

Bassmaster Fishing Tournament on the St. Lawrence River

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61 Area Development Drive Plattsburgh, NY 12901 October 1, 2018

Howard Zemsky, President Empire State Development Corp. 633 Third Avenue New York, New York 10017

Dear President Zemsky:

Nc 8. The title and theme of our 2018 submission.

Nc represents the discovery of a potent and dynamic element of progress in the North Country. It is a combination of an array of previously known elements for economic success in our region, awaiting the active ingredients of regional solidarity and state empowerment and support.

Through the trust and partnership of Governor Andrew Cuomo and our state legislators, we have energized our remarkable assets and opportunities in a steady path of progress over seven successive years. And now we are ready for an eighth year of advancement: Nc to the eighth power!

Nc 8 represents the fullness of revelation and discovery as we have embraced the power of regional partnership and welcomed historic new levels of support from New York State. And just as it represents historic advancements in areas such as destination tourism and value-added agriculture, we are also enjoying the increasing benefits of technology related investments such as broadband access, our large and growing Transportation Equipment and Aerospace Cluster including the disruptive technology of Norsk Titanium, emerging biotech opportunities, the steady success of our Innovation Hot Spot at Clarkson and more.

The projects and continued collaborations we are ready to implement in 2019 provide a strong and proven trajectory that, with the continued full partnership of New York State, will take us to the next level: Nc 8.

Onward and upward!

Sincerely

Andhay Stalli

Tony Collins Co-Chair

Garry Douglas Co-Chair

Remodeled Hotel Saranac. Saranac Lake. NY

#### NORTH COUNTRY REGIONAL ECONOMIC DEVELOPMENT COUNCIL MEMBERS

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**Garry Douglas** President & CEO. North Country Chamber of Commerce Co-Chair

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John Donoghue, President. Laborer's Local #186 Member

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**Country Association** 

Owner, Giroux Family Farm

Development Corporation

**James Lazore** 

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Director. Economic Development, St. Regis Mohawk Tribe Member

**Michele Ledoux** Executive Director. Cornell Cooperative Extension Lewis Member

James McKenna President & CEO, Regional Office of Sustainable Tourism Member

**Brian Murray** Owner, Washington Street Properties Member

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John Zielinski Executive Director, CITEC **Business Solutions** Member

Joseph Butler Jr. Mayor, City of Watertown City Mayor

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#### The North Country Will Lead the Economic Renaissance of New York State's Small Cities and Rural Communities

#### We will...



Energize our communities by building on growth in the aerospace, transit equipment, defense, biotech, energy, and manufacturing industries



Leverage our gateway to Canada, the nation's largest trading partner, to lead the state in global investment



Attract and nurture entrepreneurs through innovation to catalyze the highest per capita rate of small business start-ups and expansions in the state



Invest in community development infrastructure that expands opportunities and capacity



Innovate effective rural healthcare and education delivery networks



Elevate global recognition of the region as one of the special places on the planet to visit, live, work and study



Activate tourism as a driver to diversify our economies by creating demand to accelerate private investment



Invest in agriculture as we help feed the region and the world while creating the greenest energy economy in the state

### Executive summary

The **North Country** has long had the elements for success. Vast natural beauty and resources. Iconic tourism destinations. Strong linkage with Canada and, through Canada, the world. Manufacturing capacity with the beginnings of strategic clustering. Downtowns poised to support economic development if revitalized. A unique legacy with unique assets for global sports. Clear infrastructure opportunities from broadband to airports, just awaiting investment. A crucial role in national defense through Fort Drum.

The missing ingredient was empowerment and full partnership from the State of New York. But oh, what a process of discovery and advancement beginning eight years ago once the REDC system allowed us to identify our own strategies and priorities with the state investing in the right North Country opportunities.



Through this period of shared advancement, we have arrived at the discovery of a powerful new element: **Nc**<sup>8</sup>.

**Nc** is the **North Country** as a unified force of all of the previously known ingredients, infused with unprecedented region-wide collaboration and taken to the 8th power as we look to the eighth year of compounded progress.

- We have seen the North Country's emergence as a globally recognized hub for Transportation Equipment and Aerospace production, with the current Norsk Titanium project representing the third leg of a 20 year strategy to attract rail, road and then aerospace manufacturing.
- We have seen new records in tourism numbers as we have focused on major new tourism infrastructure such as hotels and attractions.
- We have seen a major revival of our place in world sports competition with the Governor's investments in sports infrastructure and regional collaboration to draw major new events such as the 2019 International Children's Winter Games, the 2023 World University Games, World Cup events, an amazing array of national and international fishing tournaments and other competitions.

- We have seen new heights in our economic partnership with Canada, from foreign direct investment to cross border tourism, along with infrastructure investments in key facilities such as the Port of Ogdensburg.
- We have seen our key airports reach new heights at Plattsburgh, Watertown and Ogdensburg.
- We have seen amazing progress in broadband access across a region which many said could never be fully served.
- We have seen focused investments in many of our downtowns, capped with the extraordinary plans now unfolding in our three DRI communities.
- We have seen our hub and spoke approach to our Innovation Hot Spot at Clarkson support entrepreneurs and business opportunities across the region.
- We have seen a blossoming of agri-tourism and new food and beverage enterprises including wineries, breweries, maple and cheese.
- We have seen the near full retention of forces at Fort Drum following investments in housing, alternative energy and the preservation of clear areas around the base.

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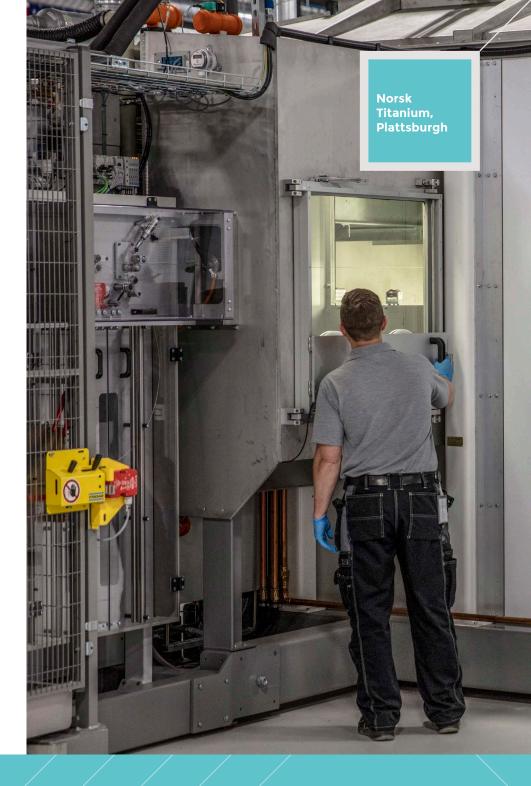


As Governor Cuomo listened to our needs and supported our year by year progress in each case, we now look back with pride in what we see as a real role in highlighting strategic opportunities for statewide initiatives and commitments by the Governor:

- BROADBAND
- VALUE-ADDED AGRICULTURE
- REGIONAL AIRPORT DEVELOPMENT
- DESTINATION TOURISM INFRASTRUCTURE
- DOWNTOWN REVITALIZATION AS ECONOMIC DEVELOPMENT
- REGIONAL STRATEGIC CLUSTERS

In our approach to year eight, we are excited to look back upon all of the historic progress that the North Country and state have made together, with strong performance on project delivery and strong advancement in each of our major strategies. And the total picture is even greater when looking beyond the annual CFA process to the other major investments we have earned from the state and what is being accomplished in each case with our active engagement including the Norsk Titanium project, the Governor's investments in Whiteface and the former Olympic venues, historic new levels of air service resulting from airport investments and so much more.

The **North Country** – "**Nc**" – is indeed a new, singularly potent and dynamic element of progress, about to be taken to the 8th power through investment in the projects brought forth this year. We have, together, discovered the formula for success.



## Progress of the Region

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## State of the region

#### **GENERAL ECONOMIC INDICATORS**

#### Number of Establishments

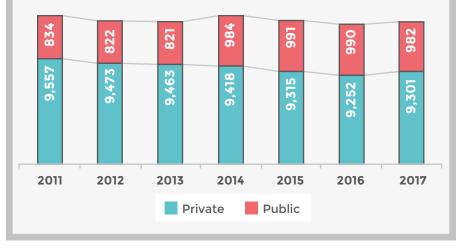
In 2017, 10,283 establishments were doing business in the North Country, 90 percent of which were privately owned (9,301); the remaining 10 percent (982) were public entities. While these figures represent a 1 percent decline (a decrease of 108) in the total number of establishments since 2011, there are 41 more establishments operating in the North Country than there were in 2016, representing an overall increase of 0.4 percent. This net change is due to the establishment of 49 new private businesses that have begun operating in the region since last year (an increase of 0.5 percent).

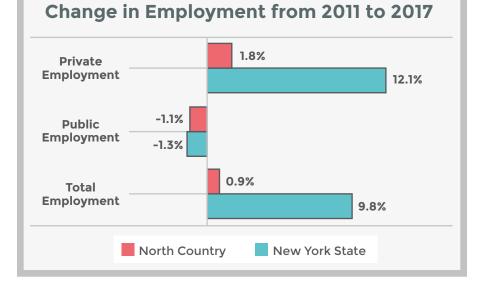
#### **Private Sector Employment**

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Private employment in the North Country engaged 106,894 workers in 2017, a 1.8 percent increase (1,859 employees) since 2011. From 2016 to 2017, private employment in the region grew by 128 positions or 0.1 percent.

#### Number of Establishments Operating in the North Country over Time



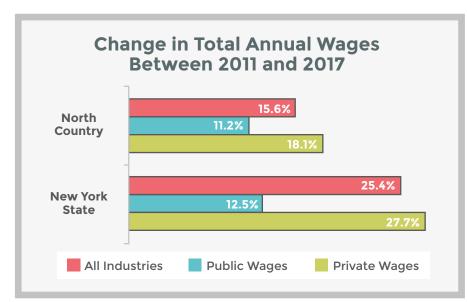


#### **Public Sector Employment**

There were 44,202 public employees working in the North Country in 2017, a decrease of 1.1 percent, 507 fewer positions, since 2011, and a 0.8 percent increase, 373 new workers, since 2016.

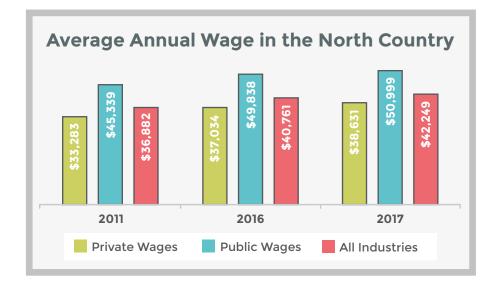
#### **Total Annual Wages**

Between 2011 and 2017, total annual wages for the North Country's private sector grew by 18.1 percent to more than \$4.1 billion, compared to the state's 27.7 percent increase to more than \$567 billion. Wages for the region's public sector grew by 11.2 percent to more than \$2.2 billion, versus a 12.5 percent increase for the state to \$86.6 billion. Total annual wages for all of the region's industries grew by 15.6 percent to \$6.3 billion, compared to 25.4 percent for the state's total annual wages, which exceeded \$654 billion.



#### **Average Annual Wages**

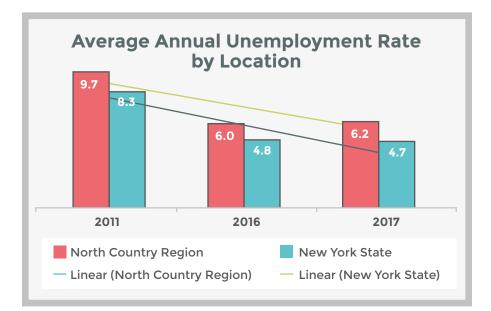
In 2017, the average annual wage for private sector employees in the North Country was \$38,631, an increase of \$5,348, or 16.1 percent, from 2011. During that same time frame, average annual wages for public sector employees grew by \$5,660, or 12.5 percent, to \$50,999. Overall, the average annual wage for all industries in 2017 was \$42,249, an increase of 14.6 percent, \$5,367, since 2011. Between 2016 and 2017, wages grew by 4.3 percent, \$1,597, for private sector employees; by 2.3 percent, \$1,161, for public sector employees; and by 3.7 percent, \$1,488, for all industries.



#### **Unemployment Rate**

For both the state and the region, unemployment rates have declined since 2011. The North Country's unemployment rate in 2017 was 6.2

percent, a decrease of 3.5 percentage points from 2011 (9.7 percent), and a 0.2 percentage point increase from the 2016 unemployment rate of 6 percent. The unemployment rate for the state, meanwhile, was lower in 2017 at 4.7 percent, down 3.6 percentage points from 2011 (8.3 percent), and a 0.1 percentage point decrease from the 2016



unemployment rate (4.8 percent).

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#### Veteran Unemployment Rate

In 2016 the unemployment rate among North Country veterans was 5.4 percent, slightly lower than the state average of 5.8 percent. Between 2012 and 2016, unemployment among the region's veterans decreased by 6.5 percentage points, which was more than double the

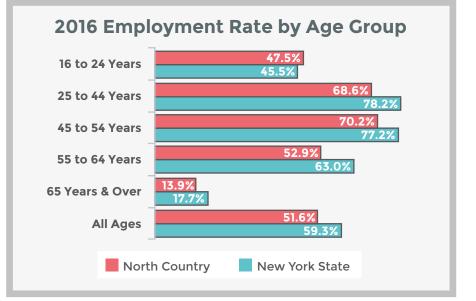
#### Unemployment Rate Among Veterans over Time

Location	2012	2015	2016	2015-16 Change	2012-16 Change
New York State	8.8%	5.3%	5.8%	0.5%	-3.0%
North Country	11.9%	5.6%	5.4%	0.2%	-6.5%

decline for the state average at 3 percentage points.

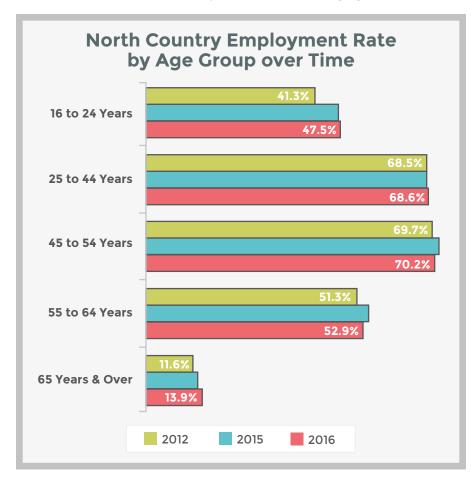
#### **Employment by Age Group**

In 2016, the employment rate for all North Country residents was 51.6 percent, compared to 59.3 percent for the state. Residents aged 45 to 54 years had the highest employment rate in the region at 70.2

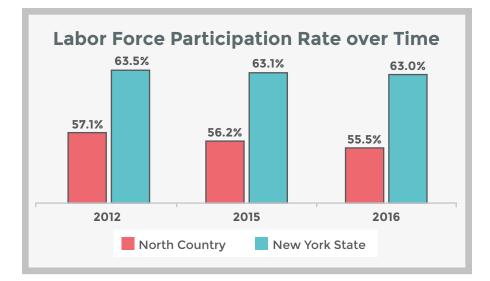


percent (compared to 77.2 percent for the state as a whole), followed by 68.6 percent for persons aged 25 to 44 years (the state's rate for this group was 78.2 percent). Persons aged 16 to 24 years in the region had the lowest employment rate at 47.5 percent, but this rate exceeded the state's rate at 45.5 percent. Persons aged 55 to 64 years in the North Country had an employment rate of 52.9 percent, while the state rate for this age group was 63 percent.

Between 2012 and 2016, employment rates for all age groups in the



North Country grew or remained steady. During that time frame, the employment rate for persons between the ages of 16 and 24 years old experienced the greatest gain, with a 6.2 percentage point increase to 47.5 percent in 2016. Employment rates for persons aged 25 to 44 years and 45 to 54 years remained steady during that time period, growing by less than 1 percentage point to 68.6 percent and 70.2 percent, respectively. Compared to 2012, the employment rate for persons aged 55 to 64 years grew by 1.6 percentage points to 52.9 percent in 2016,



and for persons 65 years and older, grew by 2.3 percentage points to 13.9 percent.

#### Labor Force Participation Rate

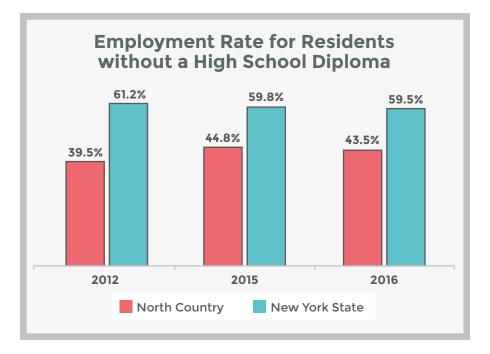
In 2016, the labor force participation rate for all ages in the North Country was 55.5 percent, down seven-tenths of a percentage point

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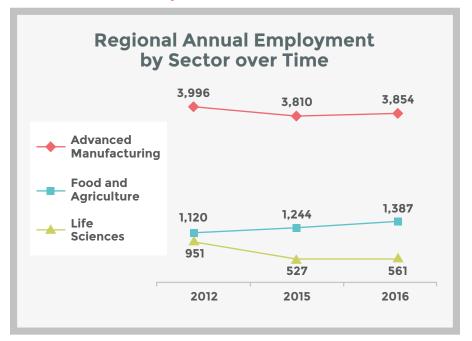
from the previous year, and down 1.6 percentage points from 57.1 percent in 2012. Meanwhile, in 2016 the labor force participation rate for the state was 63 percent, down half a percentage point since 2012, and down by one-tenth of a percent since 2015.

#### Labor Force Participation Rate for Age Groups without High School Diplomas



While the 2016 employment rate for North Country residents without high school diplomas lags behind the state average (43.5 percent for the region and 59.5 percent for the state), the rate for the region improved by four percentage points since 2012 while the state average declined by 1.7 percentage points.

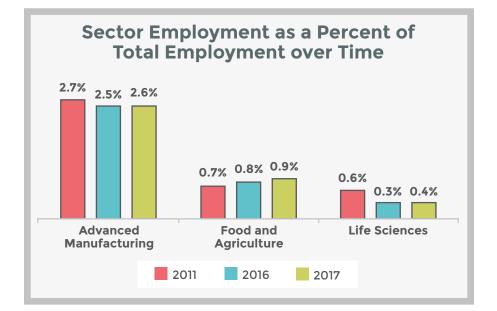
#### **Economic Data by Sector**

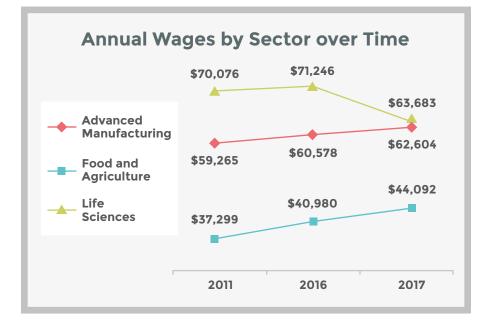


Between 2011 and 2017, employment in the North Country's Advanced Manufacturing sector decreased by 3.6 percent to 3,854 employees, while employment in Food and Agriculture grew by 23.8 percent to 1,387 workers. During that same time frame, employment in the Life Sciences sector decreased by 41 percent to 561 workers.

Between 2011 and 2017, employment for each sector as a percent of the region's total employment changed to a small degree. In 2017, employment in the North Country's Advanced Manufacturing sector accounted for 2.6 percent of the region's total employment levels,

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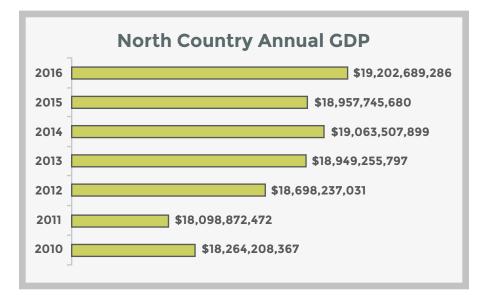




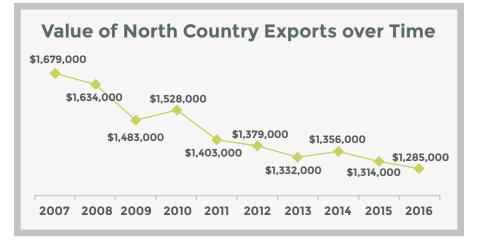
down one-tenth of a percent from 2011. Meanwhile, employment in Food and Agriculture grew by two-tenths of a percent to 0.9 percent in 2017. Employment in the Life Sciences accounted for 0.4 percent of total employment in the region during 2017, down two-tenths of a percent since 2011.

In 2017, the average annual wage for Life Sciences employees in the North Country was \$63,683, down 9.1 percent from \$70,076 in 2011. The 2017 annual wage for employees in Advanced Manufacturing was \$62,604, up 5.6 percent during that same time frame. Meanwhile, employees in Food and Agriculture experienced the largest gain—18.2 percent—in earnings with an average annual wage of \$44,902.

#### **Gross Regional Product**



In 2016, the North Country's Gross Regional Product (or regional GDP) exceeded \$19.2 billion, up 6 percent from \$18 billion in 2011, and up 1 percent from \$18.9 billion in 2015. These gains are lower than the increases in the statewide Gross Domestic Product (GDP). In 2017, the state's GDP was in excess of \$1.43 trillion, up 18 percent from 2011 (\$1.2



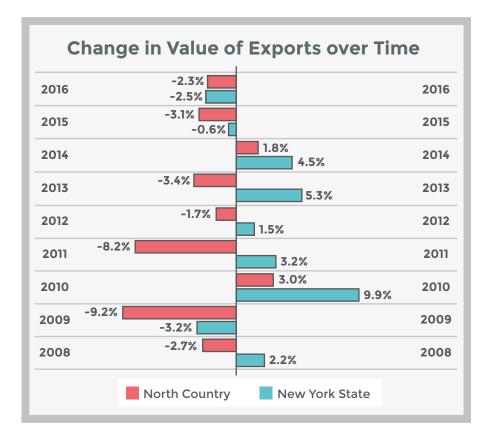
trillion), and up 2 percent from the previous year (\$1.4 trillion).

#### Value of Regional Exports

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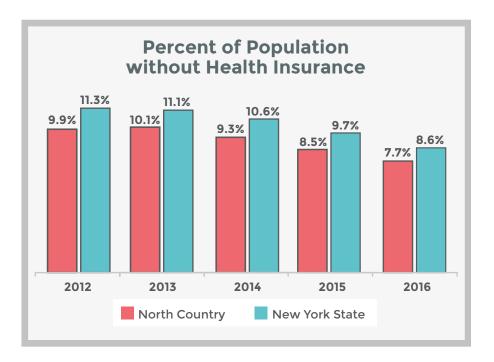
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The value of the region's exports in 2016 exceeded \$1.2 billion, \$118 million less than in 2011 (a decrease of 8.4 percent), and \$30 million less than in 2015 (a decrease of 2.3 percent).



#### **Annual Change in Value of Exports**

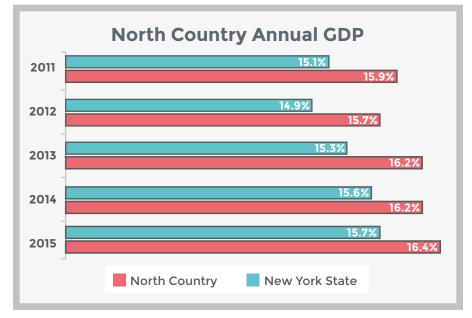
With the exceptions of 2010 and 2014, the annual change in the region's exports decreased between -9.2 percent (in 2009) and -1.7 percent (in 2012).



#### **QUALITY OF LIFE INDICATORS**

#### **Residents Lacking Health Insurance**

Compared to the State of New York as a whole, the North Country consistently has fewer residents who lack health insurance, and the number of those without health care has been decreasing since 2012. In 2016, 7.7 percent of the region's population was uninsured, a decline of 2.2 percentage points from 2012 versus a 2.7 percentage point decline to 8.6 percent for the state overall.



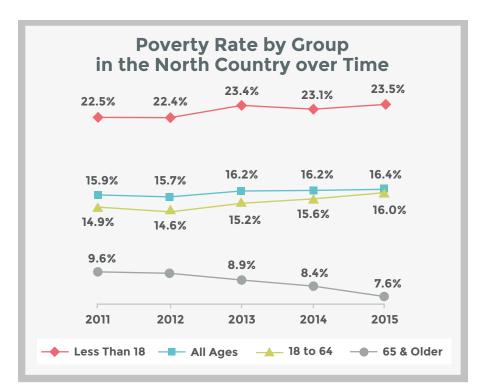
#### **Poverty over Time**

Since 2011, the poverty rates for the region and state have steadily

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North Country M	igration ove	r IIme
Time frame	Stayed in region	Left state

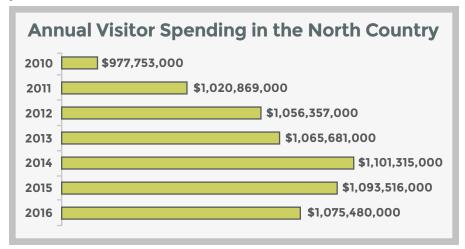
2011 to 2012	92.3%	3.8%
2012 to 2013	92.3%	3.6%
2013 to 2014	92.3%	4.4%
2014 to 2015	91.9%	4.9%
2015 to 2016	93.6%	4.2%
Change since 2011	1.3%	0.4%
Change since 2015	1.6%	-0.7%

increased. In 2015, the poverty rate for all ages in the North Country was 16.4 percent (compared to 15.7 percent for New York State), up one-half of a percent from 2011 (versus a 0.6 percent average increase for the state).

Residents younger than 18 years old had the highest poverty rate in the region at 23.5 percent, compared to 22.2 percent for the state. The lowest 2015 poverty rate in the North Country was among persons 65 years and older at 7.6 percent, which was lower than the state average of 11.5 percent. Meanwhile, the poverty rate for persons ages 18 to 64 years was 16 percent, an increase of 1.1 percent since 2011's poverty rate of 14.9 percent for that age group.

#### **Migration**

Between 2015 and 2016, 93.6 percent of the North Country's residents stayed in the region (up 1.3 percentage points since the 2011–12 time frame), while 4.2 percent moved out of the state, an increase of 0.4 percent from 2011 to 2012.

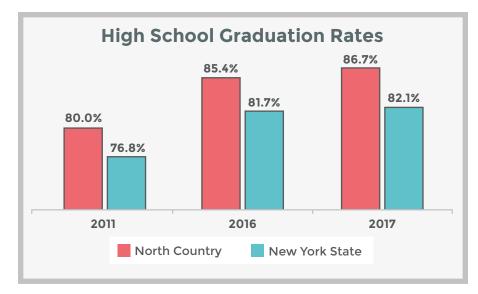


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#### Commuting

In 2016, the mean travel time to work for North Country commuters was 20.2 minutes, and the median travel time was 15 minutes. Both of these figures were unchanged from 2014.

#### **Visitor Spending**



In 2016, annual visitor spending in the North Country exceeded \$1

billion, up 5 percent (or \$54 million) from 2011, and down 2% (or \$18 million) from 2015.

#### **High School Graduation Rates**

The North Country's graduation rates have consistently been higher, and have improved at a greater rate than the state's average. In 2017,

86.7 percent of the region's seniors graduated from high school compared to 82.1 percent for the state, a regional improvement of 6.7 percentage points since 2011. Between 2011 and 2017, the state's graduation rates improved by 5.3 percentage points.

#### NORTH COUNTRY KEY REGIONAL INDICATORS

#### **Defense Payroll and Contracts**

In 2017, total direct employment from Fort Drum's operations comprised 18,832 employees with a payroll of \$927.6 billion, making it the largest single-site employer in New York State. Since 2011, Fort Drum's direct employment has decreased by 23 percent, and payroll declined by 24 percent. The decline in both categories is due to the deactivation of the Fort's 3rd Brigade after more than a decade of service in the global war against terror.

#### **Creating the Cleanest Energy Economy**

In 2016 the North Country was home to 26 "Main Tier" renewable energy facilities that were either in operation or under construction. These facilities include biogas, biomass, hydroelectricity, and wind power, and are responsible for generating in excess of 1,179 MW of renewable energy, which accounts for 58 percent of the total renewable energy production in the state.

#### **Agricultural Production**

The North Country continues to be home to one-fifth of all dairy cows in the state, and Jefferson and St. Lawrence Counties are 2 of the top 10 counties for volume of milk production in the Northeast Milk Market Order Area, which extends from northern New Hampshire to northern Virginia. Between 2011 and 2017, milk production in the North Country grew by 10 percent, while the number of dairy farms declined by 12 percent. The decline in farm operations, in the region as well as the state, has been exacerbated by the last four years of depressed milk prices. Meanwhile, between 2011 and 2017, beef cattle in the region grew by 9 percent to 15,500 head.

#### **Connection to Canada**

Since 2011, the number of tractor trailers entering U.S. border crossings in the North Country grew by 12 percent to 598,622 trucks. The number of loaded truck containers brought into the United States via the North Country grew by one-third to 556,341 containers. Although the number of trains entering the United States through North Country ports of entry declined by 19 percent, the number of loaded rail containers brought in by train grew by 12 percent to 74,976 train cars.

#### Investments in the Workforce (WDBs)

In 2017, the North Country provided job training assistance to 876 lowincome residents or displaced workers. Between Rounds I and VII a total of 6,191 residents have been assisted.

#### **Assisting Manufacturing Firms**

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Between 2011 and 2017, CITEC Business Solutions, the North Country's Regional Technical Development Center, advised 348 manufacturing firms throughout the region on improving business operations and production efficiencies. CITEC's technical assistance led to improved business productivity in excess of \$115.3 million and supported 1,687 jobs.

#### **Assisting Entrepreneurs**

Clarkson University's Shipley Center guides innovators through the complex process of commercializing designs and inventions. From 2011 to 2016, the most recent year data is available, the Center helped launch 134 companies by advising and mentoring new and emerging entrepreneurs on marketing, securing patents, and establishing branding, which yielded 258 jobs.

## Status of past priority projects

#### **PROGRESS SINCE 2011**

To date, 92 projects in the North Country have been awarded priority project funding from Empire State Development. Of these projects, 76 percent, 70 projects, are complete or are on schedule for completion; and only 9 percent are progressing slowly, or present concerns. Fourteen projects, representing 15 percent of those originally awarded priority project funding, were cancelled or funding was declined by the recipient.

#### 2017 PROGRESS ON PAST PRIORITY PROJECTS

**TOURISM**: After a four-year renovation process, the Hotel Saranac (CFA 2013) reopened its doors in January 2018. Originally built in 1927, this historic building now shines as the economic cornerstone of Saranac Lake's downtown business core, thanks to the state's successful \$5 million investment into the hotel's restoration. The Hotel Saranac, now managed under Hilton's chain of boutique hotels, symbolizes the rebirth of a community that was most recently awarded Downtown Revitalization Initiative funding.

SMALL BUSINESS: Local small business Carpe Insectae (CFA 2017) used its award to purchase a labeling machine for its all-natural insect repellents. Before acquiring the equipment, the company labeled bottles by hand and sold its products in 48 stores. By the end of 2017, Carpe Insectae's products were available in 600 locations. By June 2018, the business had already reached its 2018 goal to double its market, and its products are now sold at more than 1,200 locations. Company sales are expected to grow even more as Carpe Insectae recently acquired a license to sell its products using the "The Old Farmer's Almanac" brand, an American company that has been in operation since 1792. **TRANSPORTATION:** The Ogdensburg Bridge and Port Authority (CFA 2015) recently announced that it broke another record for air passenger travel in 2018. In July, OBPA welcomed its 30,000th passenger of the year, a significant milestone that would not have been attained without the state's support for expanding OBPA's runway to accommodate commercial airline jets. Meanwhile, the Plattsburgh International Airport's \$38 million expansion (funded through the Governor's Upstate Airport Economic Development Competition) is nearing completion. Once complete, the airport will feature a restaurant, bar, and "Taste of NY" kiosk in the airport's secure area. A Federal Inspection Station to welcome and clear international travelers is under construction with funds from a 2013 CFA award. These projects enhanced a \$54.6 million terminal expansion initiated by Clinton County, which owns the airport. This August, the expanded airport began offering passengers non-stop service to and from Dulles International Airport via Sky West, a subsidiary of United Airlines. As part of the expansion, site improvements have been completed to prepare for the attraction and development of a hotel on the airport site.

**AGRICULTURE:** Zehr's Flowers and Landscaping (CFA 2016) finished construction of a 5,000-square-foot facility which features two greenhouses and a retail center on seven acres of land. The horticultural operation is vertically integrated, as all of the plants sold through its retail center are grown on site. Founded in 1984 as a roadside stand, Zehr's Flowers has expanded exponentially beyond retail sales and offers its customers hydro-seeding, plant and garden installation, and erosion control services.

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MANUFACTURING: Last spring, Jeffords Steel and Engineering Company (CFA 2016) completed the construction of an 8,000-square-foot addition to its Potsdam location, doubling the company's manufacturing and fabrication space and creating 10 new manufacturing jobs. The business purchases steel as a raw material and fabricates job-specific, structural steel building components, which are then delivered to construction sites throughout the northeastern United States. Recent Jeffords Steel structural manufacturing contracts have supported other regionally significant projects in the North Country, including construction of Plattsburgh International Airport's Multi-Modal Building and renovations to the Olympic Training Center in Lake Placid.

#### LEVERAGE OF STATE INVESTMENT IN PRIORITY PROJECTS

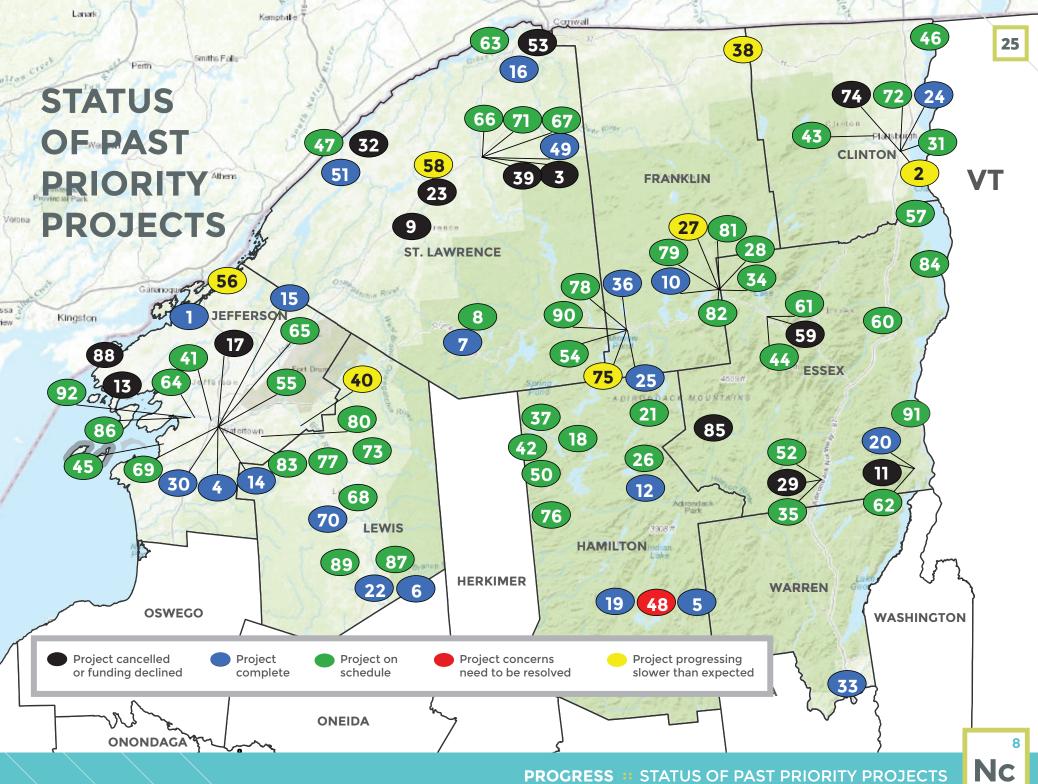
To date, the North Country has successfully leveraged more than \$476.5 million in public and private investment with the \$85.2 million in Empire State Development capital funding for priority projects. This has achieved an overall leverage ratio of \$5.60 for every dollar awarded by the state. (These figures exclude cancelled, terminated, or declined awards as directed in this year's guidebook.)

#### **PRIORITY PROJECT STATUS**

Color	R1	R2	R3	R4	R5	R6	R7	All Rounds	% Products
Blue	6	9	3	0	2	1	0	21	23%
Green	1	2	6	3	8	16	13	49	53%
Red	0	0	0	0	1	0	0	1	1%
Yellow	1	0	1	2	0	3	-	7	8%
Orange	0	0	0	0	0	0	0	0	0%
Black	2	4	2	1	1	2	2	14	15%
Totals	10	15	12	6	12	22	15	92	100%

#### Leveraged Investment of ESD Capital Grants Awarded to Priority Projects

YEAR	ROUND	ACTIVE CFA TOTAL	TOTAL COST	AWARD AMOUNT	LEVERAGE RATIO
2011	RI	8	\$142,132,444	\$21,474,000	1:6.6
2012	R2	11	\$55,805,029	\$13,618,306	1:3.7
2013	R3	10	\$99,506,800	\$16,410,000	1:6.1
2014	R4	5	\$45,145,489	\$8,920,000	1:5.1
2015	R5	11	\$63,763,146	\$10,885,000	1:5.9
2016	R6	20	\$43,897,768	\$7,430,000	1:5.9
2017	R7	13	\$30,615,727	\$6,462,000	1:4.7
Т	otal	78	\$476,522,403	\$85,199,306	1:5.6



Map #	CFA #	2011 Project Name	Status	Map #	CFA #	2015 Project Name	Status
1	5206	1000 Islands Harbor Hotel	Blue	44	53500	Adirondack Health Medical Fitness Center	Green
2	6097	Bombardier Facility Expansion	Yellow	45	57069	Agbotic North Country Value Added Covered Agriculture	Green
3	8466	C Speed Advanced Technology Manufacturing Center in Potsdam NY	Black	46	55204	Belcam Inc., Private Label and Export Development	Green
4	7679	Community Rental Housing Program	Blue	47	55476	Hoosier Magnetics Kiln Replacement & Dust Collection System Upgrade	Green
5	7353	Hamilton County Broadband	Blue	48	54678	Lake Pleasant Lodge Expansion	Red
6	4270	Lyons Falls Mill Site Redevelopment	Blue	49	57353	LC Drives Manufactuing the Next Generation of Electric Motos and Generators	Blue
7	2281	Newton Falls Rail Rehabilitation Phase I	Blue	50	54450	North Country Transformational Community Tourism Revolving Loan Fund Phase II	Green
8	21168	Newton Falls Rail Rehabilitation Phase II	Green	51	50423	Ogdensburg Airport Terminal Expansion	Blue
9	8114	North Country Pastured Mobile Poultry Processing Unit	Black	52	56896	Schroon Lake Hotel Construction	Green
10	7703	Trudeau Institute Enhancing Biosciences in New York	Blue	53	57417	Seaway Timber Harvesting Inc., New Manufacturing Facility	Black
Map #	CFA #	2012 Project Name	Status	54	54793	Village of Tupper Lake Water Supply Distribution Improvements	Green
11	13749	Adirondack Meat Company Expansion	Black	55	55913	Watertown Industrial Center LDC New Building D	Green
12	18361	Adirondack Museum Wood Pellet Boiler System	Blue	Map #	CFA #	2016 Project Name	Status
13	18877	Celtic Energy Farm Cape Vincent Green Energy Willow Project	Black	56	65477	Alexandria Sewer District Construction	Yellow
14	18908	COR Mercy Redevelopment	Blue	57	67717	Ausable Brewing Company Expansion	Green
15	19019	Creekwood Phase II	Blue	58	65495	Canton Maple Hill Infrastructure	Yellow
16	17133	Curran Renewable Energy Wood Fire Combustion Productivity Improvements	Blue	59	64917	Cascade Ski Center	Black
17	19418	Current Applications Expansion Project	Black	60	63600	Elizabethtown Sewer Project	Green
18	39987	DANC Community Tourism Transformation Fund	Green	61	64872	Forever Wild Beverage Capital	Green
19	17926	Hamilton County Broadband Phase II	Blue	62	67160	Fort Ticonderoga Water Project	Green
20	18501	International Paper Natural Gas Energy Conversion	Blue	63	68434	HemoMedica Business Development	Green
21	16948	Long Lake Next Generation Broadband	Green	64	67781	Hi-Lite Airfield Services	Green
22	18042	Lyons Falls Mill Site Redevelopment II	Blue	65	65877	Jefferson Rehabilitation Center UV Flatbed Printer	Green
23	19821	North Country Food Hub	Black	66	66459	Jeffords Steel Expansion	Green
24	16129	Strand Theater Restoration	Blue	67	67426	LC Drive Phase II Expansion	Green
25	16692	The Wild Center's Wild Walk	Blue	68	67091	Lewis County Commerce Park Phase I	Green
Map #	CFA #	2013 Project Name	Status	69	66869	Lincoln Building Revitalization	Green
26	31010	Adirondack Museum Renovations and Upgrades	Green	70	67356	Lowville Producers Dairy Cooperative Lab Equipment	Blue
27	29506	Bionique Testing Laboratories Expansion at Lake Clear Facility	Yellow	71	65450	North Country Children's Museum Interactive Exhibit Development	Green
28	32225	Historic Hotel Saranac Renovations	Green	72		North Country Veterans Center Expansion Phase II	Green
29	29111	Inn on Schroon Lake	Black	73	66919	Omniafiltra Capital	Green
30	30954	Mercy Health Center Redevelopment	Blue	74	67715	SSF Production Extrusion Line Addition	Black
31	31776	Plattsburgh International Airport Terminal Expansion and FIS Facility	Green	75	67951	Tupper Lake Crossroads Hotel	Yellow
32	27135	Port of Ogdensburg Agribusiness Capacity Building	Black	76	64155	Woods Inn Expansion	Green
33	28237	Adriondack Teleworks	Blue	77	67264	Zehr's Flowers and Landscaping Building Expansion	Green
34	30367	Saranac Lake Resort	Green	Map #	CFA #	2017 Project Name	Status
35	30924	Seagle Music Colony Centennial and Campus Improvements	Green	78		Adirondack Public Observatory - Capital Improvements	Green
36	28134	The Wild Center's Wild Walk Phase II	Blue	79		Bionique Lab - M&E/Lab Upgrades	Green
37	31553	Value Added Agriculture Program	Green	80		Busted Grapes Winery Expansion	Green
	CFA #	2014 Project Name	Status	81		Carpe Insectae - M&E Upgrades	Green
38			Yellow	82		Chichota - 27 Brodway Renovations	Green
39	40001	Building Renovation for Regional Arts and Interactive Learning Revitalization	Black	83		Current Applications M&E Upgrades	Green
40	41487	Carthage Joint Wastewater Treatment Facility Improvement	Yellow	84			Green
41	42503	North American Tapes Machinery Purchase for Business Expansion	Green	85		Geodesic Boats	Black
42	39536	North Country Regional Revitalization Fund	Green	86	75511	JCIDA Watertown Business Complex - Infrastructure	Green
43	41150	Twinstate Cyber Security Unit	Green	87	74224	Lyons Falls Mill -Final Demolition	Green
				88	76686		Black
	8			89	72931	Snow Ridge Restore - Capital Improvments	Green
				90	72072	Tupper Lake Wood Pellet Fired Municipal Heat System	Green
	C	<b>PROGRESS #</b> STATUS OF PAST PRIORITY PROJE	CTS	91 92	74671	War Canoe Spirits Distillery Watertown Airport Sewer Upgrades (Town of Hounsfield)	Green
Ν				L ( ) (			Green

# Status of all past projects awarded CFA funding

To date, 561 North Country projects have received funding totaling more than \$223.7 million in state funds. Those state funds have leveraged more than \$1 billion in private and public funds that have been invested in the economy, and are projected to create 2,224 jobs and retain 4,491. Of the total awarded projects, 45 percent are complete and 40 percent are on schedule. The projects represent a variety of business sectors.

**VAPOR STONE RAIL SYSTEMS EXPANSION**: An existing transportation manufacturing business announced in July that it will lease 60,000 square feet of manufacturing and warehousing space that is under construction at the Plattsburgh International Airport. Vapor Stone Rail Systems is an industry leader in the design, development, prototyping, manufacturing, and distribution of door systems for metro rails, and air conditioning system accessories for commuter and passenger trains. In addition to spending nearly \$2.5 million in machinery and relocation expenses, the company will utilize \$700,000 in Excelsior Jobs credits to create 52 new positions and provide these new hires with job training to support Vapor Stone's expanded operations.

PARADOX BREWERY EXPANSION: This spring, Paradox Brewery

broke ground in North Hudson to construct a 22,000-square-foot brewing facility at the former Frontier Town amusement park. With a \$500,000 award, the state leveraged \$4.7 million from the company to construct the brewing plant and install machinery, equipment, and a waste treatment system. The brewery anticipates being operational by December 2018 and opening its tasting room in the spring, creating 22 new jobs for the area.

**CURRENT APPLICATIONS:** This electric motor manufacturer purchased and installed a digital armature balancing machine and automated grinder—assisted in part by a 2017 CFA award. The new equipment has allowed the company to bring high-volume machining work that had previously been out-sourced to China to its Watertown, NY, facility. In boosting production capacity and quality control, the project will help the company to be more competitive in the global marketplace. The company has kept pace with its projected new job creation, going from 54 to 59 employees in the first year.

**NORTH AMERICAN TAPES:** The Canadian-owned 2014 priority project award recipient completed installation of a new extruder mill to double manufacturing capacity for its hockey and athletic tapes. The company currently employs 44 workers.

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#### A REPLICA STAR TREK SET IN THE NORTH COUNTRY:

This spring, approximately 1,400 ticket-goers were drawn to Ticonderoga to meet William Shatner and tour an officiallylicensed Star Trek set replicated from the original 1960s television series. Meticulously recreated with blueprints from CBS, the set is the creation of Star Trek superfan James Cawley who spent the past 14 years on its design and construction. The project repurposed a 13,000-square-foot former grocery store to feature exact replicas of the bridge of the Starship Enterprise, and its captain's quarters, briefing room, corridors, and transporter room. Now in its third year of seasonal showings, the set draws Trekkies from the region, New York City, and as far as Orange County. Fans purchase tickets ranging in price from \$80 to \$1,500, and this year waited in line for more than an hour to meet and mingle with Shatner. The annual event and venue have been featured in Yahoo! News and the UK's Daily Mail. NORTH COUNTRY CHILDREN'S MUSEUM: The region's newest museum for kids is now open. The museum received a 2016 CFA award and after six years of planning and raising nearly \$1 million for design and construction, the museum now occupies a 3,500-square-foot space in Potsdam's historic downtown district and promotes learning through a hands-on, minds-on, interactive experience. The Children's Museum features six main exhibits: The Maple Tree, which displays the change of seasons every hour; Adirondack Waterplay, which illustrates the region's rivers, ecosystems, and hydropower; STEAM Power, which invites children to the exploration of science, technology, engineering, art, and math; an early childhood Playspace for children ages four and under; Kids Co-op and Bakery, a pretend grocery store; and Construction Zone, a place for children to design and build projects.

#### AGGREGATED STATUS OF ALL PROJECTS

Of the 561 CFA projects awarded in the North Country for Rounds I to VII, 45 percent are complete (251 projects) and 40 percent (225 projects) are on schedule. Only 6 percent (37 projects) are progressing slowly or have contracts that are not yet executed, and 1 percent (2 projects) present concerns. Eight percent of CFA projects (46) awarded in the region were cancelled or declined.

Color	R1	R2	R3	R4	R5	R6	R7	All Rounds	% Projects
Blue	58	66	48	38	35	6	0	251	45%
Green	5	9	20	19	35	62	75	225	40%
Red	0	1	0	0	1	0	0	2	1%
Yellow	2	2	2	6	2	6	0	20	3%
Orange	0	0	0	1	3	5	8	17	3%
Black	9	11	7	7	4	5	3	46	8%
Total	74	89	77	71	80	84	86	561	100%

#### LEVERAGE OF STATE INVESTMENT IN ALL CFA PROJECTS

CFA projects in the North Country that received contracts secured more than \$223.7 million in state funds, and successfully leveraged more than \$1 billion of public and private funding that was invested the region's economy. These figures exclude projects that received Industrial Development Bond Capital, and achieved an overall leverage ratio of \$4.70 for every dollar invested by the state.

#### **JOB CREATION**

Since the inception of the Regional Council competition, the projected job impact of North Country CFA projects is 2,224 jobs created, 4,491 positions retained, and 1,929 indirect jobs yielded through project implementation.

ROUND	NUMBER OF CFAS	AWARD AMOUNT	TOTAL COST	RATIO
1	65	\$47,354,141	\$229,843,658	1:4.9
2	78	\$29,132,269	\$113,847,322	1:3.9
3	70	\$35,949,710	\$177,068,042	1:4.9
4	64	\$23,359,205	\$86,087,312	1:3.7
5	76	\$28,966,647	\$153,874,788	1:5.3
6	79	\$27,134,520	\$151,768,104	1:5.6
7	83	\$31,830,113	\$143,483,090	1:4.5
Total	515	\$223,726,605	\$1,055,972,316	1:4.7

ROUND	JOBS RETAINED	JOBS CREATED	TEMPORARY JOBS
1	878	565	120
2	751	82	315
3	439	297	366
4	990	168	306
5	569	344	413
6	476	555	260
7	388	213	149
Total	4,491	2,224	1,850

\*Does not include Industrial Development Bond Cap \*Does not include cancelled (black) projects

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Rendering of the Paradox Brewery project

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# Implementation Agenda INPLEMENTATION OF 2018 STATE PRODUCTS PROPRINTES

# Implementation of 2018 state priorities

#### **LIFE SCIENCES**

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#### University Partnerships and Increasing Communications

During the last year, the North Country's colleges and universities have expanded their outreach to the regional start-up and industrial community with a specific objective of strengthening the life sciences and the interconnections between their study in academia and industry. The consortium of colleges in the region has been very active in National Science Foundation seminars, NYS Center for Advanced Technology symposiums, and publicizing international peer-reviewed life sciences presentations; as well as grassroots community outreach initiatives like Science Cafes, pitch workshops for new ideas, and lectures open to the public.

HEARD, the Higher Education and Research Development consortium, is an 11-member body of both public and private colleges and universities and prominent research institutes across the seven counties in the NCREDC. The group convenes regularly to exchange ideas, build common strategies to support economic development and make introductions with industry and economic development partners. In addition to research and commercial innovation services, they are working together to ensure that academic programs in the life sciences—from basic sciences programs to laboratory technician training to graduate degrees in life science fields—are available to prepare the workforce that is needed to support this strategic cluster.

#### New Business Start-Ups and Projects Building the Life Sciences Cluster in the Region

**STERRX** in Plattsburgh, a 2012 pharmaceutical manufacturing startup and 2013 award recipient, secured a major new contract that allowed it to create an additional 75 jobs over the last year, more than doubling its workforce.

**CREATE O&P** in Lake Placid is revolutionizing the orthotic and prosthetic industry and building world reach, as well as adding further value for the region's combat veterans with special needs. Partnering with local universities for talent and research expertise, the firm provides 3D printers, tools, training, and ongoing expertise that empower orthotists and prosthetists to print medical-grade, customized devices in real-time at the clinic, saving the patient and medical provider significant time and money. They have procured investments from Point Positive, ENYA and FuzeHub.

**POTSDAM SENSORS** in Potsdam is developing the Miniature Electrical Aerosol Spectrometer, the next generation of sensors to measure air quality using electric fields to capture a much wider range of particles and contaminants than current technologies can monitor at present. Hospitals are showing keen interest in how this technology can provide them with real-time alerts about infectious disease threats in their medical settings. Founded by Clarkson faculty, the company in the last year has procured funding in the Statewide Commercialization Competition through FuzeHub. This is a spin-off from Clarkson University's healthy world solutions research portfolio.

ADAPTABLE ORTHO INNOVATIONS in Potsdam is providing customizable intramedullary nails and other products used by surgeons, hospitals, and surgery centers to address bone fractures in a way that can synergistically improve patient outcomes and the provider-patient experience as well as lower healthcare costs. The company was founded by a Clarkson faculty member who developed Intellectual Property with Canton-Potsdam Hospital.

At **SENSOLIFE** in Potsdam, Clarkson scientists have developed a lowcost, portable, paper-based sensor that can detect food and cosmetic spoilage and contamination with easy-to-read results. They are in the early start-up stages of testing and commercialization.

AMPERSAND BIOSCIENCES in Saranac Lake is the maker of immunoassay kits and other medical kits. The start-up has close connections to the Trudeau Institute's world-renowned research and partnerships. Based on projected growth and demand, the firm has purchased the former Lake Clear Elementary School in 2018 after renting facilities for the last three years.



**CERIOX NRx**, is regional biotech start-up formed as a collaboration among past Kinney Drugs executives and several neuroscience faculty from St. Lawrence University, in Canton. The company is focused on nanotechnology compounds to leverage Cerium Dioxide biological applications treating neurological diseases such as MS and ALS.

**DX PLASMA AND IX PLASMA** in Potsdam is commercializing a new plasma technology that is cost effectively remediating conventional groundwater and soil clean up from industrial chemical spills, leakage, and permanent disposal solutions. Using an enhanced contract electrical discharge plasma reactor that contains metal electrodes which transmit electricity through a gaseous argon layer, the Clarkson faculty launching this company are in the early stages of scaling the technology to larger applications.

#### Key Facilities Supporting Collegiate Life Sciences Research and Innovation

The Trudeau Institute

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- Northstar Technology Center
- Harrietstown Business Park
- Shipley Center for Innovation, Clarkson University
- Center for Advanced Materials Processing, Clarkson University
- Institute for Sustainable Environment, Clarkson University
- Center for Air Resources Engineering & Science, Clarkson University
- Wagner Institute for Sustainability and Ecological Research, SUNY Potsdam

- Miner Institute, affiliated with SUNY Plattsburgh, conducts agricultural research
- Vivarium and Animal Care Facility, St. Lawrence University
- Microscopy Center, St. Lawrence University

#### WORKFORCE DEVELOPMENT & VETERANS' PARTICIPATION IN THE WORKFORCE

#### Veterans in the Workforce

The North Country recognizes the talents and professional skills of veterans who contribute to the North Country economy. Higher education institutions, the Workforce Development Institute (WDI), and local Workforce Development Areas have collaborated to create training programs that focus on the needs of emerging sectors and which have been designed to be receptive to veterans. They include:

- Empire State Mines: funding through the New York Power Authority and WDI
- Troops of Timber: training for the paper industry
- SUNY Jefferson: advanced manufacturing training
- SUNY Jefferson: Natural Gas Boot Camp
- SUNY Canton: Solar Ready Vets
- SUNY Apprenticeship Advanced Manufacturing in partnership with Mohawk Valley Community College



#### **Youth Pipeline**

Development of the North Country's future workers remains a priority as the region tries to recruit, retain, and develop a strong workforce. The North Country has focused on potential career paths maximizing the impact of the North Country STEM Hub through diverse programs such as:

- AT&T Job Shadow Program: Job shadowing events at the Plattsburgh AT&T Store, Mold-Rite, and Schluter Systems
- Jefferson-Lewis-St. Lawrence-Oswego Career Jam: Career exploration event for 8th and 9th graders from 29 school districts, attended this year by NYS Labor Commissioner Roberta Reardon
- CV-TEC: Career exploration event at Clinton Community College's Institute of Advanced Manufacturing
- SUNY Potsdam and Clarkson University: FIRST Robotics

Tournament (For Inspiration and Recognition of Science and Technology)

- SUNY Canton: Women in Engineering Day
- Annual Manufacturing Day: A tour by over 1,500 students from throughout the seven counties of area manufacturing facilities to learn about careers
- P-TECH programs in St. Lawrence, Franklin and Clinton counties

#### **General Workforce**

The North Country continues to build upon strategies developed in previous years to build a strong workforce. Highlights of the past year's progress include the following:

SUNY Jefferson – Lewis Extension Center. Construction of the new Jefferson Community College – Lewis County Educational Center began in June and the facility is slated to open in January 2019, offering both credit and non-credit courses.

- SUNY Canton—Mechatronics Technology. SUNY Canton has been approved to offer a Bachelor of Science in Mechatronics Technology starting Fall 2019. The degree integrates mechanical engineering, computer science, and electronics disciplines.
- **SUNY Canton—Agribusiness B.B.A.** The campus began offering a Bachelor of Business Administration in Agribusiness Management program in Fall 2017.
- SUNY Canton—Commercial Driver's Licenses. The SUNY campus now also offers training for commercial driver's licenses—A, B, and B with passenger endorsement—in order to give North Country residents the skills necessary to fill the numerous openings in the trucking industry.
- St. Lawrence County Workforce Partners. Two local trucking industry focus groups convened on June 12 and August 1 to propose solutions to the shortage of truck drivers in the region. The workforce partners held a trucking industry job fair on September 12.
- Continued partnerships with organized labor, including IBEW, and companies such as Jain Irrigation, are offering apprenticeships in skilled trades programs.
- Clinton Community College The Institute for Advanced Manufacturing, a SUNY 2020 project opened at last year, has been embraced by area manufacturers. More than a dozen companies now use the facility to deliver specialized training to hundreds of employees.

#### Sector-Based Workforce Development Plan

As part of the NAmTrans effort, a plan for workforce development in the Transportation Equipment Cluster has been adopted. Elements of the plan include:

- Cultivating opportunities for students in grades 6–12 to participate in experiential learning related to STEM occupations
- Creating YouTube-length videos featuring young people working in local manufacturing firms in a variety of career types, with a strong emphasis on women in STEM careers
- Periodic Human Capital Summits to help identify the workforce needs of cluster-related companies
- Partnerships with and among post-secondary schools to meet identified workforce training needs
- Featuring STEM and Transportation Equipment Cluster careers at job and career fairs, job shadowing events, school presentations, and other events where young people are present
- Development of a newly redesigned relocation website and videos to help companies attract workers—especially those in STEM fields—to the North Country
- Generating apprenticeship opportunities in the North Country through discussions currently under way with representatives of MACNY, WDI, The Development Corporation and CITEC

#### Potential Future Workforce Development Strategies

 In order to maintain their competitive edge, North Country employers need to provide training to existing and new employees who are not eligible for Workforce Innovation & Opportunity Act (WIOA) assistance.

Develop a loan fund for employers to access critically needed training that WIOA cannot provide.

- North Country companies have critical positions that need to be filled outside of the Excelsior loan/tuition program. Develop a student loan forgiveness or relocation program to retain and attract talent into the state.
- **3.** The region's three Local Workforce Development Areas (LWDAs) are experienced and are already equipped to be responsive to the needs of local businesses, but regularly run out of funds in every program year.

Use flexible state funds to supplement WIOA allocations so that the three LWDAs can meet current and emerging training needs of businesses.

These three strategies are designed to help address the elimination of barriers to employment for women, youth, and other disadvantaged populations.

#### DOWNTOWN REVITALIZATION INITIATIVE

In addition to the Village of Saranac Lake Round III Downtown Revitalization Initiative described in detail in Section V, the North Country region has progressed DRI projects in 2017 and included proposed CFA projects in its 2018 Implementation Agenda.

#### Round I Update: City of Plattsburgh DRI

Several projects funded by Governor Andrew Cuomo's innovative Downtown Revitalization Initiative are completed or underway in the City of Plattsburgh.

The Downtown Grant Program (DGP) will assist property owners with projects that will increase the number of high-quality, year-round housing units by creating or converting the vacant or underutilized upper story spaces of various downtown buildings into new residential housing. The renovation and restoration of existing retail, commercial, and residential properties downtown is also a goal of the DGP. The City recently hired KAS to provide environmental testing services and AEDA to provide architectural and engineering services required by the DGP. These professional firms have begun work on the properties that were awarded grants.

The Dock Street Waterfront Redevelopment is progressing. The project's goals include the development of the vacant site adjacent to the City Marina and the demolition of the Municipal Lighting Department's (MLD) administrative and storage facilities on Green Street. The demolition project received support through a \$1 million Restore New York grant. The City has contracted with Crane



Associates, Inc., of Burlington, VT, to provide economic development consulting services in connection with the project. In July, the City hosted a lakeside press conference to accompany the release of a Request for Expressions of Interest intended to attract developers and make them aware of the enormous opportunity represented by Plattsburgh's waterfront. The City received multiple qualified responses from interested firms and a proposal request was recently issued to those respondents, asking for detailed plans of their vision for the Dock Street site.

The Streetscape Enhancements and Riverfront Access project involves both the creation of a more vibrant, walkable city and the improvement of the city's access to the Saranac River. Saratoga Associates was selected as the principal contractor for this project and a project kick-off meeting was held with city staff in early August. The kick-off meeting for the Durkee Street Redevelopment Project was also held in early August. The City of Plattsburgh has contracted with White + Burke Real Estate Investment Advisors of Burlington, VT, to help attract a developer willing to commit the substantial resources necessary to transform a municipal parking lot into a modern, mixeduse development that will bolster the attractiveness of Plattsburgh's downtown core.

A contract for the Marketing, Branding, and Signage project is currently under negotiation with Boire Benner Group. This project's goal is the implementation of a cohesive strategy to strengthen Plattsburgh's identity and improve wayfinding for visitors and residents alike.

The Strand Center for the Arts (SCA) received two DRI awards that are priority projects in Plattsburgh's Downtown Renaissance. The first project targets the historic Strand Center Theatre itself. During the past year, the Strand has been reevaluating previous plans, gathering essential data and information, and establishing goals for the completion of the building's restoration. The SCA has also determined what upgrades are necessary to improve the theatre's infrastructure and technology. The organization has a marketing and promotional plan/strategy for Strand Center presentations that will be implemented in tandem with the completion of the restoration. The second project will create a Maker Space/Innovation Studio in the Strand Center Arts Center (adjacent to the Strand Center Theatre). An architect for the project has been identified and plans are currently being finalized.

#### Round II DRI Update: Watertown

Since last October when Watertown was named the North Country recipient of the second round of the Downtown Revitalization Initiative, a committee of community leaders has been working to build a strategy and identify projects that will transform the downtown area. Their strategy focuses on enhancing the downtown area through adaptive reuse of historic properties, improving walkability, and increasing opportunities for commerce.

Project highlights, announced by Governor Cuomo in July, include:

- Transformation of the historic Masonic Temple into a performing arts center
- Renovation of the Lincoln Building to create a co-working space to encourage entrepreneurs and artists
- Façade improvements to three key historic buildings on Franklin Street in the downtown core
- Upgrades to public spaces in the historic Paddock Arcade to improve the building's appearance and function and attract new businesses and events

- Modernization of the Jefferson County Historical Society Museum to improve exhibit space, develop new interactive exhibits, and remove roadblocks to museum accreditation
- Streetscaping for downtown walkability in order to make public spaces more inviting to pedestrians and strengthen the downtown business environment
- Rehabilitation of a downtown building to house the Jefferson Community College TechSpace to support entrepreneurs and offer workforce training and applied learning opportunities

The City of Watertown also received a \$990,000 Restore New York grant for the rehabilitation and renovation of several downtown buildings into mixed-use facilities.

The Planning and Implementation Committee held an outreach meeting specifically targeted at downtown Watertown business owners and potential CFA applicants to encourage downtown-centric applications.

**Downtown Revitalization Around the Region**—The Clinton and Franklin County Regional Waterfront Program completed a Leveraging Downtown Redevelopment Study in 2018, including case studies and a "how-to" guide to assist communities in downtown redevelopment. Case studies included schematic designs for adaptive reuse of the former Grand Union store in Saranac Lake as a new home to the Pendragon Theater, structural analysis of a historic building in downtown Champlain, and plans for façade renovations in downtown Tupper Lake.





#### **Restore New York**

Several communities received significant Restore New York grants that will assist with key downtown projects.

- **City of Ogdensburg** \$1 million for the rehabilitation of the former Newell Manufacturing industrial facility in downtown Ogdensburg. The building's current condition has prevented project activity from moving forward; rehabilitation will transform the structure into an economic development asset for the city and region.
- **Village of Malone** \$988,000 for the rehabilitation of nearly 35,500 square feet of the two connected buildings located at 399–403 East Main Street in the center of Malone's business district. The planned project will enhance East Main Street by adding ready-to-lease street-level space.
- Village of Massena \$987,000 to transform the Old Mill at 38 Water Street that once operated as a grain mill in the late 1800s. The project will redevelop the 11,365-square-foot building into a mixed-use development with river views, two residential apartments, and a local brewery/pub on the main floor.
- **Town of Wilna** \$772,000 for the rehabilitation of a Dock Street building that has stood vacant for two decades on the Black River waterfront, with the intent to create a destination restaurant for residents and visitors.
- **Village of Black River** \$263,000 for the rehabilitation of an old commercial structure at 102-104 Maple Street into a mixeduse building to increase small business occupation in downtown Black River.

#### **Proposed Downtown Projects**

North Country communities of all sizes are working to improve their downtowns. Below is a sampling of proposed downtown projects for Round VIII:

- Citizens Advocates, Inc. is seeking funding to develop a blocklong, mixed-use project on West Main Street in the center of Malone. The project will include commercial space on the first floor and 40 affordable apartments above.
- The City of Plattsburgh has applied for funds to build on the work begun as part of its Round I Downtown Revitalization Initiative designation. The project will mitigate the Water Resource Recovery Facility (WRRF), which is located between two strategically located city-owned sites. The city will utilize the funding to upgrade equipment and make dewatering improvements that will reduce odors and improve development potential along the banks of the Saranac River and Lake Champlain.
- A proposal from the **YMCA** in Watertown would help fund development of a new downtown YMCA. The project was listed as a downtown priority in Watertown's Round II DRI plan. The proposed facility will be nearly 50,000 square feet and will add 30 jobs, as well as provide improved accessibility and significantly more parking.

#### **PROJECT PIPELINE**

The North Country Regional Economic Development Council (NCREDC) has an active pipeline process to identify projects in various stages of development that may play a role in future development in the region. The Pipeline Committee collects information about projects and initiatives and works to bring to them to fruition.

In addition to maintaining its partnerships with the North Country Alliance and county industrial development agencies, the council held group outreach meetings in each of the counties specifically to identify and encourage CFA applicants. These small group sessions allowed the council to target specific businesses, familiarize them with the CFA process, and offer resources to assist them with their business plans.

In addition to holding sessions in each county, the council also held meetings specifically targeted at downtown businesses in the region's two DRI communities, Plattsburgh and Watertown. More than 80 businesses and developers participated in the small group meetings this year.

The 2017 round of outreach meetings was successful, as evidenced by the fact that five recipients of the 23 ESD capital grants awarded had participated in the outreach sessions prior to winning their awards.

**Pipeline Projects Identified to Date: 168** 

#### **REGIONAL CLUSTER PLAN**

The North Country's Transportation Equipment & Aerospace (TE&A) Cluster continues to be a driving force in the region, providing opportunities for growth and innovation in advanced manufacturing, and creating a hub for foreign direct investment.

The cluster is a significant driver of gainful employment in the region, with a 2017 average annual wage of \$69,799 (emsi), 81 percent higher than the region's overall annual private sector average wage. The cluster also continues to buck the national trend of declining manufacturing investment, boasting employment growth of 31 percent from 2012 to 2017. The North American Center of Excellence for Transportation Equipment (NAmTrans) is acting as the vehicle for continuing this growth and exploring new opportunities. These accomplishments are the culmination of the region's 20-year strategy to attract and develop ground transportation manufacturing, which is now expanding into the maritime industry and aerospace equipment.

To identify the needs of the cluster's more than 50 companies, the director of NAmTrans has been meeting with companies across the region. These meetings have allowed the NAmTrans organization to identify potential projects for the pipeline, assess vendor gaps and workforce needs, provide access to resources, and recognize potential synergies across the cluster. In addition to holding individual meetings, NAmTrans is also pursuing funding for a comprehensive website and branding campaign through New York State Department of Economic Development. This will allow the organization to showcase the size and region-wide impact of the cluster, and provide a way for current and prospective companies to access

information and contacts for vital resources related to the growth and sustainability of their operations.

NAmTrans has also been capitalizing on its cross-border partnerships with Aéro Montréal and Pôle d'excellence québécois en transport terrestre (Québec's ground transportation cluster).

One of the most significant areas of focus for the cluster is workforce development. With funds granted through the USDA Rural Business Development Grant program, NAmTrans contracted with a local marketing firm to create a dynamic video campaign highlighting opportunities in the cluster, and the benefits of living and working in the North Country. The videos feature employees of cluster companies, including veterans from Fort Drum who decided to stay in the area after they transitioned out of the service, and young engineers who were attracted from out of state by exciting career opportunities in the North Country's TE&A cluster. These videos will be strategically broadcast on social media platforms such as YouTube to attract interest in relocation to the North Country and careers in manufacturing.

The cluster is also capitalizing on the workforce development resources made available through the Institute for Advanced Manufacturing at Clinton Community College. The 30,000-squarefoot, state-of-the-art facility, which was funded by a \$12.7 million SUNY 2020 grant, is designed and equipped to serve as a regional hub for manufacturing education and is proving to be a vital addition to the manufacturing community. Since opening its doors in Fall 2017, it has not only served as a driver for the manufacturing workforce pipeline through the many degree and certificate programs it offers, but it is also serving as a flexible teaching space where local manufacturers can upgrade the skills of their current workforce. Several cluster-related companies have already taken advantage of the college's contract training opportunities, which are becoming a strong avenue for private investment for Clinton Community College, as well as a valuable training and development resource for local companies with the goal of fostering a well-trained and engaged workforce.

The big story in the TE&A sector continues to be the Norwegian company, **Norsk Titanium**, which has grown to over 65 employees in the past year. The company makes titanium parts for the aerospace

industry, including parts for the Boeing 787 Dreamliner Series. The groundbreaking for a new facility of approximately 120,000 square feet, scheduled for November 2018, will pave the way for the creation of more than 400 new jobs over the next five years.

**NOVA BUS**, the only transit bus manufacturer in New York State, announced in June 2018 that its fully electric bus was the first to pass the U.S. Federal Transit Administration's new testing standards, setting both distance and time records for an electric bus at the same time. The company also won a five-year contract, beginning in 2019,

#### SUCCESS STORY Norsk Titanium

Norsk Titanium, which has facilities in Norway and in Plattsburgh, NY, is the world's first FAA approved supplier of aerospace grade, additive manufactured, structural titanium components. The company experienced several major achievements this year including:

- Approval by Boeing as a Qualified Producer. In May 2018, Norsk began production of components for Boeing's 787 Dreamliner in Plattsburgh, making it the world's first industrial-scale metal additive manufacturing plant. Planes made with Norsk parts are now flying across the United States and the globe.
- Norsk's Plattsburgh Development and Qualification Center (PDQC) was added to the Spirit AeroSystems Approved Suppliers List (ASL) in anticipation of the start of qualified production later this year. Spirit AeroSystems is the world's largest independent aerostructures manufacturer.
- Norsk is working with Pratt & Whitney and two other partners to develop and test an integrated rotor disk and blade for a P&W engine compressor. The development of moving parts that will be



placed in hot areas of an engine is the next stage of development for 3-D printed metal components.

- The addition of over 20 new employees, an increase of more than 50 percent over the previous year.
- Construction on the company's new 100,000 square foot facility, which will be near its current plant, has begun.

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to supply up to 85 replacement public transit buses to the Regional Transit Service in Rochester, NY.

**BOMBARDIER TRANSPORTATION**, a Canadian-owned company based in Plattsburgh and a manufacturer of trains for major metropolitan cities across the United States and Canada, has secured several contracts and added substantially to their workforce. The company has added 135 employees since December 2017, bringing its employee count to 500. Bombardier is currently working to fulfill contracts for New York City Transit, San Francisco Bay Area Rapid Transit (BART), and Vancouver's SkyTrain network. The newly manufactured rail cars for New York City and San Francisco began to enter passenger service in January 2018.

**LC DRIVES, LLC**, the recipient of two previous CFA awards, moved its operation into Clarkson University's Damon Hall Incubator. The company has created 18 new jobs and expects to bring one of its innovatively designed electric motors to full production by the end of 2018. Its motors will advance the use of hybrid engine technology in buses used for public transit, as well as in marine and rail applications.

**VAPOR STONE RAIL SYSTEMS**, a division of Wabtec Corporation and a manufacturer of public transit system components, announced plans for a \$2.5 million expansion and the addition of 52 new jobs to its current workforce of nearly 100 employees. The company will lease a new 60,000-square-foot building at the Plattsburgh International Airport.

**B3CG**, a wiring harness manufacturer and supplier to Nova Bus and Prevost Car, was acquired by a global Swedish transportation company, AQ Group AB.

#### **REGIONAL HOT SPOT**

The North Country's Innovation Hot Spot at Clarkson University was involved in the creation of 31 new companies in 2017, and engaged with 119 entrepreneurial projects to help them get off the ground.

In 2016 (the most recent year for which complete data is available) the Hot Spot assisted in the creation of 22 new jobs and the retention of 6. Over the three years since the program's inception, 80 new jobs have been created and 20 have been retained.

In addition to job creation, the Hot Spot program has had other significant impacts. Since the program launch three years ago, over \$5 million in investment has been obtained by partner companies and those companies have increased total revenue by approximately \$2 million.

#### **OPPORTUNITY AGENDA**

In 2017, the Regional Council invested more than \$1.21 million in six Opportunity Agenda (OA) projects, all of which were designated as priority projects. In addition to being identified as regionally significant, four of these projects will promote veterans' participation in the workforce, and three of the projects will advance downtown revitalization. All six of the OA projects are on schedule and will provide job opportunities to residents in economically distressed communities. Round VII award amounts span from \$13,000 to more than \$700,000, and are directed at four of the seven counties that represent the North Country. A table detailing last year's Opportunity Agenda awards and their current status follows:

#### Status of Opportunity Agenda (OA) Projects Funded in the North Country in 2017

CFA #	PRIORITY PROJECT	COUNTY	APPLICANT	PROJECT	DESCRIPTION	AGENCY	AWARD	INITIATIVE	STATUS
75080	Yes	Essex	General Composites	Machinery & Equipment Upgrades	General Composites (GCi) will invest in equipment modernization technology, known as Hybrid Molding, to hold a competitive advantage in the global market. GCi will be one of the few composite companies in the US utilizing the Hybrid Molding technology.	ESD Grants	\$93,000	OA RC Workforce Vet	Green
76558	Yes	Jefferson	Current Applications	Machinery & Equipment Upgrades	Current Applications will purchase and install a new digital balancing machine and CNC grinder for use in their manufacturing facility. The new equipment will increase the company's productivity, efficiency and global competitiveness. Moreover, it will bring operations currently outsourced to China back to New York.	ESD Grants	\$23,000	OA Workforce GNY Vet	Green
75651	Yes	Franklin	Carpe Insectae, LLC	Machinery & Equipment Upgrades	Carpe Insectae, a manufacturer of all- natural insect repellant, will purchase new machinery and equipment in order to increase productivity. The company currently exports 50% of its product to Canada and projects an uptick in future demand.	ESD Grants	\$13,000	OA Workforce GNY Vet Downtown	Green
72931	Yes	Lewis	Snow Ridge Resort, LLC	Tubing Center and Ice Rink	Snow Ridge Resort will make capital improvements at its Ski Learning Center by adding a tubing center and skating rink. A small groomer will also be purchased to help maintain new and existing portions of the resort.	ESD Grants	\$44,000	OA Workforce Vet	Green
74671	Yes	Essex	War Canoe Spirits, LLC	War Canoe Spirits Distillery	War Canoe Spirits will establish a distillery manufacturing operation with tasting, dining, retail, and event space in Crown Point, NY. The company will manufacture craft spirits and hard cider on-site.	ESD Grants	\$705,000	OA Workforce Downtown	Green
74366		Franklin	27 Broadway Renovation	Chicota, Inc.	Chicota, Inc. will renovate the former Dew Drop Inn in Saranac Lake's downtown district, to establish a "food experience" business, consisting of a restaurant and bar, shortstay apartments, an event space and a cooking school.	ESD Grants and ESD MNY	\$338,000	OA Downtown	Green



Throughout the region, other activities advanced to remove barriers that impede North Country residents in their journey out of poverty and into active employment:

- The \$1 million Watertown Empire State Poverty Reduction Initiative (ESPRI) has made progress on four key programs:
  - A partnership of the Watertown Housing Authority, Development Authority of the North Country, and Neighbors of Watertown has developed the Pathway to Home Ownership program. The program brings "zombie" properties back to use through rehabilitation and sale to families earning 50 to 80 percent of the area's median income.
  - □ The Watertown Urban Mission is connecting low-income residents to employment centers by providing low-cost vehicles to families living in the poverty range. The "Wheels to Work" program can also assist with funding for insurance or vehicle repair and is available to up to 125 low- income families.
  - □ The Employer Resource Network, a program administered by the Jefferson County Department of Employment and Training, contracted with Schenectady Works, City Mission, to increase employee retention in Jefferson County. The program utilizes "success coaches" to counsel and assist low-income workers with life skills in order to help keep them working. The Jefferson County Agricultural Economic Development team is using this model to develop a program to assist farm employees with similar issues.
  - □ The Getting Ahead and Bridges Out of Poverty programs,

operated by the Jefferson County Community Action Planning Council, have provided three classes, reaching over 36 people, focused on the causes and conditions of poverty. The goal of the program is to create agents of change who can direct and affect policy related to poverty reduction. A Bridges out of Poverty Steering Committee has been formed to better educate the community on the needs of those who find themselves in poverty.

- North Country Community College began a feasibility study to determine the viability of a new School of Applied Technology in Essex and Franklin Counties. The school would offer two-year associate degree programs in carpentry, HVAC/plumbing, electrical trades, auto and diesel mechanics, and facilities maintenance.
- MHAB Enterprises plans to convert former Clinton Community College dormitories on the former Plattsburgh Air Force Base into a housing complex and skills campus for people who struggle with alcohol, substance abuse, and mental illness. The project will provide supportive assistance and job skills training for hard-to-place workers.

#### LOCAL GOVERNMENT ENGAGEMENT

Local governments continue to be key partners for the North Country Regional Economic Development Council (NCREDC). Our region's distributed population and small-town lifestyle make the leadership of our towns, villages, counties, and small cities integral to



community and economic development. Local government officials are very knowledgeable and connected to the area's community and business leaders because they are friends and neighbors.

In 2018 the NCREDC engaged local governments through both work groups and outreach meetings. Each work group included many local officials. Additionally, each county held Project Pipeline meetings that, in total, generated 86 attendees, many of whom had local government affiliations.

Continuing support of the Regional Council's new 2017 strategy designed to attract international sporting events to the region, Adirondack community leaders participated in trips around the world and hosted international visitors in the North Country. The mayor of Lake Placid, Town of North Elba board members (the town owns the Olympic venues), Olympic Regional Development Authority officials and State Senator Betty Little traveled to Lausanne, Switzerland, for the region's final (and successful) bid presentation to host the 2023 World University Games. This summer, the mayor of Lake Placid traveled to Jerusalem to accept and bring home the flag and torch for the International Children's Games, which Lake Placid will host in 2019. Additionally, the mayor and other Lake Placid officials hosted a visit by Olympic city leaders, who toured the Olympic facilities.

City of Watertown leaders and elected officials were very engaged in the process of planning their DRI strategy and traveled to Kingston, Ontario, to discuss downtown revitalization and tour improvements the Canadian city had made to its downtown.

As part of the Governor's Shared Services Initiative, several North Country counties identified areas of potential savings. Examples include:

- Elimination of the Village Police Department in Rouses Point, with law enforcement services to be provided by the Clinton County Sheriff's Department
- County-coordinated assessment of City of Plattsburgh properties
- Installation of county tax collection software for interested municipalities in Franklin County
- An upgrade of the Public Safety E-911 radio system in Jefferson County, in concert with many municipalities and organizations in the county

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## Implementation of Key Regional Priorities

#### TOURISM

Tourism continued to be a cornerstone of the North Country's vision and growth. In 2017, traveler spending increased by 5.5 percent in the Adirondacks and 4.2 percent in the Thousand Islands, contributing to a \$1.2 billion industry that supports 18,221 jobs, according to figures compiled by Tourism Economics for the State of New York.

An infusion of state resources has enabled and energized private investment and downtown revitalization efforts across the region in support of visitor destination development. The Regional Council's creation of a Lodging Task Force to examine issues surrounding the attraction of high-quality lodging last year led to state investment in a study to identify lodging development opportunities, following up on the task force's recommendations. The state engaged Ernst & Young to complete the North Country Sustainable Lodging Study, which is still ongoing. In addition, \$13 million was made available through Upstate Revitalization Initiative and Regional Council funding to incentivize the construction of full-service lodging facilities in the Adirondack and Thousand Islands regions.

## STRATEGY

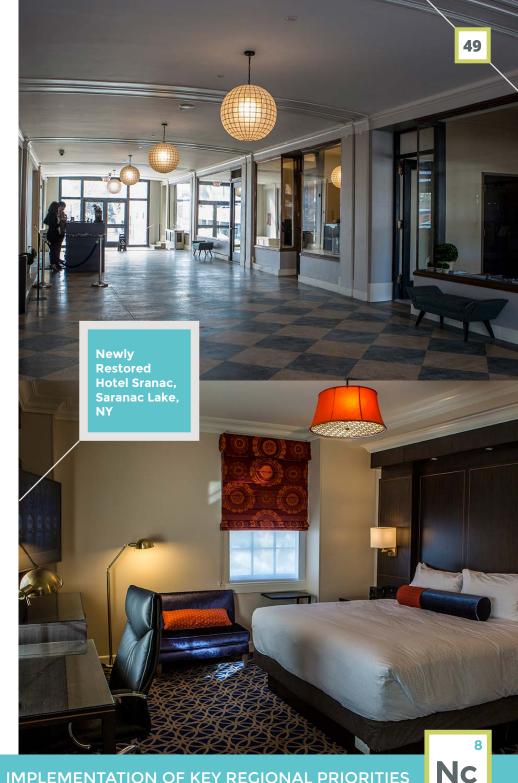
Develop and implement tools to attract private hospitality investment, which will drive demand to revitalize and diversify communities and create a climate that will allow entrepreneurs to flourish.

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IMPLEMENTATION AGENDA # IMPLEMENTATION OF KEY REGIONAL PRIORITIES

#### Lodging highlights:

- The Transformational Community Tourism Revolving Loan Fund, created in 2012 and augmented in 2015 specifically to provide low-interest loans targeted at hospitality and tourism investment, closed on \$730,000 for projects totaling almost \$6 million last year. Administered by the Development Authority of the North Country, the availability of these funds was a critical factor in preventing three key Adirondack lodging properties from going out of business.
- A coalition of buyers, many of them former resort guests, took over the historic Hedges on Blue Mountain Lake. The 12-acre property offers more than 30 lodging options, a full-service dining room, and recreational facilities. The private financial contributions of the investors were augmented by a loan from the Transformational Community Tourism Revolving Loan Fund.
- After a multi-year, \$35 million restoration and renovation, the historic Hotel Saranac in Saranac Lake reopened in January 2018. After years of neglect and abandonment, this significant private investment restored an anchor of the village's downtown. The project received a \$5 million Empire State Development (ESD) grant. Originally opened in 1927, the hotel has 82 rooms, dining and retail facilities, and a spa.
- An 80-room Fairfield Inn & Suites is under construction in Canton by Visions Hotels.
- Lendlease is completing construction of a new Candlewood Suites on Fort Drum as part of the Army's Privatized Army Lodging initiative. The 100-room facility is slated to open this year.



- Ontario Place Hotel on Lake Ontario completed a major renovation and re-branded itself the Sackets Harbor House Inn.
- New York State Parks & Recreation announced plans to build a \$3 million, 10-unit cabin colony at Westcott Beach State Park.
- Three older motels in Saranac have been purchased by a developer and demolition of the properties has begun to make way for a 90+ room hotel and spa on a Lake Flower site.

#### Tourism facility highlights:

- The Town of Wilmington has become the Mountain Biking Capital of the Adirondacks and was named one of America's "20 Best Mountain Bike Towns" by National Geographic in 2017. Its challenging mountainous terrain and variety of events has put Wilmington on the mountain-biking map. The Barkeater Trails Alliance has partnered with Wilmington and the DEC to build and maintain nearly two dozen miles of bike trails around Wilmington. Building upon the success of last year's inaugural event over Labor Day weekend, the town hosted the second annual Wilmington Mountain Bike Festival, which attracted hundreds of bikers, their family members, and spectators.
- The state is investing more than \$12 million in a new welcome center at the foot of the American span of the Thousand Islands Bridge in Jefferson County. Ground was broken on the project in the spring. The welcome center, which will promote regional attractions and products and will house a Taste NY market featuring locally-made items, is expected to open in Fall 2018. Building upon the success of welcome centers across the state, the

North Country Welcome Center will include regionally-specific elements linked to the history and natural beauty of the St. Lawrence River and will feature attractions such as Boldt Castle in Alexandria Bay and the Antique Boat Museum in Clayton.

- In April, ground was broken in North Hudson for the \$25 million Frontier Town Campground, Equestrian, and Day Use Area and a new brewing facility for Paradox Brewery. These are part of the governor's "Gateway to the Adirondacks" tourism hub and part of an initiative to enhance access to state lands. The Frontier Town facility will link many existing trails and other outdoor recreational experiences. Paradox will invest \$5.2 million in its new facility, which will allow it to meet increased demand for its products.
- Raquette River Brewing in Tupper Lake experienced exponential growth over the last year, adding a new pavilion and patio. These improvements follow a steady pattern of growth, with the company doubling its square footage and adding equipment in 2016, after just opening its doors in 2014 with a two-barrel brewing system. The company now boasts a 10-barrel brew house and has expanded its wholesale business. The brewery's owners have purchased and restored adjacent cabins to provide 1902-era lodging, and they are in the process of converting their facility into a four-season enterprise.
- Taking advantage of the famed "dark skies" of the Adirondack Park, the Adirondack Public Observatory in Tupper Lake—now the Adirondack Sky Center—continues to develop its \$15 million AstroScience Center. Slated to take five years to build, the center will be an education, observation, and innovation hub for the



entire East Coast, providing star-gazing opportunities, creative spaces, and other facilities.

- The Minna Anthony Common Nature Center in Wellesley Island State Park, a private, non-profit entity located in the state park, completed a \$1.6 million renovation, opened to the public in June 2018.
- Ogdensburg unveiled a new historic walking trail along its waterfront in July. The one-mile Abbe-Picquet Trail is at the former site of a French fort built in 1749. It is the latest step forward in the effort to rebuild Fort de la Presentation. Funding for the project included a \$350,000 grant from the NYS Office of Parks and Recreation, as well as corporate sponsorship.
- Originally a Great Camp, Eagle Island on Upper Saranac Lake was utilized as a Girl Scout Camp for 70 years and was closed in 2009.

A group of volunteers and staff members are now in the process of restoring and preserving the site. Water, sewer, and electricity upgrades, along with building stabilization and restoration projects will help to facilitate reuse of the island as a youth camp and rustic retreat for families and small groups beginning in 2019.

#### Fishing as a Growing Attraction

With its abundance of waterways, endless variety of species and reputation for having a challenging fishery that produces records, fishing opportunities in the North Country are gaining national and international notice. Tournaments attracting thousands of spectators and anglers from all over the country target bass, pike, and carp. Fishing was the cornerstone of Thousand Islands and Adirondack vacationing and it continues to be part of the recreational experience for the non-professional visitor.

- Bassmasters has once again named the Thousand Islands section of the St. Lawrence River as one of its "top 10" best bass-fishing destinations nationwide. Lake Champlain ranks in the top 25 in the northeastern geographical division of the United States.
- Massena, on the St. Lawrence River, is marketing its fishing opportunities through a new website, www.fishmassenany.com, and through social media, offering online registration, which makes it easy for far-away anglers to sign up. Massena hosted two large bass-fishing tournaments last year and will host three next year.
- Waddington, also on the St. Lawrence River, continues to

host the Bassmasters' Elite tournament, with Bassmasters advertising the event as attracting the largest crowds of any of its national tournaments. In the August 2018 event, anglers broke the Bassmasters Elite Series record weight for smallmouth bass and Bassmasters signed a contract to bring the event to Waddington for three more years.

Plattsburgh hosted five bass fishing tournaments in 2017. A SUNY Plattsburgh study of the economic impact of the tournaments revealed that spending by tournament participants contributed approximately \$3.2 million to the regional economy. The Fishing League Worldwide (FLW) Tour will return to Plattsburgh with three events in 2019.



#### **Diversity** in the Industry

Diversity in both the workforce and the visitor population is a challenge for the tourism industry. Tourism leaders in the region have been focusing efforts on both areas—initiatives to attract a more diverse tourist base and opportunities to diversify the industry's workforce.

- In October, the Adirondacks will host a Travel Unity Summit titled, "Economic Development Through Diversity." Travel Unity is a non-profit organization focused on increasing diversity in the world of travel. This is their fourth summit and the first to be held outside New York City.
- For the last two years, the Thousand Islands-Seaway tourism region has pooled funds to promote the region to Chinese-Americans in the New York City area. Research has shown that visitation by Chinese tourists is fueled primarily by the recommendations of people they know who live in the area. The focus of the campaign has been on digital advertising to Chinese Americans in the United States and marketing packages to introduce the area to tour operators from China.
- The "Go North" initiative, funded by I Love NY and designed to encourage New York City visitors to head to the northern part of the state, is spearheaded by the Wild Center in Tupper Lake. Adirondack assets are marketed to potential visitors in China, Australia, Great Britain, and Germany. Since even independent travelers from these countries still largely use travel agents, the Wild Center and its partners have advanced the business-tobusiness "Go North" marketing effort, targeted at international

travel agents and wholesale travel packagers. Itineraries illustrate possible tour routes, destinations, and places to stay.

- The Wild Center partnered with the St. Regis Mohawk Tribe at Akwesasne to create the Ways of Knowing experience to help visitors broaden their understanding and appreciation of the natural world. Exhibits and special events at the Wild Center explore traditional ecological knowledge and offer different perspectives of nature. Traveling exhibits provide insights into the knowledge and culture of Indigenous peoples.
- Adirondack Experience—the Museum on Blue Mountain Lake, held its first-ever Mohawk and Abenaki Art Market in August, featuring master and emerging Indigenous artists from the Mohawk communities of Akwesasne (located where Ontario, Quebec, and New York State intersect on the map) and Kahnawake (located adjacent to the city of Montreal). Artists showcased their rich cultural heritage and artistic inspirations through a wide range of art forms including basketry, painting and drawing, beadwork and quillwork, photography, textiles, pottery, jewelry, and mixed media.



#### **GLOBAL SPORTS**

Although this new strategy was implemented only last year, the North Country is quickly gaining prominence in the world of global sporting events, securing several prestigious competitions. Lake Placid has always capitalized on its Olympic heritage, but the number of world-class events the village hosts had declined over the last several years. With the infusion of funds into the refurbishment of facilities, as well as the construction of new support facilities, the Adirondacks is once again returning to prominence on the world sporting stage.

Over the past year, an enormous amount of effort has gone into securing high-level events that will take place in 2019 and beyond. Efforts to secure additional world-class sporting events are ongoing.

Strengthen the North Country's global sports brand by attracting international sporting events that will stimulate private investment and job growth and spark the refurbishment of sports and hospitality facilities.



**IMPLEMENTATION AGENDA # IMPLEMENTATION OF KEY REGIONAL PRIORITIES** 

- The state has committed \$72 million for the strategic upgrade and modernization of Olympic Regional Development Authority facilities and ski resorts.
- Lake Placid will host the 2019 Para-Bobsleigh World Championships next March. Last winter the sport held its firstever World Championship race in Norway and is expected to make its Paralympic debut in 2022 in China. This event will come on the heels of the International Bobsleigh & Skeleton Federation's BMW World Cup Bobsled and Skeleton race, to be held in February 2019. Athletes will come from many countries that are powerhouses in the sport, including Austria, Latvia, and Germany. The Olympic Regional Development Authority will be hosting several other world events, including World Cup Luge, Freestyle Skiing, and the 2021 World Bobsled and Skeleton World Championships.
- After extensive research and submission of a successful bid, the North Country was selected to host the 2023 International University Sports Federation's (FISU) Winter Universiade. This will be an important event on the world stage, attracting 2,500 university-level athletes from around the globe. There is also an academic component to the Games, which will involve the 11 North Country higher education institutions and the Wild Center in Tupper Lake.
- The attraction of these high-level sporting events has a spinoff effect on other facilities. In July, Clarkson University broke ground for a multi-million-dollar overhaul of its Cheel Campus Center and Arena in Potsdam, which will be a venue for the Winter Universiade Games. Construction is proceeding on the

new Adirondack Health Center building in Lake Placid, which is located right across the street from the Olympic Training Center and will offer specific services targeted at high-level athletes.

- In August, USA Hockey held a high-level coaches symposium in Lake Placid. Among the 500 participants were some of the world's best coaches and former athletes, including a panel of players from the 1980 USA hockey team. This event has not been held in New York State since 2006.
- This summer, the mayor of Lake Placid attended the International Children's Games in Jerusalem, and returned with the official flag and torch of the games. In January, the Adirondacks will host the multi-sport and cultural Games, which are modeled after the Olympics. Athletes from more than 35 cities around the world have already registered for the event.
- Upgrades to the Olympic Jumping Complex were approved by the Olympic Regional Development Authority in June. Improvements to the existing venues position them to accommodate world-class events.

#### MANUFACTURING

The Transportation Equipment & Aerospace (TE&A) Cluster is growing, with continuing investments and expanded employment opportunities at companies across the region, including Norsk Titanium, Nova Bus, Bombardier Transportation, LC Drives, Vapor Stone Rail Systems, and B3CG. For details on these investments, please refer to the Transportation Cluster section.

#### Large Manufacturers

In Late Winter 2017 **EMPIRE STATE MINES** restarted the Balmat zinc mine, which had been idled for almost a decade. The company now employs over 200 people at the facility and began shipping product to a Quebec processor in Spring 2018. A low-cost power allocation from the New York Power Authority (NYPA), job training grants from NYPA and the Workforce Development Institute, and an abatement of sales and use tax from the St. Lawrence County Industrial Development Agency (IDA) helped to make the reopening possible. A grand opening ceremony was held at the mine on June 12. At the event, the St. Lawrence County IDA announced it had received the Rural Project of the Year Award from the New York State Economic Development Council for its efforts to restart the mine.

**CORNING INC.** has started a \$14 million expansion project at its Canton plant. The county has provided incentives worth more than \$1 million over the next 10 years, which will help the company retain approximately 250 jobs in Canton. Over the past four years, Corning has added nearly 60,000 square feet of manufacturing and warehousing space to its Canton plant, demonstrating that a globally-

## STRATEGY

**Expand** the North Country's role as an international Center of Excellence for Transportation and Aerospace Production

**Focus** on business retention and expansion for existing large manufacturers to ensure their long-term viability.

**Leverage** the North Country's unique relationship with Canada, from tourism to direct foreign investment, to grow as a center for international business and enterprise.

recognized leader in innovative manufacturing processes can prosper in a North Country community.

**OMNIAFILTRA**, a 2016 awardee, completed extensive equipment upgrades resulting in greater energy efficiency, improved production quality, and increased output. Total production in tons increased by 43 percent from 2016, and revenue grew by 39.6 percent. The company has grown to 35 employees and is looking forward to future expansion.

#### **General Manufacturing Highlights**

**CANEXSYS NETWORKS INC.**, a Canadian company that manufactures integrated electrical mechanical products, began production at its new branch plant in the Ogdensburg Medium Industrial Park in late 2017. The company is renting 20,000 square feet of industrial space

° NC from the Ogdensburg Bridge and Port Authority and is planning to hire 16 employees in its first year of operation and ramp up to 29 new jobs over the next three years.

**EZ STAK**, a Canadian company based in Kingston, Ontario, opened a new assembly operation in Watertown with eight employees. The company manufactures modular storage systems for trucks, vans, first responder vehicles, utility vehicles, and construction trailers. Eventually, EZ Stak plans to add manufacturing capacity in Watertown and create 20–25 additional jobs.

AMTECH YARNS, INC., located in Massena, is a branch of a Canadian company that produces extrusion nylon fibers and yarns. AmTech received sales and use tax exemptions for the improvements it is making to a Massena building which will house a new plant. Construction has already begun at the facility in the Massena Industrial Park. The project will add 3,600 square foot of space to the existing 20,000-square-foot building and create 11 new jobs over three years.

With ESD assistance, **JOHNSON LUMBER**, located in Lewis County, completed a \$3 million expansion project in early 2018, expanding its production capacity and increasing its utilization of the local wood supply. The project created five new positions at the company while supporting numerous jobs in the local logging industry.

**GRAND SLAM SAFETY** is a five-year-old business in Croghan that designs and produces custom safety fencing for athletic fields and other applications. The company has customers throughout the United States and in Asia and has grown to 14 employees. Grand Slam acquired a vacant manufacturing facility in 2014 and has successfully renovated the building. **SCHLUTER SYSTEMS** manufactures tile installation systems for commercial and residential construction projects. The company recently completed the construction of a new manufacturing and warehouse facility as a part of its expanding production campus in Plattsburgh. The patented Kerdi-Shower prefabricated sloped shower tray will now be produced in Plattsburgh. In addition to supplying the United States market the company plans to export products produced at the plant. Schluter Systems and Jeffords Steel participated in the Math + Science = Success program in 2018 to raise awareness of STEM career opportunities.

**KINGSTON PHARMA**—which develops, manufactures, and markets over-the-counter consumer healthcare products that are comparable in safety, quality, and effectiveness to national and international brands at its Massena plant—has grown from 7 employees in mid-2017 to over 25 presently. The company is engaged in a major expansion that should result in increased employment of at least 20 and perhaps more workers. To help Kingston grow, several local agencies have provided almost \$250,000 in working capital loan funding and the Northern New York Power Proceeds Allocation Board has recommended that NYPA approve a further \$200,000 to Kingston to assist with the company's expansion. The funding initiatives are part of a \$2.2 million capital investment that will expand Kingston's footprint by 10,000 square feet providing extra warehouse space and helping the company grow its revenues five-fold.

Veteran-owned **BH TRAILERS** closed on a \$15,000 micro loan in early 2018 and immediately began leasing space in the Massena Industrial Park where it is manufacturing and selling its patented EZ Back trailer— the first "anti-jackknife" trailer ever brought to market.



#### **VALUE-ADDED AGRICULTURE**

While our diverse agricultural activity in the North Country provides strength and ensures that all the "eggs" are not in one "basket," the challenges in the dairy industry are at the center of the economy in 2018. Four to five years of depressed milk pricing, in part related to antiquated regulations, are driving large segments of the industry out of business and impacting the entire agricultural support system.

In much of the North Country region, dairy is the number one product in the economy. State and federal elected officials are all seeking solutions to respond to the current situation and benefit small producers. The NCREDC strongly supports changes that will strengthen the industry and also highlight other efforts to grow the agricultural economy.

The Regional Council has focused on this important segment of our economy with the vision: "Invest in agriculture as we help feed the region and the world." Our agricultural economy is incredibly diverse, with small farms, large-scale dairy farms, and young entrepreneurs generating niche products and innovative solutions to increase food production. We continue to focus on three key strategies to promote agriculture in the region: advancing high-tech, year-round food production; expanding value-added food production; and fostering a new generation of farms

## STRATEGY

Maintain, establish, and expand storage, processing, and distribution systems in the region to promote the sales of value-added agricultural products that are sold locally and globally. and agribusinesses through education and training. The opportunity to increase production in the North Country is excellent. As our vision statement recognizes, we will ensure that this production is utilized not only to feed our own region, but also to provide food outside our area, thus bringing revenue into our communities.

#### 2018 Highlights

- BIRCH BOYS CHAGA TEA. Spawned through the Hot Spot Innovation Center at Clarkson University, a young entrepreneur is using a wild agricultural product to bring healthy tea and supplements to the mass market. In 2018, Birch Boys opened a retail store in downtown Tupper Lake and has a growing online and social media sales presence, including promotion by grocery giant Wegman's Food Markets.
- PARKER MAPLE FARM, INC., a locally-owned maple syrup and value-added food production company with national brand recognition for its maple syrup, maple butter, and maple cotton candy products, expanded into the Canton Industrial Park. The company is leasing approximately 9,000 square feet of space from the St. Lawrence County IDA and has converted the space into a state-of-the-art production facility. The company's expansion will result in the retention of seven existing jobs and the creation of six new jobs in Canton.
- The Development Authority of the North Country has four agriculture-related loan funds to assist small businesses. These include the North Country Value-Added Agriculture Fund and the NYS Grown and Certified Agriculture Producer's Grant Program. This year, the Development Authority partnered with the NYS Job Development Authority to capitalize on an Agribusiness Loan Fund, which provides another assistance

option for agribusiness. The different programs have been providing alternative funding options since 2012. There are limited grant and loan funding programs for small farms and the North Country Regional Council has focused on providing these opportunities to stimulate projects throughout the region.

- THE HUB ON THE HILL in Essex continues to grow and provide an outlet for producers to sell to local consumers. This project is a partnership of approximately 20 farms and restaurants along with non-profit agencies. The Hub has expanded its distribution network and made an exciting investment in 2018 with the addition of a solar-powered, refrigerated delivery vehicle.
- NATURALLY DAIRY. Lewis County has launched a promotional campaign to highlight the tremendous natural products from its local dairy farms. The six-month campaign will last through 2018 and will educate consumers on the health benefits of dairy products and their importance in supporting the economy. This campaign is "Got Milk?" for the North Country!
- Jefferson County IDA is working with a private developer on a 180-acre agricultural business park. The property will be close to Interstate 81 and the Watertown International Airport and will seek processing and other agricultural related businesses.
- SCHLITZ FARM in St. Lawrence County was awarded \$50,000 by the New Farmers Grant Fund to install drainage tile to increase acreage in production and produce higher-quality yields.
- BLUE PEPPER FARM, LLC, in Essex County was awarded \$16,000 through the New Farmers Grant Fund to purchase equipment that will allow the farm to process its sheep's milk into yogurt and diversify operations.



#### **CANADIAN CONNECTION**

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- A group of Watertown leaders involved in the Downtown Revitalization Initiative visited nearby Kingston, Ontario, to tour downtown and meet with business leaders there. The two cities are approximately the same size and have much in common, despite being located in different countries. Watertown leaders got ideas about promoting downtown and supporting businesses that they plan to use in their DRI efforts.
- A new port of entry between Canada and the United States in the Thousand Islands will enhance cross-border tourism. Canada completed its \$60 million portion of the project in 2018 and U.S. officials began a \$215 million project this year. The U.S. project will include construction of a new main administration building, outbound inspection facility, noncommercial inspection lanes, and visitor parking areas, along with other improvements.
- A delegation that included the mayor of Plattsburgh traveled to Montreal to meet with the mayor of Montreal to discuss economic development and other opportunities for cooperation in April.

## STRATEGY

Leverage the North Country's unique relationship with Canada, from tourism to direct foreign investment, to grow as a center for international business and enterprise.

- The North Country Chamber of Commerce in Plattsburgh organized a visit to Ottawa by a delegation of elected officials and business leaders in March. The group met with Ambassador Kelly Craft, other Canadian government officials, and business leaders from the Ottawa region. They discussed cross-border business and investment.
- The Chamber in Plattsburgh hosted a manufacturer's roundtable in August. Attendees included business and labor leaders from Canada and the United States, the Federation des chambres de commerce du Quebec, and Quebec Delegate General Jean-Claude Lauzon.
- In May 2018, the mayors of Longueuil, Quebec, and Plattsburgh, along with representatives of their economic development agencies and educational institutions met in Plattsburgh. A Declaration of Cooperation was signed by both mayors during the event. The schools discussed internships and joint projects, and the economic development agencies will work together on a Business-to-Business forum for the Transportation Equipment Cluster in November 2018.
- The relationship with Aéro Montréal led to a meeting with a new prospective cluster company interested in opening a facility in the North Country region at a Montreal business-to-business networking event in April 2018.
- The St. Lawrence County Industrial Development Agency and Ogdensburg Bridge and Port Authority partnered last year to hold an "Expand to the U.S." workshop targeted specifically at Canadian firms that would be good candidates for expansion to the United States. More than 20 Canadian companies attended the event, which featured case study examples of Canadian businesses that have successfully expanded to the United States.

#### **CLEAN ENERGY**

With 44 percent of New York State's existing renewable generation capacity coming from the North Country and supporting about 2,000 direct and indirect jobs, clean energy continues to play a growing role in the economy of the region. Electrical generation from solar has grown by more than 525 percent in the North Country over the last six years, with 1,250 new installations since 2011.

A 2.6 MW community solar array went online in early 2018 in Lewis County—the first community solar project for schools and municipalities in the Northeast. This is the first of several arrays planned for construction to save money on electricity for a group of 28 school

### STRATEGY

Increase renewable energy generation, distribution, storage capacity, and clean energy jobs, and reduce community and business costs through energy efficiency improvements.

districts, towns, and villages called the **TRI-COUNTY ENERGY CONSORTIUM**. The consortium members sell energy from the array to National Grid, which pays the group in the form of credits used to reduce each member's electricity costs. In the first six months of operation, the group has saved over \$52,600.

Also in Lewis County, the DENMARK WIND FARM is an 80 MW project under construction this year, slated for completion in late in 2018. This project has over 200 construction jobs associated with it and will offer at least five permanent jobs.

State investments through earlier CFA awards are starting to pay off as well. 110 communities (more than 50 percent of North Country municipalities) have been directly engaged through a Phase 2 Cleaner Greener Communities project over the last year and of those, 90 communities have launched clean energy projects ranging from electric vehicle (EV) charging stations and LED conversions to solar arrays and boiler upgrades. The cost savings potential of implementing this clean energy project for municipalities is \$10–30 million per year.

\$1.5 million has been invested through Clean Energy Community (CEC) grants in 15 communities designated as "Clean Energy Communities" by NYSERDA for showing leadership in reducing energy use and cutting energy-related costs. These grants will help the selected municipalities implement additional clean energy projects in their communities.

Because of its abundance of inexpensive power and supporting infrastructure, the North Country has become a magnet for cryptocurrency mining companies over the last year. Many communities are having thoughtful conversations about the issues raised by cryptocurrency operations. Because the establishment of operations in several areas has resulted in rising electricity costs for other local consumers and few jobs, two municipal electric cooperative communities, Massena and Plattsburgh, took proactive action to address the issue in their communities. Plattsburgh, in fact, became the first city in the country to issue a moratorium on cryptocurrency mining, thereby temporarily preserving the region's electricity resource and its delivery infrastructure for what may be more productive and efficient uses.

#### BROADBAND

The North Country led the effort to expand rural broadband throughout New York State. The recently announced Phase 3 awards include \$106 million in public/private investment to help provide high-speed internet access to more North Country people and businesses. The North Country was the largest recipient of the Phase 3 funding. It is anticipated that 33,193 additional homes, businesses, and organizations in the region will have high-speed access as a result of this funding.

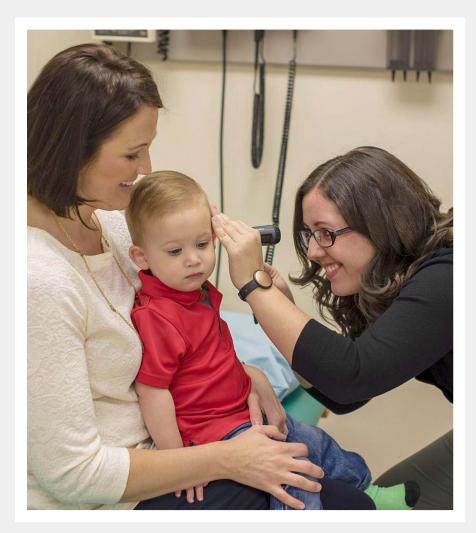
Chazy and Westport Telephone has constructed over 83 miles of a 105-mile network of fiber-optic cable that will provide broadband access to 534 locations in the communities of Beekmantown, Chazy, Champlain, Essex, Lewis, and Westport by the end of 2018.

Citizens Telephone Co. of Hammond, NY has constructed a network consisting of 109 miles of fiber-optic cable that will provide broadband access for 1,860 locations in the communities of Hammond, Macomb and Rossie in St. Lawrence County.

By January 2018, Slic Network Solutions completed the construction of over 120 miles of fiber-optic cable that will provide broadband access for 1,778 locations in the communities of Schroon Lake, North Hudson, Bellmont, and Lyon Mountain in Clinton and Essex Counties. Slic Network Solutions has also constructed over 70 miles of a 125-mile network of fiber-optic cable that will provide broadband access to 425 locations in Franklin County by the end of 2018.

TDS Telecom has constructed a network consisting of 187 miles of fiber-optic cable that will provide broadband access for 1,333 locations in the communities of De Kalb, Edwards, Hermon, and Russell in St. Lawrence County.

# Proposed priority projects



**CFA Number:** 83149

#### Project Name: River Hospital Enhancement Project

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Applicant: River Hospital, Inc.

Location: Alexandria Bay, Jefferson County

**Total Project Cost:** \$14,662,123

Funding Recommended: \$1,864,063

Projected Number of Jobs Retained: 162

**Projected Number of Construction Jobs:** 90

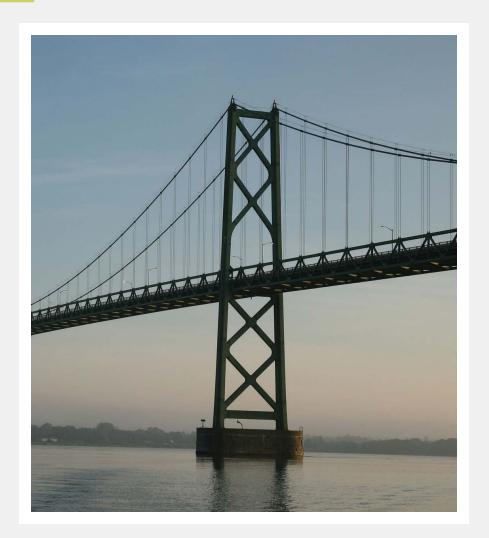
**Description:** River Hospital will remove two aged buildings and construct a new medical office building to improve its delivery of healthcare services. The new building will house primary care, physical therapy, behavioral health and will modernize the hospital for outpatient services. River Hospital is one of several that services Fort Drum - New York's largest single site employer.

**Vision Addressed:** Innovate effective rural healthcare and education delivery networks.

Agenda: Veterans

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**CFA Number:** 82002

#### Project Name: Port of Ogdensburg Improvements

Applicant: Ogdensburg Bridge and Port Authority

Location: Ogdensburg, St. Lawrence County

**Total Project Cost:** \$21,265,952

Funding Recommended: \$ 940,000

Projected Number of Construction Jobs: 100

**Description:** OBPA will expand the Port's dock, dredge a portion of the existing channel, and expand the dock wall by 100 feet. These improvements will allow two major cargo vessels to use the Port simultaneously. It will allow larger vessels to moor and result in the more efficient handling of cargo.

**Vision Addressed:** Leverage our gateway to Canada, the nation's largest trading partner, to lead the state in global investment.

Past Awards Received: CFA 50423

Agenda(s): Opportunity



#### Project Name: New Downtown YMCA Community Center

Applicant: Watertown Family YMCA

Location: Watertown, Jefferson County

**Total Project Cost:** \$16,047,500

Funding Recommended: \$3,209,500

Projected Number of Jobs Created: 30

Projected Number of Retained Jobs: 135

**Projected Number of Construction Jobs:** 100

**Description:** The Watertown family YMCA will construct a new Community Center in the heart of downtown. The new Center will allow the Y to expand its programming and services to support local families in the community. The project was identified as a priority under the Watertown DRI.

**Vision Addressed:** Invest in community development infrastructure that expands opportunities and capacity.

Agenda(s): Downtown, Opportunity, Veterans

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Nc



**CFA Number:** 81368

#### Project Name: Carthage Area Hospital - New Facility

Applicant: Carthage Area Hospital
Location: Carthage, Jefferson County
Total Project Cost: \$65,000,000
Funding Recommended: \$3,000,000
Projected Number of Jobs Created: 65
Projected Number of Jobs Retained: 418
Projected Number of Construction Jobs: 200

**Description:** Carthage Area Hospital will consolidate two of its outpatient clinic facilities, administration building, and hospital by constructing a new medical campus. Designed to address significant rural area access challenges, the Medical Village is a one-stop medical facility with access to all levels of medical care. Carthage Area Hospital is one of several that services Fort Drum - New York's largest single site employer.

**Vision Addressed:** Innovate effective rural healthcare and education delivery networks

Agenda: Veterans

#### Project Name: Tupper Lake Hotel

Applicant: NorthSouth Construction

Location: Tupper Lake, Franklin County

**Total Project Cost:** \$10,975,000

Funding Recommended: \$2,195,000

**Projected Number of Jobs Created:** 20

**Projected Number of Construction Jobs:** 100

**Description:** North South Construction will rehabilitate a 3-acre parcel by constructing a mid-level lodging hotel in downtown Tupper Lake. This lodging facility, affiliated with the Tru by Hilton brand, will feature 75 rooms designed for extended stay. Other amenities will include a breakfast dining area, an indoor pool, a fitness room, a business center, a grab-and-go market, and an outdoor patio.

**Vision Addressed:** Activate tourism as a driver to diversify our economies by creating demand to accelerate private investment; Invest in community development infrastructure that expands opportunities and capacity.

Agenda(s): Downtown, Opportunity, Veterans

**CFA Number:** 83721

#### Project Name: Capital Equipment Investment

Applicant: Omniafiltra, LLC

Location: Beaver Falls, Lewis County

Total Project Cost: \$570,000

Funding Recommended: \$114,000

**Projected Number of Jobs Retained:** 38

**Description:** Omniafiltra will investments in production equipment that will result in improved energy efficiency and/or expand the range of product capability at the plant.

**Vision Addressed:** Energize our communities by building on growth in the aerospace, transit equipment, defense, biotech, energy, and manufacturing industries.

Past Awards Received: CFA 66919

Agenda: Veterans

#### Project Name: Quench Water Control & Reduction

Applicant: Arconic, Inc.

Location: Massena, St. Lawrence County

Total Project Cost: \$700,000

Funding Recommended: \$140,000

**Projected Number of Jobs Retained:** 145

**Projected Number of Construction Jobs:** 4

**Description:** Arconic Inc. will install a water chilling system to cool its metal excursions, improve production quality, and reduce treatment of wastewater. Arconic's Aluminum Rod and Bar facility makes high quality cold finish rod and bar for transportation, aerospace, military and industrial applications.

**Vision Addressed:** Energize our communities by building on growth in the aerospace, transit equipment, defense, biotech, energy, and manufacturing industries.

Past Awards Received: CFA 75690

Agenda: Regional Cluster

**CFA Number: 80624** 

#### Project Name: 420 Gaffney Drive, Building Transformation

Applicant: Jefferson Rehabilitation Center
Location: Watertown, Jefferson County
Total Project Cost: \$14,246,255
Funding Recommended: \$2,849,251
Projected Number of Jobs Created: 16

Projected Number of Retained: 127

**Description:** Jefferson Rehabilitation Center will renovate its facility to expand its preschool program and improve adult day-hab services. These renovations will also improve accessibility to the building by the community and improve participants and staff safety.

**Vision Addressed:** Invest in community development infrastructure that expands opportunities and capacity.

Agenda(s): Opportunity, Workforce Training



#### Project Name: Mitigation of Water Resource Recovery Facility

Applicant: City of Plattsburgh

Location: Plattsburgh, Clinton County

**Total Project Cost:** \$4,646,000

**Funding Recommended:** \$758,400

Projected Number of Jobs Retained: 15

**Projected Number of Construction Jobs:** 8

**Description:** The City of Plattsburgh will make upgrades to its Water Resource and Recovery Facility to mitigate odor, as part of DRI waterfront redevelopment efforts at Dock Street.

**Vision Addressed:** Invest in community development infrastructure that expands opportunities and capacity.

Past Awards Received: CFAs 40872,40857,67194

Agenda: Downtown

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#### Project Name: Manufacturing Plant Expansion

Applicant: MTL Cool, Inc.

Location: Plattsburgh, Clinton County

Total Project Cost: \$971,900

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Funding Recommended: \$100,900

**Projected Number of Jobs Retained:** 2

**Projected Number of Jobs Created:** 25

**Description:** MTL Cool, Inc. will double its manufacturing space and purchase equipment to expand its refrigeration unit operation. MTL is a Canadian owned manufacturer of commercial refrigeration equipment.

**Vision Addressed:** Energize our communities by building on growth in the aerospace, transit equipment, defense, biotech, energy, and manufacturing industries.

#### **CFA Number:** 81586

#### Project Name: Adirondack Gateway – Outdoor Outfitter Store

Applicant: ADK Gateway, Inc.

Location: North Hudson, Essex County

**Total Project Cost:** \$504,000

Funding Recommended: \$84,000

**Projected Number of Jobs Created:** 4

**Projected Number of Construction Jobs:** 6

**Description:** ADK Gateway will redevelop a former Frontier Town building into an outdoor outfitter store. Plans are to transform this vacant building and lot into a bustling store capable of serving thousands of visitors and campers coming to experience the new Gateway to the Adirondacks.

**Vision Addressed:** Activate tourism as a driver to diversify our economies by creating demand to accelerate private investment; Invest in community development infrastructure that expands opportunities and capacity

#### Project Name: Trudeau Building Rehabilitation

Applicant: Historic Saranac Lake

Location: Saranac Lake, Franklin County

**Total Project Cost:** \$1,327,726

Funding Recommended: \$200,000

**Projected Number of Jobs Created:** 2

**Projected Number of Jobs Retained:** 3

**Projected Number of Construction Jobs:** 5

**Description:** Historic Saranac Lake will restore the former home and medical office of Dr. E. L. Trudeau to create a public museum dedicated to his tuberculosis treatment. Saranac Lake is the NCREDC's Round III DRI winner.

**Vision Addressed:** Activate tourism as a driver to diversify our economies by creating demand to accelerate private investment; Invest in community development infrastructure that expands opportunities and capacity.

Agenda: Downtown

**CFA Number:** 80998

#### Project Name: Building Integration of Primary Care Behavioral Health and OBGYN Services

Applicant: Canton-Potsdam Hospital

Location: Canton, St. Lawrence County

**Total Project Cost:** \$5,587,634

Funding Recommended: \$1,117,526

Projected Number of Jobs Created: 23

**Projected Number of Jobs Retained:** 56

**Projected Number of Construction Jobs:** 5

**Description:** The Canton-Potsdam Hospital Primary Care, Behavioral Health, and OBGYN Integration Project will renovate space in an existing medical facility to provide coordinated healthcare in rural St. Lawrence County. Improved healthcare access will result in care being provided more effectively and efficiently.

**Vision Addressed:** Innovate effective rural healthcare and education delivery networks.

Agenda: Veterans





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#### Project Name: Annex Rehabilitation

Applicant: Adirondack Health

Location: Saranac Lake, Franklin County

**Total Project Cost:** \$1,629,080

Funding Recommended: \$325,816

**Projected Number of Jobs Created:** 1

**Projected Number of Jobs Retained:** 11

Projected Number of Construction Jobs: 50

**Description:** Adirondack Health will renovate an existing building to provide pulmonary rehabilitation and physical therapy services on the main campus. This project is part of a greater effort to create an integrated health care delivery system for easier patient access in the Tri-Lakes region.

**Vision Addressed:** Innovate effective rural healthcare and education delivery networks.

Past Awards Received: CFA 53500

**CFA Number: 80843** 

#### Project Name: Paddy Hill Hydroponic Farm

Applicant: Acadia Energy
Location: Brownville, Jefferson County
Total Project Cost: \$4,151,700
Funding Recommended: \$803,340
Projected Number of Jobs Created: 22
Projected Number of Jobs Retained: 3

**Projected Number of Construction Jobs:** 25

**Description:** Acadia Energy will create an indoor vertical farm, by reusing waste heat and carbon dioxide from the Paddy Hill Energy Complex, to grow hydroponic, organic produce.

**Vision Addressed:** Attract and nurture entrepreneurs through innovation to catalyze the highest per capita rate of small business start-ups and expansions in the state; Invest in agriculture as we help feed the region and the world; Create the greenest energy economy in the state.

Agenda: Opportunity

**CFA Number:** 80590

#### Project Name: Building Acquisition and Renovation

Applicant:Pendragon TheatreLocation:Saranac Lake, Franklin CountyTotal Project Cost:\$6,653,000Funding Recommended:\$1,330,000Projected Number of Jobs Created:4Projected Number of Jobs Retained:3

Projected Number of Construction Jobs: 39

**Description:** Pendragon Theatre will purchase and renovate a downtown Saranac Lake building and create a state-of-the-art theatre facility to house the organization. The new site will be transformed into a vibrant cultural hub and destination, reinforcing downtown redevelopment and streetscape improvement efforts. Saranac Lake is the NCREDC's Round III DRI winner.

**Vision Addressed:** Activate tourism as a driver to diversify our economies by creating demand to accelerate private investment; Invest in community development infrastructure that expands opportunities and capacity.

Agenda: Downtown

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**CFA Number:** 80907

#### **Project Name:**

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# Downtown Malone Harrison Block Revitalization

Applicant: Citizens Advocates, Inc.

Location: Malone, Franklin County

**Total Project Cost:** \$4,897,131

**Funding Recommended:** \$979,426

#### Projected Number of Construction Jobs: 30

**Description:** Citizen Advocates, Inc. will invest in a new \$22 million commercial and residential development on West Main Street in downtown Malone. The four-story structure will be comprised of up to six new commercial spaces on the first floor, and 40 affordable apartments above. The site is located at the gateway to downtown Malone and will reclaim a row of blighted buildings.

**Vision Addressed:** Invest in community development infrastructure that expands opportunities and capacity.

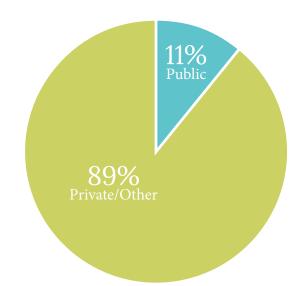
Agenda: Downtown

# **OVERALL INVESTMENT RATIO FOR PROPOSED PRIORITY PROJECTS**

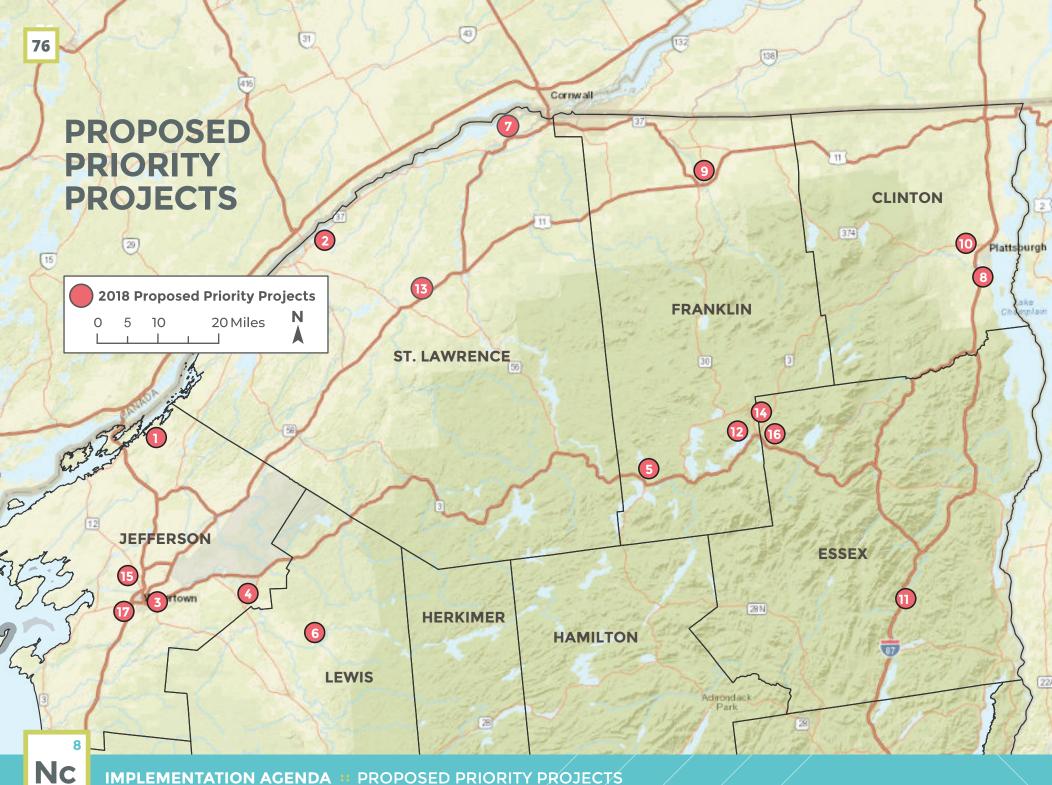
Total Ask: \$20,011,222

Total Project Costs: \$173,835,001

**PP Leverage:** 8.7:1 (Approx. 11% Public to 89% Private)







**IMPLEMENTATION AGENDA # PROPOSED PRIORITY PROJECTS** 

MAP #	CFA #	PROJECT NAME	LOCATION
1	83149	River Hospital Enhancement	Alexandria Bay
2	82002	Port of Ogdensburg Improvements	Ogdensburg
3	81988	New Watertown YMCA Community Center	Watertown
4	81368	Carthage Area Hospital, New Facility	Carthage
5	83844	Tupper Lake Hotel	Tupper Lake
6	83721	Omniafiltra Capital Equipment Investment	Beaver Falls
7	81641	Arconic, Quench Water Control & Reduction	Massena
8	81326	City of Plattsburgh, Water Resource Recovery Facility	Plattsburgh
9	80907	Downtown Malone Harison Block Revitalization	Malone
10	84086	MLT Cool - Manufacturing Plant Expansion	Plattsburgh
11	81586	Adirondack Gateway (Former Frontier Town) Outfitter Store	North Hudson
12	80558	Trudeau Building Rehabilitation	Saranac Lake
13	80998	Canton-Potsdam Building Integration of Certain Services	Canton
14	83754	Adirondack Health, Annex Rehabilitation	Saranac Lake
15	80843	Paddy Hill Hydroponic Farm Brownville	Brownville
16	80590	Pendragon Theatre Building Acquisition and Renovation	Saranac Lake
17	80624	JRC 420 Gaffney Drive, Building Transformation	Watertown

# **PROPOSED PRIORITY PROJECTS RELATED TO STATE PRIORITIES**

CFA #	PROJECT NAME	APPLICANT / BUSINESS NAME	DOWNTOWN REVITALIZATION	OPPORTUNITY AGENDA	VETERANS	WORKFORCE TRAINING	REGIONAL CLUSTER	LIFE SCIENCE CLUSTER
83149	River Hospital Enhancement Project	River Hospital, Inc.			×			
82002	Port of Ogdensburg Improvements	Ogdensburg Bridge and Port Authority		×				
81988	New Downtown YMCA Community Center	Watertown Family YMCA	*	*	×			
81368	New Hospital Facility	Carthage Area Hospital			×			
83844	Tupper Lake Hotel	NorthSouth Construction	×	×	×			
83721	Omniafiltra Capital Equipment Investment	Omniafiltra LLC			*			
81641	Quench Water Control & Reduction	Arconic Inc.					×	
81326	Mitigation of Water Resource Recovery Facility	City of Plattsburgh	×					
80907	Downtown Malone Harrison Block Revitalization	Citizen Advocates, Inc.	*					

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CFA #	PROJECT NAME	APPLICANT / BUSINESS NAME	DOWNTOWN REVITALIZATION	OPPORTUNITY AGENDA	VETERANS	WORKFORCE TRAINING	REGIONAL CLUSTER	LIFE SCIENCE CLUSTER
84086	Manufacturing Plant Expansion	MTL COOL Inc						
81586	Adirondack Gateway (Former Frontier Town) Outfitter Store	ADK Gateway Inc.						
80558	Trudeau Building Rehabilitation	Historic Saranac Lake	×					
80998	Building Integration of Primary Care Behavioral Health and OBGYN Services	Canton-Potsdam Hospital			×			
83754	Annex Rehabilitation	Adirondack Health						
80843	Paddy Hill Hydroponic Farm	Acadia Energy		×				
80590	Building Acquisition and Renovation	Pendragon Theatre	×					
80624	420 Gaffney Drive, Building Transformation	Jefferson Rehabilitation Center		×		×		



# SUMMARY OF OTHER PROJECTS RELATING TO STATE PRIORITIES

CFA #	PROJECT NAME	APPLICANT / BUSINESS NAME	FUNDING PROGRAM	DOWNTOWN REVITALIZATION	WORKFORCE TRAINING	OPPORTUNITY AGENDA	VETERANS	GLOBAL
81145	Wastewater Improvements to Protect Lake Champlain	Town of Moriah	WQIP					
80254	Hamlet of Glenfield Water	Town of Martinsburg	HCR CDBG/ PI&PF					
82772	Crosstown Canal	Village of Potsdam	HCR CDBG/ PI&PF					
81326	Mitigation of Water Resource Recovery Facility	City of Plattsburgh	HCR CDBG/ PI&PF	×				
83679	Revitalization of 75 Public Square	City of Watertown	HCR NY Main Street	×				
83479	Military Families - Outdoor Adventure Camp	Town of Massena	Market NY				×	
84431	The Ale Trail - Craft Brew Adventure	Great Lakes Seaway Trail, Inc.	Market NY					
84108	ADK Public Observatory	Tourism Capital Construction	Market NY					
80591	Pendragon Theatre Capital	Pendragon Theatre	Market NY	×				
80409	Akwesasne Cultural Tourism	St. Regis Mohawk Tribe	EPF: PP&HG	×				
81660	Fort Ticonderoga Wall Restoration	Fort Ticonderoga	EPF: PP&HG					
80558	Trudeau Building Rehabilitation	Historic Saranac Lake	EPF: PP&HG	×				
80265	Campus Green Revitalization Project	Jefferson Community College	Green IGP					
80479	Museum Arts Educator Position	North Country Children's Museum	NYSCA - Workforce	*	×			
83878	Barn Quilt Tourism in St. Lawrence Co.	Traditional Arts in Upstate NY	NYSCA - CIP					

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Nc

IMPLEMENTATION AGENDA \*\* PROPOSED PRIORITY PROJECTS

CFA #	PROJECT NAME	APPLICANT / BUSINESS NAME	FUNDING PROGRAM	DOWNTOWN REVITALIZATION	WORKFORCE TRAINING	OPPORTUNITY AGENDA	VETERANS	GLOBAL
81988	New Downtown YMCA Community Center	Watertown Family YMCA	NYSCA - CIP	×		×	×	
80589	56 Woodruff A	Pendragon Theatre	NYSCA - CFIP	×				
80266	North Country Construction Training	Jefferson Community College	DOL - UWTP		×	×	×	
83187	Cheel Rink Sustainability	Clarkson University	NYSERDA - Net Zero					
81138	Refinement of City of Plattsburgh's DRI Grant	City of Plattsburgh	DOS -LWRP	*				
80703	City WWTP 2018	City of Ogdensburg	DOS - LWRP	×				
80660	Essex County Shared Services	Essex County	LGEP					
80922	Saranac Lake EPG	Village of Saranac Lake	DEC/EFC - EPGP					

# **OTHER PRIORITIES**

- Full implementation by the state of the Unit Management Plan (UMP) for the Adirondack rail corridor, including rehabilitation of the rail line from Big Moose to Tupper Lake.
- State support for upcoming bids by Lake Placid and the North Country region for international sporting events, including the Special Olympics World Winter Games.
- Continued investment in upgrades to the Olympic sports venues in the Adirondacks, with an eye toward features and amenities that will increase visitation to the sites and enhance the visitor experience.
- Priority attention by the NYS Department of Transportation and others aimed at devising and implementing major enhancements to the Main Street corridor through downtown Malone to create a pedestrian environment supportive of downtown redevelopment.

- Rehabilitation of the Ogdensburg-Prescott International Bridge.
- All necessary efforts and investments to sustain and potentially grow operations and troop numbers at Fort Drum.
- Continued implementation of the Governor's Broadband Initiative, achieving maximum broadband and cellular coverage throughout the North Country.
- Continued state attention to the enhancement of east-west transportation connections.
- Investment in the creation of affordable workforce housing in various parts of the region.
- Development of additional capacity to transmit renewable energy from and through the region, enhancing markets for our current and future output.



# ENCACEMENT AND SUPPORT OF THE PUBLIC AND INCOMORACE MENT AND SUPPORT OF THE PUBLIC AND INCOMORACE AND INCOMORAC **Participation**

NORN CROUP DESCRIPTIONS

LIST OF WORK CROUP MEMBERS

# **WORK GROUP DESCRIPTIONS**

#### **Adirondack Work Group**

Provides input on issues, projects and priorities unique to communities within the Adirondack Park. The group will coordinate with the Mohawk Valley and Capital District councils where the regions overlap inside the Park.

#### **Agriculture Work Group**

Works with the agriculture community to identify needs and opportunities for growth.

#### **Clean Energy Work Group**

Works on strategies to optimize the North Country's alternative energy generation and distribution.

#### Downtown Revitalization (DRI) Selection Committee

Six representative council members who read and score DRI applications from across the region and coordinate their assessments to recommend a community for designation.

#### **Executive Committee**

Manages overall council and its work groups and considers and acts upon council business between full council meetings, advises Empire State Development on project actions as requested.

#### **Global North County Work Group**

Develops strategies to help North Country companies introduce their products in foreign markets or increase sales overseas and with Canada.

#### **Hotspot Innovation and Small Busines**

Coordinates the attraction and development of new business ideas, identifying, vetting and training entrepreneurs and innovators.

#### Life Sciences Work Group

Identifies programs that develop life sciences personnel, establishes a pipeline from training to employment, catalogs appropriate space available for industry use, and seeks priority projects that align with the cluster.

#### Local Government and Community Development

Identifies strategies for stimulating new business development in the region's downtowns.

#### **Lodging Work Group**

This work group served in an advisory capacity for the development of the North Country Sustainable Lodging Study.

#### **Public Participation Work Group**

Manages the council's public outreach efforts.

#### **Plan Implementation Committee**

Oversees the implementation of the council's strategic plan and strategies and coordinates with all the work groups and Empire State Development to advance the plan components and prepare the annual update report.

#### **Priority Project Selection Committee**

Evaluates, selects and presents the proposed Priority Projects to the council for adoption.

#### **Project Pipeline Work Group**

Identifies and tracks potential future projects.

#### **Regional Cluster & Advanced Manufacturing Work Group**

Furthers cluster strategies in the fields of materials and transportation equipment manufacturing.



#### SUNY 2020 and Higher Education and Research Development Consortium (HEARD)

Reviews and implements opportunities for collaborative projects, research and entrepreneurial activity assistance among the region's colleges and universities.

#### **Tourism Development Work Group**

Identifies needs and opportunities in the tourism sector and develops strategies to address the development of tourism-related facilities, including lodging and attractions.

#### Upstate Revitalization Initiative (URI) Selection Committee

Reviews applications for the use of URI funds the region has received.

#### Workforce Development Group

Develops and refines strategies that address the needs of both the region's unemployed and the region's employers. Addresses the goals of the Opportunity Agenda and veteran's integration into the local workforce.

# WORK GROUP MEMBERSHIP

#### Downtown Revitalization Initiative

Bridget Hart, KPH Healthcare Services, Inc.
Paul Grasso, The Development Corp Mark Tryniski, Community Bank
Donna Wadsworth, International Paper
Dan Wilt, Wilt Industries
Kylie Peck, Greater Watertown

North Country Chamber of Commerce

#### **Project Pipeline**

Jim Wright, DANC Michelle Capone, DANC Laurie Marr, DANC NCA Members

#### **Public Participation**

John Ettling, SUNY Plattsburgh Eric Virkler, Lewis County Economic Development Kelly Chezum, Clarkson Sue Matton, NC Chamber of Commerce Joe Riccio, Citizen Advocates

#### **Regional Cluster & Advanced** Manufacturing

Garry Douglas, NC Chamber of Commerce Reg Carter, Citec Sue Matton, NC Chamber of Commerce Tony Collins, Clarkson Tim Currier, Village of Massena Matt Draper, Clarkson

Paul Grasso, The Development Corp Bridget Hart, KPH Healthcare Services, Inc. William Jemison, Clarkson Patrick Kelly, St. Lawrence County IDA Cheryl Mayforth, Jeff-Lewis WDB Tom Plastino, St. Lawrence County IDA John Rishe, OBPA Christina Schneider, Purcell Construction Mary Margaret Small, Clarkson Mark Tryniski, Community Bank John Vermette, SpencerARL Eric Virkler, Lewis County Economic Development Donna Wadsworth, International Paper Jeff Walton, Paul Smith's College Dan Wilt, Wilt Industries Jim Wright, DANC Dave Zembiec, Jefferson County IDA Danielle Johnson, NAmTrans Raymond DiPasquale, Clinton Community College Manna Doyle, Tulmar Manufacturing

#### SUNY 2020 & HEARD

Tony Collins, Clarkson Ben Dixon, St. Lawrence University Matt Draper, Clarkson Reg Carter, Citec Cathy Dove, Paul Smith's College John Ettling, SUNY Plattsburgh Bill Fox, St. Lawrence University Rick Grant, Miner Institute Terrence Harris, Jefferson Community College

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John Homburger, SUNY Plattsburgh Atsuo Kuki, Trudeau Institute Megan Stadler, Jefferson Community College Zvi Szafran, SUNY Canton Steve Tyrell, North Country Community College Lenore Vanderzee. SUNY Canton John Wicke, SUNY Potsdam Nicole Conant, SUNY Potsdam Kristen Esterberg, SUNY Potsdam Ken Knelly, SUNY Plattsburgh Steven Frederick, Clinton Community College Nicholas Hunt-Bull, Paul Smith's College Daniel Kelting, Paul Smith's College Ray DiPasquale Ty Stone, SUNY Jefferson

#### Local Government & Community Development

Joe Butler, City of Watertown Colin Read, City of Plattsburgh Michael Cashman, Town of Plattsburgh Melissa McManus, Melissa McManus LLC Kathy Amyot, Tug Hill Commission Kristen Aucter, Lewis County Chamber of Commerce Mike Burgess, Kinney Drugs Dan Buyer, HCR Carol Calabrese. Essex County IDA Scott Campbell, Friends of the North Country Jason Denno, EFC Ben Dixon, St. Lawrence

University Steve Erman, ANCA Jeremy Evans, Franklin County IDA Bill Farber, Hamilton County Legislature Nicole Conant, SUNY Potsdam Fred Hanss, Village of Potsdam (Planning) Russ Kinyon, Franklin County Economic Development Andy Labruzzo, DOS Marlinda Lavalley, Canton Potsdam Hospital Tracy Leonard, Fort Drum **Regional Health Planning** Organization Mike Lumbis, City of Watertown (Planning) Katie Malinowski, Tug Hill Commission Mike Mascarenas, Essex County (Deputy County Manager) Jody Olcott, Essex County IDA Jim O'Neill, CW Augustine Inc Frank Pace, Lewis County Planning Sarah Purdy, City of Ogdensburg (City Manager) Maria Tedford, Pride of Ticonderoga Leigh Rodriguez, Town/Village of Canton (Econ Dev) Cheryl Shenkle - O'Neill, Snow Belt Housing Inc Andrea Smith, City of Ogdensburg (Planning) Zoe Smith, Wildlife **Conservation Society** Philip Taylor, Paul Smith's College John Tenbusch, St. Lawrence

County (Planning) Gregg Townsend, DEC Eric Virkler, Lewis County Economic Development Jessica Waldorf, NYSERDA Tim Currier, Village of Massena

#### Agriculture

Zvi Szafran, SUNY Canton Michelle Ledoux, Lewis County Cornell **Cooperative Extension** Robert Andrews, Farmland Protection Katie Ballard, Miner Institute Kathryn Cauzonier, Farm Credit Rocky Giroux, Adirondack Farms Joe Giroux. Giroux's Family Farm Rick Grant, Miner Institute Tom Herbrick, McCadam Cheese Kevin Jordan, Jefferson County Cornell Cooperative Extension Mike Kiechle, Farm Bureau Jay Matteson, Jefferson County IDA Lindsey Pashow, Cornell Cooperative Ext Frank Rooney, Ag & Mkts David Tomberlin, Well Dressed Foods Christine Watkins, Jefferson County Soil & Water Conservation District

#### Workforce Development (Includes Veterans and Opportunity Agenda) Paul Grasso,

The Development Corp Cheryl Mayforth Jeff-Lewis, WDB John Bernardi, United Way of the Adirondack Region Michael Boprey, St. Lawrence County Veterans Service Agency Steven Bowman, Clinton County Veterans Service Agency Norma Cary, St. Lawrence County (Community Development) Derek Davey, Lewis County Veterans Service Agency Dan Engel, Hamilton County Veterans Service Agency Pete Fazio, Jefferson County Veterans Service Agency Matt Flynn, NYS DOL Disabled Veteran Outreach Bruce Garcia. JCEO Melinda Gault CAPC Jefferson County Bruce Goodnough, NYS DOL Disabled Veteran Outreach BobGorman, United Way of Northern NY Lorrie Guler, Fort Drum **Transition Services** Greg Hart, Workforce **Development Institute** John Hetfield, NYS DOL Local Veteran Employment Rep Alan Jones, ACAP Dan Kelleher, APA Harry McManus, Clinton County Legislature Sylvie Nelson, North Country WDB Tim Pierce, Essex County Veterans Service Agency Tom Plastino. St. Lawrence WDB Tracie Reece, NYS Division of Veterans Affairs Bob Ross, Homeward Bound

Adirondacks Jackie Skiff, JCEO Mary Margaret Small, Clarkson Bonnie Stewart, Franklin County Veterans Service Agency Zvi Szafran, SUNY Canton Danielle Johnson, NAmTrans

#### **Global North Country**

Garry Douglas, NC Chamber of Commerce Dave Zembiec, Jefferson County IDA Matt Boire, CDC Wade Davis, OBPA Todd Fredette, A.N. Deringer Patrick Kelly, St. Lawrence County IDA Sue Matton, NC Chamber of Commerce Dan Wilt, Wilt Industries Carol Calabrese, Essex County IDA Russ Kinvon, Franklin County Economic Development Jeremy Evans, Franklin County IDA Manna Doyle, Tulmar Manufacturing

#### Hotspots Innovation & Small Business

Tony Collins, Clarkson Kelly Chezum, Clarkson Matt Draper, Clarkson Erin Draper, Clarkson John Gaus, Golden Technologies James Murphy, AEDC Mark Tryniski, Community Bank Dan Wilt, Wilt Industries Danielle Johnson, NAmTrans

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#### Tourism

Jim McKenna, Regional Office of Sustainable Tourism Gary DeYoung, Thousand Islands International Tourism Council Kristen Aucter, Lewis County Chamber of Commerce Jeff Byrne, ORDA Michelle Capone, DANC Michelle Clement, ROOST Matt Courtright, Ticonderoga Area Chamber of Commerce Wade Davis, OBPA Judy Drabicki, DEC Beth Hill, Fort Ticonderoga Dan Kelleher, APA Kristy Kennedy, NC Chamber of Commerce Carla Malmgren, Tug Hill Commission Brian McDonnell, Mac's Canoe Livery Ron Ofner, Adirondack Regional Tourism Alexandra Roaslvig, Long Lake Tourism Brooke Rouse, St. Lawrence County Chamber of Commerce Andrea Smith, City of Ogdensburg (Planning) Christy Wilt, Hamilton County Scott Brandi, ISkiNY & Brandi Insurance Group

#### **Clean Energy**

Kate Fish ANCA Katie Malinowski, Tug Hill Commission Sarah Boggess, eEnergy Jenny Briot, Iberdrola Renewables (AvanGrid) Richard Burns, National Grid Pat Curran, Curran Renewable Energy Susan Danskin, Northline Utilities Stan Dobert, Apex Solar Power Glenn Gagnier, Croghan Dam Initiative / Lewis County Development Corp. Mike Harris, Bernier Carr & Associates Leslie Karasin, Northern Forest Center Tim Karski, NYSEG Amanda Lavigne, St. Lawrence University John MacArthur, Beardsley Architects + Engineers Dan Parker, Eagle Creek Renewable Energy Ken Visser, Clarkson University Jessica Waldorf, NYSERDA

#### P3IC

Sue Matton. NC Chamber of Commerce Jim McKenna, Regional Office of Sustainable Tourism Laurie Marr, DANC Cali Brooks, Adirondack Foundation Kelly Chezum, Clarkson Ben Dixon, St. Lawrence University Matt Draper, Clarkson Bill Farber, Hamilton County Legislature Kate Fish, ANCA Steve Hunt, ESD Erin Hynes, ESD Danielle Johnson, NC Chamber of Commerce Dan Kelleher, APA Matilda Larson, St. Lawrence County (Planning)

Katie Malinowski, Tug Hill Commission Chervl Mayforth, Jeff-Lewis **WDB** Melissa McManus, Melissa McManus LLC Tom Plastino, St. Lawrence IDA Eric Virkler, Lewis County Economic Development Dan Wilt, Wilt Industries Dave Zembiec, Jefferson County IDA Keith Zimmerman St. Lawrence County (Planning),

#### **Priority Project Selection** Committee

Jim McKenna, Regional Office of Sustainable Tourism Kate Fish, ANCA Paul Grasso, The Development Corp Bridget Hart, KPH Healthcare Services Inc Michelle Ledoux, Lewis County Cornell **Cooperative Extension** Dan Wilt, Wilt Industries Kylie Peck, Greater Watertown - North Country Chamber of Commerce

#### **Executive Committee**

Tony Collins, Clarkson Garry Douglas, NC Chamber of Commerce Kate Fish. ANCA Paul Grasso, The Development Corp Bridget Hart, KPH Healthcare Services Inc Michele Ledoux, Lewis County Cornell Cooperative Extension

Jim McKenna, Regional Office of Jill Mariano, Bionique Testing Sustainable Tourism Dan Wilt, Wilt Industries Jim Wright, DANC

#### **URI Selection Committee**

Paul Grasso. The Development Corp Cali Brooks. Adirondack Foundation Reg Carter, CITEC Cathy Dove, Paul Smith's College Bridget Ann Hart, KPH Healthcare Services Inc Michele Ledoux, Lewis County Cornell Cooperative Extension Kylie Peck, Greater Watertown-North Country Chamber of Commerce Zvi Szafran, SUNY Canton Mark Tryniski **Community Bank** Donna Wadsworth, International Paper Dan Wilt, Wilt Industries

#### Life Sciences Work Group

Chuck Thorpe, Clarkson University Bill Chapin, Trudeau Institute Jeremy Evans, Franklin County IDA Kate Fish, ANCA Gary Hanley, SterRx / Asept Pak Bridget Ann Hart, KPH Healthcare Services Inc Patrick Kelly, St. Lawrence County IDA Atsuo Kuki, Trudeau Institute Dan Lundin, Bionique Testing Laboratories

Laboratories Sue Matton,

NC Chamber of Commerce Stephen Podd, North Star LLC Victor Podd, North Star LLC Gladis Zamparo, Bionique **Testing Laboratories** 

#### **Lodging Task Force**

Bill Farber, Hamilton County Board of Supervisors James McKenna, Regional Office of Sustainable Tourism Gary DeYoung, Thousand Islands International **Tourism Council** Michele Capone, DANC Shawn Goodway, Urgo Hotels / The Whiteface Lodge Steve Hunt, ESD Dan Kelleher, APA Kristy Kennedy, NC Chamber of Commerce Brian Monette, Branch Development Corp. Brooke Rouse. St. Lawrence County Chamber of Commerce Justin Smith, Prestige Hospitality

#### **Adirondack Work Group**

Bill Farber, Hamilton County Legislature Randy Presto, Essex County Legislature Betty Little, New York State Senate D. Billy Jones, New York State Assembly Garry Douglas, NC Chamber of Commerce

# **ENGAGEMENT AND SUPPORT OF THE PUBLIC AND LOCAL OFFICIALS**

# **CFA Workshops**

- Two Workshops
- 112 attendees

#### **Work Groups**

- 19 work groups/committees
- More than 150 participants from seven counties

# **Pipeline Development Forums**

- Held in each county
- Downtown-specific sessions additionally held in Plattsburgh and Watertown
- 86 attendees

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## Facebook

- **552** followers
- 42 posts, plus promotion of public meetings

# **Other Events**

- Tug Hill Commission Local Government Conference
- Adirondack Association of Towns & Villages Local Government Conference
- St. Lawrence County Local Government Conference
- Common Ground Alliance
- ANCA Clean Energy Conference
- North Country Symposium

# Downtown MPORIANCEIN ADVANCING RECIONAL STRATECIES Revitalization community suison for power own and the suison of the suison for the suison for the suison of the sui PROPOSALS PRELIMMARY DEMTHED BYTHE COMMUNICATION OF THE COMMUNICATION OF PATIONALE FORSELECTING THE DOWNTOWN SUMMARY OF UNIQUE ASSETS OF DOWNTOWN Project ROUND 3 COMMUNIC COMMUTER MEMBER AFFILIATIONS

# Round III Downtown Revitalization Initiative

The North Country has selected the Village of Saranac Lake as its Round III DRI community. Residents and visitors alike want interesting places to live and explore, and with its rich and varied commercial, cultural, and recreational assets, downtown Saranac Lake, "Capital of the Adirondacks," offers just that.

### **Location and Boundary**

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The proposed Saranac Lake Downtown Revitalization Initiative boundary encompasses 108 acres of highly concentrated commercial and residential buildings on 258 parcels. This downtown neighborhood is well-defined by geography, transportation corridors, the presence of traditional building types, and a compact development pattern reinforced through five modern zoning district and parcel boundaries.

Due to the natural constraints from surrounding hills and waterways and its development prior to widespread use of the automobile, downtown Saranac Lake is very compact, allowing the average pedestrian to walk the entire length of the area in less than 15 minutes.

# **RATIONALE FOR SELECTION**

NCREDC's Strategic Plan identified a Community Development Strategy of "Recogniz(ing) the importance of community planning in achieving the NCREDC's Vision of tourism, housing, arts, culture, and infrastructure improvements." The Village of Saranac Lake has been implementing this strategy since 2011, and years of sustained public sector planning and investment have begun to yield visible returns in Saranac Lake's downtown. Leading indicators of its resurgence are clearly visible, foremost of which is the economic boom spurred by the beautifully and newly restored Hotel Saranac, a historic landmark that is transforming the village's downtown.

Investment in Saranac Lake's downtown will sustain economic vitality, enhance entrepreneurial spirit, and strengthen the community sense of place. As a result, Saranac Lake's downtown will be able to extend its impact and benefits to generate jobs and business opportunities in the surrounding region.

# **DOWNTOWN REVITALIZATION AND KEY NCREDC STRATEGIES**

NCREDC's strategy of developing tourism infrastructure to transform the region by driving community development and leveraging private investment will be advanced through the Village of Saranac Lake's Downtown Revitalization Initiative. Projects defined by Saranac Lake will help the region meet its goals.

# **UNIQUE DOWNTOWN SARANAC LAKE ASSETS**

Saranac Lake has the most complete downtown in the Adirondacks, providing amenities that support and enhance downtown living and quality of life. In addition to the Hotel Saranac, which has brought new energy to the village's downtown since it opened in February 2018, these assets include:

Healthy foods. Saranac Lake has two full-service grocery stores, the largest farmers' market in the Adirondacks, and three convenience stores.

Accessible recreation opportunities. The community is home to seven village parks and the Saranac Riverwalk and Adirondack Carousel. The Northern Forest Canoe Trail, Jackrabbit Ski Trail, and the planned Adirondack Rail Trail all pass through Saranac Lake's downtown, which also features kayak launches, boat docks, a dance studio, martial arts center, yoga studios, and private gyms.

Arts and culture. Downtown contains over nine art galleries



and artists' studios, the Saranac Lake Laboratory Museum, the Adirondack Center for Writing, and the Waterhole Upstairs Music Lounge. Relocation of the Pendragon Theatre into the downtown core is a proposed DRI project.

**Diverse retail/shopping.** A diverse range of locally owned businesses provide residents and visitors with everything from basic goods to unique gifts. Downtown is the home of the only community-owned department store in New York State, the Saranac Lake Community Store, now in its seventh year of operation. The entrepreneurial spirit is alive and well in Saranac Lake as evidenced by over \$2.5 million invested by 15 new Main Street businesses and five downtown business expansions in the past six years.

**Events for all ages.** Downtown is the center for an array of community events including Winter Carnival, Music on the Green outdoor concerts, First Night, outdoor movies, parades, Art Walks, canoe and kayak races, Paddlefest, Summer Fun Runs and many smaller events.

**Unique Architecture.** Two National Register Historic Districts with over 40 listed buildings make up Saranac Lake's downtown. There are two additional historic districts located adjacent to downtown, which contain cure cottages from the tuberculosis curing era.

**Walkability.** Downtown has a Walk Score of 84, which means most errands can be accomplished on foot. Saranac Lake was recently designated as a Walk Friendly Community at the Silver Level due to the impressive walk-to-work mode share, excellent planning efforts, and Safe Routes to School program. It is the smallest community in the nation to achieve the Silver Level walkability designation. Neighborhoods are well connected to downtown and to other communities.

# **SARANAC LAKE'S VISION**

The Village of Saranac Lake has long acknowledged that the greatest driver of economic development in the community is the quality of life made possible by the interplay between the urbanity of the community and the surrounding Adirondack forests and lakes. Therefore, the village has a long history of proactively developing plans and policies to protect and enhance quality of life, with a particular focus on downtown. Saranac Lake's DRI vision is based on numerous adopted plans and builds on the incremental implementation of those plans over the past several years.

# Vision

The revitalization of downtown Saranac Lake creates a model for sustainable community development in the Adirondack Park, and the transformative impact will extend beyond the village to the entire region.

# SARANAC LAKE'S PROPOSED PROJECTS

The community has made preliminary identification of a variety of private and public-sector projects to help revitalize its downtown.

Pendragon Theatre Modernization: To include a corner marquee, and a thrust-stage theater with variable seating for 150–175. The project will include a larger gallery/lobby to showcase local artists, dressing areas, larger bathrooms, dedicated wing space, and rehearsal space which could also be used for events and meetings.

- Historic Saranac Lake (HSL) Museum: Rehabilitation of a currently vacant building into a mixed-use, public/private facility. The museum will be renovated to create three secondfloor apartments, rented ground floor office and/or retail space, and a museum space consisting of exhibits, collections, a retail shop, and public space for arts and cultural events. The integrity of the building's exterior will be restored, enhancing the historic character of Main Street.
- Play ADK Children's Museum and Play Center: Development of a new, 10–12,000-square-foot children's museum and play center dedicated to young families.
- Bitters and Bones Brewery Expansion: A brewery and patio expansion that will provide a large outdoor area adjacent to a village park, creating a hybrid business/recreation and entertainment space at a busy intersection in downtown.
- Main Street Business Incubator: Paul Smith's College, North Country Community College, the Franklin County IDA, and Franklin County Economic Development Office will develop the Main Street Business Incubator, modeled after the thincUBATOR ("Thinc") in Utica, NY, to nurture collaboration and entrepreneurship from the ground up among aspiring Main Street entrepreneurs whose ventures are small, independent operations.
- Downtown Public Park Improvements: Targeted downtown public park improvements to improve quality of life for residents and improve the downtown visitor experience.

- Downtown Public Art Project: Coordinated public art projects in alignment with the Village of Saranac Lake Arts & Culture Master Plan, promoting arts and culturally driven economic development.
- Private sector façade and market rate housing development: A variety of façade and market rate housing development projects to further beautify and attract residents to downtown.
- Downtown Streetscape and neighborhood redevelopment projects.

#### **Complementary Regional Projects**

The Village of Saranac Lake has joined with Franklin County partners in proposing two 2018 CFA projects that will advance the community's DRI vision and goals. The 2018 Franklin County Local Waterfront Revitalization Program CFA, developed by the Village of Tupper Lake on behalf of Saranac Lake and Malone, requests funding for improvements to two downtown parks within the Village of Saranac Lake's proposed DRI Boundary. In a complementary initiative, the Franklin County LDC has submitted a Main Street Program CFA for façade improvement funds in an area of downtown Saranac Lake adjacent to the proposed DRI boundary.

# MEMBERS OF THE LOCAL PLANNING COMMITTEE

A list of proposed committee members has been submitted to DOS for approval.

# 94 FULL LIST OF ALL FUNDED CFAS

CFA #	Round	Applicant Name	Project Name	Agency	Program	CFA Award Amount	Total Project Cost	Funds Disbursed to Date	Project Status
73914	Round 7	Adirondack Historical Association	Adirondack Historical Association HVAC Upgrade for Life in the Adirondacks Building	ESD-Arts	Arts & Cultural Facilities Improvement Program	\$500,000.00	\$1,119,556.00	\$0.00	Green
74664	Round 7	The Fort Ticonderoga Association	Fort Ticonderoga Association Pavilion Restoration	ESD-Arts	Arts & Cultural Facilities Improvement Program	\$2,445,000.00	\$4,931,162.00	\$0.00	Green
73977	Round 7	St. Lawrence University/North Country Public Radio	NCPR North Country at Work	Arts	Council on the Arts - Arts and Cultural Impact Programming (Round 7)	\$70,100.00	\$142,150.00	\$0.00	Green
75244	Round 7	BluSeed Studios	Administrative Workforce Expansion	Arts	Council on the Arts - Workforce Investment (Round 7)	\$35,500.00	\$47,500.00	\$0.00	Green
75634	Round 7	The Wild Center	Workforce Training and Development Expansion	Arts	Council on the Arts - Workforce Readiness (Round 7)	\$60,000.00	\$117,870.00	\$0.00	Green
72072	Round 7	Village of Tupper Lake	Vill. of Tupper Lake Biomass Heating Capital Phase I	ESD	Empire State Development Grant Funds	\$1,400,000.00	\$7,400,000.00	\$0.00	Green
72744	Round 7	CEDAR KNOLL LOG HOMES	Cedar Knoll Log Homes Capital	ESD	Empire State Development Grant Funds	\$70,000.00	\$350,000.00	\$0.00	Green
72931	Round 7	Snow Ridge Resort, LLC	Snow Ridge Resort Capital	ESD	Empire State Development Grant Funds	\$44,000.00	\$220,000.00	\$0.00	Green
73903	Round 7	Town of Clayton	Town of Clayton Arena Capital	ESD	Empire State Development Grant Funds	\$665,000.00	\$3,833,667.00	\$0.00	Green
73916	Round 7	The Adirondack Historical Association	Adirondack Art & Design Center Capital	ESD	Empire State Development Grant Funds	\$600,000.00	\$2,500,000.00	\$0.00	Green
74224	Round 7	County of Lewis IDA	Lyons Falls Mill Site Capital	ESD	Empire State Development Grant Funds	\$350,000.00	\$1,600,000.00	\$0.00	Green
74366	Round 7	Chicota, Inc.	Chicota Capital I	ESD	Empire State Development Grant Funds	\$198,000.00	\$1,605,203.00	\$0.00	Green
74506	Round 7	Swan Bay Resort LLC	Swan Bay Resort Expansion Capital	ESD	Empire State Development Grant Funds	\$198,000.00	\$993,500.00	\$0.00	Green
74671	Round 7	War Canoe Spirits, LLC	War Canoe Spirits Capital	ESD	Empire State Development Grant Funds	\$705,000.00	\$3,526,924.00	\$0.00	Green
75080	Round 7	GENERAL COMPOSITES	General Composites M&E Capital	ESD	Empire State Development Grant Funds	\$93,000.00	\$465,000.00	\$0.00	Green
75084	Round 7	Adirondack Public Observatory, Inc.	Adirondack Public Observatory Capital	ESD	Empire State Development Grant Funds	\$200,000.00	\$930,000.00	\$0.00	Green
75326	Round 7	ST. LAWRENCE COUNTY IDA	J&L Site Demo - Final Phase	ESD	Empire State Development Grant Funds	\$340,000.00	\$1,700,000.00	\$0.00	Green
75511	Round 7	JEFFERSON COUNTY IDA	Watertown Infrastructure Capital	ESD	Empire State Development Grant Funds	\$1,121,000.00	\$ 6,264,000	\$0.00	Green
75651	Round 7	Carpe Insectae, LLC	Carpe Insectae Capital	ESD	Empire State Development Grant Funds	\$13,000.00	\$69,400.00	\$0.00	Green
75690	Round 7	Arconic, Inc.	Arconic Capital	ESD	Empire State Development Grant Funds	\$90,000.00	\$450,000.00	\$0.00	Green
75867	Round 7	Busted Grapes, LLC	Busted Grapes Tasting and Event Barn Capital	ESD	Empire State Development Grant Funds	\$19,000.00	\$95,000.00	\$0.00	Green

76097	Round 7	Town of Hounsfield	Hounsfield Sewer Capital	ESD	Empire State Development Grant Funds	\$2,000,000.00	\$6,840,300.00	\$0.00	Green
76558	Round 7	Current Application	Current Applications M&E Capital	ESD	Empire State Development Grant Funds	\$19,000.00	\$99,900.00	\$0.00	Green
76708	Round 7	242 Washington Street LLC	Masonic Temple Renovation phase 2 Capital	ESD	Empire State Development Grant Funds	\$500,000.00	\$2,500,000.00	\$0.00	Green
72205	Round 7	Town of Peru	Wastewater Treatment Plant Upgrade	DEC	Engineering Planning Grant Program	\$30,000.00	\$36,000.00	\$0.00	Green
72351	Round 7	Town of Willsboro	Decentralized Wastewater Treatment to Protect Lake Champlain	DEC	Engineering Planning Grant Program	\$30,000.00	\$37,500.00	\$0.00	Green
72701	Round 7	Village of Philadelphia	Wastewater Disinfection Study	DEC	Engineering Planning Grant Program	\$30,000.00	\$37,500.00	\$0.00	Green
72791	Round 7	Town of Lisbon	Wastewater Disinfection Study	DEC	Engineering Planning Grant Program	\$30,000.00	\$36,000.00	\$0.00	Green
73518	Round 7	Village of Carthage	Inflow and Infiltration Study	DEC	Engineering Planning Grant Program	\$30,000.00	\$37,500.00	\$0.00	Green
74539	Round 7	City of Watertown	Western Trunk Surcharging	DEC	Engineering Planning Grant Program	\$60,000.00	\$75,000.00	\$0.00	Green
74681	Round 7	Village of Tupper Lake	Infiltration and Inflow Study	DEC	Engineering Planning Grant Program	\$100,000.00	\$130,000.00	\$0.00	Green
75106	Round 7	Village of Saranac Lake	Inflow and Infiltration Engineering Study Report	DEC	Engineering Planning Grant Program	\$100,000.00	\$120,000.00	\$0.00	Green
75198	Round 7	Village of Brownville	Engineering Planning Grant Wastewater Disinfection	DEC	Engineering Planning Grant Program	\$24,000.00	\$30,000.00	\$0.00	Green
75415	Round 7	Village of Chateaugay	Wastewater Treatment Plant Engineering Planning Grant Disinfection	DEC	Engineering Planning Grant Program	\$30,000.00	\$36,000.00	\$0.00	Green
76392	Round 7	Village of Champlain	Village of Champlain Inflow Infiltration Mitigation Study	DEC	Engineering Planning Grant Program	\$30,000.00	\$37,500.00	\$0.00	Green
71962	Round 7	Sackets Harbor Historical Society Inc.	Christ Episcopal Church Acquisition	Parks	Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$85,500.00	\$172,600.00	\$0.00	Green
73903	Round 7	Town of Clayton	Cerow Recreation Park Arena Expansion	Parks	Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$500,000.00	\$3,833,677.00	\$0.00	Green
75031	Round 7	Lewis County Historical Society	General Walter Martin Mansion	Parks	Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$56,250.00	\$75,000.00	\$0.00	Green
74661	Round 7	City of Watertown	City of Watertown Comprehensive Plan	ESD	ESD - Strategic Planning and Feasibility Studies	\$90,000.00	\$180,000.00	\$0.00	Green
AC641	Round 7	St. Lawrence Soyway	Capital Construction	ESD	Excelsior Jobs Program	\$1,000,000.00	\$36,771,899.00	\$0.00	Green
AC934	Round 7	Khrome Product Transport	Khrome Capital	ESD	Excelsior Jobs Program	\$300,000.00	\$1,509,396.00	\$0.00	Green
131,602	Round 7	Vapor Stone Rail	Capital Expansion	ESD	Excelsior Jobs Program	\$700,000.00	\$2,495,000.00	\$0.00	Green
AC929	Round 7	Seayway Yarn	Capital Attraction	ESD	Excelsior Jobs Program	\$180,000.00	\$2,935,000.00	\$0.00	Green
76261	Round 7	Lewis County Soil and Water Conservation District	Lewis County Fairgrounds Stormwater	EFC	Green Innovation Grant Program	\$575,000.00	\$643,724.00	\$0.00	Green

75107Round 7Town of MaloneTown of Malone Microenterprise ProgramHCRCCR - Community Development Block Grant (CDBG) - Microenterprise\$200,000.00\$230,000.00\$3072.487Round 7Town of GouverneurTown of Gouverneur Water Distribution Infrastructure ImprovementsHCR - Community Development Block Grant (CDBG) - Multice Eaclities\$750,000.00\$835,000.00\$3073103Round 7Town of LewisTown of Lewis Water System ImprovementsHCR - Community Development Block Grant (CDBG) - Public Infrastructure & Public Facilities\$750,000.00\$799,955.00\$3074024Round 7Village of PotsdamVillage of Potsdam East Dam Hydro- RehabilitationHCR - Community Development Block Grant (CDBG) - Public Infrastructure & Public Facilities\$750,000.00\$1,481,000.00\$0074024Round 7Village of Potsdam East Dam Hydro- RehabilitationHCRHCR - Community Development Block Grant (CDBG) - Public Infrastructure & Public Facilities\$750,000.00\$1,481,000.00\$0075616Round 7Town of SaranacTown of Saranac Standish Water District ImprovementsHCRHCR - New York Main Street (NYMS)\$300,000.00\$670,117.00\$0074639Round 7Willage of PotsdamDowntown Potsdam Revitalization ProjectHCRHCR - New York Main Street (NYMS)\$300,000.00\$22,77,654.00\$0074639Round 7Massena Downtown Potsdam Revitalization ProjectHCRHCR - New York Main Street (NYMS)\$300,000.	0 Green 0 Green
72487Round 7Town of GouverneurDown of GouverneurDown of GouverneurDown of CouverneurDown of CouverneurDown of CouverneurBCRDownorth Elicok Grant (CDEC) - Public Facilities\$750,000.00\$835,000.00\$073103Round 7Town of LewisTown of Lewis Water System ImprovementsHCRCommunity 	0 Green
73103Round 7Town of LewisTown of Lewis Water System ImprovementsHCRDevelopment Block Grant (CDB() - Public Facilities\$750,000.00\$799,955.00\$074024Round 7Village of PotsdamVillage of Potsdam East Dam Hydro- Electric Generating Plant RehabilitationHCR - Community Development Block Grant (CDB() - Public Facilities\$750,000.00\$1,481,000.00\$075616Round 7Town of SaranacTown of Saranac Standish Water District ImprovementsHCRHCR - Community Development Block Grant (CDBG) - Public Facilities\$907,348.00\$1,772,953.00\$074639Round 7Town of SaranacMassena Downtown Theater RenovationHCRHCR - New York Main Street (NYMS)\$300,000.00\$670,117.00\$074639Round 7Saranac Lake Local Development Corporation for a Greater MassenaDowntown Potsdam Revitalization ProjectHCRHCR - New York Main Street (NYMS)\$215,000.00\$22,277,654.00\$076075Round 7Saranac Lake Local Development Corporation27 Broadway RenovationHCRHCR - New York Main Street (NYMS)\$300,000.00\$22,277,654.00\$072077Round 7Hamilton CountySolid Waste and Recycling Efficiency StudyDosLocal Government Efficiency Program\$12,500.00\$330,000.00\$272458Round 7Lewis CountyCentral Lewis County Regional Water ProgramDosLocal Government Efficiency Program\$297,000.00\$330,000.00\$274638 <td< td=""><td></td></td<>	
74024Round 7Village of PotsdamVillage of Potsdam East Dam Hydro- Electric Generating Plant RehabilitationHCRDevelopment Block Grant (CDEG) - Public Infrastructure & Public Facilities\$750,000.00\$1,481,000.00\$0.75616Round 7Town of SaranacTown of Saranac Standish Water District ImprovementsHCR - Community Development Block Grant (CDEG) - Public Infrastructure & Public Facilities\$907,348.00\$1,772,953.00\$0.74488Round 7Business Development Corporation for a Greater MassenaMassena Downtown Theater RenovationHCR - New York Main Street (NYMS)\$300,000.00\$670,117.00\$0.74639Round 7Village of PotsdamDowntown Potsdam Revitalization ProjectHCR - New York Main Street (NYMS)\$300,000.00\$315,000.00\$0.76075Round 7Saranac Lake Local Development Corporation27 Broadway RenovationHCRHCR - New York Main Street (NYMS)\$300,000.00\$2,277,654.00\$0.72077Round 7Hamilton CountySolid Waste and Recycling Efficiency StudyDosLocal Government Efficiency Program\$12,500.00\$2,277,654.00\$0.73415Round 7Lewis CountyCentral Lewis County Regional Water ProgramDosLocal Government Efficiency Program\$12,500.00\$330,000.00\$0.73415Round 7Lewis CountyCentral Lewis County Regional Water ProgramDosLocal Government Efficiency Program\$12,000.00\$1,605,203.00\$0.73415Roun	) Green
75616Round 7Town of SaranacTown of Saranac Standish Water District ImprovementsHCRDevelopment Block Grant (CDBG) - Public Infrastructure & Public Facilities\$907,348.00\$1,772,953.00\$074488Round 7Business Development Corporation for a Greater MassenaMassena Downtown Theater RenovationHCRHCR - New York Main Street (NYMS)\$300,000.00\$670,117.00\$074639Round 7Village of PotsdamDowntown Potsdam Revitalization ProjectHCRHCR - New York Main Street (NYMS)\$215,000.00\$315,000.00\$076075Round 7Saranac Lake Local Development Corporation27 Broadway RenovationHCRHCR - New York Main Street (NYMS)\$300,000.00\$2,277,654.00\$072077Round 7Hamilton CountySolid Waste and Recycling Efficiency StudyDOSLocal Government Efficiency Program\$12,500.00\$25,000.00\$073415Round 7Lewis CountyCentral Lewis County Regional Water ProgramDOSLocal Government Efficiency Program\$297,000.00\$330,000.00\$074366Round 7Chicota, Inc.Chicota Capital IIESDMarket New York\$140,000.00\$1,605,203.00\$0	
74488Round 7Corporation for a Greater MassenaMassena Downtown Ineater RenovationHCRHCR - New York Main Street (NYMS)\$300,000.00\$670,117.00\$0.74639Round 7Village of PotsdamDowntown Potsdam Revitalization ProjectHCRHCR - New York Main Street (NYMS)\$215,000.00\$315,000.00\$0.76075Round 7Saranac Lake Local Development Corporation27 Broadway RenovationHCRHCR - New York Main Street (NYMS)\$300,000.00\$2,277,654.00\$0.72077Round 7Hamilton CountySolid Waste and Recycling Efficiency StudyDOSLocal Government Efficiency Program\$12,500.00\$25,000.00\$0.73415Round 7Lewis CountyCentral Lewis County Regional Water ProgramDOSLocal Government Efficiency Program\$297,000.00\$330,000.00\$0.74366Round 7Chicota, Inc.Chicota Capital IIESDMarket New York\$140,000.00\$1,605,203.00\$0.	0 Green
74639Round 7Village of PotsdamProjectHCR(NYMS)\$215,000.00\$315,000.00\$0076075Round 7Saranac Lake Local Development Corporation27 Broadway RenovationHCRHCR - New York Main Street (NYMS)\$300,000.00\$2,277,654.00\$0072077Round 7Hamilton CountySolid Waste and Recycling Efficiency studyDOSLocal Government Efficiency Program\$12,500.00\$25,000.00\$20\$0073415Round 7Lewis CountyCentral Lewis County Regional Water ProgramDOSLocal Government Efficiency Program\$297,000.00\$330,000.00\$0074366Round 7Chicota, Inc.Chicota Capital IIESDMarket New York\$140,000.00\$1,605,203.00\$00	0 Green
76075Round 7Development Corporation27 Broadway RenovationHCR(NYMS)\$300,000.00\$2,277,654.00\$0072077Round 7Hamilton CountySolid Waste and Recycling Efficiency StudyDOSLocal Government Efficiency Program\$12,500.00\$25,000.00\$0073415Round 7Lewis CountyCentral Lewis County Regional Water ProgramDOSLocal Government Efficiency Program\$297,000.00\$330,000.00\$0074366Round 7Chicota, Inc.Chicota Capital IIESDMarket New York\$140,000.00\$1,605,203.00\$00	0 Green
72077       Round 7       Hamilton County       Study       DOS       Efficiency Program       \$12,500.00       \$25,000.00       \$00         73415       Round 7       Lewis County       Central Lewis County Regional Water Program       DOS       Local Government Efficiency Program       \$297,000.00       \$330,000.00       \$00         74366       Round 7       Chicota, Inc.       Chicota Capital II       ESD       Market New York       \$140,000.00       \$1,605,203.00       \$00	0 Green
73415     Round 7     Lewis County     Program     DOS     Efficiency Program     \$297,000.00     \$330,000.00     \$00       74366     Round 7     Chicota, Inc.     Chicota Capital II     ESD     Market New York     \$140,000.00     \$1,605,203.00     \$00	0 Green
Star Trek Original Series Set Star Trek Original Series 2018 Weekend	0 Green
Star Trek Original Series Set Star Trek Original Series 2018 Weekend	0 Green
74913Round 7Star free Original Series SetStar free Original Series 2018 WeekendESDMarket New York\$108,400.00\$286,773.00\$0.74913FourSpecial Events Working CapitalFourFourFour\$108,400.00\$286,773.00\$0.	0 Green
75251     Round 7     LPEC Quality Destination, Inc.     International Children's Games Working Capital     ESD     Market New York     \$250,000.00     \$338,000.00     \$0.00	0 Green
75569Round 7Thousand Islands Regional Tourism Development CorporationThousand Islands Working CapitalESDMarket New York\$136,875.00\$250,000.00\$0.100	0 Green
76862     Round 7     Ski Areas of New York, Inc.     New York State Winter Tourism Promo Working Capital     ESD     Market New York     \$264,000.00     \$352,000.00     \$0.00	0 Green
73997Round 7Development Authority of the North CountryNorth Country Grown and Certified Agricultural Producers ProgramAg_and_M arketsNY Grown & Certified Agricultural Producer?s Grant Program\$500,000.00\$544,000.00\$0.000	0 Green
72388     Round 7     Indian Lake Snowarriors Association Inc.     Trail Groomer Purchase     Parks     Recreational Trails Program     \$83,821.00     \$104,026.00     \$0.00	
72416       Round 7       Long Pond Sno Sled Club, Inc.       Trail Groomer Purchase       Parks       Recreational Trails Program       \$200,000.00       \$256,000.00       \$0.00	

76665	Round 7	Turin Ridge Riders, Inc.	Trail Groomer Purchase	Parks	Recreational Trails Program	\$200,000.00	\$300,000.00	\$0.00	Green
72927	Round 7	Franklin County Soil and Water Conservation District	Lake Champlain Watershed Roadside Erosion Plan Implementation Phase 2	DEC	Water Quality Improvement Project (WQIP) Program	\$316,598.00	\$395,748.00	\$79,149.50	Green
72334	Round 7	Essex County	Catch Basin Maintenance Project	DEC	Water Quality Improvement Project (WQIP) Program	\$296,650.00	\$349,000.00	\$0.00	Green
73001	Round 7	City of Ogdensburg	Ogdensburg Wastewater Treatment Plant Improvement Project	DEC	Water Quality Improvement Project (WQIP) Program	\$5,000,000.00	\$31,563,000.00	\$0.00	Green
73171	Round 7	Town of Newcomb	Salt Shed	DEC	Water Quality Improvement Project (WQIP) Program	\$359,643.00	\$479,524.00	\$0.00	Green
73235	Round 7	Town of Keene	Salt Shed	DEC	Water Quality Improvement Project (WQIP) Program	\$695,856.00	\$931,097.00	\$0.00	Green
73484	Round 7	Thousand Islands Land Trust	Land Acquisition Project	DEC	Water Quality Improvement Project (WQIP) Program	\$225,360.00	\$300,860.00	\$0.00	Green
74300	Round 7	Town of Lewis	Salt Storage Project	DEC	Water Quality Improvement Project (WQIP) Program	\$491,250.00	\$693,000.00	\$0.00	Green
74328	Round 7	Essex County	Salt Storage Facility	DEC	Water Quality Improvement Project (WQIP) Program	\$744,134.00	\$1,129,740.00	\$0.00	Green
74370	Round 7	Village of Massena	Salt Storage Facility	DEC	Water Quality Improvement Project (WQIP) Program	\$225,000.00	\$300,000.00	\$0.00	Green
75751	Round 7	Town of Lyme	Salt and Sand Storage Facility	DEC	Water Quality Improvement Project (WQIP) Program	\$262,500.00	\$350,000.00	\$0.00	Green
76987	Round 7	Essex County Soil and Water Conservation District	Essex County Green Infrastructures	DEC	Water Quality Improvement Project (WQIP) Program	\$59,000.00	\$59,000.00	\$0.00	Green
76300	Round 7	Town of Malone	Emergency Feasibility Study / Engineering Analysis for the Salmon River Malone NY	DEC	2017 Climate Smart Communities Grants	\$17,000.00	\$54,000.00	\$0.00	Orange
76287	Round 7	BIONIQUE LABORATORIES	Bionique Testing Laboratories Capital	ESD	Empire State Development Grant Funds	\$300,000.00	\$1,500,000.00	\$0.00	Orange
73377	Round 7	Town of Plattsburgh	Elevate Plattsburgh - A Smart Growth Plan	DOS	Local Waterfront Revitalization Program	\$73,125.00	\$97,500.00	\$0.00	Orange
75027	Round 7	Town of Indian Lake	Townsend Business Center Development Strategy and Waterfront Access Strategy	DOS	Local Waterfront Revitalization Program	\$90,000.00	\$120,000.00	\$0.00	Orange
76741	Round 7	Hamilton County	Adirondack Hamlets to Huts Implementation	DOS	Local Waterfront Revitalization Program	\$219,375.00	\$292,500.00	\$0.00	Orange
75449	Round 7	Jefferson Community College	North Country Retail Training	DOL	Unemployed Worker Training Program	\$100,000.00	\$100,000.00	\$0.00	Orange
76233	Round 7	Franklin County	Franklin County Microenterprise Program	HCR	HCR - Community Development Block Grant (CDBG) - Microenterprise	\$200,000.00	\$200,000.00	\$0.00	Yellow
64664	Round 6	BluSeed Studios	Proffesional Arts Educators Development	Arts	Council on the Arts - Arts, Culture and Heritage New Initiatives - Implementation (Round 6)	\$54,500.00	\$110,790.00	\$545,000.00	Blue
65926	Round 6	Adirondack Museum	Planning for Annual Native American Art Fair	Arts	Council on the Arts - Arts, Culture and Heritage New Initiatives - Planning (Round 6)	\$49,500.00	\$68,500.00	\$49,500.00	Blue



66638	Round 6	The Strand Center for the Arts	The Strand Center for the Arts - Cultural Mapping	Arts	Council on the Arts - Arts, Culture and Heritage New Initiatives - Planning (Round 6)	\$49,500.00	\$49,500.00	\$49,500.00	Blue
67766	Round 6	Village of Saranac Lake	Saranac Lake Arts Master Plan	Arts	Council on the Arts - Arts, Culture and Heritage New Initiatives - Planning (Round 6)	\$49,500.00	\$49,500.00	\$49,500.00	Blue
66467	Round 6	Lakes to Locks Passage	Administrative Workforce Expansion	Arts	Council on the Arts - Workforce Investment (Round 6)	\$42,000.00	\$56,500.00	\$42,000.00	Blue
67356	Round 6	LOWVILLE PRODUCERS DAIRY COOPERATIVE	Lowville Producers Improvements Capital	ESD	Empire State Development Grant Funds	\$48,000.00	\$221,822.00	\$48,000.00	Blue
66255	Round 6	Star Trek Original Series Set Tour	Trekonderoga 2017 Working Capital	ESD	Market New York	\$26,000.00	\$58,700.00	\$26,000.00	Blue
63386	Round 6	Village of Potsdam	Village of Potsdam Water Pollution Control Facility Improvement Project	HCR	CDBG PIPF	\$750,000	\$ 10,710,000	\$0.00	Green
63600	Round 6	Town of Elizabethtown	Elizabethtown Infrastructure Capital RC6	ESD	Empire State Development Grant Funds	\$500,000.00	\$9,468,246.00	\$0.00	Green
64155	Round 6	Woods Inn 1894, LLC	Woods Inn 1894 Capital RC6	ESD	Empire State Development Grant Funds	\$174,000.00	\$870,000.00	\$0.00	Green
64872	Round 6	For & Ever Wild LLC d/b/a Forever Wild Beverage Co.	Forever Wild Beverage Improvements Capital	ESD	Empire State Development Grant Funds	\$18,000.00	\$93,000.00	\$0.00	Green
65450	Round 6	North Country Children's Museum	North Country Children's Museum Capital	ESD	Empire State Development Grant Funds	\$120,000.00	\$585,000.00	\$0.00	Green
65877	Round 6	Jefferson Rehabilitation Center	Jefferson Rehabilitation Center Capital	ESD	Empire State Development Grant Funds	\$17,000.00	\$86,075.00	\$0.00	Green
66459	Round 6	JEFFORDS STEEL & SPECIALTY CO., INC.	Jefford's Steel Capital	ESD	Empire State Development Grant Funds	\$300,000.00	\$1,539,000.00	\$0.00	Green
66678	Round 6	City of Ogdensburg	City of Ogdensburg Walkable City Capital RC6	ESD	Empire State Development Grant Funds	\$250,000.00	\$1,300,000.00	\$0.00	Green
66869	Round 6	Doolittle & Hall LLC	Lincoln Building Renovation Phase 2 Capital RC6	ESD	Empire State Development Grant Funds	\$450,000.00	\$1,800,000.00	\$0.00	Green
66919	Round 6	Omniafiltra LLC	Omniafiltra Capital	ESD	Empire State Development Grant Funds	\$70,000.00	\$350,000.00	\$0.00	Green
67056	Round 6	North Country Veterans Association Inc.	North Country Veterans Center Capital RC6	ESD	Empire State Development Grant Funds	\$100,000.00	\$346,788.00	\$0.00	Green
67091	Round 6	County of Lewis IDA	Lewis County Commerce Park Capital	ESD	Empire State Development Grant Funds	\$135,000.00	\$677,000.00	\$0.00	Green
67160	Round 6	FORT TICONDEROGA ASSOCIATION	Fort Ticonderoga Water Line Capital RC6	ESD	Empire State Development Grant Funds	\$11,000.00	\$58,570.00	\$0.00	Green
67264	Round 6	Zehr's Flowers and Landscaping	Zehr's Flowers and Landscaping Capital	ESD	Empire State Development Grant Funds	\$54,000.00	\$270,000.00	\$0.00	Green
67426	Round 6	LC Drives Corp.	LC Drives Capital RC6	ESD	Empire State Development Grant Funds	\$500,000.00	\$2,500,000.00	\$0.00	Green
67717	Round 6	Ausable Brewing Company	Ausable Brewing Company Capital	ESD	Empire State Development Grant Funds	\$43,000.00	\$215,000.00	\$0.00	Green
67781	Round 6	Hi-Lite Group, LLC	Hi-Lite Group Capital	ESD	Empire State Development Grant Funds	\$600,000.00	\$2,500,000.00	\$0.00	Green

	1	CHAMPLAIN PLASTICS/	Champlain Plastics Improvements		Empire State Development			I	
68386	Round 6	CANADIAN BUTTON	Capital	ESD	Grant Funds	\$110,000.00	\$550,000.00	\$0.00	Green
68434	Round 6	Hemo Medica, LLC	Hemo Medica Capital RC6	ESD	Empire State Development Grant Funds	\$1,555,000.00	\$7,775,000.00	\$0.00	Green
70614	Round 6	Paradox Brewery LLC	Paradox Brewery	ESD	Empire State Development Grant Funds	\$200,000.00	\$4,211,275.00	\$0.00	Green
AC315	Round 6	Monaghan Medical	Monghan Medical Capital	ESD	Empire State Development Grant Funds	\$250,000.00	\$1,000,000.00	\$0.00	Green
63590	Round 6	Town of Westport	Town of Westport Engineering Planning Grant Project	DEC	Engineering Planning Grant Program	\$100,000.00	\$120,000.00	\$50,000.00	Green
67964	Round 6	Village of Gouverneur	Village of Gouverneur Village Wide Inflow and Infiltration Study	DEC	Engineering Planning Grant Program	\$100,000.00	\$120,000.00	\$50,000.00	Green
63670	Round 6	Town of Crown Point	Wastewater Collection System Study	DEC	Engineering Planning Grant Program	\$64,000.00	\$76,800.00	\$32,000.00	Green
65479	Round 6	Village of Waddington	Village of Waddington Sewer District	DEC	Engineering Planning Grant Program	\$30,000.00	\$36,000.00	\$15,000.00	Green
65480	Round 6	Town of Alexandria	Redwood Sewer District	DEC	Engineering Planning Grant Program	\$30,000.00	\$36,000.00	\$15,000.00	Green
67917	Round 6	Village of Saranac Lake	Village of Saranac Lake	DEC	Engineering Planning Grant Program	\$30,000.00	\$37,500.00	\$15,000.00	Green
64119	Round 6	Town of St. Armand	Disinfection for Sewage Treatment Collection System Planning	DEC	Engineering Planning Grant Program	\$19,200.00	\$23,040.00	\$9,600.00	Green
66216	Round 6	Town of Chazy	Engineering Planning Grant Disinfection Project	DEC	Engineering Planning Grant Program	\$6,800.00	\$9,500.00	\$3,400.00	Green
67215	Round 6	The Fort Ticonderoga Association	Pavilion Restoration and Adaptive Reuse	Parks	Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$500,000.00	\$4,771,948.00	\$156,637.00	Green
65657	Round 6	Friends of Eagle Island, Inc.	Preservation and Restoration of Eagle Island Camp	Parks	Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$498,825.00	\$665,100.00	\$39,450.00	Green
64738	Round 6	Thousand Islands Land Trust	Sissy Danforth Rivergate Trail	Parks	Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$41,750.00	\$83,500.00	\$0.00	Green
65202	Round 6	Town of Wilna	Town of Wilna Black River Waterfront Recreation Park	Parks	Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$75,000.00	\$100,000.00	\$0.00	Green
65281	Round 6	Adirondack Architectural Heritage	Keeseville Waterfront Park	Parks	Environmental Protection Fund: Parks, Preservation and Heritage Grants	\$281,000.00	\$562,000.00	\$0.00	Green
67194	Round 6	City of Plattsburgh	City of Plattsburgh Parking Feasibility Working Capital	ESD	ESD - Strategic Planning and Feasibility Studies	\$20,000.00	\$60,000.00	\$0.00	Green
AC128	Round 6	Adironack Historical Association	Hotel/Lodging Feasibility Study	ESD	ESD - Strategic Planning and Feasibility Studies	\$21,750.00	\$43,500.00	\$0.00	Green
AC372	Round 6	LPEC Quality Destination, Inc.	LPEC Quality Destination Capital	ESD	ESD - Strategic Planning and Feasibility Studies	\$32,000.00	\$125,000.00	\$0.00	Green
72440	Round 6	JOHNSON LUMBER CO	Johnson Lumber Excelsior	ESD	Excelsior Jobs Program	\$100,000.00	\$2,838,206.00	\$56,305.00	Green
70614	Round 6	Paradox Brewery LLC	Paradox Brewery	ESD	Excelsior Jobs Program	\$300,000.00	\$4,211,275.00	\$0.00	Green
AB527	Round 6	Kangni Rail Transit Equipment	Business Attraction	ESD	Excelsior Jobs Program	\$200,000.00	\$2,000,000.00	\$0.00	Green

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AC315	Round 6	Monaghan Medical	Monghan Medical Capital	ESD	Excelsior Jobs Program	\$340,000.00	\$1,000,000.00	\$0.00	Green
65925	Round 6	New York State Office of Parks, Recreation and His	Southwick Beach Green Retrofit	EFC	Green Innovation Grant Program	\$1,380,000.00	\$2,066,462.00	\$0.00	Green
65529	Round 6	Village of Canton	Village of Canton Microenterprise Program	HCR	HCR - Community Development Block Grant (CDBG) - Microenterprise	\$200,000.00	\$217,600.00	\$0.00	Green
64342	Round 6	Town of Crown Point	Town of Crown Point Main Street Sewer Project	HCR	HCR - Community Development Block Grant (CDBG) - Public Infrastructure & Public Facilities	\$597,414.00	\$597,414.00	\$356,705.00	Green
63588	Round 6	Town of Moriah	Town of Moriah Lamos Lane Wastewater Improvements	HCR	HCR - Community Development Block Grant (CDBG) - Public Infrastructure & Public Facilities	\$600,000.00	\$721,536.00	\$32,240.00	Green
64281	Round 6	Town of Minerva	Town of Minerva Senior Meal Site	HCR	HCR - Community Development Block Grant (CDBG) - Public Infrastructure & Public Facilities	\$300,000.00	\$323,830.00	\$4,992.00	Green
65273	Round 6	City of Plattsburgh	City of Plattsburgh Lake View Towers Elevator	HCR	HCR - Community Development Block Grant (CDBG) - Public Infrastructure & Public Facilities	\$300,000.00	\$524,500.00	\$0.00	Green
67200	Round 6	City of Watertown	Lincoln Building Revitalization Phase II	HCR	HCR - New York Main Street (NYMS)	\$500,000.00	\$1,800,000.00	\$422,450.00	Green
64102	Round 6	Town of Bellmont	Mountain View and Indian Lakes DRedging Engineering Report	DOS	Local Waterfront Revitalization Program	\$39,500.00	\$79,000.00	\$0.00	Green
66338	Round 6	Village of Massena	Local Waterfront Revitalization Program and Water Street Park Enhancements	DOS	Local Waterfront Revitalization Program	\$292,887.00	\$585,775.00	\$0.00	Green
67207	Round 6	Cityof Watertown	Downtown-Riverfront Parks Connection Feasibility Study	DOS	Local Waterfront Revitalization Program	\$30,000.00	\$60,000.00	\$0.00	Green
68114	Round 6	Town of Cape Vincent	Local Waterfront Revitalization Program Update	DOS	Local Waterfront Revitalization Program	\$20,000.00	\$40,000.00	\$0.00	Green
67727	Round 6	The Wild Center	The Wild Center Multi-Media Campaign Working Capital	ESD	Market New York	\$300,000.00	\$400,000.00	\$270,000.00	Green
67203	Round 6	Village of Saranac Lake	Saranac Snowshoe Federation Championship Working Capital	ESD	Market New York	\$75,000.00	\$108,400.00	\$0.00	Green
67654	Round 6	LPEC Quality Destination, Inc.	LPEC Ironman Working Capital	ESD	Market New York	\$50,000.00	\$100,000.00	\$0.00	Green
67813	Round 6	The Adirondack Historical Association	Adirondack Museum Fall Festival Working Capital	ESD	Market New York	\$125,000.00	\$182,000.00	\$0.00	Green
64884	Round 6	Shipley Center for Innovation at Clarkson University	North Country Innovation Hot Spot	ESD	New York State Business Incubator and Innovation Hot Spot Support Program	\$250,000.00	\$13,105,390.00	\$0.00	Green
64538	Round 6	Jefferson Community College	Utility Worker Training for Veterans	DOL	Special Populations Training Program	\$97,407.00	\$97,407.00	\$0.00	Green

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63585	Round 6	Town of St. Armand	Wastewater Treatment Plant Disinfection Project	DEC	Water Quality Improvement Project (WQIP) Program	\$642,913.00	\$756,369.00	\$0.00	Green
64094	Round 6	Village of Carthage	Carthage Joint Water Pollution Control Facility Disinfection Upgrade	DEC	Water Quality Improvement Project (WQIP) Program	\$2,500,000.00	\$8,800,000.00	\$0.00	Green
66190	Round 6	Village of Sackets Harbor	Village of Sackets Harbor Water Treatment Plant Seawall	DEC	Water Quality Improvement Project (WQIP) Program	\$267,000.00	\$3,000,000.00	\$0.00	Green
67101	Round 6	Town of North Elba	Mirror Lake Dr. Mt. Whitney Road Drainage Improvements	DEC	Water Quality Improvement Project (WQIP) Program	\$420,000.00	\$560,000.00	\$0.00	Green
67917	Round 6	Village of Saranac Lake	Saranac Lake Water Pollution Control Plant Disinfection Project	DEC	Water Quality Improvement Project (WQIP) Program	\$2,500,000.00	\$5,365,576.00	\$0.00	Green
63711	Round 6	Clinton Clinton	Downtown Revitalization and Resiliency in the North Country	DOS	Local Waterfront Revitalization Program	\$1,430,000.00	\$2,860,000.00	\$0.00	Orange
66392	Round 6	City of Watertown	Watertown Downtown Revitalization Plan	DOS	Local Waterfront Revitalization Program	\$50,000.00	\$100,000.00	\$0.00	Orange
66904	Round 6	Village of Sackets Harbor	Sackets Harbor Waterfront Improvements	DOS	Local Waterfront Revitalization Program	\$134,000.00	\$268,000.00	\$0.00	Orange
67948	Round 6	Town of Canton	Riverside Renaissance	DOS	Local Waterfront Revitalization Program	\$231,274.00	\$462,548.00	\$0.00	Orange
68366	Round 6	Cityof Ogdensburg	Oswegatchie Blueway Trail Signage Master Plan and Implementation	DOS	Local Waterfront Revitalization Program	\$50,000.00	\$100,000.00	\$0.00	Orange
65477	Round 6	Town of Alexandria	Alexandria Infrastructure Capital	ESD	Empire State Development Grant Funds	\$500,000.00	\$3,171,092.00	\$0.00	Yellow
65495	Round 6	Village of Canton	Village of Canton Water and Sewer Capital	ESD	Empire State Development Grant Funds	\$235,000.00	\$1,183,050.00	\$0.00	Yellow
67951	Round 6	Tupper Lake Crossroads, LLC	Tupper Lake Crossroads Capital RC6	ESD	Empire State Development Grant Funds	\$2,000,000.00	\$10,190,125.00	\$0.00	Yellow
68666	Round 6	Confluent Energies, Inc.	Confluent Energies Capital RC6	ESD	Empire State Development Grant Funds	\$1,220,000.00	\$22,000,000.00	\$0.00	Yellow
AC084	Round 6	B3CG Interconnect USA	B3CG Expansion	ESD	Excelsior Jobs Program	\$400,000.00	\$1,133,830.00	\$0.00	Yellow
65944	Round 6	Village of Gouverneur	Gouverneur Hydroelectric Upgrade and Expansion Feasibility Study	DOS	Local Government Efficiency Program	\$25,000.00	\$50,000.00	\$0.00	Yellow
53832	Round 5	Adirondack Museum	Adirondack Experience	Arts	Council on the Arts - Arts, Culture and Heritage New Initiatives - Implementation (Round 5)	\$63,000.00	\$2,940,994.00	\$63,000.00	Blue
56574	Round 5	Traditional Arts in Upstate New York	French-American Arts and Culture Plan	Arts	Council on the Arts - Arts, Culture and Heritage New Initiatives - Planning (Round 5)	\$48,906.00	\$49,500.00	\$48,906.00	Blue
54923	Round 5	Sagamore Institute of the Adirondacks	Interpretive Center and Visitor Accessibility Project	Arts	Council on the Arts - Arts, Culture and Heritage New Initiatives - Planning (Round 5)	\$48,450.00	\$894,150.00	\$48,450.00	Blue
52286	Round 5	BluSeed Studios	Professional Art Educator Development Program	Arts	Council on the Arts - Arts, Culture and Heritage New Initiatives - Planning (Round 5)	\$47,000.00	\$60,840.00	\$47,000.00	Blue

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56794	Round 5	Seagle Music Colony	Feasibility Study for New Theatre	Arts	Council on the Arts - Arts, Culture and Heritage New Initiatives - Planning (Round 5)	\$46,000.00	\$46,000.00	\$46,000.00	Blue
52808	Round 5	The Strand Center for the Arts	Expanded Development Capacity	Arts	Council on the Arts - Workforce Investment (Round 5)	\$49,500.00	\$64,000.00	\$49,500.00	Blue
54131	Round 5	Akwesasne Cultural Center	Expanded Programmatic Capacity	Arts	Council on the Arts - Workforce Investment (Round 5)	\$49,500.00	\$88,327.00	\$49,500.00	Blue
56603	Round 5	Pendragon Theatre	Expanded Marketing Capacity	Arts	Council on the Arts - Workforce Investment (Round 5)	\$49,500.00	\$61,875.00	\$49,500.00	Blue
56424	Round 5	Adirondack Center for Writing	New parttime staff position	Arts	Council on the Arts - Workforce Investment (Round 5)	\$44,550.00	\$59,400.00	\$44,550.00	Blue
56370	Round 5	Indian Lake Theater	Expanded Operational Capacity	Arts	Council on the Arts - Workforce Investment (Round 5)	\$23,400.00	\$31,200.00	\$23,400.00	Blue
55522	Round 5	St. Lawrence County Arts Council	Expanded Programmatic Capacity	Arts	Council on the Arts - Workforce Investment (Round 5)	\$18,000.00	\$24,000.00	\$18,000.00	Blue
50423	Round 5	OGDENSBURG BRIDGE & PORT AUTHORITY	OBPA Ogdensburg Airport Improvements	ESD	Empire State Development Grant Funds	\$725,000.00	\$4,431,769.00	\$725,000.00	Blue
57353	Round 5	LC Drives Corp.	LC Drives Equipment Capital	ESD	Empire State Development Grant Funds	\$200,000.00	\$1,500,000.00	\$200,000.00	Blue
56088	Round 5	Town of Moriah	Town of Moriah Engineering Study	DEC	Engineering Planning Grant Program	\$19,200.00	\$24,000.00	\$192,000.00	Blue
55364	Round 5	Town of Willsboro	Town of Willsboro Engineering Study	DEC	Engineering Planning Grant Program	\$19,800.00	\$24,750.00	\$19,800.00	Blue
53201	Round 5	Town of AuSable	Town of AuSable Redevelop Keeseville Civic Center Project	HCR	HCR - Community Development Block Grant (CDBG) - Community Planning	\$49,000.00	\$52,000.00	\$49,000.00	Blue
53581	Round 5	Town of Tupper Lake	Town of Tupper Lake Microenterprise Program	HCR	HCR - Community Development Block Grant (CDBG) - Microenterprise	\$200,000.00	\$216,500.00	\$200,000.00	Blue
50938	Round 5	Town of Plattsburgh	Town of Plattsburgh Microenterprise Program	HCR	HCR - Community Development Block Grant (CDBG) - Microenterprise	\$200,000.00	\$226,000.00	\$163,000.00	Blue
51687	Round 5	Essex County	Essex County Nutrition Center Improvements	HCR	HCR - Community Development Block Grant (CDBG) - Public Facilities	\$400,000.00	\$1,026,000.00	\$400,000.00	Blue
51145	Round 5	Village of Lyons Falls	High Falls Senior Apartments Improvements	HCR	HCR - Community Development Block Grant (CDBG) - Public Facilities	\$226,526.00	\$226,526.00	\$226,526.00	Blue
51174	Round 5	Town of Crown Point	Town of Crown Point Water System Improvements	HCR	HCR - Community Development Block Grant (CDBG) - Public Infrastructure	\$600,000.00	\$2,758,341.00	\$600,000.00	Blue

ALL FUNDED CFA PROJECTS

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51213	Round 5	Village of Port Henry	Village of Port Henry Rice Lane Water/ Sewer Reconstruction	HCR	HCR - Community Development Block Grant (CDBG) - Public Infrastructure	\$600,000.00	\$696,362.00	\$600,000.00	Blue
51804	Round 5	Village of Port Leyden	The Village of Port Leyden Wastewater Treatment and Collection Upgrade project	HCR	HCR - Community Development Block Grant (CDBG) - Public Infrastructure	\$600,000.00	\$600,000.00	\$600,000.00	Blue
55347	Round 5	Village of Potsdam	Village of Potsdam Cross-Town Canal Stormwater Improvements	HCR	HCR - Community Development Block Grant (CDBG) - Public Infrastructure	\$507,500.00	\$725,000.00	\$507,500.00	Blue
53885	Round 5	PRIDE of Ticonderoga, Inc.	Ticonderoga Main Street Program 2015	HCR	HCR - New York Main Street (NYMS)	\$300,000.00	\$633,750.00	\$299,579.00	Blue
54707	Round 5	Saranac Lake Local Development Corporation	Saranac Lake Downtown Revitalization	HCR	HCR - New York Main Street (NYMS)	\$300,000.00	\$950,000.00	\$294,479.00	Blue
53225	Round 5	City of Plattsburgh	North Country Food Co-Op NYMS Project	HCR	HCR - New York Main Street (NYMS)	\$216,867.00	\$289,157.00	\$216,867.00	Blue
53209	Round 5	Central Adirondack Partnership for the 21st Century, Inc.	Indian Lake Main Street	HCR	HCR - New York Main Street (NYMS)	\$200,000.00	\$390,000.00	\$180,335.00	Blue
56534	Round 5	Pendragon Theatre	Downtown Saranac Lake Relocation Analysis	HCR	HCR - New York Main Street Technical Assistance (NYMS-TA)	\$20,000.00	\$21,000.00	\$17,094.00	Blue
55719	Round 5	Carthage Industrial Development Corporation	Dock Street Reuse Study	HCR	HCR - New York Main Street Technical Assistance (NYMS-TA)	\$9,000.00	\$10,000.00	\$6,197.00	Blue
53893	Round 5	The Wild Center	The Wild Center - Panoramic Theater Capital	ESD	Market New York	\$153,100.00	\$275,788.00	\$153,100.00	Blue
51317	Round 5	The Wild Center	The Wild Center Working Capital	ESD	Market New York	\$130,625.00	\$173,425.00	\$130,625.00	Blue
56778	Round 5	PLATTSBURGH NORTH COUNTRY CHAMBER OF COMMERCE	Plattsburgh North Country Chamber of Commerce Working Capital	ESD	Market New York	\$50,001.00	\$66,667.00	\$50,001.00	Blue
50987	Round 5	Barnes Corners Sno-Pals, Inc.	Barnes Corners Groomer Acquisition	Parks	Recreational Trails Program	\$200,000.00	\$339,079.00	\$200,000.00	Blue
56687	Round 5	D.R.A.G. of Speculator, Inc.	Trail Improvements	Parks	Recreational Trails Program	\$120,000.00	\$150,000.00	\$120,000.00	Blue
52936	Round 5	Town of Champlain	Town of Champlain Salt Storage Facility	DEC	Water Quality Improvement Project (WQIP) Program	\$500,000.00	\$848,933.00	\$500,000.00	Blue
52937	Round 5	Town of Beekmantown	Town of Beekmantown Salt Storage Facility	DEC	Water Quality Improvement Project (WQIP) Program	\$500,000.00	\$848,933.00	\$500,000.00	Blue
54450	Round 5	Development Authority of the North Country	North County Transformational Tourism Fund	ESD	Empire State Development Grant Funds	\$3,000,000.00	\$3,300,000.00	\$900,000.00	Green
53500	Round 5	Adirondack Medical Center	Adirondack Medical Center Facility Capital	ESD	Empire State Development Grant Funds	\$2,000,000.00	\$13,586,152.00	\$0.00	Green
54793	Round 5	Village of Tupper Lake	Village of Tupper Lake Capital	ESD	Empire State Development Grant Funds	\$1,000,000.00	\$7,721,809.00	\$0.00	Green
55204	Round 5	DELAGAR DIV OF BELCAM INC	Belcam Capital	ESD	Empire State Development Grant Funds	\$130,000.00	\$700,000.00	\$0.00	Green
55476	Round 5	HOOSIER MAGNETICS INC	Hoosier Magnetics Improvements Capital	ESD	Empire State Development Grant Funds	\$220,000.00	\$1,216,871.00	\$0.00	Green
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55913	Round 5	WATERTOWN INDUSTRIAL CENTER LOCAL DEVELOPMENT CORPORATION	Watertown Industrial Center Improvements Capital	ESD	Empire State Development Grant Funds	\$60,000.00	\$356,795.00	\$0.00	Green
56896	Round 5	Schroon Revitalization Group, LLC	Schroon Lake Hotel	ESD	Empire State Development Grant Funds	\$700,000.00	\$10,702,750.00	\$0.00	Green
57069	Round 5	Agbotic, Inc.	Agbotic Capital Expansion	ESD	Empire State Development Grant Funds/EJP	\$700,000.00	\$7,536,000.00	\$0.00	Green
53286	Round 5	Town of Plattsburgh	Town of Plattsburgh Infrastructure Feasibility Working Capital	ESD	ESD - Strategic Planning and Feasibility Studies	\$20,000.00	\$50,000.00	\$0.00	Green
55041	Round 5	COUNTY OF FRANKLIN INDUSTRIAL DEVELOPMENT AGENCY	Franklin County IDA Rail Working Capital	ESD	ESD - Strategic Planning and Feasibility Studies	\$10,000.00	\$25,000.00	\$0.00	Green
55185	Round 5	JEFFERSON COUNTY IDA	Jefferson County IDA Infrastructure Feasibility	ESD	ESD - Strategic Planning and Feasibility Studies	\$50,000.00	\$250,000.00	\$0.00	Green
55622	Round 5	Village of Carthage	Village of Carthage Wastewater Working Capital	ESD	ESD - Strategic Planning and Feasibility Studies	\$20,000.00	\$40,000.00	\$0.00	Green
64411	Round 5	Roth Industries, Inc.	Roth Industries Excelsior	ESD	Excelsior Jobs Program	\$425,000.00	\$5,440,000.00	\$0.00	Green
52364	Round 5	CQuest Partners, LLC	CQuest Partners Excelsior	ESD	Excelsior Jobs Program	\$229,000.00	\$10,250,000.00	\$0.00	Green
78818	Round 5	Canexsys (USA)/Comtest	Canexsys Excelsior	ESD	Excelsior Jobs Program	\$250,000.00	\$2,760,144.00	\$0.00	Green
AA925	Round 5	Schluter Systems, L.P.	Capital Expansion	ESD	Excelsior Jobs Program	\$60,000.00	\$22,254,232.00	\$0.00	Green
AA977	Round 5	Whistle Pig, LLC	Capital Expansion	ESD	Excelsior Jobs Program	\$350,000.00	\$5,250,000.00	\$0.00	Green
55827	Round 5	Lake Placid Village, Inc.	Green Main Street Retrofit	EFC	Green Innovation Grant Program	\$1,850,000.00	\$4,820,907.00	\$0.00	Green
52280	Round 5	Village of Canton	Village of Canton Main Street	HCR	HCR - New York Main Street (NYMS)	\$300,000.00	\$415,000.00	\$35,294.00	Green
54877	Round 5	Carthage Industrial Development Corporation	Carthage Main Street	HCR	HCR - New York Main Street (NYMS)	\$107,500.00	\$161,000.00	\$0.00	Green
51845	Round 5	Lewis County	Southern Lewis County Regional Water Program	DOS	Local Government Efficiency Program	\$299,022.00	\$330,000.00	\$146,430.00	Green
50948	Round 5	Town of Clifton	Clifton-Fine Water Improvement Project	DOS	Local Government Efficiency Program	\$400,000.00	\$3,900,000.00	\$0.00	Green
52410	Round 5	Town of Bellmont	Mountain View and Indian Lakes Community Restoration Plan	DOS	Local Waterfront Revitalization Program	\$70,000.00	\$140,000.00	\$23,714.57	Green
50409	Round 5	Village of Tupper Lake	Leveraging the Tourism Economy Along Central Adirondack Blueways	DOS	Local Waterfront Revitalization Program	\$920,000.00	\$1,840,000.00	\$0.00	Green
51284	Round 5	Town of Fine	Clifton-Fine Waterfront Revitalization	DOS	Local Waterfront Revitalization Program	\$68,900.00	\$137,800.00	\$0.00	Green
51562	Round 5	Town of Canton	Land Use Waterfront Planning	DOS	Local Waterfront Revitalization Program	\$47,500.00	\$95,000.00	\$0.00	Green
52406	Round 5	Franklin County	St Lawrence River Watershed Revitalization Plan	DOS	Local Waterfront Revitalization Program	\$225,000.00	\$450,000.00	\$0.00	Green
53953	Round 5	Town of Alexandria	Downtown Streetscape Improvements	DOS	Local Waterfront Revitalization Program	\$618,000.00	\$1,000,000.00	\$0.00	Green
57122	Round 5	Ski Areas of New York , Inc.	Ski NY Marketing Working Capital	ESD	Market New York	\$264,000.00	\$352,000.00	\$159,589.00	Green
57095	Round 5	Lakes to Locks Passage, Inc.	Lakes to Locks Working Capital	ESD	Market New York	\$123,000.00	\$165,000.00	\$0.00	Green

		Sagamore Institute of the	Interpretive Center and Visitor		Park Acquisition,				
54923	Round 5	Adirondacks	Accessibility Project	Parks	Development and Planning	\$203,500.00	\$407,000.00	\$0.00	Green
55801	Round 5	Indian River Lakes Conservancy, Inc.	Redwood Hill ADA Accessible Trail	Parks	Park Acquisition, Development and Planning	\$134,000.00	\$179,270.00	\$0.00	Green
52411	Round 5	Franklin County Soil and Water Conservation District	Franklin County Road Ditch Stabilization	DEC	Water Quality Improvement Project (WQIP) Program	\$60,000.00	\$80,000.00	\$15,000.00	Green
54038	Round 5	Adirondack North Country Association	PPESCO	NYSERDA	Cleaner Greener Communities (CGC), Phase II Implementation Grants, Category 3: Community- Scale Sustainability Projects - Round 3 (CFA Round 5)	\$750,000.00	\$1,605,977.00	\$0.00	Orange
53751	Round 5	City of Plattsburgh	Saranac Street Bridge Project	Parks	Park Acquisition, Development and Planning	\$500,000.00	\$742,532.00	\$0.00	Orange
55062	Round 5	Village of Massena	Massena Waterfront Park	Parks	Park Acquisition, Development and Planning	\$123,000.00	\$164,000.00	\$0.00	Orange
55606	Round 5	Village of Clayton	Historic District Utility Line Improvements	ESD	Empire State Development Grant Funds	\$1,000,000.00	\$1,000,000.00	\$0.00	Yellow
56727	Round 5	Clinton County	Plattsburgh Airport Renovations Building 2774 Capital	ESD	Empire State Development Grant Funds	\$100,000.00	\$500,000.00	\$0.00	Yellow
57360	Round 5	CM&M Industries, Inc.	CM&M Industries Excelsior	ESD	Excelsior Jobs Program	\$500,000.00	\$3,000,000.00	\$0.00	Yellow
55606	Round 5	Village of Clayton	Historic District Infrastructure Improvements	DOS	Local Waterfront Revitalization Program	\$500,000.00	\$500,000.00	\$0.00	Yellow
39707	Round 4	Adirondack Historical Association	The Adirondack Experience Exhibit	Arts	Arts, Culture & Heritage Project Grant - Round 4	\$76,000.00	\$377,496.00	\$60,800.00	Blue
41716	Round 4	Mountain Lake PBS	Tibetan Multimedia Performance and Arts Festival 2015	Arts	Arts, Culture & Heritage Project Grant - Round 4	\$76,000.00	\$199,946.00	\$60,800.00	Blue
39932	Round 4	Adirondack North Country Association	Adirondack Regional Art Trail: Phase 2	Arts	Arts, Culture & Heritage Project Grant - Round 4	\$60,000.00	\$210,000.00	\$48,000.00	Blue
40671	Round 4	Pendragon Theater	Feasibility Study for Theater and Community Arts Center	Arts	Arts, Culture & Heritage Project Grant - Round 4	\$15,000.00	\$50,000.00	\$15,000.00	Blue
43051	Round 4	Fort Ticonderoga Association	Fellowship Program Implementation	Arts	Arts, Culture & Heritage Project Grant - Round 4	\$8,900.00	\$24,236.00	\$8,900.00	Blue
38948	Round 4	Village of Potsdam	Wastewater Treatment Planning Study	DEC	Engineering Planning Grant Program	\$30,000.00	\$38,900.00	\$30,000.00	Blue
40079	Round 4	Village of Deferiet	Wastewater Upgrades Planning Study	DEC	Engineering Planning Grant Program	\$30,000.00	\$37,500.00	\$30,000.00	Blue
40647	Round 4	Town of Waddington	Town of Waddington	DEC	Engineering Planning Grant Program	\$30,000.00	\$37,500.00	\$30,000.00	Blue
40894	Round 4	Village of Gouverneur	New Effluent Disinfection System Report and Design	DEC	Engineering Planning Grant Program	\$30,000.00	\$37,500.00	\$30,000.00	Blue
42623	Round 4	Village of Adams	Village of Adams Wastewater Treatment Plant Improvements	DEC	Engineering Planning Grant Program	\$30,000.00	\$37,500.00	\$30,000.00	Blue
42697	Round 4	Town of Hounsfield	Hounsfield Sewer Project	DEC	Engineering Planning Grant Program	\$30,000.00	\$37,500.00	\$30,000.00	Blue
39783	Round 4	City of Ogdensburg	St. Lawrence Shores	DEC	Engineering Planning Grant Program	\$30,000.00	\$36,502.73	\$29,202.18	Blue
40897	Round 4	Town of Chazy	Sewer System Evaluation	DEC	Engineering Planning Grant Program	\$30,000.00	\$37,500.00	\$27,358.82	Blue

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			Village of Colton Wastewater		Engineering Planning Grant		[		
39197	Round 4	Town of Colton	Engineering Planning Grant 2014	DEC	Program	\$30,000.00	\$37,500.00	\$26,130.10	Blue
39238	Round 4	Village of Speculator	Engineering Planning Grant	DEC	Engineering Planning Grant Program	\$19,960.00	\$24,950.00	\$19,960.00	Blue
39464	Round 4	Town of Crown Point	Improving the Crown Point Wastewater Treatment System	DEC	Engineering Planning Grant Program	\$19,520.00	\$24,400.00	\$19,520.00	Blue
42646	Round 4	Town of Lyme	Wastewater Collection System Study	DEC	Engineering Planning Grant Program	\$16,000.00	\$20,000.00	\$16,000.00	Blue
43091	Round 4	Town of Inlet	Inlet Expansion and ShaRed Sludge Press Study	DEC	Engineering Planning Grant Program	\$12,000.00	\$15,000.00	\$12,000.00	Blue
42324	Round 4	Lewis County	Green Stormwater Improvements	EFC	Green Innovation Grant Program	\$640,000.00	\$7,111,111.00	\$640,000.00	Blue
39329	Round 4	Town of Harrietstown	Lake Flower Apartments ADA Compliance	HCR	HCR - Community Development Block Grant (CDBG) - Public Facilities	\$400,000.00	\$472,000.00	\$400,000.00	Blue
40775	Round 4	Town of Jay	AuSable Fire House Improvements	HCR	HCR - Community Development Block Grant (CDBG) - Public Facilities	\$400,000.00	\$745,140.00	\$400,000.00	Blue
41487	Round 4	Village of Carthage	Joint Wastewater Treatment Facility Improvement Project	HCR	HCR - Community Development Block Grant (CDBG) - Public Infrastructure	\$900,000.00	\$8,800,000.00	\$900,000.00	Blue
39029	Round 4	Town of Ticonderoga	Street Road Water District Improvements	HCR	HCR - Community Development Block Grant (CDBG) - Public Infrastructure	\$600,000.00	\$844,103.00	\$600,000.00	Blue
39033	Round 4	Town of Moriah	Improvements to Water District #2	HCR	HCR - Community Development Block Grant (CDBG) - Public Infrastructure	\$600,000.00	\$685,782.00	\$600,000.00	Blue
39041	Round 4	Town of St. Armand	Bloomingdale Sewer District Improvements	HCR	HCR - Community Development Block Grant (CDBG) - Public Infrastructure	\$600,000.00	\$4,894,449.00	\$600,000.00	Blue
40084	Round 4	Village of Gouverneur	Water Improvement Project	HCR	HCR - Community Development Block Grant (CDBG) - Public Infrastructure	\$600,000.00	\$694,000.00	\$600,000.00	Blue
39168	Round 4	Clinton County	Job Development Assistance for SpencerARL New York, Inc.	HCR	HCR - Community Development Block Grant (CDBG) Economic Development	\$435,000.00	\$1,427,000.00	\$435,000.00	Blue
39320	Round 4	Town of Westport	Community Center Renovation Project	Parks	Historic Property Acquisition, Development and Planning	\$500,000.00	\$680,446.00	\$251,066.00	Blue
39752	Round 4	Hamilton County	Adirondack Community-based Trails and Lodging System (ACTLS)	DOS	Local Waterfront Revitalization Program	\$220,000.00	\$440,000.00	\$143,526.87	Blue
40912	Round 4	The Wild Center	Next Generation of Adirondack Visitors Working Capital	ESD	Market New York	\$372,000.00	\$496,000.00	\$372,000.00	Blue

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42014	Round 4	LPEC Quality Destination, Inc.	Winter Games Go Global Working Capital	ESD	Market New York	\$275,000.00	\$550,000.00	\$275,000.00	Blue
41367	Round 4	Mountain Lake PBS	Adirondack Journeys Working Capital	ESD	Market New York	\$138,015.00	\$184,024.00	\$131,601.00	Blue
42633	Round 4	Lakes to Locks Passage, Inc.	2014 Lakes to Locks Passage GeoTourism Marketing Working Capital	ESD	Market New York	\$114,750.00	\$153,000.00	\$114,750.00	Blue
43069	Round 4	Fort Ticonderoga Association	Fort Ticonderoga Tourism Capital	ESD	Market New York	\$70,554.00	\$352,770.00	\$49,387.80	Blue
40596	Round 4	Town of Fine	Wanakena Footbridge Reconstruction	Parks	Park Acquisition, Development and Planning	\$125,000.00	\$250,000.00	\$125,000.00	Blue
42177	Round 4	Indian Lake Theater	Back Office Technology	Arts	Technology Improvements Program - Round 4	\$3,300.00	\$7,229.00	\$3,300.00	Blue
41088	Round 4	Clinton, Essex, Warren, Washington BOCES	Lean Manufacturing and Operations Training	DOL	Unemployed Worker Training Program	\$100,000.00	\$1,000,000.00	\$9,675.00	Blue
40383	Round 4	Thousand Islands Arts Center	Strengthen Collections Administration & Management	Arts	Workforce Investment Program - Round 4	\$49,500.00	\$61,875.00	\$49,500.00	Blue
42846	Round 4	Upper Jay Art Center	Strengthen the Organization's Artistic Vision	Arts	Workforce Investment Program - Round 4	\$49,500.00	\$81,200.00	\$49,500.00	Blue
40667	Round 4	Historic Saranac Lake	Enhance Museum Programs & Tours	Arts	Workforce Investment Program - Round 4	\$38,800.00	\$51,800.00	\$38,800.00	Blue
43092	Round 4	Adirondack Shakespeare Company, Ltd.	Strengthen Marketing & Communications	Arts	Workforce Investment Program - Round 4	\$37,100.00	\$143,250.00	\$37,100.00	Blue
42181	Round 4	Jefferson-Lewis Board of Cooperative Educational Services	Jefferson-Lewis Alternative Energy Cooperative	NYSERDA	Cleaner Greener Communities (CGC), Phase II Implementation Grants, Category 2: Planning & Technical Assistance - Round 2 (CFA Round 4)	\$150,000.00	\$200,000.00	\$26,250.00	Green
42502	Round 4	Adirondack North Country Association	North Country Cleaner, Greener Communities One-Stop Shop	NYSERDA	Cleaner Greener Communities (CGC), Phase II Implementation Grants, Category 3: Sustainability Projects - Round 2 (CFA Round 4)	\$1,044,390.00	\$1,419,058.00	\$625,537.83	Green
39536	Round 4	Development Authority of the North County	North Country Redevelopment Fund	ESD	Empire State Development Grant Funds	\$5,000,000.00	\$5,550,000.00	\$2,000,000.0	Green
41150	Round 4	Twinstate Technologies	Twinstate 2015 Capital	ESD	Empire State Development Grant Funds	\$120,000.00	\$750,989.00	\$0.00	Green
AA145	Round 4	Fort Ticonderoga Association	Visitor Center	ESD	Empire State Development Grant Funds	\$57,000.00	\$285,000.00	\$0.00	Green
42503	Round 4	NGT PRODUCTS	North American Tapes	ESD	Empire State Development Grant Funds/EJP	\$195,000.00	\$294,500.00	\$0.00	Green
40857	Round 4	City of Plattsburgh	City of Plattsburgh Durkee Street Feasibility Capital	ESD	ESD - Strategic Planning and Feasibility Studies	\$30,000.00	\$81,000.00	\$0.00	Green
40872	Round 4	City of Plattsburgh	City of Plattsburgh Beach Working Capital	ESD	ESD - Strategic Planning and Feasibility Studies	\$70,000.00	\$190,000.00	\$0.00	Green
48722	Round 4	Spencer ARL, Inc.	Spencer ARL Excelsior	ESD	Excelsior Jobs Program	\$300,000.00	\$1,200,000.00	\$73,685.00	Green
39010	Round 4	Hamilton County	Fuel Consolidation, Phase III	DOS	Local Government Efficiency Program	\$797,028.00	\$1,012,100.00	\$120,870.00	Green
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39039	Round 4	Essex County	Champlain Valley Waterfront Improvements	DOS	Local Waterfront Revitalization Program	\$290,923.00	\$581,846.00	\$177,873.11	Green
39216	Round 4	Clinton County	Downtown and Waterfront Revitalization to Leverage Growth in the Tourism Economy	DOS	Local Waterfront Revitalization Program	\$495,000.00	\$990,000.00	\$114,985.89	Green
40038	Round 4	Village of Cape Vincent	Public Dock Expansion Design	DOS	Local Waterfront Revitalization Program	\$25,000.00	\$50,000.00	\$15,939.96	Green
40732	Round 4	Village of Potsdam	Raquette River Blueway Corridor Waterfront Revitalization Initiative	DOS	Local Waterfront Revitalization Program	\$501,665.00	\$1,003,330.00	\$570.34	Green
40490	Round 4	City of Ogdensburg	Fort La Presentation Visitors Center Feasibility Study	DOS	Local Waterfront Revitalization Program	\$12,500.00	\$25,000.00	\$0.00	Green
41270	Round 4	Town of Fine	Waterfront Revitalization Strategy Implementation	DOS	Local Waterfront Revitalization Program	\$75,000.00	\$150,000.00	\$0.00	Green
42290	Round 4	Village of Sackets Harbor	Market Square Park Rehabilitation	DOS	Local Waterfront Revitalization Program	\$25,000.00	\$50,000.00	\$0.00	Green
39031	Round 4	Essex County Community Resources	Schroon Lake Park Enhancement	Parks	Park Acquisition, Development and Planning	\$192,500.00	\$385,000.00	\$0.00	Green
42290	Round 4	Village of Sackets Harbor	Pickering-Beach Museum Park	Parks	Heritage Areas System Acquisition, Development and Planning	\$25,000.00	\$4,574,000.00	\$500,000.00	Orange
39016	Round 4	Agri-Mark, Inc.	Agri-Mark Capital	ESD	Empire State Development Grant Funds	\$2,000,000.00	\$29,800,000.00	\$0.00	Yellow
41487	Round 4	Village of Carthage	Village of Carthage wastewater Capital	ESD	Empire State Development Grant Funds	\$1,650,000.00	\$8,800,000.00	\$0.00	Yellow
77712	Round 4	Ansen Corporation	Ansen Excelsior	ESD	Excelsior Jobs Program	\$100,000.00	\$530,000.00	\$0.00	Yellow
AA089	Round 4	New York Air Brake	Capital Expansion	ESD	Excelsior Jobs Program	\$500,000.00	\$5,743,480.00	\$0.00	Yellow
AA293	Round 4	PLATTCO Corporation	M&E Capital	ESD	Excelsior Jobs Program	\$50,000.00	\$270,000.00	\$0.00	Yellow
42564	Round 4	Clinton County (Town of Beekmantown)	Sky Mobile Home Park Water Project	HCR	HCR - Community Development Block Grant (CDBG) - Public Infrastructure	\$507,430.00	\$507,430.00	\$62,234.00	Yellow
32512	Round 3	Pendragon Theatre	Internship Funding	Arts	Arts Intern Workforce Development Program	\$3,360.00	\$4,800.00	\$3,360.00	Blue
32555	Round 3	St Lawrence County Arts Council and North Country Children's Museum	Regional Arts and Interactive Learning Project	Arts	Arts, Culture & Heritage Project Grant	\$92,000.00	\$2,465,470.00	\$92,000.00	Blue
32630	Round 3	Adirondack Lakes Center for the Arts	Adirondack Summer Playhouse	Arts	Arts, Culture & Heritage Project Grant	\$74,000.00	\$3,803,090.00	\$74,000.00	Blue
32016	Round 3	Adirondack North Country Association	Adirondack Regional Art Trail	Arts	Arts, Culture & Heritage Project Grant	\$59,200.00	\$160,000.00	\$59,200.00	Blue
Z544/ AB369	Round 3	Older Adults Technology Services	Connecting the North Country	ESD	Broadband	\$812,000.00	\$902,222.00	\$809,548.50	Blue
32404	Round 3	Bioenergy Project Partners LLC	Removing Barriers To Institutional Wood Pellet Heating	NYSERDA	Cleaner Greener Communities (CGC), Phase II Implementation Grants, Category 3: Sustainability Projects	\$1,394,173.00	\$2,862,095.00	\$552,985.00	Blue

26936	Round 3	Lewis County Opportunity, Inc.	CSBG Discretionary Workforce Development	DOS	Community Services Block Grant	\$56,015.00	\$70,019.00	\$47,727.21	Blue
29063	Round 3	North Country Cultural Center for the Arts	Plattsburgh Strand Theatre Digital Conversion	Arts	Digital Film Projector Conversion Program	\$78,000.00	\$163,128.00	\$78,000.00	Blue
29338	Round 3	Appleby Foundation Inc.	Digital Projection Conversion	Arts	Digital Film Projector Conversion Program	\$70,000.00	\$150,000.00	\$70,000.00	Blue
31499	Round 3	Adirondack Film Society	Expanding film programming for the Adirondack region	Arts	Digital Film Projector Conversion Program	\$70,000.00	\$140,000.00	\$56,000.00	Blue
31484	Round 3	Indian Lake Theater	Digital Conversion Project	Arts	Digital Film Projector Conversion Program	\$17,100.00	\$34,200.00	\$17,100.00	Blue
30954	Round 3	COR Arsenal Street Company LLC	Mercy Site Redevelopment Capital	ESD	Empire State Development Grant Funds	\$2,110,000.00	\$5,000,000.00	\$2,110,000.00	Blue
28134	Round 3	NATURAL HISTORY MUSUEM OF THE ADIRONDACKS	Wild Walk Phase II Capital	ESD	Empire State Development Grant Funds	\$250,000.00	\$2,186,000.00	\$250,000.00	Blue
31191	Round 3	Ansen Corporation	Ansen Corporation Improvements Capital	ESD	Empire State Development Grant Funds	\$100,000.00	\$500,000.00	\$80,000.00	Blue
29507	Round 3	North Country Landscape & Nursery Inc. d/b/a Tug Hill Vineyards	Tug Hill Vineyards Capital	ESD	Empire State Development Grant Funds	\$40,000.00	\$200,000.00	\$40,000.00	Blue
27196	Round 3	Town of AuSable	Village of Keeseville Wastewater Engineering Study	DEC	Engineering Planning Grant Program	\$30,000.00	\$37,500.00	\$30,000.00	Blue
29578	Round 3	Village of Gouverneur	Village of Gouverneur Pump Station Upgrade Study	DEC	Engineering Planning Grant Program	\$30,000.00	\$37,500.00	\$30,000.00	Blue
31393	Round 3	Lake Placid Village, Inc.	Village of Lake Placid Main Street Sanitary Sewer Study	DEC	Engineering Planning Grant Program	\$30,000.00	\$37,500.00	\$30,000.00	Blue
31626	Round 3	Town of Peru	Town of Peru Sewer Study	DEC	Engineering Planning Grant Program	\$30,000.00	\$37,500.00	\$30,000.00	Blue
31724	Round 3	Village of Saranac Lake	Village of Saranac Lake Sewer System Study	DEC	Engineering Planning Grant Program	\$30,000.00	\$37,500.00	\$30,000.00	Blue
32005	Round 3	Village of Malone	Village of Malone East Side Inflow and Infiltration Study	DEC	Engineering Planning Grant Program	\$30,000.00	\$37,500.00	\$29,993.41	Blue
27719	Round 3	Town of Moriah	Town of Moriah Wastewater Engineering Study	DEC	Engineering Planning Grant Program	\$30,000.00	\$37,500.00	\$28,036.14	Blue
28018	Round 3	Village of Port Leyden	Village of Port Leyden Wastewater Engineering Study	DEC	Engineering Planning Grant Program	\$30,000.00	\$37,500.00	\$18,153.60	Blue
27954	Round 3	Town of Willsboro	Town of Willsboro Wastewater Treatment Upgrades Eng. Study	DEC	Engineering Planning Grant Program	\$18,750.00	\$23,437.50	\$14,568.00	Blue
28375	Round 3	VILLAGE OF SACKETS HARBOR	Village of Sackets Harbor Working Capital	ESD	ESD - Strategic Planning and Feasibility Studies	\$20,000.00	\$45,000.00	\$18,296.00	Blue
28237	Round 3	Indian Lake Chamber of Commerce	Adirondack Teleworks Training Working Capital	ESD	ESD Technical Assistance and Training Grants / Opportunity Agenda Projects	\$100,000.00	\$111,000.00	\$79,004.00	Blue
27598	Round 3	Town of Gouverneur	Gouverneur Community Center	HCR	HCR - Community Development Block Grant (CDBG) - Public Facilities	\$400,000.00	\$1,000,000.00	\$400,000.00	Blue
28942	Round 3	Village of Port Henry	Port Henry New York Main Street	HCR	HCR - New York Main Street (NYMS)	\$131,311.00	\$249,811.00	\$128,781.00	Blue



27660	Round 3	Village of Potsdam	Village of Potsdam NYMS	HCR	HCR - New York Main Street (NYMS)	\$200,000.00	\$269,160.00	\$111,909.00	Blue
29664	Round 3	Snow Belt Housing Company, Inc.	High Falls Apartments Renovation	HCR	HCR - Rural Area Revitalization Projects (RARP)	\$51,750.00	\$66,750.00	\$49,425.00	Blue
30010	Round 3	Neighbors of Watertown, Inc.	Lincoln Building Revitalization UI	HCR	HCR - Urban Initiatives (UI)	\$150,000.00	\$5,782,143.00	\$150,000.00	Blue
28448	Round 3	Canton Central School District	Canton and Potsdam Schools Merger Feasibility Study	DOS	Local Government Efficiency Program	\$25,000.00	\$75,000.00	\$25,000.00	Blue
28059	Round 3	Town of Newcomb	NYS Route 28N Corridor and Hudson River Waterfront Economic Revitalization Plan	DOS	Local Waterfront Revitalization Program	\$37,500.00	\$75,000.00	\$375,000.00	Blue
28950	Round 3	Clinton County	Clinton and Franklin Counties Waterfront Revitalization Advancement	DOS	Local Waterfront Revitalization Program	\$625,000.00	\$1,250,000.00	\$246,738.35	Blue
31829	Round 3	City of Ogdensburg	Oswegatchie River Blueway Trail	DOS	Local Waterfront Revitalization Program	\$25,000.00	\$50,000.00	\$25,000.00	Blue
31588	Round 3	Town of Plattsburgh	Lake Champlain/Saranac River Waterfront Plan	DOS	Local Waterfront Revitalization Program	\$25,000.00	\$50,000.00	\$20,187.00	Blue
25903	Round 3	Clifton-Fine	Clifton-Fine Tourism and Recreation Development	DOS	Local Waterfront Revitalization Program	\$67,500.00	\$135,000.00	\$11,023.61	Blue
30275	Round 3	OGDENSBURG BRIDGE & PORT AUTHORITY	North Country Regional Tourism Working Capital	ESD	Market New York	\$1,086,750.00	\$1,286,750.00	\$955,720.00	Blue
31568	Round 3	ADIRONDACK NORTH COUNTRY ASSOCIATION	Adirondack North Country Product Branding Working Capital	ESD	Market New York	\$100,000.00	\$100,000.00	\$100,000.00	Blue
30924	Round 3	Seagle Music Colony, Inc	Seagle Music improvements Capital	ESD	Market New York	\$18,100.00	\$18,100.00	\$16,441.00	Blue
27879	Round 3	Village of Heuvelton	Village of Heuvelton Wastewater improvements Capital	ESD	North Country Infrastructure Fund	\$500,000.00	\$2,359,975.00	\$500,000.00	Blue
27918	Round 3	VILLAGE OF CLAYTON	Clayton Pump Station Improvements	ESD	North Country Infrastructure Fund	\$500,000.00	\$4,612,000.00	\$500,000.00	Blue
27559	Round 3	City of Watertown	Watertown Wastewater Improvements Capital	ESD	North Country Infrastructure Fund	\$500,000.00	\$5,370,536.00	\$450,000.00	Blue
27515	Round 3	Town of St. Armand	St. Armand wastewater system Capital	ESD	North Country Infrastructure Fund	\$422,000.00	\$4,564,829.00	\$422,000.00	Blue
27589	Round 3	Town of Ticonderoga	Ticonderoga water sewer infrastructure capital	ESD	North Country Infrastructure Fund	\$177,286.00	\$886,431.00	\$111,085.00	Blue
27614	Round 3	Town of Malone	Town of Malone sewer improvements	ESD	North Country Infrastructure Fund	\$72,000.00	\$355,000.00	\$55,440.00	Blue
27516	Round 3	Town of Inlet	Inlet Water-Sewer capital	ESD	North Country Infrastructure Fund	\$53,800.00	\$60,630.00	\$53,800.00	Blue
26684	Round 3	Town of Peru	Connecting Town Parks	Parks	Park Acquisition, Development and Planning	\$58,000.00	\$762,123.00	\$58,000.00	Blue
27363	Round 3	Turin Ridge Riders, Inc	Trail Grooming Equipment	Parks	Recreational Trails Program	\$159,840.00	\$199,800.00	\$159,840.00	Blue
27972	Round 3	Valley Snow Travelers of Lewis County, Inc.	Trail Grooming Equipment	Parks	Recreational Trails Program	\$151,600.00	\$189,500.00	\$150,040.00	Blue
28283	Round 3	Winona Forest Recreation Association, Inc.	Trail Grooming Equipment	Parks	Recreational Trails Program	\$143,560.00	\$179,450.00	\$126,444.00	Blue
27592	Round 3	DRAG of Speculator, Inc.	Trail Grooming Equipment	Parks	Recreational Trails Program	\$80,000.00	\$100,000.00	\$80,000.00	Blue

27660	Round 3	Village of Potsdam	Village of Potsdam NYMS	HCR	HCR - New York Main Street (NYMS)	\$200,000.00	\$269,160.00	\$111,909.00	Blue
29664	Round 3	Snow Belt Housing Company, Inc.	High Falls Apartments Renovation	HCR	HCR - Rural Area Revitalization Projects (RARP)	\$51,750.00	\$66,750.00	\$49,425.00	Blue
30010	Round 3	Neighbors of Watertown, Inc.	Lincoln Building Revitalization UI	HCR	HCR - Urban Initiatives (UI)	\$150,000.00	\$5,782,143.00	\$150,000.00	Blue
28448	Round 3	Canton Central School District	Canton and Potsdam Schools Merger Feasibility Study	DOS	Local Government Efficiency Program	\$25,000.00	\$75,000.00	\$25,000.00	Blue
28059	Round 3	Town of Newcomb	NYS Route 28N Corridor and Hudson River Waterfront Economic Revitalization Plan	DOS	Local Waterfront Revitalization Program	\$37,500.00	\$75,000.00	\$375,000.00	Blue
28950	Round 3	Clinton County	Clinton and Franklin Counties Waterfront Revitalization Advancement	DOS	Local Waterfront Revitalization Program	\$625,000.00	\$1,250,000.00	\$246,738.35	Blue
31829	Round 3	City of Ogdensburg	Oswegatchie River Blueway Trail	DOS	Local Waterfront Revitalization Program	\$25,000.00	\$50,000.00	\$25,000.00	Blue
31588	Round 3	Town of Plattsburgh	Lake Champlain/Saranac River Waterfront Plan	DOS	Local Waterfront Revitalization Program	\$25,000.00	\$50,000.00	\$20,187.00	Blue
25903	Round 3	Clifton-Fine	Clifton-Fine Tourism and Recreation Development	DOS	Local Waterfront Revitalization Program	\$67,500.00	\$135,000.00	\$11,023.61	Blue
30275	Round 3	OGDENSBURG BRIDGE & PORT AUTHORITY	North Country Regional Tourism Working Capital	ESD	Market New York	\$1,086,750.00	\$1,286,750.00	\$955,720.00	Blue
31568	Round 3	ADIRONDACK NORTH COUNTRY ASSOCIATION	Adirondack North Country Product Branding Working Capital	ESD	Market New York	\$100,000.00	\$100,000.00	\$100,000.00	Blue
30924	Round 3	Seagle Music Colony, Inc	Seagle Music improvements Capital	ESD	Market New York	\$18,100.00	\$18,100.00	\$16,441.00	Blue
27879	Round 3	Village of Heuvelton	Village of Heuvelton Wastewater improvements Capital	ESD	North Country Infrastructure Fund	\$500,000.00	\$2,359,975.00	\$500,000.00	Blue
27918	Round 3	VILLAGE OF CLAYTON	Clayton Pump Station Improvements	ESD	North Country Infrastructure Fund	\$500,000.00	\$4,612,000.00	\$500,000.00	Blue
27559	Round 3	City of Watertown	Watertown Wastewater Improvements Capital	ESD	North Country Infrastructure Fund	\$500,000.00	\$5,370,536.00	\$450,000.00	Blue
27515	Round 3	Town of St. Armand	St. Armand wastewater system Capital	ESD	North Country Infrastructure Fund	\$422,000.00	\$4,564,829.00	\$422,000.00	Blue
27589	Round 3	Town of Ticonderoga	Ticonderoga water sewer infrastructure capital	ESD	North Country Infrastructure Fund	\$177,286.00	\$886,431.00	\$111,085.00	Blue
27614	Round 3	Town of Malone	Town of Malone sewer improvements	ESD	North Country Infrastructure Fund	\$72,000.00	\$355,000.00	\$55,440.00	Blue
27516	Round 3	Town of Inlet	Inlet Water-Sewer capital	ESD	North Country Infrastructure Fund	\$53,800.00	\$60,630.00	\$53,800.00	Blue
26684	Round 3	Town of Peru	Connecting Town Parks	Parks	Park Acquisition, Development and Planning	\$58,000.00	\$762,123.00	\$58,000.00	Blue
27363	Round 3	Turin Ridge Riders, Inc	Trail Grooming Equipment	Parks	Recreational Trails Program	\$159,840.00	\$199,800.00	\$159,840.00	Blue
27972	Round 3	Valley Snow Travelers of Lewis County, Inc.	Trail Grooming Equipment	Parks	Recreational Trails Program	\$151,600.00	\$189,500.00	\$150,040.00	Blue
28283	Round 3	Winona Forest Recreation Association, Inc.	Trail Grooming Equipment	Parks	Recreational Trails Program	\$143,560.00	\$179,450.00	\$126,444.00	Blue
27592	Round 3	DRAG of Speculator, Inc.	Trail Grooming Equipment	Parks	Recreational Trails Program	\$80,000.00	\$100,000.00	\$80,000.00	Blue

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27192	Round 3	Town of Plattsburgh	Plattsburgh Pump Station	ESD	North Country Infrastructure Fund	\$86,000.00	\$430,000.00	\$78,658.00	Green
27993	Round 3	Town of Jay	Grove Road Park Improvement Project	Parks	Park Acquisition, Development and Planning	\$54,460.00	\$72,760.00	\$0.00	Green
28061	Round 3	Fort La Presentation Association	Fort La Presentation Interpretive Trail	Parks	Park Acquisition, Development and Planning	\$352,650.00	\$470,200.00	\$0.00	Green
29506	Round 3	BIONIQUE LABORATORIES	Bionique Capital	ESD	Empire State Development Grant Funds	\$650,000.00	\$3,500,000.00	\$0.00	Yellow
26983	Round 3	Town of Ticonderoga	Stream Daylighting	EFC	Green Innovation Grant Program	\$539,103.00	\$950,956.33	\$0.00	Yellow
28781	Round 3	Village of Saranac Lake	Saranac Lake sewer improvements	ESD	North Country Infrastructure Fund	\$190,000.00	\$867,292.00	\$0.00	Yellow
16336	Round 2	Essex County Industrial Development Agency	Adirondack Meat Company	Ag_and_M arkets	Agriculture Development Program	\$165,000.00	\$2,115,000.00	\$163,202.00	Blue
17489	Round 2	Traditional Arts in Upstate NY	The Marjorie Lansing Porter Collection Multimedia Project	Arts	Art Project Grant	\$139,500.00	\$279,000.00	\$139,500.00	Blue
18071	Round 2	Adirondack Lakes Center for Arts	Adirondack Lakes Summer Theater Festival	Arts	Art Project Grant	\$150,000.00	\$404,289.00	\$120,000.00	Blue
16358	Round 2	Adirondack Historical Association	Exhibition Master Plan: Alternatives Analysis	Arts	Art Project Grant	\$50,625.00	\$143,535.00	\$50,625.00	Blue
18074	Round 2	Adirondack North Country Association, Inc.	Invisible Factory	Arts	Art Project Grant	\$50,000.00	\$100,700.00	\$15,000.00	Blue
16130	Round 2	Village of Lyons Falls	Falls Engineering Study	DEC	CWSRF Engineering Planning Grant Program	\$30,000.00	\$37,500.00	\$30,000.00	Blue
16506	Round 2	Town of Champion	Collection System Replacement Engineering Study	DEC	CWSRF Engineering Planning Grant Program	\$30,000.00	\$37,500.00	\$30,000.00	Blue
17767	Round 2	Town of Orleans, Thousand Island Park	Wastewater Engineering Study	DEC	CWSRF Engineering Planning Grant Program	\$30,000.00	\$37,500.00	\$30,000.00	Blue
18194	Round 2	Village of Gouverneur	Wastewater Engineering Study - Darwin Study	DEC	CWSRF Engineering Planning Grant Program	\$30,000.00	\$37,500.00	\$30,000.00	Blue
18448	Round 2	Village of Alexandria Bay	Wastewater Improvement Engineering Study	DEC	CWSRF Engineering Planning Grant Program	\$30,000.00	\$37,500.00	\$30,000.00	Blue
19410	Round 2	Village of Carthage	Wastewater Engineering Study	DEC	CWSRF Engineering Planning Grant Program	\$30,000.00	\$37,500.00	\$30,000.00	Blue
19412	Round 2	Village of Malone	Wastewater Facilities Engineering Study (became Phase II investigation of I/I)	DEC	CWSRF Engineering Planning Grant Program	\$25,000.00	\$31,250.00	\$25,000.00	Blue
16649	Round 2	Town of Henderson	Decentralized Collection and Treatment Engineering Study	DEC	CWSRF Engineering Planning Grant Program	\$30,000.00	\$37,500.00	\$24,672.00	Blue
17341	Round 2	Town of Turin	Wastewater Planning and Preliminary Engineering Study	DEC	CWSRF Engineering Planning Grant Program	\$24,000.00	\$30,000.00	\$20,098.00	Blue
19019	Round 2	Norstar Development USA, LP	Creekwood Phase II Capital	ESD	Empire State Development Grant Funds	\$3,000,000.00	\$20,986,596.00	\$3,000,000.0	Blue
21451	Round 2	Development Authority of the North Country	North Country Public Emergency Network	ESD	Empire State Development Grant Funds	\$2,222,000.00	\$2,777,500.00	\$2,222,000.0	Blue
18908	Round 2	COR Route 26 Company LLC	Mercy Site Redevelopment Capital	ESD	Empire State Development Grant Funds	\$2,000,000.00	\$4,400,000.00	\$2,000,000.0	Blue

17926	Round 2	Hamilton County	Hamilton County Broadband	ESD	Empire State Development	\$1,700,000.00	\$2,150,000.00	\$1,678,897.00	Blue
				-	Grant Funds		÷=,:00,000.00	+.,070,007.00	2.00
16692	Round 2	NATURAL HISTORY MUSUEM OF THE ADIRONDACKS	Wild Center Wild Walk Capital-priority project	ESD	Empire State Development Grant Funds	\$1,000,000.00	\$2,841,000.00	\$1,000,000.0	Blue
18042	Round 2	Lewis County Development Corporation	Lewis County Development - Lyons Falls Capital	ESD	Empire State Development Grant Funds	\$1,000,000.00	\$2,500,000.00	\$1,000,000.0	Blue
18501	Round 2	INTERNATIONAL PAPER COMPANY	International Paper Natural Gas Conversion Capital	ESD	Empire State Development Grant Funds	\$1,000,000.00	\$11,299,000.00	\$1,000,000.0	Blue
19167	Round 2	JEFFERSON COUNTY	Watertown Airport Business center Capital	ESD	Empire State Development Grant Funds	\$1,000,000.00	\$1,200,000.00	\$1,000,000.0	Blue
18195	Round 2	TOWN OF ALEXANDRIA	Alexandria water system	ESD	Empire State Development Grant Funds	\$500,000.00	\$2,800,000.00	\$500,000.00	Blue
19002	Round 2	Lawler Realty	Madison Barracks Capital	ESD	Empire State Development Grant Funds	\$500,000.00	\$1,350,000.00	\$500,000.00	Blue
17449	Round 2	St. Lawrence County IDA	St. Lawrence County IDA Canton Business Park Capital	ESD	Empire State Development Grant Funds	\$470,000.00	\$2,400,000.00	\$470,000.00	Blue
19478	Round 2	Lewis County Hospital	Lewis County Hospital Dialysis Center Capital	ESD	Empire State Development Grant Funds	\$300,000.00	\$1,500,000.00	\$300,000.00	Blue
16129	Round 2	North Country Cultural Center for the Arts	North Country Cultural Center for the Arts Capital-priority project	ESD	Empire State Development Grant Funds	\$250,000.00	\$1,198,000.00	\$250,000.00	Blue
14518	Round 2	Business Development Corporation for a Greater Massena	Massena Industrial Park Rail Access Capital	ESD	Empire State Development Grant Funds	\$209,000.00	\$1,050,000.00	\$209,000.00	Blue
19599	Round 2	Clinton County	Plattsburgh Airport water infrastructure Capital	ESD	Empire State Development Grant Funds	\$200,000.00	\$1,320,000.00	\$178,929.00	Blue
17133	Round 2	Curran Renewable Energy, Inc.	Curran Renewable Energy Capital	ESD	Empire State Development Grant Funds	\$168,000.00	\$1,653,700.00	\$168,000.00	Blue
18361	Round 2	The Adirondack Historical Association	Adirondack Historical Association Capital	ESD	Empire State Development Grant Funds	\$130,000.00	\$497,850.00	\$130,000.00	Blue
17588	Round 2	ST. LAWRENCE COUNTY IDA	St. Lawrence IDA-J&L Site Capital	ESD	Empire State Development Grant Funds	\$87,500.00	\$175,000.00	\$87,500.00	Blue
19327	Round 2	ST. LAWRENCE COUNTY IDA	St Lawrence IDA Massena Lots 18 & 19 Capital	ESD	Empire State Development Grant Funds	\$60,000.00	\$150,000.00	\$59,715.00	Blue
19849	Round 2	Tupper Lake Crossroads, LLC	Tupper Lake Crossroads Capital	ESD	Empire State Development Grant Funds	\$36,000.00	\$40,000.00	\$35,027.00	Blue
14515	Round 2	Village of Lake Placid	Chubb River Dam Removal and Restoration	EFC	Green Innovation Grant Program	\$1,012,006.00	\$1,455,000.00	\$1,012,006.00	Blue
16041	Round 2	Village of Port Henry	Port Henry Water and Sewer Improvements	HCR	HCR - Community Development Block Grant (CDBG) - Public Infrastructure	\$600,000.00	\$813,250.00	\$596,657.00	Blue
17251	Round 2	Business Development Corporation for a Greater Massena	Massena's Historic Downtown Core: Anchors & Gateways	HCR	HCR - New York Main Street (NYMS)	\$250,000.00	\$2,173,500.00	\$83,262.00	Blue
16335	Round 2	Cape Vincent Improvement League	Club Street Waterfront Development	HCR	HCR - Rural Area Revitalization Projects (RARP)	\$200,000.00	\$700,000.00	\$200,000.00	Blue

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16427	Round 2	Carthage Industrial Development Corporation	Carthage Downtown Revitalization Program	HCR	HCR - Rural Area Revitalization Projects (RARP)	\$200,000.00	\$517,000.00	\$200,000.00	Blue
19378	Round 2	St. Lawrence County Housing Council, Inc. d/b/a North Country HC	Canton Downtown Project	HCR	HCR - Rural Area Revitalization Projects (RARP)	\$200,000.00	\$214,620.00	\$200,000.00	Blue
19517	Round 2	Housing Assistance Program of Essex County, Inc.	Village of Port Henry: 4316 Main Street	HCR	HCR - Rural Area Revitalization Projects (RARP)	\$150,000.00	\$312,700.00	\$150,000.00	Blue
17144	Round 2	Indian Lake Theater, Inc.	Indian Lake Theater RARP Project	HCR	HCR - Rural Area Revitalization Projects (RARP)	\$62,723.00	\$107,491.00	\$62,723.00	Blue
16129	Round 2	North Country Cultural Center for the Arts	Strand Restoration	Parks	Historic Property Acquisition, Development and Planning	\$305,175.00	\$497,200.00	\$305,175.00	Blue
14589	Round 2	Town of Russell	Russell Town Hall	Parks	Historic Property Acquisition, Development and Planning	\$117,705.00	\$156,940.00	\$117,705.00	Blue
18272	Round 2	Village of Rouses Point	Implementation of Essex and Clinton Counties Waterfront Plan: Advancing Key Clinton County Tourism Development Projects	DOS	Local Waterfront Revitalization	\$700,000.00	\$1,400,000.00	\$571,559.16	Blue
18267	Round 2	Village of Tupper Lake	Advancing Tourism Infrastructure Development and Marketing	DOS	Local Waterfront Revitalization	\$445,000.00	\$890,000.00	\$438,998.49	Blue
14824	Round 2	Town of Wilmington	Construction of Waterfront Parks Improvements and Preparation of Sustainable Hamlet Expansion Plan	DOS	Local Waterfront Revitalization	\$251,150.00	\$502,300.00	\$251,144.63	Blue
18610	Round 2	Town of Moriah	Construction of Bulwagga Bay Shoreline Stabilization and Preparation of Strategic Plan for Recreational Facilities	DOS	Local Waterfront Revitalization	\$249,815.00	\$499,630.00	\$249,815.00	Blue
18879	Round 2	Essex County	Implementing the Ausable Watershed Management Plan	DOS	Local Waterfront Revitalization	\$217,950.00	\$435,900.00	\$217,950.00	Blue
18993	Round 2	Town of Hammond	Preparation of Thousand Island Regional Assessment	DOS	Local Waterfront Revitalization	\$75,000.00	\$150,000.00	\$75,000.00	Blue
15216	Round 2	Town of Moriah	Lake Champlain Nonpoint Source Pollution Subwatershed Assessment and Management Plan	DOS	Local Waterfront Revitalization	\$200,000.00	\$400,000.00	\$32,072.98	Blue
15306	Round 2	Town of North Elba	Comprehensive Plan Preparation	DOS	Local Waterfront Revitalization	\$23,200.00	\$46,400.00	\$22,612.82	Blue
13820	Round 2	Village of Malone	Preparation and Implementation of the Salmon River Watershed Management Plan and LWRP	DOS	Local Waterfront Revitalization	\$21,000.00	\$42,000.00	\$16,259.50	Blue
19238	Round 2	Town of Clayton	Preparation of Chaumont River Corridor Waterfront Revitalization Strategy	DOS	Local Waterfront Revitalization	\$15,775.00	\$31,550.00	\$14,888.18	Blue
18501	Round 2	International Paper Ticonderoga Mill	Industrial Natural Gas Conversion	NYSERDA	NYSERDA - Regional Economic Development and GHG Reduction Program	\$750,000.00	\$7,000,000.00	\$750,000.00	Blue
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19749	Round 2	Thousand Islands Land Trust	Otter Creek Preserve Nature Trail	Parks	Park Acquisition,	\$110.774.00	\$246.899.00	\$110,774.00	Blue
157-5				Tung	Development and Planning	\$110,774.00	φ2+0,059.00	φπο,774.00	Diac
19874	Round 2	Adirondack Association of Towns & Villages	Adirondack Park Recreation Web Portal Project	ESD	Regional Tourism Marketing Grant Initiative (I LOVE NY Fund)	\$108,000.00	\$175,000.00	\$108,000.00	Blue
18928	Round 2	Thousand Islands Regional Tourism Development Corporation	Highway 81 Corridor Promotion	ESD	Regional Tourism Marketing Grant Initiative (I LOVE NY Fund)	\$84,000.00	\$94,000.00	\$84,000.00	Blue
19860	Round 2	Thousand Islands Regional Tourism Development Corporation	l LOVE NY Fishing Content Development	ESD	Regional Tourism Marketing Grant Initiative (I LOVE NY Fund)	\$60,000.00	\$100,000.00	\$60,000.00	Blue
18038	Round 2	BOCES Clinton Essex Warren & Washington Counties	BOCES Clinton Essex Warren & Washington Counties - Unemployed Worker Training	DOL	Worker Skills Upgrading - Unemployed Worker Training	\$100,000.00	\$100,000.00	\$41,397.28	Blue
19609/ 33987	Round 2	Development Authority of the North Country	Community Tourism Transformation Fund	ESD	Empire State Development Grant Funds	\$2,000,000.00	\$2,222,000.00	\$1,800,000.0	Green
16948	Round 2	SLIC NETWORK SOLUTIONS	Long Lake Next Generation Broadband	ESD	Empire State Development Grant Funds	\$1,370,000.00	\$1,712,883.00	\$685,593.00	Green
33988	Round 2	Development Authority of the North Country	Digital Film Conversion Fund	ESD	Empire State Development Grant Funds	\$400,000.00	\$444,000.00	\$200,000.00	Green
15963	Round 2	Sagamore Institute of the Adirondacks	Great Camp Sagamore	Parks	Historic Property Acquisition, Development and Planning	\$238,650.00	\$348,200.00	\$0.00	Green
16161	Round 2	Town of Inlet	Design and Construct Improvements to Arrowhead Park	DOS	Local Waterfront Revitalization	\$248,000.00	\$496,000.00	\$123,820.63	Green
16988	Round 2	Village Potsdam	Implementation of the Raquette River Blueway Trail Corridor	DOS	Local Waterfront Revitalization	\$143,610.00	\$287,220.00	\$17,480.58	Green
17179	Round 2	City of Watertown	WWTP Anaerobic Digester	NYSERDA	NYSERDA - Regional Economic Development and GHG Reduction Program	\$585,646.00	\$780,861.00	\$333,855.00	Green
18487	Round 2	Village of Tupper Lake New York	Tupper Lake Biomass Fired District Energy System	NYSERDA	NYSERDA - Regional Economic Development and GHG Reduction Program	\$300,000.00	\$423,000.00	\$235,000.00	Green
15306	Round 2	Town of North Elba	Recycled Recreation and the Lacrosse Field of Dreams in North Elba	Parks	Park Acquisition, Development and Planning	\$440,000.00	\$880,000.00	\$197,868.00	Green
18986	Round 2	Adirondack Mountain Club, Inc.	Heart Lake Program Center	Parks	Park Acquisition, Development and Planning	\$221,073.00	\$350,265.00	\$0.00	Orange
17564	Round 2	Town of Orleans	Town of Orleans Capital	ESD	Empire State Development Grant Funds	\$500,000.00	\$11,548,100.00	\$0.00	Yellow

