

Regional Economic Development Council - WNY Meeting Summary

Date and Time Meeting Commenced: Thursday, September 6, 2018 at 3:30 pm

Location: Jacobs School of Medicine and Biomedical Sciences, Harold Levy Conference Room, 955 Main Street, Buffalo, NY 14203

Council Members Present: Co-Chair Jeff Belt, Co-Chair Dr. Virginia Horvath, Deanna Alterio-Brennen, Paul Brown, Robert T. Brady, Colleen C. DiPirro, Dr. Rosa Gonzalez, Thomas A. Kucharski, Michael Metzger, Jennifer J. Parker, Stephen Tucker, Michael Ulbrich and Dr. Mark Zupan.

Ex-Officio: Michael Casale for Niagara County Legislature Chair Keith McNall. Anthony Vilardo for Niagara Falls Mayor Paul Dyster. Mark Geise, Executive Director Chautauqua County IDA, for Chautauqua County Executive George Borrello. Tom Hersey for Erie County Executive Mark Poloncarz. Rebecca Gandour for Mayor Byron Brown.

State Agency/Local Government: ESD-WNY Staff: Senior VP Christopher Schoepflin, Laura Magee, Lynn Marinelli, Amanda Mays, Janet Murray, Bryon Price, Angela Rossi, Mo Sumbundu, and Ray Witzleben. DOS: Christopher Bauer. DOT: Jim Cuozzo. HCR: Lenny Skril. Parks: Mark Mistretta. Labor: Tim Quinn. NYPA: Carole Sampson.

Special Guests: Laura Quebral, University of Buffalo Regional Institute and staff.

Welcome and Remarks: Jeff Belt and President of SUNY Fredonia, Dr. Virginia Horvath, Co-Chairs, WNY Regional Economic Development Council, welcomed the council and guests.

Acknowledgement: Jeff Belt made a presentation & remarks for the service of outgoing member Colleen DiPirro.

Call to Order: Preamble read by Christopher Schoepflin

- ☒ Preamble requesting disclosure of any conflicts of interest read.
 - ☐ Conflicts noted: (Please List)
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☒ Recusals noted: (Please List) Dr. Rosa Gonzalez, Deanna Alterio Brennen, Dr. Virginia Horvath, Michael Metzger, Dr. Mark Zupan

☒ No conflicts noted.

☒ The record of recusals was noted and acknowledged at the meeting.

Jacobs School of Medicine and Biomedical Sciences Update – Michael Cain, Dean, Jacobs School of Medicine and Biomedical Sciences

- Power point shown

2018 Global NY Export Experts Tour – Mo Sumbundu, Project Manager, Empire State Development

- On October 25th, Global NY will bring six foreign office reps from Canada, Mexico, Europe (U.K.), South Africa, Israel and China to Buffalo.

2018 Progress Report Presentation and Adoption - Laura Quebral, Executive Director, University at Buffalo Regional Institute

- Draft report distributed. Power Point shown. Thanked team. Noted the report has Priority Projects to be inserted. Data shows the region is moving in the right direction. Asked council to share any suggested corrections. Members made comments on workforce development and expressed gratitude for the work.

2018 REDC Scoring Process and Recommended Priority Projects - Christopher Schoepflin, Senior Vice President, Empire State Development

- Mr. Schoepflin reviewed the distributed spreadsheet of Empire State Development's Priority Projects from each of the five WNY counties.
- Mr. Schoepflin reminded the Council the State has \$20 million to be dispensed to winning regions and \$10 million to others. Co-chair Belt asked for questions and comments. Moved by Paul Brown, seconded by Dr. Mark Zupan. Approved unanimously; no abstentions.

REDC Vote to Adopt Recommended Scores for All Round 8 Eligible CFA's – Mo Sumbundu, Project Manager, Empire State Development

- This year WNY received 245 applications and 239 were eligible. List distributed.
- The projects that scored 15s and 20s will be listed in the Progress Report.
- In this round: 20s (92), 15s (84), 10s (63) and 5s (none). Moved by Michael Metzger as amended, seconded. Approved unanimously; no abstentions.

Closing Remarks: Jeff Belt and President of SUNY-Fredonia Dr. Virginia Horvath

Time Adjourned: 4:51 pm