



MEETING SUMMARY

Introductory Information:

Date and Time Meeting Commenced: May 15, 2018 – 3:10pm

Location: LeMoyne College – Grewen Auditorium

Council Members Present: T. Baird, J. Currier, C. Hampson, K. Hicks, D. Laraque-Arena, L. LeMura, N. Murphy, R. Paniagua, T. Penix, R. Simpson, M. Szidat, A. Taliercio, M. Treadwell, G. VanGorder, T. Verrier, N. Weber, R. Wolken, B. Walsh, B. Tobin.

Council Members Substitutes: B. Fisher, S. Garcia, I. Harris, S. Kulick, J. McBride, C. Slocum, N. Spillane

State Agency/Local Government/ESD Staff: P. Baxter, D. Brittain, J. Chiesa, T. Deuel, S. Webb, D. Smith, C. Deacon, J. Fayle, M. Mills, D. Kolinski

Special Guests: S. Gawlik, A. Walsh, D. Daly, J. Sweet, J. Rudnick, M. Zimmerman, D. Amberg

Time Adjourned: 4:40pm

Welcome and Remarks:

Call to Order:

Preamble requesting disclosure of any conflicts of interest read.

Conflicts noted: (Please List)

None

Recusals noted: (Please List)

None

No conflicts noted.

The record of recusals was noted and acknowledged at the meeting.



Reports/Discussions/Motions:

Danielle Laraque-Arena opened the meeting, welcoming everyone to the REDC Meeting. She then read the Preamble, asking for conflicts and/or recusals.

A motion was made by Rob Simpson to accept the 3/8/18 meeting summary as submitted, Rita Paniagua seconded the motion and all approved.

Linda LeMura, President of LeMoyne College: energetically welcomed REDC Members and public attendees to the LeMoyne Campus. She gave a brief history of LeMoyne and interacted with the Council Members and public during her presentation.

Ethics – Steve Gawlik – ESD Legal

This presentation was done during Executive Session prior to the public portion of this REDC meeting, however, Steve did give a brief presentation at the public meeting with regard to the following topics: Code of Conduct; conflicts of interest; confidential information; unwarranted privileges; recusals and documentation process; and Statements of Interest.

SPIN CAR – Devin Daly, CEO/Co-Founder

Spin Car develops, markets, and manages computer software that provides automobile dealers worldwide with the capacity to provide 360° views of vehicles on their websites. In January 2018, this Company accepted a \$900,000 Excelsior Jobs Program incentive proposal.

NYS Science & Technology Law Center – Jack Rudnick, Director & Molly Zimmerman, Assoc. Director

In August 2004, Empire State Development's Division of Science, Technology and Innovation (NYSTAR) recognized the unique value and economic contributions of the Technology Commercialization Law Program (TCLP) and established the New York State Science + Technology Law Center at Syracuse University College of Law. The mission of the NYS STLC is to facilitate New York State's economic development by leveraging the experience and expertise of law faculty and students to assist even more NYS businesses and institutions in delivering new and emerging technology to the marketplace. The NYS STLC has completed approximately 250 projects in the last 3 years. The NYS STLC provides support for technology specific accelerators; clean energy, manufacturing, UAS, biotech and IT. NYS STLC helps to



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reduce failure rate of small businesses. NYS STLC has worked with approximately 45 start-ups that have become established companies and created about 130 new jobs. Some of their successes are: MolecuSense, Inc., Traverse Biosciences; Regeneron, and Heliohex.

Life Science Presentation – David Amberg, Vice President for Research, Professor of Biochemistry and Molecular Biology, SUNY Upstate Medical University provided an update on how to develop a Center of Research & Innovation in Biomanufacturing (CRIB) capable of producing life-saving vaccines and immunizations (V&I) on many diseases that are emerging worldwide that currently don't have cures. Currently, the system is not streamlined and no one lab exists that allows the development of V & I therefore it takes years to ultimately get approvals for human use. By using the CRIB approach, it will reduce the time it takes significantly because this facility will support discovery, preclinical development, and the 3 phases needed to go from animal to human use, to licensing, to production and delivery.

Ag Committee Update – Dan Kolinski, Deputy Director, CNY REDC

NYFAC - The Ag Committee has agreed the Central New York would not be able to commit to the New York Food and Agriculture Competition until details of the competition were finalized.

NYG&C – Dan and Isabelle Harris are working with Onondaga County to better understand program and discuss ways to coordinate with State efforts.

Funding Sources for Famers and Ag Businesses – CNY would like to create an event and a distributable resource guide that focuses on sources of funding.

Downtown Revitalization – Round Three – Julie Sweet, Department of State

- No significant changes to Round Three requirements for DRI. Here are some highlights touched on during presentation:
- Downtowns with a critical mass of activity, strong local economy, and high quality of life for diverse residents.
- Robust downtown population and business growth that bolsters both the local and regional economies.
- Pipeline of new transformative housing, economic development, transportation, and community projects.
- Ability to leverage DRI funds with other public and private funding sources.



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- CFA applications that demonstrated they would advance downtown revitalization through transformative housing, economic development, transportation and community projects that will attract and retain residents, visitors and businesses were given priority consideration.

Round 8 CFA Presentation – Ali Walsh

Another \$750 million available for funding in Round 8. The round opened on May 1, 2018 and the submission deadline is 4:00pm on July 27, 2018. Priority projects and scores are due October 1, 2018, with announcements being made late fall. Priority project focus should include placemaking, workforce, tradeable sectors, and innovation.

Project Outreach Update – Randy Wolken, President, MACNY

Six public forums were held that produced 200 attendees. The Cayuga County forum was also live streamed and had 171 views. From these forums, 13 potential projects were submitted.

Project Updates – Jim Fayle, Regional Director, Central New York

Jim gave updates on the status of projects from previous rounds including Round 7. Of 233 projects 76 were complete and 88 projects are progressing with no problems. He also updated the Council on URI projects.