

A strategy for  
**prosperity**  
in Western New York

**BUILDS ON OUR  
STRENGTHS**

**CREATES  
JOBS**

**INVESTS IN THE  
FUTURE**

**WNY Regional Council Meeting  
Thursday, February 7, 2019  
2:00PM – 3:00PM  
Conference and Events Center Niagara Falls  
Cataract Room  
101 Old Falls Street  
Niagara Falls, NY 14303**

**THE NEW  
WNY**



# Western New York Regional Council Meeting

**Welcome**

**Jeff Belt & Dr. Virginia Horvath**

**Co-Chairs**

**WNY Regional Economic Development Council**

**Opening Remarks and Executive Director's Report**

**Amanda Mays**

**Executive Director**

**WNY Regional Economic Development Council**



**WNY 2018 Year in Review/2019 Lookahead**

**Amanda Mays**

**Executive Director**

**WNY Regional Economic Development Council**

**Angela Rossi**

**Deputy Director**

**WNY Regional Economic Development Council**

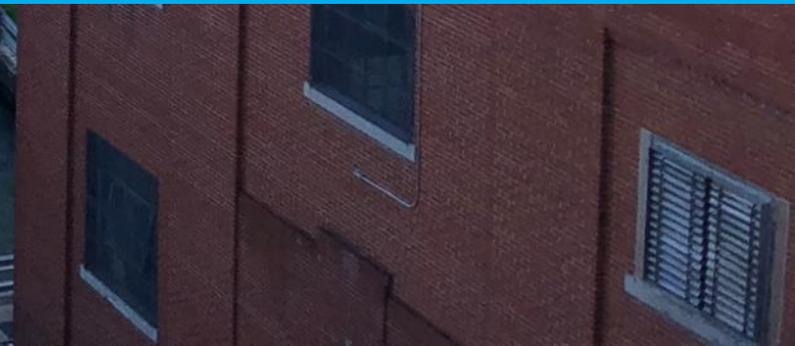
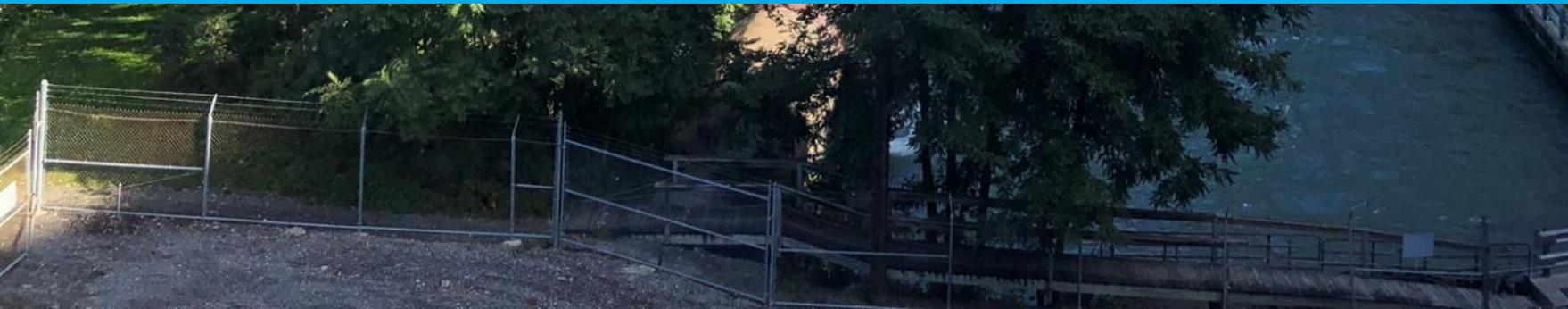
## 2018 Year in Review

- Meetings and Tours with Government and Community Leaders in all five WNY counties
- Awarded over \$25 million to 28 projects incentivizing business expansions and retention of companies in WNY
- Announced \$32 million in new NY Broadband Program awards for WNY
- Awarded more than \$500,000 in 2018 round of Oath's Community Benefit Funds for Niagara County and Lockport
- Announced Round 3 DRI Winner – City of Lockport



**Downtown  
Revitalization  
Initiative**

# City of Lockport, New York Downtown Revitalization Initiative





# Process Overview

OCTOBER 2018	NOVEMBER 2018	DECEMBER 2018	JANUARY 2019	FEBRUARY 2019	MARCH 2019
Project Kick-Off	Downtown Profiles Open Call for Projects	Preliminary Project List	Project Refinement & Initial Prioritization	Priority Project Identification Project Profiles	Strategic Investment Plan
	17 new proposals received	25 projects \$24 million requested			
LPC Meeting	LPC Meeting Public Wksp	LPC Meeting	LPC Meeting Public Wksp	LPC Meeting	LPC Meeting Public Wksp

State Review and Project Announcements

# Community Engagement

## LOCAL PLANNING COMMITTEE

- 18 members, meet monthly

## PUBLIC WORKSHOPS

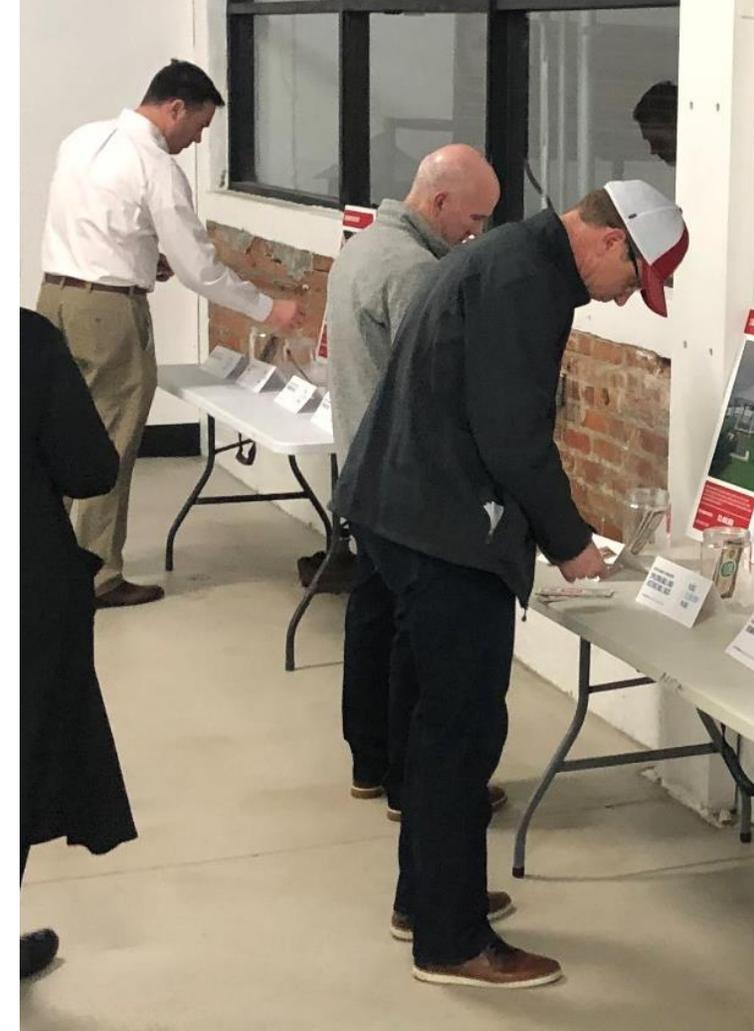
- Visioning Workshop
- DRI Dollar Activity

## YOUTH ENGAGEMENT

- Multiple sessions conducted at Lockport High School

## STAKEHOLDER MEETINGS

## LOCAL WEBSITE





# Lockport DRI Vision Statement

The City of Lockport envisions a growing, inviting, and vibrant downtown district that is filled to capacity, serves as the heart of community, acts as a point of pride for residents, and attracts visitors of all ages.

This forward-thinking downtown, built around the Erie Canal, will offer diverse housing options and commercial employment opportunities including dining, shopping, art, entertainment, parks, and events in a friendly and welcoming environment.

The historic integrity and character of our unique canal community will be a showcase for the region, with revitalized buildings, attractive storefronts, and residential options – providing a walkable, livable, and sustainable community.



# Lockport DRI Goals

1

Promote the City's urban character through the revitalization of vacant and underutilized buildings

2

Increase the number and diversity of residential options in the downtown

3

Ensure the City's streetscapes and public spaces are functional and aesthetically-pleasing

4

Promote existing resources to support expanded tourism and enhance live-work-play opportunities for residents

# REPRESENTATIVE PROJECT TYPES



HARRISON PLACE



13 W. MAIN ST



TUSCARORA CLUB

# ADAPTIVE REUSE PROJECTS



TRAIL CONNECTIONS



SPALDING MILL PUBLIC IMPROVEMENTS



PUBLIC ART

# PUBLIC REALM PROJECTS



PINE STREET / LOCK STREET



WALNUT STREET



CHESTNUT STREET

# STREETSCAPE IMPROVEMENTS



# SPOTLIGHT PROJECTS



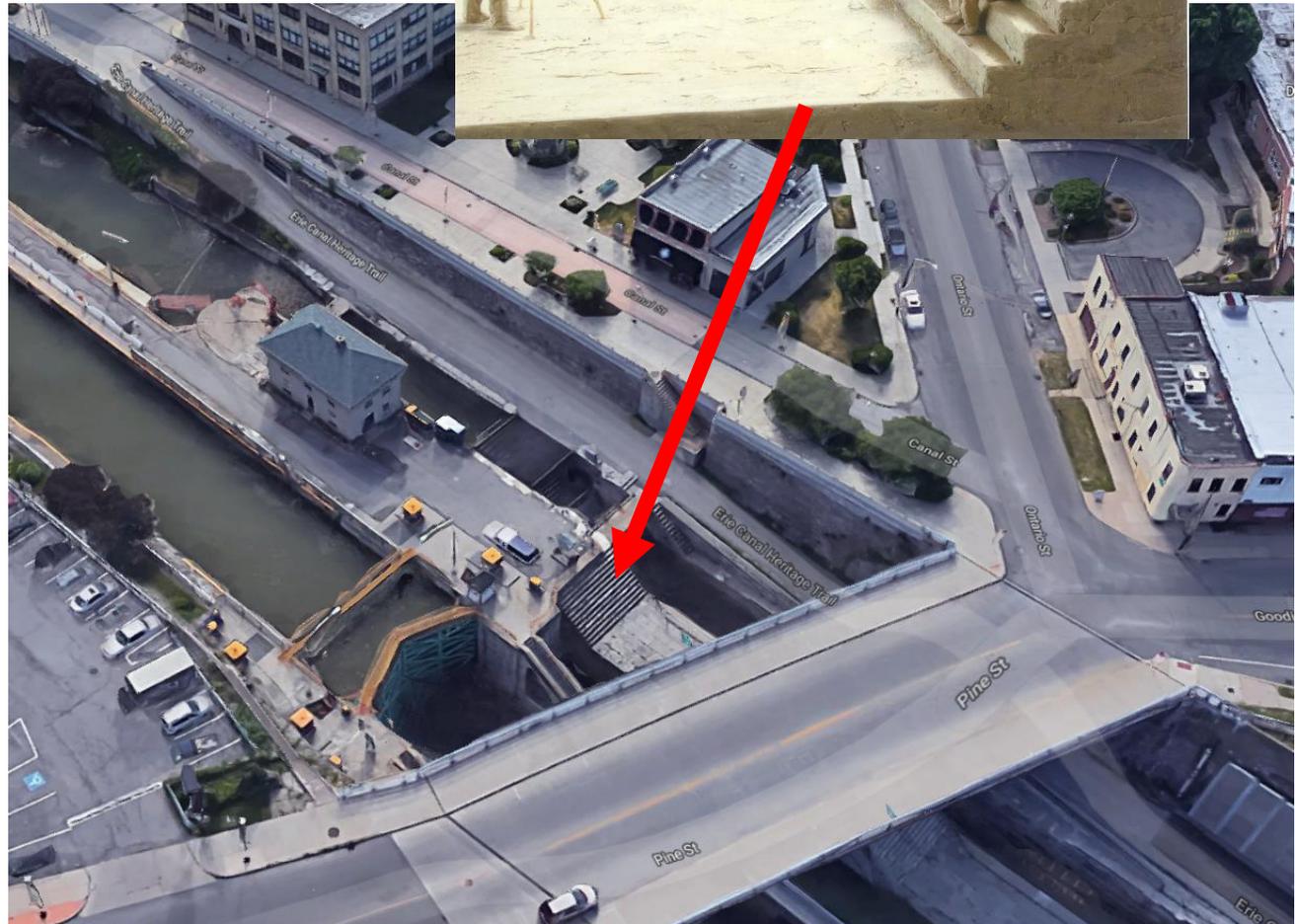
# Lock Tender Tribute

## PROJECT SCOPE

Public art installation on the steps of the Erie Canal (between Locks 70 and 71) to enhance sense of place and boost tourism.

## PRELIMINARY COST ESTIMATE

Total: \$490,000  
DRI request: \$275,000 (56%)



# Historic Palace Theatre

## PROJECT SCOPE

Improvements including a roof replacement, roof solar panels, installation of new stage rigging system, orchestra pit, and theatre seating

## PRELIMINARY COST ESTIMATE

Total: \$1,250,000  
DRI request: \$600,000 (48%)



## 2018 WNY CFA Awards Recap

- 245 CFA's submitted in 2018
- WNY was awarded \$66 million for 118 projects
- WNY was awarded \$10 million for 15 Priority Projects (which leveraged \$107.4M in private investment for the region)
  - 4 Smart Growth Projects totaling \$4,033,395
  - 1 Entrepreneurship Project totaling \$539,187
  - 1 Workforce Project totaling \$105,818
  - 5 Tourism Projects totaling \$2,993,000
  - 2 Advanced Manufacturing Projects totaling \$1,080,000
  - 1 Health Life Science Project totaling \$1,200,000
  - 1 Agriculture Project totaling \$498,600

**2019 CFA Lookahead**

- Letters of Interest (LOI) and ESD on the Road Listening Sessions
- Staff Level Technical Assistance
- CFA Workshops





## Buffalo Billion Highlights



## Buffalo Billion Highlights



# USA Niagara Highlights



# Erie Canal Harbor Development Corporation Highlights

## 2019 Lookahead

- Award Regional Winner for Round 4 Downtown Revitalization Initiative
  - Continue incentivizing business growth and investment in WNY
  - Upcoming progress and anticipated project completion
  - Implement 2019-2020 Governor budget initiatives for the region
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**2019 Budget Initiatives**

**Amanda Mays**

**Executive Director**

**WNY Regional Economic Development Council**



# Western New York Regional Council Meeting

## Closing Remarks & Adjourn

Jeff Belt & Dr. Virginia Horvath  
Co-Chairs

WNY Regional Economic Development Council