

North Country Regional Economic Development Council 2018 Annual Report Assessment

I. Performance

a. Impact on job creation and retention

Strengths

- In 2016, the unemployment rate for veterans in the North Country was 5.4 percent as compared to a statewide rate of 5.8 percent. The regional rate was 11.9 percent in 2012.
- From 2015 – 2016, the Advanced Manufacturing cluster had a 1 percent increase in average annual employment (AAE), and increases were also seen in the Food and Agriculture cluster (11 percent) and the Life Sciences cluster (6.4 percent).
- Transportation Equipment and Aerospace is the targeted cluster for the region. The 2017 average annual wage in this industry was \$69,799, 81 percent higher than the region's overall annual private sector average wage. Employment growth was 31 percent from 2012 to 2017.

Weaknesses

- The labor force participation rate for North Country residents without high school diplomas decreased to 43.5 percent in 2016, down from 44.8 percent in 2015. That rate is considerably less than the state rate in 2016 of 59.5 percent.
- North Country gains in private employment of 1.8 percent from 2011-2017 were significantly less than statewide gains of 12.1 percent.
- Unemployment in the North Country was 6.2 percent in 2017, an increase of 0.2 points from 2016. Statewide, unemployment dropped slightly to 4.7 percent in 2017.
- Between 2011 and 2017, employment in the North Country's Advanced Manufacturing sector decreased by 3.6 percent to 3,854 employees.

b. Business growth and leverage of private sector investments

Strengths

- From 2011 – 2017, the ratio of total project costs to total ESD Capital Fund awards for all Priority Projects was 5.6 to 1 (excludes cancelled or declined projects). During the same timeframe, the ratio of all CFA projects (including Priority Projects) was 4.7 to 1.
- The number of private sector establishments in the region was 9,301 in 2017, an increase of 49 establishments (0.5 percent) from 2016.

Weaknesses

- None noted.

II. Progress

a. Implementation of regional strategies described in a previous REDC plan and plan updates

Strength

- The tourism industry continues to grow. In 2017, traveler spending increased by 5.5 percent in the Adirondacks and 4.2 percent in the Thousand Islands. Agri-tourism is one area of growth due to new food and beverage enterprises such as wineries, breweries, maple and cheese.
- The Community Tourism Revolving Loan fund continues to provide low interest loans targeted for hospitality and tourism, recently providing a loan for the purchase of the Hedges on Blue Mountain Lake resort.
- CITEC Business Solutions, the North Country's regional tech development center, continued to advise manufacturing firms on improving business operations and production efficiencies.
- The North American Center of Excellence for Transportation Equipment (NAMTrans) is actively meeting with transportation equipment & aerospace (TE&A) companies across the region, strategizing, and marketing job opportunities in the cluster via a video campaign. Norsk Titanium is still the success story for TE&A manufacturing, with 20 employees added since last year. Groundbreaking of its new facility in Plattsburgh is scheduled for November.
- The North Country has an energy strategy that includes the reduction of community costs through energy improvements. Last year alone, phase 2 of NYSERDA's Clean Green Communities engaged 110 communities (over half of all North Country municipalities), 90 of which launched clean energy projects as a result. The cost savings potential for the municipalities implementing projects is \$10-30 million per year.

Weaknesses

- None noted.

b. Execution of strategies that address state priorities or emerging state challenges and opportunities

Strengths

- There are many collaborations with academic institutions to advance the Life Sciences cluster. Several businesses in the region are expanding operations, though overall there have been decreases in employment in the cluster.
- The North Country's Innovation Hot Spot at Clarkson University was involved in the creation of 31 new companies in 2017 and helped launch 119 entrepreneurial projects.

Weaknesses

- None noted.

c. Success in workforce development initiatives, including engagement of hard-to-place workers

Strengths

- The North Country Regional Economic Development Council (NCREDC) is working with higher education institutions, the Workforce Development Institute, and other partners to provide training programs tailored specifically towards veterans, such as the Natural Gas Boot Camp, Solar Ready Vets, and training for the paper industry.
- The North American Center of Excellence for Transportation Equipment (NAMTrans) developed a workforce development plan for the Transportation Equipment Cluster that includes partnerships with post-secondary schools to meet workforce training needs, apprenticeship and experiential-learning opportunities, use of You-Tube videos to market local manufacturing careers, and more.

Weaknesses

- A number of challenges identified in last year's report were not mentioned or addressed in this year's report, such as the need to teach problem-solving/project-based learning in elementary and high school, and the need to begin attracting employees from outside regions.

d. Advancement of projects that revitalize downtowns

Strengths

- Six of the proposed 2018 Priority Projects and 10 other proposed projects are listed as having a downtown revitalization component. For example, Plattsburgh is seeking funds to upgrade the water resource recovery facility to reduce odors and improve development potential of the downtown waterfront. The area was included in the Plattsburgh Downtown Revitalization Initiative (DRI) Strategic Investment Plan.
- The NCREDC supported the relocation of the Pendragon Theatre in Saranac Lake, one of the projects mentioned in the village's successful DRI application. It also supported a new downtown YMCA in Watertown, which was identified in the city's DRI Strategic Investment Plan.

Weaknesses

- None noted.

e. Advancement of prior round Priority Projects

Strengths

- 76 percent of all priority projects (70 of 92) are completed or on schedule. 15 percent of priority projects awarded (14 out of 92) have been cancelled or funding was declined, which puts it at average for all REDCs.
- 85 percent of all CFA projects (476 of 561) are completed or on schedule.

Weaknesses

- None noted.

III. Planning

a. Quality of the Annual Report

Strengths

- The format follows the guidelines in the REDC Guidebook.
- The images are clear and interesting, though additional narrative and analysis could strengthen the presentation.

Weaknesses

- Non-CFA funding sources were not identified for proposed projects.

b. Ability to take the next steps in growing the regional economy

Strengths

- High level meetings with Canadian government and businesses leaders should increase foreign investment, as well as efforts focused on international shipping, transportation, cross-border tourism, and direct foreign investment. This should help stabilize the volatile export market.
- Though the labor force participation rate has recently declined, it indicates a potential untapped labor market.
- Implementation of various tourism initiatives that have received CFA awards will bring needed jobs and outside revenue into the region.

Weaknesses

- The regional poverty rate was 16.4% in 2015, compared to a state rate of 15.7%. This is an increase from a rate of 15.9% in 2011.

c. Coordination with institutions of higher learning to address regional workforce development needs

Strengths

- Newly created programs and majors at regional academic institutions have been designed in part to provide training and skills desired by regional industries.
- Plans and programs highlighted in this year's report appear to target major workforce development challenges identified in last year's report.
- More than a dozen companies now use the Clinton Community College Institute for Advanced Manufacturing to deliver specialized training to hundreds of employees.

Weaknesses

- The region's report is narrowly focused on STEM, with little mention of other education/training in fields critical to the region and identified as core economic strategies, including healthcare, hospitality, environment and natural resources, and culinary arts.

d. Collaboration with local governments in advancing opportunities for improved efficiency

Strengths

- Local leaders from Lake Placid and North Elba traveled internationally to successfully secure bids for two major international sports events.
- Outreach meetings and work groups including many local officials.

Weaknesses

- None noted.

IV. Proposed Projects

a. Solicitation and development of proposed projects that advance the regional economic cluster

Regional Economic Cluster

- Transportation Equipment and Aerospace (TE&A) cluster

Strengths

- None noted.

Weaknesses

- Though NAMTrans has been tasked with identifying potential projects to advance the TE&A cluster, only one project was identified for the cluster.

b. Identification of proposed projects for 2018 to advance State and regional priorities

Strengths

- The NCREDC supported 3 priority projects in the Advanced Manufacturing, such as capital equipment investment for Omniafiltra.
- To aid in the growth of the tourism economy, the NCREDC supported 3 priority projects, including a new hotel in Tupper Lake.
- The NCREDC supported 7 projects to make the regional economy more inclusive.
- The NCREDC supported 9 projects it indicates will promote veterans' participation in the workforce and in the CFA. For example, the new medical campus at Carthage Area Hospital, which serves the Fort Drum area, will help provide effective healthcare for veterans and their families and reduce barriers to employment.
- Two projects related to agribusiness were supported by the NCREDC. The first was a facility to grow hydroponic and organic produce by reusing waste heat and carbon dioxide from the Paddy Hill Energy Complex. The second is expansion of a barn-quilt tourism in St. Lawrence County, which can be linked to wineries and other agritourism activities.

Weaknesses

- No proposed priority projects will advance the life sciences cluster.

c. Advancement of proposed projects for 2018 to meet workforce development needs

Strengths

- Three projects were supported by the NCREDC which support workforce training, including industry-recognized credential training at Jefferson Community College related to construction.

Weaknesses

- None noted.

V. Participation

a. Engagement of the community, public, and other stakeholders in the Regional Council process

Strengths

- The many workgroups show strong collaboration among educational institutions, finance industry, sector representatives, and trade groups.
- The Facebook group for the CFA had 552 followers and 42 posts plus promotion of public meetings.

Weaknesses

- None noted.

b. Regional unity and support of the Annual Report

Strengths

- None noted.

Weaknesses

- No proposed priority projects were identified in Herkimer or Hamilton counties.

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal
80589	North Country	Arts	Arts ACFIP	56 Woodruff A	Pendragon, Inc.	61.04	20	81.04	\$0	Not-Awarded	Cali Brooks, Russ Kinyon
81988	North Country	Arts	Arts ACFIP	New Downtown YMCA Community Center	Watertown Family YMCA, Inc.	8.89	20	28.89	\$0	Not-Awarded	Brian Murray, James Wright, Joseph Butler, Addie Jenne
83878	North Country	Arts	Arts ACIP	Barn Quilt Tourism in St. Lawrence County	Traditional Arts In Upstate New York Inc.	65.68	20	85.68	\$45,000	Awarded	Cali Brooks, Addie Jenne
81808	North Country	Arts	Arts ACIP	North Country Made -- Artisan Pop-Up Store Series	Adirondack North Country Association	35.56	15	50.56	\$0	Not-Awarded	Cali Brooks, Addie Jenne, Cathy Dove, Kate Fish, Jim McKenna, Michele Ledoux
80479	North Country	Arts	Arts WIP	Workforce Expansion	North Country Children's Museum	66.37	20	86.37	\$30,000	Awarded	Addie Jenne, Mark Tryniski, Tony Collins, Zvi Szafran
83921	North Country	Arts	Arts WIP	Workforce Expansion	Lake Placid Sinfonietta, Inc.	52.15	15	67.15	\$25,000	Awarded	Cali Brooks, Jim McKenna
84486	North Country	Arts	Arts WIP	Workforce Expansion	The Depot Theatre, Inc.	51.85	15	66.85	\$26,250	Awarded	
84577	North Country	Arts	Arts WIP	Workforce Expansion	Adirondack Film Society, Inc.	43.85	15	58.85	\$0	Not-Awarded	Cali Brooks, Jim McKenna
84702	North Country	Arts	Arts WRP	Workforce Training and Development Programs	Adirondack Historical Association	64.00	15	79.00	\$59,250	Awarded	Cali Brooks, Jim McKenna
81077	North Country	DEC	DEC EPG	Ausable Forks Wastewater Treatment Plant Disinfection Study	Town of Jay	80.00	10	90.00	\$30,000	Awarded	Mark Tryniski
84333	North Country	DEC	DEC EPG	Village of Evans Mills Wastewater Treatment Plant Study	Village of Evans Mills	75.00	15	90.00	\$30,000	Awarded	Addie Jenne
83193	North Country	DEC	DEC EPG	Village of Copenhagen Wastewater Treatment Plant Disinfection Study	Village of Copenhagen	75.00	15	90.00	\$22,900	Awarded	Mark Tryniski
83001	North Country	DEC	DEC EPG	Village of Clayton Infiltration and Inflow Study	Village of Clayton	75.00	10	85.00	\$100,000	Awarded	Addie Jenne, Mark Tryniski, James Wright,
84675	North Country	DEC	DEC EPG	Town of Orleans LaFargeville Sewage Treatment Facility Disinfection Study	Town of Orleans	70.00	15	85.00	\$30,000	Awarded	Addie Jenne
81174	North Country	DEC	DEC EPG	Town of Willsboro Bay Lane Decentralized System Study	Town of Willsboro	80.00	5	85.00	\$30,000	Awarded	
84673	North Country	DEC	DEC EPG	Village of Dexter Wastewater Treatment Plant Disinfection Study	Village of Dexter	70.00	15	85.00	\$30,000	Awarded	Addie Jenne
83241	North Country	DEC	DEC EPG	Town of Cape Vincent Sewer District 1 Study	Town of Cape Vincent	59.00	10	69.00	\$30,000	Awarded	Addie Jenne
80094	North Country	DEC	DEC EPG	Valcour Wastewater Treatment Plant Study	Town of Peru	42.00	15	57.00	\$30,000	Awarded	
83918	North Country	DEC	DEC EPG	Town of St. Armand Infiltration and Inflow Study	Town of St. Armand	37.00	15	52.00	\$100,000	Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal
83689	North Country	DEC	DEC EPG	Village of Chateaugay Infiltration and Inflow Study	Village of Chateaugay	32.00	15	47.00	\$100,000	Awarded	
83009	North Country	DEC	DEC EPG	Town of Martinsburg Wastewater Collection and Treatment System Improvements Study	Town of Martinsburg	37.00	10	47.00	\$30,000	Awarded	Mark Tryniski
80922	North Country	DEC	DEC EPG	Village of Saranac Lake Water Pollution Control Plant Study	Village of Saranac Lake	27.00	20	47.00	\$30,000	Awarded	Mark Tryniski
80095	North Country	DEC	DEC EPG	Lyon Mountain Wastewater Treatment Plant Study	Town of Dannemora	32.00	15	47.00	\$30,000	Awarded	Mark Tryniski
84253	North Country	DEC	DEC EPG	Town of Ticonderoga Wastewater Treatment Plant Study	Town of Ticonderoga	27.00	15	42.00	\$30,000	Awarded	Cali Brooks
80017	North Country	DEC	DEC EPG	Village of Potsdam Infiltration and Inflow Study	Village of Potsdam	27.00	10	37.00	\$100,000	Awarded	Addie Jenne, Mark Tryniski, James Wright,
83556	North Country	DEC	DEC EPG	Town of Pamela Sewer System Study	Town of Pamela	27.00	10	37.00	\$30,000	Awarded	Addie Jenne, Mark Tryniski
84452	North Country	DEC	DEC WQIP AHR	Restoring Aquatic Habitat and Flood Resiliency at Ausable Drive	The Nature Conservancy	56.00	15	71.00	\$0	Not-Awarded	Cali Brooks
81201	North Country	DEC	DEC WQIP AHR	Hamilton and Essex Aquatic Organism Passage Improvement Projects	Hamilton County Soil and Water Conservation District	56.00	15	71.00	\$0	Not-Awarded	Daniel Wilt
81283	North Country	DEC	DEC WQIP AHR	Restoring Aquatic Habitat and Flood Resiliency at Jay Mountain Road	The Nature Conservancy	56.00	10	66.00	\$0	Not-Awarded	
84535	North Country	DEC	DEC WQIP AHR	Hurricane Mountain Road	Essex County	41.00	15	56.00	\$0	Not-Awarded	Mark Tryniski
82368	North Country	DEC	DEC WQIP AHR	Franklin County Town of Franklin Culvert Project 2018	Franklin County Soil and Water Conservation District	51.00	5	56.00	\$0	Not-Awarded	
80951	North Country	DEC	DEC WQIP NPS	Mirror Lake Water Quality Protection Project	Village of lake Placid	38.00	15	53.00	\$0	Not-Awarded	Jim McKenna
83224	North Country	DEC	DEC WQIP NPS	Schroon Fish Habitat Improvement Project	Essex County Soil and Water Conservation District	37.00	15	52.00	\$0	Not-Awarded	
83206	North Country	DEC	DEC WQIP NPS	Schroon River Bank Stabilization and Restoration Project	Essex County Soil and Water Conservation District	37.00	10	47.00	\$0	Not-Awarded	
82272	North Country	DEC	DEC WQIP NPS	Bank Stabilization	Village of Massena	27.00	15	42.00	\$0	Not-Awarded	Tim Currier, Mark Tryniski, Addie Jenne
84074	North Country	DEC	DEC WQIP NPS	Stream Crossing Replacement for Water Quality in St Lawrence County-CR 39	St Lawrence County	23.00	15	38.00	\$0	Not-Awarded	Mark Tryniski, Addie Jenne
81526	North Country	DEC	DEC WQIP NPS	Culvert Replacement for Water Quality in St Lawrence County-CR 24	St Lawrence County	23.00	10	33.00	\$0	Not-Awarded	Mark Tryniski, Addie Jenne
80090	North Country	DEC	DEC WQIP Salt	Town of Ellenburg Salt Storage	Town of Ellenburg	52.00	15	67.00	\$500,000	Awarded	

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81236	North Country	DEC	DEC WQIP Salt	Town of Saranac Salt Storage	Town of Saranac	52.00	10	62.00	\$500,000	Awarded	Mark Tryniski
80097	North Country	DEC	DEC WQIP Salt	Town of Dannemora Salt Storage	Town of Dannemora	44.00	15	59.00	\$500,000	Awarded	Mark Tryniski
83865	North Country	DEC	DEC WQIP Salt	Town of Lisbon Salt Storage	Town of Lisbon	39.00	15	54.00	\$184,906	Awarded	Mark Tryniski, Addie Jenne
81766	North Country	DEC	DEC WQIP Salt	Town of Colton Salt Storage	Town of Colton	42.00	10	52.00	\$421,500	Awarded	
81223	North Country	DEC	DEC WQIP Salt	Town of Theresa Salt Storage	Town of Theresa	42.00	10	52.00	\$325,000	Awarded	Mark Tryniski, Addie Jenne
80256	North Country	DEC	DEC WQIP Salt	Town of Croghan Salt Storage Facility	Town of Croghan	33.00	10	43.00	\$0	Not-Awarded	Mark Tryniski
82213	North Country	DEC	DEC WQIP SWP	Thousand Islands Shoreline Conservation Land Acquisition for Source Water Protection Project	Thousand Islands Land Trust	65.00	15	80.00	\$555,771	Awarded	Mark Tryniski, Addie Jenne
82802	North Country	DEC	DEC WQIP SWP	Black River Valley Source Water Protection Land Acquisition for Source Water Protection Program	The Nature Conservancy	50.00	10	60.00	\$537,543	Awarded	Addie Jenne
81145	North Country	DEC	DEC WQIP WWT CSO/SSO	Town of Moriah Sanitary Sewer Overflow Improvements	Town of Moriah	78.00	20	98.00	\$2,500,000	Awarded	
83042	North Country	DEC	DEC WQIP WWT CSO/SSO	City of Plattsburgh Cumberland Avenue Pump Station Combined Sewer Overflow Improvements	City of Plattsburgh	64.00	10	74.00	\$750,000	Awarded	Colin Read, Reg Carter, John Zielinski
84299	North Country	DEC	DEC WQIP WWT DIS	Town of Lisbon Wastewater Treatment Plant Disinfection	Town of Lisbon	70.00	15	85.00	\$274,500	Awarded	Mark Tryniski, Addie Jenne
83666	North Country	DEC	DEC WQIP WWT DIS	Village of Adams Water Pollution Control Facility Disinfection	Village of Adams	64.00	15	79.00	\$1,000,000	Awarded	Addie Jenne
80509	North Country	DEC	DEC WQIP WWT GEN	Town of Lisbon Wastewater Plant Improvements	Town of Lisbon	27.00	15	42.00	\$0	Not-Awarded	Mark Tryniski, Addie Jenne
83669	North Country	DEC	DEC WQIP WWT GEN	Airport Sewer Project 2018	Town of Hounsfield	27.00	15	42.00	\$0	Not-Awarded	Brian Murray, Mark Tryniski, Addie Jenne
83006	North Country	DEC	DEC WQIP WWT GEN	Wastewater Collection and Treatment Facilities Improvements Project	Village of Clayton	29.00	10	39.00	\$0	Not-Awarded	James Wright, Mark Tryniski, Addie Jenne
80252	North Country	DEC	DEC WQIP WWT GEN	Wastewater Treatment Facilities Improvements	Village of Deferiet	27.00	10	37.00	\$0	Not-Awarded	Mark Tryniski
80250	North Country	DEC	DEC WQIP WWT GEN	Village of Alexandria Bay Wastewater Treatment Plant Upgrades	Village of Alexandria Bay	26.00	10	36.00	\$0	Not-Awarded	James Wright, Addie Jenne
81798	North Country	DEC	DEC WQIP WWT IOS	Henderson Harbor Water Quality Improvement Project	Town of Henderson	56.00	10	66.00	\$0	Not-Awarded	Mark Tryniski
81151	North Country	DEC	DEC WQIP WWT WAT	Town of Crown Point Wastewater Treatment Plant Improvements	Town of Crown Point	74.00	10	84.00	\$1,000,000	Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal
80266	North Country	DOL	DOL UWT	North Country Construction Training	Jefferson Community College	61.45	20	81.45	\$100,000	Awarded	Donoghue, John Zielinski, Addie Jenne, Mark Tryniski, Reg Carter, Brian Murray, Kylie Peck,
80660	North Country	DOS	DOS LGE	Countywide Shared Technology Services	Essex County	54.00	20	74.00	\$199,854	Awarded	Mark Tryniski
80418	North Country	DOS	DOS LGE	Smart Water Metering and Billing Consolidation	Village of Gouverneur	36.67	15	51.67	\$0	Not-Awarded	Addie Jenne, Mark Tryniski
81604	North Country	DOS	DOS LWRP	Town of Minerva and Willsboro Local Waterfront Revitalization Programs and Bulwagga Bay Beach and Campground Remediation Plan	Town of Minerva	79.00	15	94.00	\$128,174	Awarded	Mark Tryniski, Jim McKenna
80728	North Country	DOS	DOS LWRP	Local Waterfront Revitalization Program Development and Revitalization Advancement	Village of Tupper Lake	74.00	15	89.00	\$454,740	Awarded	Russ Kinyon, Mark Tryniski, James Wright, Jim McKenna
83015	North Country	DOS	DOS LWRP	Malone Memorial Recreation Park Improvements	Village of Malone	70.50	15	85.50	\$130,000	Awarded	Russ Kinyon, Mark Tryniski
81138	North Country	DOS	DOS LWRP	City of Plattsburgh Local Waterfront Revitalization Program and Comprehensive Plan Update	City of Plattsburgh	65.00	20	85.00	\$125,366	Awarded	John Zielinski, Reg Carter, John Ettling, Colin Read
84026	North Country	DOS	DOS LWRP	Adirondack Hamlets to Huts Implementation Advancement Project	Hamilton County	66.00	15	81.00	\$0	Not-Awarded	Mark Tryniski, Daniel Wilt, Jim McKenna
80703	North Country	DOS	DOS LWRP	Regional Infrastructure WWTP 2018	City of Ogdensburg	63.00	15	78.00	\$0	Not-Awarded	James Wright, Mark Tryniski, Addie Jenne
82276	North Country	DOS	DOS LWRP	Downtown Riverwalk	Village of Massena	66.50	10	76.50	\$0	Not-Awarded	Addie Jenne, Mark Tryniski, Tim Currier
83927	North Country	DOS	DOS LWRP	Village of Sackets Harbor Madison Barracks Fencing	Village of Sackets Harbor	57.00	10	67.00	\$0	Not-Awarded	Addie Jenne, Brian Murray,
80265	North Country	EFC	EFC GIGP	Campus Green Revitalization Project	Jefferson Community College	32.00	20	52.00	\$880,000	Awarded	John Zielinski, Addie Jenne, Mark Tryniski, Reg Carter, Brian Murray, Kylie Peck,
80843	North Country	ESD	ESD Grants	Acadia Energy, Paddy Hill hydroponic farm	Acadia Energy	66	20	86	\$415,000	Awarded	
83721	North Country	ESD	ESD Grants	Omniafiltra 2019 Capital	Omniafiltra, LLC	66	20	86	\$114,000	Awarded	Reg Carter, John Zielinski
81368	North Country	ESD	ESD Grants	New Hospital Facility	Carthage Area Hospital	64	20	84	\$3,000,000	Awarded	Hart, Mark Tryniski, Addie Jenne

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81326	North Country	ESD	ESD Grants	Mitigation of the City of Plattsburgh's Water Resource Recovery Facility	CITY OF PLATTSBURGH	63	20	83	\$758,000	Awarded	Colin Read, Reg Carter, John Zielinski
83844	North Country	ESD	ESD Grants	Tupper Lake Hotel	North South Construction	61	20	81	\$2,195,000	Awarded	Russ Kinyon
81988	North Country	ESD	ESD Grants	New Downtown YMCA Community Center	Watertown Family YMCA	59	20	79	\$2,133,000	Awarded	Brian Murray, James Wright, Joseph Butler, Addie Jenne
82002	North Country	ESD	ESD Grants	Port of Ogdensburg Improvements	OGDENSBURG BRIDGE & PORT AUTHORITY	58	20	78	\$940,000	Awarded	Mark Tryniski, Addie Jenne
80907	North Country	ESD	ESD Grants	Citizen Advocates Downtown Malone	Citizen Advocates, Inc.	58	20	78	\$445,000	Awarded	Mark Tryniski, Reg Carter, Russ Kinyon, John Zielinski
80998	North Country	ESD	ESD Grants	Canton-Potsdam Hospital Capital	Canton-Potsdam Hospital	57	20	77	\$0	Not-Awarded	Hart, Mark Tryniski, Addie Jenne
84086	North Country	ESD	ESD Grants	MTL Cool, Plattsburgh Manufacturing Plant	MTL COOL Inc	56	20	76	\$0	Not-Awarded	Paul Grasso
80590	North Country	ESD	ESD Grants	Pendragon Theatre Capital	Pendragon, Inc.	54	20	74	\$0	Not-Awarded	Cali Brooks, Russ Kinyon
83149	North Country	ESD	ESD Grants	River Hospital Enhancement Project	River Hospital, Inc.	54	20	74	\$0	Not-Awarded	Hart, Mark Tryniski, Addie Jenne
83754	North Country	ESD	ESD Grants	Adirondack Health, Annex Rehabilitation	Adirondack Health	53	20	73	\$0	Not-Awarded	Hart, Cali Brooks
81586	North Country	ESD	ESD Grants	ADK Gateway Inc., Outdoor Outfitter Store	ADK Gateway Inc.	52	20	72	\$0	Not-Awarded	
81641	North Country	ESD	ESD Grants	Arconic Inc., Quench Water Control & Reduction	Arconic Inc. Massena NY	52	20	72	\$0	Not-Awarded	Addie Jenne
84640	North Country	ESD	ESD Grants	Turning Point Marina - Capital Project	Turning Point of the Black River, LLC	57	15	72	\$0	Not-Awarded	Reg Carter, John Zielinski
80624	North Country	ESD	ESD Grants	Jefferson Rehabilitation Center Capital renovations	Jefferson Rehabilitation Center	51	20	71	\$0	Not-Awarded	Mark Tryniski, Addie Jenne
80703	North Country	ESD	ESD Grants	Ogdensburg WWTP 2018	Ogdensburg, City of	52	15	67	\$0	Not-Awarded	James Wright, Mark Tryniski, Addie Jenne
83010	North Country	ESD	ESD Grants	Thousand Islands Ag Park Infrastructure	T. I. Ag Park LLC	50	15	65	\$0	Not-Awarded	Addie Jenne
83120	North Country	ESD	ESD Grants	LCDrives Manufacturing Expansion	LCDrives	48	15	63	\$0	Not-Awarded	Tony Collins, Reg Carter, Mark Tryniski, John Zielinski, Addie Jenne
82659	North Country	ESD	ESD Grants	Watertown Multi-Purpose Events Center (MEC)	Town of Watertown NY	47	15	62	\$0	Not-Awarded	Addie Jenne
84566	North Country	ESD	ESD Grants	SUNY Canton Regional Entrepreneurship Accelerator	SUNY Canton	46	15	61	\$0	Not-Awarded	Zvi Szafran, Addie Jenne

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal
80558	North Country	ESD	ESD Grants	Historic Saranac Lake, Trudeau Building Rehabilitation	Historic Saranac Lake	40	20	60	\$0	Not-Awarded	Mark Tryniski, Cali Brooks
81777	North Country	ESD	ESD Grants	Adirondack Fragrance and Flavor Farm Acquisition	Adirondack Fragrance and Flavor Farm	49	10	59	\$0	Not-Awarded	Reg Carter, John Zielinski
84273	North Country	ESD	ESD Grants	Ticonderoga Historic Land Acquisition	Ticonderoga Historical Society	43	10	53	\$0	Not-Awarded	
84108	North Country	ESD	ESD MNY	Astroscience Center Tourism Capital and Marketing Project	Adirondack Sky Center	62.00	20	82.00	\$629,500	Awarded	Cali Brooks, Mark Tryniski, Jim McKenna, Stephanie Ratcliffe,
84119	North Country	ESD	ESD MNY	Empire State Winter Games	LPEC Quality Destination Inc.	67.00	15	82.00	\$65,000	Awarded	Jim McKenna
80591	North Country	ESD	ESD MNY	Pendragon Theater - Relocation Capital Project	Pendragon Theatre	59.00	20	79.00	\$500,000	Awarded	Cali Brooks, Russ Kinyon
81230	North Country	ESD	ESD MNY	Ticonderoga Marketing	The Fort Ticonderoga Association	53.00	15	68.00	\$300,000	Awarded	Cali Brooks, Jim McKenna
80916	North Country	ESD	ESD MNY	Wild Center: Increasing Tourism to the North Country from Millennial Families	The Wild Center	57.00	10	67.00	\$0	Not-Awarded	John Zielinski, Cali Brooks, James Lazore, Mark Tryniski, Jim McKenna, Stephanie Ratcliffe,
84431	North Country	ESD	ESD MNY	"The Ale Trail" Craft Brew Adventure Along the Great Lakes Seaway Trail	Great Lakes Seaway Trail, Inc.	46.00	20	66.00	\$0	Not-Awarded	Addie Jenne
84701	North Country	ESD	ESD MNY	Boaters Paradise Trail Promtion	Adirondack Experience	50.00	15	65.00	\$0	Not-Awarded	Cali Brooks, Addie Jennie, Jim McKenna
83479	North Country	ESD	ESD MNY	Fourth Coast Outdoor Adventure Camp	Town of Massena	41.00	20	61.00	\$0	Not-Awarded	Addie Jenne, Mark Tryniski, Tim Currier, Zvi Szafran,
84463	North Country	ESD	ESD MNY	"Discover Massena" Marketing Initiative	Village of Massena	46.00	10	56.00	\$0	Not-Awarded	Addie Jenne, Mark Tryniski, Tim Currier
82452	North Country	ESD	ESD MNY	Adirondack Woods and Waters	Paul Smiths College	41.00	10	51.00	\$0	Not-Awarded	Cathy Dove, Stephanie Ratcliffe
83729	North Country	ESD	ESD MNY	Clayton Construction Mitigation Plan	Village of Clayton	33.00	10	43.00	\$0	Not-Awarded	Addie Jenne, Mark Tryniski, James Wright,
80889	North Country	ESD	ESD SPFS	Town of Long Lake Comprehensive Plan	Town of Long Lake	55	15	70	\$35,000	Awarded	Mark Tryniski
82961	North Country	ESD	ESD SPFS	Dannemora Town - Planning	Town of Dannemora	53	15	68	\$50,000	Awarded	Mark Tryniski
80409	North Country	ESD	ESD SPFS	Akwesasne Cultural Tourism	Saint Regis Mohawk Tribe	42	20	62	\$0	Not-Awarded	Mark Tryniski, Reg Carter, John Zielinski, James Lazore, Addie Jenne
83386	North Country	ESD	ESD SPFS	St Lawrence County Brownfields Revitalization Initiative	St Lawrence County	41	15	56	\$0	Not-Awarded	Mark Tryniski, Addie Jenne

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not Awarded	Recusal
82531	North Country	HCR	HCR CDBG PF	Town of AuSable Community/Senior Center	Town of AuSable	69.00	15	84.00	\$300,000	Awarded	
80572	North Country	HCR	HCR CDBG PF	Village of Canton Grasse Apt Elevator ADA Compliance	Village of Canton	69.00	15	84.00	\$300,000	Awarded	Mark Tryniski, Addie Jenne
80167	North Country	HCR	HCR CDBG PI	Town of Westport Wastewater Treatment Plant Upgrades	Town of Westport	69.00	10	79.00	\$808,793	Awarded	
80254	North Country	HCR	HCR CDBG PI	Town of Martinsburg Hamlet of Glenfield Water District Improvements	Town of Martinsburg	50.00	20	70.00	\$750,000	Awarded	Mark Tryniski
80626	North Country	HCR	HCR CDBG PI	Town of Moriah 1st Street, Oak and Ridge Lanes Water and Sanitary Sewer System Improvements	Town of Moriah	49.00	15	64.00	\$750,000	Awarded	
82772	North Country	HCR	HCR CDBG PI	Village of Potsdam Crosstown Canal	Village of Potsdam	34.00	20	54.00	\$0	Not-Awarded	James Wright, Mark Tryniski, Addie Jenne
80132	North Country	HCR	HCR CDBG PI	Town of Black Brook Water District #1 Improvements	Town of Black Brook	39.00	15	54.00	\$0	Not-Awarded	Mark Tryniski
81326	North Country	HCR	HCR CDBG PI	City of Plattsburgh Water Resource Recovery Facility (WRRF) Project	City of Plattsburgh	27.00	20	47.00	\$0	Not-Awarded	Colin Read, Reg Carter, John Zielinski
82571	North Country	HCR	HCR CDBGME	Lewis County Microenterprise Assistance	Lewis County	54.00	5	59.00	\$200,000	Awarded	Kylie Peck, Larry Dolhof
81709	North Country	HCR	HCR NYMS	Main Street Project	Franklin County Local Development Corporation	66.00	15	81.00	\$500,000	Awarded	Russ Kinyon, Jim McKenna
83679	North Country	HCR	HCR NYMS	Revitalization of 75 Public Square	City of Watertown	36.00	20	56.00	\$0	Not-Awarded	Mark Tryniski, Addie Jenne, Brian Murray, Joseph Butler
81391	North Country	HCR	HCR NYMS	Makeboro Center For Arts and Innovation	Makers Guild, Inc.	38.00	15	53.00	\$0	Not-Awarded	Cali Brooks
83707	North Country	NYSERDA	NYSERDA NZEED	Net Zero Town of Dannemora	Town of Dannemora	57.00	15	72.00	\$245,000	Awarded	
83187	North Country	NYSERDA	NYSERDA NZEED	Cheel Rink Sustainability	Clarkson University	39.00	20	59.00	\$0	Not-Awarded	John Zielinski, Addie Jenne, Mark Tryniski, Reg Carter, Tony Collins, Jim McKenna
80558	North Country	OPRHP	OPRHP HP D	Trudeau Building Rehabilitation	Historic Saranac Lake	55.50	20	75.50	\$500,000	Awarded	Mark Tryniski, Cali Brooks
79981	North Country	OPRHP	OPRHP HP D	Paddock Mansion Roof Replacement	Jefferson County Historical Society	50.00	15	65.00	\$500,000	Awarded	Addie Jenne, Joseph Butler, James Wright
81660	North Country	OPRHP	OPRHP HP D	Fort Ticonderoga Wall Restoration and Stabilization	The Fort Ticonderoga Association	44.00	20	64.00	\$0	Not-Awarded	Cali Brooks, Jim McKenna
80834	North Country	OPRHP	OPRHP HP D	Eagle Island Camp Phase II Preservation and Restoration	Eagle Island, Inc.	47.50	10	57.50	\$0	Not-Awarded	

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79964	North Country	OPRHP	OPRHP HP D	Essex County Agricultural Center Building Renovation	Essex County Government Center	37.00	10	47.00	\$0	Not-Awarded	
82585	North Country	OPRHP	OPRHP PKS D	Rouses Point Park Revitalization	Village of Rouses Point	47.40	15	62.40	\$213,000	Awarded	Mark Tryniski
84689	North Country	OPRHP	OPRHP PKS D	William Morris Park Fence Installation	Adirondack Carousel, Inc.	34.50	15	49.50	\$7,000	Awarded	
81285	North Country	OPRHP	OPRHP PKS D	Thompson Park Pool and Bathhouse Construction	City of Watertown	38.65	10	48.65	\$0	Not-Awarded	Addie Jenne, Mark Tryniski, Joseph Butler
84537	North Country	OPRHP	OPRHP PKS D	Village of Dannemora Community Center Playground Development	Village of Dannemora	33.95	0	33.95	\$0	Not-Awarded	
82180	North Country	OPRHP	OPRHP PKS P	Zenda Farms Preserve Dairy Barn Revitalization	Thousand Islands Land Trust	58.50	10	68.50	\$40,025	Awarded	Addie Jenne, Mark Tryniski
80409	North Country	OPRHP	OPRHP PKS P	Akwesasne Art Park/Gallery Planning and Design	Saint Regis Mohawk Tribe	47.90	20	67.90	\$0	Not-Awarded	Mark Tryniski, Reg Carter, John Zielinski, James Lazore, Addie Jenne

2018 Program Legend

Agency	Abbreviation	Program Name
Arts	Arts ACFIP	Arts & Cultural Facilities Improvement Program - Large Capital Project Fund
Arts	Arts ACIP	Arts and Cultural Impact Programming
Arts	Arts WIP	Workforce Investment Program
Arts	Arts WRP	Workforce Readiness Program
Canals	Canals	Canalway Grant Program
DEC	DEC CSC C	Climate Smart Communities Program - Certification
DEC	DEC CSC I	Climate Smart Communities Program - Implementation
DEC	DEC EPG	Engineering Planning Grant
DEC	DEC WQIP AHR	Water Quality Improvement Project - Aquatic Habitat Restoration
DEC	DEC WQIP MS4	Water Quality Improvement Project - Municipal Separate Storm Sewer Systems
DEC	DEC WQIP NPS	Water Quality Improvement Program - Non-agricultural Nonpoint Source Abatement and Control
DEC	DEC WQIP Salt	Water Quality Improvement Program - Salt Storage
DEC	DEC WQIP SWP	Water Quality Improvement Program - Land Acquisition for Source Water Protection
DEC	DEC WQIP WWT CSO/SSO	Water Quality Improvement Program - Wastewater Treatment Improvement Combined Sewer Overflow/Sanitary Sewer Overflow
DEC	DEC WQIP WWT DIS	Water Quality Improvement Program - Wastewater Treatment Improvement Disinfection
DEC	DEC WQIP WWT GEN	Water Quality Improvement Program - Wastewater Treatment Improvement General Wastewater Improvements, secondary priority
DEC	DEC WQIP WWT IOS	Water Quality Improvement Program - Wastewater Treatment Improvement Inadequate On-Site Septic Systems
DEC	DEC WQIP WWT NIT	.
DEC	DEC WQIP WWT WAT	Water Quality Improvement Program - Wastewater Treatment Improvement Watershed Plan Implementation
DOL	DOL EET	Existing Employee Training
DOL	DOL UWT	Unemployed Worker Training
DOS	DOS LGE	Local Government Efficiency Program
DOS	DOS LGE P	Local Government Efficiency Program - Planning
DOS	DOS LWRP	Local Waterfront Revitalization Program
EFC	EFC GIGP	Green Innovation Grant Program
ESD	ESD BISP	Business Incubator Program
ESD	ESD Grants	Empire State Development Grant Program
ESD	ESD MNY	Market New York
ESD	ESD SPFS	Strategic Planning and Feasibility Studies
HCR	HCR CDBG PF	Community Development Block Grant - Public Facilities
HCR	HCR CDBG PI	Community Development Block Grant - Public Infrastructure
HCR	HCR CDBGCP	Community Development Block Grant - Community Planning
HCR	HCR CDBGME	Community Development Block Grant - Microenterprise
HCR	HCR NYMS	New York Main Street
NYSERDA	NYSERDA NZEED	Net Zero Energy for Economic Development
OPRHP	OPRHP HAS D	Heritage Area Systems (Development)
OPRHP	OPRHP HAS P	Heritage Area Systems (Planning)
OPRHP	OPRHP HP A	Historic Property (Acquisition)
OPRHP	OPRHP HP D	Historic Property (Development)
OPRHP	OPRHP HP P	Historic Property (Planning)
OPRHP	OPRHP PKS A	Parks (Acquisition)
OPRHP	OPRHP PKS D	Parks (Development)
OPRHP	OPRHP PKS P	Parks (Planning)