

**FINAL ADOPTED: 05/31/2024**

**MHREDC Hybrid Public Meeting  
Friday, May 19, 2023**

**Introductory Information:**

Date and Time Meeting Commenced:

Friday, May 19, 2023 – Public Session: 1:05pm

Location:

- In-Person: The Culinary Institute of America, 1946 Campus Dr, Hyde Park, NY 12538
- Virtual via Zoom

Council Members Present: Thomas Scaglione; Dr. Marsha Gordon, Dr. Kristine Young, Adam Bosch, Thomas Carey, Aleida Frederico, Susan Gerry, Maureen Halahan, Sabrina HoSang Jordan, Joseph Kenner, Jacqueline Leventoff, Matt Rand, Al Samuels, Ned Sullivan, James Taylor, Jr.

Council Members Substitutes: Kathleen Abels (Rep. Odell); Mario Caruso (Rep. Spano); Ronald Hicks (Rep. O’Neil); Rachel Kashimer (Rep. O’Neil); Joshua Stratton-Rayner (Rep. Metzger)

State Agency/Local Government/ESD Staff: MoA Didi Barrett; Lydia Biskup (MoS Rolison); Donna Verteramo (MoS Hinchey); Ashley McCloskey (ESD); Rachel Adler (DOL); Johny Nelson (DOL).

Time Adjourned: 2:07pm

**Welcome and Remarks:**

Call to Order:

Preamble requesting disclosure of any conflicts of interest read.

Conflicts noted: (Please List)

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Recusals noted: (Please List)

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No conflicts noted.

The record of recusals was noted and acknowledged at the meeting.

Dr. Marsha Gordon welcomed all to the meeting and requested a round table for introductions.

Thomas Scaglione began the agenda with FY 2023 – 2024 NYS Budget Highlights:

- Film Tax Credit
- 6M Innovation Matching Grants Program
- Linked Deposit Program
- \$50 M Restore NY
- \$400K Small Business Entrepreneurs Grant Program
- Museum Study
- Various Spending Adds

Mr. Scaglione proceeded with the next agenda item: MHREDC Strategy Overview & REDC Round XII Recap.

Mr. Scaglione highlighted the Mid-Hudson Region and its seven counties: Dutchess, Orange, Putnam, Rockland, Sullivan, Ulster, Westchester.

Mr. Scaglione proceeded with explaining the MHREDC Vision: The MHREDC imagines a future that includes dynamic community centers featuring businesses in thriving industry sectors, residents from all walks of life benefitting from quality employment, and countless tourist attractions that make the Mid-Hudson a unique destination and place to live.

Mr. Scaglione then explained the MHREDC Strategy and how it aligns with the State Economic Development priorities. In describing the four state priorities, Mr. Scaglione mention that the state has identified these four priorities when it comes to economic development: Placemaking, Workforce Development, Tradeable Sectors, and Innovation.

- **Placemaking** – In order to attract a talented workforce and grow business, our built environment must emphasize creating accessible job centers, sustainable infrastructure, and vibrant, livable communities.
- **Workforce** – People drive the economy. Targeted job training and education ensure that jobs in high-paying, in-demand, tradeable sectors are filled in an equitable way.
- **Innovation** – New York State is investing in industries that increase export-based employment opportunities – creating greater output and higher-paying jobs.
- **Tradeable Sectors** – Our investment focus on creating jobs of the future sparks entrepreneurship and the birth of new businesses. The strategy creates synergies between research and commercialization to achieve economic growth.

In regard to the Council's strategy, Mr. Scaglione stated that The Council developed a LIVE, WORK, PLAY strategy.

With the LIVE initiative, the Council seeks to continue to revitalize the region's community centers through placemaking, smart growth, transit-oriented development, downtown revitalization, and infrastructure improvements.

With the WORK initiative, the Council seeks to attract and retain investment in the region's mature and emerging clusters including life sciences, advanced manufacturing, information technology, distribution, financial and professional services, and film & television production.

The PLAY initiative positions the region as a premier tourist destination and enhances quality of life for those who live and work in the region.

Mr. Scaglione gave a recap of Round XII of the Consolidated Funding Application. He stated \$150 million in ESD Grant Funds was made available on a rolling basis, meaning applicants were able to apply throughout the year, for capital-based economic development projects intended to create or retain jobs, prevent, reduce or eliminate unemployment and underemployment, and/or increase business or economic activity in a community or Region. Emphasis was placed on project readiness and how closely the projects aligned with the regional strategy.

Mr. Scaglione proceeded with Round 12 updates by showing that for Round 12 which launched in May 2022, 86 awards have been awarded across all agencies totaling \$65,675,705 and that 21 ESD Capital Grant Awards totaling \$15,229,643 were awarded.

Mr. Scaglione proceeded to highlight three Round 12 projects:

**Haverstraw Community Chair Factory**, located in the Village of Haverstraw, Rockland County, was awarded a \$1M ESD Capital Grant to embark on stabilizing the Hudson River shoreline and the creation of a waterfront promenade and pedestrian walkway. The development team for the project is proposing a mixed-use, mixed-income, walkable development of approximately 600,000 square feet including 434 units, approximately 40% of which will be mixed-income affordable housing, 10,800 square feet of event and museum space, 14,500 square feet of retail space, and 70,200 square feet of hotel space.

**WMCHHealth Cellular Tissue Engineering Laboratory** – Westchester Medical Center houses a 7,800sq ft cGMP Cellular and Tissue Engineering Laboratory (CTEL) which is a state-of-the-art cell manufacturing and processing facility in the Town of Mount Pleasant, Westchester County. It is the only one in the Hudson valley and one of a dozen in the U.S.

Westchester County Health Care Corporation was awarded \$700,000 from the ESD Capital Grant Fund for Phase II of this project for new high-tech equipment and the construction of an Experimental Cell Therapy Facility (ECTF), leveraging advancements in clinical grade gene transfer technologies, enhanced quality assurance/quality control and advanced analytics.

**Milk Factory** – The Milk Factory is an adaptive reuse of the iconic Borden Milk Condensery located in the Village of Walden, Orange County. This project was awarded \$1.5M from ESD Capital Grant Fund to create a modern self-sustaining small village including a winery/distillery, and boutique hotel that will feature 28 hotel rooms, 15 extended stay suites, restaurant, a gym, spa, and retail shops, for the close-knit local upstate New York community as well as travelers to the area.

Mr. Scaglione introduced Ashley McCloskey, VP, Regional Economic Dev. Councils.

Ms. McCloskey explained that the Regional Economic Development Councils (REDCs) support the state's innovative approach that empowers regional stakeholders to establish pathways to prosperity, mapped out in regional strategic plans.

Ms. McCloskey mentioned the REDC will be reviewing and updating the regional strategic plan in a challenges competition.

Ms. McCloskey proceeded with Round XIII information: \$150 million in Regional Council capital funding to be available on a rolling basis.

Ms. McCloskey described the launch of two new sub-programs using ESD capital grant funds: Craft Beverage Micro Grant Program and the Not-for-Profit Capital Grant Program.

Ms. McCloskey displayed the timeline for the CFA: May 15 – CFA opens, July 28 – CFA Closes 4pm sharp, Late fall 2023 – Award announcements

Ms. McCloskey also spoke about the Downtown Revitalization Initiative and New York Forward: \$100 million for another fund for each program, REDC tasked with community selections for both programs, members to serve on Local Planning Committees.

Ms. McCloskey concluded by discussing the Annual Ethics Training for REDCs.

Mr. Scaglione began to discuss other initiatives and started with the Mid-Hudson Momentum Fund:

- \$150M has been allocated to support investments in infrastructure, transit-oriented development (TOD), and mixed-use housing projects throughout the Mid-Hudson Region.
- \$75 million for mixed-use housing/TOD projects
- \$75 million for infrastructure projects

- Min award of \$2.5M
- Max award of \$10M

Mr. Scaglione introduced Neel Nayak, International Trade Manager, Global NY.

Mr. Nayak described Global NY’s mission which is to promote competitiveness and foster economic activity by helping New York State small businesses export their products and services globally. He explained three programs: Export Marketing Assistance Services (EMAS), State Trade Expansion Program (STEP), and Global NY Grant Fund Program.

Mr. Scaglione then introduced Amber Rangel (pron. Ran’Xel), VP/Director of Workforce Development, ESD, to provide an overview of the Office of Strategic Workforce Development.

Ms. Rangel explained the key priorities of OSWD: Industry-driven workforce development, strategic focus on “good jobs” in the state’s high-growth sectors, expand opportunities for historically marginalized communities, and to improve data collections and impact tracking across funded programs.

Ms. Rangel discussed the Workforce Development Capital Grant Program: \$35 million for purchase/installation of machinery/equipment, renovations of existing buildings, acquisitions of land or buildings, etc.

Ms. Rangel also discussed the Pay for Performance program (\$115 million) that can be for training programs offering industry-recognized credentials and certificates, etc.

Mr. Scaglione introduced Johny Nelson, Labor Market Analyst, DOL, to give an update on the Mid-Hudson Labor Market.

Mr. Nelson gave the below Labor Market Profile for the Hudson Valley Region:

| Category                                   | Apr 2023 | Mar 2023 | Apr 2022 | Net Month | % Month | Net Year | % Year |
|--|----------|----------|----------|-----------|---------|----------|--------|
| Total Nonfarm                              | 950,800  | 941,000  | 937,400  | 9,800     | 1.0%    | 13,400   | 1.4%   |
| Total Private                              | 798,000  | 788,800  | 786,100  | 9,200     | 1.2%    | 11,900   | 1.5%   |
| Goods producing                            | 101,500  | 101,100  | 99,900   | 400       | 0.4%    | 1,600    | 1.6%   |
| Natural Resources, Mining and Construction | 59,700   | 58,900   | 57,400   | 800       | 1.4%    | 2,300    | 4.0%   |
| Manufacturing                              | 41,800   | 42,200   | 42,500   | -400      | -0.9%   | -700     | -1.6%  |
| Service-Providing                          | 849,300  | 839,900  | 837,500  | 9,400     | 1.1%    | 11,800   | 1.4%   |
| Private Service Providing                  | 696,500  | 687,700  | 686,200  | 8,800     | 1.3%    | 10,300   | 1.5%   |
| Trade, Transportation, and Utilities       | 171,700  | 171,400  | 172,500  | 300       | 0.2%    | -800     | -0.5%  |
| Information                                | 12,600   | 12,600   | 13,400   | 0         | 0.0%    | -800     | -6.0%  |
| Financial Activities                       | 44,800   | 44,900   | 45,000   | -100      | -0.2%   | -200     | -0.4%  |
| Professional and Business Services         | 115,600  | 113,500  | 116,600  | 2,100     | 1.9%    | -1,000   | -0.9%  |

|                                 |         |         |         |       |      |       |      |
|---------------------------------|---------|---------|---------|-------|------|-------|------|
| Educational and Health Services | 218,500 | 218,500 | 212,800 | 0     | 0.0% | 5,700 | 2.7% |
| Leisure and Hospitality         | 91,400  | 85,900  | 84,800  | 5,500 | 6.4% | 6,600 | 7.8% |
| Other Services                  | 41,900  | 40,900  | 41,100  | 1,000 | 2.4% | 800   | 1.9% |
| Government                      | 152,800 | 152,200 | 151,300 | 600   | 0.4% | 1,500 | 1.0% |

Mr. Scaglione provided next steps for council members: required ethics training, review of Round 13 materials, etc.

Mr. Scaglione opened for public comment:

Question: "One of the topics you mentioned was a study. Can you talk about that a little more?"

Mr. Scaglione answered that during budget negotiations, \$1 million dollars was provided to develop and undertake a study for museum studies. ESD will partner with sister agencies to undertake that to understand what the museum funding is throughout the state.

No other comments noted.

Motion to move out of Public Session approved.

Meeting adjourned at 2:07pm.