The Regional Economic Development Councils (REDCs) were created to transform the State’s economic development process from the top down.

REDCs re-built the statewide framework for a bottom-up approach to regional economic growth.

Since 2011:

- Over $6.1 Billion awarded/committed to support over 7,300 projects statewide.
- Commitments for 230,000 jobs created/retained.
- Thousands of businesses have received funding for startup or expansion.
- Leveraged additional private investment at a minimum of a 5:1 ratio.
The Consolidated Funding Application (CFA)

Streamlined approach to funding requests

A single portal allowing access to over $750 million

Over 30 programs from 10 state agencies
REGIONAL ECONOMIC DEVELOPMENT COUNCIL AWARDS

- **NORTH COUNTRY**
  - Hudson Valley: $614.3M, 607 projects
  - Mohawk Valley: $588.9M, 813 projects

- **WESTERN NEW YORK**
  - Finger Lakes: $656.6M, 856 projects
  - Southern Tier: $703.6M, 708 projects

- **SOUTHERN TIER**
  - $613.3M, 655 projects

- **CENTRAL NEW YORK**
  - $615.0M, 640 projects

- **CAPITAL REGION**
  - $549.6M, 710 projects

- **MID-HUDSON**
  - $647.8M, 809 projects

- **SOUTHERN TIER**
  - $639.1M, 791 projects

SINCE 2011
In 2019, Governor Cuomo has made over $750 million available from over 30 programs across 10 state agencies.
• All 10 regions will be competing this year for designation as a top performer.

• FIVE TOP PERFORMERS will be awarded a portion of $100 million in ESD Capital Grants.

• The REMAINING FIVE REGIONS identified as Regional Awardees will be awarded a portion of $50 million in ESD Capital Grants.

• Over $525M in additional state funding through the Consolidated Funding Application (CFA) from various state agencies.

• $10M to each region for Downtown Revitalization Initiative.
ROUND IX TIMELINE

MAY 1, 2019
CFA OPENS

JULY 26, 2019
CFA CLOSES AT 4 PM SHARP - NO LATE SUBMISSIONS!

OCTOBER 1, 2019
REGIONAL COUNCIL UPDATES AND SCORES DUE

LATE FALL
ROUND IX AWARDS CEREMONY
Mid-Hudson Regional Economic Development Council

2019 Strategy
MHREDC Vision

The MHREDC imagines a future that includes dynamic community centers featuring businesses in thriving industry sectors, residents from all walks of life benefitting from quality employment, and countless tourist attractions that make the Mid-Hudson a unique destination and place to live.
MHREDC Awards by Year

$67M
$92.8M
$82.8M
$90.4M
$83.3M
$84.8M
$87.1M

1
2
3
4
5
6
7
8

$647.8M INTO THE REGION TO SUPPORT 809 PROJECTS
State Economic Development Priorities

**PLACEMAKING**
Where investment occurs matters

**WORKFORCE**
People drive the economy

**TRADEABLE SECTORS**
Describes which industries the State is targeting to increase export based employment opportunities.

**INNOVATION**
The strategy of investing in and creating synergies between research and commercialization to drive the economy forward.
Seeks to revitalize the region’s many river, hilltop and cross-roads urban centers by encouraging activities that accelerate *placemaking*. 
Hutton Brickyards Redevelopment Project Phase I

Award Year: 2017
Project Location: Kingston, Ulster County

Total Project Cost: $5 Million+
CFA Award: $1 Million

Projected Direct/Permanent Jobs: 2
WORK

Seeks to attract and retain investment in the region’s mature and emerging clusters within the tradeable sectors of life sciences, advanced manufacturing, information technology, distribution, financial and professional services, and film & television production.
Hudson Valley Lighting
Expansion

Award Year: 2013
Project Location: Wappingers Falls, Dutchess County

Total Project Cost: $17.2 Million+
CFA Award: $705,000 ESD Capital Grant

Projected Direct/Permanent Jobs: 47
Projected Jobs Retained: 34
Seeks to enhance residents’ **quality of life** and strengthen the region’s identity as a **premier tourist destination** due to its scenic beauty, abundant agritourism, flourishing **food and beverage** industry, rich arts and cultural scene, unique history, recreational assets, and proximity to New York City.
Walkway East Entranceway Visitor Improvement Project

Award Year: 2016 and 2017

Project Location: Poughkeepsie, Dutchess County and Highland, Ulster County

Total Project Cost: $5,620,000

CFA Award: $1,000,000 Total from Parks
Consolidated Funding Application
# CFA Review & Scoring

**Regional Council Statewide Endorsement Standard**

For each CFA the Regional Council reviewer will determine the degree to which the application implements the regional strategic plan and assign the corresponding number of points.

<table>
<thead>
<tr>
<th>IMPLEMENTATION OF THE PLAN</th>
<th>DEGREE</th>
<th>POINTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>The proposal is identified as a priority project by the Regional Council.</td>
<td>Priority</td>
<td>20</td>
</tr>
<tr>
<td>The proposal is identified in the plan and has regional benefits</td>
<td>Very Strong</td>
<td>15</td>
</tr>
<tr>
<td>The proposal advances the plan and has local benefits</td>
<td>Strong</td>
<td>10</td>
</tr>
<tr>
<td>The proposal is consistent with the plan and has project level benefits.</td>
<td>Moderate</td>
<td>5</td>
</tr>
<tr>
<td>The proposal has limited relationship to the plan.</td>
<td>Weak</td>
<td>0</td>
</tr>
</tbody>
</table>

**REDC Endorsement**

- **20%**

**Agency Technical Review**

- **80%**
To access the CFA, click “Apply”

Important Round 9 Resources

Key Documents
These are key documents that our users find most helpful.

- **2019 REDC Guidebook**
  - Learn more about the ninth round of REDC awards with up to $750 million to fund regional priority projects.
  - View File

- **2019 CFA Resources Available**
  - For Round 9C, there are over 30 programs available through 10 state agencies.
  - View File

- **2019 CFA Application Manual**
  - A step-by-step guide on applying through the Consolidated Funding Application (CFA).
  - View File
REQUIRED & OPTIONAL DOCUMENTS

Instructions

For assistance scanning your documents, please bring your documents to any of these Regional Offices.

Your application may require you to upload supporting documents. These files must be in PDF, JPG or ZIP format (unless specifically noted otherwise below) and cannot be larger than 10 MB in size. You may combine multiple PDF files into a single ZIP file if necessary. Avoid using special characters like the “%” or “$” in your document name as this will cause errors in the upload. If an attachment question requires more than one document, you must create a single PDF or JPG file that contains all the required documents or a ZIP file that contains the required documents. More information is available on how to create PDFs from other documents and how to create ZIP files.

You may proceed with your application without uploading these documents. However, if supporting documents are required, you must return to this section and upload the required documents before you can finalize and submit your application.

Your answers will be automatically saved whenever you tab to the next question or when you click outside the answer box in which you are working. You may also click the “Save” button at the bottom of the screen to save your responses.

Legend

- This document has been uploaded
- This document is required but has not been uploaded
- This document is optional and has not been provided. Optional documents are helpful in the evaluation of your application, but not required.
- The uploaded document is “restricted”. The document will only be shared with the state agency/authority that is responsible for reviewing this application.

Funding Requested from Program

Amount you are requesting from each program on your application. Please use only numbers: no commas (,), dollar signs ($), or special characters.

PROJECT FUNDING

Total Project Cost

The total cost of the project for which funds are being requested via this CFA. Projects that have multiple phases should be created to include only the phases covered by this CFA added. Please use only numbers: no commas (,), dollar signs ($), or special characters.

Total Cost Requested: $0

Finalization Checklist

- Programs
- Not-For-Profit
- Location
- Documents
- Questionnaire
- Jobs
- Funding & Budget

Please Acknowledge

By clicking here, I acknowledge that my application is complete and ready for finalization.

Regional Economic Development Councils
Key Aspects of the ESD Grant Fund

• Minority and Women-owned Business Enterprise (MWBE) Goals
  ➢ New York State Contract System: https://ny.newnycontracts.com/

• Performance-based awards

• “But for” Clause

• Labor Peace Agreement

See the “2019 CFA Resources” booklet for more at regionalcouncils.ny.gov/mid-hudson
## Example Program Budget

<table>
<thead>
<tr>
<th>Use</th>
<th>Source</th>
<th>Status</th>
<th>Amount</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td>Infrastructure/Site Work</td>
<td>Cash Equity</td>
<td>Secured</td>
<td>$500,000</td>
<td></td>
</tr>
<tr>
<td>Construction/Renovation</td>
<td>Lending Institution</td>
<td>Anticipated</td>
<td>$800,000</td>
<td>XYZ Bank - application submitted</td>
</tr>
<tr>
<td>Construction/Renovation</td>
<td>ESD Grant Funds</td>
<td>Anticipated</td>
<td>$100,000</td>
<td></td>
</tr>
<tr>
<td>Architectural/Engineering/Soft Costs</td>
<td>Cash Equity</td>
<td>Secured</td>
<td>$100,000</td>
<td></td>
</tr>
</tbody>
</table>
Application Tips (continued)

• Answer the questions asked
• Be consistent in your responses
• State Priority Questions
• Letters of Support
• Not-for-Profits & Grants Gateway
• Tech Support: CFA-Tech@ny.gov

• Apply **before** the deadline of July 26\(^{th}\) at 4PM
ROUND IX TIMELINE

MAY 1, 2019
CFA OPENS

JULY 26, 2019
CFA CLOSES AT 4 PM SHARP - NO LATE SUBMISSIONS!

OCTOBER 1, 2019
REGIONAL COUNCIL UPDATES AND SCORES DUE

LATE FALL
ROUND IX AWARDS CEREMONY
Downtown Revitalization Initiative
Round 4

DRI Round 1 Winner: Middletown
DRI Round 2 Winner: Kingston
DRI Round 3 Winner: New Rochelle
Governor Cuomo’s Downtown Revitalization Initiative (DRI) is transforming downtown neighborhoods into vibrant communities where New Yorkers want to live, work and raise families.

- The program will invest $100 million into 10 additional downtown neighborhoods across the state.
- Participating communities are nominated by the state’s ten Regional Economic Development Councils (REDCs) based on the downtown’s potential for transformation.
- Each community is awarded $10 million to develop a downtown strategic investment plan and implement key catalytic projects that advance the community’s vision for revitalization.
Downtown Revitalization Initiative Round 4

- Well-defined boundaries
- Past investments, future potential
- Recent or impending job growth
- Attractive physical environment
- Quality of life policies
- Support for the local vision
- Transformative opportunities

Middletown
DRI is a Planning & Implementation Program

- Communities prepare applications
- Each REDC nominates one downtown

**Apply**

**Plan**

- Local Planning Committees created
- State and Consultant team work with community on Strategic Investment Plan

**Implement**

- Strategic Investment Plan submitted
- Projects evaluated for readiness and catalytic potential
- Selected projects awarded funding
DRI Round 4 – Timeline

Applications are now open!

DRI Application Deadline: May 31, 2019 4:00pm

Winner Announced By end of 2019
Workforce Development Initiative

• New $175 million Workforce Development Initiative (WDI), with funding from: SUNY, CUNY, Empire State Development, NYS Department of Labor, and NYS Energy Research and Development Authority

• Two-phase, no-deadline funding application process:
  1) initial evaluation and endorsement by an REDC workforce committee
  2) final review by an interagency panel

• Priority focus on projects that enhance the regional workforce development strategy, serve populations with barriers to career advancement, and/or improve the flexibility of workforce systems to address industry needs

• WDI is SEPARATE from the REDC Round 9 Programs and NOT SUBJECT to the July 26th Deadline

For More Information Visit: ny.gov/workforcedevelopment
CFA Round 9 Resources

✓ CFA Workshop: June 5th @9AM @ Westchester Community College
✓ MHREDC Website: regionalcouncils.ny.gov/mid-hudson
  • 2018 MHREDC Progress Report
✓ CFA Tech Support: CFA-Tech@ny.gov

Key Dates
DRI Round 4 Deadline: May 31, 2019 at 4:00pm
CFA Round 9 Deadline: July 26, 2019 at 4:00pm