

# Mohawk Valley Regional Economic Development Council 2018 Annual Report Assessment

## I. Performance

### a. Impact on job creation and retention

#### Strengths

- From 2011 – 2017, CFA Projects (including Priority Projects) created/retained 13,283 jobs.
- As of 2017, the regional unemployment rate was approximately 4.4 percent, as compared to a statewide unemployment rate of 4.2 percent. For comparison, the unemployment rate in the Mohawk Valley was approximately 12.5 percent in 2011, as compared to a statewide unemployment rate of 12.7 percent.
- From 2011 – 2017, the Advanced Manufacturing cluster had a 6 percent increase/decrease in average annual employment (AAE).
- Since 2011, the region has experienced a 3 percent growth in population of individuals between the ages of 20 and 34.
- Due to the region's Refugee Resource Center, which has been resettling refugees since 1979, the region's foreign-born population currently makes up 19.7 percent of the total population.

#### Weaknesses

- As of 2017, the veteran unemployment rate was 6.4 percent, as compared to a statewide rate of 5.9 percent.
- Overall, annual private sector employment for the State has grown 12.1 percent since 2011, compared to 2.4 percent for the Mohawk Valley region.

### b. Business growth and leverage of private sector investments

#### Strengths

- The Gross Metropolitan Product increased 12 percent from 2010 to 2016 to \$13.85B.
- From 2011 – 2017, the ratio of total project cost to total ESD Capital Fund awards for all Priority Projects was 7.6 to 1 (excludes cancelled or declined projects).
- From 2011 – 2017, the ratio of total project cost to all CFA projects (including Priority Projects) was 6.5 to 1.
- The region's average annual wages are \$41,089; the average annual wage for cyber and IT is \$73,789 and the average annual wage specifically at the Air Force Research Laboratory is \$120,000.

#### Weaknesses

- None noted.

## II. Progress

### a. Implementation of regional strategies described in a previous REDC plan and plan updates

#### Strengths

- Advances continue in the unmanned aerial vehicles cluster. Design plans are progressing for the SkyDome (2017 CFA), which will be a year-round UAS experimentation environment. The project is leveraging collaboration between Air Force Research Laboratory and the Unmanned Aircraft Systems (UAS) Test Site.
- The Mohawk Valley Regional Economic Development Council (MVREDC) is hoping to reverse a drop in visitor spending in the region by revitalizing waterfronts and downtowns to attract more visitors. For example, this year Utica Harbor Point was awarded \$6M in Upstate Revitalization Initiative (URI) funding to execute the Harbor Point Master plan.
- The region continues to support new and existing farmers as well as the craft beverage and food industry. The CFA-funded Farm-to-School project provides producers with opportunities to connect with consumers directly.
- Previous investment in the Ommegang Brewery has led to continued growth for the company. The company is now partnering with another regional food/lifestyle retailer – Beekman 1802, which will allow both companies to expand their reach.

#### Weaknesses

- While unstated, there seems to be a shift away from cyber security to focus on unmanned aerial systems.

### **b. Execution of strategies that address state priorities or emerging state challenges and opportunities**

#### Strengths

- Employment in Advanced Manufacturing, part of the STEM/Traded Sectors Industry, has grown in the past year.
- The Farm and Food Business Incubator (FFBI) at SUNY Cobleskill is nearing completion and has been providing services to regional producers and entrepreneurs launching value-added food products.
- Because the region has had difficulty identifying strategies for traditional Life Sciences, the MVREDC has shifted its focus to Bioscience, Botanical, and Biomedical science.
- The region's farm and food business incubator, CADE (Center for Agricultural Development and Entrepreneurship), is proposing a study of ways the region can address and overcome existing issues in the agriculture industry such as retiring farmers who sell the land to developers, dairy farmers declaring bankruptcy and a much smaller and less experienced new generation of farmers attempting to step up.

#### Weaknesses

- None noted.

### **c. Success in workforce development initiatives, including engagement of hard-to-place workers**

#### Strengths

- A component of the region's Opportunity Agenda, a 2016 CFA project to construct a rehabilitation center for the Central Association for the Blind and Visually Impaired is on schedule project.
- Utica College's Construction Management project (2017 CFA) that will expand classroom space is on schedule but not yet completed.
- The veteran's unemployment rate is on the decline and continues to be below state levels.

#### Weaknesses

- In 2017, the labor force participation rate was over 53 percent, nearly 4 points below state levels. While statistics don't point to why people aren't working, the MVREDC is considering various barriers to employment.
- It is not evident what targeted action has been taken to address an identified lack of people prepared for middle-skills jobs in the region.

#### **d. Advancement of projects that revitalize downtowns**

##### Strengths

- Seven proposed 2018 Priority Projects and 18 other proposed projects are listed as having a downtown revitalization component, including funding for the DRI community of Oneonta to provide a Microenterprise Assistance Program.
- The MVREDC continues its policy of supporting downtowns that were not DRI winners. In the report, 3 downtowns were highlighted as targets for investment: Utica, Gloversville, and Cooperstown, and projects were supported for those areas.

##### Weaknesses

- None noted.

#### **e. Advancement of prior round Priority Projects**

##### Strengths

- 75 percent of all priority projects (162 of 217) are completed or on schedule.
- 81 percent of all CFA projects (458 of 563) are completed or on schedule.

##### Weaknesses

- 24 percent of priority projects awarded (53 out of 217) have been cancelled or funding was declined.

### **III. Planning**

#### **a. Quality of the Annual Report**

##### Strengths

- The format closely follows the REDC guidelines and is easy to read.
- The report includes clear details about Priority Projects not only in the Priority Project section of the report but also in the sections relating to that particular industry or priority.

##### Weaknesses

- None noted.

#### **b. Ability to take the next steps in growing the regional economy**

##### Strengths

- The MVREDC has a very clear vision of how to capitalize on the popularity of the craft food and beverage industry to grow the regional economy.

#### Weaknesses

- The regional poverty rate in 2016 was 16.5 percent. Though higher than the state rate of 15.5 percent, it is a decrease from a rate of 16.8 percent in 2015.

#### **c. Coordination with institutions of higher learning to address regional workforce development needs**

##### Strengths

- The report discusses the region's PTECH programs at length, though MVREDC involvement is unclear. There are currently 550 students participating in the programs and the program continues to grow.
- Mohawk Valley Community College received the SUNY Apprenticeship Program grant and will be developing a program to assist workforce development in the region.

##### Weaknesses

- None noted.

#### **d. Collaboration with local governments in advancing opportunities for improved efficiency**

##### Strengths

- The MVREDC is working with multiple municipalities to improve their downtowns, including Utica, Gloversville and Cooperstown in addition to the previous DRI winners Rome, Amsterdam and Oneonta.
- The report highlights the Government Engagement Spring Summit as an opportunity for engagement with local officials and the Oneida Indian Nation Economic Development Summit to discuss the progress of past projects and plan new collaborations.

##### Weaknesses

- None noted

## **IV. Proposed Projects**

#### **a. Solicitation and development of proposed projects that advance the regional economic cluster**

##### Regional Economic Cluster

- Cyber and IT – including cybersecurity, Unmanned Aerial Systems, and sensor systems used in industrial machine-to-machine communications.

##### Strengths

- The Air Force Research Laboratory and Griffiss Park are attracting talent and various financial resources to the region. To help meet their needs for housing, the MVREDC supported a Priority Project to site a mixed-use, commercial-residential building in close proximity to Griffiss Park in Rome.
- While only one Priority Project would advance the regional cluster, the MVREDC is partnering with the Central New York Council to continue to grow the Unmanned Aerial Systems industry.
- The region's emphasis on strengthening downtowns is part of a strategy to attract talent to the region.

### Weaknesses

- None noted.

### **b. Identification of proposed projects for 2018 to advance State and regional priorities**

#### Strengths

- Both the priority projects and the other CFA funding proposals show a strong dedication to the regional priorities laid out by the report, especially funding downtown revitalization beyond the DRI winners.
- The Advanced Manufacturing sector is supported by 5 priority projects, including a project to support Turbo Machined Products' expansion in response to business growth.
- The MVREDC supports 7 priority projects to aid in the growth of the Agriculture and Food Production sector. One of the proposals this year is funding for an expansion of Steiner Packing Company so that they can increase capacity to take on 25 more farms that are currently on their waitlist to become clients.
- To aid in the growth of the tourism economy, the MVREDC supports 5 priority projects. One example is Harts Hill Inn in Whitesboro which is planning to overhaul existing banquet facilities and add a vineyard to its business. The MVREDC also proposed to use URI funds for a multi-million-dollar restoration of Doubleday Field.
- The SUNY Cobleskill Farm and Food Business Incubator, which assists farms and feeds the talent pipeline, is supported for funding through the ESD Regional Hot Spot program.
- The MVREDC supports 6 projects to advance strategies to make the regional economy more inclusive. For example, building improvements will benefit the United Way's Extended Child Care Initiative and allow it to provide childcare for children of second and third shift workers.
- The region continues to prioritize support for the refugee population, which will benefit from the Extended Child Care Initiative, as well as various manufacturing and tourism projects where many refugees find meaningful employment.
- The MVREDC supports 1 priority project to aid in the growth of the Life Sciences sector. The recommended funding for Infrastructure in Tryon Tech Park would support Vireo, a company that researches medicinal cannabis use. The region also continuee to nurture the Masonic Medical Research Institute, though it did not apply through the CFA for funding in 2018.
- Establishment of a VA Outpatient Clinic in Oneonta is supported by the MVREDC because by providing improved access to healthcare and services barriers to veteran employment will be removed. The supportive environment will also help retain and attract veterans, who may bring diverse skills to the region.

### Weaknesses

- None noted.

### **c. Advancement of proposed projects for 2018 to meet workforce development needs**

#### Strengths

- Several of the projects listed as other/regionally significant projects would support workforce development and the Opportunity Agenda.
- The proposed priority project to expand the warehousing logistics center at Human Technologies will allow for the creation of 23 new jobs by a company with 60% of its 200 employees disabled or low-income.

- Three applications that applied for NYS Department of Labor funding under the Existing Employee Training Program were supported by the MVREDC, as well as 1 application for the Unemployed Worker Training Program.

Weaknesses

- None noted.

## V. Participation

### a. Engagement of the community, public, and other stakeholders in the Regional Council process

Strengths

- The MVREDC hosted (or participated in) a number of events that included the community, business owners and other stakeholders. One of these was Placemaking 101 in Fulton County which was a way for community members, local leaders and business owners to get together and consider ways to improve the area.

Weaknesses

- None noted.

### b. Regional unity and support of the Annual Report

Strengths

- The MVREDC is very dedicated to spreading the Downtown Revitalization Initiative benefits by focusing many CFA proposals on cities that did not get chosen as DRI communities.
- All counties have proposed priority projects.

Weaknesses

- None noted.

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal
82198	Mohawk Valley	Arts	Arts ACPIP	Capitol Arts Complex Expansion & Restoration Project, Phase 2	Capitol Civic Center, Inc.	8.89	20	28.89	\$0	Not-Awarded	
59634	Mohawk Valley	Arts	Arts ACPIP	Primate Building Renovation for AZA Accreditation	Utica Zoological Society	8.89	15	23.89	\$0	Not-Awarded	
84179	Mohawk Valley	Arts	Arts ACIP	Art in Public Places: Framing Art and Nature	Schoharie River Center, Inc	67.16	20	87.16	\$25,000	Awarded	
83698	Mohawk Valley	Arts	Arts ACIP	Hot Glass Roadshow	Munson-Williams-Proctor Arts Institute	65.19	20	85.19	\$40,681	Awarded	Shelly Callahan, Larry Gilroy
81850	Mohawk Valley	Arts	Arts WIP	Workforce Expansion	Kirkland Art Center	56.30	10	66.30	\$25,000	Awarded	
84208	Mohawk Valley	Arts	Arts WIP	Workforce Expansion	Rust2Green Utica, Inc.	17.04	20	37.04	\$0	Not-Awarded	Shelly Callahan, Shelly Callahan
83088	Mohawk Valley	Canals	Canals	Chalmers Mill Riverfront Civic Space	Montgomery County Business Development Center	63.00	20	83.00	\$150,000	Awarded	Ken Rose
82045	Mohawk Valley	Canals	Canals	Canalway Water Trail - Directional and Wayfinding Signage	Erie Canalway Heritage Fund Inc	59.00	20	79.00	\$95,359	Awarded	
81225	Mohawk Valley	DEC	DEC CSC I	Montgomery County Facilities Relocation	Montgomery County	53.00	20	73.00	\$2,000,000	Awarded	Ken Rose
83801	Mohawk Valley	DEC	DEC EPG	City of Amsterdam Wastewater Treatment Plant Improvements Study	City of Amsterdam	75.00	20	95.00	\$30,000	Awarded	
80033	Mohawk Valley	DEC	DEC EPG	Village of Dolgeville Sanitary Sewer Collection System Study	Village of Dolgeville	57.00	15	72.00	\$100,000	Awarded	
81881	Mohawk Valley	DEC	DEC EPG	Fonda Fairgrounds Sewer Upgrades Study	Montgomery County	47.00	15	62.00	\$30,000	Awarded	Ken Rose
82653	Mohawk Valley	DEC	DEC EPG	Herkimer County Sewer District Infiltration and Inflow Study	Herkimer County Sewer District	42.00	20	62.00	\$30,000	Awarded	
82652	Mohawk Valley	DEC	DEC EPG	Town of Webb Infiltration and Inflow Study	Town of Webb	32.00	20	52.00	\$30,000	Awarded	
84256	Mohawk Valley	DEC	DEC EPG	Village of Boonville Infiltration and Inflow Study	Village of Boonville	27.00	20	47.00	\$30,000	Awarded	
84833	Mohawk Valley	DEC	DEC WQIP AHR	Fulton County Aquatic Organism Passage Projects	Fulton County Soil and Water Conservation District	39.00	20	59.00	\$0	Not-Awarded	Wally Hart
79886	Mohawk Valley	DEC	DEC WQIP NPS	Village of Ilion Richfield Street to English Street Floodplain Stream Channel Restoration	Village of Ilion	36.00	20	56.00	\$390,431	Awarded	
83810	Mohawk Valley	DEC	DEC WQIP NPS	Cincinnati Creek Stream Restoration Project	Oneida County Soil and Water Conservation District	37.00	10	47.00	\$0	Not-Awarded	
82153	Mohawk Valley	DEC	DEC WQIP Salt	Town of Newport Salt Storage	Town of Newport	42.00	20	62.00	\$344,535	Awarded	
80315	Mohawk Valley	DEC	DEC WQIP Salt	Town of Amsterdam Salt Storage	Town of Amsterdam	42.00	20	62.00	\$203,580	Awarded	Ken Rose

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal
82134	Mohawk Valley	DEC	DEC WQIP Salt	Town of Florence Salt Storage	Town of Florence	42.00	10	52.00	\$179,400	Awarded	
81463	Mohawk Valley	DEC	DEC WQIP Salt	Town of Butternuts Salt Storage	Town of Butternuts	42.00	10	52.00	\$75,000	Awarded	
81575	Mohawk Valley	DEC	DEC WQIP Salt	Ava Salt Storage Facility	Town of Ava	42.00	5	47.00	\$0	Not-Awarded	
82454	Mohawk Valley	DEC	DEC WQIP Salt	Salt Storage Facility	Town of Charleston	29.00	10	39.00	\$0	Not-Awarded	Ken Rose
84840	Mohawk Valley	DEC	DEC WQIP Salt	Town of Hartwick Salt Storage Facility	Otsego County Soil & Water Conservation District	18.00	20	38.00	\$0	Not-Awarded	
84794	Mohawk Valley	DEC	DEC WQIP Salt	Town of Roseboom Salt Storage Facility	Otsego County Soil & Water Conservation District	18.00	15	33.00	\$0	Not-Awarded	
84553	Mohawk Valley	DEC	DEC WQIP Salt	Town of Otsego Salt Storage	Otsego County Soil & Water Conservation District	18.00	10	28.00	\$0	Not-Awarded	
82147	Mohawk Valley	DEC	DEC WQIP WWT CSO/SSO	Town of Schuyler Sanitary Sewer Overflow Improvements and Sewer Extension	Town of Schuyler	60.00	15	75.00	\$235,000	Awarded	Nancy Pattarini
80878	Mohawk Valley	DEC	DEC WQIP WWT GEN	Village of Camden Wastewater Infrastructure Improvements	Village of Camden	29.00	20	49.00	\$0	Not-Awarded	
83396	Mohawk Valley	DEC	DEC WQIP WWT GEN	Middleburgh WWTP Improvements	Village of Middleburgh	27.00	20	47.00	\$0	Not-Awarded	
83506	Mohawk Valley	DEC	DEC WQIP WWT GEN	Wastewater Treatment Plant Upgrades	Village of Cobleskill	25.00	20	45.00	\$0	Not-Awarded	
83981	Mohawk Valley	DOL	DOL EET	Leadership and Quality Improvement Training	Century Linen Service, Inc.	64.63	20	84.63	\$54,900	Awarded	Wally Hart
84106	Mohawk Valley	DOL	DOL EET	Direct Support Professional Credentialing Training	Pathfinder Village, Inc.	66.95	15	81.95	\$54,334	Awarded	Carolyn Lewis, Kathy Landers
82462	Mohawk Valley	DOL	DOL EET	Leadership Development Training	Fulton County Chapter NYSARC Inc	58.28	20	78.28	\$98,850	Awarded	Wally Hart
82839	Mohawk Valley	DOL	DOL UWT	Certified OSHA and Workplace Success Training	The Mohawk Valley Resource Center for Refugees	40.62	20	60.62	\$0	Not-Awarded	
80901	Mohawk Valley	DOL	DOL UWT	Welding, Commercial Driver's License (CDL) and Practical Nursing (PN) Trainings	Otsego Northern Catskills Board of Cooperative Educational Services	55.21	0	55.21	\$0	Not-Awarded	
82986	Mohawk Valley	DOS	DOS LGE	Water System Revitalization Project	Village of Clinton	29.00	20	49.00	\$0	Not-Awarded	
79886	Mohawk Valley	DOS	DOS LWRP	Steele Creek Bank Stabilization and Floodplain Restoration Design	Village of Ilion	74.00	20	94.00	\$277,500	Awarded	
81747	Mohawk Valley	DOS	DOS LWRP	James Street Canal Overlook	City of Rome	70.00	20	90.00	\$502,000	Awarded	
80571	Mohawk Valley	DOS	DOS LWRP	City of Gloversville Local Waterfront Revitalization Program	City of Gloversville	70.00	20	90.00	\$78,000	Awarded	Wally Hart
81691	Mohawk Valley	DOS	DOS LWRP	Village of Northville Local Waterfront Revitalization Program	Village of Northville	68.50	20	88.50	\$72,750	Awarded	Wally Hart, Mark Kilmer
81661	Mohawk Valley	DOS	DOS LWRP	Schoharie Creek Trail and Public Access Improvements	Village of Schoharie	67.00	20	87.00	\$506,500	Awarded	Sarah Goodrich

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal
81205	Mohawk Valley	DOS	DOS LWRP	Montgomery County Kayak Share Project	Montgomery County	67.00	20	87.00	\$148,740	Awarded	Ken Rose
82957	Mohawk Valley	DOS	DOS LWRP	LWRP Update and Transit Oriented Development Implementation	City of Amsterdam	69.50	10	79.50	\$0	Not-Awarded	
81956	Mohawk Valley	DOS	DOS LWRP	Local Waterfront Revitalization Plan for Town and City of Oneonta	City of Oneonta	51.00	20	71.00	\$0	Not-Awarded	
81792	Mohawk Valley	DOS	DOS LWRP	Town of Verona Master Plan Development	Town of Verona	44.00	10	54.00	\$0	Not-Awarded	
79886	Mohawk Valley	EFC	EFC GIGP	Floodplain Stream Channel Restoration Project	Village of Ilion	56.00	20	76.00	\$2,500,000	Awarded	
83097	Mohawk Valley	EFC	EFC GIGP	One World Pathways and Public Realm Project	City of Utica	44.00	20	64.00	\$623,000	Awarded	
84513	Mohawk Valley	EFC	EFC GIGP	Valley View Golf Course Parking Lot GIGP Project	City of Utica	22.00	10	32.00	\$0	Not-Awarded	
83264	Mohawk Valley	ESD	ESD BISP	Farm and Food Business Incubator	SUNY Cobleskill (SUNY RF)	49.33	20	69.33	\$625,000	Awarded	Marion Terenzio,
84031	Mohawk Valley	ESD	ESD Grants	Empire State Greenhouses Capital Project	Empire State Greenhouses	70	20	90	\$5,000,000	Awarded	Marion Terenzio,
81470	Mohawk Valley	ESD	ESD Grants	Pioneer Expansion Project	Pioneer Windows Mfg Corp	69	20	89	\$2,000,000	Awarded	
81796	Mohawk Valley	ESD	ESD Grants	Beekman 1802 Expansion Project	Schoharie County Industrial Development Agency	69	20	89	\$325,000	Awarded	
81743	Mohawk Valley	ESD	ESD Grants	Rome Family YMCA Capital Development Project	Rome YMCA	67	20	87	\$2,000,000	Awarded	
82611	Mohawk Valley	ESD	ESD Grants	Human Technologies Warehousing Distribution Logistics Center	Human Technologies Corporation	67	20	87	\$1,935,000	Awarded	Nick Matt, Larry Gilroy
80994	Mohawk Valley	ESD	ESD Grants	Andela Expansion/RSBP	Ruby Lake Glass, LLC	67	20	87	\$950,000	Awarded	
73464	Mohawk Valley	ESD	ESD Grants	Klinkhart Hall Stabilization Roof Replacement	Klinkhart Hall Arts Center, Inc.	67	20	87	\$220,000	Awarded	
84050	Mohawk Valley	ESD	ESD Grants	Mixed Use Development for former B240 site	Griffiss Local Development Corporation	66	20	86	\$1,250,000	Awarded	Steve DiMeo, Charles Green, Larry Gilroy
84532	Mohawk Valley	ESD	ESD Grants	Manufacturing Capacity Expansion	Turbo Machined Products, LLC	66	20	86	\$200,000	Awarded	Larry Gilroy
82031	Mohawk Valley	ESD	ESD Grants	Nelliston Brewery	Eisenadler Brauhaus, LLC	66	20	86	\$100,000	Awarded	Ken Rose , Nick Matt
83310	Mohawk Valley	ESD	ESD Grants	Tryon Technology Park Primary Electric Upgrade	Fulton County	66	20	86	\$100,000	Awarded	Wally Hart
81771	Mohawk Valley	ESD	ESD Grants	Century Tree Brewing	Century Tree Brewing, LLC	66	20	86	\$60,000	Awarded	Dr. Marion Terenzio
81596	Mohawk Valley	ESD	ESD Grants	Fountainhead Expansion - New Distribution Center	The Fountainhead Group, Inc.	70	15	85	\$2,400,000	Awarded	Larry Gilroy
84219	Mohawk Valley	ESD	ESD Grants	Manheim Business Park	Herkimer County Industrial Development Agency	65	20	85	\$1,800,000	Awarded	
80365	Mohawk Valley	ESD	ESD Grants	Harts Hill Inn Vineyard	Harts Hill Inn	65	20	85	\$240,000	Awarded	Mike Parsons

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal
82997	Mohawk Valley	ESD	ESD Grants	Steiners Meat Processing	OTSEGO NOW	65	20	85	\$30,000	Awarded	
83968	Mohawk Valley	ESD	ESD Grants	Utica Steam Cotton Factory Historic Mixed-use Redevelopment Project	GSCB, LLC	64	20	84	\$750,000	Awarded	
81276	Mohawk Valley	ESD	ESD Grants	Resource Center for Independent Living Relocation	Resource Center for Independent Living, Inc.	63	20	83	\$300,000	Awarded	
81273	Mohawk Valley	ESD	ESD Grants	Rome-Center to combat substance abuse	The Neighborhood Center	63	20	83	\$120,000	Awarded	
83775	Mohawk Valley	ESD	ESD Grants	Extended Child Care Initiative	United Way of the Valley and Greater Utica Area Inc.	63	20	83	\$100,000	Awarded	Shelly Callahan, Nick Matt, Larry Gilroy
82770	Mohawk Valley	ESD	ESD Grants	Oneonta VA Outpatient Clinic	AO Fox Hospital	63	20	83	\$100,000	Awarded	Carolyn Lewis, Marion Terenzio,
84547	Mohawk Valley	ESD	ESD Grants	Brimstone Bakery	Brimstone LLC	63	20	83	\$20,000	Awarded	
84358	Mohawk Valley	ESD	ESD Grants	Natural Gas Infrastructure Expansion	OTSEGO NOW	61	20	81	\$0	Not-Awarded	
83308	Mohawk Valley	ESD	ESD Grants	Raw Water Transmission Upgrades Phase 2	Mohawk Valley Water Authority	56	20	76	\$0	Not-Awarded	Nancy Pattarini
83608	Mohawk Valley	ESD	ESD Grants	5S Diesel	Higby Gold	58	15	73	\$0	Not-Awarded	
82147	Mohawk Valley	ESD	ESD Grants	Sewer Infrastructure Improvement and Expansion Project	Town of Schuyler	58	15	73	\$0	Not-Awarded	Nancy Pattarini
83197	Mohawk Valley	ESD	ESD Grants	Village of Broadalbin Water System Improvement Project	Village of Broadalbin	57	15	72	\$0	Not-Awarded	
82524	Mohawk Valley	ESD	ESD Grants	Water District Extension No. 3	Town of Verona	56	15	71	\$0	Not-Awarded	
83535	Mohawk Valley	ESD	ESD Grants	Business Relocation and Expansion	Johnstons Autobody	54	10	64	\$0	Not-Awarded	
81150	Mohawk Valley	ESD	ESD Grants	Nursing Home Construction	Valley Health Services	53	10	63	\$0	Not-Awarded	Carolyn Lewis, Marion Terenzio,
59634	Mohawk Valley	ESD	ESD Grants	Primate Building Renovation for AZA Accreditation	Utica Zoological Society	47	15	62	\$0	Not-Awarded	
84788	Mohawk Valley	ESD	ESD Grants	The Valley-Community Recreation Center	The Valley-Community Recreation Center	50	10	60	\$0	Not-Awarded	
83575	Mohawk Valley	ESD	ESD Grants	Village of Broadalbin Preliminary Engineering Report for Wastewater Treatment Plant	Fulton County	45	15	60	\$0	Not-Awarded	Wally Hart
84368	Mohawk Valley	ESD	ESD Grants	NYS Route 30A Shovel Ready Site	Fulton County	45	15	60	\$0	Not-Awarded	Wally Hart
84624	Mohawk Valley	ESD	ESD Grants	Bowers - Rome Turney Hospitality Project	Bowers Development, LLC	49	10	59	\$0	Not-Awarded	
82464	Mohawk Valley	ESD	ESD Grants	MVCC Outdoor Athletics Facility	MOHAWK VALLEY COMMUNITY COLLEGE	53	5	58	\$0	Not-Awarded	
81826	Mohawk Valley	ESD	ESD Grants	Montgomery County SPCA Development Project	Montgomery County SPCA	48	10	58	\$0	Not-Awarded	Ken Rose

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal
84301	Mohawk Valley	ESD	ESD Grants	GLDC - Demolition and high tech campus building expansion	Griffiss Local Development Corporation	42	15	57	\$0	Not-Awarded	SteveDiMeo, Charles Green, Larry Gilroy
84497	Mohawk Valley	ESD	ESD Grants	Bowers - 1900 Bleecker Street Development	Bowers Development, LLC	50	5	55	\$0	Not-Awarded	
83306	Mohawk Valley	ESD	ESD Grants	2018 NYS Route 5233 Water Expansion for Growth Project	Town of Westmoreland	48	0	48	\$0	Not-Awarded	Nancy Pattarini
84056	Mohawk Valley	ESD	ESD MNY	Rock & Roll Icons Exhibition and Celebrity Programming	Fenimore Art Museum	72.00	20	92.00	\$135,225	Awarded	
83002	Mohawk Valley	ESD	ESD MNY	Craft Brewing Exhibition and Signature Event, Hopsego	The Farmers' Museum	66.00	15	81.00	\$110,625	Awarded	Nick Matt
80166	Mohawk Valley	ESD	ESD MNY	Louis Comfort Tiffany: Treasures from the Dreihaus Collection	Munson-Williams-Proctor Arts Institute	58.00	20	78.00	\$78,327	Awarded	Larry Gilroy
82061	Mohawk Valley	ESD	ESD MNY	Red Shed Brewery Brew Experience NY	Red Shed Brewery	57.00	20	77.00	\$437,000	Awarded	Nick Matt
80786	Mohawk Valley	ESD	ESD MNY	Utica Childrens Museum ReImagined	Kids Oneida Inc.	59.00	15	74.00	\$627,600	Awarded	Mike Parsons, Larry Gilroy
81504	Mohawk Valley	ESD	ESD MNY	Top Nine Artifacts to See Program	The National Baseball Hall of Fame	59.00	15	74.00	\$300,000	Awarded	Ken Meifert
82557	Mohawk Valley	ESD	ESD MNY	Discover NYState - Project Zehn (10) Marketing Promotion	Oneida County Tourism	48.00	15	63.00	\$0	Not-Awarded	Larry Gilroy
83738	Mohawk Valley	ESD	ESD MNY	Hemp in the Hills Agri-Tourism Event	Eaton Hemp	40.00	20	60.00	\$0	Not-Awarded	
82508	Mohawk Valley	ESD	ESD MNY	Utica Summer Fest and More	The Event Co, LLC	42.00	10	52.00	\$0	Not-Awarded	Nick Matt
81694	Mohawk Valley	ESD	ESD SPFS	Vision 2050	Center for Agricultural Development and Entrepreneurship	68	20	88	\$100,000	Awarded	Carolyn Lewis,
82938	Mohawk Valley	ESD	ESD SPFS	UFA Impact Center Phase I	The Community Foundation of Herkimer Oneida Counties Inc	66	20	86	\$0	Not-Awarded	Laura Casamento, Larry Gilroy
83570	Mohawk Valley	ESD	ESD SPFS	Adaptive Sports Complex Feasibility Study	Fulton County Center for Regional Growth	65	20	85	\$0	Not-Awarded	Wally Hart, Dr. Dustin Swanger
84045	Mohawk Valley	ESD	ESD SPFS	Schenevus Study	OTSEGO NOW	61	15	76	\$0	Not-Awarded	
80317	Mohawk Valley	ESD	ESD SPFS	Amsterdam Free Library Community Expansion Study	City of Amsterdam	54	20	74	\$0	Not-Awarded	Ken Rose
83307	Mohawk Valley	ESD	ESD SPFS	Westmoreland Consolidated Water Supply Strategic Plan	Town of Westmoreland	54	20	74	\$0	Not-Awarded	
84687	Mohawk Valley	ESD	ESD SPFS	Technergetics Feasibility Study	Technergetics	54	15	69	\$0	Not-Awarded	S. DiMeo
81792	Mohawk Valley	ESD	ESD SPFS	Master Plan 2018	Town of Verona	54	10	64	\$0	Not-Awarded	
80781	Mohawk Valley	ESD	ESD SPFS	Ice Rink Feasibility Study	Town of Whitestown	52	10	62	\$0	Not-Awarded	
83331	Mohawk Valley	HCR	HCR CDBG PI	Village of Sharon Springs Water System Upgrades	Village of Sharon Springs	59.00	20	79.00	\$1,000,000	Awarded	Marion Terenzio,

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal
83808	Mohawk Valley	HCR	HCR CDBG PI	Village of Middleburgh Wastewater Treatment Plant Upgrades	Village of Middleburgh	61.00	15	76.00	\$1,000,000	Awarded	
80071	Mohawk Valley	HCR	HCR CDBG PI	Village of Herkimer Stormwater Improvements	Village of Herkimer	51.00	20	71.00	\$750,000	Awarded	
80594	Mohawk Valley	HCR	HCR CDBG PI	Village of Fort Plain Sewer Line Improvements	Village of Fort Plain	48.00	20	68.00	\$750,000	Awarded	
82388	Mohawk Valley	HCR	HCR CDBG PI	City of Oneonta Upper Reservoir Improvements	City of Oneonta	46.00	20	66.00	\$631,000	Awarded	
83506	Mohawk Valley	HCR	HCR CDBG PI	Village of Cobleskill Wastewater Improvements	Village of Cobleskill	39.00	20	59.00	\$0	Not-Awarded	
83166	Mohawk Valley	HCR	HCR CDBG PI	Village of Remsen Bridge/Sewer Line Repair	Village of Remsen	39.00	15	54.00	\$0	Not-Awarded	
82148	Mohawk Valley	HCR	HCR CDBG PI	Town of Schuyler Sewer Improvements	Town of Schuyler	38.00	15	53.00	\$0	Not-Awarded	Nancy Pattarini
81301	Mohawk Valley	HCR	HCR CDBGME	Fulton County Microenterprise Assistance	Fulton County	51.00	20	71.00	\$200,000	Awarded	Wally Hart, Dr. Dustin Swanger, Mark Kilmer
81960	Mohawk Valley	HCR	HCR CDBGME	City of Oneonta Microenterprise Assistance	City of Oneonta	50.00	20	70.00	\$200,000	Awarded	
80307	Mohawk Valley	HCR	HCR CDBGME	Montgomery County Microenterprise Assistance	Montgomery County	50.00	20	70.00	\$200,000	Awarded	Ken Rose
81966	Mohawk Valley	HCR	HCR NYMS	503 Henry Street Project	Munson-Williams-Proctor Arts Institute	68.00	20	88.00	\$16,530	Awarded	Larry Gilroy
83330	Mohawk Valley	HCR	HCR NYMS	NY Main Street Boonville 2018	Village of Boonville	50.00	20	70.00	\$138,121	Awarded	
82240	Mohawk Valley	HCR	HCR NYMS	Old Forge & Inlet Main Street Project	Central Adirondack Partnership for the 21st Century, Inc.	46.00	20	66.00	\$0	Not-Awarded	
82198	Mohawk Valley	HCR	HCR NYMS	Capitol Arts Complex Expansion & Restoration Project, Phase 2	Capitol Civic Center, Inc.	46.00	20	66.00	\$0	Not-Awarded	
82038	Mohawk Valley	HCR	HCR NYMS	Waterville 2018 NYMS	Village of Waterville	44.00	20	64.00	\$0	Not-Awarded	
82915	Mohawk Valley	HCR	HCR NYMS	MVC Cultural Heritage Rehabilitation and Accessibility Improvements	Mohawk Valley Collective, Inc.	34.00	10	44.00	\$0	Not-Awarded	
82915	Mohawk Valley	NYSERDA	NYSERDA NZEED	MVC Cultural Heritage Rehabilitation and Accessibility Improvements	Mohawk Valley Collective Inc	28.00	10	38.00	\$0	Not-Awarded	
81844	Mohawk Valley	OPRHP	OPRHP HP D	22 Main Street Revitalization	Village of Cooperstown	45.00	20	65.00	\$269,500	Awarded	
73464	Mohawk Valley	OPRHP	OPRHP HP D	Klinkhart Hall Stabilization	Klinkhart Hall Arts Center, Inc.	44.50	20	64.50	\$500,000	Awarded	
81591	Mohawk Valley	OPRHP	OPRHP HP D	Historic Herkimer Jail Preservation Tourism Development Project	Friends of Historic Herkimer County	50.00	5	55.00	\$239,500	Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal
81724	Mohawk Valley	OPRHP	OPRHP HP D	Schoharie County Courthouse Restoration	Schoharie County	34.00	20	54.00	\$0	Not-Awarded	Larry Gilroy
80293	Mohawk Valley	OPRHP	OPRHP HP D	Old Montgomery Court House Rehabilitation	Montgomery County	40.50	10	50.50	\$0	Not-Awarded	Ken Rose
83800	Mohawk Valley	OPRHP	OPRHP HP D	City of Amsterdam City Hall Improvements	City of Amsterdam	34.50	10	44.50	\$0	Not-Awarded	
81932	Mohawk Valley	OPRHP	OPRHP PKS D	Huntington Park Enhancements	Huntington Memorial Library	46.75	20	66.75	\$420,068	Awarded	
82340	Mohawk Valley	OPRHP	OPRHP PKS D	Dolgeville Center Park Rehabilitation	Village of Dolgeville	45.25	20	65.25	\$455,000	Awarded	
81011	Mohawk Valley	OPRHP	OPRHP PKS D	Otsego County Trails Project	Otsego County Conservation Association	44.25	20	64.25	\$102,401	Awarded	
81804	Mohawk Valley	OPRHP	OPRHP PKS D	Trenton Town Park Accessibility Project	Town of Trenton	41.00	20	61.00	\$151,390	Awarded	
82387	Mohawk Valley	OPRHP	OPRHP PKS D	Deputy Kurt B Wyman Memorial Park Improvements	Town of Whitestown	38.60	20	58.60	\$0	Not-Awarded	
82595	Mohawk Valley	OPRHP	OPRHP PKS D	F T Proctor Park Facilities Restoration	Central New York Conservancy	37.10	20	57.10	\$0	Not-Awarded	
81732	Mohawk Valley	OPRHP	OPRHP PKS D	Erie Canal Terminal Visitor Center Restrooms	City of Rome	31.13	20	51.13	\$0	Not-Awarded	
80316	Mohawk Valley	OPRHP	OPRHP PKS D	Town of Florida Community Park	Town of Florida	37.15	10	47.15	\$0	Not-Awarded	Ken Rose
84165	Mohawk Valley	OPRHP	OPRHP PKS D	Golding Park Rehabilitation	Village of Cobleskill	33.00	10	43.00	\$0	Not-Awarded	Marion Terenzio,
81810	Mohawk Valley	OPRHP	OPRHP PKS D	Action Park Improvement	City of Sherrill	31.50	5	36.50	\$0	Not-Awarded	
81939	Mohawk Valley	OPRHP	OPRHP PKS D	Brooks Park Tennis Court Reconstruction Project	Village of Unadilla	30.90	5	35.90	\$0	Not-Awarded	
83244	Mohawk Valley	OPRHP	OPRHP PKS P	Walking Pier at Lakefront Park	Village of Cooperstown	37.50	20	57.50	\$22,500	Awarded	

# 2018 Program Legend

Agency	Abbreviation	Program Name
Arts	Arts ACFIP	Arts & Cultural Facilities Improvement Program - Large Capital Project Fund
Arts	Arts ACIP	Arts and Cultural Impact Programming
Arts	Arts WIP	Workforce Investment Program
Arts	Arts WRP	Workforce Readiness Program
Canals	Canals	Canalway Grant Program
DEC	DEC CSC C	Climate Smart Communities Program - Certification
DEC	DEC CSC I	Climate Smart Communities Program - Implementation
DEC	DEC EPG	Engineering Planning Grant
DEC	DEC WQIP AHR	Water Quality Improvement Project - Aquatic Habitat Restoration
DEC	DEC WQIP MS4	Water Quality Improvement Project - Municipal Separate Storm Sewer Systems
DEC	DEC WQIP NPS	Water Quality Improvement Program - Non-agricultural Nonpoint Source Abatement and Control
DEC	DEC WQIP Salt	Water Quality Improvement Program - Salt Storage
DEC	DEC WQIP SWP	Water Quality Improvement Program - Land Acquisition for Source Water Protection
DEC	DEC WQIP WWT CSO/SSO	Water Quality Improvement Program - Wastewater Treatment Improvement Combined Sewer Overflow/Sanitary Sewer Overflow
DEC	DEC WQIP WWT DIS	Water Quality Improvement Program - Wastewater Treatment Improvement Disinfection
DEC	DEC WQIP WWT GEN	Water Quality Improvement Program - Wastewater Treatment Improvement General Wastewater Improvements, secondary priority
DEC	DEC WQIP WWT IOS	Water Quality Improvement Program - Wastewater Treatment Improvement Inadequate On-Site Septic Systems
DEC	DEC WQIP WWT NIT	.
DEC	DEC WQIP WWT WAT	Water Quality Improvement Program - Wastewater Treatment Improvement Watershed Plan Implementation
DOL	DOL EET	Existing Employee Training
DOL	DOL UWT	Unemployed Worker Training
DOS	DOS LGE	Local Government Efficiency Program
DOS	DOS LGE P	Local Government Efficiency Program - Planning
DOS	DOS LWRP	Local Waterfront Revitalization Program
EFC	EFC GIGP	Green Innovation Grant Program
ESD	ESD BISP	Business Incubator Program
ESD	ESD Grants	Empire State Development Grant Program
ESD	ESD MNY	Market New York
ESD	ESD SPFS	Strategic Planning and Feasibility Studies
HCR	HCR CDBG PF	Community Development Block Grant - Public Facilities
HCR	HCR CDBG PI	Community Development Block Grant - Public Infrastructure
HCR	HCR CDBGCP	Community Development Block Grant - Community Planning
HCR	HCR CDBGME	Community Development Block Grant - Microenterprise
HCR	HCR NYMS	New York Main Street
NYSERDA	NYSERDA NZEED	Net Zero Energy for Economic Development
OPRHP	OPRHP HAS D	Heritage Area Systems (Development)
OPRHP	OPRHP HAS P	Heritage Area Systems (Planning)
OPRHP	OPRHP HP A	Historic Property (Acquisition)
OPRHP	OPRHP HP D	Historic Property (Development)
OPRHP	OPRHP HP P	Historic Property (Planning)
OPRHP	OPRHP PKS A	Parks (Acquisition)
OPRHP	OPRHP PKS D	Parks (Development)
OPRHP	OPRHP PKS P	Parks (Planning)