



FLREDC MEETING SUMMARY

Introductory Information:

Date and Time Meeting Commenced: March 9, 2018 at 2:00 pm

Location: Genesee Community College
1 College Road, Batavia, NY

Council Members Present: Robert Bausch, Matt Cole, Bob Duffy, Paul Fortin, Steve Griffin, Matt Hurlbutt, Steve Hyde, Eugene Jankowski, Anne Kress, Steven Leroy, Augie Melendez, John Noble, Bill Strassburg, Erin Tolefree, Jon Verkey, David Young

Council Member Substitutes: Bill Bacon for Dave LeFeber, Debbie Stendardi for Dave Munson,

State Agency/Local Government/ESD Staff: Vincent Esposito, Kiska Stevens, JaMone Turner, Joseph Hamm, Kevin Bush, Chris Bauer, Steve Golding, Tammy Mayberry, Rich Parker, Ralph Van Houten, Shari Vincent-Voorhees, Kaleigh Benedict, Conor McMahon, Greg Parker, Ryan Silva, REDC

Special Guests: James Sunser, Genesee Community College, Ed Flynn, LaBella Associates

Time Adjourned: 3:00 PM

Welcome and Remarks: Anne Kress and Bob Duffy (Co-Chairs) welcomed everyone to the FLREDC Meeting and thanked everyone for going to Genesee Community College.

Opening Remarks and Special Announcement: Vincent Esposito called the meeting to order. He commended the council for getting out to other locations and the logistics are different. The upcoming meeting locations will be posted to the website when they are determined.

Vincent Esposito recognized Ryan Silva, who used to head up the REDC's across the state and is now President of the NYS Economic Development Council.

Introduction of New Members: Vincent Esposito reviewed the changes in the council members since the last meeting on September 21, 2017. We had two members step down: Tom Macinski and Chris Whitman. We now have two new members: Matt Hurlbutt of Greater Rochester Enterprise and Paul Fortin of Precision Packaging Products. There are also four new Chairmen that were recently elected: Bob Bausch, Doug Paddock, Dave LeFeber and Lynne Johnson.

Executive Director Update: Vincent Esposito gave an update on things that have happened since the last meeting on 9/21/17. The SIAT Presentation and tour were a wonderful opportunity to show the progress our region has made and is being carried into Round 7. We have been a top performing region for 4 out of 7 years. We had 100 projects funded, which is almost half of all the CFA's that were submitted in our region.



One of our primary industries, Optics, has had two public meetings on AIM Photonics, which is a research facility where companies can come and work with equipment and hopefully stay in the area. One to kick it off and the second to give a progress report and tour of the facilities and to approve additional funds.

There has also been a new \$30 million Photonics Attraction Fund established.

The Luminate NY Challenge runs through HTR/NextCorp with ten startup/early stage companies that are working on commercializing their products.

At Governor Andrew Cuomo's State of the State address he announced the ROC the Riverway Initiative that has \$50 million designated through the URI process. Anne Kress and Bob Duffy will be the Co-Chairs for the Advisory Board. The Round 8 CFA process was also announced and a Workforce Development Initiative.

FLREDC Dashboard: Vincent Esposito briefly reviewed the FLREDC Updated Dashboard.

Special Presentation: Genesee County: Steve Hyde gave a presentation the Genesee County's 16 projects what has won \$240 million in pledged capital. The projects cover a wide variety of industries, including Food and Beverage, Agriculture, Advanced Manufacturing and Life Sciences. Genesee County is the No. 2 micropolitan and fastest growing region in the US. The City of Batavia was the winner of the DRI application also.

DRI Update: City of Batavia: Chris Bauer from the Department of State, Ed Flynn from LaBella Associates and Eugene Jankowski from the City of Batavia gave an update on the Batavia DRI. They had a lot of public feedback, have 23 board members, a slate of projects, vision, and goals. They received 23 project submissions that designate \$130 million public funds and \$124 million DRI funds. They are putting forth 17 projects with \$64 million private and \$16 million DRI funds. Projects being put forth are: Ellicott Place, Healthy Living Campus, Carr's Reborn, Newberry Lofts, Jackson Square and a Healthy Living Corridor. The anticipated Private/Public investment is 4:1 and the due date to submit the projects is 3/30/18.

A conversation was opened up in that besides the DRI projects, more projects will come forth and is bringing people together and it is Batavia's job to make this work. Vincent Esposito commended the local region and congratulated them on all of their hard work.

Next Steps & Final Comments: Vincent Esposito asked that the Council Members and Work Team Co-Chairs attend the Executive Session of the FLREDC after the meeting ends.

Anne Kress thanked everyone for attending and thanked President Sunser and Genesee Community College for hosting this meeting. She also thanked Vincent Esposito for his leadership.



Vincent Esposito stated the next meeting will be at the Finger Lakes Community College in Canandaigua at the end of May or beginning of June; The annual meeting of FAME is on 3/20/18; there are several ROC The Riverway meetings that will be announced; and an MWBE Forum will also be announced.

Bob Duffy thanked the board, Vincent Esposito, Steve Hyde and Eugene Jankowski for all of their work and that the passion in the room is palpable. He also commented that he wanted to hear from people on how we can make this process better.

The meeting concluded with the Council Members and Work Team Co-Chairs adjourning to the Executive Session.

Conflicts noted: No conflicts noted.

Recusals noted: No recusals noted.

Next Meeting: The next meeting will be announced when a date is set sometime in May or June, 2018 at the Finger Lakes Community College.

/kls