

MEMORANDUM

To: Eric Gertler, Acting Commissioner/President/CEO of the Empire State Development Corporation

From: Rossana Rosado, Secretary of State
Richard Ball, Commissioner, Department of Agriculture & Markets
Alicia Barton, President & CEO, NYS Energy Research and Development Authority
RoAnn Destito, Commissioner, Office of General Services
Matthew Driscoll, Executive Director, NYS Thruway Authority
Erik Kulleseid, Commissioner, Office of Parks, Recreation and Historic Preservation
Roberta Reardon, Commissioner, Department of Labor
Michael Schmidt, Commissioner, Department of Taxation & Finance
Brian Stratton, Director of Canals, NYS Canal Corporation
RuthAnne Visnauskas, Commissioner, Homes and Community Renewal
Senator Neil Breslin, 44th District
Senator Anna Kaplan, 7th District
Assemblywoman Donna Lupardo, 123rd District
Assemblywoman Helene Weinstein, 41st District

Subject: Review of Progress for the 2019 Regional Economic Development Council Initiative

Date: December 18, 2019

We are honored to serve as the Strategic Implementation Assessment Team (SIAT) for Governor Cuomo's Regional Economic Development Council (REDC) Initiative. In the past nine years, the REDC initiative has transformed how New York coordinates and invests in economic development. The REDC initiative has been enhanced with a fourth round of the \$100 million Downtown Revitalization Initiative.

In 2011, each Regional Council was charged with developing a Strategic Economic Development Plan that emphasized their region's unique assets and provided strategies to harness local resources, both human and capital, to stimulate regional economic development and create jobs statewide. The Strategic Economic Development Plans continue today with annual updates to address emerging state and regional challenges and opportunities, as well as updates that reflect priorities identified by many regions in Upstate Revitalization Initiative Plans, and in Western NY by the Buffalo Billion Plan.

In 2019, Regional Councils were asked to address state priorities that included working with local businesses and communities to identify childcare needs and develop potential solutions;

developing an economic and environmental justice strategy for the region; supporting the Workforce Development Initiative; tracking the progress of the strategic economic development plan and projects funded through the Consolidated Funding Application (CFA); and supporting community investment in placemaking and downtown revitalization.

Each region has a unique set of strategies to achieve greater economic prosperity and each has identified key regional industry clusters. Regional Councils were also asked to continue advancement of regional strategic economic development plans, and identification of projects that implement related strategies, including key industry clusters, regional business incubators, the regional Opportunity Agenda, veterans' participation in the workforce, and engagement of local government in the Regional Council process.

The Regional Councils again supported the Downtown Revitalization Initiative (DRI), a community planning process where one community in each region receives assistance to identify and develop the key ingredients needed for successful downtown revitalization. Regional Councils solicited interest in the program and chose one community each from among the many applicants. The ten DRI areas selected in 2019 include: Baldwin in the Town of Hempstead, Fulton, Hornell, Niagara Falls, Peekskill, Potsdam, Schenectady, Seneca Falls, Staten Island, and Utica. A local planning committee in each DRI will develop a vision, articulate a plan, and identify projects and other implementation steps with the help of \$10 million per DRI.

Annual reports were submitted by the Regional Councils and in November each presented its progress and plans to implement the region's economic development strategies. Each also reported on the status of DRI plans in the region. Regional Councils continue to build upon regional strengths, focusing on key and emerging industries as they seek new businesses and support incubators that can generate marketable ideas for the next generation of products. Regional Councils are also partnering with educational institutions, employers, and service providers to identify and train prospective employees and match them to jobs that are available in the region.

2019 Annual REDC Competition

Our task was to evaluate all ten regions based on the competition criteria and Regional Council priorities as described in the 2019 REDC Guidebook. Criteria used to evaluate the Annual Reports included but was not limited to:

Performance

- Impact on job creation and retention
- Business growth and leverage of private sector investments
- Economic activity as a result of regional strategies

Progress

- Implementation of regional strategies
- Execution of strategies addressing emerging state and regional challenges and opportunities
- Advancement of prior round priority projects

Planning

- Ability to take the next steps in growing the regional economy
- Collaboration with local governments

Projects

- Identification of projects to advance state and regional priorities
- Identification of projects in the region that would revitalize downtowns

Participation

- Engagement of the public and other stakeholders in the Regional Council process
- Regional unity and support of the progress report

Awards

All ten regions competed for up to \$150 million in capital funds and \$75 million in Excelsior Tax Credits for projects identified by the Regional Councils as priorities in their regions. In addition, each region will receive \$10 million to implement projects identified through the Downtown Revitalization Initiative, and projects from all ten regions submitted through the CFA were eligible for over \$525 million in other state agency funds.

The Strategic Implementation Assessment Team has identified five regions that merit the designation as Top Performers and a share of \$100 million in ESD Capital Grants. Selection of the Top Performers continues to be a difficult challenge, as the regions are taking a variety of approaches to very different challenges and opportunities and are all making progress implementing their strategic plans. However, after careful consideration we selected as Top Performers the following regions: **Capital Region, Central NY, Long Island, Mohawk Valley, and Southern Tier.**

- The **Capital Region Regional Economic Development Council (CRREDC)** is taking a variety of actions to retain, build, and train a workforce that is prepared for jobs that match the region's focus on life sciences, manufacturing, and computer programming. The Talent strategy for the region continues to be a cradle-to-career approach to workforce development that connects job-seekers and employers with higher education institutions. For example, Hudson Valley Community College's new Haas Center for Advanced Manufacturing Skills and the Albany College of Pharmacology's new Center for Bio-Manufacturing Education and Training are contributing to the creation of training-to-industry pipeline and advancing both the Talent and Next Tech regional strategies. Recent data shows that jobs in the University R&D sector grew by over sixteen percent. Innovate 518, an Innovation Hot Spot, promotes the Lift-Off strategy and the key cluster of R&D to Commercialization by connecting startups with resources available in the Capital Region, including sourcing \$500,000 of funding in 2018. The Capital Region is one of 47 US metro areas that spent more than \$1 billion on R&D last year. Since its initial plan was adopted, placemaking has been the priority for the CRREDC as reflected in its "Metro" strategy. Projects are underway in the Downtown Revitalization Initiative (DRI) communities of Glens Falls, Hudson, and Albany and investments in the Saratoga Performing Arts Center

will benefit Saratoga Springs and nearby communities. Schenectady was chosen as the DRI community for 2019.

- The **Central New York Regional Economic Development Council (CNYREDC)** continues to adhere to winning strategies from its Upstate Revitalization Initiative plan, as well as its original strategic economic investment plan. The region continues to support entrepreneurs in the tech sector and agriculture through programs and incubators including Genius NY, the Grow-NY Food Innovation and Agriculture Technology Business Challenge, and Syracuse Center of Excellence for Environmental and Energy Systems. Over the past year, investments in SyracuseCoE have allowed collaborators to secure more than \$17 million in additional funding to support industry-university collaborations. Career exploration programs starting no later than middle school are being advocated to encourage youth to consider agriculture as well as other career paths. CNYREDC continues to support projects and programs that are enablers of prosperity, such as scholarships and job training for underserved youth provided by anti-poverty initiatives like the Alliance For Economic Inclusion and Say Yes Syracuse, and pre-apprenticeship programs in agriculture and film. The region, in partnership with the Mohawk Valley, has demonstrated significant progress towards its goal of becoming a global hub for unmanned systems. Syracuse University also established an unmanned system policy institute. Central NY is positioning itself as a logistics hub, particularly for agribusiness, with upgrades to ports, airport, and a new USDA export office. The DRI strategic investment plan was completed for the City of Auburn and Fulton was selected as the DRI community for 2019.
- The **Long Island Regional Economic Development Council (LIREDC)** has a diverse approach to workforce development, with strong academic partnerships that support its focus on the commercialization of discovery. An artificial intelligence (AI) cluster has emerged, and Stony Brook University's new AI Institute for Discovery and Innovation will become a regional HUB. Long Island's workforce grew by nearly 12,000 jobs in the past year, with the region investing in training workers to fill jobs in biotech industries. To help maintain the workforce and combat the outmigration of young workers, the LIREDC supports place-making and is encouraging mixed-use development near transportation hubs and the transformation of former big box stores/malls to mixed-use places. The LIREDC is supporting mixed-use and affordable housing with funds for improved sewers in the 2018 DRI community of Central Islip and other downtown areas. Potential revitalization projects in Baldwin in the Town of Hempstead will be identified in Round Four of the DRI. The LIREDC recognizes the need to address a range of job opportunities, such as agritourism and jobs associated with offshore wind power. A new work group will seek opportunities to develop a supply chain to support the construction, installation and operation of offshore wind projects, while other regional leaders will work with labor to prepare the workforce for wind industry-related careers.
- The **Mohawk Valley Regional Economic Development Council (MVREDC)** is encouraging placemaking investments and daycare centers in downtowns to attract and retain a young and growing workforce. Providing transportation alternatives for the

workforce is on the front burner, including efforts to bring jobs closer to where people live, provide a more walkable environment with pedestrian trails and bike paths, develop sites on bus routes, invest in Centro stations, and invest in downtown centers. More than 500 market rate and affordable housing units are planned or under construction in community centers. The 2019 DRI community of Utica also proposed a people-centric placemaking approach to leverage DRI investments. The region is taking a holistic approach to economic development and workforce development. For example, to develop a workforce for food systems MVREDC stressed creating a network of colleges serving rural areas to identify pathways to age-related jobs and working with middle schools using mobile classrooms. The MVREDC is relating STEM to agriculture, has the only PTECH agriculture program in the state, and is working with local schools to realign local curricula to prepare students for future jobs, including those in agriculture. To address a recurring concern over the lack of workers appropriate for open jobs, colleges are providing credit for apprenticeship programs and offering micro credentials that support middle-skills jobs in advanced manufacturing. In 2017 more than 100 advanced manufacturing jobs were added with wages 28% higher than the regional average wage.

- The **Southern Tier Regional Economic Development Council (STREDC)** is clearly committed to the strategies in its winning Upstate Revitalization Initiative plan, making large investments into high profile anchor projects in Binghamton, Johnson City and Endicott and using the CFA process to support jobs in manufacturing and agriculture, the region's downtowns, and drivers of innovation. \$1.5 billion in private funds have been leveraged for projects throughout the region for a total investment of over \$1.8 billion and the creation/retention of more than 25,000 jobs. The STREDC seeks to make greater Binghamton a destination for talent and has broken a long trend of work force decline with an increase in both the numbers of people in the labor force and the number employed in 2018. It continues to strengthen its entrepreneurial ecosystem through innovation hot spots and business incubators. The region has experienced great growth in attracting venture capital funding, and it continues to have positive job growth in key sectors such as advanced manufacturing, transportation equipment manufacturing, food processing, and healthcare. In the past year, construction began on the new Lake Erie College of Osteopathic Medicine in Elmira. STREDC is working to increase its market share of the food and agriculture industry by addressing workforce and growing season challenges. This year it joined with two other regions to launch Grow-NY, a food and agricultural business competition to advance tech and innovation, receiving nearly 200 applications for prizes for new businesses. Hornell was selected as the region's fourth round DRI community.

Five regions should receive a share of \$50 million in ESD Capital Grants to help attract and grow business in their regions. The following regions are designated as Regional Awardees: **Finger Lakes, Mid-Hudson, New York City, North Country, and Western NY.**

- The **Finger Lakes Regional Economic Development Council (FLREDC)** is maintaining its momentum with its clear focus on reducing poverty, growing jobs, increasing regional

wealth, and driving private sector investment. The region also established new priority areas based on its current strengths and opportunities, such as growing incumbent firms, proactive outreach to targeted clusters, development of a regional brand, focusing on immediate and long-term talent needs, and investment in the urban core. Two new key industries were identified - Healthcare & Life Sciences and Software & Internet Technology - and support continues for the key cluster of Optics/Photonics/Imaging through industry attraction and the \$10 million Luminare NY accelerator program. Investments from the Upstate Revitalization Initiative like AIM Photonics and ROC the Riverway are facilitating an ecosystem of economic development and public-private partnerships, and Eastman Business Park is gaining vibrancy as a place to work, live, learn, and play. Through the DRI, the FLREDC is supporting placemaking efforts outside of Rochester, such as in the DRI community of Seneca Falls. Efforts to attract and retain young people to the region have been successful, in part due to the attraction of vital, dense, and culture-and entertainment-rich urban areas. The challenges of poverty and environmental justice are being addressed through a comprehensive approach led by the Rochester-Monroe Anti-Poverty Initiative which engages institutions large and small to work together on multiple issues, including education, healthcare, transit, child care and more.

- The **Mid-Hudson Regional Economic Development Council (MHREDC)** is building on its success by encouraging existing businesses to grow creating new jobs and an environment that brings in new businesses to the region. Several incubation programs are contributing to the future pipeline of talent as evidenced through the growth of regional cluster jobs which support the region's broader strategy of WORK and PLAY. MHREDC has adjusted its LIVE initiative to include retaining and attracting residents to the region, which is complemented by efforts to strengthen the region's identity as a premier tourist destination. Efforts have focused on increasing visitor spending and stimulating growth across related industries (food/beverage, accommodations, arts and recreation). Peekskill's selection as a DRI community will allow the city to link existing community assets and increase offerings in tourism, the arts, media, and light manufacturing. Regional strategies have evolved to include support for the manufacture of local products like grape juice and cider, and the expansion of the film and television production industry. MHREDC has developed strategies to address long-term unemployed in the healthcare field, recruiting people to re-enter the workforce through basic skills training. MHREDC also identified childcare projects targeted around extended hours for the hospitality industry and is currently working with corporate park owners and other major employers to identify locations for childcare facilities convenient to multiple employers.
- The **New York City Regional Economic Development Council (NYCREDC)** is focused on long-term planning to retain young people and support the economic growth of underserved populations and all neighborhoods across New York City. Priority projects receiving NYCREDC support must indicate long-term economic sustainability and projections for economic growth in terms of job creation, investment, and community benefits. Unemployment is at an all-time low of 4.2%, but it does not account for people

who stopped looking for jobs or who are underemployed. Multiple efforts target inclusion of various special populations in the workforce, such as high-risk court-involved youth, veterans, underemployed women, and low-income girls and women. City-wide pre-K for all 4-year-olds and care for 3-year-olds in high-need school districts helps parents return to the workforce, but gaps remain that the NYCREDC recommends for further study. There has been an influx of pharmaceutical, healthcare, and bio-IT companies to the region, and NYCREDC supports both new projects in its key cluster of Life Sciences, as well as upgrades and expansion of previously supported life sciences projects like the BioLabs@NYU Langone incubator which provides startups with collaborative space, research equipment, and business support. Support is also provided for small and mid-size local manufacturers and artisans at the Greenpoint Manufacturing and Design Center where average salaries are \$51,000. To connect youth to tech jobs, the NYCREDC described an approach that would begin preparing students early in the education process, train teachers to overcome their own technology skill gaps, and expand use of community colleges.

- The **North Country Regional Economic Development Council (NCREDC)** identified several priorities for 2019, including building a regional identity, encouraging wise use of outdoor recreational assets, addressing the impacts of extreme weather on the tourism and agriculture industry, unlocking the economic potential of Fort Drum soldiers transitioning out of the Army, and seeking reliable cellular service. It is working successfully to implement a 2018 goal of hosting international sporting events, supported by investments in lodging and tourism facilities, such as the \$17 million Saranac Lake Resort, a children's museum in Potsdam, the region's 2019 DRI community. The NCREDC continues support for the Transportation Equipment cluster, working with Canadian and Norwegian industries that have invested in projects like a second Norsk Titanium facility that will open early in 2020. Fostering relationships with Canadian industries have bolstered job growth, exports, and diversified the types of manufacturing in the region. Agriculture is an important sector of the regional economy and is being supported by investment in high-tech year-round food production, such as expanded greenhouse space and robotic technology at Agbotics. The region's young adult population remained steady, but labor force numbers are dropped 3.6 percent from 2016-2017. To tackle that issue the NCREDC is taking multi-faceted approaches which include co-working facilities and business incubators to aid small businesses and attract entrepreneurs to the region, job training for low-income residents, new programs at regional colleges, and identification of solutions to childcare issues.
- The **Western NY Regional Economic Development Council (WNYREDC)** continues its focus on creating job opportunities and building the quality of life that will attract and retain young adults. With unemployment at the lowest since 1990, the region is faced with the challenge of ensuring employers have access to talent to fill job openings and grow businesses. Programs that showcase training in the region include the Alfred State College Burgard Advanced Manufacturing Program that prepares high school students for a career in advanced manufacturing, Gerard Place on Buffalo's East Side where students receive both vocational and life skills training, and Buffalo Manufacturing Works in the Northland

Corridor which has secured more than \$1 million in federal funding through global partnership models with NASA, MTC of the UK, NAMIC in Singapore, and others. REDC has made the East Side Corridor a priority to improve quality of life in Buffalo. WNYREDC has invested both CFA projects and Buffalo Billion funds in multiple projects to help provide housing, infrastructure, and assets to help build the community. Investments in smart growth have resulted in brownfield remediation, preservation of agricultural land and expansion of cropland; and protection of waterfront. WNYREDC is implementing a strategy to increase tourism and extend visitor stays, supporting tourism projects like the Aquarium of Niagara and the National Comedy Center in Jamestown. DRI funds for 2019 invested in the Niagara Fall's Bridge District will build on recent state investments in the aquarium and train station, as well as commitments to remove the parkway along the along the Niagara Gorge Corridor.

Conclusion

In each of the regions, the Assessment Team was impressed by the continued dedication of the Regional Council members and their selection of strategic and realistic projects. We were also impressed by the work group volunteers, and staff of the Regional Empire State Development offices who serve the Regional Councils. We continue to believe that the REDC process is a recipe for success, bringing together the key ingredients of economic development, academic advancement of new ideas and products, and development of a workforce across all age groups and socioeconomic strata. While we may only recommend five regions as top performers, we believe all of the regions are winners. We extend our thanks and our congratulations to all Region Council members for the outstanding work they are doing to strengthen New York's economy.

Western NY Regional Economic Development Council 2019 Annual Report Assessment

I. Performance

a. Impact on job creation and retention

Strengths

- From 2011 to 2018, the region added more than 17,700 jobs and \$5.6 billion in total wages.
- As of 2018, the regional unemployment rate was the lowest it has been since 1990.

Weaknesses

- None noted.

b. Business growth and leverage of private sector investments

Strengths

- Since 2011, CFA funding of \$243 million has leveraged \$945.3 million in other funding.

Weaknesses

- Despite the increase in the number of firms from 2011 to 2018 by 1,100, the number has decreased by 1.1 percent since 2018.

c. Economic activity as a result of regional strategies

Strengths

- Jamestown is becoming a southern anchor for tourism, using the draw of the emerging National Comedy Center, improvements from the Downtown Revitalization Initiative, and REDC investments like the 135-room Chautauqua Harbor Hotel that opened in September of 2018.
- Western NY local foundations and banks created a pooled fund (now totaling over \$8 million) to help support operations, programs, capacity building, and community infrastructure associated with projects and programs along the East Side commercial corridors.
- Buffalo Manufacturing Works (BMW) has secured more than \$1 million in federal funding through global partnership models with Auburn University, NASA, NIAR, MTC of the UK, and NAMIC in Singapore.

Weaknesses

- Regional exports slipped by 0.5 percent from 2011 to 2017, compared to a 9 percent gain statewide.

II. Progress

a. Implementation of regional strategies

Strengths

- WNYREDC has invested in multiple projects in the East Side Corridor to help provide housing, infrastructure, and vocational training. For example, Gerard Place's new education and

community center, and projects funded through the East Side Corridor Economic Development Fund,

- One regional strategy is to lengthen a visitor’s stay or to provide reasons for people to move into Western New York. WNYREDC has supported tourism assets like the Aquarium of Niagara, which opened its third new exhibit since 2018; the National Comedy Center; and improvements to the Niagara Gorge.

Weaknesses

- None noted.

b. Execution of strategies that address emerging state and regional challenges and opportunities

Strengths

- In addition to providing training, the Erie 2 – Chautauqua-Cattaraugus BOCES Educational Foundation will be partnering with Chautauqua Works to provide participants with assistance with transportation needs and childcare costs.

Weaknesses

- There is no regional strategy to increase access to public transportation in rural areas.

c. Advancement of prior round priority projects

Strengths

- Sixty-nine percent of all priority projects and 85 percent of all CFA projects are completed or on schedule. For example, Buffalo Manufacturing Works (BMW) has moved to its permanent home in the Northland Corridor.
- The Buffalo Promise Neighborhood Children’s Academy at Gerard Place opened in 2019 to serve 100 low-income children daily, building pre-literacy and social emotional skills to prepare them for kindergarten. It provides childcare while a parent takes advantage of job training and social services.
- Design is underway for the University of Buffalo’s Innovation Hub (incubator) to expand support for the growth of life science and technology start-ups by moving it from the lab and classroom to the market.

Weaknesses

- None noted.

III. Planning

a. Ability to take the next steps in growing the regional economy

Strengths

- Due to the low unemployment rate, the region is challenged with ensuring employers have access a labor pool with needed skill sets. The region is focused on creating a talent attraction and retention program. For example, the Burgard Advanced Manufacturing Program prepares high school students for a career in advanced manufacturing and is a pipeline for Northland Workforce Training Center.

- The WNYREDC reviewed child care needs and availability and developed strategies to address those needs, including replication of successful projects already funded through the Consolidated Funding Application (CFA) and the Buffalo Billions.

Weaknesses

- The young adult population dropped the past two years by about 3,000 individuals.

b. Collaboration with local governments

Strengths

- WNYREDC and staff conducted meetings and tours with local government officials to further understand community needs, collaborate on projects, connect municipal partners with state agency representatives, and strategize on ways to enhance business climates or foster community revitalization and overall further the WNYREDC's goals.

Weaknesses

- None noted.

IV. Projects

a. Identification of projects to advance state and regional priorities

Strengths

- To aid in the growth of the tourism economy, the WNYREDC supported 3 priority projects including improvements at the Buffalo Zoo.
- The WNYREDC supported 28 projects to advance its Environmental Justice Strategy and make the regional economy more inclusive. For example, the Bethlehem Steele Shoreline Enhancement project will open the shoreline for residents and clean up brownfields.
- The WNYREDC supported funding for the Center for Medical Innovation Technology to aid in the growth of the Life Sciences sector. It will use robotic assisted gait training to help patients improve their walking ability.
- One project was identified to advance childcare needs.

Weaknesses

- None noted.

b. Identification of projects in the region that would revitalize downtowns needs

Strengths

- The WNYREDC supported many proposed priority projects and other projects which they believe would help revitalize downtowns and support smart growth strategies. For example, they recommended funding for redevelopment of the historic Furniture Mart in Jamestown for mixed uses, complementing the city's Downtown Revitalization Initiative.
- To continue improvements in the East Side Corridor of Buffalo, the WNYREDC supported funding for Groundwork Market which will turn a vacant building into an urban farm and space for community food education and small local food-related businesses

Weakness

- None noted.

V. Participation

a. Engagement of the public and other stakeholders in the Regional Council process

Strengths

- There are multiple examples where business have helped start a fund or are working with the WNYREDC to help further this region.

Weaknesses

- There is little representation of people from the southern portion of the region in the work groups compared to other parts of the region.

b. Regional unity and support of the progress report

Strengths

- None noted.

Weaknesses

- There was 1 Proposed Priority Projects in Cattaraugus County and no priority project for Allegany County. The opposite was true in the prior CFA round.

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not-Awarded	Recusal
94805	Western New York	Arts	Arts ACFIP	Kavinoky Theatre Improvement	D'Youville College	62.22	20	82.22	\$145,000	Awarded	
92102	Western New York	Arts	Arts ACFIP	Facilities Improvement	Western New York Public Broadcasting Association	59.26	20	79.26	\$72,500	Awarded	
92426	Western New York	Arts	Arts ACFIP	Quick Center for the Arts - Theater Lighting	St. Bonaventure University	54.07	20	74.07	\$0	Not-Awarded	Michael Metzger
94240	Western New York	Arts	Arts AIA	The Civil Writes Project	Just Buffalo Literary Center	77.33	20	97.33	\$100,000	Awarded	
90080	Western New York	Arts	Arts AIA	Neighborhood Festival	Torn Space Theater	56.00	20	76.00	\$100,000	Awarded	
94384	Western New York	Arts	Arts AIA	Power Niagara	Artpark & Company, Inc.	54.22	20	74.22	\$100,000	Awarded	
91931	Western New York	Arts	Arts WIP MYC	Workforce Expansion	Buffalo Arts and Technology Center, Inc. dba Buffalo Center for Arts and Technology	64.00	20	84.00	\$21,150	Awarded	
91829	Western New York	Arts	Arts WIP MYC	Workforce Expansion	Ujima Company, Inc.	57.48	20	77.48	\$34,850	Awarded	
91514	Western New York	Arts	Arts WIP MYC	Workforce Expansion	Burchfield Penney Art Center	57.48	20	77.48	\$20,000	Awarded	Dr. Katherine S. Conway-Turner
92896	Western New York	Arts	Arts WIP MYC	Workforce Expansion	Explore Buffalo Inc.	60.00	15	75.00	\$31,500	Awarded	
94632	Western New York	Arts	Arts WIP MYC	REDC Workforce Application	CEPA Gallery	53.33	15	68.33	\$0	Not-Awarded	
94416	Western New York	Arts	Arts WIP MYC	Artistic Director	Western New York Book Arts Collaborative Inc	46.67	20	66.67	\$0	Not-Awarded	
90224	Western New York	Arts	Arts WIP MYC	Art Educator	Explore & More Children's Museum	52.59	10	62.59	\$0	Not-Awarded	
95044	Western New York	Arts	Arts WIP MYC	Administrative and Development Manager	Buffalo Arts Studio	33.78	15	48.78	\$0	Not-Awarded	
93189	Western New York	Arts	Arts WIP OYRS	Workforce Expansion	Buffalo String Works	73.33	20	93.33	\$19,100	Awarded	
90498	Western New York	Arts	Arts WIP OYRS	Workforce Expansion	Infinity Visual and Performing Arts Inc.	62.96	20	82.96	\$12,500	Awarded	
94640	Western New York	Arts	Arts WIP OYRS	Workforce Expansion	Buffalo Media Resources Inc.	53.33	20	73.33	\$12,500	Awarded	
94742	Western New York	Canals	Canals	Buffalo Maritime Center Replica of Gov Dewitt Clintons 1825 Erie Canal Packet Boat	Buffalo Maritime Center	73	20	93	\$120,000	Awarded	
91039	Western New York	Canals	Canals	Erie Canal Sweeney Trail Extension	City of North Tonawanda	67	20	87	\$100,000	Awarded	
92807	Western New York	DEC	DEC CSC C	Climate Smart Communities Certification Actions	City of Buffalo	72	20	92	\$80,000	Awarded	
90533	Western New York	DEC	DEC CSC C	Climate Smart Communities Certification Actions	Erie County	66	20	86	\$99,758	Awarded	
90537	Western New York	DEC	DEC CSC I	Food Waste Collection in Municipal Buildings	Erie County	67	15	82	\$580,473	Awarded	
91776	Western New York	DEC	DEC CSC I	Tannery Brook Culvert	Village of East Aurora	36	20	56	\$0	Not-Awarded	
93471	Western New York	DEC	DEC EPG	Town of Tonawanda Sewer Inflow and Infiltration Study	Town of Tonawanda	80	20	100	\$100,000	Awarded	
93794	Western New York	DEC	DEC EPG	Niagara Falls Water Board Sanitary Sewer Overflow Abatement Study	Niagara Falls Water Board	80	20	100	\$100,000	Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not-Awarded	Recusal
90108	Western New York	DEC	DEC EPG	City of Tonawanda Sewer Inflow and Infiltration Study	City of Tonawanda	75	20	95	\$100,000	Awarded	
90158	Western New York	DEC	DEC EPG	Town of Hume Wastewater Treatment Plant Disinfection Study	Town of Hume	75	20	95	\$30,000	Awarded	
92515	Western New York	DEC	DEC EPG	Town of Pomfret Wastewater Treatment Facility Nutrient Reduction Study	Town of Pomfret	75	20	95	\$30,000	Awarded	
90648	Western New York	DEC	DEC EPG	Village of Depew Sanitary Sewer Overflow Abatement Study Phase 6	Village of Depew	70	20	90	\$100,000	Awarded	
91997	Western New York	DEC	DEC EPG	Village of South Dayton Wastewater Treatment Plant Disinfection Study	Village of South Dayton	70	20	90	\$30,000	Awarded	
90315	Western New York	DEC	DEC EPG	City of Lockport Combined Sewer Overflow Abatement Study	City of Lockport	65	20	85	\$30,000	Awarded	
91616	Western New York	DEC	DEC EPG	Town of Lewiston Sewer Inflow and Infiltration Study	Town of Lewiston	70	10	80	\$30,000	Awarded	
92646	Western New York	DEC	DEC EPG	Village of Bolivar Sewer Inflow and Infiltration Study	Village of Bolivar	70	10	80	\$30,000	Awarded	
94768	Western New York	DEC	DEC EPG	Chautauqua County Orchard Terrace Sewer Inflow and Infiltration Study	Chautauqua County	65	10	75	\$30,000	Awarded	Michael Metzger
91709	Western New York	DEC	DEC EPG	Erie County Lackawanna Water Resource Recovery Facility Improvements Study	Erie County	52	20	72	\$50,000	Awarded	Dr. Rosa Gonzalez
91394	Western New York	DEC	DEC EPG	Village of Portville Sewer Inflow and Infiltration Study	Village of Portville	62	10	72	\$30,000	Awarded	
92722	Western New York	DEC	DEC EPG	City of Dunkirk Wastewater Treatment Plant and Collection System Study	City of Dunkirk	60	10	70	\$30,000	Awarded	Michael Metzger
92398	Western New York	DEC	DEC EPG	Town of Dunkirk Collection System Study	Town of Dunkirk	54	10	64	\$24,000	Awarded	
92602	Western New York	DEC	DEC EPG	Town of Sheridan Collection System Study	Town of Sheridan	54	10	64	\$24,000	Awarded	
90972	Western New York	DEC	DEC EPG	NewsteadAkron Sewer Expansion Study	Town of Newstead	46	10	56	\$0	Not-Awarded	
92496	Western New York	DEC	DEC EPG	Collection System Inflow & Infiltration Study	Village of Alfred	42	10	52	\$0	Not-Awarded	
92631	Western New York	DEC	DEC EPG	Collection System Inflow & Infiltration Study	Village of Allegany	42	10	52	\$0	Not-Awarded	
94452	Western New York	DEC	DEC EPG	Collection System Inflow Infiltration Study	Village of Akron	42	10	52	\$0	Not-Awarded	
90513	Western New York	DEC	DEC EPG	WWTP Planning Grant	Village of Gowanda	37	10	47	\$0	Not-Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not-Awarded	Recusal
90913	Western New York	DEC	DEC EPG	Sewer Study	Town of Cherry Creek	32	15	47	\$0	Not-Awarded	
90135	Western New York	DEC	DEC EPG	Inflow and Infiltration Study	Village of Cuba	32	10	42	\$0	Not-Awarded	
90770	Western New York	DEC	DEC EPG	Inflow and Infiltration Study	Village of Ellicottville	27	10	37	\$0	Not-Awarded	
92541	Western New York	DEC	DEC EPG	Collection System Inflow & Infiltration Study	Village of Brocton	27	10	37	\$0	Not-Awarded	
92612	Western New York	DEC	DEC EPG	Collection System Inflow & Infiltration Study	Village of Westfield	27	10	37	\$0	Not-Awarded	
92727	Western New York	DEC	DEC EPG	Collection System Study	Village of Fredonia	27	10	37	\$0	Not-Awarded	Michael Metzger
94372	Western New York	DEC	DEC EPG	Inflow and Infiltration Study	County of Chautauqua, Portland Pomfret Dunkirk Sewer District	27	10	37	\$0	Not-Awarded	Michael Metzger
92575	Western New York	DEC	DEC EPG	Sanitary Sewer Collection System Planning Study	Town of Portland	21	10	31	\$0	Not-Awarded	
94471	Western New York	DEC	DEC NPS	Erie County Seneca Bluffs Green Infrastructure Feasibility Study	Erie County	65	15	80	\$27,000	Awarded	
91892	Western New York	DEC	DEC NPS	Allegany County Black Creek Streambank Stabilization Study	Allegany County Soil and Water Conservation District	52	20	72	\$30,000	Awarded	
91893	Western New York	DEC	DEC NPS	Allegany County Van Campen Creek Streambank Stabilization Study	Allegany County Soil and Water Conservation District	52	20	72	\$30,000	Awarded	
94684	Western New York	DEC	DEC NPS	Allegany County Philips Creek Streambank Stabilization Study	Allegany County Soil and Water Conservation District	52	20	72	\$30,000	Awarded	
92420	Western New York	DEC	DEC NPS	Town of Evans Lake Erie Shoreline Stabilization Study	Town of Evans	45	20	65	\$30,000	Awarded	
95046	Western New York	DEC	DEC NPS	Town of Newstead Culvert Assessment Study	Town of Newstead	42	15	57	\$30,000	Awarded	
94910	Western New York	DEC	DEC NPS	Cryder Creek Culvert Assessment	Allegany County Soil and Water Conservation District	22	15	37	\$0	Not-Awarded	
94733	Western New York	DEC	DEC WQIP ACR	Gleason Hill Culvert Aquatic Connectivity Restoration	Allegany County Soil and Water Conservation District	58	10	68	\$68,486	Awarded	
94962	Western New York	DEC	DEC WQIP ACR	Crawford Creek Culvert Replacement	Allegany County Soil and Water Conservation District	33	10	43	\$0	Not-Awarded	
92021	Western New York	DEC	DEC WQIP MS4	Vac Truck	Village of East Aurora	32	10	42	\$0	Not-Awarded	
93083	Western New York	DEC	DEC WQIP NPS	Chautauqua County Road Ditch Stabilization Program	Chautauqua County Soil and Water Conservation District	80	10	90	\$48,200	Awarded	Michael Metzger
90953	Western New York	DEC	DEC WQIP Salt	Cattaraugus County Salt Storage	Cattaraugus County	80	10	90	\$230,000	Awarded	
89473	Western New York	DEC	DEC WQIP Salt	Town of Yorkshire Salt Storage	Town of Yorkshire	78	10	88	\$185,500	Awarded	
94005	Western New York	DEC	DEC WQIP Salt	Town of Independence Salt Storage	Allegany County Soil and Water Conservation District	78	10	88	\$80,000	Awarded	
93971	Western New York	DEC	DEC WQIP Salt	Town of Conewango Salt Storage	Town of Conewango	76	10	86	\$248,548	Awarded	
92139	Western New York	DEC	DEC WQIP Salt	Town of Chautauqua Village of Mayville Joint SandSalt Storage	Town of Chautauqua	36	10	46	\$0	Not-Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not-Awarded	Recusal
93422	Western New York	DEC	DEC WQIP WWT CSO/SSO	Town of Tonawanda Sanitary Sewer Overflow Abatement	Town of Tonawanda	76	20	96	\$5,000,000	Awarded	
93747	Western New York	DEC	DEC WQIP WWT CSO/SSO	Town of Cheektowaga Sanitary Sewer Overflow Abatement	Town of Cheektowaga	74	20	94	\$5,000,000	Awarded	
90112	Western New York	DEC	DEC WQIP WWT CSO/SSO	City of Tonawanda Sanitary Sewer Overflow Abatement	City of Tonawanda	74	20	94	\$1,710,000	Awarded	
92404	Western New York	DEC	DEC WQIP WWT CSO/SSO	Buffalo Sewer Authority Mill Race Combined Sewer Overflow Abatement	Buffalo Sewer Authority	72	20	92	\$3,485,250	Awarded	
90056	Western New York	DEC	DEC WQIP WWT CSO/SSO	Village of Lancaster Sanitary Sewer Overflow Abatement	Village of Lancaster	76	10	86	\$943,884	Awarded	
94113	Western New York	DEC	DEC WQIP WWT CSO/SSO	Buffalo Sewer Authority Smith Street Combined Sewer Overflow Abatement	Buffalo Sewer Authority	62	20	82	\$2,947,886	Awarded	
91518	Western New York	DEC	DEC WQIP WWT CSO/SSO	Buffalo Sewer Authority Broadway/Oak Street Combined Sewer Overflow Abatement	Buffalo Sewer Authority	62	20	82	\$2,625,000	Awarded	
92071	Western New York	DEC	DEC WQIP WWT CSO/SSO	Grand Island Lift Station 8 Forcemain Replacement	WWS Planning	64	15	79	\$0	Not-Awarded	
92336	Western New York	DEC	DEC WQIP WWT CSO/SSO	Williamsville 2019 CFA - WQIP Sewer Improvement Project	Village of Williamsville	64	10	74	\$0	Not-Awarded	
90823	Western New York	DEC	DEC WQIP WWT CSO/SSO	2019 Sanitary Sewer Improvement for Sanitary Sewer Abatement Project	Village of Kenmore	57	10	67	\$0	Not-Awarded	
90281	Western New York	DEC	DEC WQIP WWT DIS	Village of Middleport Wastewater Treatment Plant Disinfection	Village of Middleport	72	20	92	\$327,950	Awarded	
94091	Western New York	DEC	DEC WQIP WWT DIS	Limestone Wastewater Treatment Plant Disinfection	Town of Carrollton	72	20	92	\$191,830	Awarded	
90703	Western New York	DEC	DEC WQIP WWT DIS	Town of Caneadea Wastewater Treatment Plant Disinfection	Town of Caneadea	62	20	82	\$1,000,000	Awarded	
92084	Western New York	DEC	DEC WQIP WWT GEN	Southtowns AWTF Effluent Pumping Station and Disinfection	County of Erie Erie County Sewer District No 3	46	15	61	\$0	Not-Awarded	
90064	Western New York	DEC	DEC WQIP WWT GEN	WWTP Improvements	Village of Wellsville	27	20	47	\$0	Not-Awarded	
92830	Western New York	DEC	DEC WQIP WWT GEN	Newfane WQIP	Town of Newfane	31	15	46	\$0	Not-Awarded	
92345	Western New York	DEC	DEC WQIP WWT GEN	Allegheny River Pump Station and Force Main	City of Olean	24	10	34	\$0	Not-Awarded	
94658	Western New York	DEC	DEC WQIP WWT GEN	Franklinville Wastewater System Improvements	Village of Franklinville	22	10	32	\$0	Not-Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not-Awarded	Recusal
93121	Western New York	DEC	DEC WQIP WWT IOS	Yorkshire Corners Sewer District Improvements	Town of Yorkshire	52	10	62	\$0	Not-Awarded	
92388	Western New York	DOS	DOS BOA	Bethlehem Steel Shoreline Enhancement	Erie County Industrial Development Agency	68.5	20	88.5	\$122,825	Awarded	
93318	Western New York	DOS	DOS BOA	City of Dunkirk Brownfield Marketing Project	City of Dunkirk	66.5	20	86.5	\$135,000	Awarded	
90757	Western New York	DOS	DOS BOA	City of North Tonawanda BOA Implementation	City of North Tonawanda	49	20	69	\$0	Not-Awarded	
93455	Western New York	DOS	DOS LGE P	South Chautauqua Lake Multi-Municipal Water District	Town of North Harmony	60.3333	20	80.3333	\$45,000	Awarded	
93101	Western New York	DOS	DOS LWRP	Southern Genesee River Local Waterfront Revitalization Programs	Village of Wellsville	75	20	95	\$150,000	Awarded	
92331	Western New York	DOS	DOS LWRP	Regional Niagara River/Lake Erie Watershed Management Plan Phase 3	Erie County	72	20	92	\$501,000	Awarded	
91039	Western New York	DOS	DOS LWRP	Erie Canal Bike Path Extension	City of North Tonawanda	68	20	88	\$372,125	Awarded	
92162	Western New York	DOS	DOS LWRP	Lewiston Landing Waterfront Park improvements - Phase V	Village of Lewiston	71	15	86	\$345,000	Awarded	
90797	Western New York	DOS	DOS LWRP	Riverwalk Skate Park	City of Jamestown	69.5	15	84.5	\$0	Not-Awarded	
94607	Western New York	DOS	DOS LWRP	Restoring Aquatic Habitat in Chautauqua Lake- Ellery	Town of Ellery	61	20	81	\$0	Not-Awarded	
94608	Western New York	DOS	DOS LWRP	Restoring Aquatic Habitat in Chautauqua Lake- Celoron	Village of Celoron	61	20	81	\$0	Not-Awarded	
94609	Western New York	DOS	DOS LWRP	Restoring Aquatic Habitat in Chautauqua Lake- Lakewood	Village of Lakewood	61	20	81	\$0	Not-Awarded	
93086	Western New York	DOS	DOS LWRP	River Rock Connections	City of Buffalo	69	10	79	\$0	Not-Awarded	
92771	Western New York	DOS	DOS LWRP	Mobitracs	Chautauqua Lake Partnership	58.5	20	78.5	\$0	Not-Awarded	Michael Metzger
94104	Western New York	DOS	DOS LWRP	Restoring Aquatic Habitat in Chautauqua Lake- Busti	Town of Busti	56.5	20	76.5	\$0	Not-Awarded	
76637	Western New York	DOS	DOS LWRP	Hyde Park Lake Restoration	City of Niagara Falls	61	10	71	\$0	Not-Awarded	
92147	Western New York	DOS	DOS LWRP	Portage Inn Site Redevelopment	Village of Westfield - 2019 LWRP	56	15	71	\$0	Not-Awarded	
89839	Western New York	DOS	DOS LWRP	Borrello Waterfront Park Improvements	Village of Silver Creek	48.5	20	68.5	\$0	Not-Awarded	
90095	Western New York	DOS	DOS LWRP UCR	Town of Newfane Local Waterfront Revitalization Program Update	Town of Newfane	69	20	89	\$45,000	Awarded	
93057	Western New York	DOS	DOS LWRP UCR	Town of Hamburg Local Waterfront Revitalization Program Update	Town of Hamburg	71	15	86	\$48,750	Awarded	
93061	Western New York	EFC	EFC GIGP	Ralph C. Wilson, Jr. Centennial Park Green Infrastructure	Buffalo Niagara Waterkeeper	59	20	79	\$2,500,000	Awarded	

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90111	Western New York	EFC	EFC GIGP	Streetscape Green Infrastructure Enhancement	City of Lockport	45	15	60	\$1,500,000	Awarded	
90305	Western New York	EFC	EFC GIGP	Barcalo Manufacturing Plant Redevelopment	Barcalo Buffalo LLC	28	20	48	\$0	Not-Awarded	
92146	Western New York	EFC	EFC GIGP	Eggertsville II Remediation	Town of Amherst	27	20	47	\$0	Not-Awarded	
94565	Western New York	EFC	EFC GIGP	County Complex Green Infrastructure Retrofit Project	County of Chautauqua	22	20	42	\$0	Not-Awarded	
92430	Western New York	EFC	EFC GIGP	Big Sister Creek Constructed Wetland Project	Environment Planning	24	15	39	\$0	Not-Awarded	
90802	Western New York	EFC	EFC GIGP	Gowanda Green Infrastructure	Village of Gowanda	24	10	34	\$0	Not-Awarded	
92681	Western New York	EFC	EFC GIGP	Green Roof Grant	Amherst Portfolio Equities, LLC	23	10	33	\$0	Not-Awarded	
93463	Western New York	EFC	EFC GIGP	Woodlawn Beach Parking Lot	NYS Parks	21	10	31	\$0	Not-Awarded	
91022	Western New York	ESD	ESD Grants	Furniture Mart	Gebbie Foundation	76	20	96	\$1,346,000	Awarded	
90304	Western New York	ESD	ESD Grants	Groundwork Market Garden	Norge Development, LLC	76	20	96	\$619,000	Awarded	
93453	Western New York	ESD	ESD Grants	Grow Chautauqua	Empire State Brands	75	20	95	\$2,940,000	Awarded	
91292	Western New York	ESD	ESD Grants	Steuben 2020 Production and Capacity Growth Project	Steuben Foods, Inc	75	20	95	\$714,000	Awarded	
93379	Western New York	ESD	ESD Grants	Buffalo Film Works	Buffalo Film Works	75	20	95	\$600,000	Awarded	Dottie Gallagher, Thomas A. Kucharski
91831	Western New York	ESD	ESD Grants	Kleinhans Music Hall Campaign for A New Century	Kleinhans Music Hall Management, Inc	74	20	94	\$1,000,000	Awarded	
93912	Western New York	ESD	ESD Grants	The Buffalo History Museum Guest Amenities	The Buffalo History Museum	73	20	93	\$276,000	Awarded	
94407	Western New York	ESD	ESD Grants	Olean Community Theatre Development Project	Olean Community Theatre, Inc.	71	20	91	\$200,000	Awarded	
91713	Western New York	ESD	ESD Grants	Infrastructure and Accessibility Project	Zoological Society of Buffalo	71	20	91	\$199,000	Awarded	
89618	Western New York	ESD	ESD Grants	Sturgeon Point Marina Repair	Town of Evans	70	20	90	\$323,000	Awarded	
91563	Western New York	ESD	ESD Grants	Connected Autonomous Vehicle Enclosure (CAVE)	University at Buffalo	70	20	90	\$290,000	Awarded	Michael Metzger
94022	Western New York	ESD	ESD Grants	Center for Medical Innovation Technology	Daemen College	70	20	90	\$115,000	Awarded	
90053	Western New York	ESD	ESD Grants	Net Zero Energy Commercial and Manufacturing Facility	Buffalo and Erie County Industrial Land Development Corporation	65	10	75	\$0	Not-Awarded	
93801	Western New York	ESD	ESD Grants	Sewer District No 1 Extension 1 North	Town of Chautauqua	64	10	74	\$0	Not-Awarded	Michael Metzger
90510	Western New York	ESD	ESD Grants	Erie County Agribusiness Park	Erie County	60	10	70	\$0	Not-Awarded	
91565	Western New York	ESD	ESD Grants	Buffalo and Erie County Botanical Gardens Future Expansion	Buffalo and Erie County Botanical Garden Society, Inc	57	10	67	\$0	Not-Awarded	
93392	Western New York	ESD	ESD Grants	6700 Transit Road Redevelopment	Iskalo Development Corp	55	10	65	\$0	Not-Awarded	

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93945	Western New York	ESD	ESD Grants	255 Ship Canal BLCP	Uniland Development	52	10	62	\$0	Not-Awarded	
91622	Western New York	ESD	ESD Grants	University at Buffalo Lockwood CoLab (Collaborative Laboratory)	University at Buffalo	51	10	61	\$0	Not-Awarded	
91530	Western New York	ESD	ESD Grants	Renovation of Building 50 for University Police and Campus Operations	Research Foundation for SUNY Buffalo State	50	10	60	\$0	Not-Awarded	Dr. Katherine S. Conway-Turner, Michael Metzger
91572	Western New York	ESD	ESD Grants	Foster Hall Renovation Project	University at Buffalo	50	10	60	\$0	Not-Awarded	Michael Metzger
94087	Western New York	ESD	ESD Grants	Bridge Distict Mixed Use Development	City of Niagara Falls	49	10	59	\$0	Not-Awarded	
94473	Western New York	ESD	ESD Grants	Crossroads Development	Allegany County Industrial Development Agency	49	10	59	\$0	Not-Awarded	
92654	Western New York	ESD	ESD Grants	El Centro WNY Hispanic Heritage Cultural Institute	Hispanic Heritage Council	47	10	57	\$0	Not-Awarded	Dr. Rosa Gonzalez
91235	Western New York	ESD	ESD Grants	Fabrication shop	Rosecroft Property Maintenance LLC	44	10	54	\$0	Not-Awarded	
87841	Western New York	ESD	ESD Grants	291 Elm property expansion	Health Management Group	45	5	50	\$0	Not-Awarded	
92758	Western New York	ESD	ESD Grants	THRIVE	Brothers of Mercy	45	5	50	\$0	Not-Awarded	
92873	Western New York	ESD	ESD Grants	60 East Amherst	Horizon Village Inc.	45	5	50	\$0	Not-Awarded	
93111	Western New York	ESD	ESD Grants	Elmwood Health Center Expansion	People Inc.	45	5	50	\$0	Not-Awarded	
93188	Western New York	ESD	ESD Grants	1021 Broadway	Mental Health Advocates of Western New York	45	5	50	\$0	Not-Awarded	
94340	Western New York	ESD	ESD Grants	Brothers of Mercy Transformative Community	Brothers of Mercy Skilled Nursing and Rehabilitation Center	45	5	50	\$0	Not-Awarded	
93078	Western New York	ESD	ESD Grants	Niagara Falls Center For Tourism Public Funding	Niagara Falls Center For Tourism, LLC	33	5	38	\$0	Not-Awarded	Dr. Rosa Gonzalez
93344	Western New York	ESD	ESD MNY	Frank Lloyd Wright's Buffalo Marketing Initiative	Visit Buffalo Niagara	62	20	82	\$75,000	Awarded	Dottie Gallagher
92140	Western New York	ESD	ESD MNY	Golden Mummies Special Exhibit	Buffalo Society of Natural Sciences	58	20	78	\$75,000	Awarded	
91565	Western New York	ESD	ESD MNY	Buffalo and Erie County Botanical Gardens Expansion	Buffalo and Erie County Botanical Garden Society, Inc.	64	10	74	\$500,000	Awarded	
91574	Western New York	ESD	ESD MNY	Front Park Augmented Reality	Buffalo Olmsted Parks Conservancy, Inc.	58	15	73	\$146,171	Awarded	
94158	Western New York	ESD	ESD MNY	National Comedy Center Tourism Marketing Campaign	National Comedy Center	50	20	70	\$240,000	Awarded	Michael Metzger
93021	Western New York	ESD	ESD MNY	The Other Side of New York Tourism Marketing Initiative	Destination Niagara USA	55	15	70	\$175,000	Awarded	
90405	Western New York	ESD	ESD MNY	Tourism Marketing Campaign	Explore & More Children's Museum	60	10	70	\$150,000	Awarded	
86152	Western New York	ESD	ESD MNY	Borderland Music Arts Festival	Craftwork Entertainment Group	61	5	66	\$0	Not-Awarded	
91262	Western New York	ESD	ESD MNY	Rock Autism Music Festival	Sensu Music	44	20	64	\$0	Not-Awarded	
91664	Western New York	ESD	ESD MNY	Buffalo Zoo Marketing Campaign	Zoological Society of Buffalo	46	15	61	\$0	Not-Awarded	

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91678	Western New York	ESD	ESD MNY	Long Point Spa Retreat	Crandall Property Management LLC DBA	43	10	53	\$0	Not-Awarded	
90063	Western New York	ESD	ESD MNY	BPO and the 716 Film a John Paget production	Buffalo Philharmonic Orchestra	35	10	45	\$0	Not-Awarded	Dr. Rosa Gonzalez
93308	Western New York	ESD	ESD MNY	Cattaraugus County Tourism Strategic Marketing Plan	Cattaraugus County	34	10	44	\$0	Not-Awarded	
92629	Western New York	ESD	ESD SPFS	Revitalizing Gowanda	Gowanda Area Redevelopment Corporation (GARC)	77	20	97	\$78,000	Awarded	
90484	Western New York	ESD	ESD SPFS	Grand Island EcotourismAgritourism Market Analysis Study	Town of Grand Island	76	20	96	\$15,000	Awarded	
94052	Western New York	ESD	ESD SPFS	Western New York Industrial Real Estate Development Strategy	Invest Buffalo Niagara	74	20	94	\$100,000	Awarded	Dottie Gallagher, Thomas A. Kucharski
93323	Western New York	ESD	ESD SPFS	Cattaraugus County Economic Development Strategic Plan	Cattaraugus County	73	20	93	\$50,000	Awarded	
90079	Western New York	ESD	ESD SPFS	Chautauqua Athenaeum Hotel	Town of Chautauqua	68	20	88	\$0	Not-Awarded	Michael Metzger
91140	Western New York	ESD	ESD SPFS	Jamestown Community College Downtown Relocation Feasibility Study	City of Dunkirk	70	15	85	\$0	Not-Awarded	
91468	Western New York	ESD	ESD SPFS	Cascade Bridge Corridor Design and Study	Town of Ashford	69	15	84	\$0	Not-Awarded	
94130	Western New York	ESD	ESD SPFS	City of Buffalo Smart City Plan	City of Buffalo	68	15	83	\$0	Not-Awarded	
93210	Western New York	ESD	ESD SPFS	Comprehensive Water Distribution System Model	City of Olean	62	10	72	\$0	Not-Awarded	
94474	Western New York	ESD	ESD SPFS	Erie County Destination Master Plan	Erie County New York	61	10	71	\$0	Not-Awarded	
90510	Western New York	ESD	ESD SPFS	Erie County Agribusiness Park	Erie County	60	10	70	\$0	Not-Awarded	
92059	Western New York	ESD	ESD SPFS	Waterways Center Feasibility Study	Buffalo Niagara Watekeeper	60	10	70	\$0	Not-Awarded	
90375	Western New York	ESD	ESD SPFS	Niagara County Meat Processing Facility Feasibility Study	Niagara County	59	10	69	\$0	Not-Awarded	
94891	Western New York	ESD	ESD SPFS	TOP Gateway Village	TOP Enterprises Inc	45	5	50	\$0	Not-Awarded	
93126	Western New York	HCR	HCR CDBG PF	Town of Allegany Handicapped Accessibility Improvements	Town of Allegany	69	20	89	\$287,000	Awarded	
90064	Western New York	HCR	HCR CDBG PI	Village of Wellsville Wastewater Treatment Plant Improvements	Village of Wellsville	70	20	90	\$1,000,000	Awarded	
93527	Western New York	HCR	HCR CDBG PI	Town of Ripley Main Street Sewer Replacement	Town of Ripley	57	20	77	\$748,736	Awarded	
91314	Western New York	HCR	HCR CDBG PI	Wastewater Collection & Treatment System Improvements 2019	Village of Canaseraga	32	20	52	\$0	Not-Awarded	
91689	Western New York	HCR	HCR CDBGCP	Village of Portville Water System and Wastewater Treatment Plant Study	Village of Portville	55	20	75	\$50,000	Awarded	

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90913	Western New York	HCR	HCR CDBGCP	Town of Cherry Creek Sewer Study	Town of Cherry Creek	55	15	70	\$30,000	Awarded	
90851	Western New York	HCR	HCR CDBGCP	Wastewater Treatment Facility and Water System Evaluation	Village of Cuba	45	20	65	\$0	Not-Awarded	
90755	Western New York	HCR	HCR CDBGME	City of North Tonawanda Microenterprise Grant Program	City of North Tonawanda	60	20	80	\$200,000	Awarded	
89490	Western New York	HCR	HCR CDBGME	Niagara County Microenterprise Grant Fund	Niagara County	56	20	76	\$200,000	Awarded	
91369	Western New York	HCR	HCR CDBGME	Allegany County Microenterprise Assistance Program	Allegany County	56	20	76	\$200,000	Awarded	
89657	Western New York	HCR	HCR NYMS	Canaseraga Four Corners NYMS Program	Town of Burns	58	20	78	\$308,000	Awarded	
93781	Western New York	HCR	HCR NYMS	UDCDA's 2019 Main Street Project	University District Community Development Association, Inc.	60	15	75	\$326,196	Awarded	
92391	Western New York	HCR	HCR NYMS	Upper Niagara Street Phase II Black Rock	BRRAlliance, Inc.	60	10	70	\$0	Not-Awarded	
92415	Western New York	HCR	HCR NYMS	The Monroe Building	Broadway Fillmore Neighborhood Housing Services, Inc.	52	15	67	\$0	Not-Awarded	
91699	Western New York	HCR	HCR NYMS	Former Marine Midland Bank Project	Jamestown Renaissance Corporation	48	15	63	\$0	Not-Awarded	
91040	Western New York	HCR	HCR NYMS	Oliver Street Downtown Anchor	Lumber City Development Corporation	52	10	62	\$0	Not-Awarded	
92317	Western New York	HCR	HCR NYMS	City of Lockport DRI Supplemental NYMS Program	Greater Lockport Development Corporation	50	10	60	\$0	Not-Awarded	
89599	Western New York	HCR	HCR NYMS	City of Tonawanda NYMS Program	City of Tonawanda	44	15	59	\$0	Not-Awarded	
91125	Western New York	HCR	HCR NYMS	Central Avenue Facade Improvements - Dunkirk	City of Dunkirk	36	15	51	\$0	Not-Awarded	Michael Metzger
91884	Western New York	HCR	HCR NYMS	Village of Westfield Main Street	Chautauqua Home Rehabilitation and Improvement Corporation	36	15	51	\$0	Not-Awarded	
90628	Western New York	HCR	HCR NYMS	Broadway Pratt Gateway Neighborhood Alliance - NY Main Street Project	True Community Development Corporation	40	10	50	\$0	Not-Awarded	
92913	Western New York	HCR	HCR NYMS	Fredonia Main Street Facade and Building Improvements Project	Village of Fredonia	28	20	48	\$0	Not-Awarded	Michael Metzger
94432	Western New York	NYSERDA	NYSERDA CICC	Cascades Greenpac Mill Efficiency Project	Cascades Greenpac Mill	54	20	74	\$2,650,000	Awarded	
94133	Western New York	NYSERDA	NYSERDA CICC	Cascades Niagara Falls Biogas Project	Cascades Containerboard Packaging Niagara Falls	38	20	58	\$0	Not-Awarded	
90811	Western New York	NYSERDA	NYSERDA NZEED	Buffalo Harbor State Park Gateway Center	New York State Parks Recreation and Historic Preservation	69	20	89	\$1,000,000	Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not-Awarded	Recusal
91563	Western New York	NYSERDA	NYSERDA NZEED	Connected Autonomous Vehicle Enclosure (CAVE)	University at Buffalo	56	20	76	\$500,000	Awarded	Michael Metzger
91572	Western New York	NYSERDA	NYSERDA NZEED	Foster Hall Renovation Project	University at Buffalo	38	10	48	\$0	Not-Awarded	Michael Metzger
90587	Western New York	Parks	OPRHP HAS A	College Lodge Forest	Western New York Land Conservancy, Inc.	53	20	73	\$149,355	Awarded	Michael Metzger
93088	Western New York	Parks	OPRHP HAS A	Fosdick Field 2019	City Honors/Fosdick-Masten Park Foundation	45.5	10	55.5	\$0	Not-Awarded	
91138	Western New York	Parks	OPRHP HAS D	Wright Park Phase II	City of Dunkirk	48.75	15	63.75	\$0	Not-Awarded	
91713	Western New York	Parks	OPRHP HAS D	Infrastructure and Accessibility Project	Zoological Society of Buffalo	37	20	57	\$0	Not-Awarded	
90588	Western New York	Parks	OPRHP HAS D	Restoration of Historic and WPA Structures in Ellicott Creek Park	County of Erie	44.75	10	54.75	\$0	Not-Awarded	
90394	Western New York	Parks	OPRHP HP D	The King Urban Life Center Restoration	The King Urban Life Center	53.75	10	63.75	\$500,000	Awarded	
91831	Western New York	Parks	OPRHP HP D	KLEINHANS MUSIC HALL Campaign for A New Century	Kleinhans Music Hall Management Inc	42.75	20	62.75	\$0	Not-Awarded	
91713	Western New York	Parks	OPRHP HP D	Infrastructure and Accessibility Project	Zoological Society of Buffalo	37.75	20	57.75	\$0	Not-Awarded	
91723	Western New York	Parks	OPRHP HP D	Quirk House Project	Preservation Buffalo Niagara	36.25	10	46.25	\$0	Not-Awarded	
93682	Western New York	Parks	OPRHP HP D	NACC Grand Theater Restoration	Niagara Arts and Cultural Center	34.25	10	44.25	\$0	Not-Awarded	
91355	Western New York	Parks	OPRHP HP P	Niagara County Historic Court House and Clerk Building Conditions Study	Niagara County	38.5	10	48.5	\$0	Not-Awarded	
90587	Western New York	Parks	OPRHP PKS A	College Lodge Forest 2019	Western New York Land Conservancy	58.5	20	78.5	\$0	Not-Awarded	Michael Metzger
93088	Western New York	Parks	OPRHP PKS A	Fosdick Field 2019	City Honors/Fosdick-Masten Park Foundation	51.945	10	61.945	\$0	Not-Awarded	
89683	Western New York	Parks	OPRHP PKS D	Northwoods Trail Project	Town of Clarence	58.75	15	73.75	\$277,500	Awarded	
92969	Western New York	Parks	OPRHP PKS D	Hamburg Village Swim Center Rehabilitation	Village of Hamburg	59.375	10	69.375	\$600,000	Awarded	
91138	Western New York	Parks	OPRHP PKS D	Wright Park Phase II	City of Dunkirk	54.275	15	69.275	\$298,318	Awarded	
91713	Western New York	Parks	OPRHP PKS D	Infrastructure and Accessibility Project	Zoological Society of Buffalo	48.75	20	68.75	\$0	Not-Awarded	
80160	Western New York	Parks	OPRHP PKS D	Beech Avenue Park Improvements	City of Niagara Falls	50.31	15	65.31	\$0	Not-Awarded	
93159	Western New York	Parks	OPRHP PKS D	North Collins 2019 CFA NYS Parks Marion J Fricano Park Playground Project	Town of North Collins	44.5	20	64.5	\$0	Not-Awarded	
93265	Western New York	Parks	OPRHP PKS D	Almond Village Park	AACSA	42.375	20	62.375	\$0	Not-Awarded	
89692	Western New York	Parks	OPRHP PKS D	Evans 2019 CFA - NYS Parks South Creek Pool Phase Two: Pool House Project	Town of Evans	51.5	10	61.5	\$0	Not-Awarded	

CFA #	Region	Agency	Program	Project Name	Business Name	Agency Score	REDC Score	Total Score	Award	Awarded / Not-Awarded	Recusal
89991	Western New York	Parks	OPRHP PKS D	Caneadea Park Improvements	Town of Caneadea	45.75	15	60.75	\$0	Not-Awarded	
89839	Western New York	Parks	OPRHP PKS D	Borrello Waterfront Park Improvements	Village of Silver Creek	40.5	20	60.5	\$0	Not-Awarded	
91831	Western New York	Parks	OPRHP PKS D	KLEINHANS MUSIC HALL Campaign for A New Century	Kleinhans Music Hall Management Inc	39.25	20	59.25	\$0	Not-Awarded	
90588	Western New York	Parks	OPRHP PKS D	Restoration of Historic and WPA Structures in Ellicott Creek Park	County of Erie	47.75	10	57.75	\$0	Not-Awarded	
91600	Western New York	Parks	OPRHP PKS D	Skate Park	Town and Village of Ellicottville	42.25	15	57.25	\$0	Not-Awarded	
90394	Western New York	Parks	OPRHP PKS D	KULC Restoration 2019	The King Urban Life Center	46	10	56	\$0	Not-Awarded	
89982	Western New York	Parks	OPRHP PKS D	Brocton Arch Park	Village of Brocton	42.25	10	52.25	\$0	Not-Awarded	
92334	Western New York	Parks	OPRHP PKS D	Williamsville 2019 CFA NYS Parks Lehigh Valley Restoration Project	Village of Williamsville	38.665	10	48.665	\$0	Not-Awarded	
92471	Western New York	Parks	OPRHP PKS P	Amherst Central Park Plan	Town of Amherst	57.895	15	72.895	\$75,000	Awarded	
94124	Western New York	Parks	OPRHP PKS P	North Tonawanda Botanical Gardens Site Plan and Shoreline Restoration Project	City of North Tonawanda	48.56	15	63.56	\$0	Not-Awarded	
87707	Western New York	Parks	OPRHP RTP MS	Snowmobile Trail Groomer Purchase	Shawnee Sno-Chiefs, Inc.	45.75	15	60.75	\$196,220	Awarded	
89532	Western New York	Parks	OPRHP RTP MS	ETB Groomer Equipment	Eden Trail Blazers Snowmobile Club Inc	35	15	50	\$0	Not-Awarded	
92064	Western New York	Parks	OPRHP RTP NMD	Creating Sustainable Community Trails along Cayuga Creek	Buffalo Niagara Waterkeeper	38.25	15	53.25	\$0	Not-Awarded	
92393	Western New York	Parks	OPRHP RTP NMS	Implementing Trail Upgrades at Moss Lake Preserve 2019	The Nature Conservancy	28	20	48	\$0	Not-Awarded	

2019 Program Legend

Agency	Abbreviation	Program Name
Arts	Arts ACPIP	Arts & Cultural Facilities Improvement Program - Mid-Size Capital Project Fund
Arts	Arts AIA	Arts and Cultural Initiatives - Arts Impact Awards
Arts	Arts WFP MYC	Arts and Cultural Initiatives - Workforce Programs Multi-Year Contracts
Arts	Arts WFP OYRS	Arts and Cultural Initiatives - Workforce Programs One Year Renewal Support
Arts	Arts WIP MYC	Arts and Cultural Initiatives - Workforce Investment Program Multi-Year Contracts
Arts	Arts WIP OYRS	Arts and Cultural Initiatives - Workforce Investment Program One Year Renewal Support
Canals	Canals	Canalway Grant Program
DEC	DEC CSC C	Climate Smart Communities Program - Certification
DEC	DEC CSC I	Climate Smart Communities Program - Implementation
DEC	DEC EPG	Engineering Planning Grant
DEC	DEC NPS	Non-Agricultural Nonpoint Source Planning Grant Program
DEC	DEC WQIP ACR	Water Quality Improvement Project - Aquatic Connectivity Restoration
DEC	DEC WQIP MS4	Water Quality Improvement Project - Municipal Separate Storm Sewer Systems
DEC	DEC WQIP NPS	Water Quality Improvement Program - Non-agricultural Nonpoint Source Abatement and Control
DEC	DEC WQIP Salt	Water Quality Improvement Program - Salt Storage
DEC	DEC WQIP SWP	Water Quality Improvement Program - Land Acquisition for Source Water Protection
DEC	DEC WQIP WWT CSO/SSO	Water Quality Improvement Program - Wastewater Treatment Improvement Combined Sewer Overflow/Sanitary Sewer Overflow
DEC	DEC WQIP WWT DIS	Water Quality Improvement Program - Wastewater Treatment Improvement Disinfection
DEC	DEC WQIP WWT GEN	Water Quality Improvement Program - Wastewater Treatment Improvement General Wastewater Improvements, secondary priority
DEC	DEC WQIP WWT IOS	Water Quality Improvement Program - Wastewater Treatment Improvement Inadequate On-Site Septic Systems
DEC	DEC WQIP WWT NIT	Water Quality Improvement Program - Wastewater Treatment Improvement Nitrogen Abatement Projects for Shellfishing Waters
DEC	DEC WQIP WWT WAT	Water Quality Improvement Program - Wastewater Treatment Improvement Watershed Plan Implementation
DOS	DOS BOA	Brownfield Opportunity Area Program
DOS	DOS LGE	Local Government Efficiency Program
DOS	DOS LGE P	Local Government Efficiency Program - Planning
DOS	DOS LWRP	Local Waterfront Revitalization Program
DOS	DOS LWRP UCR	Local Waterfront Revitalization Program - Updating LWRP to Address Climate Change and Resiliency
EFC	EFC GIGP	Green Innovation Grant Program
ESD	ESD Grants	Empire State Development Grant Program
ESD	ESD MNY	Market New York
ESD	ESD SPFS	Strategic Planning and Feasibility Studies
HCR	HCR CDBG PF	Community Development Block Grant - Public Facilities
HCR	HCR CDBG PI	Community Development Block Grant - Public Infrastructure
HCR	HCR CDBGCP	Community Development Block Grant - Community Planning
HCR	HCR CDBGME	Community Development Block Grant - Microenterprise
HCR	HCR NYMS	New York Main Street
NYSERDA	NYSERDA CICC	Commercial and Industrial Carbon Challenge
NYSERDA	NYSERDA NZEED	Net Zero Energy for Economic Development
OPRHP	OPRHP HAS A	Heritage Area Systems (Acquisition)
OPRHP	OPRHP HAS D	Heritage Area Systems (Development)
OPRHP	OPRHP HAS P	Heritage Area Systems (Planning)
OPRHP	OPRHP HP A	Historic Property (Acquisition)
OPRHP	OPRHP HP D	Historic Property (Development)
OPRHP	OPRHP HP P	Historic Property (Planning)
OPRHP	OPRHP PKS A	Parks (Acquisition)
OPRHP	OPRHP PKS D	Parks (Development)
OPRHP	OPRHP PKS P	Parks (Planning)
OPRHP	OPRHP RTP D	Parks - Recreational Trails Program Diverse
OPRHP	OPRHP RTP MS	Parks - Recreational Trails Program Motorized Single Use
OPRHP	OPRHP RTP NM	Parks - Recreational Trails Program Non-Motorized
OPRHP	OPRHP RTP NMD	Parks - Recreational Trails Program Non-Motorized Diverse
OPRHP	OPRHP RTP NMS	Parks - Recreational Trails Program Non-Motorized Single Use