

Southern Tier Regional Economic Development Council Meeting

Binghamton University, Innovative Technology Complex, Smart Energy Building

May 11, 2018

12:00-2:00

Executive Session 12:00-1:07

Council Members Present: T. Tranter, H. Stenger, J. Garnar, B. Hale, L. Shumaker, M. Stamm, L. Tinney, B. Lifton, M. Sauerbrey, R. Sotak, S. Trichka, M. Field, R. David, M. Field, E. Hartman, M. Krusen, K. Boor, B. Schindler

Council Members Alternates: T. O'Hearn (for D. Fagan), J. Johnson (for J. Hauryski), S. Craig (for L. Wilcox), A. Condarco-Quesada (for M. Opperman), J. Smith (for M. Laliberte), S. Duncan (for K. McLaughlin), S. Lattin (for T. O'Mara), K. Borgella (for M. Robertson)

State Agency/Local Government/Staff: F. Hochheiser (ESD), A. Johnson (DOL), J. Sweet (DOL), G. Weixel (ESD), A. Walsh (ESD), R. Reardon (DOL), C. Crouch (NYS Assembly), D. Lupardo (NYS Assembly), P. D'Amato (DEC), P. Eshbaugh (DOT), J. Williams (DOT), D. Howell (ESD), J. Roman (ESD), T. Kocak (ESD), S. Mora (ESD), J. Bedrin (ESD), K. Grippen (CHAMBER)

T. Tranter called the meeting to order and requested that Council members and alternates introduce themselves.

T. Tranter called for approval of minutes from the 01/24/18 REDC meeting. E. Hartman moved to accept the minutes of the 01/24/18 REDC meeting as presented, seconded by M. Field. The members voted in favor and the minutes were approved unanimously.

B. Hale provided a URI Update, including the number of applications received and status of each.

Work group updates

T. Schryver, Co-Chair of the Innovative Cultures Work Group provided an update about the review of applications in conjunction with Tourism Promotion Agencies as well as information about upcoming business plan competition focused on food, agriculture and beverage industries.

County Executive J. Garnar provided an update on the Greater Binghamton Work Group, including an update on the progress of the Greater Binghamton Fund initiative.

J. Johnson provided an update on the Food and Agriculture Work Group including the recent ground breaking of an ultra-premium beverage facility in Schuyler County.

M. Krusen provided an update on the Advanced Manufacturing Work Group, including an event on May 23<sup>rd</sup> being organized around childcare that is being co-sponsored by the Workforce Development Work Group as well as working with all manufacturing companies to promote 2018 CFA applications.

J. Conway provided an update on the Workforce Development Work Group which included information about bimonthly meetings, discussions about transportation, apprenticeships, childcare, and other key barriers to work, and sharing best practices and programs that are working in the area.

Commissioner Reardon commented on earning potential for women challenged by childcare and transportation and discussed state funding opportunities for apprenticeship programs particularly in IT, agriculture, and health care.

J. Miller provided an update on the Elmira DRI and the ground breaking of the cornerstone mixed-use project at 100 West Water Street. The developer Park Grove Realty has two committed commercial tenants with anticipated construction completion in February 2019.

T. O'Hearn provided update on Watkins Glen DRI process. Watkins Glen submitted proposed projects to the state and waiting for final funding decisions. Watkins Glen has seen an enormous amount of business interest in the Village because of the DRI.

J. Sweet presented information about Round 3 of the DRI. A. Walsh summarized resources included in Round 8 of the CFA.

Guest speakers included Mike Krusen as well as Mark Bowers and Melissa Vargas of the United Way of Broome County discussing the City of Elmira Poverty Reduction Initiative and the Binghamton-Broome Anti-Poverty Initiative.

#### Staff Report

D. Howell presented the staff report, including the new website for ESD, upcoming CFA workshops, the REDC Work Group retreat, and the federal opportunity zone program.

D. Howell reviewed upcoming dates:

Round 8 CFA Workshop, Ithaca – May 14

REDC Work Group Retreat – May 15

CFA Trainer Roundtable – May 16

AM & WD Work Group Joint Event on Childcare – May 23

Round 8 CFA Workshop, Binghamton – June 11

MWBE Expo – June 15

Southern Tier REDC Meeting – June 21

Southern Tier REDC Meeting – September 6

## Public Comment

Alan Michaels of Industry Building Blocks discussed the promotion of industry clusters and recommended the mapping of Southern Tier industry clusters.

There being no further public comment, T. Tranter thanked everyone for attending and the meeting was adjourned.