



Southern Tier Regional Council Meeting

April 4, 2014

Council Members Present: Keith Baumann, Kathryn Boor, Patricia Cummings, Peg Ellsworth, Ernest Hartman, Diane Lantz, Barbara Lifton, Kevin McLaughlin, George Miner, Svante Myrick, David Patak, Uttara Prasad, Lou Santoni, Tom Santulli, Barbara Schindler, Susan Skidmore Michael Stamm, Harvey Stenger, Tom Tranter, Dan Spoor, Linda Schumaker

Council Member Substitutes: Bijoy Datta (for Debbie Preston), Emmanuel Priest (for Senator Tom Libous), Joel Smith (for Candace Vancko), Steve Craig (for Lawrence Wilcox), Glenn Nealis (for James Eisel), James Johnson (for Joseph Hauryski), Tim O'Hearn (for Dennis Fagan), Tom Schryver (for Mary George Opperman)

State Agency/Government & Staff Present: Terry Kane, S. Payne, T. Kowalik, R. Alpaugh, Joe Roman, B. Furch, M. Austin, D. Burlew, J. Conwell, P. D'Amato, R. Furlani, K. Grippen, L. Hardie, A. Hazzan, K. Lynch, J. Mattrick, B. Burdick, L. Skrill, J. Tavares

State Elected Official: Clifford Crouch

Reports/Discussions

H. Stenger opened the meeting and welcomed all Council members, agency representatives, elected officials, and members of the public. He introduced and welcomed new Council members:

- Michael Lane, Chair, Tompkins County Legislature (replaces Martha Robertson)
- Martha Sauerbrey, Chair, Tioga County Legislature (replaces Dale Weston, Lee Ann Tinney remains a designee when needed)
- Kevin McLaughlin, Executive Director, Broome County IDA (replaces Jay McNamara, EIT)
- Michael Field, President, Raymond Corporation (additional corporate representation, as well as more representation for Chenango County)

And, thanked and acknowledged service and contributions of out-going members:

- Martha Robertson
- Dale Weston
- Jay McNamara

He then asked substitutes and special guests to introduce themselves and their affiliation.

T. Tranter welcomed Brian J. Quiara, representing LT Governor Duffy. Mr. Quiara reported that he was pleased to be representing the LT Governor and the LT Governor sends his regrets at not being able to attend this meeting because of conflicting meetings with other REDCs.

H. Stenger reviewed the meeting agenda and asked that minutes for Council meeting held January 16, 2014 be approved. The minutes were approved. He then reviewed the agenda for this meeting.

S. Payne reviewed the *Telemedicine and Mobile Health Care Technology Fund* applications submitted by Arnot Health and Binghamton University, in partnership with United Health Services and Lourdes Hospital. Council members voted to approve both project applications at the recommended funding levels. P. Cummings, H. Stenger, and D. Patak recused themselves from voting on both applications due to potential for conflict of interest.

Priority project updates were given:

- Innovation Hot Spot and Regional Incubator Plan: presentation by Tom Schryver, Cornell University
- Rural Initiative Fund Project: presentation by Heather Sanford, owner of The Piggery
- Community Revitalization Project; presentation by Amanda Dunlap, co-owner of Sherwood Inn
- Shovel Ready: presentation by Jamie Johnson (Steuben County IDA) and George Miner (Southern Tier Economic Growth)

Robin Alpaugh provided the staff report with a focus in 2014. With regard to the Council funds, all funds for 2014 are over-subscribed, and in some cases it has been difficult to reach MWBE requirements because of regional demographics. He provided a progress report on Start-up NY and provided an update on the status of CFA Round IV, informing Council members that there is a meeting next week in Syracuse for Co-chairs, Executive Council members and staff regarding CFA Round IV information. Robin Alpaugh and J. Roman asked Council members' assistance in identifying Round IV priority projects and J. Roman and S. Payne reported on recent Council outreach efforts at the Southern Tier Central Leadership Conference held on April 3.

Robin Alpaugh gave a presentation on the Governor's Global NY Initiative. In this year's State of the State, Governor Cuomo announced the introduction of a new element to REDC Round IV: *Global NY*, or *REDCs Go Global*. This initiative is similar to Round III's Opportunity Agenda, which asked REDCs to address issues of inequality. *Global NY* is geared towards encouraging REDCs to pursue a ground-up approach to growing exports. The end goal will be to see growth in exports statewide, supported by a region-by-region assessment of commerce activity with associated goals and opportunities identified that are unique to each region's economic strengths. *Global NY* also provides REDCs with an added opportunity to collaborate inter-regionally in Round IV. He indicated this initiative was linked to *StartUP* NY and the Regional Hot Spot. He reported that the collection of baseline data is underway. The intent is to make a preliminary determination of opportunities to increase exports, foreign spending and foreign investment. Some examples included: universities and research centers attracting foreign students and faculty, agriculture and food processing, tourism, manufacturing, transportation, and innovation and technology development. We are particularly interested in linking to the Regional Hot Spot and Regional Incubator Plan to move technology from research to commercialization.

Decisions/Actions

Minutes for Council meeting held January 16, 2014 were approved.

Council approved *Telemedicine and Mobile Health Care Technology Fund* applications.

Arnot Health's "Chemung-Steuben Telehealth Project" Awarded: \$458,837

Binghamton University's "Southern Tier Telemedicine and Mobile Health Research, Development, and Training Center" Awarded: \$1,666,163

Next Council meeting:

- Date: June 26, 2014
- Time: 12:00 Noon
- Location: Owego Treadway Inn
Tour of Lockheed to follow Council meeting