

Central New York Regional Economic Development Council 2018 Annual Report Assessment

I. Performance

a. Impact on job creation and retention

Strengths

- From 2011 – 2017, CFA projects (including Priority Projects) were projected to retain over 21,000 jobs and create nearly 4,000 jobs.
- From 2016 to 2017, the veteran unemployment rate decreased from 8 percent to 2.9 percent, as compared to a statewide rate of 5.8 percent in 2017. The overall regional unemployment rate in 2017 was 5.2 percent, as compared to a statewide unemployment rate of 4.7 percent.
- From 2016 – 2017, the Food and Agriculture cluster had an 11 percent increase in average annual employment (AAE), representing about 400 jobs.
- In 2016, CNY had a higher percentage of the 16-24-year-old demographic employed than the NYS rate.

Weaknesses

- In the past year, job creation/retention/unemployment improvements have stagnated by most measures (behind state growth). For example, average annual private employment decreased by 0.2 percent from May 2017 to May 2018.
- From 2016 – 2017, the Life Sciences cluster had an 8.0 percent decrease in average annual employment (AAE).
- In the Data-to-Decisions cluster between 2011 and 2016, total wages decreased and the total job count decreased by 6.5 percent.

b. Business growth and leverage of private sector investments

Strengths

- From 2011 – 2017, the ratio of total project cost to total ESD Capital Fund awards for all Priority Projects was 11 to 1 (excludes cancelled or declined projects).
- From 2011 to 2016, the total wages of target clusters performed well. For example, total wages in the tourism cluster increased by 15.72 percent, and the life sciences cluster increased by 15.60 percent.
- From 2016 to 2017, real exports in Central New York grew 3.3 percent, from \$4.22 billion to \$4.36 billion.

Weaknesses

- Between 2011 and 2016, the number of private establishments in the Data-to-Decisions cluster decreased by 2 percent.

II. Progress

a. Implementation of regional strategies described in a previous REDC plan and plan updates

Strengths

- Continued progress was made in manufacturing initiatives, including the Advanced Manufacturing and Jobs and Innovator Accelerator. Thermal and environmental controls production got a boost with a \$500,000 grant from the U.S. Economic Development Administration to SyracuseCoE and CenterState CEO.
- Advances have been made in the unmanned vehicle cluster. For example, Unifly, a Belgium-based company, has partnered with NUAIR to establish a presence in Central New York and deploy its software platform, while supporting traffic management testing. Also, SRC Inc. and Raytheon were chosen to partner with the NUAIR Alliance and provide radar systems, instrumentation and other services to support continued growth and development of the UTM corridor.

Weaknesses

- None noted.

b. Execution of strategies that address state priorities or emerging state challenges and opportunities

Strengths

- Tourism efforts have resulted in an increase in average wages by 14% from 2011 to 2016, and record-breaking attendance at the 2017 and 2018 NYS Fair.
- The Tech Garden saw in Syracuse had another successful year. More than 60 startup companies have leveraged the benefits of Central New York's Innovation Hot Spot in 2018.
- The Central New York Regional Economic Development Council (CNYREDC) is working with the other regions who won the Upstate Revitalization Initiative to design a food and agriculture-related business competition.
- Several agribusiness projects advanced, including ground breaking at the Hill Country Farm Brewery and construction of a packing house and storage at Apple Acres.

Weaknesses

- The report did not demonstrate whether progress related to advanced manufacturing or life sciences occurred in the past year.

c. Success in workforce development initiatives, including engagement of hard-to-place workers

Strengths

- Work Train, created to address the challenge of unemployment and underemployment in Central New York, led in part to a 76 percent reduction in public assistance cases among program participants. During its initial four years, Work Train served 514 individuals with a placement rate of 88 percent.
- The National Veterans Research Complex broke ground and is scheduled to open in spring 2020.
- The Manufacturers Association of Central New York created the Manufacturers Intermediary Apprenticeship Program which works with partners to prepare entry-level workers for registered apprenticeships. This fall it launched a program within the Syracuse City School District to get students skills/credentials for manufacturing jobs.
- The CNY Talent Task Force identified the needs of the local business community in 2017 and developed a plan to align regional efforts related to attracting mid- to high-skill talent; retain critical skills and workers; and develop workers with the skills to meet future needs of employers.

Weaknesses

- None noted.

d. Advancement of projects that revitalize downtowns

Strengths

- 11 of proposed 2018 Priority Projects and 7 of other proposed 2018 projects are listed as having a downtown revitalization component. For example, a mixed-use project sponsored by the Syracuse Urban Partnership will include a variety of vendor and office spaces, as well as market rate and low/moderate income apartments. Most projects are in downtown Syracuse.
- Several projects supported by the CNYREDC are in Auburn, the community selected in 2018 for the Downtown Revitalization Initiative (DRI).

Weaknesses

- None noted.

e. Advancement of prior round Priority Projects

Strengths

- 76 percent of all CFA projects (488 of 638) are completed or on schedule. 15 percent of those projects (95 out of 638) have been cancelled or funding was declined.
- 70 percent of all Priority Projects (159 of 227) are completed or on schedule.

Weaknesses

- 22 percent of priority projects awarded (49 out of 227) have been cancelled or funding was declined.

III. Planning

a. Quality of the Annual Report

Strengths

- Consistency in formatting from previous reports made it easy to compare from year-to-year.
- There was a substantial use of metrics, including detailed target cluster data on establishments, employment, and wages, though some charts were difficult to read.

Weaknesses

- Some key metrics were not provided, such as the number of jobs retained and created by all CFA projects.

b. Ability to take the next steps in growing the regional economy

Strengths

- Additional rounds of the GENIUS NY competition were held. The competition is the largest unmanned aerial systems (UAS) focused business accelerator competition in the world.
- The Gross Metro Product exceeded the Regional Council's 5-year goal, increasing from \$36.8 billion in 2009 to \$40.75 billion in 2017.

- The regional poverty rate of 14.9 percent is now below the state rate of 15.5 percent. This is a decrease from a rate of 15.3 in 2016.

Weaknesses

- Though the regional poverty rate has decreased, within the City of Syracuse 33 percent of all residents and nearly half of children under the age of 18 are living in poverty.
- There are few well-defined strategies to retain graduates of the 43 colleges in Central NY.

c. Coordination with institutions of higher learning to address regional workforce development needs

Strengths

- Syracuse University’s Institute for Veterans and Military Families continues to provide vocational and skills training to service members and their families.
- The StartFast Venture Accelerator, based at the Madden School of Business at Le Moyne College, had another successful year, receiving 5,000 applications in their annual competition. This resulted in five winning companies who sought approximately \$5 million.
- CNY Talent Task Force found many companies in CNY desire a closer connection to curriculum development to ensure that graduating students have the knowledge and skills needed to succeed in the workplace. To address this, the Task Force is strategizing ways to establish feedback loops between businesses and education, including the creation of programs for small- and mid-size companies to develop formal partnerships with local colleges and universities.
- Several initiatives in the Life Sciences Cluster involve partnerships with SUNY Upstate, SUNY ESF, Le Moyne College, SUNY Oswego, SUNY OCC, and Syracuse University. Little specifics of those projects were provided in the plan.

Weaknesses

- None noted.

d. Collaboration with local governments in advancing opportunities for improved efficiency

Strengths

- The CNYREDC utilized the reach of its county industrial development and economic development agencies to inform local elected officials and constituents of the Regional Council process and the opportunities it represents.
- The report provided shared services updates.

Weaknesses

- None noted.

IV. Proposed Projects

a. Solicitation and development of proposed projects that advance the regional economic cluster

Regional Economic Cluster

The Data-to-Decisions cluster.

Strengths

- 13 out of 32 Proposed Priority Projects would advance the regional cluster, a substantial increase over last year when only 2 were proposed. For example, Knowles Cazenovia's Thin Film Commercial Expansion project will leverage \$7.2 million in private investment to allow the company to meet the increasing need to enable 5G telecommunication technology and infrastructure. The project is projected to create 41 direct new jobs.

Weaknesses

- None noted.

b. Identification of proposed projects for 2018 to advance State and regional priorities

Strengths

- The Advanced Manufacturing sector was supported by 3 priority projects. For example, Volpi Manufacturing USA, Inc. is planning a plant expansion. Volpi Manufacturing, located in the City of Auburn, is a Swiss-owned manufacturer of optoelectronic modules for the life sciences, in-vitro diagnostic, and medical technology industries.
- The CNYREDC indicates that 16 projects will promote veterans' participation in the workforce and in the CFA, including an expansion of PPC Broadband's manufacturing capabilities.
- The CNYREDC supported 5 priority projects to aid in the growth of the Agriculture and Food Production sector. For example, CNY Hemp Processing plans to expand. The project includes purchasing 10 acres, constructing a pole-barn-style facility to store, dry and process hemp fiber, and the purchase and installation of machinery and equipment
- The CNYREDC supported 16 projects to advance strategies to make the regional economy more inclusive. For example, LOOP Recycled Products of New York is planning a Paint Recycling Plant that will recycle and remanufacture paint into new high-quality paints sold around the world. The project is expected to create 40 new jobs.

Weaknesses

- Only 1 priority project was supported to aid in the growth of the Life Sciences sector.

c. Advancement of proposed projects for 2018 to meet workforce development needs

Strengths

- Cayuga Community College will establish a Collaborative Workforce Development Center in Auburn under arrangements with Cornell Cooperative Extension (CCE). This project will eliminate the disconnect between agencies and streamlines services to employers and people seeking jobs, increased wages, or skills. Cost-sharing with marketing, staffing, and resources, and a maximization of funding streams between the partners, will significantly increase the number of people and employers served.
- The Good Life Philanthropic Youth Foundation will create a Center for Youth Entrepreneurship in a building renovated for a mix of uses, such as offices and training, retail and art gallery spaces, a print studio and recording studio, and event space.
- Other Priority and non-priority Projects related to workforce development were recommended for funding, such as a new diesel mechanic training center at Keith Titus Corporation, medical market training at Currier Plastics, and heavy equipment operator training at Mohawk Valley Community College.

Weakness

- None noted.

V. Participation

a. Engagement of the community, public, and other stakeholders in the Regional Council process

Strengths

- The CNYREDC held 6 workshops to provide information about available grants that had over 160 participants.
- The CNYREDC listed work groups with a wide representative of stakeholders.

Weaknesses

- After a significant improvement in the number of applications from last, the number of applications this year decreased.

b. Regional unity and support of the Annual Report

Strengths

- There has been a consistent distribution of projects per county in previous years, with the majority of projects in Onondaga County and the City of Syracuse.

Weaknesses

- None noted.

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal
81708	Central New York	Arts	Arts ACPIP	Auditorium Seating	Syracuse Area Landmark Theatre, Inc.	64.44	20	84.44	\$0	Not-Awarded	
81056	Central New York	Arts	Arts ACPIP	Barn and Carriage House Repair	Seward House Museum	8.89	15	23.89	\$0	Not-Awarded	
84100	Central New York	Arts	Arts ACIP	TEMPO: Public Art on the Everson Community Plaza	Everson Museum of Art	66.17	20	86.17	\$49,500	Awarded	
83150	Central New York	Arts	Arts ACIP	CNY Arts & Artists in Public Spaces 2019	CNY Arts, Inc.	54.32	20	74.32	\$49,500	Awarded	Rita Paniagua
84498	Central New York	Arts	Arts ACIP	Rachmaninoff in Syracuse	Musical Associates of Central New York, Inc.	49.38	20	69.38	\$48,000	Awarded	
84540	Central New York	Arts	Arts ACIP	Libba Cotten Project	Syracuse Society for New Music	46.91	20	66.91	\$29,000	Awarded	
83105	Central New York	Arts	Arts ACIP	Erie Canal Programming - CNY Jazz	Central New York Jazz Arts Foundation, Inc.	37.53	20	57.53	\$0	Not-Awarded	
80934	Central New York	Arts	Arts ACIP	Elevating Erie: Thru Art!	Erie Canal Museum	8.89	20	28.89	\$0	Not-Awarded	
81819	Central New York	Arts	Arts WIP	Workforce Expansion	National Abolition Hall of Fame and Museum	41.48	20	61.48	\$0	Not-Awarded	
81208	Central New York	Arts	Arts WIP	Workforce Expansion	Safe Haven, Inc.	8.89	20	28.89	\$0	Not-Awarded	
81999	Central New York	Canals	Canals	Fulton Canal Corridor Multi-Use Trail	City of Fulton	59.00	20	79.00	\$150,000	Awarded	
83690	Central New York	Canals	Canals	Oswego City's Canal Bright Lights	City of Oswego	60.00	15	75.00	\$0	Not-Awarded	
81888	Central New York	DEC	DEC CSC C	Town of Moravia Climate Smart Comprehensive Plan	Town of Moravia	55.00	20	75.00	\$24,118	Awarded	
82139	Central New York	DEC	DEC CSC I	Village of Pulaski Sidewalks	Village of Pulaski	65.00	20	85.00	\$653,500	Awarded	
83057	Central New York	DEC	DEC CSC I	Walkable Homer	Village of Homer	63.00	20	83.00	\$200,000	Awarded	
80751	Central New York	DEC	DEC CSC I	Rethinking Rain Water in the Franklin Park Community	Town of DeWitt	46.00	20	66.00	\$100,435	Awarded	
82765	Central New York	DEC	DEC EPG	City of Auburn Combined Sewer Overflow Study	City of Auburn	75.00	20	95.00	\$30,000	Awarded	
82397	Central New York	DEC	DEC EPG	Village of Central Square Wastewater Treatment Plant Disinfection Study	Village of Central Square	70.00	20	90.00	\$18,800	Awarded	
82049	Central New York	DEC	DEC EPG	Village of Moravia Wastewater Treatment Plant Study	Village of Moravia	60.00	20	80.00	\$30,000	Awarded	
82532	Central New York	DEC	DEC EPG	Village of Groton Wastewater Treatment Plant and Collection System Study	Village of Groton	60.00	20	80.00	\$30,000	Awarded	
82618	Central New York	DEC	DEC EPG	Village of Union Springs Wastewater Treatment Plant Study	Village of Union Springs	42.00	20	62.00	\$30,000	Awarded	

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82522	Central New York	DEC	DEC EPG	Town of Brutus Sewer Extension and Wastewater Treatment Plant Consolidation Study	Town of Brutus	16.00	20	36.00	\$30,000	Awarded	
83901	Central New York	DEC	DEC WQIP AHR	Roberts Road Fish Passage Improvement	Madison County Soil and Water Conservation District	26.00	20	46.00	\$0	Not-Awarded	
83959	Central New York	DEC	DEC WQIP NPS	Cayuga Lake Watershed Stream Corridor and Culvert Rehabilitation	Cortland County Soil and Water Conservation District	61.00	20	81.00	\$382,500	Awarded	
84447	Central New York	DEC	DEC WQIP NPS	Skaneateles Lake Watershed Stream Corridor and Culvert Rehabilitation	Cortland County Soil and Water Conservation District	60.00	20	80.00	\$375,000	Awarded	Neil Murphy
84683	Central New York	DEC	DEC WQIP NPS	Village of East Syracuse Ley Creek Streambank Restoration	Village of East Syracuse	55.00	20	75.00	\$150,000	Awarded	
84505	Central New York	DEC	DEC WQIP NPS	Chesapeake Bay Watershed Stream Corridor and Culvert Rehabilitation Program	Cortland County Soil and Water Conservation District	54.00	20	74.00	\$382,500	Awarded	
82523	Central New York	DEC	DEC WQIP NPS	Village of Fayetteville Limestone Creek and Bishop Brook Bank Stabilization & Riparian Buffer Improvements	Village of Fayetteville	51.00	20	71.00	\$522,000	Awarded	
80415	Central New York	DEC	DEC WQIP NPS	Cayuga County Stream Corridor Enhancement and Restoration	Cayuga County Soil and Water Conservation District	51.00	20	71.00	\$380,000	Awarded	
84709	Central New York	DEC	DEC WQIP NPS	Cortland County Critical Area Road Ditch Stabilization and Seeding	Cortland County Soil and Water Conservation District	53.00	15	68.00	\$100,000	Awarded	
83319	Central New York	DEC	DEC WQIP NPS	Town of Sandy Creek North Sandy Pond Shoreline Restoration	Town of Sandy Creek	42.00	20	62.00	\$320,000	Awarded	
79996	Central New York	DEC	DEC WQIP NPS	Cayuga County Erosion and Sediment Control Improvement Project	Cayuga County Soil and Water Conservation District	39.00	15	54.00	\$0	Not-Awarded	
84890	Central New York	DEC	DEC WQIP NPS	Limestone Creek sediment Reduction Project	Madison County Soil and Water Conservation District	32.00	20	52.00	\$0	Not-Awarded	
80524	Central New York	DEC	DEC WQIP Salt	Town of Williamstown Salt Storage	Town of Williamstown	61.00	20	81.00	\$214,600	Awarded	
83805	Central New York	DEC	DEC WQIP Salt	Salt Storage Building	Town of Stockbridge	29.00	15	44.00	\$0	Not-Awarded	
82398	Central New York	DEC	DEC WQIP Salt	Town of Cicero WQIP Salt Storage	Town of Cicero	24.00	20	44.00	\$0	Not-Awarded	
84210	Central New York	DEC	DEC WQIP SWP	Otisco Lake Shoreline and Wetlands Protection Land Acquisition for Source Water Protection Project	Finger Lakes Land Trust, Inc.	80.00	20	100.00	\$407,500	Awarded	
82762	Central New York	DEC	DEC WQIP SWP	Skaneateles Lake Watershed Conservation Partnership Land Acquisition for Source Water Protection Project Phase II	Finger Lakes Land Trust, Inc.	75.00	20	95.00	\$1,690,575	Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal
82764	Central New York	DEC	DEC WQIP SWP	City of Auburn Owasco Flats Land Acquisition for Source Water Protection Project	City of Auburn	75.00	20	95.00	\$75,000	Awarded	
75278	Central New York	DEC	DEC WQIP WWT GEN	Village of Mexico Waste Water Treatment Improvements Phase 3	Village of Mexico	56.00	20	76.00	\$0	Not-Awarded	
82719	Central New York	DOL	DOL EET	Emergency Department and NICU Training Academies	Crouse Health Hospital, Inc.	60.57	20	80.57	\$42,800	Awarded	
83443	Central New York	DOL	DOL EET	Quality Workforce Development Training	Allred & Associates, Inc.	57.26	20	77.26	\$21,860	Awarded	
83678	Central New York	DOL	DOL EET	Medical Market Training	Currier Plastics, Inc.	47.29	20	67.29	\$65,400	Awarded	John Currier
84161	Central New York	DOL	DOL EET	Quality Improvement Training	Chess Group, Inc.	41.26	20	61.26	\$0	Not-Awarded	
83423	Central New York	DOL	DOL UWT	Joseph Works	Catholic Charities of the Roman Catholic Diocese of Syracuse, N.Y.	58.50	20	78.50	\$100,000	Awarded	
81548	Central New York	DOL	DOL UWT	Career Solutions Academy	Learning Disabilities Association of Central New York, Inc.	58.38	20	78.38	\$100,000	Awarded	
82812	Central New York	DOL	DOL UWT	Heavy Equipment Operator Training	Mohawk Valley Community College	51.79	20	71.79	\$96,900	Awarded	
83536	Central New York	DOS	DOS LGE	Cortland/Homer Shared Water Meter Project – Phase 4	City of Cortland	40.00	20	60.00	\$0	Not-Awarded	Brian Tobin
82109	Central New York	DOS	DOS LGE P	Centralized Payment Office Study	City of Syracuse	57.33	20	77.33	\$12,492	Awarded	Ben Walsh
82003	Central New York	DOS	DOS LWRP	Tioughnioga River Waterfront Revitalization Program	City of Cortland	72.00	20	92.00	\$48,750	Awarded	Brian Tobin
81999	Central New York	DOS	DOS LWRP	Pathfinder and Canalview Trail Construction Phase 1	City of Fulton	69.00	20	89.00	\$750,000	Awarded	
80709	Central New York	DOS	DOS LWRP	Skaneateles Watershed Nine Element Plan	Town of Skaneateles	68.00	20	88.00	\$235,650	Awarded	
81303	Central New York	DOS	DOS LWRP	Cazenovia Component Local Waterfront Revitalization Program	Village of Cazenovia	68.00	20	88.00	\$31,125	Awarded	
84066	Central New York	DOS	DOS LWRP	Final Town of Cicero Local Waterfront Revitalization Program	Town of Cicero	65.50	20	85.50	\$22,500	Awarded	
84634	Central New York	DOS	DOS LWRP	City of Syracuse Local Waterfront Revitalization Program	City of Syracuse	68.00	15	83.00	\$187,500	Awarded	Ben Walsh
83687	Central New York	DOS	DOS LWRP	Wrights Landing Marina Boater Services Improvements	City of Oswego	62.50	20	82.50	\$934,200	Awarded	
80392	Central New York	DOS	DOS LWRP	Northeast Gateway and Clinton Avenue Corridor Enhancement	City of Cortland	68.00	10	78.00	\$0	Not-Awarded	Brian Tobin
80322	Central New York	DOS	DOS LWRP	Town of Oswego Local Waterfront Revitalization Plan	Town of Oswego	47.00	20	67.00	\$0	Not-Awarded	

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81620	Central New York	DOS	DOS LWRP	Village of Homer Regional Sports Complex: Park and Waterfront Access Improvements	Village of Homer	46.50	10	56.50	\$0	Not-Awarded	
81784	Central New York	EFC	EFC GIGP	NBT Bank Stadium Green Infrastructure Project	Onondaga County	55.00	20	75.00	\$2,270,000	Awarded	
81620	Central New York	EFC	EFC GIGP	Recreational Destination Proposal - Sports Complex and Community Parks Project	Village of Homer	35.00	10	45.00	\$0	Not-Awarded	
80751	Central New York	EFC	EFC GIGP	Rethinking Rain Water- Franklin Park Community -2018 Project	Town of DeWitt	23.00	20	43.00	\$0	Not-Awarded	
80133	Central New York	ESD	ESD BISP	Hamilton Entrepreneurship Center	Partnership for Community Development, LTD	47.33	20	67.33	\$625,000	Awarded	
83046	Central New York	ESD	ESD Grants	NYS EnergyGlass	SAF-GLAS, LLC	78	20	98	\$3,000,000	Awarded	
84559	Central New York	ESD	ESD Grants	Project Excellence	PPC Broadband, Inc.	77	20	97	\$3,350,000	Awarded	
80939	Central New York	ESD	ESD Grants	Thin Film Commercial Expansion	Knowles Cazenovia	76	20	96	\$1,800,000	Awarded	
83480	Central New York	ESD	ESD Grants	Keith Titus Corporation Expansion	Keith Titus Corporation	76	20	96	\$1,200,000	Awarded	
82026	Central New York	ESD	ESD Grants	New manufacturing facility	Northeastern Electronics	75	20	95	\$350,000	Awarded	Tony Baird
82867	Central New York	ESD	ESD Grants	Paint Recycling Plant	LOOP Recycled Products of New York	75	20	95	\$60,000	Awarded	
84430	Central New York	ESD	ESD Grants	Regional Organic Waste to Energy	301 Belle Isle Road, LLC	74	20	94	\$900,000	Awarded	
81916	Central New York	ESD	ESD Grants	Syracuse Label Co. Inc. Expansion	Syracuse Label Co. Inc.	74	20	94	\$500,000	Awarded	
82942	Central New York	ESD	ESD Grants	Volpi Transformation	Volpi Manufacturing USA, Inc.	74	20	94	\$320,000	Awarded	
83398	Central New York	ESD	ESD Grants	NYS Craft Beer Collaborative	NYS Craft Beverage Services, Inc.	74	20	94	\$178,000	Awarded	
80049	Central New York	ESD	ESD Grants	Equipment Upgrade and Expansion	Immediate Mailing Services, Inc.	73	20	93	\$450,000	Awarded	
81492	Central New York	ESD	ESD Grants	All Seasons Ingredients, Inc. Expansion	All Seasonings Ingredients, Inc.	73	20	93	\$430,000	Awarded	
83374	Central New York	ESD	ESD Grants	BioAnalytics Facility	Syracuse Bioanalytical, LLC	73	20	93	\$123,000	Awarded	
83501	Central New York	ESD	ESD Grants	Expansion of Hops farm	Willet Hop and Grain, LLC	73	20	93	\$100,000	Awarded	
84411	Central New York	ESD	ESD Grants	Equipment Acquisition and Efficiency Improvements	Lindsey Aggregates, Inc.	72	20	92	\$140,000	Awarded	
82066	Central New York	ESD	ESD Grants	CNY Hemp Processing Expansion	CNY Hemp Processing	72	20	92	\$55,000	Awarded	
80743	Central New York	ESD	ESD Grants	Downtown YMCA Revitalization	YMCA of Greater Syracuse	71	20	91	\$731,000	Awarded	
84562	Central New York	ESD	ESD Grants	New York Grown and Certified Dairy processing farm	Maple Hollow Farm	71	20	91	\$32,000	Awarded	
82490	Central New York	ESD	ESD Grants	Salina 1st Redevelopment	Salina 1st, LLC	70	20	90	\$1,300,000	Awarded	
83488	Central New York	ESD	ESD Grants	Trinity Place	Strathmore Community Development Group	70	20	90	\$505,000	Awarded	
82721	Central New York	ESD	ESD Grants	Expand to New Headquarters	Cueva Contract, Inc.	70	20	90	\$97,000	Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal
83970	Central New York	ESD	ESD Grants	La Fayette Square Redevelopment Ichor Therapeutics	Kelsey Moody & Associates, LLC	70	20	90	\$79,000	Awarded	
80171	Central New York	ESD	ESD Grants	Syracuse Urban Partnership	Syracuse Urban Partnership, Inc.	69	20	89	\$1,000,000	Awarded	
83652	Central New York	ESD	ESD Grants	Jefferson Center Redevelopment	Acropolis Development	69	20	89	\$800,000	Awarded	Chedy Hampson
84857	Central New York	ESD	ESD Grants	Good Life Hip-Hop Center For Youth Entrepreneurship	Good Life Philanthropic Youth Foundation	68	20	88	\$700,000	Awarded	Ben Walsh
84250	Central New York	ESD	ESD Grants	New Collaborative Workforce Development Center	Cayuga Community College	67	20	87	\$1,000,000	Awarded	
80644	Central New York	ESD	ESD Grants	East Lake Commons Mixed-use Redevelopment	Sutton Real Estate Companies	66	20	86	\$800,000	Awarded	
83178	Central New York	ESD	ESD Grants	New Medical Facility	Liberty Resources, Inc.	62	20	82	\$0	Not-Awarded	
81032	Central New York	ESD	ESD Grants	New Primary Care Facility	Compassionate Family Medicine	61	20	81	\$0	Not-Awarded	
83052	Central New York	ESD	ESD Grants	Relocate and Expand Family Behavioral Analysis Clinic	State University of New York SUNY Health Science Center at Syracuse, dba SUNY Medical University Hospital	60	20	80	\$0	Not-Awarded	Danielle Laraque-Arena, Linda Veit
84060	Central New York	ESD	ESD Grants	69 West Bridge Street	Strongback Brewing	63	15	78	\$0	Not-Awarded	
82101	Central New York	ESD	ESD Grants	New Aquaculture Facilities	Finger Lakes Fish Inc	63	15	78	\$0	Not-Awarded	
80324	Central New York	ESD	ESD Grants	Hayner Hoyt relocation and expansion	The Hayner Hoyt Corporation	62	15	77	\$0	Not-Awarded	
82939	Central New York	ESD	ESD Grants	246 - 248 and 250 East Water Street	Urban Realty Group	61	15	76	\$0	Not-Awarded	
80251	Central New York	ESD	ESD Grants	Route 104 Sewer Construction	TOWN OF OSWEGO	60	15	75	\$0	Not-Awarded	
83202	Central New York	ESD	ESD Grants	Camillus Mills Phase II	Camillus Mills Redevelopment Company, Inc.	59	15	74	\$0	Not-Awarded	
83548	Central New York	ESD	ESD Grants	Odd pLots - construction of micro commercial buildings	Syracuse University	59	15	74	\$0	Not-Awarded	
83255	Central New York	ESD	ESD Grants	Westcott Remix	Fastbreak Knights LLC	59	15	74	\$0	Not-Awarded	
83610	Central New York	ESD	ESD Grants	Syracuse Inner Harbor Creekside Commons	380 Spencer Street Associates, LLC	57	15	72	\$0	Not-Awarded	
83913	Central New York	ESD	ESD Grants	Health & Wellness Community	Live It Fitness & Training, LLC	56	15	71	\$0	Not-Awarded	
84232	Central New York	ESD	ESD Grants	Redevelopment of 400 Erie Blvd. West	Erie Boulevard Development, LLC	55	15	70	\$0	Not-Awarded	
83838	Central New York	ESD	ESD Grants	Allen Farms Free Stall Barn Expansion	Allen Farms LLC	38	10	48	\$0	Not-Awarded	
84282	Central New York	ESD	ESD Grants	Redevelopment of 607 James Street	James Street Development LLC	37	10	47	\$0	Not-Awarded	
80973	Central New York	ESD	ESD Grants	Westcott Street Entertainment	University Hill Realty LLC	37	10	47	\$0	Not-Awarded	
83946	Central New York	ESD	ESD Grants	Redevelopment of 120 Barlow Street	Barlow Street Development, LLC	35	10	45	\$0	Not-Awarded	
83945	Central New York	ESD	ESD Grants	Redevelopment of 8 Dwight Park	Bowers Development, LLC	33	10	43	\$0	Not-Awarded	
84771	Central New York	ESD	ESD Grants	WillowBrook Crossing	RHS Holdings LLC	29	10	39	\$0	Not-Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal
81620	Central New York	ESD	ESD Grants	Recreational Destination Proposal - Sports Complex and Community Parks	Village of Homer	28	10	38	\$0	Not-Awarded	
80654	Central New York	ESD	ESD Grants	Project Cabins	Cabins Suites and more	27	10	37	\$0	Not-Awarded	
84196	Central New York	ESD	ESD Grants	Fio's Trio Phase One	Todd A Fiorenza	23	10	33	\$0	Not-Awarded	
84189	Central New York	ESD	ESD Grants	Outdoor parking and green space	Energy Works Center of Auburn NY, Inc. dba The Center	27	0	27	\$0	Not-Awarded	
82876	Central New York	ESD	ESD MNY	Arts Marketing Campaign 2019	CNY Arts, Inc.	59.00	20	79.00	\$150,000	Awarded	
82744	Central New York	ESD	ESD MNY	NYS Equal Rights Heritage Center Marketing Plan	City of Auburn	57.00	20	77.00	\$150,000	Awarded	
83692	Central New York	ESD	ESD MNY	27th New York State Blues Festival	New York State Rhythm and Blues Festival Inc	57.00	20	77.00	\$50,000	Awarded	
83488	Central New York	ESD	ESD MNY	Trinity Place	Strathmore Community Development Group	47.00	20	67.00	\$0	Not-Awarded	
83863	Central New York	ESD	ESD MNY	New York State Pizza Fest	Cortland Downtown Partnership	51.00	10	61.00	\$0	Not-Awarded	Brian Tobin
83168	Central New York	ESD	ESD SPFS	Le Moyne College Neighborhood Plan	City of Syracuse	72	20	92	\$100,000	Awarded	Ben Walsh, Linda LeMura
83093	Central New York	ESD	ESD SPFS	CNY Peacemaker Trail Planning Study	Cayuga County	70	20	90	\$0	Not-Awarded	
82313	Central New York	HCR	HCR CDBG PI	City of Cortland Clinton Avenue Between Pomeroy and Pendleton Streets Water Main Replacement	City of Cortland	50.00	20	70.00	\$750,000	Awarded	Brian Tobin
82415	Central New York	HCR	HCR CDBG PI	Village of Phoenix Wastewater Treatment Plant Improvements	Village of Phoenix	30.00	20	50.00	\$0	Not-Awarded	
80295	Central New York	HCR	HCR CDBGME	City of Cortland Microenterprise Assistance	City of Cortland	54.00	20	74.00	\$200,000	Awarded	Brian Tobin
80978	Central New York	HCR	HCR CDBGME	Village of Hamilton Microenterprise Assistance	Village of Hamilton	46.00	20	66.00	\$100,000	Awarded	
82688	Central New York	HCR	HCR NYMS	Pulaski Main Street Revitalization	Village of Pulaski	62.00	10	72.00	\$302,438	Awarded	
81942	Central New York	HCR	HCR NYMS	83-85 Main Street Redevelopment	City of Cortland	60.00	10	70.00	\$500,000	Awarded	Brian Tobin
84022	Central New York	HCR	HCR NYMS	2018 Village of Liverpool NY Main Street Program	Onondaga County Community Development	58.00	10	68.00	\$294,500	Awarded	
81940	Central New York	HCR	HCR NYMS	Marathon NYMS Program	Village of Marathon	36.00	20	56.00	\$0	Not-Awarded	
81707	Central New York	HCR	HCR NYMS	Marquee Project	Syracuse Landmark Theatre	32.00	20	52.00	\$0	Not-Awarded	
81252	Central New York	HCR	HCR NYMS	West Broadway Main Street Revitalization	City of Fulton	34.00	15	49.00	\$0	Not-Awarded	
81979	Central New York	HCR	HCR NYMS	Auburn NYMS	Auburn Local Development Corporation	34.00	10	44.00	\$0	Not-Awarded	Tracy Verrier
83799	Central New York	HCR	HCR NYMS	310 South Avenue Redevelopment	Home HeadQuarters	32.00	10	42.00	\$0	Not-Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal
80690	Central New York	NYSERDA	NYSERDA NZEED	New Composting Bedding Pack Energy Net Zero Smart Dairy Barn	WoodBAyr Farm	55.00	20	75.00	\$1,000,000	Awarded	
83046	Central New York	NYSERDA	NYSERDA NZEED	NYS EnergyGlass Manufacturing and RD Nano Center	SAFGLAS LLC AFFILIATES	32.00	20	52.00	\$0	Not-Awarded	
84430	Central New York	NYSERDA	NYSERDA NZEED	Regional Oranic Waste to Energy	301 Belle Isle Road LLC	26.00	20	46.00	\$0	Not-Awarded	
84409	Central New York	OPRHP	OPRHP HP D	Aurora Masonic Center Preservation	Aurora Masonic Center	49.50	20	69.50	\$168,525	Awarded	
81189	Central New York	OPRHP	OPRHP HP D	Gustav Stickley House Restoration Phase II	University Neighborhood Preservation Association	48.50	20	68.50	\$0	Not-Awarded	
83222	Central New York	OPRHP	OPRHP HP D	Revitalization of Historic Oneida Community Mansion House	Oneida Community Mansion House	46.50	20	66.50	\$0	Not-Awarded	
81056	Central New York	OPRHP	OPRHP HP D	Barn and Carriage House Repair	Seward House Museum	51.00	15	66.00	\$0	Not-Awarded	
81486	Central New York	OPRHP	OPRHP HP D	Willard Memorial Chapel Tiffany Interior Restoration Project	Community Preservation Committee, Inc.	50.50	15	65.50	\$0	Not-Awarded	
83464	Central New York	OPRHP	OPRHP HP D	Osborne Library Exterior Stabilization Project	Osborne Center for Social Justice, Inc.	34.00	15	49.00	\$0	Not-Awarded	
80221	Central New York	OPRHP	OPRHP HP P	Cayuga Museum Case Laboratory Comprehensive Rehabilitation	Cayuga Museum of History and Art	53.50	10	63.50	\$53,700	Awarded	
82275	Central New York	OPRHP	OPRHP HP P	Thornden Amphitheatre Restoration	City of Syracuse	34.00	20	54.00	\$0	Not-Awarded	
80673	Central New York	OPRHP	OPRHP PKS D	Delphi Falls County Park	Madison County	51.00	20	71.00	\$500,000	Awarded	
84197	Central New York	OPRHP	OPRHP PKS D	Montezuma Heritage Park Improvement Project	Town of Montezuma	54.65	15	69.65	\$147,425	Awarded	
81062	Central New York	OPRHP	OPRHP PKS D	Burton Street Park Enhancement	Village of Cazenovia	47.20	15	62.20	\$132,000	Awarded	
83691	Central New York	OPRHP	OPRHP PKS D	Breitbeck Park Community Playground & Pavilion Improvements	City of Oswego	45.38	15	60.38	\$0	Not-Awarded	
83315	Central New York	OPRHP	OPRHP PKS D	Camp Hollis Renovation	Oswego County	37.20	20	57.20	\$0	Not-Awarded	
82836	Central New York	OPRHP	OPRHP PKS D	Austin Park Redevelopment Project	Town of Skaneateles	39.60	15	54.60	\$0	Not-Awarded	
84044	Central New York	OPRHP	OPRHP PKS D	Stafford Park Enhancements	Town of LaFayette	32.60	15	47.60	\$0	Not-Awarded	
81531	Central New York	OPRHP	OPRHP PKS D	Onondaga County Park Playground Improvements	Onondaga County	30.25	15	45.25	\$0	Not-Awarded	
81620	Central New York	OPRHP	OPRHP PKS D	Recreational Destination Proposal - Sports Complex and Community Parks	Village of Homer	33.40	10	43.40	\$0	Not-Awarded	
82275	Central New York	OPRHP	OPRHP PKS P	Thornden Amphitheatre Restoration	City of Syracuse	40.00	20	60.00	\$0	Not-Awarded	
80667	Central New York	OPRHP	OPRHP PKS P	Back to the Future in Fiddlers Green Park	Town of DeWitt	36.15	20	56.15	\$0	Not-Awarded	

2018 Program Legend

Agency	Abbreviation	Program Name
Arts	Arts ACFIP	Arts & Cultural Facilities Improvement Program - Large Capital Project Fund
Arts	Arts ACIP	Arts and Cultural Impact Programming
Arts	Arts WIP	Workforce Investment Program
Arts	Arts WRP	Workforce Readiness Program
Canals	Canals	Canalway Grant Program
DEC	DEC CSC C	Climate Smart Communities Program - Certification
DEC	DEC CSC I	Climate Smart Communities Program - Implementation
DEC	DEC EPG	Engineering Planning Grant
DEC	DEC WQIP AHR	Water Quality Improvement Project - Aquatic Habitat Restoration
DEC	DEC WQIP MS4	Water Quality Improvement Project - Municipal Separate Storm Sewer Systems
DEC	DEC WQIP NPS	Water Quality Improvement Program - Non-agricultural Nonpoint Source Abatement and Control
DEC	DEC WQIP Salt	Water Quality Improvement Program - Salt Storage
DEC	DEC WQIP SWP	Water Quality Improvement Program - Land Acquisition for Source Water Protection
DEC	DEC WQIP WWT CSO/SSO	Water Quality Improvement Program - Wastewater Treatment Improvement Combined Sewer Overflow/Sanitary Sewer Overflow
DEC	DEC WQIP WWT DIS	Water Quality Improvement Program - Wastewater Treatment Improvement Disinfection
DEC	DEC WQIP WWT GEN	Water Quality Improvement Program - Wastewater Treatment Improvement General Wastewater Improvements, secondary priority
DEC	DEC WQIP WWT IOS	Water Quality Improvement Program - Wastewater Treatment Improvement Inadequate On-Site Septic Systems
DEC	DEC WQIP WWT NIT	.
DEC	DEC WQIP WWT WAT	Water Quality Improvement Program - Wastewater Treatment Improvement Watershed Plan Implementation
DOL	DOL EET	Existing Employee Training
DOL	DOL UWT	Unemployed Worker Training
DOS	DOS LGE	Local Government Efficiency Program
DOS	DOS LGE P	Local Government Efficiency Program - Planning
DOS	DOS LWRP	Local Waterfront Revitalization Program
EFC	EFC GIGP	Green Innovation Grant Program
ESD	ESD BISP	Business Incubator Program
ESD	ESD Grants	Empire State Development Grant Program
ESD	ESD MNY	Market New York
ESD	ESD SPFS	Strategic Planning and Feasibility Studies
HCR	HCR CDBG PF	Community Development Block Grant - Public Facilities
HCR	HCR CDBG PI	Community Development Block Grant - Public Infrastructure
HCR	HCR CDBGCP	Community Development Block Grant - Community Planning
HCR	HCR CDBGME	Community Development Block Grant - Microenterprise
HCR	HCR NYMS	New York Main Street
NYSERDA	NYSERDA NZEED	Net Zero Energy for Economic Development
OPRHP	OPRHP HAS D	Heritage Area Systems (Development)
OPRHP	OPRHP HAS P	Heritage Area Systems (Planning)
OPRHP	OPRHP HP A	Historic Property (Acquisition)
OPRHP	OPRHP HP D	Historic Property (Development)
OPRHP	OPRHP HP P	Historic Property (Planning)
OPRHP	OPRHP PKS A	Parks (Acquisition)
OPRHP	OPRHP PKS D	Parks (Development)
OPRHP	OPRHP PKS P	Parks (Planning)