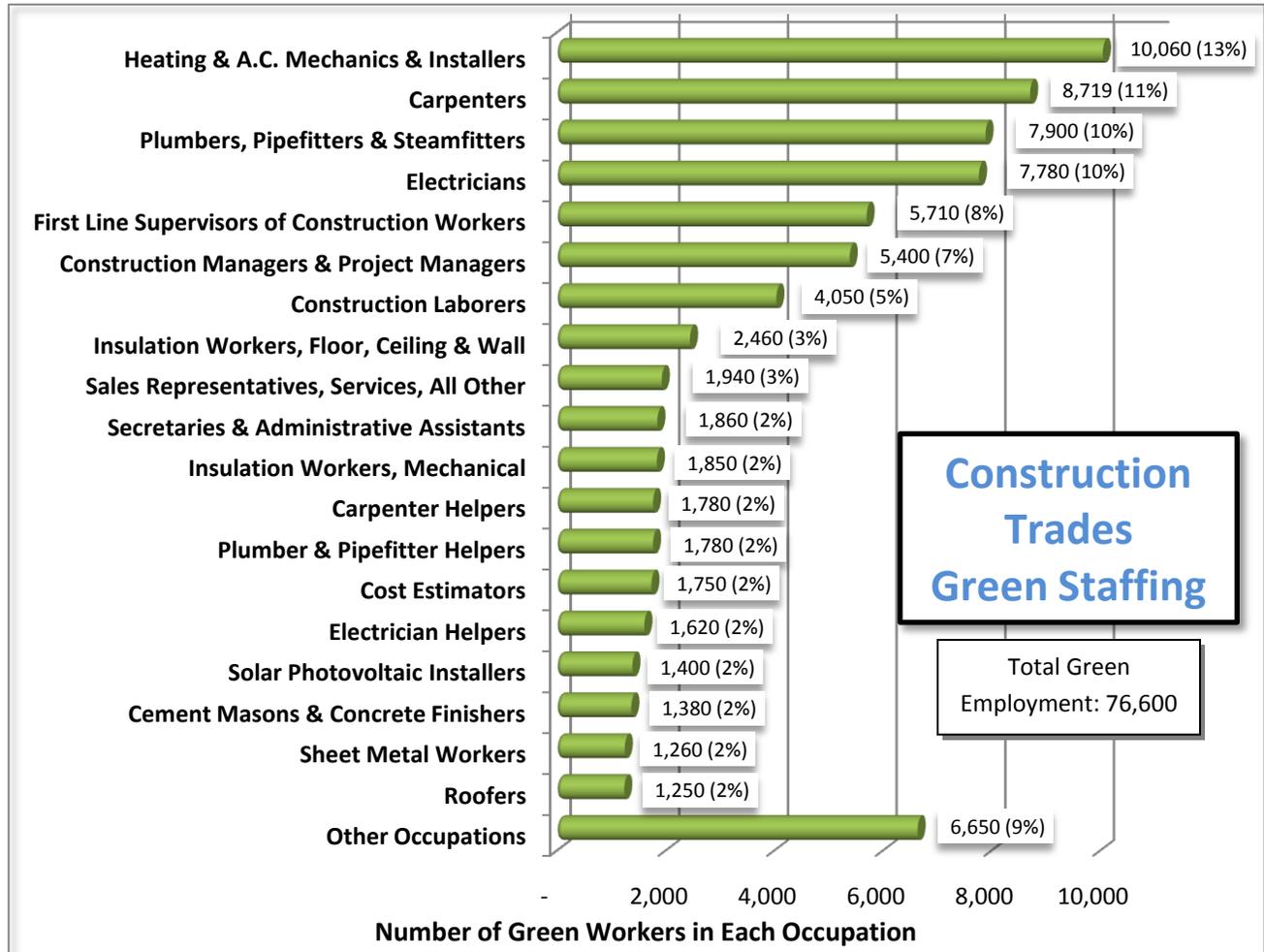


New York State Green Jobs Survey Finding #5a: Common Green Occupations

Statewide, Construction Trades, for 2010 4th Qtr



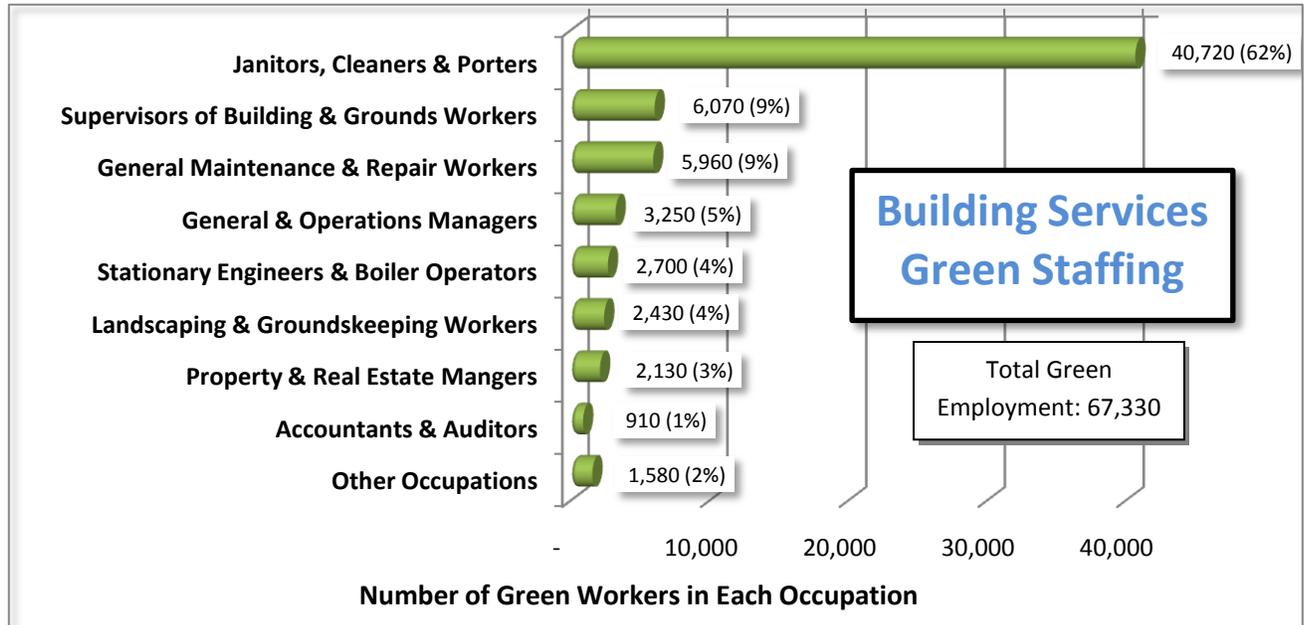
Many different occupations are involved in producing goods or delivering services that increase energy efficiency or generate renewable energy. Construction workers, for example, engage in new construction or retrofitting to improve the energy efficiency of residential and commercial buildings.

In Construction Trades, the five most common green occupations are: Heating and Air Conditioning Mechanics and Installers; Carpenters; Plumbers; Electricians; and Supervisors of Construction Workers. These five occupations provide over 50% of this industry cluster's green employment.

In the chart above, 'Other Occupations' includes all occupations that by themselves account for less than 1% of the total green jobs in Construction Trades. These occupations, such as Construction and Building Inspectors and Electrical Power-Line Installers, together make up 9% of green employment in this industry cluster.

New York State Green Jobs Survey Finding #5b: Common Green Occupations

Statewide, Building Services, for 2010 4th Qtr



The most common green occupations in Building Services -- Janitors, Maintenance and Repair Workers, First Line Supervisors, General Managers, etc. -- are involved not only in energy efficiency activities, but also in recycling and green cleaning. Recycling and green cleaning contribute to 'environmental sustainability' (see below).

More than 60% of the cluster's green employment is in one occupation: Janitors, Cleaners and Porters.

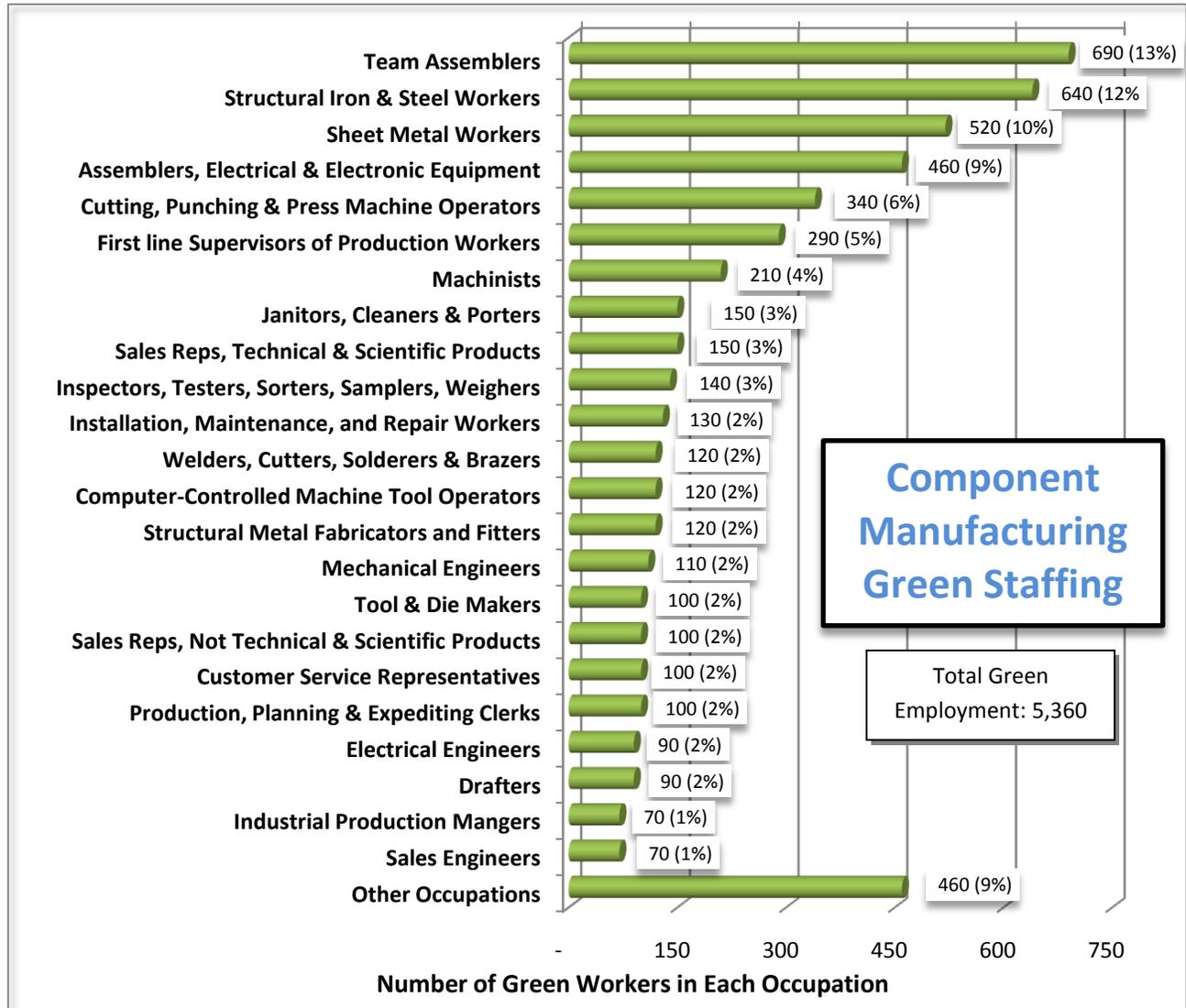
The 'Other Occupations' category includes Real Estate Sales Agents and Appraisers and Assessors of Real Estate. These occupations, not normally considered green, have a small share of practitioners who specialize in knowing the green real estate market. Each occupation by itself comprises less than 1% of the industry cluster's total green employment.

How is Green Defined Differently in Building Services?

In Building Services, green is defined as helping buildings and facilities achieve greater energy efficiency, use new energy technologies, or achieve other environmental sustainability goals. For this cluster, people engaged in recycling and green cleaning are counted as green workers.

New York State Green Jobs Survey Finding #5c: Common Green Occupations

Statewide, Component Manufacturing, for 2010 4th Qtr

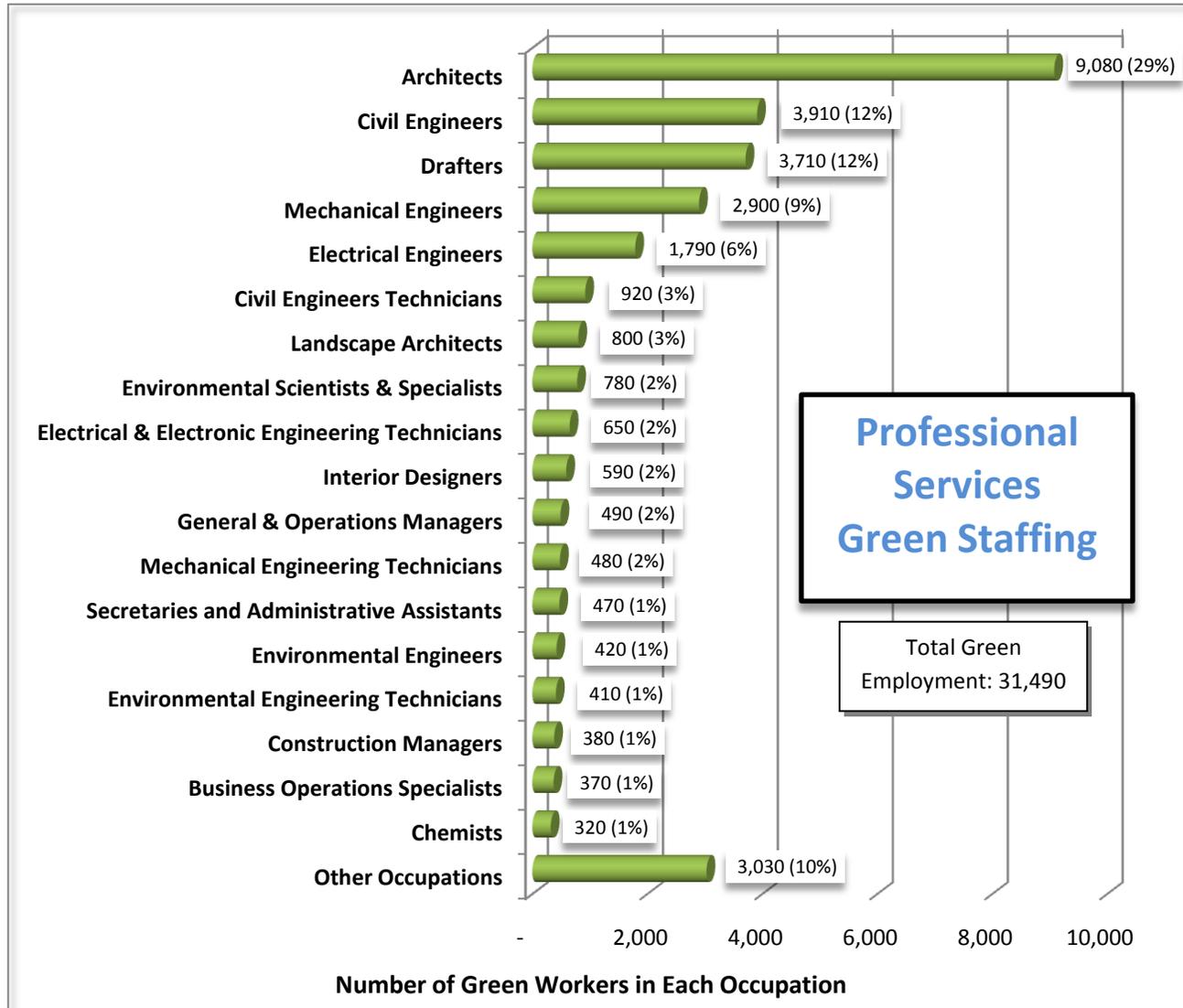


The five most common green occupations in the Component Manufacturing Cluster are: Team Assemblers; Structural Iron and Steel Workers; Sheet Metal Workers; Electrical and Electronic Equipment Assemblers; and Cutting, Punching and Press Machine Operators (Metal and Plastic). These five occupations account for half of the cluster’s green employment.

In the chart above, ‘Other Occupations’ includes job titles that individually account for less than 1% of the total green employment in Component Manufacturing. These occupations, such as Civil Engineers, Electricians, and Environmental Engineers, together make up 9% of green employment in this industry cluster.

New York State Green Jobs Survey Finding #5d: Common Green Occupations

Statewide, Professional Services, for 2010 4th Qtr



Green employment in the Professional Services cluster is concentrated in a few occupations. The five most common green occupations -- Architects, Civil Engineers, Drafters, Mechanical Engineers and Electrical Engineers -- account for over two-thirds of the cluster's green employment. All of these occupations are involved in delivering energy efficiency products and services.

In Professional Services, 'Other Occupations' make up 10% of the cluster's green employment. 'Other Occupations' includes job titles with low green employment, such as Occupational Health and Safety Specialists, Commercial and Industrial Designers, and Urban and Regional Planners. By itself, each occupation comprises less than 1% of the cluster's total green employment.