



### **Work Group Meeting #3 Minutes**

Work Group Name: Health/Life Sciences  
Work Group Chair: Andrew Rudnick; Alan Rosenhoch, Work Group Leader  
Meeting Date: September 26, 2011

#### **Work Group Members Present:** (25 total)

Andrew Rudnick (Council & BNP); Alan Rosenhoch (BNE); Connie Vari (Kaleida); Dr. Raul Vasquez (Urban Family Practice); Dr. Greg Young (NYS Dept of Health); Dr. Kevin Watkins (Catt Co. Dept of Health); Shelley Hirshberg (P2 Collaborative); Brian Springer (RPCI – for Dr. Trump); Don Ingalls (HealthNow); Bob Martin (Buffalo Bio Blower); Dr. Anne Curtis (UB School of Medicine w/ Dr. Cain); Al Culliton (ECIDA); Bart Roberts (Regional Institute); Candace Johnson (RPCI); Anne Abdella (CCHN); Dr. Michael Cropp (Independent Health); Art Wingerter (Univera); Dr. Anthony Billittier (Erie Co. Dept of Health); Joe McDonald (Catholic Health); Dr. L Nick Hopkins (Jacobs Institute & UB Neurosurgery); Mark Celmer (Insource Healthcare Solutions); Connie Vari (Kaleida); Kristin Kight (Kaleida w/ Connie Vari); Bill Joyce (BNMC); Bill Maggio (IMMCO Diagnostics)

#### **Summary of Meeting:**

Meeting opened by having the group confirm our Work Group's three strategic areas:

1. Stimulating business creation and job growth in the life sciences industry
2. Reducing the cost burden (increasing affordability) of healthcare on employers and consumers
3. Attracting and retaining top-level talent needed in the healthcare and life sciences industry

The more detailed Priority Initiative Selection Criteria sheet was shared and briefly discussed.

A new matrix format (Inputs and Supports as enablers for the Output industry sectors) for identifying and assessing work group overlap. More will be discussed on this at the next meeting.

The group then launched into a deeper level of discussion on specific initiatives that fit within three strategic areas noted above.

#### **Stimulating business creation and job growth in the life sciences industry**

- WNY Genomics & Health Consortium – Presented by Candace Johnson (RPCI)
- JumpStart New York – Presented by Al Culliton (ECIDA and JumpStart NY)
- Jacobs Institute Center for Innovation in Medicine (CIM) – presented by Dr. Hopkins
- Innovation Center 2 - presented by Bill Joyce (BNMC)



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- Qualified Emerging Technology Company (QETC) program extension – presented by Bob Martin (Buffalo BioBlower)
- Recreation of state-level Small Business Innovation Research (SBIR) Matching program – presented by Bob Martin (Buffalo BioBlower)

#### *Reducing the cost burden (increasing affordability) of healthcare on employers and consumers*

- Healthcare Affordability Action plan – presented by Dr. Cropp (Independent Health)
- Western New York Community Health Planning Institute (WNYCHPI) – presented by Shelley Hirshberg (P2 Collaborative) and Anne Abdella (CCHN)
- (two additional ideas not yet presented – one by Connie Vari, the other Dr. Vasquez)

It was determined that the active players in this healthcare area must meet again as a sub-group to determine a cohesive plan of action moving forward.

Talent Recruitment subgroup will also meet again to work on specifics.