

WNY | 2015 CFA Schedule

AUGUST	
Monday, August 17 th	Council Members Receive Recusal Information
Monday, August 17 th 2-5pm	REDC Meeting – Cornerstone Ice Arena, 34 Chestnut St. Lockport, NY 14094 Council Member Recusal Information Due
Tuesday, August 18 th – Tuesday, August 25 th	Council Members Access & Review CFA Applications
Wednesday, August 26 th at ESD	9am-noon: Business Assistance and Entrepreneurship Score Group meets to discuss applications & determine scores; 1-4pm: Tourism, Arts and Cultural Score Group meets
Thursday, August 27 th at ESD	9am-noon: Workforce Development Score Group meets; 1-4pm: Smart Growth Score Group meets
Friday, August 28 th – Monday, Sept. 1 st	ESD inputs Council Member CFA Scores and delivers slate of top scoring projects to the REDC Project Review Committee for review
SEPTEMBER	
Monday, September 7 th	Labor Day Holiday
Tuesday, Sept. 8 th 9am-12:30pm at ESD	Potential Priority Projects are invited to present to the REDC Project Review Committee
Wednesday, Sept. 9 th 1-4:30pm at ESD	Potential Priority Projects are invited to present to the REDC Project Review Committee
Thursday, Sept. 10 th at ESD	REDC Project Review Committee Develops Recommended List of Priority Projects
Monday, September 14 th 2-5pm	REDC Meeting – UB Center for Tomorrow Discuss CFA Scores, finalize list of priority projects & adopt final scores
September 21 st 4:00 p.m.	FINAL Progress Report including Scores and Priority Project List Due



WNY | 2015 CFA Workshop Attendance

Location	Attendance
D'Youville College (Buffalo)	179
Jamestown Community College (Olean)	78
Conference Center (Niagara Falls)	106
Total	363

WNY | 2015 CFA Schedule

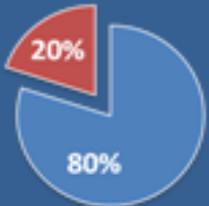
SCORE GROUPS		
Business Assistance & Entrepreneurship	Wednesday, August 26 th , 9am-noon	Robert Brady, Colleen DiPirro, Dr. Charles Edmondson, Michael Metzger, Deanna Alterio-Brennan
Tourism	Wednesday, August 26 th , 1pm-4pm	Virginia Horvath, Tom Kucharski, Jennifer Parker, Melinda Vizcarra
Workforce Development	Thursday, August 27 th , 9am-noon	Paul Brown, Rosa Gonzalez, Pamela Henderson, Brenda McDuffie
Smart Growth & Energy	Thursday, August 27 th , 1pm-4pm	Aaron Bartley, Michael Cropp, Dottie Gallagher-Cohen, Michael LoCurto

WNY | 2015 CFA Schedule

Regional Council reviewers determine the degree to which the application implements the regional strategic plan and assign the corresponding number of points.

IMPLEMENTATION OF THE PLAN	DEGREE	POINTS
The proposal is identified as a priority project by the Regional Council.	Priority	20
The proposal is identified in the plan and has regional benefits.	Very Strong	15
The proposal advances the plan and has local benefits.	Strong	10
The proposal is consistent with the plan and has project level benefits.	Moderate	5
The proposal has limited relationship to the plan.	Weak	0

Regional Council Endorsement



Agency Technical Review

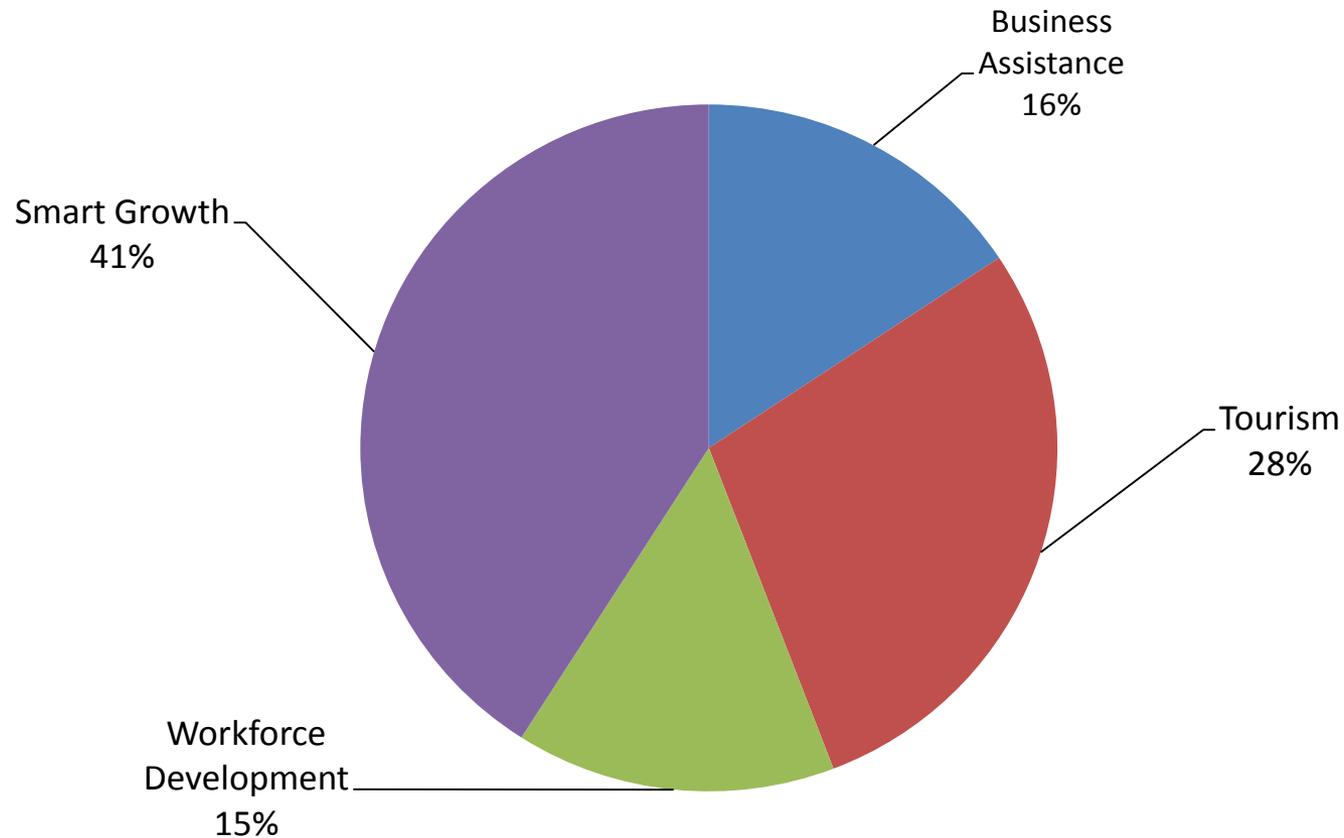


Regional Economic Development Councils

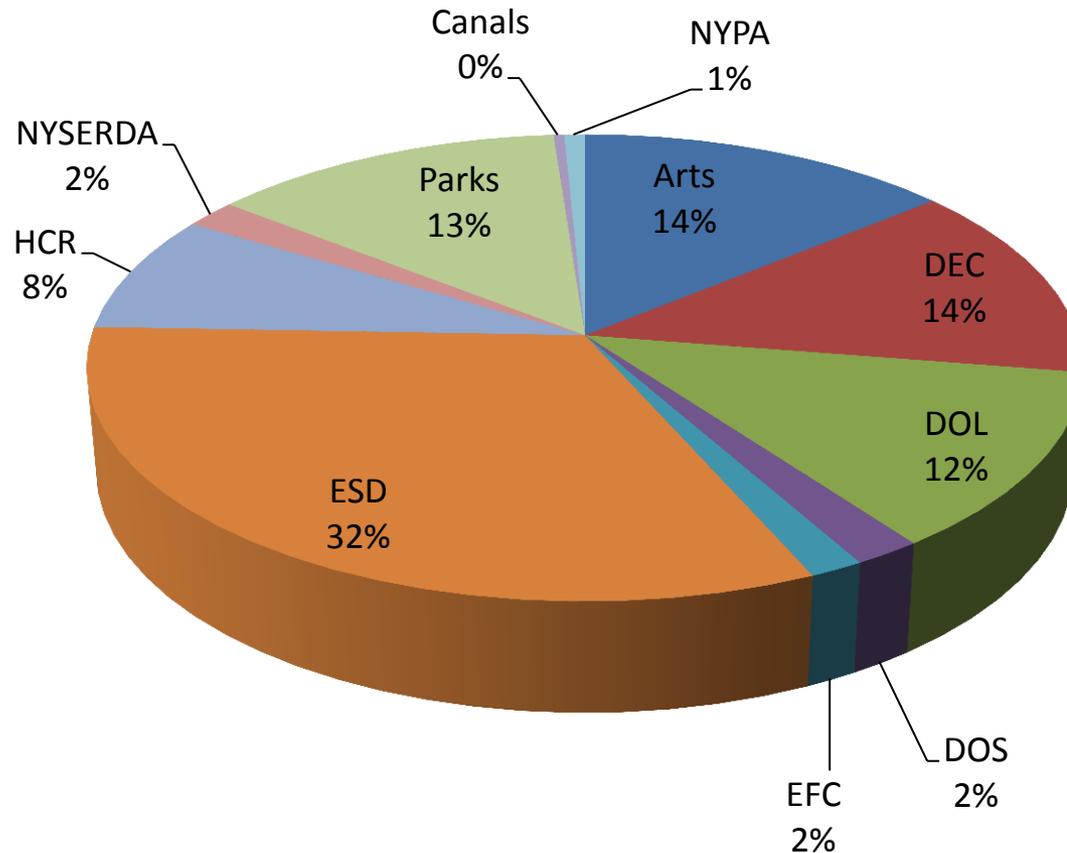
WNY | 2015 CFA

- **252** CFA applications were finalized & submitted by the 4pm deadline on Friday, July 31st
- **249** Eligible applications will be reviewed by the WNY REDC
- **55** applicants applied to Empire State Development Grant funds and may be eligible as Priority Projects
- State Agencies finished the process of reviewing applications for eligibility on Friday
- Eligible applications will move on to be scored by both the WNY REDC & state agencies

WNY | 2015 CFA | REDC Score Groups



WNY | 2015 CFA WNY | Agency Breakdown



August 2015

A strategy for
prosperity
in Western New York

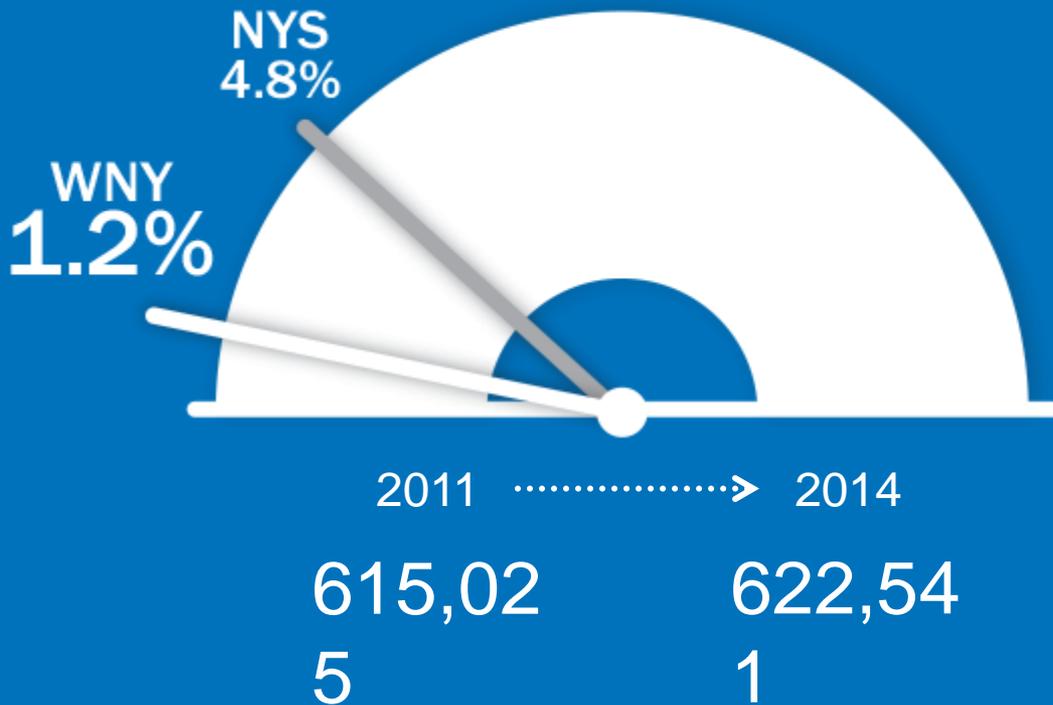
PERFORMANCE

MEASURES

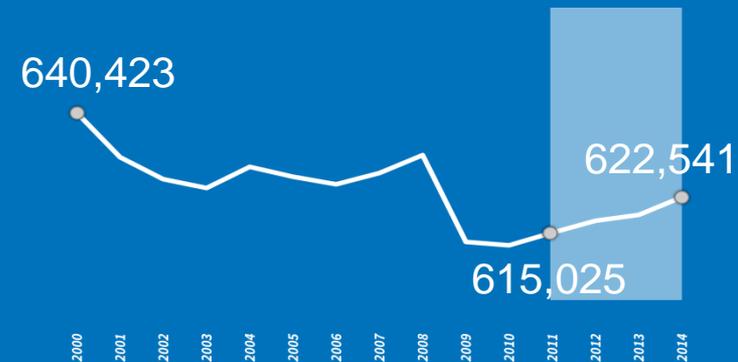
Metrics to Gauge Performance of Strategies and Actions

Jobs

% CHANGE SINCE 2011



TREND



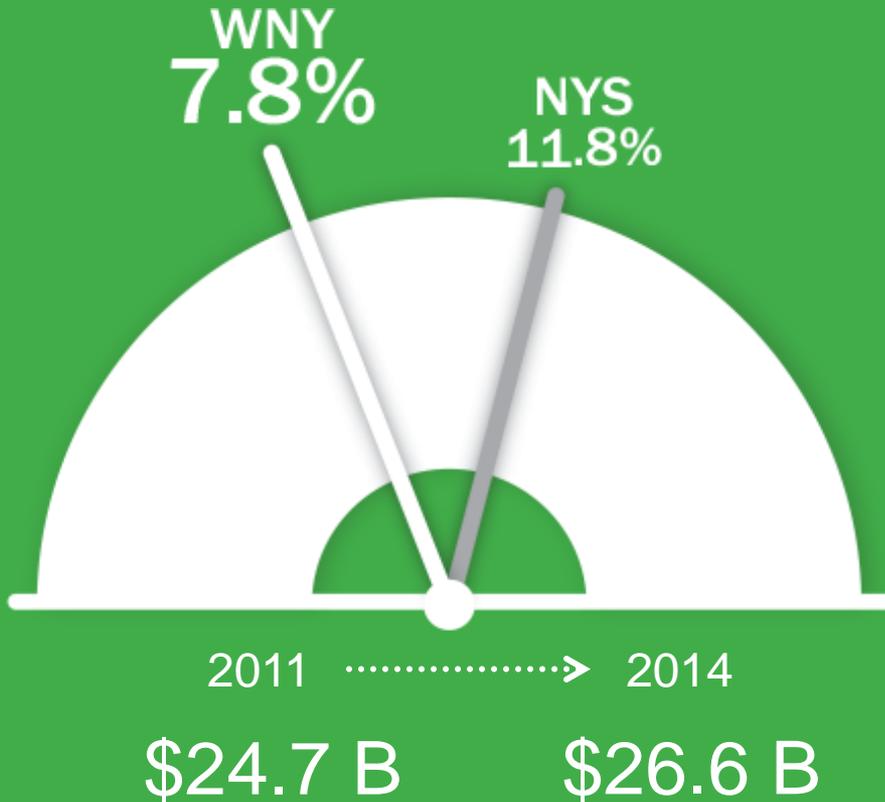
SOURCE: NYS DOL Quarterly Census of Employment and Wages
 FREQUENCY: Quarterly



Total Wages

% CHANGE SINCE 2011

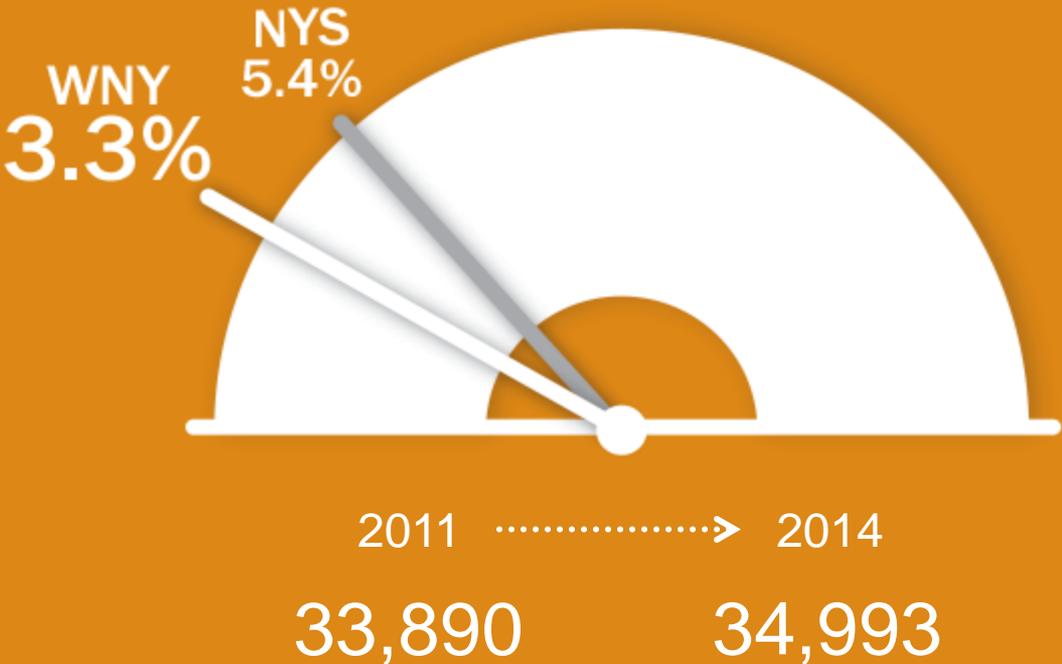
TREND



SOURCE: NYS DOL Quarterly Census of Employment and Wages
FREQUENCY: Quarterly

Firms

% CHANGE SINCE 2011



TREND



SOURCE: NYS DOL Quarterly Census of Employment and Wages
FREQUENCY: Quarterly



Average Annual Wage

% CHANGE SINCE 2011

WNY
6.5% NYS
6.7%



2011> 2014

\$40,136

6

\$42,764

4

SOURCE: NYS DOL Quarterly Census of Employment and Wages
FREQUENCY: Quarterly

TREND

2011-2014 INCREASE



\$2,628

8

\$30,493

\$40,136

\$42,764

2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014



Young Population

Population Ages 20-34
2010> 2013

262,060 276,170

% CHANGE

 INCREASE
5.4%

SOURCE: US Census - American Community Survey 1 Year Estimates (Allegany County: 3 Year Estimates)
FREQUENCY: Annual

Our Region is Getting Noticed

“ The city has worked to capitalize on its rich history . . . its cheap real estate, and a growing downtown scene.

- *The Boston Globe, November 20, 2014*

“

Millennials Are Moving To Buffalo & Living Like Kings.

- *gothamist, January 28, 2015*

“ Entrepreneurial Spirit Is Driving Buffalo Forward

- *The Huffington Post, June 11, 2015*

“

For anyone who hasn't been to Buffalo in a few years, it hits you like a sledge hammer.

- *ESPN.com, January 22, 2015*

“

The Wind and Sun Are Bringing the Shine Back to Buffalo

- *The New York Times, July 20, 2015*



SMART
GROWTH



Local Waterfront Redevelopment Programs

Acres of Land Protected and Enhanced

2011> 2014

28,635

34,521

% CHANGE



INCREASE

21%



SMART
GROWTH



Brownfields in Remediation

Total acres in Brownfield Cleanup Program

2011→ August
2015

1,105

1,497

% CHANGE

↑ INCREASE
36%



SMART
GROWTH



Vacancies



of Vacant
Residential Addresses

2011> 2014

26,994 28,284



INCREASE

4.8%

%
CHANGE



of Vacant
Commercial
Addresses

2011> 2014

6,814 6,808



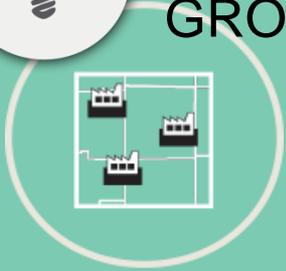
DECREASE

-0.1%

%
CHANGE



SMART
GROWTH



Businesses in Developed Areas

% of businesses located within an urbanized area

2012> 2015

% CHANGE

87.84% 86.36%


 DECREASE
-1.5%



SMART
GROWTH



Farms

Total cropland (acres)

2007> 2012

% CHANGE

505,656 510,418



INCREASE

0.9%



FOSTER ENTREPRENEURSHIP

43NORTH

BUFFALO'S GLOBAL BUSINESS PLAN COMPETITION

Roadshow took the team to 19 North American cities, with additional representation in India

200+ media hits including New York Times, the Globe & Mail and the Huffington Post

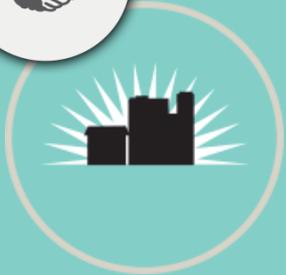
20 million social media impressions

11,356 registrants:
50 states, nine out of ten Canadian provinces, and 117 countries

3,007 qualified submissions became 110 semifinalists



FOSTER ENTREPRENEURSHIP



New Businesses

of new DBAs in WNY

2012> 2014

5,369

8,958

% CHANGE



INCREASE

67%



FOSTER ENTREPRENEURSHIP



Academic Research & Development

R&D Expenditures (Dollars)

2011> 2013

% CHANGE

\$367.0M \$398.9M



INCREASE

8.7%



PREPARE OUR WORKFORCE



Minorities in Workforce

% of employed population that are minorities

2011> 2013

% CHANGE

13.31% 13.55%



INCREASE

0.24
PERCENTAGE
POINTS



PREPARE OUR WORKFORCE



High School Graduates

Rate of students completing high school

2011> 2014

% CHANGE

80.6%

81.7%



INCREASE

1.1%



PREPARE OUR WORKFORCE



Associate's and Bachelor's Degrees

of degrees awarded

Associate's degrees

2011> 2014

5,965

5,977

%
CHANGE



INCREASE

0.2%

Bachelor's degrees

2011> 2014

12,369

12,844

%
CHANGE

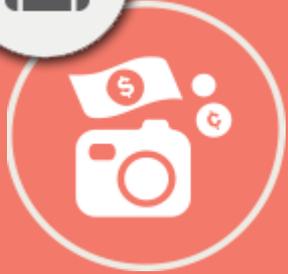


INCREASE

3.8%



TOURISM



Estimated Visitor Spending

2011> 2014

\$2.5B

\$2.8B

% CHANGE



INCREASE

11.8%



TOURISM



Visitor State Park Attendance

2011 12,529,588



2014 13,295,221

% CHANGE



INCREASE

6.1%



WNY added nearly 500 jobs in advanced manufacturing since 2011, bucking a 1.5% statewide decline in this sector. Industry wages rose by an even greater 6.9% between 2011 and 2014. The sector's average annual wage - \$59,295 in 2014 - is among the highest across sectors.

Agriculture is WNY's fastest growing sector. Nearly 1,000 jobs were added between 2011 and 2014, expanding the sector by 10.1%. Growth in total wages (20.1%) was even more robust and outpaced statewide trends.

Nearly 1,000 transportation and logistics jobs were added in WNY since 2011, representing a 6.6% growth rate that exceeded statewide performance. Firms and wages are also on the rise.

Energy continues to represent a relatively small (0.4%) part of the regional economy, with 2,530 employees who earn \$86,891 on average. This is over twice the regional average wage of \$42,764 and more than other sectors. Although job numbers declined slightly, the sector added 17 new firms since 2011.

Health represents a notable 11% of WNY's economy, with jobs paying above the regional average. Total wages increased 9% since 2011, although jobs and firms declined slightly.

Professional services continues to report steady gains in jobs, firms and wages. Growth in firms and wages outpaced statewide trends. The sector represents a notable 17% of WNY's economy, in terms of job numbers. An increasing number of 2- and 4-year degrees support the sector.

Tourism is WNY's second fastest growing sector, with jobs increasing of 8.2% between 2011 and 2014. Growth in total wages outpaced job growth, slightly higher average annual wages for the sectors 67,209 employees in 2014. 137 firms in tourism were added since 2011, supported by a growing number of visitors and their spending.

Source: Quarterly Census of Employment and Wages; NYS Department of Labor; Integrated Postsecondary Education Data System (IPEDS); Institute of Education Sciences; UB Regional Institute; Industry sectors defined by NAICS codes: Advanced Manufacturing = 31-33, Agriculture = 11, Professional Services = 52, 53, 54, 55, 56, Energy = 21, 22, Life & Health Sciences = 621, 622, 623, Tourism = 71, 72, Transportation & Logistics = 48

*Note: Total Wages Per Industry reflects a rounded number. Percent changes were calculated using actual number.

August 2015

A strategy for
prosperity
in Western New York

PERFORMANCE

MEASURES

Metrics to Gauge Performance of Strategies and Actions