

Final – Adopted 05.30.2019

**MHREDC Working Meeting  
Thursday May 9, 2019**

**Introductory Information:**

Date and Time Meeting Commenced:

Thursday May 9, 2019 – Public Session: 12:45pm

Location:

Hurleyville Arts Centre, 2<sup>nd</sup> Floor Ballroom, Hurleyville, NY 12747

Council Members Present: Meghan Taylor; Donald Christian; Reinaldo Diaz; Jonathan Drapkin; Marsha Gordon; Maureen Halahan; Kimberlie Jacobs; Harold King; Jacquie Leventoff; Al Samuels; Ned Sullivan; James Taylor, Jr.; Kristine Young.

Council Members Substitutes: William Fioravanti (Rep. Neuhaus); Barbara Barosa (Rep. Odell), Freda Eisenberg (Rep. Alvarez), Suzanne Holt (Rep. Reiter), Bridget Gibbons (Rep. Latimer), Mario Caruso (Rep. Spano).

State Agency/Local Government/ESD Staff: Lydia Biskup (Rep. MOA Serino); Kelly Turturro (DEC); Stephanie Mossey (DEC); Vincent Grella (DOT); Jaime Ethier (DOS), Dwight Brown (EFC), Erin Drost (Office of Parks & Rec), Sarah Crowell (DOS), Nicole Congelosi (DOL), Judith Hellman (DOL), Kathryn Bamberger (ESD), Michael Lefebvre (ESD), Ashley McCloskey (ESD), Felisa Hochheiser (ESD); Goldie Weixel (ESD); Monique Le Gendre (ESD); Eric Warren (ESD); James Kostenblatt (ESD); Linda Malave (ESD); Dylan Miyoshi (Rep. Governor Cuomo).

Time Adjourned: 2:04pm

**Welcome and Remarks:**

Donald Christian introduced Tom Burnham to provide the welcome and opening remarks.

Tom Burnham welcomed everyone and thanked the council as well as the state agencies for providing help with their projects.

Call to Order:

Preamble requesting disclosure of any conflicts of interest read.

Conflicts noted: (Please List)

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Recusals noted: (Please List)

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No conflicts noted.

The record of recusals was noted and acknowledged at the meeting.

Ms. Taylor thanked the following elected officials for attending the public meeting:

- Mayor Joe DeStefano, City of Middletown
- Mayor Victoria Gearity, Village of Ossining
- Neil Bettez, Supervisor Town of New Paltz
- Al Lanzetta, Town of Marlborough Supervisor
- NYS Senator Jen Metzger

#### **MHREDC 2011-2018 Look Back – Meghan A. Taylor, Executive Director, MHREDC**

Ms. Taylor gave a brief overview of past rounds and the MHREDC regional strategies.

The MHREDC is a five-time top-performer, with over \$648 million awarded in the Mid-Hudson region to support 809 projects through the Regional Council process.

- Workforce Development Initiative
- Downtown Revitalization Initiative Round 4 Overview
- REDC Round 9 Overview

#### **Global NY Update – Kathryn Bamberger, Industry Development Representative, Global NY, ESD**

Job creation is the number one objective of Global NY. Global NY offers one-stop shopping to both foreign businesses looking to invest in New York and to New York State businesses that want to export globally. Global NY offers financial and technical assistance to help companies connect to the world. Some of the top trading countries for exports are Canada, Hong Kong,

the United Kingdom and Switzerland. Top trading countries for imports include China, Canada, Israel and India. Global trading builds relationships with people and greatly impacts tourism.

Exporting is important for many reasons, including, increase of sales and income, to diversify market risk and offset lags in domestic demand and to extend product life cycles. She also stated that overseas markets are growing, and the overseas markets continue to open.

The US Commercial Service is a global business partner which provides US companies access to business opportunities worldwide. There are over 100 offices throughout the US as well as offices in over 75 countries across the world.

Global NY can help people understand unique markets, locate qualified international partners and provide expert advice at each stage of the export process.

### **Workforce Development Initiative – Michael Lefebvre, EVP, Public Policy, ESD**

The main goal of the Workforce Development Initiative is to serve populations that have had difficulty obtaining employment. Key aspects of the program include the following:

#### Eligibility

- The role of local and regional partners
- Project cost; the extent of leveraged funds
- Performance targets, measurable & achievable
- Transferable nature of training or accreditation

#### Funding Sources

- Public/private partnership
- Employer driven skills initiative
- Workforce solutions – DOL, Pay for Success

More information on the Workforce Development Initiative is available at [www.ny.gov/workforcedevelopment](http://www.ny.gov/workforcedevelopment).

### **Downtown Revitalization Initiative Round 4 Overview – Sarah Crowell, Director, Office of Planning and Development, DOS**

After reviewing the history and purpose/goals of the DRI over the past three rounds, Ms. Crowell reviewed key components of Round 4, for which applications are due by 4:00PM ET on Friday, May 31, 2019.

#### Key Application Information:

- Fifteen-page limit – ten questions
- Due May 31, 2019 at 4:00PM

#### Desirable attributes:

- Well defined boundaries
- Past investments
- Recent or impending job growth
- Attractive physical environment
- Quality of life policies
- Support the local vision
- Transformative opportunities

Whether your community wins the award or not, it is important to identify the community's priorities and articulate why investments in the downtown are worthwhile. This is also considered in the CFA. It is encouraged for applicant communities to submit both a DRI application and a CFA.

Ms. Taylor added that towns and villages are competitive. The content of what is in the application is paramount.

Full details can be found at <http://regionalcouncils.ny.gov/mid-hudson>

#### **REDC Round 9 Competition – Ashley McCloskey, Deputy Director, Regional Councils, ESD**

After reviewing the history and purpose of the REDC process since 2011, Ms. McCloskey gave a breakdown of the round 9 competition– over \$750 million available statewide from over 30 programs across 10 state agencies:

- \$150 million in Capital Grants
- \$75 million in Excelsior Tax Credits
- Over \$525 million in additional state funding from various state agencies

She reviewed the Round 9 timeline:

- May 1, 2019: CFA Opens
- July 26, 2019: CFA Closes at 4 PM Sharp
- October 1, 2018: Regional Council Updates and Scores are due

- Late Fall: Round 9 Awards Ceremony

Full details are available at <http://regionalcouncils.ny.gov/mid-hudson>

### **Public Comment**

MHREDC Co-Chair Donald Christian requested that the public comment time not be used to pitch projects. All are encouraged to attend an information session or workshop.

Thomas Kleiner, Director Westchester Putnam Workforce Development Board – Mr. Kleiner asked if their board is contemplating a workforce development collaboration, should they communicate with the director in their region? He asked about for a regional vs. an individual application.

Harold Tighe, Vice President, Sullivan County Dramatic Workshop – Mr. Tighe asked if there would be technical assistance available for the workforce development initiative.

Rob Ianucci, Historic Kingston Waterfront – Mr. Ianucci commented on using CFA funding for design and engineering for projects.

Ann Miller, Bald Mountain LLC – Ms. Miller noted that she has a proposed project for DeBruce Farmstead Community. The project aims to restore and expand a fishery habitat, to build a general store, to expand an existing barn and to restore a historic hotel.

Meeting was adjourned at 2:04pm.