



## FLREDC MEETING SUMMARY

### **Introductory Information:**

**Date and Time Meeting Commenced:** June 8, 2018 at 3:00 pm

**Location:** Finger Lakes Community College  
3325 Marvin Sands Drive, Canandaigua, NY

**Council Members Present:** Robert Bausch, Cheryl Dinolfo, Matt Hurlbutt, Steve Hyde, Anne Kress, Steven Leroy, David Mansfield, Jack Marren, Theresa Mazzullo, David Munson, John Noble, Victor Sanchez, Jaime Saunders, Bill Strassburg, Erin Tolefree, Jon Verkey, David Young

**\*\*Council Member Substitutes:** Bob Aronson for Jeff Shipley, Bill Daly for A.D. Berwanger

**State Agency/Local Government/ESD Staff:** Vincent Esposito, Kiska Stevens, Kaleigh Benedict, Kevin Bush, Terry Clas, Jordan Guerrein, Hector Gonzalez, Tammy Mayberry, Chris Bauer, JaMone Turner, Joseph Hamm, Shari Vincent-Voorhees, Conor McMahon, Rich Parker

**Special Guests:** Robert Nye, Finger Lakes Community College; Mike Nozzolio, Former Senator (LocateFLX); Mike Manikowski, Ontario County IDA; Chanel Maddigan, ESD; Lori Borowiak, NYSERDA

**Time Adjourned:** 4:35 PM

**Welcome and Remarks:** Anne Kress (Co-Chair) welcomed everyone to the FLREDC Meeting and thanked the Finger Lakes Community College for hosting and everyone attending. She also gave Bob Duffy's regrets for not being able to attend.

**Opening Remarks and Special Announcement:** Vincent Esposito called the meeting to order. He stated it's an exciting day and a great presentation will be given.

**Introduction of New Members:** Vincent Esposito stated we are building on momentum of the council and announced three new members: Dave Mansfield of Three Brothers Winery; Jaime Saunders of Greater Rochester United Way; and Victor Sanchez of RocCity Coalition.

**Executive Director Update:** Vincent Esposito gave an update on things that have happened since the last meeting on 3/6/18. The Restore NY Round 5 awards were announced, TOPTICA Photonics announced their expansion, Innovative Solutions announced their expansion, OFD Foods held a ground breaking, ROC Airport Construction met their milestone, CoverWallet is opening in the Town of Brighton, LiveTiles new IUX Hub was announced, AIM Photonics tool installation work has begun at the TAP Facility, On Semiconductor expanded, \$24M has been awarded to FL affordable housing, Beaver Creek apartments construction has begun, Portageville Bridge has been completed at Letchworth State Park, EmployeeChannel is moving to RIT CUE in downtown Rochester, The Landmark at Sibley Square had their grand opening, the FL Welcome Center had their grand opening, and the DRI Round 3 applications



were received from 5 cities, towns and villages. The Opportunity Zones the region recommended are now certified and the regulations will be released later this year. Yates County did not have a qualifying zone.

The Upstate Revitalization Initiative (URI) Summary Dashboard was reviewed. There is growing momentum in our region, specifically in Rochester. The Governor came and announced the ROC The Riverway initiative. The Center for Excellence in Geneva was announced for Food and Agriculture Technology. Luminate NY Photonics Challenge will offer 10 companies \$100K to locate at NextCorp at the Light Today event and the winners will be announced then as well as the start of Round 2.

Round 8 of the CFA opened in May and there are 30 programs across 11 agencies represented. This is the main way REDC's put in their recommendations for the projects they would like to go forward. Five of the ten regions will be chosen as Top Performers and receive up to \$20 M in ESD Capital Grants with the remaining five regions receiving up to \$10M in ESD Capital Grants. CFA portals will close on 7/27/18 at 4:00pm sharp.

There will be a Workforce Development Initiative for \$175M that is not part of Round 8 and will be done off cycle.

Downtown Revitalization Initiative (DRI) Round 3 applications were due on June 1, 2018 and are now under review. \$10M will be awarded to one community in each region to develop strategic plans that will identify economic development, transportation, housing and community projects. They will use investments to reinforce and secure additional public and private investments.

Ongoing Initiatives: Regional Industry Cluster Plans, Opportunity Agenda, Business Incubator and Hot Spot Program, Veteran's Initiative, Engage Local Governments are all continuing.

Statewide Economic Development Priorities are: Placemaking, Workforce, Tradeable Sectors, Innovation.

### **Special Presentations:**

**NYSERDA Net Zero Energy for Economic Development Program:** Lori Borowiak, NYSERDA, gave a presentation on NYSERDA's new CFA Program.

**Host Update: Ontario County:** Robert Nye, FLCC; Jack Marren, Ontario County Board of Supervisors; Mike Manikowski, Ontario County IDA; Bill Strassburg, Wegmans (Cornell AgriTech Center of Excellence); and Mike Nozzolio, Former Senator (LocateFLX) gave a presentation on what is happening in Ontario County and the challenges and successes that are occurring.

**Next Meeting:** The next meeting will be announced when a date is set and the meeting was adjourned.

/kls