



**Finger Lakes
Regional Economic
Development Council**

**United for
Success**



FINGER LAKES *FORWARD*

**FLREDC Public Meeting
SUNY Brockport
September 10, 2018**

Executive Director Update (Last Meeting: 6/8/2018 @ FLCC)

Announcements:

- 6/14 Sydor Technologies expansion in Monroe County
- 6/21 Lake Tunnel Solar Village ground breaking in the City of Geneva (DRI Round 1 project)
- 6/27 American Packaging operations are up and running in the Town of Chili
- 6/28 Winners of inaugural Luminate NY Accelerator competition in Rochester
- 6/28 \$275M available for clean water infrastructure projects
- 6/28 Charlotte Square on the Loop ground breaking
- 7/9 ESPRI projects (YAMTEP, Rochester Rehab & ABC, St. Joseph's Neighborhood Center)
- 7/11 Batavia DRI Round 2 (8 projects)
- 7/12 Strong National Museum of Play expansion in Rochester

Executive Director Update (continued)

- 7/24 Other Half Brewing expansion in East Bloomfield
- 7/31 Envative expansion in Downtown Rochester
- 8/1 ROC the Riverway initiative (13 projects)
- 8/3 \$3M traffic flow and pedestrian safety improvements in Monroe County
- 8/7 Optimax Systems expansion in Wayne County
- 8/30 Eagle Hall at The College at Brockport completion
- 9/2 FL region named the “Best Wine Region” by voters in the USA Today 10 Best Readers’ Choice 2018 Contest

COMMITTED: \$437,610,000 (of \$500M)

Leverage (Direct): \$1,863,140,209

Additional NYS: \$105,781,000+

Jobs: 11,000+

GOALS

Reduce poverty

Grow jobs | Increase regional wealth | Drive private investment

*Highlighted Initiative
in the FLXFWD URI Plan
Italics: Non-URI funds

Optics, Photonics, & Imaging	Agriculture & Food Production	Next Gen Manufacturing & Technology
<p>COMMITTED: \$207,860,000 (TARGET: \$50M) AIM Photonics* (\$177M to date) + \$40M non-URI Photonics Attraction Fund (\$30M) Opti max (\$700K) + \$1.5M Excelsior <i>Precision Optical Transceivers @ EBP</i> <i>CFA Round V (\$160K)</i></p>	<p>COMMITTED: \$23,400,000 (TARGET: \$75M) North American Breweries* (\$2M) + \$4.5M Excelsior American Packaging (\$7.7M) + \$7M Excelsior WNY Cheese (\$1.3M) + \$700K Excelsior Clearwater Organics* (\$3M) + \$2M Excelsior OFD Foods (\$500K) HP Hood (\$2M) + \$5M Excelsior <i>Newstead Ranch, Bonduelle, Duncan, Baldwin, Intergrow</i> <i>CFA Round V (\$1.4M)</i></p>	<p>COMMITTED: \$98,400,000 (TARGET: \$125M) NY-BEST Cell Assembly Pilot Mfg Center @ EBP (\$1.2M) Datto @ DIZ (\$2.1M) DuPont Danisco @ EBP (\$1.5M) Kodak Alaris (\$2M) Paychex (\$2.5M) + \$11.5M Excelsior ON Semi @ EBP (\$4.3M) + \$1.7M Excelsior Conduent (\$2M) + \$3M Excelsior ROC The Riverway (\$50M) IEC Electronics (\$2M) + \$3M Excelsior Live Tiles @ DIZ (\$3.5M) + \$3.5M Excelsior Strong Museum @ DIZ (\$20M) <i>CFA Round V (\$7.8M) + Akoustis (STC,) NEST iON (EBP)</i></p>
<p>Pathways to Prosperity</p> <p>COMMITTED: \$20,650,000 (TARGET: \$100M) MCC FWD Center* @ EBP (\$5.4M) + \$6M SUNY2020 Hillside Work-Scholarship* (\$3M) RMAPI/CFC Adult Mentors* (\$1.5M) North American Breweries* (\$3M) Clearwater Organic Farms* (\$1M) Early Childhood Supports (\$4.75M) <i>CFA Round V (\$2M) + TruForm/YAMTEP (\$1.1M Excl/ESPRI)</i></p>	<p>Entrepreneurship & Development</p> <p>COMMITTED: \$35,275,000 (TARGET: \$75M) Luminate NY Photonics Challenge* (\$10M) <i>CFA Round V (\$275K)</i></p>	<p>Higher Education & Research</p> <p>COMMITTED: \$41,100,000 (TARGET: \$75M) REMADE Institute @ RIT (\$20M) UR-Harris Data Science Consortium* (\$20M) <i>CFA Round V (\$1.1M)</i></p>

Foundation (Quality of Life): Education, Healthcare, Skilled Workforce, Diverse Economy, Cost of Living, Arts & Culture (CFA Round V: \$11.3M)

HOST UPDATE PLACEHOLDER

Presenter: Heidi Macpherson, SUNY Brockport President

REDC Guidelines & CFA Scoring Process Review

- REDCs can have scoring committees where multiple REDC members score projects.
- Only the following values will be accepted as a final REDC score: 0, 5, 10, 15, or 20
- Council members must provide the Exec Dir of the REDC with updated SOI forms prior to taking part in any project discussions or reviewing any project information related to scoring.
- REDC work team members that are not appointed Council Members are prohibited from viewing applications, ranking, or scoring CFAs.
- The Legislative voting members appointed to the REDCs are prohibited from scoring CFAs, but are allowed to vote on the overall submission of the annual report as well as the batch of projects approved by the REDC.
- Ex-officio members are prohibited from scoring and voting in all capacities, but may be present during discussions unless a conflict exists.
- Council members that have a clear conflict of interest should excuse themselves from the discussion of that project or projects where a conflict exists.

DRAFT ANNUAL REPORT PLACEHOLDER

Presenter: Clayton Jones, Monroe Community College



Finger Lakes
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2017 Annual Report



Finger Lakes Regional Economic Development Council

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- Executive Summary
- Progress
- Implementation Agenda
- Participation
- Downtown Revitalization Initiative

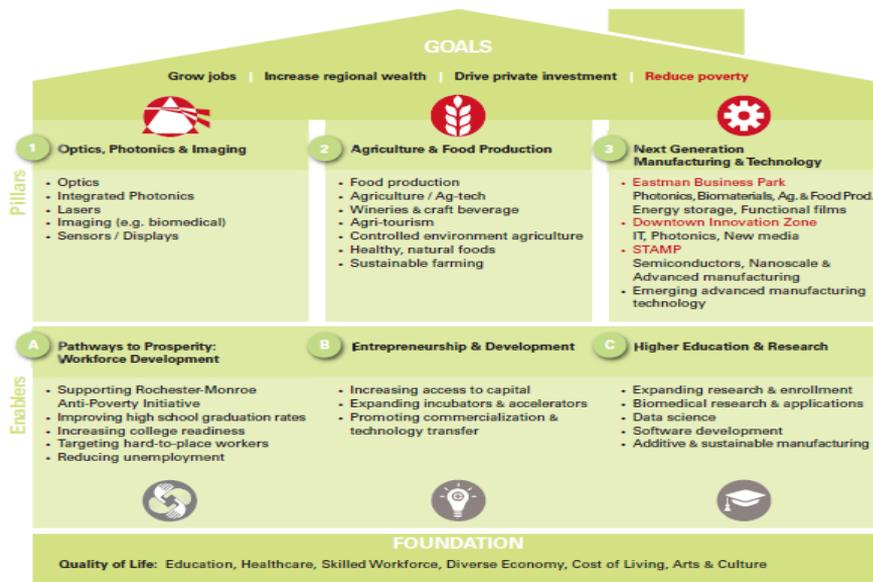




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Aligning regional and quality of life indicators to our four URI goals:

1. Grow Jobs
2. Increase Regional Wealth
3. Drive Private Investment
4. Reduce Poverty



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Content provided by Work Teams

Performance Indicators

Resulted in consolidated report

Editing of content



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Includes 3 sections:

1. Community Engagement & Public Support
2. Interregional Collaboration
3. Work Team Descriptions & Membership Lists



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Update of Round 1:
City of Geneva

Update of Round 2



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NYS-FingerLakes@esd.ny.gov

All feedback must be received by Friday, 9/8



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Thank you...

Dr. Anne Kress & Danny Wegman

Vinnie Esposito, ESD

JaMone Turner, ESD

Clayton Jones, MCC

Kristin Sine-Kinz, MCC

Joe Hamm, NYSDOL

Tammy Marino, NYSDOL

Bill Strassburg, Wegmans

Joe Wesley, Wegmans

Staci Henning, GRE

Debbie Stendardi, RIT

Mike Kennerknecht, UR

Kent Gardner, CGR

Work Plan: Next Steps

CFA Scoring Process: *(to be conducted via email by ESD regional office)*

- Sept 10 Recommended CFA project scores and draft Annual Report delivered to FLREDC
- Sept 12 Appeals due on recommended CFA project scores
- Sept 14 Requested deadline for comments on draft Annual Report
- Sept 14 Deadline for e-vote on individual project appeals
- Sept 25 Delivery of draft priority project lists and final report in advance of 9/27 meeting
- Sept 27 Next FLREDC Public Meeting and Council Member photo
- Oct 1 2018 Annual Report and Round 8 CFA scores due
- Nov TBD SIAT Presentation
- Dec TBD Round 8 CFA Awards



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