Southern Tier Regional Council Meeting

June 26, 2014

Council Members Present: Tom Tranter, Harvey Stenger, Ernest Hartman, Diane Lantz, Kevin McLaughlin, George Miner, Svante Myrick, Uttara Prasad, Lou Santoni, Tom Santulli, Barbara Schindler, Susan Skidmore, Dan Spoor, Mike Lane, Diane Lantz, Martha Sauerbrey, Linda Shumaker, Rose Sotak

Council Member Substitutes: Elaine Miller (for Debbie Preston), Jim Thomas (for Senator Tom Libous), John Nader (for Candace Vancko), Steve Craig (for Lawrence Wilcox), Glenn Nealis (for James Eisel), James Johnson (for Joseph Hauryski), Tim O’Hearn (for Dennis Fagan), Tom Schryver (for Mary George Opperman), Lou Callea (for Mike Field), J.D. Young (for Scott Welliver).

State Agency/Local Government, Elected Officials, Staff Present: Terry Kane, Susan Payne, Tom Kowalik, Robin Alpaugh, Joe Roman, Barbara Furch, Ryan Silva, Brendan Hughes, Dawn Burlew, Ron Coleman, Jason Conwell, Robert Furlani, Hector Gonzalez, Kara Grippen, Ana Liss, Ken Lynch, Kevin McCabe, Donna Lupardo, Cliff Crouch, Omar Sanders, James Smith, Julie Sweet, Lee Ann Tinney, Anthony Rosemarino, Kim Middaugh

Reports/Discussions

T. Tranter opened the meeting and welcomed all Council members, agency representatives, elected officials, and members of the public to the Owego Treadway, and thanked hosts Lee Ann Tinney & Martha Sauerbrey. He introduced and welcomed Ryan Silva and Brendan Hughes, Deputy of NYS Regional Councils.

Martha Sauerbrey made brief welcoming remarks.

Ryan Silva made brief remarks thanking the REDC members for their work, reminding members of Code of Conduct and Conflict of interest and need for recusals when reviewing and ranking Round 4 priority projects this summer.

T. Tranter reviewed the meeting agenda and asked that minutes for Council meeting held May 9, 2014 be approved. The minutes were approved. (Moved by T. Santulli, seconded by E. Hartman.) He then reviewed the agenda for this meeting.
T. Tranter and H. Stenger discussed the ESD Regional Office staffing issues, introduced Omar Sanders, and announced Susan Payne’s retirement. Both expressed their immense gratitude for S. Payne’s service to the REDC.

R. Alpaugh and J. Roman delivered staff reports on Round 2 & 3 Priority Project Status and the status of regional funds. There is an impressive record of projects resulting from Round 2 & 3 awards well underway. Some examples include the following. R. Alpaugh also reported on the Round 4 process for 2014.

- **Round 2**
  - Southern Tier High Tech Incubator – City is working to complete the SEQRA review as lead agency in the project and it is expected to go to ESD’s board for approval in August.
  - Bates Troy Heat and Power Co-Gen – 4 co-gen units are being delivered to the Binghamton project location today and will be installed – assembly and test runs thru Aug/Sept and expect to be fully operational in Oct.
  - SUNY Broome Radiologic Tech Upgrade – discussed further in the agenda, ESD’s project review committee approved an additional $75,000 on top of original award of $75,000 – falls short of the request of $252,000, however project will move forward as soon as other funding sources are identified, incl. BCC Foundation.
  - Rural Initiative Fund – 4th payment of Round 1 to be made today, 1st pay request of Round 2 was submitted for payment on 6/16, typical turnaround is 4-6 weeks.
  - Sunrise Family Farms – project completed, completed GDA expected shortly for payment processing
  - Buckingham Mfg. – project completed, completed GDA expected shortly for payment processing
  - Shovel Ready – Round 1, payment 2 was made to STREDC on June 11th.
  - Arbor Housing – project completed, ribbon cutting on 6/13 in Corning
  - BC Arena – upgrades completed – expected Aug ESD approval

- **Round 3**
  - Elmira College – priority project underway – fast track ESD board approval in May, successful public hearing and PACB approval this month
  - Green Lumber – IP signed on 5/29 – project underway – electrical infrastructure upgrade at rural lumber company
  - Chenango Place – downtown Binghamton mixed use project – moving forward at a rapid pace to be completed by Aug – 99% pre-leased

- **CFA Round 4 Process**
  - 49 ESD and 179 Round 4 projects have been received. These numbers could rise slightly as multi-regional projects could be re-assigned to the Southern Tier. The
Executive Committee is serving as the scoring committee and will review and assign points on the Council’s 20% overall score. Scoring assignments will be sent to Executive Committee members on July 3 and members will have a week to complete scoring. Following scoring, the Executive Committee will recommend priority project for presentation to the full council meeting for vote on August 7th. ESD Staff have completed several project site visits and have followed up with some projects asking for additional information and clarification. More follow up will be held to emphasize the need to for project to attain the MWBE 20-23% goal.

R. Alpaugh reminded Council to keep staff advised of any media opportunities so the public affairs office might be notified and to be sure projects are included in the Annual Progress Report and presentation video.

T. Tranter read a letter from the Town of Lansing indicating the project for which funds were allocated during Round 2, will not move forward. He indicated that the BAE Systems project, and Endicott Interconnect Technologies awards would not be used and Telemedicine & Mobile Technology Fund received excess funds. S. Payne explained the restrictive nature of the funds. T. Tranter reported, as a result of the project terminations and restrictive nature of the funds that the REDC executive committee made decisions to reallocate the funds as shown below. A motion to accept the executive committee’s recommendations was made by E. Hartman and seconded by D. Spoor. The motion was approved.

- **Town of Lansing award of $2,537,000**
  - $1,160,000 Community Revitalization Program
  - $902,000 Infrastructure Fund for Shovel Ready Sites
  - $75,000 SUNY Broome Radiologic Technology Equipment
  - $400,000 Watkins Brewery Redevelopment Project (CFA Round 2)
- **BAE Systems award of $500,000**
  - $200,000 Bates Troy
  - $300,000 Project Seneca – WWT Facility Environmental Design
- **Endicott Interconnect Technologies award of $250,000**
  - $250,000 Project Seneca – WWT Facility Environmental Design
- **Telemedicine & Mobile Technology Fund excess dollars: $200,000**
  - $200,000 Rural Initiative Fund

S. Payne and R. Alpaugh review the steps and timeline for selection of CFA Round 4 Priority Projects.
S. Payne provided an overview of work group recommendations addresses new statewide priorities for 2014 (Round 4) in the areas of:

- Southern Tier Global Export and Marketing Strategy
- Southern Tier Veteran Initiative Plan
- Southern Tier Target Business Sector Workforce Targets
- Southern Tier Workforce Implementation Plan
- Southern Tier Opportunity Agenda Strategy

An opportunity was offered for public comment. No one spoke.

There was no additional business.

The meeting was adjourned and Council and staff members were invited to participate in a tour of Lockheed – Owego.

Decisions/Actions

Minutes for Council meeting held May 9, 2014 were approved.

Executive Committee recommendations to reallocate funds were approved.

Next meeting: 12 Noon, August 7, 2014
Binghamton University