Executive Director Update (Last Meeting: 6/8/2018 @ FLCC)

• 6/14 Sydor Technologies expansion in Monroe County
• 6/21 Lake Tunnel Solar Village ground breaking in the City of Geneva (DRI Round 1 project)
• 6/27 American Packaging operations are up and running in the Town of Chili
• 6/28 Winners of inaugural Luminate NY Accelerator competition in Rochester
• 6/28 $275M available for clean water infrastructure projects
• 6/28 Charlotte Square on the Loop ground breaking
• 7/9 ESPRI projects (YAMTEP, Rochester Rehab & ABC, St. Joseph’s Neighborhood Center)
• 7/11 Batavia DRI Round 2 (8 projects)
• 7/12 Strong National Museum of Play expansion in Rochester
Executive Director Update (continued)

• 7/24 Other Half Brewing expansion in East Bloomfield
• 7/31 Envative expansion in Downtown Rochester
• 8/1 ROC the Riverway initiative (13 projects)
• 8/3 $3M traffic flow and pedestrian safety improvements in Monroe County
• 8/7 Optimax Systems expansion in Wayne County
• 8/30 Eagle Hall at The College at Brockport completion
• 9/2 FL region named the “Best Wine Region” by voters in the USA Today 10 Best Readers’ Choice 2018 Contest
• 9/7 Completion of Lyell Avenue Bridge (I-390/I-490 Interchange Phase 1)
• 9/26 Datto expansion in The Metropolitan Building
• 9/26 $25M Finger Lakes Forward Venture Capital Fund (Excell Partners)
### Upstate Revitalization Initiative (URI) Summary

**Leverage (Direct):** $1,837,140,209  
**Additional NYS:** $105,781,000+  
**Jobs:** 11,000+

**Goals**
- Reduce poverty
- Grow jobs
- Increase regional wealth
- Drive private investment

### Optics, Photonics, & Imaging

- **COMMITTED:** $207,860,000 *(TARGET: $50M)*
  - AIM Photonics* (*$177M to date*) + $40M non-URI
  - Photonics Attraction Fund ($30M)
  - **Optimax** (*$700K*) + **$1.5M Excelsior**
  - **Precision Optical Transceivers @ EBP**
  - CFA Round V (*$160K*)

### Agriculture & Food Production

- **COMMITTED:** $23,400,000 *(TARGET: $75M)*
  - North American Breweries* (*$2M*) + **$4.5M Excelsior**
  - American Packaging (*$7.7M*) + **$7M Excelsior**
  - WNY Cheese (*$1.3M*) + **$700K Excelsior**
  - Clearwater Organics* (*$3M*) + **$2M Excelsior**
  - OFD Foods (*$500K*)
  - HP Hood (*$2M*) + **$5M Excelsior**
  - **Newstead Ranch, Bonduelle, Duncan, Baldwin, Intergrow**
  - CFA Round V (*$1.4M*)

### Next Gen Manufacturing & Technology

- **COMMITTED:** $98,400,000 *(TARGET: $125M)*
  - NY-BEST Cell Assembly Pilot Mfg Center @ EBP (*$1.2M*)
  - **Datto @ DIZ ($2.1M)**
  - DuPont Danisco @ EBP (*$1.5M*)
  - Kodak Alaris (*$2M*)
  - Paychex (*$2.5M*) + **$11.5M Excelsior**
  - **ON Semi @ EBP ($4.3M*) + $1.7M Excelsior**
  - **Conduent ($2M*) + $3M Excelsior**
  - **ROC The Riverway ($50M)**
  - IEC Electronics (*$2M*) + **$3M Excelsior**
  - LiveTiles @ DIZ (*$3.5M*) + **$3.5M Excelsior**
  - **Strong Museum @ DIZ ($20M)**
  - CFA Round V (*$7.8M*) + **Akoustis (STC,) NEST iON (EBP)**

### Pathways to Prosperity

- **COMMITTED:** $20,650,000 *(TARGET: $100M)*
  - MCC FWD Center* @ EBP (*$5.4M*) + **$6M SUNY2020**
  - Hillside Work-Scholarship* (*$3M*)
  - RMAPI/CFC Adult Mentors* (*$1.5M*)
  - North American Breweries* (*$3M*)
  - Clearwater Organic Farms* (*$1M*)
  - Early Childhood Supports (*$4.75M*)
  - CFA Round V (*$2M*) + **TruForm/YAMTEP ($1.1M Excl/ESPRI)**

### Entrepreneurship & Development

- **COMMITTED:** $35,275,000 *(TARGET: $75M)*
  - Luminate NY Photonics Challenge* (*$10M*)
  - **Excell Partners FLX Venture Fund* ($25M)**
  - CFA Round V (*$275K*)

### Higher Education & Research

- **COMMITTED:** $41,100,000 *(TARGET: $75M)*
  - REMADE Institute @ RIT (*$20M*)
  - UR-Harris Data Science Consortium* (*$20M*)
  - CFA Round V (*$1.1M*)

### Foundation (Quality of Life): Education, Healthcare, Skilled Workforce, Diverse Economy, Cost of Living, Arts & Culture

- *Highlighted Initiative in the FLXFWD URI Plan*
- Italics: Non-URI funds

**Updated:** August 2018
Three Brothers Wineries & Estates
Thank You REDC!
REDC Guidelines & CFA Scoring Process Review

- REDCs can have scoring committees where multiple REDC members score projects.
- Only the following values will be accepted as a final REDC score: 0, 5, 10, 15, or 20
- Council members must provide the Exec Dir of the REDC with updated SOI forms prior to taking part in any project discussions or reviewing any project information related to scoring.
- REDC work team members that are not appointed Council Members are prohibited from viewing applications, ranking, or scoring CFAs.
- The Legislative voting members appointed to the REDCs are prohibited from scoring CFAs, but are allowed to vote on the overall submission of the annual report as well as the batch of projects approved by the REDC.
- Ex-officio members are prohibited from scoring and voting in all capacities, but may be present during discussions unless a conflict exists.
- Council members that have a clear conflict of interest should excuse themselves from the discussion of that project or projects where a conflict exists.
# ESD Grants Priority Project Recommendations

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<th>Score</th>
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<th>Applicant/Business Name</th>
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Annual Report Approval
Work Plan: Next Steps

• Sept 26  Delivery of draft priority project lists and final report in advance of 9/27 meeting
• Oct 1  2018 Annual Report and Round 8 CFA scores due
• TBD (Nov 1)  SIAT Presentation
• TBD (Dec)  Round 8 CFA Awards