



FLREDC MEETING SUMMARY

Introductory Information:

Date and Time Meeting Commenced: September 13, 2016 at 10:00am (Executive Session) and 11:00am (Public Session)

Location: Monroe Community College, Flynn Campus Center
1000 E. Henrietta Road, Rochester, NY

Council Members Present: A. Douglas Berwanger, Matt Cole, Tim Dennis, Cheryl Dinolfo, Steve Griffin, Anne Kress, Steven Leroy, Tom Macinski, Theresa Mazzullo, Augustin Melendez, John Noble, Joe Morelle, Jack Marren, Mark Peterson, Joseph Robach, Peter Robinson, John Sheppard, Danny Wegman, Christine Whitman, David Young, Bill Destler, Hilda Rosario Escher, Tony Jackson, John Verkey

Council Members Substitutes: Bill Bacon for Eric Gott, Jay Gsell for Ray Cianfrini, Steven Hyde for Charlie Cook, Julie Pacatte for Eugene Jankowski, Nicole Malec for Rob Sands, Carlos Carballada for Mayor Lovely Warren

State Agency/Local Government/ESD Staff: Vincent Esposito, Kiska Stevens, JaMone Turner, Joseph Hamm, Kaleigh Benedict, Conor McMahon, Helen Blum, Steve Golding, Hector Gonzalez, Ed Muszynski, Jessie Sleezer, Ralph Van Houten,

Special Guests: Rich Funke, NYS Senate; Leah Perkins, Wegmans

Time Adjourned: 12:00 PM

Welcome and Remarks: Anne Kress and Danny Wegman (Co-Chairs) welcomed everyone to the FLREDC Meeting.

Call to Order: Vincent Esposito called the meeting to order and read the Preamble requesting disclosure of any conflicts of interest.

Conflicts noted: No conflicts noted.

Recusals noted: Previously submitted.

Reports/Discussions/Motions:

Executive Session:

Vincent Esposito reviewed the Conflict of Interest form, Code of Conduct form, who can score CFA's and he explained the scores.

A list of CFA's with scores to be reviewed were given the FLREDC Members only. The CFA's that have a final score of 20 will be mentioned in the Progress Report. The Progress Report will possibly include URI's that have not yet been offered funding.

Mark Peterson explained that the list given was a full list of eligible CFA's that were reviewed by the scoring committee and given scores. Any URI applications that were denied during the review process for the URI applications were encouraged to apply through the CFA portal as there are many buckets of funding. The scoring committee puts all CFA applications in the best position to compete against other regions, depending on the quality of application put forward.

Hilda Rosario Escher asked if any CFA's from last year were included in the list given.

Mark Peterson explained that only URI applications that are in process will be included from last year but not any CFA's from last year unless they resubmitted a new CFA.

Vincent Esposito explained that the funding for the URI applications is \$500M pot of money. The CFA funding is made up of smaller pots of money that applicants can get money from. Approximately 70-percent of URI applications submitted were referred back to the CFA process.

After today's meeting, the FLREDC members will be e-mailed a list of CFA's and their scores to be voted on, have the score appealed, and for members to recuse themselves. The first vote will be due by 4pm on Friday, 9/16/16.

The Appealed scores will then be sent to the FLREDC members for a review and a vote of yes or no to the appealed score. This vote will be due by Wednesday, 9/21/16.

Any CFA on the ESD Priority Project list will need to have scores of 20. The FLREDC has the most say about how much funding is recommended for a CFA on this list.

Any FLREDC member is able to request further information on any CFA. Just let Vincent Esposito know.

The CFA list and scores should not be shared at this time as they have not been voted on or appealed, so this may not be a final score for the CFA's and can be misleading.

Anne Kress clarified that some projects from the URI that are still not funded, but several from year 1 are funded and are in process.

Vincent Esposito stated that there have been 5 funded URI projects and 5 others that have not been announced yet and we are in the realm of 10-12 projects in process with offers from New York State.



Danny Wegman thanked the Work Teams for their input into the Progress Report and the exciting announcement last week about North American Breweries/Genesee expansion and the 120-130 new jobs that will be available of which at least half will be given to those affected by poverty.

John Noble also commented on the high amount for infrastructure CFA projects and the importance of the need to also assist small businesses in job creation.

Vincent Esposito stated that we typically engage with those companies on their time frames as the CFA process did not work for them. ESD and other state agencies have funds available for jobs projects that can be dealt with off cycle. The CFA portal is utilized for projects like infrastructure and community development.

Mark Peterson stated that one thing FLREDC members and work teams can do is to work with URI applicants to improve their projects and move forward in the process. If anyone ever has any questions about where to start, please contact Vincent Esposito or himself and they will help identify the best route to take.

A short break was taken and a FLREDC member, work team and SART team picture was taken at this time.

The meeting was re-opened to include the public at approximately 10:50am.

Public Session:

Anne Kress re-opened the meeting and welcomed everyone.

Danny Wegman stated that everyone was familiar with the economic development projects but you are probably not as familiar with the Pathways To Prosperity initiative. There are a lot of things out there such as the RAMAPI Group, so we decided on a place to get started. We chose four initiatives. The first one was started when the United Way went to the Governor and talked about areas in the community that were united and looking for funds. At that time the Governor did not support that idea so the United Way went home. So the FLREDC took that initiative and the Hillside Work-Scholarship connection and took a training facility at Eastman Business Park that Monroe Community College will be running and the businesses in Eastman Business Park that need trained workers. The #1 priority for the RAMAPI group was adult mentoring and we decided to support that with private/public funds. This is a different approach as we usually don't know what each other is doing but we know something needs to be done. We decided to have one community plan and to take the time to figure out what is already in place and not reinvent the wheel. We believe we can help kids stay in school and do better and get the skill sets they will need to get a job and to provide adult mentoring to help them keep jobs. He went on to say that while the council is not the only part of this initiative, but the council is the conduit for community and region to talk to the state.



Vincent Esposito went on to say that we had covered some ground in the Executive Session and that we last met in June and a lot has transpired since then.

Round 6 closed and the FLREDC received 206 CFA applications and about 50 optional Anti-Poverty Impact Statements were also received.

Work Teams submitted their recommendations of projects they feel are priorities.

On July 6th the City of Geneva was designated as a DRI recipient and \$10M is committed to this initiative. Tom Macinski and the Mayor of Geneva are co-chairs of this effort.

The third batch of URI applications have been received with 100 applications received and a majority of the URI applications were then referred to the CFA process.

There has been a lot of movement on the progress for the AIM Photonics project. The ESD Board has approved the first \$78M and 57 RFP's have been issued and a site selector was announced.

There has been progress on the STAMP project. \$46M in funding has been approved by ESD Board for 1366 Technologies and STAMP.

Genesee Brewing announced its expansion and modernization project with URI funds. This will expand, modernize and create an event space and they have committed to reducing poverty by committing to fill 64 of 128 jobs with people impacted by poverty. A noteworthy stop: Companies now know to let us know that they have jobs they are to fill with people affected by poverty.

The Governor opened the new Nature Center in Letchworth Park in July.

The new Keuka Commons was opened at Keuka College.

The Lt. Governor made it to the opening of the Wyoming County Agriculture Center.

Love Beets had their grand opening at Eastman Business Park and they have already exceeded their jobs commitment for their 5 year goal.

Optimax has expanded once again.

Seisenbacher Rail project was announced two weeks ago in the City of Rochester.

Anne Kress asked if the new jobs were be captured anywhere and Vincent Esposito state that they are and will be represented in the Progress Report.



Anne Kress commented that it is worthwhile to recognize all that has happened and the impact that the FLREDC is having on companies coming to our region. She thanks all the work teams for all the information they have provided for the Progress Report.

Vincent Esposito introduced Leah Perkins from Wegmans to give an update on the Progress Report and thanked her for keeping this on track.

Leah Perkins then gave a presentation on what will be included in the Progress Report and the layout of this report. An outline was given to the FLREDC Members and there are a few sections not included yet which include: Priority Projects, DRI Sections, or the Executive Summary. All of which are in progress but not ready to put in yet.

Vincent Esposito stated that the FLREDC Members as well as the work teams and public will be given a short period of time to review and submit any input for changes to the Progress Report.

He also went over the work plan that was given out and went over the deadlines that are coming up.

Closing remarks were made by Anne Kress and Danny Wegman.

Anne Kress noted that there will not be a visit by the SIAT Team this year.

Danny Wegman stated that we have more participation in this process since the first year and he thanked everyone for all their hard work that has been put forth.

The meeting was adjourned and a photo was taken for the FLREDC "Family".

The next meeting will be 9/28/16 at 10:00am at Monroe Community College.

/kls