



WNY REGIONAL COUNCIL MEETING AGENDA

Tuesday, August 20, 2013 1:00 p.m. – 4:00 p.m. – OPEN
Conference and Event Center Niagara Falls, Cascades Ballroom
101 Old Falls Street, Niagara Falls, NY 14303

- 1:00 – 1:15 pm** **Opening Remarks**
Council Co-Chair Howard Zemsky
John Maggione, Chief of Staff to Lt. Governor Duffy
Andrew Kennedy, Assistant Secretary for Economic Development
- 1:15 – 1:25 pm** **2013 CFA Scoring Process**
Michael Ball
- 1:25 – 1:35 pm** **2013 Progress Report**
Laura Quebral
- 1:35 – 1:55 pm** **Work Group Updates**
Review and adopt new Smart Growth Scorecard (*Aaron Bartley*)
- 1:55 – 2:10 pm** **Break**
- 2:10 – 2:20 pm** **State Agency Resource Team Community Outreach**
Christopher Grant, NYS Department of State
- Purpose and Goal of the Effort
 - Priority Communities
 - Meetings to Date – North Tonawanda and Dunkirk
 - Next Steps
- 2:20 – 3:50 pm** **Buffalo Billion Update**
Christina Orsi
- Workforce Development (*Sharon Jones, Amber Dixon*)
 - Tourism (*Chris Schoepflin*)
- 3:50 am – 4:00 pm** **Next Steps/Closing Remarks**
Council Co-Chair Howard Zemsky



2013 CFA TIMELINE

AUGUST

August 12	CFA Application deadline 4:00pm
August 13-23	Eligibility determination by State Agencies
August 14	Council Members sent recusal information
August 20	<ul style="list-style-type: none"> - REDC Meeting - Recusal Deadline
August 26	Council members receive assigned applications & online access
August 27-September 4	Council members individually review assigned applications online

SEPTEMBER

September 5-6	CFA scoring teams meet to discuss applications and determine scores
September 9	ESD Staff inputs scores into CFA website for council members and delivers slate of top scoring projects to the REDC co-chairs for their review
September 11	Select ESD Grant Fund applicants are invited to present their projects to the REDC Project Review Committee
September 16	Co-Chairs develop recommended slate of Priority Projects
September 18	REDC meeting to discuss CFA Scores, finalize slate of priority projects & adopt final scores
September 24	Progress Report, Opportunity Agenda Report, and Priority Project list due to the Governor's Office by COB



Regional Council Statewide Endorsement Standards

<p>Regional Council Endorsement</p>  <p>Agency Technical Review</p>	<p>For each CFA the Regional Council reviewer will determine the degree to which the application implements the regional strategic plan and assign the corresponding number of points.</p>		
	IMPLEMENTATION OF THE PLAN	DEGREE	POINTS
	The proposal is identified as a priority project by the Regional Council.	Priority	20
	The proposal is identified in the plan and has regional benefits.	Very Strong	15
	The proposal advances the plan and has local benefits.	Strong	10
	The proposal is consistent with the plan and has project level benefits.	Moderate	5
	The proposal has limited relationship to the plan.	Weak	0

*All projects scored 15 points and higher will be considered for Priority Projects by the Council Co-Chairs

*Only Empire State Development applicant projects are eligible for “Priority Project” funding



CFA APPLICATION REVIEW

AUGUST 27 - SEPTEMBER 4

STEP ONE:

Log into the CFA system using your assigned Username and Token

*Your CFA login & token will be sent by August 27th

STEP TWO:

Select "Use the Application Finder"

STEP THREE:

Click on the RED BUTTON which reads "Find Applications." This will allow you to view all of the applications your scoring group is responsible for reviewing.

List of Applications/Projects Found

Listing 15 applications below

32765	Regional Workforce Portal Center for Economic Growth	registered: 08/12/2013 finalized: 08/12/2013	Capital District	phase3_default 20
32739	Capital South	registered: 08/12/2013 finalized: 08/12/2013	Capital District	phase3_default 15
32691	Rated SR Film Festival and Lab New York	registered: 08/12/2013 finalized: 08/12/2013	Capital District	phase3_default No scores
			Mohawk Valley	phase3_default No scores
			P_169 ESD Technical Assist... (ESD)	phase3_default No scores
			P_143 Empire State Develop... (ESD)	phase3_default No scores
			P_158 Environmental Invest... (ESD)	phase3_default No scores
			P_109 ESD Technical Assist... (ESD)	phase3_default No scores

<https://qaapps.cio.ny.gov/apps/cfa/protected/viewApplication.cfm?showQA=true>

STEP FOUR: VIEW A FULL APPLICATION:

Click on the ORANGE TRIANGLE below the CFA # & project name. Click "View Application Q&A"

SCORING GROUPS WILL CONVENE ON SEPTEMBER 5TH AND 6TH TO DISCUSS AND ASSIGN A SCORE TO EACH CFA APPLICATION

FINAL CFA SCORES WILL BE ENTERED INTO THE CFA SYSTEM AT THE CONCLUSION OF SCORING GROUP SESSIONS BY WNY REGIONAL OFFICE STAFF

CFA QUESTIONS CAN BE DIRECTED TO JENNIFER GREGORY AT JGREGORY@ESD.NY.GOV OR 716-846-8206

[COUNCIL MEMBER SCORING WEBINAR LINK](#)



Smart Growth Scorecard

WNY Regional Economic Development Council



The Scorecard's purpose:

The Smart Growth Scorecard is intended to help the Western New York Regional Economic Development Council evaluate project proposals along accepted Smart Growth principles identified in the 2011 strategic economic development plan, "A Strategy for Prosperity."

How the scoring works:

This scorecard poses questions in five categories integral to Smart Growth:

- 1. Support of Existing Communities:** *Does the project support the NYS Smart Growth Infrastructure Act and the WNY REDC's commitment to reinvest in downtowns, village main streets, and brownfield development?*
- 2. Community Character & Vibrancy:** *Does the project support the unique local community character and heritage?*
- 3. Transportation Choice & Accessibility:** *Is the project accessible by public transportation or will it advance/embrace alternative transportation options (like biking or walking)?*
- 4. Environmental Stewardship:** *Does the project utilize green technology and/or avoid negative impacts on our landscape, waterways, or eco-system?*
- 5. Project Impact and Readiness:** *Does the project have the needed financing and support to be implemented within this grant cycle? Will it have a catalytic impact for the surrounding community or geographic area?*

Some of these questions will be answered using Geographic Information Systems (mapping) analysis of specific project locations, while others will be based on an evaluator's assessment of a project based on what they can gather from reading the project application. Points are awarded upon the answers to each criteria question, summing up to a total of 100 points across the five categories.

What if the criterion is not applicable to a specific project?

If certain criteria questions cannot be answered for a given project, or if the scorer's assessment of a project deems the criteria insufficient in truly gauging how that project meets the five Smart Growth categories listed above, the scorer may elect to assign points based upon her/his reading of that project.

The Scorecard's origin and development:

The Scorecard was developed by the Smart Growth Working Group starting in summer 2012, and further refined by the Smart Growth Coordinating Council in 2013. Criteria were developed through a process that includes: (1) best practice research of existing project assessment and selection tools from across the country; (2) an analysis of WNY and New York State regional planning priorities and NYS Smart Growth Infrastructure Policy Act; and (3) a series of evaluation workshop with members of the WNY Regional Economic Development Council's (REDC) Smart Growth Working Group and Smart Growth Coordinating Council.

Creation of the tool is also made possible by **One Region Forward**, a regional planning initiative focusing on sustainable development in Erie and Niagara counties and supported by a grant from the US Department of Housing and Urban Development and the Federal Partnership for Sustainable Communities.

CORE STRATEGY

Smart Growth Scorecard

Criteria with a non-shaded response box will be scored via Geographic Information Systems (GIS) analysis of a project's location; criteria with a **blue outlined response box** will be scored by the Smart Growth Coordinating Council member based on information provided in the project description.

1. Support of Existing Communities & Growth Centers

Does the project support the NYS Smart Growth Infrastructure Act and the WNY REDC's commitment to reinvest in downtowns, village main streets, and on brownfields?

	Possible Answers	Points	Response	Score
1.1. Will the project be located in a city, a village, or a "rural town center"?	Yes	4		
	No	0		
1.2. Will the project be located within a downtown area or a Main Street?	Yes	4		
	No	0		
1.3. Will the project be located in a Brownfield Opportunity Area or a Local Waterfront Revitalization Program area?	Yes	3		
	No	0		
1.4. Will the project be located in an environmental justice area or a hardship area (Census Tract with a poverty rate of at least 20%)?	Yes	3		
	No	0		
1.5. Will the project require an extension of the water and sewer service?	Yes	0		
	No	3		
1.6. Indicate how many service and amenities (see below) will be within ¼ mile of the project location (use ½ mile for rural areas). See Glossary of Terms for amenities included.	10+	4		
	6 to 9	3		
	3 to 6	2		
	0 to 3	0		
SUBTOTAL:				
EVALUATOR SCORE				

2. Community Character and Vibrancy

Does the project support the unique local community character and heritage?

	Possible Answers	Points	Response	Score
2.1. Will the project reuse or rehabilitate an existing building?	Yes	6		
	No	0		
2.2. Will the project create or enhance community gathering spaces that are open to the public?	Yes	3		
	No	0		
2.2. Is the project consistent with the approved local comprehensive plan and any other place-specific plans (e.g., corridor, neighborhood)? If the plan is more than fifteen years old or no longer reflects the community's goals, does the project reflect current community values?	Yes	5		
	No	0		
2.4. Will the project contain a mix of different uses (e.g., housing, retail, office, commercial/retail, services, institutional) within the project site?	3+ uses	6		
	2 uses	4		
	1 use	0		
SUBTOTAL:				
EVALUATOR SCORE				

3. Transportation Choice & Accessibility

Is the project accessible by public transportation or will it advance/embrace alternative transportation options (like biking or walking)?

	Possible Answers	Points	Response	Score
3.1. How many public transit routes have stops or stations nearby (¼ mile in our cities, ½ mile elsewhere) of the proposed project site? (Count metro stations or transit centers as 3 stops, and count a "Park and Ride" as 2 stops).	5 or more	5		
	3 to 4	4		
	1 to 2	3		
	0	0		
3.2. Will the project build complete streets, or will it be located on an existing complete street? <i>See Glossary of Terms for definition of complete streets</i>	Yes	5		
	No	0		
3.3. Will the project include bicycle parking, alternative energy fueling, or other features that encourage multiple forms of transportation access?	Yes	5		
	No	0		
3.4. How many intersections are within a quarter mile?	60 or more	5		
	40 to 60	4		
	20 to 40	3		
	Less than 20	0		
SUBTOTAL:				
EVALUATOR SCORE				

4. Environmental Stewardship

Does the project utilize green technology and/or avoid negative impacts on our landscape, waterways, or eco-system?

	Possible Answers	Points	Response	Score
4.1. Will the project result in the clean-up and/or reuse of a brownfield?	Yes	5		
	No	0		
4.2. Will the project be built on land that does not have prime soils and is not currently used for agriculture?	Yes	2		
	No	0		
4.3. Will the project avoid impacts to land physically unsuitable for development, such as slopes greater than 25%, wetlands, and aquifers?	Yes	4		
	No	0		
4.4. Will the project be within ¼ of a miles of a public open space (use ½ mile if in a rural area)?	Yes	2		
	No	0		
4.5. Will the project meet any established sustainable design criteria (e.g., LEED)?	Yes	3		
	No	0		
4.6. Will the project provide on-site or commit to purchase a portion of its electricity (or direct heating/cooling) from renewable energy sources?	Yes	2		
	No	0		
4.7. Will the project implement features that will protect our waterways (stormwater control, etc.)?	Yes	2		
	No	0		
SUBTOTAL:				
EVALUATOR SCORE				

5. Project Impact and Readiness

Does the project have the needed financing and support to be implemented within this grant cycle? Will it have a catalytic impact for the surrounding community or geographic area?

	Possible Answers	Points	Response	Score
5.1. Based on the evaluators assessment of the project, does it appear to have the necessary elements to be implemented within the grant period (i.e. needed financing, community/stakeholder support, etc.)?	Rate on a scale from 1 - 10	10		0
5.2. Based on the evaluators assessment of the project, will it have a catalytic impact on the community it is situated in? Some things to consider in this assessment: will it likely spur additional private sector investment in the near future? Does this project build upon existing nearby assets? Would the revitalization of this area not occur if not for this project?	Rate on a scale from 1 - 10	10		0
SUBTOTAL: (Same as Evaluator Score)				

Summary	Criteria Score	Evaluator Score
1. Support Existing Communities		
2. Community Character and Vibrancy		
3. Transportation Choice and Access		
4. Environmental Stewardship		
5. Project Impact and Readiness		
Total Score (out of 100)		

Scorer Notes:



Smart Growth Scorecard

WNY Regional Economic Development Council



GLOSSARY OF TERMS

Aquifers – groundwater sources of potable water that are 'Highly productive... [and] presently being utilized as sources of water supply by major municipal water supply systems' as delineated by the New York State Department of Environmental Conservation in cooperation with the New York State Department of Health and mapped by the US Geological Survey.

Brownfield – According to the U.S. Environmental Protection Agency, a brownfield site is, “a real property, the expansion, redevelopment, or reuse of which may be complicated by the presence or potential presence of a hazardous substance, pollutant, or contaminant.”

Brownfield Opportunity Area (BOA) – a defined area containing one or more individual brownfield sites that has been approved to receive state financial assistance to implement revitalization plans as part of New York State’s Brownfield Opportunity Area Grant Program established by the Environmental Conservation Law of New York State.

Community Gathering Spaces - include public open spaces such as parks, plazas, squares, greenways, trails, as well as museums, theaters, libraries and community centers. The locations of these sites are established by selecting the associated property class codes from the most recent parcel data provided by each county.

Complete Streets - streets that are designed, planned and maintained to permit convenient and safe travel for users of various modes of transportation including walking, biking, public transportation and personal automobiles often incorporating elements such as wide lanes for bicycle and pedestrian movement, street lighting, trees and furniture, on-street parking for bicycles and automobiles, mid-block pedestrian crossing, enhanced signage and traffic control measures, bus stops and shelters; this broad definition allows for adaptation to fit a local context.

City – a highly independent municipality with a legally-defined boundary that is organized and governed by its own charter document; these jurisdictions are classified as cities in the U.S. Census Bureau’s list of Incorporated Places.

Downtown Area –defined in local comprehensive plans as downtowns or central business districts.

Intersections – any location where two or more roads meet; this does not include highway exits, access ramps or overpasses.

Environmental Justice Area – defined by the New York State Department of Environmental Conservation as those block groups which meet the following criteria: (a) 51.1% or more of the urban population are members of minority groups, (b) 33.8% or more of the rural population are members of minority groups and (c) 23.59% of the total population is living below the poverty level (NYS DEC, Environmental Justice Policy CP-29, 2003). Block groups were designated as urban or rural based on their relationship with the US Census’ Urbanized Area Boundary (2010). Estimates of demographic and income data were provided at the block group level by the American Community Survey, 5-Year Estimates (2007-2011).

Hardship Area - defined by the Environmental Justice and Permitting of the New York State Department of Environmental Conservation’s (2003) designation of a low-income community as census block groups that have at least 23.59% of their population living in poverty. Estimates of the percent of the population living in poverty for each census block group were provided by the American Community Survey, 5-Year Estimates (2007-2011).

Local Waterfront Revitalization Program (LWRP) Area – a defined area proximate to a water body that has been approved to receive state financial assistance to complete waterfront redevelopment plans as part of New York State’s Local Waterfront Revitalization Program Grant Program (see New York Law: Executive Article 42: (910 – 923) Waterfront Revitalization of Coastal Areas and Inland Waterways).

Main Streets – According to the New York Main Street Program Guide, they include “established mixed-use (commercial, civic and residential) “Main Street[s]” or downtown retail district[s] that [are] pedestrian-oriented and comprised of traditional mixed-use buildings.” Locations of streets resembling that definition were identified through the NYSEDA-funded Western New York Sustainability Plan in 2012 **for every municipality in the five counties of Western New York**. That process included identifying potential Main Streets using WalkScore (www.walkscore.com), providing that list to county planning representatives involved in the WNY Sustainability planning process, and making adjustments based on the feedback of county planning representatives.

Prime Soils – areas defined by the US Department of Agriculture, Natural Resource Conservation Area as “...land that has the best combination of physical and chemical characteristics for producing food, feed, forage, fiber, and oilseed crops...” The extent of these areas were delineated by selecting soil classes designated as ‘Prime Farmland’ by the USDA, NRCS Soil Survey Geographic Information Database.

Public Open Spaces – these spaces include any parcel classified as public open space for tax assessment purposes as well as public lands owned and operated by the New York State Department of Environmental Conservation.

Rural Town Center –these areas are census-designated places which meet the “Rural Center” criteria outlined in the Framework for Regional Growth by having “at least two of the following characteristics or uses: sewer district, post office, bank, government center (Town or Village Hall), or library and at least one of the following characteristics or uses: retail use, highway intersection, or historic buildings.” These criteria were determined by selecting the associated property class codes from the most recent parcel data provided by each county. The boundaries of Rural Centers follow the boundary of census-designated places; in instances where these boundaries are not explicated by the U.S. Census, Rural Center boundaries were determined by selecting census blocks that outlined the developed areas around the associated designated place point.

Services and Amenities – this list includes any retail destination (supermarket, other food market with produce, pharmacy, hardware, shopping market, clothing store), service provider (place of primary health care, bank, credit union, fitness center, laundry/dry cleaner location, child care facility, dining establishment), or community facility (Police or fire station, public library, post office, educational facility, place of worship, public recreation facility, or cultural arts destination).

Slopes Greater than 25% - areas with steep slopes (>25%) were derived from the US Geological Survey National Elevation Dataset at a resolution of ~10m using Spatial Analysis tools of ESRI ArcGIS Software, Version 10.1.

Sustainable Design Criteria –the use of building designs, materials, and appliances that reduce the use of energy, water, and materials and may also provide other environmental and health benefits that result from the use of building designs and materials that reduce exposure to potentially harmful substances, such as mold, lead, radon, or volatile organic compounds. The most widely-accepted criteria for sustainable design are given by the US Green Building Council’s Leadership in Environmental and Energy Design (LEED) Certification Program.

Village – an independent incorporated area with a legally-defined boundary that is organized and governed according to the provisions of the Village Law of New York state; these areas are defined as villages in the U.S. Census Bureau’s list of Incorporated Places.

Wetlands – these areas are inundated with groundwater at or near the surface throughout the year allowing for wetland vegetation to thrive and are regulated by either the New York State Department of Environmental Conservation, or the US Fish and Wildlife Service which impart severe, legal restrictions on the use of these lands.

2011 | CFA Project Status Update

96 Projects Received \$100.3 Million in State Awards

2011 CFA's	#	%
On schedule	85	89%
Delayed	0	0%
Concerns	0	0%
Project Terminated	10	11%
TOTALS:	95	100%

*1 WNY CFA [Watt Fuel Cell] moved to the Long Island Region

Terminated:	Reason for Termination:	County:
Ascion Excelsior	Lack of suppliers in WNY region prevented project from moving forward	Chautauqua
Buffalo Blends, Inc. On-the-Job Training	Applicant declined grant	Erie
Computer Task Group Excelsior	Applicant declined grant	Erie
Dunkirk Meadows Workforce Housing	Applicant withdrew grant	Chautauqua
Ford Motor Company Storm Water Reuse	Applicant declined grant	Erie
Goodyear Dunlop On-the-Job Training & Worker Skills Upgrading	Applicant declined grant	Erie
*IMMCO Diagnostics (DOL award terminated)	CFA has two funding sources. Applicant declined DOL award. ESD award moving forward on schedule.	Erie
International Imaging Materials, Inc. Worker Skills Upgrading	Applicant declined grant	Erie
Main Line Track Rehabilitation, Carrollton to Salamanca	Funds have been reallocated	Cattaraugus
*Niagara Blower (DOL award terminated)	CFA has two funding sources. Applicant declined DOL award. ESD award moving forward on schedule.	Erie
People Inc. Unemployed Worker Training	Applicant declined grant	Erie
St. John Fruit Belt Capital	Funds have been reallocated	Erie

* Projects with multiple funding sources typically have one CFA number. Therefore, the IMMCO Diagnostics & Niagara Blower projects are reflected as on schedule/GREEN project in the dashboard.

TERMINATED

CFA #	Year	Agency	Project Name	Project Description	2011 CFA Award	Total Project Costs	Project Manager Comment on Termination	Fund Reallocation Status	County
6997	2011	ESD	Ascion Excelsior	Expansion of current facility by constructing a new 87,000 sq. ft. building to accommodate additional manufacturing, warehouse space and serve as national customer care call center operations for Tempur-Pedic adjustable beds.	\$ 800,000	\$ 7,234,500	Lack of suppliers in WNY region prevented project from moving forward. Company may revisit project next year.	Reallocated towards other Excelsior projects.	Chautauqua
5423	2011	DOL	Buffalo Blends, Inc. On-the-Job Training	Will provide on-the-job-training to 12 longterm unemployed workers in the operation of an agglomerator/instantizer required for processing hot cocoa mix.	\$ 14,400	\$ 14,400	Notice was received on 9/26/2012 that the business would not be moving forward with the project.	Reallocated towards 2012 DOL CFA projects.	Erie
7041	2011	ESD	Computer Task Group Excelsior	CTG intends to create jobs in the fields of computer engineering, computer programming, computer analysis and functional analysis which will conduct scientific research and development activities intended to discover information that would eliminate uncertainty.	\$ 1,000,000	\$ 10,740,000	Terminated. Applicant did not feel that the offer was enough to justify the project.	Reallocated towards other Excelsior projects.	Erie

TERMINATED

CFA #	Year	Agency	Project Name	Project Description	2011 CFA Award	Total Project Costs	Project Manager Comment on Termination	Fund Reallocation Status	County
2238	2011	HCR	Dunkirk Meadows Workforce Housing	New construction of 64 affordable rental housing for individuals and families in the Town of Dunkirk.	\$ 1,143,491	\$ 13,332,082	Project has been withdrawn by sponsor.	Reallocated towards HCR projects.	Chautauqua
3890	2011	EFC	Ford Motor Company Stormwater Reuse	The Ford Motor Company Buffalo Stamping Plant plans to reduce potable water use by collecting and reusing stormwater in a non-contact cooling water system which is used in the Stamping Plant in welding lines and plant-wide air compressors.	\$ 135,000	\$ 135,000	EFC spoke at length with the recipient and the recipient will follow-up shortly with a letter withdrawing from GIGP. Project is continuing without state assistance.	State Revolving Funds are not reallocated to other projects. They remain in federal fund bank for future eligible projects.	Erie
6705	2011	DOL	Goodyear Dunlop Tires North America, Ltd.	993 current workers will learn more about the business, become more proficient in the execution of the company's business plan and develop skills that will help them perform their job duties more efficiently. 22 new workers will come on board in 2012 through On-the-Job Training programs.	\$ 88,900	\$ 48,897	11/20: The business has decided not to proceed with the contract.	Reallocated towards 2012 DOL CFA projects.	Erie

TERMINATED

CFA #	Year	Agency	Project Name	Project Description	2011 CFA Award	Total Project Costs	Project Manager Comment on Termination	Fund Reallocation Status	County
6896	2011	DOL	*IMMCO Diagnostics	Expansion of manufacturing and R&D facilities.	\$ 50,000	\$ 50,000	The contractor has not been responsive with development issues. Funding has been rescinded.	Reallocated towards 2012 DOL CFA projects.	Erie
7859	2011	DOL	International Imaging Materials, Inc. Worker Skills Upgrading	This Western NY company will provide training to 70 current employees in its Research and Development and Engineering Departments	\$ 19,482	\$ 19,482	3/15: Contractor decision to not enter into contract.	Reallocated towards 2012 DOL CFA projects.	Erie
5883	2011	DOT	Main Line Track Rehabilitation, Carrollton to Salamanca	The Southern Tier Extension Railroad Authority will replace approximately 3 miles of rail and 7,000 ties in a 7.5 mile span of railroad between Carrollton, NY and Salamanca, NY.	\$ 786,850	\$ 1,576,450	The WNY&P reports that loss of overhead coal traffic due to closure of powerplants has eliminated \$2 m of annual revenue. This traffic will not return. Justification of project was based largely on the need to accommodate this traffic. WNY&P states that they can't justify their private share, nor the state investment.	Funds reallocated towards REDC approved DOT railroad bridge replacement project in Falconer NY. The replacement of this bridge will allow STERA to offer a heavy duty rail line across the entire 145 mile span of STERA's rail line, allowing STERA to capture freight traffic that cannot be handled currently on the line.	Cattaraugus

TERMINATED

CFA #	Year	Agency	Project Name	Project Description	2011 CFA Award	Total Project Costs	Project Manager Comment on Termination	Fund Reallocation Status	County
6869	2011	DOL	* Niagara Blower	This project will help eight current employees, previously hired as assemblers, to achieve the	\$ 9,600	\$ 9,600	10/5: Notice was received that the business would not be moving forward with the project.	Reallocated towards 2012 DOL CFA projects.	Erie
3833	2011	DOL	People Inc. Unemployed Worker Training	Provide Management Training workshops to 50 employees in the skills they need for a supervisory or management position. People, Inc.'s field of disability services is one of consistent growth in the Western NY and needs managers who can navigate services.	\$ 5,950	\$ 5,950	Contractor decision to not enter into contract.	Reallocated towards 2012 DOL CFA projects.	Erie
3952	2011	ESD	St. John Fruit Belt Capital	Construction of new automotive maintenance training facility in Buffalo to make training more accessible to underrepresented populations.	\$ 2,000,000	\$ 10,332,525	Due to ongoing delays with implementation of this project, the WNY RC is terminating it and reallocating the funds to other projects.	Funds reallocated.	Erie

2012 | CFA Project Status Update

58 Projects Received \$53.8 Million in State Awards

2012 CFA's	#	%
On schedule	56	93%
Delayed	3	4%
Concerns	0	0%
Terminated	2	3%
TOTALS:	61	100%

*3 Reallocation Projects were added to the 2012 status update

Delays:	Reason for Delay:	County:
Acquest Development, LLC – Inn at Fort Niagara	Incentive Proposal under review by applicant.	Niagara
Ashton-Potter (USA) Ltd.	Business has been unresponsive.	Erie
Great Lakes Concrete Products, LLC	Business has been unresponsive.	Erie

Terminated:	Reason for Termination:	County:
Catholic Charities of Buffalo NY, Inc. - Existing Employee Training	Applicant declined award.	Erie
*Finishing Trades Institute (DOL award terminated)	CFA has two funding sources. Applicant declined DOL award. ESD award moving forward on schedule.	Erie
Swain Recreation, LLC	Applicant declined award.	Allegany

* Projects with multiple funding sources typically have one CFA number. Therefore, the Finishing Trades Institute project is reflected as on schedule/GREEN project in the dashboard.

DELAYED

CFA #	Year	Agency	Project Name	Project Description	2012 CFA Award	Total Project Costs	Reason for Delay	County
16592	2012	ESD	Acquest Development, LLC - Inn at Fort Niagara	Acquest Hospitality LLC currently holds a 40 year lease with New York State Department of Parks and plans to renovate and convert a two (2) story brick +/- 60,000 square foot military barracks, a one (1) story theater, and a three (3) story Commandant's House into a first class hotel at Fort Niagara.	\$ 400,000	\$ 20,088,568	Incentive Proposal under review by applicant.	Niagara
16396	2012	DOL	Ashton-Potter (USA) Ltd.	Ashton Potter (USA) Ltd. of Williamsville in Erie County will train 30 workers in Windows Server 2008, lean manufacturing, the 5S organization process, Six Sigma White Belt process improvement, leadership, lithography, and lithographic relationships and variables.	\$ 26,425	\$ 26,425	7/10: Training is expected to end by 9/30/2013. 7/25: The business has been unresponsive to Contract staff. Rescission will be recommended if they do not respond soon.	Erie
15959	2012	DOL	Great Lakes Concrete Products, LLC	Great Lakes Concrete Products, LLC of Hamburg in Erie County will provide on-the-job training to 30 newly-hired workers in the manufacturing of gray block, glazed block and other pre-cast concrete products, and forklift operation.	\$ 30,000	\$ 30,000	7/12: Business has been unresponsive.	Erie

TERMINATED

CFA #	Year	Agency	Project Name	Project Description	2012 CFA Award	Total Project Costs	Project Manager Comment on Termination	Fund Reallocation Status	County
15939	2012	DOL	Catholic Charities of Buffalo NY, Inc. - Existing Employee Training	Catholic Charities of Buffalo NY, Inc. will train 200 workers in Lean Six Sigma (an approach to process improvement), Accountability in Action, and Workforce Skills Development for Engaging Persons in Poverty.	\$ 79,884	\$ 79,884	On 3/15/2013 DOL noted the organization declined their award. Applicant did not disclose reason for declining grant.	Funds have been placed into 2013 CFA bank.	Erie
15712	2012	DOL	*Finishing Trades Institute of Western and Central New York - Existing Employee Training	Finishing Trades Institute of Western and Central New York of the Central, Finger Lakes, Western, Southern, Mohawk Valley and North Country Regions will train 100 workers in welding, abrasive blasting, coating, drywall finishing, painting and decorating, glazing, and industrial applicator apprenticeships.	\$ 100,000	\$ 600,000	6/7: The business notified DOL management, stating that they would not be proceeding with the contract.	Funds will be reallocated towards 2013 projects.	Erie
16874	2012	ESD	Swain Recreation, LLC	Swain Ski resort, a favorite winter destination for both local people and tourists from other regions, plans to add an additional ski lift which will allow the resort to add trails, save energy and accommodate its growing customer base.	\$ 350,000	\$ 1,750,000	Swain Recreation, LLC informed ESD that \$350,000 would not be sufficient funding for them to build the new chairlift budgeted at \$1,750,000.00. Project is closed.	Funds eligible for reallocation.	Allegany