

2017 Regional Council Process & Consolidated Funding Applications

Background:

The Regional Economic Development Councils (REDCs) are a community driven, regional approach to economic development in New York State. Each Council consists of over 20 business, academic and government leaders from throughout the Region.

In 2011, each of the ten Regional Councils were tasked with developing a five-year strategic plan that included a comprehensive vision for economic development for that region, regional strategies to achieve that vision, and specific priority projects that are significant, regionally supported and capable of stimulating economic investment. Empire State Development Corporation developed a competitive process in which Regional Council Strategic Plans containing recommendations for funding made by each Regional Council were reviewed by a Strategic Plan Review Committee consisting of two State Agency Commissioners and three economic development experts. Members of the 2011 Review Team included: Dall W. Forsythe, Senior Fellow at the Wagner School of Public Service at New York University and former Vice President for Finance and Operations at The Atlantic Philanthropies; Walter D. Broadnax, Professor of Public Administration at The Maxwell School of Syracuse University; Bruce J. Katz, Vice President at the Brookings Institution and founding Director of the Brookings Metropolitan Policy Program; Joan McDonald, Commissioner of the New York State Department of Transportation; and Cesar Perales, New York State Secretary of State. On December 8, 2011, the Governor and Legislative Leaders announced the winners of the first round of competition.

In 2012, the Councils went a step further and produced Strategic Implementation Agendas that built upon the progress from the first round and further developed and refined their Regional Five Year Strategic Plans by undertaking four primary activities: Establishing a framework to advance the Regional Strategic Plan; Implementing the strategies laid out in the Strategic Plan; Creating a project pipeline; and providing a progress report documenting the success the Council has had in implementing its Strategic Plan.

In 2013, all ten of the Regional Councils competed against each other to be designated as a "Top Performer". The 2013 Council competition was designed with a similar framework as 2012 but added several new activities for the council to focus on that would continue to help develop and advance the original strategic plans. Regional Councils were asked to develop an Opportunity Agenda, identify Innovation Hot Spots, and advance regional Cleaner, Greener Community Sustainability Plans.

In 2014, the regional councils developed strategies for several new initiatives including a Global NY Plan to identify import/export and foreign direct investment (FDI) opportunities. Councils also created a Veteran's Work Group to address the unemployment of returning veterans in New York. The REDC's were asked to identify projects as part of NY Rising to assist in the rebuilding of areas devastated by natural disasters. The Councils also provided an update on their Opportunity Agenda, workforce development challenges, and their project pipeline.

In 2015, the Regional Economic Cluster Program was launched to ensure continued focus on the importance of industry cluster growth in statewide economic development efforts through partnerships between business, academia, and venture capital. All the regional councils focused on initiatives that will drive implementation of their regional strategic plans, and to continue support for various State initiatives. Regional Council priorities include: development of strategies and projects that focus on the growth of regional economic clusters; advancement of plans and projects that strengthen the Global NY agenda; implementing additional strategies in their strategic plan; maintaining a pipeline of projects; training the workforce for today and tomorrow; and measuring the performance and progress of the strategic plan and CFA projects.

In 2016, all REDC's participated in the \$100 million Downtown Revitalization Initiative (DRI) which will invest \$10 million in one community in each region to develop a vision, articulate a plan, and identify projects and other implementation steps. Each Regional Council solicited interest in the program from communities in the region and considered how those communities met the criteria put forth from the State. The Council nominated one Downtown in each Region to receive the award.

In 2017, all REDC's once again participated in another round of the \$100 million Downtown Revitalization Initiative (DRI). In addition, the regions focused on closing the skills gap by working with industry leaders and education providers to develop workforce development strategies. The Councils also identified projects for the state's Life Science cluster and continued to implement their strategies through the project pipeline.

These actions were designed to encourage and accelerate implementation, performance, and collaboration within the regions. Priority projects that aligned with each region's plan were chosen by the Councils from the applications submitted to the Consolidated Funding Application portal. These projects were published in the regions' Progress Report, which are publically available online at www.regionalcouncils.ny.gov. Projects were scored by both the state agencies and the Regional Councils. The agencies scored their projects based on a technical evaluation in adherence with existing funding program guidelines and awarded a project up to 80%. The remaining 20% is awarded by the Regional Councils, and were based off the following endorsement standards:

Statewide Endorsement Standards

Regional Council members will determine the degree to which the application implements the regional strategic plan and assign the corresponding number of points as a score.

IMPLEMENTATION OF THE PLAN	DEGREE	POINTS
The proposal is identified as a priority project by the Regional Council.	Priority	20
The proposal is identified in the plan and has regional benefits.	Very Strong	15

The proposal advances the plan and has local benefits.	Strong	10
The proposal is consistent with the plan and has project level benefits.	Moderate	5
The proposal has limited relationship to the plan	Weak	0

Since the inception of the REDCs in 2011, members have been required to sign a Code of Conduct, Conflict of Interest documents, and have undergone training from legal counsel. Both documents are updated annually and new members are required to complete these documents upon appointment. Members with conflicts of interest must recuse themselves from reviewing or discussing identified projects.

2017 Competition:

To encourage the implementation of the Regional Economic Development Councils' strategic plans and to continue to motivate investment opportunities and job creation, the Regional Councils competed in 2017 for up to \$150 million in capital funds and \$75 million in Excelsior Tax Credits for projects identified by the Regional Councils in their regions.

As part of this year's competition, all the regional councils focused on initiatives that will drive implementation of their regional strategic plans, and to continue support for various State initiatives. Regional Council priorities include: supporting the Downtown Revitalization Plan and beginning to identify projects to implement it; implementing strategies through the project pipeline; closing the skills gap; identifying projects for the State's life science cluster; and measuring the performance and progress of the strategic plan and CFA projects.

By incentivizing implementation of the strategic plans, Regional Councils, businesses, educational institutions, local governments, not-for-profit groups and other stakeholders are further motivated to work together to accomplish the regional vision. While project funding was awarded in all ten Regional Councils through the 2017 CFA, the competition placed an emphasis on Regional Council performance and action to implement strategies.

The competition was focused on the following:

- 1) Implementation of regional strategic economic development plans;*
- 2) Performance in encouraging economic growth through job creation and investment;*
- 3) Support for the Downtown Revitalization Initiative.*
- 4) Identifying projects for the State's Life Science cluster*
- 5) Working with industry and education leaders to close the skills gap*

In 2017, the Regional Councils competed against each other to be designated as a "Top Performer".

The 2017 Strategic Implementation Assessment Team (SIAT) was led by Secretary of State Rosanna Rosado and included Office of General Services Commissioner RoAnn Destito, Department of Transportation Commissioner Matthew Driscoll, Environmental Facilities Corporation President and CEO Sabrina Ty, Department of Labor Commissioner Roberta Reardon, Homes and Community Renewal Commissioner Ruth Ann Visnaskus, Agriculture and Markets Commissioner Richard Ball, and Canals' Director Brian Stratton. The SIAT also included members appointed by the Legislature including Hon. Donna Lupardo, State Assembly District 123, Hon. Helene Weinstein, State Assembly District 41, Hon. James Seward, State Senate District 51 and Hon. Kenneth LaValle, State Senate District 1. The SIAT reviewed each region's Progress Report based on established criteria. In 2017, the SIAT traveled to each region and received a summary of the REDCs' 2017 activities and priorities, which included PowerPoint presentations, videos, and tours of project sites. The SIAT was also given time to ask questions of the REDC's about their progress reports and regional priority projects.

The SIAT provided an assessment of each plan and made recommendations to Howard Zemsky, President & CEO, Empire State Development Corporation of the five reports that most closely aligned with the criteria outlined in the guidebook. President Zemsky accepted the recommendations of the Committee and, pursuant to his statutory powers as head of the Urban Development Corporation, awarded five regions with the Top Performer up to \$35 million in funding consisting of \$20 million in capital grants and up to \$15 million in Excelsior tax credits for priority projects identified in their Strategic Plans. The balance of the incentives was awarded to projects identified by the Councils as in alignment with their strategies and priorities.

In addition, project sponsors applied for over \$575 million in economic development resources available from twelve state agencies through the Consolidated Funding Application (CFA). The CFA allows businesses and other entities to apply for multiple agency funding sources through a single, web-based application. Awards for CFA projects were made based on the endorsement of the local Regional Council and the technical program review of the agencies providing resources, subject to interagency review team analysis and agency discretion.

The 2017 REDC initiative was launched on April 24 and the CFA opened for applications on May 1 and closed on July 28. All details about CFA resources were made available online via the 2017 CFA Resources Available Document, the New York State Register and the Grants Gateway. When the portal closed on July 28, agencies immediately began marking project eligibility. All eligible projects were then made available to the Regional Councils for their scoring process and the agencies for their technical evaluation. On October 2, the REDCs submitted their final 2017 progress reports to the State. After the SIAT presentations concluded in November, the Inter-agency team met to review the projects and make final funding decisions.

The interagency team reviewed projects based on relevant factors including Regional Councils Implementation Agendas and designation of priority projects, project alignment with regional goals and objectives, funding availability and regional need. Priority projects are those specifically enumerated in the Regional Council Reports, receiving a score of 20 from the

Regional Council, and identified as significant, regionally supported and capable of stimulating economic investment.

The interagency team once again consisted of professional staff from relevant agencies and authorities' with detailed knowledge of their respective CFA program funding. This group conducted an analytical assessment that provided the basis for project funding recommendations made by individual agencies for final approval by respective agency or authority head. As provided in the budget, the Regional Council Grant funds were awarded by ESD in its discretion.

This process resulted in funding of projects that aligned with a long term, regionally generated implementation agendas and are capable of stimulating economic growth and investment.

On Wednesday, December 13, 2017, the Governor announced that 1,041 projects totaling \$755.6 million had been awarded through Round Seven of the Regional Economic Development Council initiative. Top Performer awards were given to the Mid-Hudson, Capital Region, Mohawk Valley, Central New York and Long Island regions in adherence to the competition guidelines detailed above.

MEMORANDUM

To: Howard Zemsky, President and CEO of the Empire State Development Corporation

From: Rossana Rosado, Secretary of State
Richard Ball, Commissioner, Department of Agriculture & Markets
RoAnn Destito, Commissioner, Office of General Services
Matthew Driscoll, Commissioner, Department of Transportation
Roberta Reardon, Commissioner, Department of Labor
Brian Stratton, Director of Canals, NYS Canal Corporation
RuthAnne Visnauskas, Commissioner, Homes and Community Renewal
Sabrina Ty, President and CEO of the Environmental Facilities Corporation
Assemblywoman Donna Lupardo, 123rd District
Senator James Seward, 51st District
Senator Kenneth LaValle, 1st District
Assemblywoman Helene Weinstein, 41st District

Subject: Review of Progress for the 2017 Regional Economic Development Council Initiative

Date: December 12, 2017

We are honored to serve as the Strategic Implementation Assessment Team (SIAT) for Governor Cuomo's Regional Economic Development Council (REDC). In the past seven years, the REDC initiative has made serious progress in job creation and the growth of new industries across New York State. For a second year, the REDC initiative has been enhanced by a \$100 million Downtown Revitalization Initiative.

In 2011, each Regional Council was charged with developing a five-year Strategic Economic Development Plan that emphasized their region's unique assets and provided strategies to harness local resources, both human and capital, to stimulate regional economic development, and create jobs statewide. The Strategic Economic Development Plans continue today with annual updates to address emerging state and regional challenges and opportunities. Each region has a unique set of strategies to achieve greater economic prosperity. Each Regional Council was also asked to develop strategies and identify projects related to key regional industry clusters; the State life sciences cluster; downtown revitalization; workforce development and shrinking the skills gap through collaboration with industry and educational institutions; help people in distressed Opportunity Areas to overcome barriers to entry into the workforce; promote veterans' participation in the workforce; regional Hot Spots; and local government engagement. In many of the regions, strategies developed in response to the Upstate Revitalization Initiative continue to be embraced; and in Western NY REDC strategies are complemented by the Buffalo Billion Plan.

The REDC program shifted the state's economic development approach from top-down mandates to a community-driven planning process involving state government, businesses, and academia to stimulate regional economic development and create jobs. With this shift, the State asked the REDCs to use their unique understanding of their regional economies to implement important State priorities.

In 2017, the Downtown Revitalization Initiative again supported a community planning process where each community develops the key ingredients needed for successful downtown revitalization. Each Regional Council solicited interest in the program and chose from among the many applicants the community it considered most ripe for development into vibrant communities where tomorrow's workforce will want to live, work and raise families. The \$100 million Downtown Revitalization Initiative (DRI) is investing \$10 million in one community in each region to develop a vision, articulate a plan, and identify projects and other implementation steps.

In October and November, we had the privilege and responsibility of assessing the progress of the Regional Councils, through their written annual reports, oral presentations, and regional site visits. The Regional Councils presented their progress, talked about plans to implement their economic development strategies, and reported on the status of the DRI plans. We are impressed and encouraged by the continuing results of the collaborative strategic plan implementation process.

2017 Annual REDC Competition

Our task was to evaluate all ten regions based on the competition and Regional Council priorities as described in the 2017 REDC Guidebook. We focused on the following areas:

- Support for downtown revitalization
- Workforce development and identification of strategies to shrink the skills gap
- Implementation of regional strategic economic development plans and strategies through the project pipeline
- Continued advancement of state priorities and identification of projects that implement related strategies, including:
 - The Regional Economic Cluster Plans
 - The State Life Sciences Cluster
 - The regional Opportunity Agenda
 - Regional hot spots
 - Veterans' participation in the workforce
- Measuring the performance and progress of the strategic plan and consolidated funding application (CFA) projects

Awards

All ten regions competed for up to \$150 million in capital funds and \$75 million in Excelsior Tax Credits for projects identified by the Regional Councils as priorities in their regions. In addition, each region was awarded \$10 million to plan and implement projects identified through the Downtown Revitalization Initiative, and projects from all ten regions submitted through the CFA were eligible for over \$575 million in other state agency funds.

The Strategic Implementation Assessment Team has identified five regions that merit the designation as Top Performers and awards of up to \$20 million each in ESD Capital Grants. As it is every year, it was a difficult challenge to evaluate the variety of approaches to very different challenges and opportunities, and the progress which was made by the regions in implementing their strategic plans. However, after careful consideration we selected as Top Performers the following regions: **Capital Region, Central New York, Long Island, Mid-Hudson, and Mohawk Valley.**

- The **Capital Region Regional Economic Development Council (CRREDC)** continues support for past strategies, and introduces a new strategy focused on *Gaming/Software*; where colleges and universities contribute to an ecosystem that supports development of games that may also serve therapeutic purposes by countering cognitive decline or adding a gaming component to respiratory therapy. The region's *Talent* strategy seeks a cradle-to-career approach to workforce development that connects job-seekers and employers with higher education institutions. Many of the projects supported for funding by the CRREDC address workforce development, including the proposed Global Foundries Manufacturing Tech Education Center that will be built in partnership with SUNY Albany, Clarkson University, and the Northeast Advanced Technology Education Center. The spirit of collaboration can also be found in the region's support for its priority cluster, research and development to commercialization, known as its *Lift-Off* strategy. For example, healthcare providers, health maintenance organizations, and insurance carriers will develop a shared database to assist with population health data analytics. Royalties, primarily associated with the region's intellectual property, were responsible for \$500 million in exports in 2016. Investments that promote smart growth and drive job creation in urban areas are part of the region's *Metro* strategy that addresses concentrated urban poverty in support of the Opportunity Agenda. DRI investment in the Hudson Bridge District will drive the continued success of existing private and public ventures; emphasize job growth and the attractiveness of the area; and set the stage for economic and civic expansion in Hudson.
- The **Central New York Regional Economic Development Council (CNYREDC)** continued to follow regional strategies from its winning Upstate Revitalization Initiative plan. The CNYREDC developed a Talent Task Force that included private, public, and nonprofit representatives to identify jobs in demand and establish strategies to address demand. The life sciences cluster is a significant portion of the region's economy, and several new initiatives would address biological threats, medical device innovation, and personalized medicine. The Unmanned Aerial Systems training corridor between Griffiss International Airport and Syracuse is advancing in a cluster category that blends life sciences and advanced manufacturing technology into a Data to Decisions (D2D) cluster. The D2D target cluster saw average wages increase 14 percent since 2010. The agriculture and agribusiness cluster also turned around, and is on the fifth year of growth in establishments (25 percent) with many more projects supported for funding this year. Investing in key growth drivers includes support for projects like a commercial food processing, packaging, and distribution center in Cayuga County. Like the state's Opportunity Agenda, CNYREDC is supporting projects to develop enablers of prosperity, such as conversion of underutilized properties in three distressed neighborhoods of Syracuse, or supporting veteran training and services. The City of Cortland,

a magnet for tourism, was selected as the DRI community. Cortland envisions new space for community activities and additional housing to accommodate an expanding residential and tourism population.

- The **Long Island Regional Economic Development Council (LIREDC)** is focusing workforce development efforts on preparing students for the jobs in key biotech sectors like pharmaceuticals and high-demand STEM fields like engineering. It is backing a proposal by the Center for Science, Teaching, and Learning, a not-for-profit based in Rockville Center, to create nine community STEM centers in high need communities. Support for STEM and biotech projects at many regional institutions continues to strengthen the region's framework for its identified regional economic cluster, biotechnology, which overlaps with the State focus on life sciences. For example, LIREDC is recommending projects such as the Computational Genomics Center at Feinstein Institute for Medical Research; expansion of the chemistry laboratory at Hofstra; a structural biology shared screening facility at Cold Spring Harbor Laboratory; expansion of a life science and technology lab at Adelphi University; and a research and technology innovation bioengineering laboratory at New York Institute of Technology. Creating diverse, transit-linked neighborhoods where people can live, work and play remains a priority as downtowns are crucial to economic vitality. Walkable, exciting places with affordable apartments appeal to Millennials and will help retain baby-boomers. The LIREDC continues its support for Wyandanch Rising and downtown projects in the Village of Hempstead and Riverhead. The region's 2017 DRI community of Hicksville, a transit-rich and diverse community, will plan how to capitalize on improvements to the Long Island Rail Road and provide safer space for downtown pedestrians.
- The **Mid-Hudson Regional Economic Development Council (MHREDC)** continued its momentum, refining its economic development strategies to best leverage the region's key assets: its proximity to New York City; highly educated workforce; diverse urban centers; and scenic beauty. The region's strategies of WORK and PLAY are supported by its focus on priority projects in the cluster representing the food and beverage manufacturing supply chain, such as the proposed food exchange in Kingston that will be a food hall, food manufacturing facility, and grocery with an emphasis on locally sourced food. The State Life Sciences cluster fits neatly into the region's emphasis on biomedical and healthcare, shown by its continued support for core institutions; willingness to partner with other regions to create a research corridor; and support for biotechnology business incubator at NY Medical College. Stakeholders in the region are working together to identify ways to close the skills gaps identified. Commitment to downtown revitalization, part of its LIVE strategy, is evident in MHREDC funding recommendations, including support for a project in its round one DRI community of Middletown. Chosen by the MHREDC as the DRI community, additional investments in the Kingston Stockade Business District will continue the area's economic revitalization and create new opportunities for the surrounding neighborhoods, towns and counties.
- The **Mohawk Valley Regional Economic Development Council (MVREDC)** identified placemaking and tourism as an important component to creating a strong and desirable

workforce. This was complemented by workforce development in high-paying, in-demand STEM sectors, with a mechatronics/robotics BOCES program sponsored by manufacturers and the Otsego County Chamber of Commerce as an example. The MVREDC continued to advance the cyber and internet technology cluster, leveraging both the Marcy Nanocenter and the region's designation as an FAA Test Site to create a strong concentration of cyber and unmanned aerial systems (UAS) research and development companies. The MVREDC is continuing its strategy of supporting agribusiness, and the craft food and beverage industry is growing through small and mid-sized breweries, farms and other producers. Rome, the DRI community, has been making targeted investments to provide an ecosystem necessary to attract and retain young professionals and their families, and will further that transformation with DRI funding. The region continues to open doors for refugees, with support for the One World Welcome & Opportunity Center for the Mohawk Valley Resource Center for Refugees. The Center will work to support community engagement, workforce development for refugees, and ultimately develop inclusiveness in the region. A proposed re-purposing of the Herkimer County nursing home will target a challenged population, people with chronic addiction issues seeking recovery, by providing a space for rehabilitation and life skills training.

Five regions should receive awards of up to \$10 million each in ESD Capital Grants to help attract and grow business in their regions. The following regions are designated as Regional Awardees: **Finger Lakes, New York City, North Country, Southern Tier, and Western New York.**

- The **Finger Lakes Regional Economic Development Council's** (FLREDC) momentum is being fueled by a region united around a plan to grow jobs, increase regional wealth, drive private sector investment, and reduce poverty. The FLREDC requires that all projects identify a link to workforce development, including projects supporting the Opportunity Agenda and veterans. For example, Foodlink links together agriculture, food processing, the Opportunity Agenda, and the DRI in Batavia, to foster a creative class of workers who will spur continued job growth. The region may use its Upstate Revitalization Initiative (URI) award to create a "Workforce Development Fund" to address job skills that would specifically support the clusters of optics, photonics and imaging (OPI); agriculture and food processing; and next generation manufacturing. Monroe Community College (MCC) led an analysis of the "middle skills gap," which investigates the set of workers who have more than a high school degree, but do not have a four-year degree. By effectively understanding these areas, the region has successfully created jobs in tooling and machining and optics technicians. It has made significant progress in achieving many of its original overarching goals, including expanding the Eastman Business Park; leveraging the region's colleges and universities for direct employment and preparing workers for the new economy; and expanding and linking agricultural producers and food producers and exporters. The agriculture and food processing cluster has had significant growth since 2010, with total wages increasing by 40 percent, average wages by 17 percent, and the number of jobs by 20 percent (nearly 2,000 jobs).
- The **New York City Regional Economic Development Council** (NYCREDC) continues to focus on its "Opportunity Zones," 15 areas of New York City which have been historically distressed but are primed for investment and growth. It concentrates investment in these areas to ensure an inclusive approach to community revitalization and job creation. The South Bronx

is one of the opportunity areas, and includes the Bronx Civic Center, which was selected as the DRI community. The region is hoping to extend the already booming economic activity to lower-income residents of the community. Employment in New York City is at an all-time high, and competition for jobs is fierce, especially for jobs requiring less formal education. At the same time, high current and future demand exists for skilled applicants in the financial, technology, life sciences and healthcare sectors. The region is taking a sector-based approach to engaging businesses, educational institutions, and nonprofits to help direct state funding to job training and educational programs in high growth sectors. For example, the nonprofit Per Scholas in the South Bronx is partnering with the Fortune 500 company Cognizant to provide no-cost technology skills training and career development resources to create a talent pool for the company. NYREDC now counts the life sciences sector as its regional economic cluster, and has a plan for advancing the cluster that involved other New York regions. The NY Genome Center research consortium will leverage investments in basic research and incubator facilities in a sector primed for growth.

- The **North Country Regional Economic Development Council** (NCREDC) introduced a new strategy this year to attract international sporting events to stimulate private investment and job growth and spark the refurbishment of sports and hospitality facilities. A new Lodging Task Force is creating a model for lodging development that can be replicated to drive sustainable private sector investment. Several projects recommended for funding would improve tourism accommodations. Not only is tourism an important industry for the North Country, it also serves to provide entry level employment and training in soft skills, a need identified most frequently by employers in a regional skills-gap survey. This fall, Clinton Community College offered classes through a new Institute for Advanced Manufacturing, which provides flexible funding to support manufacturing in the transportation equipment and aerospace sector. NCREDC considers TE&A its key industry cluster. Average wages in that sector are nearly 66 percent higher than the total average for the region, and employment has grown by 67% since 2016, with more jobs to come as Norsk Titanium continues its expansion. Employment increased by double digits in the information technology sector (35 percent) and back office sector (24 percent). The region's Opportunity Agenda to support employment of hard-to-place workers is focused this year on projects in St. Lawrence County. Located in Jefferson County, the City of Watertown was selected as the DRI community for 2017. It will use DRI funds to strengthen its position as the primary hub of commerce and culture for Jefferson and neighboring counties.
- The **Southern Tier Regional Economic Development Council** (STREDC) has been consistent in its support for its regional strategies: Build the Greater Binghamton Innovation Ecosystem; Invest in the Advanced Manufacturing Industry; Transform the Food and Agriculture Industry; and Promote the Southern Tier's Innovative Culture. State funds are being used to support mixed-use and mixed-income developments in the region's three "iDistricts" to attract and retain college graduates and skilled workers. A recommended priority project will continue development of the Health Sciences Campus in Johnson City which will house the SUNY Binghamton School of Pharmacy and Pharmaceutical Sciences. Support for downtown revitalization extends beyond those core cities in include places like Watkins Glen,

the region's DRI community. The region has been highly effective at supporting projects that either create or retain new jobs, such as using URI funds to support a major expansion of Alstom for train manufacturing which will create nearly 200 jobs and retain an existing workforce of 1,000. Several projects support growth in the food and agriculture industry, such as industrial hemp, and the number of food processing firms increased from 2016 to 2017. There is extensive cooperation between the public, non-profit, and private sectors to address hard-to-place workers. For example, the Broome County Calice Advanced Manufacturing Center links together social services, academia, industry, and workforce development systems to provide relevant workforce training and upskilling to both traditional and hard-to-place workers.

- The **Western NY Regional Economic Development Council** (WNYREDC) continues its focus on creating job opportunities and building the quality of life that will attract young adults to settle in the region. It is using the smart growth strategy of placemaking to focus investment near existing infrastructure and connecting people with jobs. Nearly all recommended priority projects relate to downtown revitalization, and several projects would help implement the region's first DRI Plan in Jamestown. Support for projects in Olean, the 2017 DRI community, would add to the assets being leveraged in its downtown. Many projects support workforce development, such as phase II of the Gerald Place Community Center to provide space for community needs and training related to health care research and education. WNYREDC demonstrated understanding of the labor market and how to provide training for the middle skills market. WNYREDC works with many different colleges and trade skill schools, such as the Buffalo Center for Art and Technology, the Finishing Trade Institute of Western and Central New York, and the Southern Tier Business Center at Alfred University. The region's key economic cluster is the materials and machinery advanced manufacturing cluster. This year, Alfred University dedicated the Center for High-Temperature Materials Characterization, which is helping to increase the development and analysis of materials crucial to renewable energy systems; and Jamestown Community College opened and expanded Manufacturing Technology Institute.

Conclusion

The Strategic Implementation Assessment Team was impressed by the continued dedication of Regional Council members, work group volunteers, and staff of the Regional Empire State Development offices who serve the Regional Councils. We continue to believe that the continuation of this bottom-up process is taking New York down a path of great success, driven by the informed perspective of REDC members, spurred on by the advancement of new ideas and products by business leaders and educational institutions, and fueled by the development of a workforce across all age groups and socioeconomic strata.

While we may only recommend five regions as top performers, we believe all the regions are winners and extend our thanks and our congratulations to all Region Council members for the outstanding work they are doing to strengthen New York's economy.

Western New York REDC

2017 Annual Report Assessment

I. Performance

a. Impact on job creation and retention

Strengths

- From 2011–2016, CFA projects retained 9,405 jobs and created 4,134 jobs. In 2016, CFA projects retained 2,344 jobs and created 522 jobs.
- Average annual employment increased 2.7 percent from 2011 – 2016, while unemployment during that same time decreased 6 percent.
- Total annual wages increased 15 percent since 2011, and average annual wages increased 12 percent.
- From 2011–2016, the agriculture cluster had a 14.2 percent increase in total number of jobs, compared to 12.8 percent for the State.
- The regional economy added over 16,300 jobs, nearly 1,600 firms, and \$3.7B in additional wages between 2011 and 2016.

Weaknesses

- From 2015-2016, the energy cluster saw an 11.27 percent decrease in number of jobs.
- Materials & Machinery Manufacturing is the targeted cluster. Total wages increased in this industry between 2011 and 2016, but total job count (-3.4 percent) and firm count (-4.7 percent) decreased.

b. Business growth and leverage of private sector investments

Strengths

- From 2011 – 2016, the ratio of total project cost to total ESD Capital Fund awards for all Priority projects was 8:1.
- From 2011 – 2016, the ratio of total project cost to all CFA projects was 5:1. For 2016, the ratio was 7:1.

Weaknesses

- From 2011-2016, the number of private establishments grew 4.2 percent, as compared to statewide growth of 8.7 percent.

II. Projects

a. Solicitation and development of projects that advance the regional economic cluster

Regional Cluster

- Advanced Manufacturing: Materials & Machinery Manufacturing Cluster

Strengths

- Several proposed priority projects would advance the regional cluster, such as Industrial Support Inc., a manufacturing and metal fabricating company out of Buffalo that will install a “dry room” to house sophisticated machinery used to extrude lithium cylinders into foil and package desiccants.
- WNYREDC supported an application from Alfred University to renovate South Hall to house the new Southern Tier Business Center. This would remediate a blighted structure and turn it into a gateway for new businesses involving advanced materials such as ceramics, glass and composites or those focused on advanced manufacturing techniques.

Weaknesses

- None noted.

b. Identification of projects to advance State and regional priorities

Strengths

- The WNYREDC supports several projects to help implement its Opportunity Agenda, such as the Niagara Frontier Transportation Authority Linear Transit Green Hub.
- The WNYREDC proposes that the life science cluster be advanced by a project submitted by Roswell Park Cancer Institute. They propose that the Division of Integrative Immuno-Oncology create an R&D environment for biotech companies and serve as an economic source for patentable new discoveries.

Weaknesses

- None noted.

c. Advancement of projects to meet workforce development needs

Strengths

- Over half of the proposed priority projects were listed as having a workforce development component. They range from a modest request for pharmacy technician training to the Gerard Place Community Center cited below.
- Phase II of the Gerard Place Community Center would establish an education and community center with extensive training space. Workforce training programs will strive to meet the region’s employment needs in field of health care research and education.
- The SMART 71 Training Center expansion on Buffalo’s East Side will be expanded to offer apprenticeship training for sheet metal, air, rail, and transportation workers.

Weaknesses

- None noted.

d. Identification of projects in the region that would revitalize downtowns

Strengths

- Many proposed projects were listed as having a downtown revitalization component, including projects in Olean, the region’s Downtown Revitalization Initiative (DRI) community.
- Several projects would help implement the region’s first DRI Plan prepared by Jamestown. For example, STRIVE 2017 will rehabilitate a long-vacant building to draw consumers into the central

business district; and improvements on West 2nd Street would create a Public Piazza between the National Comedy Center and Northwest Arena.

Weaknesses

- No downtown revitalization projects were proposed for Allegany County.

III. Progress

a. Implementation of strategies in the 5-year regional strategic economic development plan and plan updates

Strengths

- Sixty-six out of 100 projects from the 2011 Strategic Plan have been completed.
- The National Comedy Center has secured all capital funding and is scheduled to open in 2018.
- In February 2017, ground broke on the CFA-supported Chautauqua Harbor Hotel in Celeron. It is scheduled to open summer of 2018.
- Alfred University dedicated the CFA-supported Center for High-Temperature Materials Characterization in April 2017, which is helping to increase the development and analysis of materials crucial to renewable energy systems.

Weaknesses

- Very little progress shown in Advanced Manufacturing.

b. Execution of strategies that address emerging state and regional challenges and opportunities

Strengths

- The Opportunity Agenda was advanced through projects that increased training and employment opportunities for low income and hard-to-place residents, such as the Workforce Development Challenge, designed to promote and invest in innovative approaches to workforce training for underserved populations.
- Many projects that support emerging state and regional challenges and opportunities are being funded through the Buffalo Billion and other funds. For example, revitalization of the East Side of Buffalo and many improvements in Niagara Falls.
- Jamestown Community College opened an expanded Manufacturing Technology Institute (MTI) in January 2017 to help support the Southern Tier's economy by producing graduates for manufacturing employers in the region.
- Veterans One-stop Center of WNY, Inc. established a holistic approach to addressing veterans' needs, and collaborative and coordinated delivery empower veterans to increase participation in the workforce. In 2016-2017, VOCWNY committed to increasing accessibility, achieving operational excellence, diversifying program offerings, and changing the conversation.
- In the life sciences cluster, the High Throughput Crystallization Laboratory at the Hauptman Woodward Institute, identifies crystal hits that are too small to see microscopically. This past year it formed a partnership with four major pharmaceutical companies and two international centers.

Weaknesses

- While the report lists projects that address state priorities, few are through the CFA.

c. Success in job training and engagement of hard-to-place workers

Strengths

- The 2017 Buffalo Niagara Labor Market Assessment supports an understanding of the regional economy and workforce. Using quantitative data combined with surveys and public engagement methods, the study provides insight for a range of users including employers, trainers, to individuals seeking career advancement in the region.
- The Farmhouse Community Food and Resource Center is under construction and expected to be completed in 2017. The new food hub will house a commercial teaching kitchen, training space and library community supported agriculture distribution space and two affordable housing units to provide job training in the agriculture sector and promote sustainable economic growth in our region's food system.
- Progress is being made on the Workforce Training Center at Northland, a collaboration of different groups to close the skills gap and create economic on-ramps to training, apprenticeships and career placement for energy and advance manufacturing careers.
- High Throughput Crystallization Laboratory at the Hauptman Woodward Institute, supported by a previous CFA, identifies crystal hits that are too small to see microscopically. This past year it formed a partnership with four major pharmaceutical companies and two international centers.

Weaknesses

- While access to training in rural areas is revealed to be a problem due to lack of providers, transportation issues, or both, there was no discussion on how to address those problems.

d. Advancement and completion of prior round Priority Projects

Strengths

- 85 percent of all priority projects are completed or on schedule.
- 84 percent of all CFA projects are complete or on schedule.
- The Olean Business Incubator celebrated its grand opening in September 2016. OBI is the only business incubator within fifty-mile radius of downtown Olean, providing space and services for entrepreneurs and anchor tenants to develop new enterprises and ideas.

Weaknesses

- Since 2011, 8.8 percent of priority projects awarded have been cancelled/terminated.

IV. Planning

a. Quality of the Annual Report

Strengths

- WNY report gives good details as to progress that has been made on projects and what is to be expected in the future for the same projects.

Weaknesses

- Metrics provide very little insight into what occurred in the past year.

b. Ability to take the next steps in growing the regional economy

Strengths

- Innovation Hot Spot, Workforce Training Centers, and Buffalo Manufacturing Works, are contributing to the next steps for WNY Region.
- For the first time since 1980, in the five counties of WNY they are starting to see a growth in the young population age group 20-34. (increased by 6.8 percent)

Weaknesses

- Bi-National Logistics seems to be left out of the progress report and could be helpful in the growth of WNY.
- The regional labor assessment revealed that a majority of workforce trainers are at capacity (52 percent); there is still a need for trainers to reach the middle skills market; and a program is needed to help fill open training slots.

c. Coordination with institutions of higher learning to address regional workforce development needs

Strengths

- WNYREDC works with many different colleges and trade skill schools, for example Buffalo Center for Art and Technology as well as Finishing Trade Institute of Western and Central New York.
- The UB Center for Computational Research (CCR) is enabling WNY companies to be more competitive by fostering commercialization of innovative products through access to high performance computing and data analytics.

Weaknesses

- Labor Survey shows occupational groups that need to receive help include Life, Physical and Social Science, Installation, Maintenance, and Repair, Sales, Production, Healthcare Support, and Transportation and Material Moving.

d. Collaboration with local governments in advancing opportunities for improved efficiency

Strengths

- WNYREDC and staff conducted meetings and tours with local government officials to further understand community needs, collaborate on projects, connect municipal partners with state agency representatives, strategize on revitalization and overall further the WNY REDC's goals.

Weaknesses

- None noted.

e. Development of regional metrics to monitor performance

Strengths

- The annual report contains several indicators related to its core strategies and describes benchmarks that represent progress. Examples include workforce metrics related to minorities in the workforce, high school graduates, and Associate's and Bachelor's Degrees.

Weaknesses

- None noted.

V. Participation

a. Engagement of the community, public, and other stakeholders in the Regional Council process

Strengths

- WNY continued their CFA Technical Assistance program to prepare smaller municipalities with the tools to implement smart growth initiatives and better access to state dollars awarded to WNY. Eligible communities (village centers and small cities outside the metropolitan core in the five WNYREDC counties which are below the median household income for the metropolitan statistical area and have a housing density of at least 300 units per square mile) are invited to submit their concepts through a brief application process.
- A voluntary letter of intent process was used to identify CFA projects and technical assistance needs before the CFA was released. This process is open year-round.
- WNYREDC hosted an information sessions and webcast for potential applicants to learn about available funding programs.

Weaknesses

- None noted.

b. Regional unity and support of the Annual Report

Strengths

- None noted.

Weaknesses

- None noted.

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
75011	Western New York	Arts	Arts ACFIP	Multi-Arts Center Renovations	Springville Center for the Arts, Inc.	64.00	20	84.00	\$750,000	Awarded	
75249	Western New York	Arts	Arts ACFIP	NACC Theater Restoration	The Niagara Arts Cultural Center Inc	62.00	20	82.00	\$500,000	Awarded	
75126	Western New York	Arts	Arts ACFIP	Experiencing History With You	Buffalo and Erie County Historical Society	59.00	10	69.00	\$0	Not-Awarded	
74512	Western New York	Arts	Arts ACFIP	Facilities Improvement	Western New York Public Broadcasting Association	53.00	15	68.00	\$0	Not-Awarded	
74915	Western New York	Arts	Arts ACFIP	Robert H Jackson Center Master Plan Implementation	Robert H. Jackson Center, Inc.	49.00	15	64.00	\$0	Not-Awarded	Michael Metzger
76384	Western New York	Arts	Arts ACFIP	Ujima and Peace Of The City Build Out School 77	Ujima Company, Inc.	38.00	15	53.00	\$0	Not-Awarded	Aaron Bartley
74959	Western New York	Arts	Arts ACFIP	Riviera Theatre Expansion Project	Riviera Theatre and Organ Preservation Society, Inc.	32.00	10	42.00	\$0	Not-Awarded	
76955	Western New York	Arts	Arts ACIP	WORDS ON THE STREET	Just Buffalo Literary Center, Inc.	69.00	15	84.00	\$73,000	Awarded	
76252	Western New York	Arts	Arts ACIP	Traveling the Erie Canal: 200 Years of Journeys	Young Audiences of Western New York, Inc.	59.00	20	79.00	\$75,000	Awarded	
73648	Western New York	Arts	Arts ACIP	Torn Space Theater Performance Festival	Torn Space Theater	53.00	20	73.00	\$60,000	Awarded	
71986	Western New York	Arts	Arts ACIP	Lock Tender Tribute Monument	Lockport Locks Heritage District Corporation	39.00	20	59.00	\$0	Not-Awarded	
76165	Western New York	Arts	Arts ACIP	Artists in Business Project	Seneca Nation of Indians	45.00	10	55.00	\$0	Not-Awarded	
73936	Western New York	Arts	Arts ACIP	Erie Canal Alive Music Fest and Poetry Slam	BRRAlliance Inc	40.00	15	55.00	\$0	Not-Awarded	
77164	Western New York	Arts	Arts WIP	Administrative Workforce Expansion	Shakespeare in Delaware Park, Inc.	69.00	20	89.00	\$25,000	Awarded	
74204	Western New York	Arts	Arts WIP	Artistic Workforce Expansion	Buffalo Philharmonic Orchestra Society, Inc.	73.00	15	88.00	\$30,000	Awarded	
75002	Western New York	Arts	Arts WIP	Artistic Workforce Expansion	Theatre of Youth Company, Inc.	57.00	20	77.00	\$26,520	Awarded	
76962	Western New York	Arts	Arts WIP	Administrative Workforce Expansion	Buffalo Niagara Heritage Village	66.00	10	76.00	\$30,000	Awarded	
77219	Western New York	Arts	Arts WIP	Development Personnel	Niagara County Historical Society	54.00	10	64.00	\$0	Not-Awarded	
76146	Western New York	Arts	Arts WIP	Camerata di SantAntonio	Buffalo Siena Cultural Council	51.00	10	61.00	\$0	Not-Awarded	
76023	Western New York	Arts	Arts WRP	Workforce Training and Development Expansion	Western New York Book Arts Collaboration	70.00	20	90.00	\$44,700	Awarded	
77258	Western New York	Canals	Canals	Erie Canal Gateways to East & West	Niagara County Historical Society	71.00	20	91.00	\$150,000	Awarded	
73737	Western New York	Canals	Canals	Gateway Harbor Facility Improvements	City of North Tonawanda	67.00	20	87.00	\$100,000	Awarded	
73229	Western New York	Canals	Canals	Town of Amherst Canalway Trail Hopkins Road Trail Safety Enhancements	Town of Amherst	65.00	20	85.00	\$65,000	Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
71986	Western New York	Canals	Canals	Lock Tender Tribute Monument	Lockport Locks Heritage District Corporation	58.00	20	78.00	\$0	Not-Awarded	
73700	Western New York	Canals	Canals	BNMP 2017 Project	Buffalo Erie County Naval Military Park	46.00	20	66.00	\$0	Not-Awarded	
73739	Western New York	Canals	Canals	Lyman A Spalding Mill Revitalization	Historic Lockport Mill Race Inc	52.00	10	62.00	\$0	Not-Awarded	
73331	Western New York	Canals	Canals	Music Room2	Carousel Society of the Niagara Frontier	45.00	10	55.00	\$0	Not-Awarded	
73772	Western New York	DEC	DEC CSC C	Erie County Climate Change Vulnerability Assessment	Erie County	57.50	20	77.50	\$100,000	Awarded	
72513	Western New York	DEC	DEC CSC C	CSC Sustainability Planning and Implementation	Village of Lancaster	55.50	10	65.50	\$22,000	Awarded	
76859	Western New York	DEC	DEC CSC I	Cayuga Creek/Weber Property Restoration for Flood Protection	Town of Niagara	65.25	20	85.25	\$275,559	Awarded	
76008	Western New York	DEC	DEC EPG	Sewer System Evaluation Survey and Corrective Action Plan	Village of Lancaster	80.00	20	100.00	\$56,000	Awarded	
75677	Western New York	DEC	DEC EPG	Inflow and Infiltration Engineering Planning Study	Village of Kenmore	75.00	20	95.00	\$100,000	Awarded	
76851	Western New York	DEC	DEC EPG	Mayville Chautauqua Stormwater Management Engineering Study	Village of Mayville	80.00	15	95.00	\$100,000	Awarded	
76581	Western New York	DEC	DEC EPG	Mt. Vernon Sewer Capacity Study	Town of Hamburg	75.00	20	95.00	\$100,000	Awarded	
75989	Western New York	DEC	DEC EPG	Phase 4 Sanitary Sewer System Evaluation	Village of Depew	75.00	20	95.00	\$100,000	Awarded	
75428	Western New York	DEC	DEC EPG	Chautauqua Heights Sewer District Inflow and Infiltration Study	Town of Chautauqua	75.00	15	90.00	\$30,000	Awarded	Michael Metzger
74230	Western New York	DEC	DEC EPG	Erie County Sewer District No 2 Flow Monitoring and Inflow Infiltration Quantification	County of Erie	70.00	20	90.00	\$100,000	Awarded	
74937	Western New York	DEC	DEC EPG	Market Street Wastewater Engineering Planning Study	City of Lockport	70.00	15	85.00	\$30,000	Awarded	
75699	Western New York	DEC	DEC EPG	Gulf Interceptor Wastewater Engineering Planning Study	City of Lockport	70.00	15	85.00	\$0	Not-Awarded	
73830	Western New York	DEC	DEC EPG	Wastewater Treatment Facility Study	Village of Andover	46.00	20	66.00	\$30,000	Awarded	
75146	Western New York	DEC	DEC EPG	Wastewater System Study	Village of Franklinville	52.00	10	62.00	\$100,000	Awarded	
75763	Western New York	DEC	DEC EPG	Sanitary Sewer Collection System Planning Study Phase II	Town of Westfield	32.00	15	47.00	\$30,000	Awarded	
74689	Western New York	DEC	DEC EPG	Wastewater Collection Treatment System Improvements	Village of Canaseraga	37.00	10	47.00	\$12,000	Awarded	
75327	Western New York	DEC	DEC EPG	Wastewater Study Grant	Town of Great Valley	36.00	10	46.00	\$0	Not-Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
74813	Western New York	DEC	DEC EPG	Sewer Evaluation	Village of Sherman	32.00	10	42.00	\$0	Not-Awarded	
76437	Western New York	DEC	DEC WQIP MS4	Western NY Stormwater Coalition: Municipal Separate Storm Sewer System Map Builder Project	Erie County Dept. of Environment and Planning	55.00	20	75.00	\$181,840	Awarded	
75984	Western New York	DEC	DEC WQIP NPS	Chadakoin River Watershed - Jamestown Riverwalk Restoration	Chautauqua County Soil and Water Conservation District	62.00	20	82.00	\$313,890	Awarded	
74925	Western New York	DEC	DEC WQIP NPS	Chautauqua Lake Watershed Rehabilitation - South Basin Periphery	Chautauqua County Soil and Water Conservation District	41.00	15	56.00	\$48,000	Awarded	
74117	Western New York	DEC	DEC WQIP NPS	Cattaraugus County Long-Term Ditch Stabilization Program	Cattaraugus County Soil and Water Conservation District	39.00	15	54.00	\$330,759	Awarded	
74336	Western New York	DEC	DEC WQIP NPS	Main Street Green Infrastructure	City of North Tonawanda	34.00	20	54.00	\$353,000	Awarded	
76415	Western New York	DEC	DEC WQIP NPS	Chautauqua Lake Watershed Rehabilitation - Prendergast Creek	Chautauqua County Soil and Water Conservation District	37.00	15	52.00	\$78,022	Awarded	
76888	Western New York	DEC	DEC WQIP NPS	Chautauqua Lake Watershed Rehabilitation - North Basin Periphery	Chautauqua County Soil and Water Conservation District	36.00	15	51.00	\$33,640	Awarded	
74920	Western New York	DEC	DEC WQIP NPS	Lake Erie Watershed - Walnut Creek Rehabilitation	Chautauqua County Soil and Water Conservation District	21.00	20	41.00	\$0	Not-Awarded	
75649	Western New York	DEC	DEC WQIP Salt	Town of West Almond Salt Storage Facility	Allegany County Soil and Water Conservation District	58.00	20	78.00	\$109,758	Awarded	
73939	Western New York	DEC	DEC WQIP Salt	Salt Storage Facility	Town of Ellington	62.00	15	77.00	\$0	Not-Awarded	
73797	Western New York	DEC	DEC WQIP Salt	West Valley Salt Barn	Cattaraugus County	30.00	10	40.00	\$0	Not-Awarded	
75821	Western New York	DEC	DEC WQIP WWT CSO/SSO	Pamela and Sherwood Sewer Improvement	Village of Depew	64.00	20	84.00	\$680,000	Awarded	
73838	Western New York	DEC	DEC WQIP WWT CSO/SSO	Sewer and Manhole Improvement Project	Town of Cheektowaga	64.00	20	84.00	\$5,000,000	Awarded	
75709	Western New York	DEC	DEC WQIP WWT CSO/SSO	Sanitary Sewer Improvements for Sanitary Sewer Overflow Abatement	Village of Kenmore	62.00	20	82.00	\$1,739,000	Awarded	
75187	Western New York	DEC	DEC WQIP WWT DIS	Implementation of Wastewater Treatment Plant Effluent Disinfection	City of Lockport	60.00	20	80.00	\$1,000,000	Awarded	
75250	Western New York	DEC	DEC WQIP WWT GEN	Improvements to Alaura Sewer District 2 Wastewater Treatment Plant	Town of Alden	32.00	20	52.00	\$0	Not-Awarded	
74919	Western New York	DEC	DEC WQIP WWT IOS	Sewer Extension for West Side Chautauqua Lake	Chautauqua County	66.00	20	86.00	\$5,000,000	Awarded	Michael Metzger

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
74967	Western New York	DEC	DEC WQIP WWT TMDL	Chautauqua Heights Sewer District Wastewater Treatment Plant Project	Town of Chautauqua	64.00	20	84.00	\$1,000,000	Awarded	
76764	Western New York	DOL	DOL EET	Pharmacy Technician Project	Catholic Health System, Inc.	62.70	20	82.70	\$6,397	Awarded	
76253	Western New York	DOL	DOL EET	Advanced Manufacturing Skills Training	K-Technologies, Inc.	53.20	20	73.20	\$57,090	Awarded	
75740	Western New York	DOL	DOL EET	Evolving Technologies and Computer Systems Skills Training	Frontier Science and Technology Research Foundation, Inc.	52.90	20	72.90	\$28,478	Awarded	
74046	Western New York	DOL	DOL EET	Food Manufacturing Skills Training	Buffalo Fermentation, Inc.	49.60	20	69.60	\$13,316	Awarded	
76236	Western New York	DOL	DOL EET	Direct Support Professional Training	NYSARC Inc, Erie County Chapter	54.00	15	69.00	\$15,985	Awarded	
75993	Western New York	DOL	DOL EET	Childcare Skills Training	Childcare Network of the Niagara Frontier, Inc.	53.80	15	68.80	\$16,900	Awarded	
73634	Western New York	DOL	DOL EET	Libera Kanban Training Project	Libera, Inc	44.20	15	59.20	\$0	Not-Awarded	
73985	Western New York	DOL	DOL EET	Flexographic	Tapecon, Inc.	38.80	15	53.80	\$0	Not-Awarded	
74662	Western New York	DOL	DOL EET	Professional Scientific and Technical Services Skills Training	Network Services LLC	34.00	10	44.00	\$0	Not-Awarded	
77009	Western New York	DOL	DOL EET	Advanced Manufacturing, Professional Development, and Security Skills Training	NYFNY Hotel Management, LLC	29.00	10	39.00	\$0	Not-Awarded	
75748	Western New York	DOL	DOL EET	Advancing Sweet Opportunities!	Landies Candies Co., Inc.	7.00	15	22.00	\$0	Not-Awarded	
72806	Western New York	DOL	DOL UWT	Career Pathways	YWCA of the Niagara Frontier, Inc.	57.80	20	77.80	\$60,000	Awarded	Deanna Brennan
76513	Western New York	DOL	DOL UWT	Construction Skills Training Program	Center for Employment Opportunities, Inc.	53.30	20	73.30	\$100,000	Awarded	
73607	Western New York	DOL	DOL UWT	Assembling Your Future: Certified Production Technician Training	Buffalo and Erie County Workforce Development Consortium, Inc.	58.10	15	73.10	\$91,200	Awarded	
74326	Western New York	DOL	DOL UWT	Culinary Arts Training Program	The Salvation Army	53.30	15	68.30	\$100,000	Awarded	
75901	Western New York	DOL	DOL UWT	Advanced Manufacturing Training Programs	Erie 1 BOCES	48.00	20	68.00	\$100,000	Awarded	
74046	Western New York	DOL	DOL UWT	Food Manufacturing Skills Training	Buffalo Fermentation, Inc.	41.00	20	61.00	\$86,464	Awarded	
74252	Western New York	DOL	DOL UWT	Adult Education Workforce Development	Erie 2 - Chautauqua - Cattaraugus BOCES	40.80	20	60.80	\$100,000	Awarded	
76259	Western New York	DOL	DOL UWT	Craft Brewing Science and Service Centers Skills Training	Erie Community College	45.00	15	60.00	\$100,000	Awarded	Rosa Gonzalez
73771	Western New York	DOL	DOL UWT	Stanley Jakson Innovation Digital Dental Training Center	Evolution Dental Science LLC	43.30	15	58.30	\$0	Not-Awarded	
72550	Western New York	DOL	DOL UWT	Computer Information Technology Skills Training	Trocaire College	46.60	10	56.60	\$0	Not-Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
72084	Western New York	DOL	DOL UWT	Career Training and Job Placement Assistance for Blind, Disabled, and Low-Income Unemployed Western New Yorkers	Elizabeth Pierce Olmsted, M.D. Center for the Visually Impaired	33.00	20	53.00	\$0	Not-Awarded	
71863	Western New York	DOL	DOL UWT	HVAC Skills Training	Buffalo City School District	42.70	10	52.70	\$0	Not-Awarded	
73793	Western New York	DOL	DOL UWT	Basic Machine Operator II Skills Training	Research Foundation for SUNY at Buffalo State	29.00	20	49.00	\$0	Not-Awarded	Katherine S. Conway-Turner
74091	Western New York	DOS	DOS LGE	Shared Fuel Station	Southwestern Central School District	50.00	20	70.00	\$138,585	Awarded	
72956	Western New York	DOS	DOS LGE	Town and Village Shared Engineering Project	Town of Ellicottville	47.67	15	62.67	\$400,000	Awarded	
73737	Western New York	DOS	DOS LWRP	Gateway Harbor Park Improvements Design and Construction	City of North Tonawanda	68.00	20	88.00	\$700,000	Awarded	
73134	Western New York	DOS	DOS LWRP	Local Waterfront Revitalization Program	Village of Williamsville	68.00	20	88.00	\$49,500	Awarded	
71982	Western New York	DOS	DOS LWRP	Ripley Beach Town Park Improvements Design and Construction	Town of Ripley	68.00	20	88.00	\$240,663	Awarded	
75238	Western New York	DOS	DOS LWRP	Lucille Ball Memorial Park Improvements - Phase IV Design and Construction	Village of Celoron	66.00	20	86.00	\$382,680	Awarded	
73570	Western New York	DOS	DOS LWRP	Gill Creek Trail Design and Construction	City of Niagara Falls	65.00	20	85.00	\$0	Not-Awarded	
72881	Western New York	DOS	DOS LWRP	Regional Niagara River Lake Erie Watershed Management Plan Phase 3	Erie County	70.00	15	85.00	\$0	Not-Awarded	
74609	Western New York	DOS	DOS LWRP	LaSalle Recreationway Trail - Phase 2	City of Niagara Falls	62.00	20	82.00	\$0	Not-Awarded	
75050	Western New York	DOS	DOS LWRP	Town and Village of Westfield Comprehensive Plan	Village of Westfield	67.00	15	82.00	\$0	Not-Awarded	
73853	Western New York	DOS	DOS LWRP	Economic Impact Study of Lake Erie Harbors in Northern Chautauqua County	Chautauqua County	71.00	10	81.00	\$0	Not-Awarded	
74927	Western New York	DOS	DOS LWRP	Sturgeon Point Marina Repairs Design and Construction	Town of Evans	66.00	15	81.00	\$0	Not-Awarded	
74151	Western New York	DOS	DOS LWRP	Somerset Waterfront Park Master Plan	Town of Somerset	70.00	10	80.00	\$0	Not-Awarded	
74035	Western New York	DOS	DOS LWRP	Sheridan Bay Park Improvements	Town of Sheridan	57.00	20	77.00	\$0	Not-Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
72147	Western New York	DOS	DOS LWRP	Parks and Streetscape Improvements	Village of Youngstown	56.00	20	76.00	\$0	Not-Awarded	
76535	Western New York	DOS	DOS LWRP	Flood Management Plan Preparation	City of Buffalo	65.00	10	75.00	\$0	Not-Awarded	
76270	Western New York	DOS	DOS LWRP	Strategic Economic Redevelopment and Restructuring Study	Village of Gowanda	52.00	20	72.00	\$0	Not-Awarded	
73768	Western New York	EFC	EFC GIGP	Linear Transit Green Hub	Niagara Frontier Transportation Authority	49.00	20	69.00	\$400,000	Awarded	
76790	Western New York	EFC	EFC GIGP	West Spring Street Green Infrastructure Improvements	Village of Williamsville	38.00	10	48.00	\$0	Not-Awarded	
74336	Western New York	EFC	EFC GIGP	Main Street Green Infrastructure	City of North Tonawanda	26.00	20	46.00	\$0	Not-Awarded	
72488	Western New York	EFC	EFC GIGP	Community stream restoration and stormwater control	Shorelands on Chautauqua Lake	22.00	20	42.00	\$0	Not-Awarded	
74127	Western New York	EFC	EFC GIGP	Green Infrastructure and Stormwater Management	Enterprise Lumber and Silo, LLC	24.00	10	34.00	\$0	Not-Awarded	
75359	Western New York	EFC	EFC GIGP	Green Innovation Grant Program Restroom	City of Salamanca	16.00	15	31.00	\$0	Not-Awarded	
73011	Western New York	ESD	ESD Grants	New Division of Integrated Immuno-Oncology at Roswell Park	Roswell Park Cancer Institute	76	20	96	\$1,000,000	Awarded	
75978	Western New York	ESD	ESD Grants	Southern Tier Business Center at Alfred University	Alfred University	76	20	96	\$1,000,000	Awarded	
74081	Western New York	ESD	ESD Grants	Niagara Falls National Heritage Area Shuttle	Niagara Falls National Heritage Area	75	20	95	\$67,000	Awarded	
75056	Western New York	ESD	ESD Grants	Seneca Street Infrastructure Project	City of Buffalo	75	20	95	\$500,000	Awarded	
73879	Western New York	ESD	ESD Grants	Gerard Place Community Center Phase II	Gerard Place Housing Development	74	20	94	\$435,000	Awarded	
72022	Western New York	ESD	ESD Grants	Historical Cattaraugus Village Hotel	Historical Cattaraugus	74	20	94	\$1,500,000	Awarded	
72894	Western New York	ESD	ESD Grants	Southend Gateway District Revitalization	City of Niagara Falls	74	20	94	\$1,500,000	Awarded	
74352	Western New York	ESD	ESD Grants	African American Cultural Center Urban Cultural Campus	African American Center of Buffalo Inc.	73	20	93	\$600,000	Awarded	
72297	Western New York	ESD	ESD Grants	Expansion of High Performance Computing Infrastructure	Center for Computational Research	73	20	93	\$1,000,000	Awarded	
74051	Western New York	ESD	ESD Grants	Fitzpatrick & Weller Inc. Facility Renovation	Fitzpatrick & Weller Inc.	72	20	92	\$500,000	Awarded	
73110	Western New York	ESD	ESD Grants	SMART 71 Training Center Expansion	Sheet Metal Air Rail Transportation (SMART) Union	72	20	92	\$377,000	Awarded	
75113	Western New York	ESD	ESD Grants	Bradner Stadium Forness Park Trail	City of Olean	71	20	91	\$59,000	Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
73580	Western New York	ESD	ESD Grants	Broadway Market Exterior Restoration	City of Buffalo	71	20	91	\$120,000	Awarded	
73700	Western New York	ESD	ESD Grants	Buffalo and Erie County Naval & Military Park Improvement Project	Buffalo Erie County Naval Military Park	71	20	91	\$144,000	Awarded	
76887	Western New York	ESD	ESD Grants	Industrial Support Inc. DryRoom Assembly Expansion	Industrial Support Inc.	71	20	91	\$240,000	Awarded	
76552	Western New York	ESD	ESD Grants	K-TECHnologies F-35 Program	K-TECHnologies	76	15	91	\$100,000	Awarded	
74406	Western New York	ESD	ESD Grants	New Jellyfish Exhibit at Aquarium of Niagara	Niagara Aquarium Foundation	71	20	91	\$68,000	Awarded	
75375	Western New York	ESD	ESD Grants	Richardson Olmsted Campus Utility Infrastructure	Richardson Center Corporation	71	20	91	\$145,000	Awarded	Katherine S. Conway-Turner
73535	Western New York	ESD	ESD Grants	STRIVE 2017 at 10-12 West 2nd Street	Jamestown Renaissance Corporation	71	20	91	\$100,000	Awarded	
75560	Western New York	ESD	ESD Grants	Style Craft Plant Expansion	Style Craft Buffalo LLC	71	20	91	\$405,000	Awarded	
74571	Western New York	ESD	ESD Grants	West 2nd Street Public Piazza and Streetscape Improvements	City of Jamestown	71	20	91	\$140,000	Awarded	
74643	Western New York	ESD	ESD Grants	AgriAmerica Fruit Products Juice Factory	AgriAmerica Fruit Products LLC	70	20	90	\$0	Not Awarded	
76920	Western New York	ESD	ESD Grants	Linde Buffalo Plant Operations Update	Linde LLC	70	20	90	\$0	Not Awarded	
75510	Western New York	ESD	ESD Grants	Manufacturer's Hanover Building Stabilization Project	City of Olean	70	20	90	\$0	Not Awarded	
76529	Western New York	ESD	ESD Grants	Walkable Olean Phase III Intersection Improvement Project	City of Olean	70	20	90	\$0	Not Awarded	
74919	Western New York	ESD	ESD Grants	Water Quality Improvements for West Side Chautauqua Lake	North Harmony	70	20	90	\$0	Not Awarded	Michael Metzger
76983	Western New York	ESD	ESD Grants	Emerson II	McGuire Development Company	74	15	89	\$0	Not Awarded	
75416	Western New York	ESD	ESD Grants	Key Bank Building	Libera, Inc.	74	15	89	\$0	Not Awarded	
75374	Western New York	ESD	ESD Grants	Western NY Agribusiness Park	County of Erie	69	20	89	\$0	Not Awarded	
74773	Western New York	ESD	ESD Grants	Chadwick Bay Village Hospitality Project	Erie Land Development, LLC	73	15	88	\$0	Not Awarded	
73173	Western New York	ESD	ESD Grants	Webb's Waterfront Construction Project	Webb's Chautauqua Resort, LLC	76	10	86	\$0	Not Awarded	
76120	Western New York	ESD	ESD Grants	Sycamore Street Historic Development Project	Preservation Buffalo Niagara	70	15	85	\$0	Not Awarded	
76553	Western New York	ESD	ESD Grants	Buffalo Homeopathic Hospital Project	Montante Morgan Gates Circle LLC	69	15	84	\$0	Not Awarded	
73346	Western New York	ESD	ESD Grants	Dawson Metal Bridge	Dawson Metal Company, Inc.	74	10	84	\$0	Not Awarded	
72726	Western New York	ESD	ESD Grants	Northtown Center Expansion	Town of Amherst	69	15	84	\$0	Not Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
76808	Western New York	ESD	ESD Grants	Crossroads Development	Allegany County Industrial Development Agency	72	10	82	\$0	Not Awarded	
74062	Western New York	ESD	ESD Grants	HITS Foundation Regional Sports Complex	HITS Foundation Inc.	66	15	81	\$0	Not Awarded	
76685	Western New York	ESD	ESD Grants	Olean Manor 2017	Olean Manor, Inc.	71	10	81	\$0	Not Awarded	
73771	Western New York	ESD	ESD Grants	Stanley Jackson Innovation Digital Dental Training Center	Evolution Dental Science	64	15	79	\$0	Not Awarded	
76151	Western New York	ESD	ESD Grants	Downtown Cuba	Village of Cuba	68	10	78	\$0	Not Awarded	
76899	Western New York	ESD	ESD Grants	Youngs Road 669	The Krog Group	68	10	78	\$0	Not Awarded	
76286	Western New York	ESD	ESD Grants	Clemente Project	Erie Regional Housing Development Corporation	66	10	76	\$0	Not Awarded	
73537	Western New York	ESD	ESD Grants	EduKids Queenlight The Reuse of the Childrens Hospital Campus	EduKids, Inc.	65	10	75	\$0	Not Awarded	
73719	Western New York	ESD	ESD Grants	Niagara University Kiernan Addition	Niagara University	63	10	73	\$0	Not Awarded	
75437	Western New York	ESD	ESD Grants	Eden Valley Organic Cheese	Eden Valley Cheese Company	50	20	70	\$0	Not Awarded	
76910	Western New York	ESD	ESD Grants	Meals on Wheels for Western New York Capital Improvement Project	Meals on Wheels for Western New York, Inc.	52	10	62	\$0	Not Awarded	
73492	Western New York	ESD	ESD Grants	Seneca Babcock Community Center	Seneca Babcock Community Association	49	10	59	\$0	Not Awarded	
73332	Western New York	ESD	ESD Grants	Music Room 3	Carousel Society of the Niagara Frontier	47	10	57	\$0	Not Awarded	
73721	Western New York	ESD	ESD MNY	Marketing Campaign	Explore More Children's Museum	69.00	20	89.00	\$75,000	Awarded	
75995	Western New York	ESD	ESD MNY	Buffalo Society of Natural Sciences	Buffalo Society of Natural Sciences	64.33	20	84.33	\$85,500	Awarded	
76617	Western New York	ESD	ESD MNY	Craft Beverage Agritourism Cider Week in Western NY	New York Cider Association	69.33	15	84.33	\$67,150	Awarded	
75577	Western New York	ESD	ESD MNY	Craft Beer Marketing Initiative	Visit Buffalo Niagara	51.33	20	71.33	\$50,000	Awarded	Deanna Alterio-Brennen
74022	Western New York	ESD	ESD MNY	The LeeKee Lagoon Capital Project	T and D Resorts, Inc.	65.67	5	70.67	\$160,812	Awarded	
76588	Western New York	ESD	ESD MNY	Niagara Falls USA and NYC Plus Marketing Initiative	Niagara Tourism and Convention Corporation	50.00	20	70.00	\$225,000	Awarded	
73351	Western New York	ESD	ESD MNY	Taste NY Tours	Buffalo Bus	50.33	15	65.33	\$0	Not-Awarded	
77209	Western New York	ESD	ESD MNY	Niagara Falls Florida Marketing Initiative Phase II	Niagara Tourism and Convention Corporation	48.33	15	63.33	\$0	Not-Awarded	
72906	Western New York	ESD	ESD MNY	Buffalo Olmsted Parks Conservancy 150th Anniversary	Buffalo Olmsted Parks Conservancy	42.33	20	62.33	\$0	Not-Awarded	
76879	Western New York	ESD	ESD MNY	Millennial Marketing Initiative	Visit Buffalo Niagara	47.00	15	62.00	\$0	Not-Awarded	
75417	Western New York	ESD	ESD MNY	GLOBALfest at Artpark	Artpark Company, Inc.	46.67	15	61.67	\$0	Not-Awarded	
73173	Western New York	ESD	ESD MNY	Webb's Waterfront Construction Project	Webb's Captain's Table	50.67	10	60.67	\$0	Not-Awarded	
75489	Western New York	ESD	ESD MNY	Niagara Falls Downtown Tourism WiFi Implementation and Expansion	Niagara University	37.67	20	57.67	\$0	Not-Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
72159	Western New York	ESD	ESD MNY	The Grapes and Hops Festival	Northwest Arena	41.67	15	56.67	\$0	Not-Awarded	
74406	Western New York	ESD	ESD MNY	Jellyfish Exhibit and Marketing Project	Niagara Aquarium Foundation	33.00	20	53.00	\$0	Not-Awarded	
75087	Western New York	ESD	ESD MNY	Central Connections Regional Corridor Marketing	City of Dunkirk	28.00	20	48.00	\$0	Not-Awarded	
75437	Western New York	ESD	ESD MNY	Eden Valley Organic Cheese Campaign	Eden Valley Organic Cheese Company	28.00	20	48.00	\$0	Not-Awarded	
74962	Western New York	ESD	ESD MNY	Cockaigne Ski Resort Project	Cockaigne Resorts, Inc.	37.67	10	47.67	\$0	Not-Awarded	
76321	Western New York	ESD	ESD MNY	Open Streets Buffalo	Buffalo Niagara Medical Campus, Inc.	36.33	10	46.33	\$0	Not-Awarded	
72329	Western New York	ESD	ESD MNY	Tough Mudder Western NY 2018	Tough Mudder, Inc.	28.67	10	38.67	\$0	Not-Awarded	
76809	Western New York	ESD	ESD SPFS	Village of Falconer Comprehensive Plan	Comprehensive Plan 2017	75	20	95	\$15,000	Awarded	
73534	Western New York	ESD	ESD SPFS	Jamestown Urban Design Plan 2.0	Jamestown Renaissance Corporation	72	20	92	\$87,500	Awarded	
75292	Western New York	ESD	ESD SPFS	Eden Industrial	Town of Eden	71	10	81	\$6,000	Awarded	
75472	Western New York	ESD	ESD SPFS	Eden Planning Study (UB)	Town of Eden	71	10	81	\$6,000	Awarded	
72406	Western New York	ESD	ESD SPFS	Feasibility Study for the Reconfiguration of Tonawanda Niagara Street Corridor	City of Tonawanda	66	15	81	\$57,500	Awarded	
76529	Western New York	ESD	ESD SPFS	Walkable Olean Phase III Intersection Improvement Project	City of Olean	60	20	80	\$0	Not Awarded	
75840	Western New York	HCR	HCR CDBG PI	Village of Sinclairville Water System Improvements	Village of Sinclairville	50.00	15	65.00	\$1,000,000	Awarded	
73866	Western New York	HCR	HCR CDBG PI	Village of Canaseraga Water System Improvements	Village of Canaseraga	44.00	15	59.00	\$545,000	Awarded	
74742	Western New York	HCR	HCR CDBG PI	Town of Niagara Stormwater Drainage Improvements	Town of Niagara	32.00	20	52.00	\$0	Not-Awarded	
75776	Western New York	HCR	HCR CDBG PI	Town of Ripley Sewer System Improvements	Town of Ripley	37.00	15	52.00	\$0	Not-Awarded	
73830	Western New York	HCR	HCR CDBGCP	Village of Andover Engineering Study	Village of Andover	65.00	20	85.00	\$42,750	Awarded	
74833	Western New York	HCR	HCR CDBGCP	Village of Sherman Comprehensive Assessment Sewer Study	Village of Sherman	40.00	20	60.00	\$50,000	Awarded	
73163	Western New York	HCR	HCR CDBGCP	Village of Franklinville Comprehensive Water Planning Study	Village of Franklinville	38.00	20	58.00	\$0	Not-Awarded	
71870	Western New York	HCR	HCR CDBGME	City of Lockport Microenterprise Program	City of Lockport	66.00	20	86.00	\$200,000	Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
73674	Western New York	HCR	HCR CDBGME	City of North Tonawanda Microenterprise Program	City of North Tonawanda	62.00	20	82.00	\$200,000	Awarded	
75601	Western New York	HCR	HCR CDBGME	City of Olean Microenterprise Program	City of Olean	61.00	20	81.00	\$200,000	Awarded	
76187	Western New York	HCR	HCR NYMS	Hamburg Palace Theatre Renovations	Village of Hamburg	76.00	10	86.00	\$225,000	Awarded	
72076	Western New York	HCR	HCR NYMS	Card Seed Company Building - 50 West Main Street	Village of Fredonia	52.00	15	67.00	\$450,000	Awarded	
71880	Western New York	HCR	HCR NYMS	Lockport New York Main Street Program	Greater Lockport Development Corporation	42.00	20	62.00	\$0	Not-Awarded	
75609	Western New York	HCR	HCR NYMS	Salamanca Main Street Revitalization Project	City of Salamanca	50.00	10	60.00	\$0	Not-Awarded	
75702	Western New York	HCR	HCR NYMS	Evergreen Historic Balcony Restoration	EHS, Inc.	40.00	15	55.00	\$0	Not-Awarded	
72120	Western New York	HCR	HCR NYMS	MLK Fillmore Avenue Revitalization Project	Community Action Organization of Erie County, Inc.	32.00	15	47.00	\$0	Not-Awarded	
73879	Western New York	HCR	HCR NYMS	Gerard Place Community Center Phase II	Gerard Place Housing Development Fund Company, Inc.	26.00	20	46.00	\$0	Not-Awarded	
73535	Western New York	HCR	HCR NYMS	STRIVE 2017 - 10-12 West 2nd St.	Jamestown Renaissance Corporation	20.00	20	40.00	\$0	Not-Awarded	
73678	Western New York	HCR	HCR NYMS	YWCA 49 Tremont Redevelopment	Lumber City Development Corporation	18.00	20	38.00	\$0	Not-Awarded	Deanna Brennan
77105	Western New York	HCR	HCR NYMS	Arcade Block Stablization	Jamestown Renaissance Corporation	20.00	15	35.00	\$0	Not-Awarded	
74783	Western New York	HCR	HCR NYMS	Town of Eden Main Street	Town of Eden	24.00	5	29.00	\$0	Not-Awarded	
72990	Western New York	Parks	OPRHP HAS D	Oakwood Cemetery Historic Restoration	Oakwood Cemetery Heritage Foundation, Inc.	53.00	15	68.00	\$0	Not-Awarded	
74035	Western New York	Parks	OPRHP HAS D	Sheridan Bay Park #2	Town of Sheridan	38.00	20	58.00	\$0	Not-Awarded	
73329	Western New York	Parks	OPRHP HAS D	Music Room 1	Carousel Society of the Niagara Frontier	47.00	10	57.00	\$0	Not-Awarded	
73143	Western New York	Parks	OPRHP HAS D	The Reikart Vaudeville Experience - A Living History Exhibit	Buffalo Niagara Heritage Village	45.50	10	55.50	\$0	Not-Awarded	
75014	Western New York	Parks	OPRHP HP A	Arts Parsonage Acquisition	Springville Center for the Arts, Inc.	57.00	15	72.00	\$0	Not-Awarded	
73836	Western New York	Parks	OPRHP HP D	Buffalo Central Terminal Cultural Educational Center	Central Terminal Restoration Corporation	53.50	20	73.50	\$314,625	Awarded	
75510	Western New York	Parks	OPRHP HP D	Manny Hanny Stabilization Project	Olean Urban Renewal Agency	50.00	20	70.00	\$500,000	Awarded	
72990	Western New York	Parks	OPRHP HP D	Oakwood Cemetery Historic Restoration	Oakwood Cemetery Heritage Foundation, Inc.	48.50	15	63.50	\$0	Not-Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
77213	Western New York	Parks	OPRHP HP D	Historic East Village Revitalization Initiative Sears Street Center Renovations	Friends of Corpus Christi, Inc.	53.00	10	63.00	\$0	Not-Awarded	
76389	Western New York	Parks	OPRHP HP D	Hollywood Theater Restoration	Gowanda's Historic Hollywood Theater, Ltd.	40.00	20	60.00	\$0	Not-Awarded	
72719	Western New York	Parks	OPRHP HP D	Municipal Building Stairway Restoration Project	Town of Tonawanda	46.50	10	56.50	\$0	Not-Awarded	
74521	Western New York	Parks	OPRHP HP P	Neighborhood Preservation Resource Center	Preservation Buffalo Niagara	53.00	15	68.00	\$0	Not-Awarded	
75234	Western New York	Parks	OPRHP HP P	Bley Street Mill	Town of Eden	37.00	5	42.00	\$0	Not-Awarded	
75534	Western New York	Parks	OPRHP PKS A	Barcelona to Chautauqua Institution MultiUse Trail Easements	Chautauqua County	48.50	20	68.50	\$92,511	Awarded	
76295	Western New York	Parks	OPRHP PKS A	Fosdick Field	City Honors Foundation	43.00	15	58.00	\$0	Not-Awarded	
74428	Western New York	Parks	OPRHP PKS A	Town of Lancaster Parkland Acquisition and Planning Project	Town of Lancaster	47.00	5	52.00	\$0	Not-Awarded	
75093	Western New York	Parks	OPRHP PKS D	South Street Neighborhood Park	City of Lockport	65.83	20	85.83	\$450,000	Awarded	
73831	Western New York	Parks	OPRHP PKS D	Pool Improvements	Village of Bolivar	61.50	20	81.50	\$156,733	Awarded	
74035	Western New York	Parks	OPRHP PKS D	Sheridan Bay Park #2	Town of Sheridan	58.67	20	78.67	\$0	Not-Awarded	
76734	Western New York	Parks	OPRHP PKS D	LaSalle Park Improvements Project	City of Buffalo	58.50	20	78.50	\$0	Not-Awarded	
72243	Western New York	Parks	OPRHP PKS D	Porter on the Lake Kayak Launch Project 2017	Town of Porter	57.50	20	77.50	\$0	Not-Awarded	
71988	Western New York	Parks	OPRHP PKS D	Pier Improvements Project	City of Dunkirk	59.50	15	74.50	\$0	Not-Awarded	
73921	Western New York	Parks	OPRHP PKS D	Outdoor Gorilla Habitat	Zoological Society of Buffalo, Inc.	58.50	15	73.50	\$0	Not-Awarded	
73492	Western New York	Parks	OPRHP PKS D	Seneca Babcock Community Center	Seneca Babcocl Community Association	60.13	10	70.13	\$0	Not-Awarded	
71883	Western New York	Parks	OPRHP PKS D	Beech Avenue Park Improvements	City of Niagara Falls	59.13	10	69.13	\$0	Not-Awarded	
72584	Western New York	Parks	OPRHP PKS D	Grand Island Scenic Woods Bicentennial Park Phase II	Town of Grand Island	58.00	10	68.00	\$0	Not-Awarded	
72292	Western New York	Parks	OPRHP PKS D	Clarence Northwoods Trail Project 2017	Town of Clarence	57.00	10	67.00	\$0	Not-Awarded	
71864	Western New York	Parks	OPRHP PKS D	Skyline Park Enhancement Project	Town of Newstead	56.70	10	66.70	\$0	Not-Awarded	
73700	Western New York	Parks	OPRHP PKS P	BNMP 2017 Project	Buffalo and Erie County Naval and Military Park	51.33	20	71.33	\$56,250	Awarded	
73322	Western New York	Parks	OPRHP PKS P	Lower Mountain Road Bond Lake Park Access Improvements	County of Niagara	45.08	5	50.08	\$0	Not-Awarded	
75234	Western New York	Parks	OPRHP PKS P	Bley Street Mill	Town of Eden	40.83	5	45.83	\$0	Not-Awarded	
75534	Western New York	Parks	OPRHP RTP D	Barcelona to Chautauqua Institution MultiUse Trail Easements	Chautauqua County	44.50	20	64.50	\$0	Not-Awarded	
73930	Western New York	Parks	OPRHP RTP D	Purchase of a Trail Groomer	Snow Bounders	51.50	5	56.50	\$0	Not-Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal(s)
73229	Western New York	Parks	OPRHP RTP NMD	Town of Amherst Canalway Trail and Hopkins Road Trail Safety Enhancements	Town of Amherst	53.50	20	73.50	\$125,000	Awarded	
75333	Western New York	Parks	OPRHP RTP NMD	Shoreline Trail Enhancement Project	County of Erie	51.00	20	71.00	\$200,000	Awarded	
72815	Western New York	Parks	OPRHP RTP NMD	Lakefront Trails Extension	City of Dunkirk	43.50	20	63.50	\$0	Not-Awarded	
75113	Western New York	Parks	OPRHP RTP NMD	Bradner Stadium-Forness Park Trail	City of Olean	43.00	20	63.00	\$0	Not-Awarded	
72741	Western New York	Parks	OPRHP RTP NMD	Yates Park Trails Project	Town of Orchard Park	47.50	10	57.50	\$0	Not-Awarded	
72292	Western New York	Parks	OPRHP RTP NMD	Clarence Northwoods Trail Project 2017	Town of Clarence	45.50	10	55.50	\$0	Not-Awarded	
75490	Western New York	Parks	OPRHP RTP NMD	Pendleton Rails to Trails Improvement Project	Town of Pendleton	45.50	10	55.50	\$0	Not-Awarded	
76721	Western New York	Parks	OPRHP RTP NMD	Purchase of Trail Maintenance Equipment	City of Buffalo	35.50	20	55.50	\$0	Not-Awarded	

2017 Program Legend

Agency	Abbreviation	Program Name
Ag & Mkts	Ag & Mkts GCAP	NYS Grown & Certified Agricultural Producers' Grant Program
Arts	Arts ACFIP	NYSCA/ESD Arts & Cultural Facilities Improvement Program
Arts	Arts ACIP	Arts and Cultural Impact Programming
Arts	Arts WIP	Workforce Investment Program
Arts	Arts WRP	Workforce Readiness Program
Canals	Canals	Canalway Grant Program
DEC	DEC CSC C	Climate Smart Communities Program - Certification
DEC	DEC CSC I	Climate Smart Communities Program - Implementation
DEC	DEC EPG	Engineering Planning Grant
DEC	DEC WQIP AHR	Water Quality Improvement Project - Aquatic Habitat Restoration
DEC	DEC WQIP MS4	Water Quality Improvement Project - Municipal Separate Storm Sewer Systems
DEC	DEC WQIP NPS	Water Quality Improvement Program - Non-agricultural Nonpoint Source Abatement and Control
DEC	DEC WQIP NPS OGL-NBS	Water Quality Improvement Program - Oceans and Great Lakes, Nature Based Shoreline Projects
DEC	DEC WQIP Salt	Water Quality Improvement Program - Salt
DEC	DEC WQIP SWP	Water Quality Improvement Program - Land Acquisition for Source Water Protection
DEC	DEC WQIP WWT CSO/SSO	Water Quality Improvement Program - Combined Sewer Overflow/Sanitary Sewer Overflow
DEC	DEC WQIP WWT DIS	Water Quality Improvement Program - Wastewater Treatment Improvement Disinfection
DEC	DEC WQIP WWT GEN	Water Quality Improvement Program - General Wastewater Improvements
DEC	DEC WQIP WWT IOS	Water Quality Improvement Program - Inadequate On-Site Septic Systems
DEC	DEC WQIP WWT TMDL	Water Quality Improvement Program - Total Maximum Daily Load
DOL	DOL EET	Existing Employee Training
DOL	DOL UWT	Unemployed Worker Training
DOS	DOS LGE	Local Government Efficiency Program
DOS	DOS LGE P	Local Government Efficiency Program - Planning
DOS	DOS LWRP	Local Waterfront Revitalization Program
EFC	EFC GIGP	Green Innovation Grant Program
ESD	ESD Grants	Empire State Development Grant Program
ESD	ESD HSSP	Innovation Hot Spot Support Program
ESD	ESD MNY	Market New York
ESD	ESD SPFS	Strategic Planning and Feasibility Studies
HCR	HCR CDBGCP	Community Development Block Grant - Community Planning
HCR	HCR CDBGME	Community Development Block Grant - Microenterprise
HCR	HCR CDBG PF	Community Development Block Grant - Public Facilities
HCR	HCR CDBG PI	Community Development Block Grant - Public Infrastructure
HCR	HCR NYMS	New York Main Street
OPRHP	OPRHP HAS A	Heritage Area Systems (Acquisition)
OPRHP	OPRHP HAS D	Heritage Area Systems (Development)
OPRHP	OPRHP HAS P	Heritage Area Systems (Planning)
OPRHP	OPRHP HP A	Historic Property (Acquisition)
OPRHP	OPRHP HP D	Historic Property (Development)
OPRHP	OPRHP HP P	Historic Property (Planning)
OPRHP	OPRHP PKS A	Parks (Acquisition)
OPRHP	OPRHP PKS D	Parks (Development)
OPRHP	OPRHP PKS P	Parks (Planning)
OPRHP	OPRHP RTP D	Parks - Recreational Trails Program Diverse
OPRHP	OPRHP RTP M	Parks - Recreational Trails Program Motorized
OPRHP	OPRHP RTP MD	Parks - Recreational Trails Program Motorized Diverse
OPRHP	OPRHP RTP NM	Parks - Recreational Trails Program Non-Motorized
OPRHP	OPRHP RTP NMD	Parks - Recreational Trails Program Non-Motorized Diverse