workforce strategies to address the large-scale demand of workers need to be developed.

d. Collaboration with local governments in advancing opportunities for improved efficiency

Strengths

- NYCREDC has consistently worked with the borough presidents' offices to develop downtown revitalization and other REDC projects.
- NYCREDC met with the NYC government officials to explore areas of collaboration for Governor Cuomo and Mayor de Blasio's life sciences initiative.

Weaknesses

- None noted.

e. Development of regional metrics to monitor performance

Strengths

- Metrics useful to workforce development are being tracked, such as the number of job openings for job seekers based on their education, and job openings in high demand industries are tracked.

Weaknesses

- None noted.

V. Participation

a. Engagement of the community, public, and other stakeholders in the Regional Council process

Strengths

- The city and borough government submitted 22 CFAs.
- NYCREDC with the NYC Employment and Training Coalition, ESD, and the NYS Department of Labor organized an information session to about 30 workforce development organizations about the CFA process and workforce funding.
- NYCREDC hosted a forum at the New York Genome Center for organizations seeking priority project designation, where 19 applicants presented project proposals.

Weaknesses

- None noted.

b. Regional unity and support of the Annual Report

Strengths

- None noted.

Weaknesses

- None noted.

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
72760	New York City	Ag & Markets	Ag & Mkts GCAP	GrowNYC FARM roots	Council on the Environment Inc. dba GrowNYC	73.33	20	93.33	\$500,000	Awarded	Marcel Van Ooyen
71896	New York City	Arts	Arts ACFIP	Doc House Cinema Renovation and Upgrades	Downtown Community Television Center Inc.	72.00	15	87.00	\$1,500,000	Awarded	
72684	New York City	Arts	Arts ACFIP	Mark Morris Dance Center Renovations	Mark Morris Dance Group	69.00	15	84.00	\$1,000,000	Awarded	
73619	New York City	Arts	Arts ACFIP	Hayes Theater Renovation	Second Stage Theatre, Inc.	67.00	15	82.00	\$1,000,000	Awarded	
74032	New York City	Arts	Arts ACFIP	Brooklyn Children's Museum Arts and Cultural Facilities Improvement Program the Children's' Garden	Brooklyn Children's Museum Corporation	71.00	10	81.00	\$1,500,000	Awarded	
74472	New York City	Arts	Arts ACFIP	The New Group's Renovation of The Lucille Lortel Theatre Center	New Group Inc.	65.00	15	80.00	\$1,750,000	Awarded	
75128	New York City	Arts	Arts ACFIP	David H Koch Theater Roof Replacement	New York City Ballet, Inc.	69.00	10	79.00	\$0	Not-Awarded	
73973	New York City	Arts	Arts ACFIP	Overlook Accessibility Project	Brooklyn Botanic Garden Corporation	64.00	15	79.00	\$0	Not-Awarded	
73621	New York City	Arts	Arts ACFIP	Playwrights Horizons renovations	Playwrights Horizons Inc.	69.00	10	79.00	\$0	Not-Awarded	
72509	New York City	Arts	Arts ACFIP	Stage 2 Renovation	Atlantic Theater Company	64.00	15	79.00	\$0	Not-Awarded	
75479	New York City	Arts	Arts ACFIP	Anthology Film Archives Completion Project	Anthology Film Archives	68.00	10	78.00	\$0	Not-Awarded	
76379	New York City	Arts	Arts ACFIP	La MaMa Theatre Expansion and Renovation	La MaMa Experimental Theatre Club, Inc.	68.00	10	78.00	\$0	Not-Awarded	
75008	New York City	Arts	Arts ACFIP	Brooklyn Public Library Culture Commons at Downtown Brooklyn Cultural District	Brooklyn Public Library	65.00	10	75.00	\$0	Not-Awarded	
76787	New York City	Arts	Arts ACFIP	Administrative Position	theater et al, Inc.	64.00	10	74.00	\$0	Not-Awarded	
72345	New York City	Arts	Arts ACFIP	Film Forum Expansion and Renovation	Film Forum, Inc.	69.00	5	74.00	\$0	Not-Awarded	
75376	New York City	Arts	Arts ACFIP	RIOULT Dance Center Community Development Project	Pascal Rioult Dance Theatre, Inc.	64.00	10	74.00	\$0	Not-Awarded	
76699	New York City	Arts	Arts ACFIP	Main Building Renovation	Hispanic Society of America	68.00	5	73.00	\$0	Not-Awarded	
77084	New York City	Arts	Arts ACFIP	Restoring a Masterpiece: Dome, Ceiling, Walls and Murals!	St. George Theatre Restoration, Inc.	53.00	20	73.00	\$0	Not-Awarded	Cesar Claro
74045	New York City	Arts	Arts ACFIP	SummerStage Renovation	City Parks Foundation	63.00	10	73.00	\$0	Not-Awarded	
74282	New York City	Arts	Arts ACFIP	Kaufmann Concert Hall Renovation	The Young Men's and Young Women's Hebrew Association	57.00	15	72.00	\$0	Not-Awarded	
76487	New York City	Arts	Arts ACFIP	The Center for New Work Development at The Public Theater	New York Shakespeare Festival	66.00	5	71.00	\$0	Not-Awarded	
76293	New York City	Arts	Arts ACFIP	BRIC Media Center	BRIC Arts Media Bklyn, Inc.	59.00	10	69.00	\$0	Not-Awarded	Doug Steiner
73203	New York City	Arts	Arts ACFIP	Brooklyn Music School Expansion	Brooklyn Music School	54.00	15	69.00	\$0	Not-Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
74403	New York City	Arts	Arts ACPIP	Pool Refurbishment Project	National September 11 Memorial Museum at the World Trade Center Foundation, Inc.	59.00	10	69.00	\$0	Not-Awarded	Cheryl Moore
74321	New York City	Arts	Arts ACPIP	Skylight and Mechanical Equipment Replacement Project	The Metropolitan Museum of Art	68.00	0	68.00	\$0	Not-Awarded	Wellington Chen
76696	New York City	Arts	Arts ACPIP	Gibney Dance Next Phase: Facilities Expansion Operations Fellowships	Gina Gibney Dance, Inc.	65.00	0	65.00	\$0	Not-Awarded	
73416	New York City	Arts	Arts ACPIP	Manhattan School of Music Neidorff-Karpati Hall Renovation	Manhattan School of Music	49.00	15	64.00	\$0	Not-Awarded	
74316	New York City	Arts	Arts ACPIP	The New 42nd Street Exterior Envelope and HVAC Project	The New 42nd Street, Inc.	51.00	10	61.00	\$0	Not-Awarded	
75874	New York City	Arts	Arts ACPIP	Italian American Museum	Italian American Museum	46.00	5	51.00	\$0	Not-Awarded	
76012	New York City	Arts	Arts ACIP	W.O. Decker programming with Corning Museum of Glass	Seaport Museum New York	74.00	20	94.00	\$75,000	Awarded	
76531	New York City	Arts	Arts ACIP	STAGE GARDEN RUMBA A Citizen Artist Exploration	Pregones / Puerto Rican Traveling Theater, Inc.	68.00	15	83.00	\$75,000	Awarded	
76568	New York City	Arts	Arts ACIP	Claremont Village Documentary Project	Bronx Documentary Center	71.00	10	81.00	\$68,500	Awarded	
77130	New York City	Arts	Arts ACIP	Community Arts Council and Public Art Festival	BRIC Arts Media Bklyn, Inc.	69.00	10	79.00	\$75,000	Awarded	Doug Steiner
74083	New York City	Arts	Arts ACIP	Reuniting the Waters: Canal to Coast	Waterfront Alliance	63.00	15	78.00	\$75,000	Awarded	
76092	New York City	Arts	Arts ACIP	South Bronx Culture Trail Festival	Casita Maria, Inc.	63.00	15	78.00	\$75,000	Awarded	
76420	New York City	Arts	Arts ACIP	Bronx Museum Speaks	The Bronx Museum of the Arts	67.00	10	77.00	\$75,000	Awarded	
73617	New York City	Arts	Arts ACIP	Artist Commissioning in Public Places Program	Queens Council on the Arts Inc.	60.00	15	75.00	\$75,000	Awarded	
76282	New York City	Arts	Arts ACIP	Melrose Oral History Project	Women's Housing and Economic Development Corporation	59.00	10	69.00	\$0	Not-Awarded	
75558	New York City	Arts	Arts ACIP	Red Hook WaterStories -- ECB	PortSide NewYork, Inc	63.00	5	68.00	\$0	Not-Awarded	
76015	New York City	Arts	Arts ACIP	Creative Coalitions	Brooklyn Arts Council	59.00	5	64.00	\$0	Not-Awarded	
51073	New York City	Arts	Arts ACIP	Hester Street Collaborative	Hester Street Collaborative, Inc.	49.00	15	64.00	\$0	Not-Awarded	
77153	New York City	Arts	Arts ACIP	INSITU Dance Festival	Socrates Sculpture Park	47.00	15	62.00	\$0	Not-Awarded	
67394	New York City	Arts	Arts ACIP	REDC Workforce Investment	No Longer Empty, Inc.	54.00	5	59.00	\$0	Not-Awarded	
77018	New York City	Arts	Arts ACIP	Breathing Biome	More Art, Inc.	58.00	0	58.00	\$0	Not-Awarded	
75104	New York City	Arts	Arts ACIP	Flux 2018 Outdoors Art Projects	Flux Factory, Inc	52.00	5	57.00	\$0	Not-Awarded	
75667	New York City	Arts	Arts ACIP	Hudson River Stories	SS Columbia Project	45.00	10	55.00	\$0	Not-Awarded	
75883	New York City	Arts	Arts ACIP	Under the Tangle	Treehouse Shakers, Inc.	49.00	5	54.00	\$0	Not-Awarded	
76399	New York City	Arts	Arts ACIP	The Feminist Institute at Hunter College	CUNY Research Foundation	48.00	0	48.00	\$0	Not-Awarded	Marcia Keizs

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
73728	New York City	Arts	Arts WIP	Artistic Workforce Expansion	Society of the Third Street Music School Settlement	73.00	15	88.00	\$39,375	Awarded	
76036	New York City	Arts	Arts WIP	Administrative Workforce Expansion	Fiji Theatre Company	77.00	10	87.00	\$49,500	Awarded	
73008	New York City	Arts	Arts WIP	Administrative Workforce Expansion	Maysles Institute	73.00	10	83.00	\$49,500	Awarded	
74730	New York City	Arts	Arts WIP	Artistic Workforce Expansion	Spaceworks NYC, Inc.	71.00	10	81.00	\$49,500	Awarded	
75879	New York City	Arts	Arts WIP	Administrative Workforce Expansion	The Tank, LTD	70.00	10	80.00	\$30,000	Awarded	
72224	New York City	Arts	Arts WIP	Artistic Workforce Expansion	Paul Taylor Dance Foundation, Inc.	65.00	15	80.00	\$49,500	Awarded	
77093	New York City	Arts	Arts WIP	Administrative Workforce Expansion	Bronx Opera Company	69.00	10	79.00	\$25,000	Awarded	
75537	New York City	Arts	Arts WIP	Administrative Workforce Expansion	Musicambia	68.00	10	78.00	\$27,000	Awarded	
72215	New York City	Arts	Arts WIP	Administrative Workforce Expansion	So Percussion	68.00	10	78.00	\$25,000	Awarded	
73459	New York City	Arts	Arts WIP	Administrative Workforce Expansion	Frigid New York	68.00	10	78.00	\$25,000	Awarded	
65512	New York City	Arts	Arts WIP	Administrative Workforce Expansion	Dance Theatre Etcetera	66.00	10	76.00	\$40,000	Awarded	
76190	New York City	Arts	Arts WIP	Administrative Workforce Expansion	Recess Activities Inc	61.00	15	76.00	\$30,000	Awarded	
76327	New York City	Arts	Arts WIP	Administrative Workforce Expansion	On Site Opera Incorporated	61.00	15	76.00	\$25,000	Awarded	
73581	New York City	Arts	Arts WIP	Administrative Workforce Expansion	The Dyckman Farmhouse Museum Alliance	60.00	15	75.00	\$31,000	Awarded	
73665	New York City	Arts	Arts WIP	Administrative Workforce Expansion	A Public Space Literary Projects, Inc	65.00	10	75.00	\$30,000	Awarded	
73673	New York City	Arts	Arts WIP	Artistic Workforce Expansion	Gingold Theatrical Group Inc.	59.00	15	74.00	\$25,125	Awarded	
76787	New York City	Arts	Arts WIP	Administrative Position	theater et al, Inc.	63.00	10	73.00	\$0	Not-Awarded	
73418	New York City	Arts	Arts WIP	Arts and Culture in Harlem	Harlem Arts Festival, Inc.	68.00	5	73.00	\$0	Not-Awarded	
76874	New York City	Arts	Arts WIP	Development Associate	Arthur Aviles Typical Theatre	73.00	0	73.00	\$0	Not-Awarded	
76269	New York City	Arts	Arts WIP	Ugly Ducking Presse Workforce Investment Executive Director Position	Ugly Duckling Presse, Ltd.	68.00	5	73.00	\$0	Not-Awarded	
75641	New York City	Arts	Arts WIP	Workforce Investment	En Foco, Inc	68.00	5	73.00	\$0	Not-Awarded	
74947	New York City	Arts	Arts WIP	Alarm Will Sound	Alarm Will Sound, Inc.	67.00	5	72.00	\$0	Not-Awarded	
75926	New York City	Arts	Arts WIP	Blank Forms Workforce Investment	Blank Forms INC.	61.00	10	71.00	\$0	Not-Awarded	
74986	New York City	Arts	Arts WIP	Regional Economic Development Council	Art in General, Inc	61.00	10	71.00	\$0	Not-Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
73796	New York City	Arts	Arts WIP	Workforce Investment	Allied Productions, Inc.	60.00	10	70.00	\$0	Not-Awarded	
76011	New York City	Arts	Arts WIP	Workforce Investment FY18	Opera on Tap	65.00	5	70.00	\$0	Not-Awarded	
76171	New York City	Arts	Arts WIP	CCO2017	Center for Contemporary Opera	64.00	5	69.00	\$0	Not-Awarded	
77224	New York City	Arts	Arts WIP	Staff Support for Strategic Growth	Pan Asian Repertory Theatre	69.00	0	69.00	\$0	Not-Awarded	
76377	New York City	Arts	Arts WIP	Exe	Art Sweats	63.00	5	68.00	\$0	Not-Awarded	
75910	New York City	Arts	Arts WIP	Expanding Producing Director	Pipeline Theatre Company, Inc.	63.00	5	68.00	\$0	Not-Awarded	
74498	New York City	Arts	Arts WIP	Development Manager	IndieSpace	57.00	10	67.00	\$0	Not-Awarded	
75544	New York City	Arts	Arts WIP	Work Force Investment New Stage Theatre Company	The New Stage Theatre Company	57.00	10	67.00	\$0	Not-Awarded	
77272	New York City	Arts	Arts WIP	Administrative Support	K.S. J.A.M.M. Dance Troupe, Inc.	61.00	5	66.00	\$0	Not-Awarded	
75564	New York City	Arts	Arts WIP	Development and Marketing Manager	Martina Arroyo Foundation	61.00	5	66.00	\$0	Not-Awarded	
72461	New York City	Arts	Arts WIP	Resident Artist Position	CITYarts, Inc.	56.00	10	66.00	\$0	Not-Awarded	
75101	New York City	Arts	Arts WIP	Establishment of a Development Director Position	Page Seventy-Three Productions, Inc.	60.00	5	65.00	\$0	Not-Awarded	
76587	New York City	Arts	Arts WIP	Lower East Side Community Outreach Organizing	Fourth Arts Block, Inc.	65.00	0	65.00	\$0	Not-Awarded	
73312	New York City	Arts	Arts WIP	MMG REDC 2017	Multicultural Music Group, Inc	55.00	10	65.00	\$0	Not-Awarded	
77102	New York City	Arts	Arts WIP	BCM Workforce Investment	Brooklyn Children's Museum Corporation	57.00	5	62.00	\$0	Not-Awarded	
76980	New York City	Arts	Arts WIP	Jamaica Queens Performing Arts District	Jamaica Arts Council, Inc.	47.00	15	62.00	\$0	Not-Awarded	Marcia Keizs
77068	New York City	Arts	Arts WIP	KPAC Expand the capacity of NYC arts culture and heritage	The New York Korean Performing Arts Center, Inc.	62.00	0	62.00	\$0	Not-Awarded	
74213	New York City	Arts	Arts WIP	Prospect Workforce Investment	Prospect Theater Company, Inc.	47.00	15	62.00	\$0	Not-Awarded	
75309	New York City	Arts	Arts WIP	Resident Teaching Artist Position	Games for Change, Inc.	57.00	5	62.00	\$0	Not-Awarded	
73975	New York City	Arts	Arts WIP	Artist in Residency at Kings County Hospital	Residency Unlimited, Inc.	51.00	10	61.00	\$0	Not-Awarded	
65245	New York City	Arts	Arts WIP	MGC Workforce Investment Project	Manhattan Graphics Center	51.00	10	61.00	\$0	Not-Awarded	
76674	New York City	Arts	Arts WIP	Director of Development and Communication	ARTs East New York Inc.	60.00	0	60.00	\$0	Not-Awarded	
75632	New York City	Arts	Arts WIP	Full Time Employee	New Federal Theatre, Inc.	55.00	5	60.00	\$0	Not-Awarded	
72096	New York City	Arts	Arts WIP	Science Gallery Project	Science and Arts Engagement New York, Inc.	43.00	15	58.00	\$0	Not-Awarded	
76963	New York City	Arts	Arts WIP	Development Director	The Jazz Drama Program	57.00	0	57.00	\$0	Not-Awarded	
75531	New York City	Arts	Arts WIP	Workforce Investment in Development Coordinator	People's Theatre Project Inc	52.00	5	57.00	\$0	Not-Awarded	
76080	New York City	Arts	Arts WIP	Marketing and Online Programs Manager	Villar-Hauser Theatre Development Fund Inc.	46.00	10	56.00	\$0	Not-Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
76702	New York City	Arts	Arts WIP	Increasing Opportunity for MENAidentified Arts Professionals	ArteEast, Inc.	55.00	0	55.00	\$0	Not-Awarded	
72957	New York City	Arts	Arts WIP	2017 REDC	E. Monte Motion Inc.	49.00	5	54.00	\$0	Not-Awarded	
75621	New York City	Arts	Arts WIP	Company Management and Development Initiative	dell Arte Opera Ensemble, Inc.	43.00	10	53.00	\$0	Not-Awarded	
75900	New York City	Arts	Arts WIP	Expansion of Program Administrator Postion	African Film Festival, Inc.	48.00	5	53.00	\$0	Not-Awarded	
77184	New York City	Arts	Arts WIP	Workforce Grant	The Camera Club of New York, Inc.	51.00	0	51.00	\$0	Not-Awarded	
76781	New York City	Arts	Arts WIP	AY TEACH	Asase Yaa Cultural Arts Foundation	50.00	0	50.00	\$0	Not-Awarded	
74617	New York City	Arts	Arts WIP	Workforce Investment	New American Cinema Group, Inc.	45.00	5	50.00	\$0	Not-Awarded	
76177	New York City	Arts	Arts WIP	Dance Entropy Administrative Position	Dance Entropy Inc.	40.00	5	45.00	\$0	Not-Awarded	
77111	New York City	Arts	Arts WIP	New Marketing Position for Harvestworks	Harvestworks Inc.	43.00	0	43.00	\$0	Not-Awarded	
76585	New York City	Arts	Arts WIP	CTs Workforce	Cinema Tropical	39.00	0	39.00	\$0	Not-Awarded	
76132	New York City	Arts	Arts WIP	Climate Museum Workforce Investment	Climate Museum	16.00	10	26.00	\$0	Not-Awarded	
75891	New York City	Arts	Arts WRP	Workforce Training and Development Expansion	Apollo Theater Foundation, Inc.	70.00	20	90.00	\$75,000	Awarded	
73656	New York City	Arts	Arts WRP	Workforce Training and Development Expansion	Harlem School of the Arts, Inc.	73.00	15	88.00	\$33,300	Awarded	
73150	New York City	Arts	Arts WRP	Workforce Training and Development Expansion	New York Theatre Workshop, Inc.	70.00	15	85.00	\$75,000	Awarded	
75393	New York City	Arts	Arts WRP	Workforce Training and Development Expansion	New York Pops, Inc.	70.00	15	85.00	\$75,000	Awarded	
72833	New York City	Arts	Arts WRP	Workforce Training and Development Expansion	Manhattan Theatre Club	69.00	15	84.00	\$75,000	Awarded	
74174	New York City	Arts	Arts WRP	Workforce Training and Development Expansion	City Lore	69.00	15	84.00	\$36,000	Awarded	
73587	New York City	Arts	Arts WRP	Workforce Training and Development Expansion	Storyville Center for the Spoken Word	69.00	15	84.00	\$34,000	Awarded	
72071	New York City	Arts	Arts WRP	Workforce Training and Development Expansion	New York City Center, Inc.	73.00	10	83.00	\$75,000	Awarded	
74652	New York City	Arts	Arts WRP	Workforce Training and Development Expansion	Young People's Chorus of New York City	68.00	15	83.00	\$75,000	Awarded	
73745	New York City	Arts	Arts WRP	Workforce Training and Development Expansion	The Wooster Group, Inc.	68.00	15	83.00	\$66,000	Awarded	
73227	New York City	Arts	Arts WRP	Workforce Training and Development Expansion	Theatre of the Oppressed NYC	68.00	15	83.00	\$60,000	Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
75793	New York City	Arts	Arts WRP	Workforce Training and Development Expansion	Orchestra of St. Luke's	73.00	10	83.00	\$57,000	Awarded	
73624	New York City	Arts	Arts WRP	Workforce Training and Development Expansion	Playwrights Horizons, Inc.	67.00	15	82.00	\$32,300	Awarded	
74472	New York City	Arts	Arts WRP	Workforce Training and Development Expansion	New Group Inc.	66.00	15	81.00	\$75,000	Awarded	
74745	New York City	Arts	Arts WRP	Workforce Training and Development Expansion	Alliance of Resident Theatres/New York, Inc.	71.00	10	81.00	\$68,640	Awarded	
56906	New York City	Arts	Arts WRP	Workforce Training and Development Expansion	Cave Canem Foundation, Inc.	71.00	10	81.00	\$49,870	Awarded	
73828	New York City	Arts	Arts WRP	Workforce Training and Development Expansion	Center for Arts Education, Inc	70.00	10	80.00	\$61,770	Awarded	
76193	New York City	Arts	Arts WRP	Workforce Training and Development Expansion	Saratoga International Theater Institute	65.00	15	80.00	\$34,000	Awarded	
74972	New York City	Arts	Arts WRP	Workforce Training and Development Expansion	Theatre Development Fund, Inc.	69.00	10	79.00	\$75,000	Awarded	
76136	New York City	Arts	Arts WRP	Workforce Training and Development Expansion	Orpheus Chamber Orchestra, Inc.	68.00	10	78.00	\$25,000	Awarded	
74692	New York City	Arts	Arts WRP	Workforce Training and Development Expansion	The Metropolitan Opera Guild, Inc.	61.00	15	76.00	\$75,000	Awarded	
75109	New York City	Arts	Arts WRP	Workforce Training and Development Expansion	The Bushwick Starr, Inc.	66.00	10	76.00	\$50,000	Awarded	
75949	New York City	Arts	Arts WRP	Workforce Training and Development Expansion	Magic Box Productions, Inc.	65.00	10	75.00	\$49,980	Awarded	
72265	New York City	Arts	Arts WRP	Workforce Training and Development Expansion	Ars Nova Theater I, Inc.	69.00	5	74.00	\$75,000	Awarded	
75991	New York City	Arts	Arts WRP	Workforce Training and Development Expansion	New York Foundation for the Arts	69.00	5	74.00	\$75,000	Awarded	
75334	New York City	Arts	Arts WRP	Workforce Training and Development Expansion	Rosie's Theater Kids	64.00	10	74.00	\$50,000	Awarded	
73558	New York City	Arts	Arts WRP	Every Voice Choirs	Every Voice Choirs, Inc.	58.00	15	73.00	\$0	Not-Awarded	
64352	New York City	Arts	Arts WRP	Arts Career Development Fellowships for Underrepresented Communities	New York Youth Symphony, Inc.	60.00	10	70.00	\$0	Not-Awarded	
66072	New York City	Arts	Arts WRP	Workforce Readiness	Asian American Arts Alliance	59.00	10	69.00	\$0	Not-Awarded	Cesar Claro
73786	New York City	Arts	Arts WRP	Organizational Workforce Readiness	New York Lesbian and Gay Experimental Film Festival, Inc.	58.00	10	68.00	\$0	Not-Awarded	
76705	New York City	Arts	Arts WRP	Workforce Readiness on the Lower East Side	Dynamic Forms Inc.	67.00	0	67.00	\$0	Not-Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
76700	New York City	Arts	Arts WRP	VoA Workforce Readiness Arts Career Development Fellowships Underrepresented Communities	Ascension Music Chorus Orchestra, Inc.	66.00	0	66.00	\$0	Not-Awarded	
74881	New York City	Arts	Arts WRP	BSTC Workforce Readiness	Black Spectrum Theatre Company, Inc.	55.00	10	65.00	\$0	Not-Awarded	
72221	New York City	Arts	Arts WRP	MA Apprenticeship	Research Foundation of CUNY obo Creative Arts Team	44.00	20	64.00	\$0	Not-Awarded	Marcia Keizs
76055	New York City	Arts	Arts WRP	Digital Marketing Training Program	Children's Museum of the Arts	58.00	5	63.00	\$0	Not-Awarded	
76696	New York City	Arts	Arts WRP	Gibney Dance Next Phase: Facilities Expansion Operations Fellowships	Gina Gibney Dance, Inc.	62.00	0	62.00	\$0	Not-Awarded	
74739	New York City	Arts	Arts WRP	Residencies at JCAL	Jamaica Center for Arts and Learning, JCAL	52.00	10	62.00	\$0	Not-Awarded	
76484	New York City	Arts	Arts WRP	AIR Internship program	Artist In Residence Inc.	48.00	10	58.00	\$0	Not-Awarded	
76921	New York City	Arts	Arts WRP	CATCH Fellowship Program	Center for Art, Traditional and Cultural Heritage	49.00	0	49.00	\$0	Not-Awarded	
76012	New York City	Canals	Canals	W.O. Decker programming with Corning Museum of Glass	South Street Seaport Museum	74.00	20	94.00	\$150,000	Awarded	
75176	New York City	DEC	DEC WQIP AHR	Restoring Alewife to the Bronx River: Fish Passage Construction at the Twin Dams Bronx, NY	NYC Parks	78.00	20	98.00	\$1,000,000	Awarded	
71832	New York City	DOL	DOL EET	Delivering Patient-Centered Care	Parker Jewish Institute	55.10	20	75.10	\$36,000	Awarded	
72319	New York City	DOL	DOL EET	Lean & Sigma Six Process Improvement	Roanwell Corporation	58.40	5	63.40	\$36,000	Awarded	
73779	New York City	DOL	DOL EET	Food Technology Skills Training	Fresh Direct, LLC	48.00	15	63.00	\$100,000	Awarded	
75992	New York City	DOL	DOL EET	ISO 9001 SharePoint Integration Skill Trainings	155 ST Auto Body Repair Shop, LLC	43.70	5	48.70	\$0	Not-Awarded	
72020	New York City	DOL	DOL EET	Mobile Harbor Crane Training	Red Hook Container Terminal, Inc	25.00	20	45.00	\$0	Not-Awarded	
71914	New York City	DOL	DOL EET	Food Production Process Training	Go Africa Network Inc	31.00	10	41.00	\$0	Not-Awarded	
76198	New York City	DOL	DOL UWT	Ecologically Informed Construction Training	The Research Foundation of CUNY	67.30	15	82.30	\$99,772	Awarded	Marcia Keizs
74536	New York City	DOL	DOL UWT	Brooklyn Workforce Innovations Commercial Driver Training	Leap, Inc.	66.20	15	81.20	\$100,000	Awarded	
75579	New York City	DOL	DOL UWT	Security Guard Skills Training	HANAC, Inc.	68.70	10	78.70	\$100,000	Awarded	
75614	New York City	DOL	DOL UWT	Environmental Actions Worker Training Job Readiness Program	West Harlem Environmental Action, Inc.	61.90	15	76.90	\$100,000	Awarded	
75421	New York City	DOL	DOL UWT	Greenwood Masonry Restoration Technician Training Program	Opportunities for a Better Tomorrow, Inc.	56.80	20	76.80	\$57,000	Awarded	
73145	New York City	DOL	DOL UWT	Worker Training for the Formerly Incarcerated	The Osborne Association, Inc.	61.70	15	76.70	\$100,000	Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
75784	New York City	DOL	DOL UWT	Career-Track Training Program	Bedford-Stuyvesant Restoration Corporation	61.00	15	76.00	\$100,000	Awarded	
75028	New York City	DOL	DOL UWT	Construction Career Pathways	STRIVE International, Inc.	65.90	10	75.90	\$100,000	Awarded	
71971	New York City	DOL	DOL UWT	Green Building Transportation Skills Training	The Fortune Society, Inc.	60.20	15	75.20	\$100,000	Awarded	
77067	New York City	DOL	DOL UWT	Home Health Aide Training	Allied Business Solutions, Inc.	60.00	15	75.00	\$99,400	Awarded	
75169	New York City	DOL	DOL UWT	Construction Skills Training Program	St. Nicks Alliance Corp	59.70	15	74.70	\$100,000	Awarded	
73827	New York City	DOL	DOL UWT	MMCC Workforce: CNA Training	Mosholu-Montefiore Community Center, Inc.	59.50	15	74.50	\$91,350	Awarded	Cheryl Moore
73661	New York City	DOL	DOL UWT	Construction Training Program	Rebuilding Together NYC	59.30	15	74.30	\$100,000	Awarded	
74197	New York City	DOL	DOL UWT	Empowering New Yorkers to Thrive in Green Jobs	Sustainable South Bronx, Inc.	59.30	15	74.30	\$100,000	Awarded	
72104	New York City	DOL	DOL UWT	Sector-based IT Training 2017	Per Scholas, Inc.	57.60	15	72.60	\$100,000	Awarded	
74115	New York City	DOL	DOL UWT	Young Adult Food Sector Employment Initiative	Queens Community House, Inc.	57.10	15	72.10	\$100,000	Awarded	
76845	New York City	DOL	DOL UWT	Economic Empowerment Program for Domestic Violence Victims	Sanctuary for Families, Inc.	62.00	10	72.00	\$100,000	Awarded	
72549	New York City	DOL	DOL UWT	Next Step	Project Renewal, Inc.	56.00	15	71.00	\$100,000	Awarded	
73429	New York City	DOL	DOL UWT	Microsoft Office Specialist Training	Council of Jewish Organizations of Flatbush, Inc.	60.20	10	70.20	\$100,000	Awarded	
75605	New York City	DOL	DOL UWT	Preservation Training Program	Woodlawn Conservancy, Inc.	55.10	15	70.10	\$48,000	Awarded	
73653	New York City	DOL	DOL UWT	HHA Training Program	Sunnyside Community Services, Inc.	59.30	10	69.30	\$100,000	Awarded	
76167	New York City	DOL	DOL UWT	Veteran Tech Training and Career Gap Fulfilment	OweYaa	48.50	20	68.50	\$100,000	Awarded	
76597	New York City	DOL	DOL UWT	Certified Nurse Aide Training	Alliance Computing Solutions, Inc.	56.20	10	66.20	\$100,000	Awarded	
73766	New York City	DOL	DOL UWT	Construction Training Program	Mid Bronx Senior Citizens Council, Inc.	53.00	10	63.00	\$100,000	Awarded	
74741	New York City	DOL	DOL UWT	Career-Ready Credentials IT Support Program	Research Foundation of the City of New York	42.00	20	62.00	\$100,000	Awarded	Marcia Keizs
71859	New York City	DOL	DOL UWT	Entry to Health Careers	Wilson Allen Health Careers Institute, Inc.	55.90	5	60.90	\$100,000	Awarded	
54725	New York City	DOL	DOL UWT	Skill Development for a Modern Workforce	South Bronx Overall Economic Development Corporation	45.90	15	60.90	\$100,000	Awarded	
71914	New York City	DOL	DOL UWT	Food Production & Process Training	Go Africa Network, Inc.	50.10	10	60.10	\$100,000	Awarded	
76954	New York City	DOL	DOL UWT	The Opportunity Project for Equity and Inclusion	Research Foundation for SUNY Empire State College	40.50	15	55.50	\$0	Not-Awarded	
76160	New York City	DOL	DOL UWT	Sheet Metal Apprentice Program	Members Assistance Program, Inc.	37.00	15	52.00	\$0	Not-Awarded	
77097	New York City	DOL	DOL UWT	Custom Collaborative	Fund for the City of New York, Inc.	26.60	10	36.60	\$0	Not-Awarded	
74471	New York City	DOS	DOS LWRP	Harlem River Living Shoreline Access-Bridge Park	New York City	76.00	15	91.00	\$2,000,000	Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
76775	New York City	DOS	DOS LWRP	Sunset Cove Salt Marsh Restoration	City of New York	75.00	10	85.00	\$0	Not-Awarded	
75613	New York City	DOS	DOS LWRP	Beach 108th Street Improvements	City of New York	68.00	10	78.00	\$0	Not-Awarded	
76928	New York City	DOS	DOS LWRP	Tompkinsville Esplanade	City of New York	54.00	5	59.00	\$0	Not-Awarded	Cesar Claro, Kathryn Wylde
77270	New York City	EFC	EFC GIGP	Million SQFT Green Roof	New York City Department of Parks and Recreation	45.00	20	65.00	\$850,000	Awarded	
76599	New York City	ESD	ESD Grants	Cresilon Inc. Headquarters	Cresilon Inc.	77	20	97	\$3,000,000	Awarded	
72971	New York City	ESD	ESD Grants	Celmatix Expansion	Celmatix Inc.	74	20	94	\$1,721,000	Awarded	Cheryl Moore
76528	New York City	ESD	ESD Grants	Commissary for Social Justice	Drive Change, Inc.	74	20	94	\$700,000	Awarded	
74085	New York City	ESD	ESD Grants	Brooklyn Fashion Design Accelerator	Pratt Institute	73	20	93	\$270,000	Awarded	Kathy Wylde
73457	New York City	ESD	ESD Grants	B.NYC	B Building Business	72	20	92	\$1,930,000	Awarded	Doug Steiner
73299	New York City	ESD	ESD Grants	Central Library Business and Career Center	Brooklyn Public Library	72	20	92	\$500,000	Awarded	
75350	New York City	ESD	ESD Grants	Food Manufacturing and Shared Kitchen Space	Brooklyn Navy Yard Development Corporation	71	20	91	\$1,429,000	Awarded	Doug Steiner
76068	New York City	ESD	ESD Grants	BioLabs@NYULangone	Cambridge BioLabs LLC	70	20	90	\$100,000	Awarded	Cheryl Moore
76557	New York City	ESD	ESD Grants	Northside Center Construction Project	Northside Center for Child Development, Inc.	68	20	88	\$200,000	Awarded	
76427	New York City	ESD	ESD Grants	Energy Efficient and Operationally Critical Refrigeration Compressor	Hunts Point Cooperative Market, Inc.	73	10	83	\$150,000	Awarded	
72669	New York City	ESD	ESD Grants	Inland Paper Expansion	Inland Paper Products Corp.	66	15	81	\$0	Not Awarded	
75950	New York City	ESD	ESD Grants	Redevelopment of Bedford Union Armory Community Recreation Center	Beford Courts LLC	66	15	81	\$0	Not Awarded	
75611	New York City	ESD	ESD Grants	Downtown Far Rockaway Revitalization Initiative	New York City Department of Transportation	60	20	80	\$0	Not Awarded	
73806	New York City	ESD	ESD Grants	Steiner Studios Master Plan Phase IV	Brooklyn Navy Yard Development Corporation	60	20	80	\$0	Not Awarded	Doug Steiner
75206	New York City	ESD	ESD Grants	York Studios Bronx Project	Bronx River Media Group LLC	65	15	80	\$0	Not Awarded	
76527	New York City	ESD	ESD Grants	Covenant House Homeless Youth Program Redevelopment	Covenant House	64	15	79	\$0	Not Awarded	
75557	New York City	ESD	ESD Grants	NextGen Nurses Women's Wellness/Health Center	The Lower Eastside Girls Club of NY, Inc.	64	15	79	\$0	Not Awarded	
73511	New York City	ESD	ESD Grants	BioBAT Expansion	BioBAT Inc	63	15	78	\$0	Not Awarded	Cheryl Moore
72016	New York City	ESD	ESD Grants	Rupert's Ice House	Bruckner Development LLC	63	15	78	\$0	Not Awarded	
74669	New York City	ESD	ESD Grants	Acquisition of the Former Putnam Railroad Right of Way	NYC Department of Parks and Recreation	62	15	77	\$0	Not Awarded	
77228	New York City	ESD	ESD Grants	Brooklyn Manufacturing Hub	Rubenstein Partners	62	15	77	\$0	Not Awarded	
73007	New York City	ESD	ESD Grants	Lighthouse Point Phase 2	5 Bay Street Phase 2 LLC	67	10	77	\$0	Not Awarded	Cesar Claro

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
72096	New York City	ESD	ESD Grants	Harlem Science Gallery	Science and Arts Engagement New York, Inc.	61	15	76	\$0	Not Awarded	
76172	New York City	ESD	ESD Grants	Zahn Innovation Center	City College Fund	61	15	76	\$0	Not Awarded	Marcia Keizs
73473	New York City	ESD	ESD Grants	Catbird Expansion Project	Rony E. Vardi Inc.	65	10	75	\$0	Not Awarded	
76362	New York City	ESD	ESD Grants	Cypress Hills Child Care - New Child Care Center	Cypress Hills Child Care Corporation	60	15	75	\$0	Not Awarded	
75461	New York City	ESD	ESD Grants	The Citizenship Project Gallery	The New-York Historical Society	65	10	75	\$0	Not Awarded	Gale Brewer
71914	New York City	ESD	ESD Grants	GAN Coffee Chocolate Production Facility Restaurant	Go Africa Network Inc.	64	10	74	\$0	Not Awarded	
72368	New York City	ESD	ESD Grants	Sky Vegetables Urban Farm	Sky Vegetables Bronx LLC	59	15	74	\$0	Not Awarded	
72713	New York City	ESD	ESD Grants	Daroga Power Community Solar Project	Daroga Power LLC	63	10	73	\$0	Not Awarded	
76379	New York City	ESD	ESD Grants	La MaMa Theatre Expansion and Renovation	La MaMa Experimental Theatre Club	63	10	73	\$0	Not Awarded	
73505	New York City	ESD	ESD Grants	Longfellow Life Science Development Project	Longfellow Real Estate Partners, LLC	58	15	73	\$0	Not Awarded	
76041	New York City	ESD	ESD Grants	Make the Road New York: Building Community Power	Make the Road New York	58	15	73	\$0	Not Awarded	
75491	New York City	ESD	ESD Grants	Southern Brooklyn Crosstown Select Bus Service Phase 1	New York City Department of Transportation	63	10	73	\$0	Not Awarded	
75698	New York City	ESD	ESD Grants	Innovation Continuum Addressing Skills Gap	New York Institute of Technology	62	10	72	\$0	Not Awarded	
74943	New York City	ESD	ESD Grants	Children's Museum of Manhattan Development	Children's Museum of Manhattan	56	15	71	\$0	Not Awarded	
76375	New York City	ESD	ESD Grants	The Center of Excellence for Engineering Biology Planning and Design	The Center of Excellence for Engineering Biology	56	15	71	\$0	Not Awarded	Cheryl Moore
74706	New York City	ESD	ESD Grants	801 Co-op City Boulevard	Montefiore Medical Center	55	15	70	\$0	Not Awarded	Cheryl Moore
74649	New York City	ESD	ESD Grants	Healthview	Charles B. Wang Community Health Center, Inc.	60	10	70	\$0	Not Awarded	
72618	New York City	ESD	ESD Grants	Ocean Bay Economic Development Center	Asian Americans For Equality Inc	55	15	70	\$0	Not Awarded	
75488	New York City	ESD	ESD Grants	Rubber Knit Business Expansion	KD dids Inc.	65	5	70	\$0	Not Awarded	
76186	New York City	ESD	ESD Grants	The Translational Research Center of New York	Deerfield Management Company LP Series C	60	10	70	\$0	Not Awarded	Cheryl Moore
75319	New York City	ESD	ESD Grants	Capital Upgrades to Support Small Business Initiatives at WHEDco	Women's Housing and Economic Development Corporation (WHEDco)	59	10	69	\$0	Not Awarded	
72000	New York City	ESD	ESD Grants	Cornell ILR Workforce Facility Improvements	Cornell University	59	10	69	\$0	Not Awarded	Cheryl Moore

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
76373	New York City	ESD	ESD Grants	Empire Outlets Security Measures	St George Outlet Development LLC	64	5	69	\$0	Not Awarded	
75464	New York City	ESD	ESD Grants	Yeshiva University STEM Research and Education Center	Yeshiva University	54	15	69	\$0	Not Awarded	
76208	New York City	ESD	ESD Grants	Bonner Place Senior Housing and Childcare	Mid-Bronx Senior Citizens Council, Inc.	53	15	68	\$0	Not Awarded	
76280	New York City	ESD	ESD Grants	Bronx Building Renovation Project	Emerald Isle immigration Center	63	5	68	\$0	Not Awarded	
74282	New York City	ESD	ESD Grants	Kaufmann Concert Hall Renovation	The Young Men's and Young Women's Hebrew Association	52	15	67	\$0	Not Awarded	
77261	New York City	ESD	ESD Grants	2017 AMNH Empire State Development Grants Funds	American Museum of Natural History	60	5	65	\$0	Not Awarded	Cheryl Moore
76832	New York City	ESD	ESD Grants	TCC Modernization Phase 2 Project - New Emergency Generator Distribution	Terence Cardinal Cooke Health Care System	60	5	65	\$0	Not Awarded	
75525	New York City	ESD	ESD Grants	East Harlem MEC 125 Development	East Harlem MEC Parcel B West, LP	54	10	64	\$0	Not Awarded	
72588	New York City	ESD	ESD Grants	Lidl US NY Expansion	Lidl US Operations LLC	47	15	62	\$0	Not Awarded	
75020	New York City	ESD	ESD Grants	The New Bay Ridge Center	Bay Ridge Center, Inc.	52	10	62	\$0	Not Awarded	
76916	New York City	ESD	ESD Grants	Adelphi University Renovation for Innovation	Adelphi University	56	5	61	\$0	Not Awarded	
75853	New York City	ESD	ESD Grants	BCS International Corporation Expansion	BCS International Corp	56	5	61	\$0	Not Awarded	
75485	New York City	ESD	ESD Grants	Zaloumis Contracting Service Expansion	Zaloumis Contracting Service, Inc	51	10	61	\$0	Not Awarded	
75344	New York City	ESD	ESD Grants	Brooklyn Bridge Park Plaza	Brooklyn Bridge Park	45	15	60	\$0	Not Awarded	
76937	New York City	ESD	ESD Grants	Human Vaccines Project New York State HQ Buildout	Human Vaccines Project	50	10	60	\$0	Not Awarded	Cheryl Moore
74004	New York City	ESD	ESD Grants	SCS Capital Renovations	Sunnyside Community Services, Inc.	50	10	60	\$0	Not Awarded	
73496	New York City	ESD	ESD Grants	New York State Coordination Center for Global Diabetes Prevention	Peter Sheehan Diabetes Care Foundation, Inc.	49	10	59	\$0	Not Awarded	
73610	New York City	ESD	ESD Grants	West Shore BOA Stormwater and Roadway Revitalization	West Shore Business Improvement District	49	10	59	\$0	Not Awarded	Cesar Claro
76928	New York City	ESD	ESD Grants	Tompkinsville Esplanade	New York City Economic Development Corp.	51	5	56	\$0	Not Awarded	Cesar Claro, Kathryn Wylde
74159	New York City	ESD	ESD Grants	Reece School Capital Expansion	The Reece School	42	10	52	\$0	Not Awarded	
76480	New York City	ESD	ESD Grants	HardSkills Training Facility for Stabilizing Maritime Industry Talent Pipeline	NYCEDC	36	15	51	\$0	Not Awarded	Kathryn Wylde
76698	New York City	ESD	ESD Grants	Project Arrow	Triangular Entertainment	48	0	48	\$0	Not Awarded	
72210	New York City	ESD	ESD Grants	The Feminist Institute at Hunter	Hunter College	48	0	48	\$0	Not Awarded	Marcia Keizs

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
75599	New York City	ESD	ESD Grants	Parsons Archer Safety Improvements Downtown Revitalization Initiative	New York City Department of Transportation	37	10	47	\$0	Not Awarded	
72911	New York City	ESD	ESD Grants	Corporate Commons Three LLC	Corporate Commons Three LLC	36	10	46	\$0	Not Awarded	Cesar Claro
75585	New York City	ESD	ESD Grants	South Bronx Crosstown Select Bus Service 161st Street Improvements Phase	New York City Department of Transportation	37	5	42	\$0	Not Awarded	
54367	New York City	ESD	ESD HSSP	iHub - NYC Innovation Hot Spot	New York City Regional Innovatio Node (NYCRIN)	72.00	15	87.00	\$1,250,000	Awarded	Marcia Keizs
75783	New York City	ESD	ESD HSSP	NYIT SOMCES SBI - NYC Innovation Hot Spot	NYIT School of Management Ctr for Entrepreneurial Studies (SoMCES)	59.00	15	74.00	\$0	Not-Awarded	
74126	New York City	ESD	ESD HSSP	B. New York City - NYC Innovation Hot Spot	City University of New York	35.00	20	55.00	\$0	Not-Awarded	Marcia Keizs
76012	New York City	ESD	ESD MNY	Anniversary Celebration Marketing Campaign	South Street Seaport Museum	71.33	20	91.33	\$69,500	Awarded	
75985	New York City	ESD	ESD MNY	Overlook Accessibility Project	Brooklyn Botanic Garden	66.33	10	76.33	\$800,000	Awarded	
74656	New York City	ESD	ESD MNY	Tenement Museum Marketing Campaign	Lower East Side Tenement Museum	60.00	15	75.00	\$146,250	Awarded	
75543	New York City	ESD	ESD MNY	Love the World's Borough Campaign	Queens Tourism Council	50.33	20	70.33	\$112,500	Awarded	
75592	New York City	ESD	ESD MNY	NYC WorldPride 2019 50th Stonewall Anniversary	Heritage of Pride	64.33	5	69.33	\$375,000	Awarded	
73007	New York City	ESD	ESD MNY	Lighthouse Point Phase 3	Triangle Equities Development Company, LLC	58.00	10	68.00	\$250,000	Awarded	Cesar Claro
75768	New York City	ESD	ESD MNY	Drink Local - Craft Beverage Program	Brooklyn Alliance, Inc.	56.00	5	61.00	\$0	Not-Awarded	Carolo Scissura
75344	New York City	ESD	ESD MNY	Brooklyn Bridge Plaza	Brooklyn Bridge Park	39.67	15	54.67	\$0	Not-Awarded	
72210	New York City	ESD	ESD MNY	The Feminist Institute Capital Project	The Feminist Institute	54.67	0	54.67	\$0	Not-Awarded	Marcia Keizs
73967	New York City	ESD	ESD MNY	Smart Cities New York 2018	Global Futures Group LLC	34.00	15	49.00	\$0	Not-Awarded	
72765	New York City	ESD	ESD MNY	GrowNYC	GrowNYC	28.00	20	48.00	\$0	Not-Awarded	Marcel Van Ooyen
76143	New York City	ESD	ESD MNY	We Are New York Marketing Strategy	The Greater Harlem Chamber of Commerce	43.00	5	48.00	\$0	Not-Awarded	
74885	New York City	ESD	ESD MNY	Coney Island Music Festival	Alliance for Coney Island	42.67	5	47.67	\$0	Not-Awarded	
73559	New York City	ESD	ESD MNY	Go Africa Harlem 2018 Street Festival	Go Africa Network, Inc.	40.67	5	45.67	\$0	Not-Awarded	
74735	New York City	ESD	ESD MNY	Spring 2018 Global Mashups Series	Flushing Council on Culture and the Arts, Inc.	35.00	10	45.00	\$0	Not-Awarded	
72431	New York City	ESD	ESD MNY	NY Borough Pass	Outer Borough Traffic	39.00	5	44.00	\$0	Not-Awarded	
76980	New York City	ESD	ESD MNY	Jamaica Queens Performing Arts District	Jamaica Arts Council	26.33	15	41.33	\$0	Not-Awarded	Marcia Keizs

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
75311	New York City	ESD	ESD MNY	Center for Community and Entrepreneurship	Asian Americans for Equality	29.33	10	39.33	\$0	Not-Awarded	
75414	New York City	ESD	ESD MNY	Cider and Apple Exposition	Edible Holdings	19.00	20	39.00	\$0	Not-Awarded	
74502	New York City	ESD	ESD MNY	New Dorp Restaurant Crawl	New Dorp Local Development Corporation	28.67	10	38.67	\$0	Not-Awarded	
75590	New York City	ESD	ESD MNY	Jewelry Hall of Fame Exhibition	Jewelry Hall of Fame	26.00	5	31.00	\$0	Not-Awarded	
76704	New York City	ESD	ESD SPFS	LIC: Creating a Regional Hub for Life Sciences & Innovation	Long Island City Partnership	62	20	82	\$100,000	Awarded	Carol Conslato
73610	New York City	ESD	ESD SPFS	West Shore BOA Stormwater and Roadway Revitalization	West Shore Business Improvement District	68	10	78	\$50,000	Awarded	Cesar Claro
75749	New York City	ESD	ESD SPFS	Bronx Innovation Factory Feasibility Study	Commonwise Education, Inc	55	20	75	\$0	Not Awarded	
74288	New York City	ESD	ESD SPFS	Staten Island Skyway	Staten Island Economic Development Corporation	57	15	72	\$0	Not Awarded	Cesar Claro
76480	New York City	ESD	ESD SPFS	HardSkills Training Facility for Stabilizing Maritime Industry Talent Pipeline	NYCEDC	55	15	70	\$0	Not Awarded	Kathryn Wylde
76289	New York City	ESD	ESD SPFS	Brooklyn in Water	Office of the Brooklyn Borough President	53	15	68	\$0	Not Awarded	
75708	New York City	ESD	ESD SPFS	BQ Green	Southside United HDFC	51	15	66	\$0	Not Awarded	
76928	New York City	ESD	ESD SPFS	Tompkinsville Esplanade	New York City Economic Development Corp.	59	5	64	\$0	Not Awarded	Cesar Claro, Kathryn Wylde
76479	New York City	ESD	ESD SPFS	Springfield Gardens JFK Air Cargo Industry Assessment	NYCEDC	55	5	60	\$0	Not Awarded	Kathryn Wylde
63808	New York City	HCR	HCR NYMS	East Tremont New York Main Street Renovations	New York City Business Assistance Corporation	70.00	20	90.00	\$207,555	Awarded	Kathryn Wylde
74853	New York City	Parks	OPRHP HP D	Silver Lake Cemetery	Chebra Agudas Achim Chesed Shel Emeth Hebrew Free Burial Association Inc.	55.50	20	75.50	\$500,000	Awarded	Cesar Claro
73109	New York City	Parks	OPRHP HP D	Tennis House Restoration	Prospect Park Alliance, Inc.	38.00	20	58.00	\$500,000	Awarded	Steve Hindy
76065	New York City	Parks	OPRHP HP D	1831 Rectory Restoration	Protestant Episcopal Church of Saint Peter in the City of New York	43.50	10	53.50	\$0	Not-Awarded	
73645	New York City	Parks	OPRHP HP P	Roosevelt Island Smallpox Hospital Stabilization	Roosevelt Island Operating Corporation	61.00	15	76.00	\$500,000	Awarded	
74669	New York City	Parks	OPRHP PKS A	Acquisition of the Former Putnam Railroad Right of Way	New York City Department of Parks and Recreation	58.50	15	73.50	\$0	Not-Awarded	
76322	New York City	Parks	OPRHP PKS D	Highbridge Park Connectivity Improvements	New York City Parks	55.50	10	65.50	\$500,000	Awarded	Kathy Wylde
72936	New York City	Parks	OPRHP PKS D	Vital Brooklyn Communities	New York Restoration Project	53.50	10	63.50	\$500,000	Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
75595	New York City	Parks	OPRHP PKS D	Del Valle Square	New York City Department of Transportation	49.00	5	54.00	\$0	Not-Awarded	
73133	New York City	Parks	OPRHP PKS D	Resilient Running Lane	Prospect Park Alliance Inc	43.00	10	53.00	\$0	Not-Awarded	Steve Hindy
75582	New York City	Parks	OPRHP PKS D	Greenbelt Trail Restoration-Phase 3	NYC Parks	31.00	20	51.00	\$0	Not-Awarded	Cesar Claro
75291	New York City	Parks	OPRHP PKS D	Schiff Fountain	NYC Department of Parks and Recreation	36.00	5	41.00	\$0	Not-Awarded	
73864	New York City	Parks	OPRHP PKS D	Bedford-Stuyvesant YMCA Renovation	Young Men's Christian Association of Greater New York	25.00	10	35.00	\$0	Not-Awarded	
73969	New York City	Parks	OPRHP RTP D	Bronx River Water Trail Maintenance and Improvement	Bronx River Alliance, Inc.	49.75	20	69.75	\$191,213	Awarded	
74669	New York City	Parks	OPRHP RTP D	Acquisition of the Former Putnam Railroad Right of Way	New York City Department of Parks and Recreation	51.50	15	66.50	\$0	Not-Awarded	
75582	New York City	Parks	OPRHP RTP NM	New York City Department of Parks and Recreation	NYC Parks	33.75	20	53.75	\$0	Not-Awarded	Cesar Claro
74769	New York City	Parks	OPRHP RTP NM	Inwood Hill Park Trail Improvement	City Parks Foundation-Natural Areas Conservancy	43.50	10	53.50	\$0	Not-Awarded	

2017 Program Legend

Agency	Abbreviation	Program Name
Ag & Mkts	Ag & Mkts GCAP	NYS Grown & Certified Agricultural Producers' Grant Program
Arts	Arts ACFIP	NYSCA/ESD Arts & Cultural Facilities Improvement Program
Arts	Arts ACIP	Arts and Cultural Impact Programming
Arts	Arts WIP	Workforce Investment Program
Arts	Arts WRP	Workforce Readiness Program
Canals	Canals	Canalway Grant Program
DEC	DEC CSC C	Climate Smart Communities Program - Certification
DEC	DEC CSC I	Climate Smart Communities Program - Implementation
DEC	DEC EPG	Engineering Planning Grant
DEC	DEC WQIP AHR	Water Quality Improvement Project - Aquatic Habitat Restoration
DEC	DEC WQIP MS4	Water Quality Improvement Project - Municipal Separate Storm Sewer Systems
DEC	DEC WQIP NPS	Water Quality Improvement Program - Non-agricultural Nonpoint Source Abatement and Control
DEC	DEC WQIP NPS OGL-NBS	Water Quality Improvement Program - Oceans and Great Lakes, Nature Based Shoreline Projects
DEC	DEC WQIP Salt	Water Quality Improvement Program - Salt
DEC	DEC WQIP SWP	Water Quality Improvement Program - Land Acquisition for Source Water Protection
DEC	DEC WQIP WWT CSO/SSO	Water Quality Improvement Program - Combined Sewer Overflow/Sanitary Sewer Overflow
DEC	DEC WQIP WWT DIS	Water Quality Improvement Program - Wastewater Treatment Improvement Disinfection
DEC	DEC WQIP WWT GEN	Water Quality Improvement Program - General Wastewater Improvements
DEC	DEC WQIP WWT IOS	Water Quality Improvement Program - Inadequate On-Site Septic Systems
DEC	DEC WQIP WWT TMDL	Water Quality Improvement Program - Total Maximum Daily Load
DOL	DOL EET	Existing Employee Training
DOL	DOL UWT	Unemployed Worker Training
DOS	DOS LGE	Local Government Efficiency Program
DOS	DOS LGE P	Local Government Efficiency Program - Planning
DOS	DOS LWRP	Local Waterfront Revitalization Program
EFC	EFC GIGP	Green Innovation Grant Program
ESD	ESD Grants	Empire State Development Grant Program
ESD	ESD HSSP	Innovation Hot Spot Support Program
ESD	ESD MNY	Market New York
ESD	ESD SPFS	Strategic Planning and Feasibility Studies
HCR	HCR CDBGCP	Community Development Block Grant - Community Planning
HCR	HCR CDBGME	Community Development Block Grant - Microenterprise
HCR	HCR CDBG PF	Community Development Block Grant - Public Facilities
HCR	HCR CDBG PI	Community Development Block Grant - Public Infrastructure
HCR	HCR NYMS	New York Main Street
OPRHP	OPRHP HAS A	Heritage Area Systems (Acquisition)
OPRHP	OPRHP HAS D	Heritage Area Systems (Development)
OPRHP	OPRHP HAS P	Heritage Area Systems (Planning)
OPRHP	OPRHP HP A	Historic Property (Acquisition)
OPRHP	OPRHP HP D	Historic Property (Development)
OPRHP	OPRHP HP P	Historic Property (Planning)
OPRHP	OPRHP PKS A	Parks (Acquisition)
OPRHP	OPRHP PKS D	Parks (Development)
OPRHP	OPRHP PKS P	Parks (Planning)
OPRHP	OPRHP RTP D	Parks - Recreational Trails Program Diverse
OPRHP	OPRHP RTP M	Parks - Recreational Trails Program Motorized
OPRHP	OPRHP RTP MD	Parks - Recreational Trails Program Motorized Diverse
OPRHP	OPRHP RTP NM	Parks - Recreational Trails Program Non-Motorized
OPRHP	OPRHP RTP NMD	Parks - Recreational Trails Program Non-Motorized Diverse